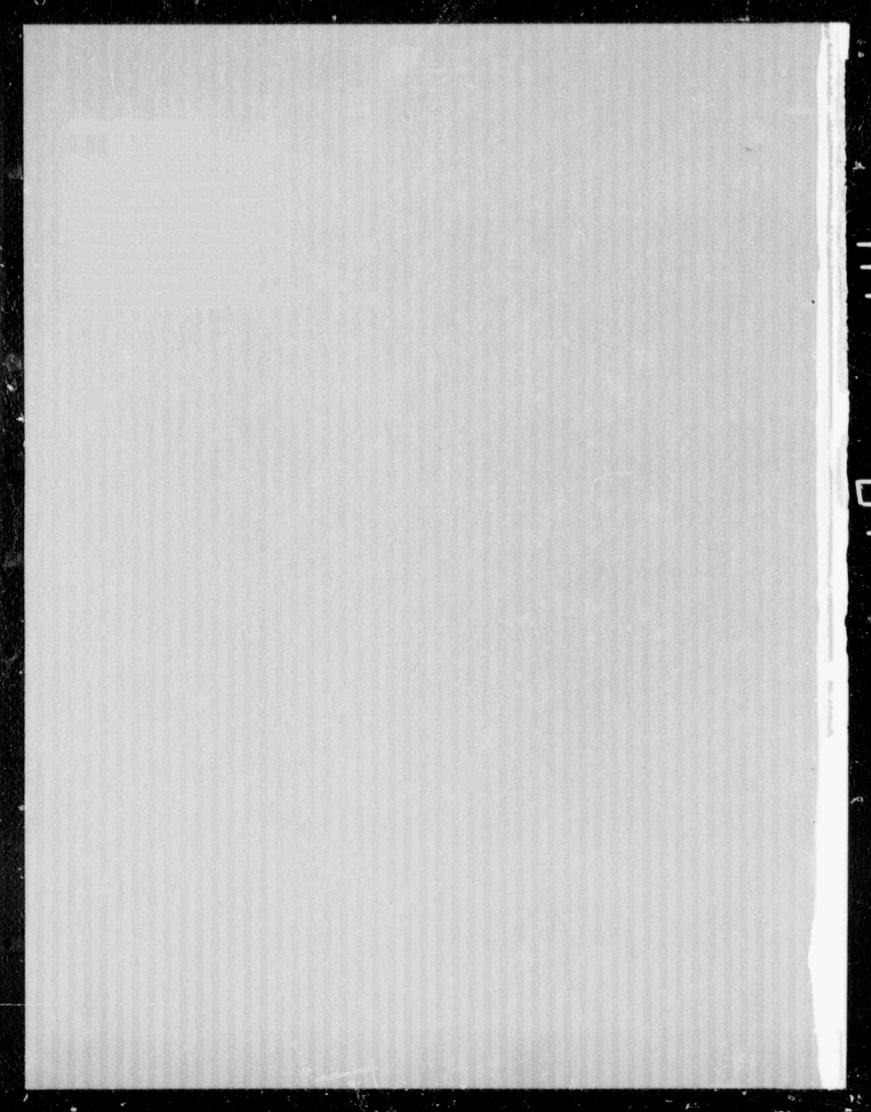
1987 ANNUAL REPORT

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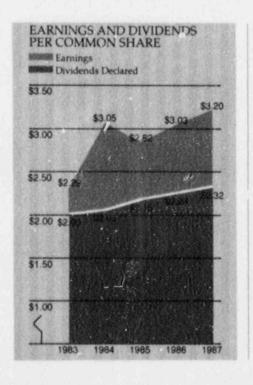
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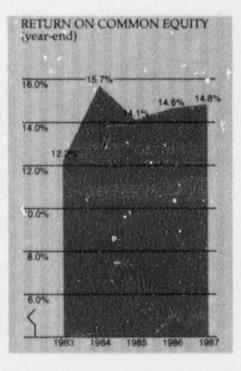


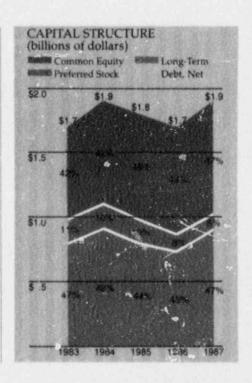




|   | 1987  | 1986       | % Increase<br>(Decrease |
|---|---|------------|-------------------------|
|   | (Millions of Dollars<br>except statistics and<br>per share amounts) |            |                         |
| Financial   |   |            |                         |
| Total Operating Revenues                          | \$ 1,116.0  | \$ 1,102.0 | 1.3                     |
| Total Operating Expenses                          | \$ 911.6  | \$ 903.3   | 0.9                     |
| Earnings Available for Common Stock               | \$ 128.9  | \$ 122.2   | 5.6                     |
| Earnings Per Share of Common Stock                | \$ 3.20   | \$ 3.03    | 5.6                     |
| Dividends Declared Per Share of Common Stock      | 5 2.32  | 5 2.24     | 3.6                     |
| Book Value Per Share of Common Stock (Year-End)   | \$ 21.63  | \$ 20.77   | 4.1                     |
| Market Price Per Share of Common Stock (Year-End) | \$ 28.50  | \$ 36.625  | (22.2)                  |
| Common Stockholders' Equity (Year-End)            | \$ 871.6  | \$ 836.9   | 4.1                     |
| Common Stock Outstanding (Thousands; Year-End)    | 40,296  | 40,296     | _                       |
| Construction Expenditures                         | \$ 173.3  | \$ 144.2   | 20.2                    |
| Gross Utility Plant                               | \$ 3,099.9  | \$ 2,959.5 | 4.7                     |
| Electric Operations                               |   |            |                         |
| Electric Operating Revenues                       | \$ 806.8  | \$ 809.5   | (0.3)                   |
| Sales (Million KWH)                               | 14,314  | 13,704     | 4.5                     |
| Customers (Year-End)                              | 417,778   | 406,511    | 2.8                     |
| Generating Capability — Net MW (Year-End)         | 3,890   | 3,890      |                         |
| Territorial Peak Demand — Net MW                  | 2,943   | 2,853      | 3.2                     |
| Gas Operations                                    |   |            |                         |
| Gas Operating Revenues                            | \$ 306.0  | \$ 289.4   | 5.7                     |
| Sales (Thousand Therms)                           | 734,145   | 671,881    | 9.3                     |
| Customers (Year-End)                              | 195,338   | 192,941    | 1.2                     |
| Transit Operations                                |   |            |                         |
| Transit Operating Revenues                        | \$ 3.2  | 5 3.1      | 3.2                     |
| Revenue Passengers Carried (Thousands)            | 8,668   | 8,699      | (.4)                    |







# Fellow Stockholders:

We are pleased to present this annual report which outlines the successes of SCANA Corporation during the past year. It is very gratifying to note that most of the significant achievements during 1987 resulted from our employees' diligent implementation of long range strategies over the past few years.

Earnings per common share were \$3.20, an increase of 5.6% over the \$3.03 earned in 1986. Earnings for both years reflect record electric customer usage as a result of record heat waves. We estimate the abnormal summer weather contributed approximately 21¢ per share in 1987 and approximately 23¢ per share in 1986.

On February 24, 1988, the Board of Directors authorized an increase in the indicated annual dividend from \$2.32 to \$2.40 per common share. The new dividend rate will be reflected in the quarterly dividends to be paid April 1, 1988 to holders of record March 10, 1988.

South Carolina Electric & Gas Company, our principal subsidiary, met several significant challenges during the past year. The abnormally hot summer established several records for peak demand on our system, with the new record set on August 10, 1987, when the peak was 2,943 megawatts, an increase of 3.2% over the prior year's peak set July 9. These peaks were met

from our own generation, and all our plants functioned well during this period or heavy demand. Over the past few years, SCE&G has made significant expenditures to extend the useful life of our existing fossil and hydro power plants. Although this program is not complete, it is already paying dividends in improved reliability during high load conditions.

The V.C. Summer Nuclear Station continued its history of superior operations, receiving very high marks in its various inspections and reviews, and getting full accreditation of its training programs from the Institute of Nuclear Power Operations. The plant was taken out of service for a scheduled refueling in March 1987. The next scheduled outage for refueling is in the fall of 1988. Since the plant began commercial operation in 1984, it has achieved a capacity factor of 70%, as compared to an industry average capacity factor of 61%.

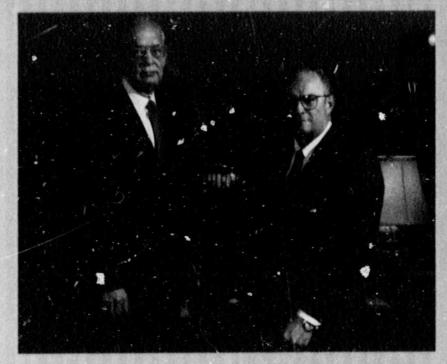
For the past few years, SCE&G has aggressively pursued several strategies to improve its competitive position. One major strategy implements a renewed marketing program. Its major features include new choices in rates, information about price-value relationships of our products, primarily provided through our Energy Info Centers, and significant improvements in our levels of customer service.

Cost containment and cost reduction is the focus of a second major strategy, which has had the most direct effect on current electric rates. Aggressive renegotiation of coal supply contracts and purchase of spot market coal, decreases in corporate tax rates, redemptions of high cost bonds and preferred stock together with efforts by all employees to reduce the growth rate of nonfuel operating and maintenance expenses have resulted in significant rate reductions. Finally, a strategy addressing operational excellence fosters superior performance as typified by the record of V.C. Summer Nuclear Station. These strategies have been successful in making SCE&G's rates among the lowest in the southeast for investor-owned utilities. Since March 1984, SCE&G's residential retail electric rates have declined from \$76.91 per 1,000 kilowatt hours (kwh) to \$67.72 per 1,000 kwh, a decrease of 11.9%. We believe that SCE&G's customer base will continue to grow approximately 3% annually over the next few years, and that the combination of our marketing emphasis and hard-won competitive position will permit us to maximize the potential from such growth.

South Carolina Pipeline Corporation completed another successful year. Total system throughput increased 9.4%, to 78.8 million deka-

therms. South Carolina Pipeline Corporation continued to purchase significant volumes of natural gas on the spot market, thereby maintaining good margins on its sales to industrial customers despite general weakness in the price of competitive energy supplies. Unfortunately, the outlook for natural gas sales during the next few vears is uncertain. After several years of diminished exploration activity and partial deregulation, the industry is struggling to cope with overhanging costs of past contractual relationships in a significantly different, very competitive marketplace. South Carolina Pipeline Corporation has skillfully taken advantage of opportunities created by these changes. We believe it will continue to be successful as the industry adapts to a deregulated environment.

While we are striving to improve the operating results in our principal subsidiaries, we recognize that they are regulated and there is a limit to the growth in earnings which can occur based on their operations. Your management decided several years ago to begin a selective diversification program with the objective of having this program provide additional earnings growth while, to the extent possible, helping develop the economy within our utilities' franchised service area.



John A. Warren Chairman and Chief Executive Officer

Lawrence M. Gressette, Jr. President

Because SCANA had no substantive experience with such a program, our first investments have been purposely small. The total investment in these ventures was less than \$55 million at December 31, 1987. We are continuing to expand this part of the business, but it will be a few more years before net income from diversification makes a substantial contribution to consolidated net income.

We believe the future prospects for SCANA are excellent. As you will see in the succeeding pages of this report, the economic progress of our service area is moving rapidly toward higher skill employment and further industrial development. SCANA intends to capitalize on this growth in several ways. Our utility subsidiaries will continue to follow those strategies which keep our prices competitions.

itive, while we market our products and services to an expanding customer base. We will expand our diversification activities to augment our utility earnings.

The results of operations for the past two years have been excellent. Certainly, weather patterns and a strong local and national economy have been major factors in our achievements. However, the determined efforts of all of our employees to provide excellent customer service, to control our costs of operation and to expand the Company's business opportunities really are the foundations of our recent successes.

Lames H. Duneto J.

February 24, 1988

oundations to build on. Opportunities for the taking. These are the advantages South Carolina has to offer, And momentum is on our side. Greater educational opportunities are available today than ever before. Hundreds of thousands of tourists flock to our mountain hideaways, beach resorts and historic cities each year. Our foremost colleges and universities are becoming leaders in emerging fields of technology, oper.ing doors of promise both immediate and future. And vet, much of the state's economic and human potential remains untapped.

At SCANA Corporation, our goal is to help South Carclina maximize every opportunity and realize every potential. We want a better way of life for our customers, and we want the state's businesses and industries to grow so that we can grow with them.

# The Sky's The Limit

A profile of South Carolina is easy enough with the help of a few statistics: It is a proud state located on the southern Atlantic coast of the United States with a population of approximately 3.5 million . . . The median age is 28... More than 50,000 young people will reach the age of 18 every year through the end of this decade . . . Between 1970 and 1986, the population increased by 31.9%, making South Carolina the second fastest growing state in the Southeast . . . Roughly 54% of the people live in an urban area... More than half of the people work in retail jobs . . . South Carolina ranked 14th in the nation in the creation of new jobs in the latest Inc. magazine ratings . . . State and local taxes are among the lowest in the nation . . . The work stoppage rate has been the lowest in the country for most of the past quarter century Construction costs are among the lowest in the nation . . . More than 150 of the Fortune 500 companies have offices or plants in the state . . . More than half of the people age 25 and over hold high school degrees . . . Thirteen percent of the people over age 25 hold college



Reading, Writing And Arithmetic

The importance of having a better educated workforce cannot be understated. A fundamentally sound and successful educational system is essential if South Carolina is to capitalize on economic opportunities in the years ahead.

The high school graduation rate is twice what it was 10 years ago. The number of college graduates is also up considerably. State-supported technical schools are turning out and placing skilled workers in record numbers, and the state of South Carolina is committing more money and resources to improve its public school system than ever before.



# Demand For Jobs Intensifying

As success greets our efforts to upgrade the educational levels of the people, more and better jobs will be needed. South Carolina has fared well in years past attracting new industry and 1987 was no different. Once again, SCE&G took a leadership role in this recruitment.

More than 20,000 new manufacturing jobs were announced in the state during the year, and capital investments amounted to \$2.3 billion. About \$1.3 billion, or 57%, will occur in SCANA's service area.

Examples of companies that have moved to South Carolina in the last year and a half read like a who's who in industry: Mack Trucks.

Dana Corporation. The Allied Division of Grumman Corporation.

Just as impressive is the growth being experienced by companies which arrived earlier. Michelin Tire Corporation, with four major manufacturing facilities in the state, broke ground in Greenville in 1987 for its new North American headquarters. Pirelli announced plans for a research and development facility next to its fiber optic cable manufacturing plant outside Columbia. NCR Corporation unveiled its newest business computer, which represented a \$30 million investment in its West Columbia plant. Robert Bosch Company, a subsidiary of the West German automotive supplier, began a four-year, \$170 million expansion of its South Carolina plants.

SCE&G's economic development team works with local and state agencies to recruit new investment from around the world. However, we also help prepare communities in our own backyard for presentations to prospective industries.



# Hastening Economic Development

Corporate gifts play a role in hastening economic growth as well, and two in particular are expected to pay big dividends to the state's economy in future years. 3CE&G donated much of the land and buildings for the University of South Carolina's Swearingen Engineering Complex, which will boast a powerful new supercomputer that will be installed in 1988. A threeyear, \$600,000 grant to Clemson University will be used to stimulate projects related to energy and economic development at Clemson's new Emerging Technology Development and Marketing Center.



### Beaches, Parks, Zoos And Museums

South Carolina, with historic Charleston, the Myrtle Beach Grand Strand, Hilton Head Island and the Blue Ridge Mountains, certainly doesn't need any help attracting tourists. More than 36 million people visit the state each year and spend about \$3.5 billion.

One of the biggest draws is Spoleto USA, Charleston's international arts festival, which annually brings more than 150,000 visitors to the famous port city.

Riverbanks Zoo in Columbia, one of the top 10 zoos in the United States according to *Parade* magazine, delights over a half million people each year.

Lake Murray covers 50,000 acres in central South Carolina and powers one of SCE&G's hydroelectric generating plants. It is also home to thousands of year-round residents and attracts 200,000 watersport enthusiasts annually.

A new attraction will be added in 1988 when the South Carolina State Museum opens. The building that will house the Museum was the first electrically-powered textile mill in the world. The electricity was produced at a hydroelectric plant that later became part of SCE&G.

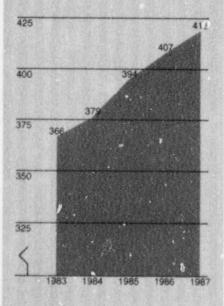
What once were merely promising opportunities have become realities for many South Carolinia. is. Educationally, economically and technologically, the state is stronger today than ever before and getting stronger. SCANA is proud to be a part of this success and excited about the challenges ahead.



"The future of South Carolina
Electric & Gas Company rests on
a strong foundation of customer
satisfaction backed by the echnically competent and sound
management of its resources. Our
customers and stockholders will
not tolerate less."

T.C. Nichols, Jr.
President & Chief Operating Officer
South Carolina Electric &
Gas Company

ELECTRIC CUSTOMERS (thousands; year-end)



# Record Electric Usage

SCE&G customers used record amounts of electricity in 1987, establishing three historical peaks in a one-month period, with the all-time record demand of 2,943 megawatts (MW) occurring August 10. This series of records broke the previous record of 2,853 MW set July 9, 1986.

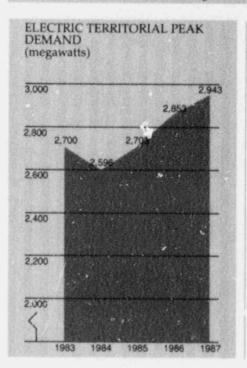
Systemwide sales rose 4.5% over the previous year, totaling 14.3 billion kilowatt-hours (KWH). Residential sales were up 4.1%, commercial sales 5.1% and industrial sales 4.2%. Wholesale and other electric sales increased 4.7%.

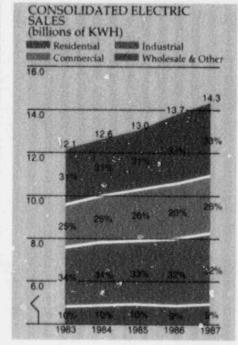
An increase of 2.8% over 1986 in electric customers contributed to the higher electric sales. SCE&G was serving 417,778 electric customers at year-end. Distribution system projects were undertaken to meet the resulting load growth and to improve service reliability.

Rate stability is one of the primary goals and proudest accomplishments at SCE&G. In July 1987, 400 megawatts of electric generating capability were restored to the rate base without the need for a rate increase. In December 1987, the S.C. Public Service Commission (PSC) ordered a \$27.6 million, or 3.7%, reduction in retail electric rates. This reduction reflected tax savings expected to be realized by SCE&G as a result of the Tax Reform Act of 1986. and a lowering of the company's allowed return on common equity from 14.25% to 13.25% effective January 1, 1988. The PSC had previously reduced SCE&G's retail electric rates by \$25 million, or 3%, in February 1987 to reflect lower income taxes established in the Act.

Since March 1984, SCE&G's residential electric rates have fallen 11.9%, while average annual residential usage has risen 6.6%.

Bar codes make meters easily identifiable by a scanner, which records each code, entering the data into a computer for inventory purposes.





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### Efficient Generation Gets Even Better

SCE&G continues to improve its already excellent record of efficiency in the generation of electricity. The company's 1987 system heat rate for fossil plants was 9,920 BTU/KWH, marking the fifth consecutive year this important measure of generating efficiency has improved. In Electric Light & Power magazine's latest annual survey of the country's 100 largest investorowned utilities, SCE&G had the eighth best fossil heat rate for 1986. SCE&G has ranked in the survey's top 10 for the last five years and eight of the last nine.

Total system generation in 1987 was 15.4 billion KWH, up 5.7% from 1986. That included all electricity produced by the A.M. Williams Station in Charleston, which is owned by another SCANA subsidiary, South Carolina Generating Company, Inc. The total generation mix in 1987 was 74% coal, 21% nuclear and 5% hydroelectric.

The peak generating capability stood at 3,890 MW as of January 1, 1988. Generation from coal ac-

GENERATION FUEL MIX (includes GENCO)

Coal Hydro
Nuclear Soil & Natural Gas

100% 78 24% 24% 21% 80%

60%

1963 1984 1985 1986 1987

counted for 56% of this capacity; hydroelectric 20%; nuclear 15%; and oil and natural gas 9%.

# Maintenance, Life Extension Programs Benefit Customers

SCE&G's superb record of generating efficiency can be linked to aggressive programs to maintain and upgrade existing generating plants and transmission and distribution equipment.

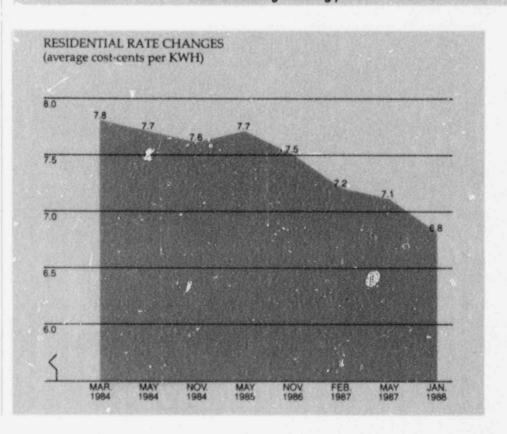
Especially noteworthy is the installation of a computerized maintenance planning and scheduling system at SCE&G's fossil plants. Although the project will not be completed at all plants until the summer of 1989, benefits are already being realized in tracking work orders, scheduling preventive maintenance and measuring pro-

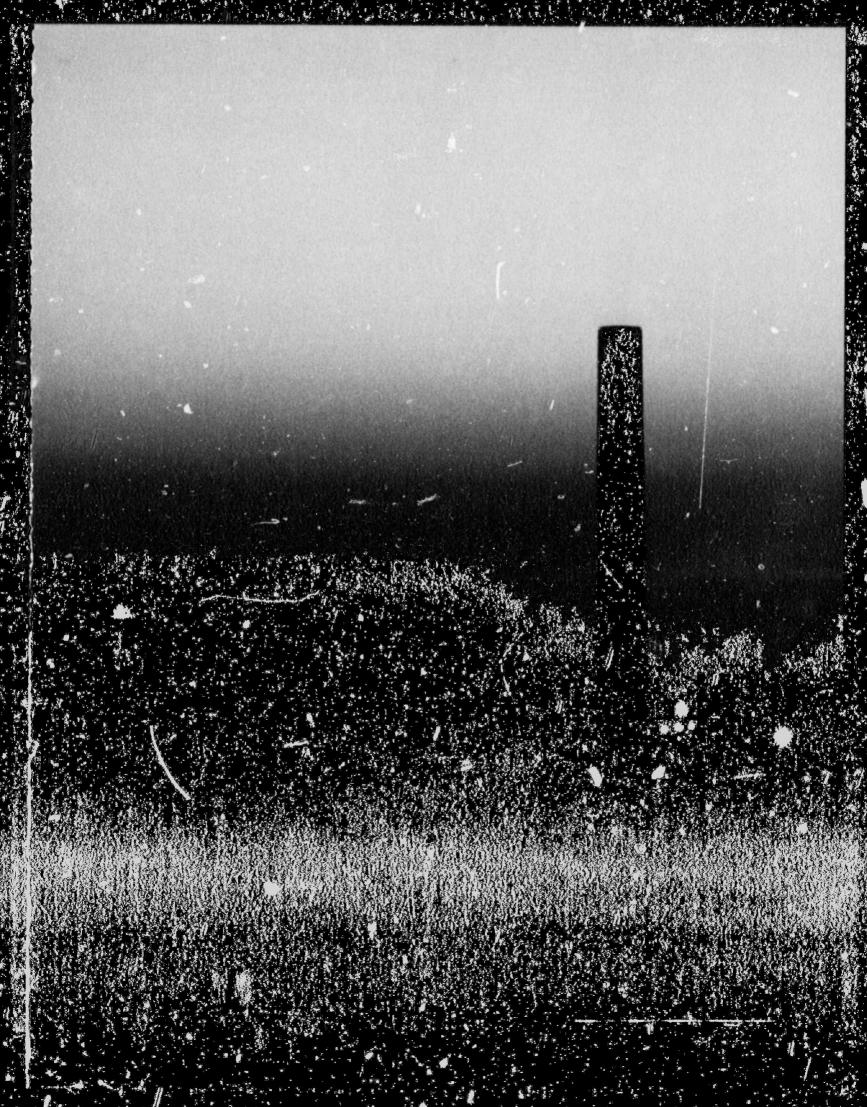
ductivity. Refurbishments continued at five steam plants as part of the company's on-going life extension program for existing electric generating facilities.

Coal is SCE&G's primary generation fuel. Our fossil plants burned 4.6 million tons of coal in 1987, a 24.1% increase from 1986.

Efforts to reduce the costs associated with coal have paid off in significant savings for our customers over the last few years. The delivered cost of coal has dropped from \$53.27 a ton in 1984 to \$42.60 a ton at year-end 1987. SCE&C achieved these savings by buying more coal at lower cost on the spot market and by renegotiating several long-term purchase and shipping contracts.

McMeekin Station consistently ranks as one of the most efficient generating plants in the United States.





# 44987 was a strong year for South Carolina's

economy. We enjoyed the second best year on record for job creation and an ail-time record for foreign investment. This was due to a multitude of factors, not the least of which was tremendous cooperation between local and state officials and the private sector. The future is bright for South Carolinians and South Carolina companies such as SCANA. By working together, we can continue creating opportunities

for all our people."



The Honorable Carroll A. Campbell, Jr. Governor State of South Carolina

# Choices For A Better Way Of Life

Customer service means more than just providing a good product at a reasonable price. It also means offering options and conveniences that complement an individual's lifestyle or a company's approach to business. SCE&G is doing that in a number of ways.

The majority of our residential electric customers are billed at a standard rate. But others with nontraditional lifestyles or those who are willing to alter their electric usage patterns can save with our low-use and time-of-use rates. Residential customers who build or retrofit their homes to meet stringent conservation standards can save with a reduced rate.

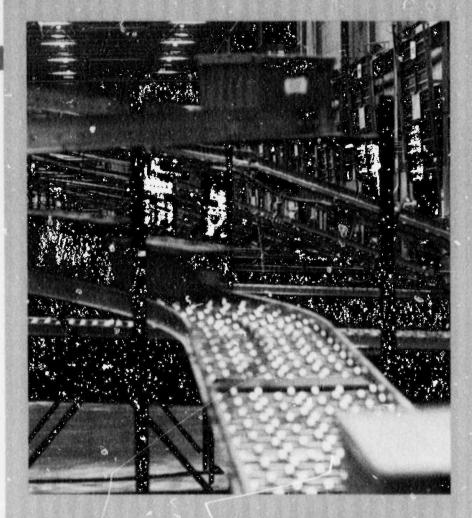
A time-of-use rate is also available for businesses and industries which shift their usage to offpeak hours. A combination of firm and interruptible rates offers attractive savings to companies which allow SCE&G to discontinue their service during peak situations.

By encouraging conservation and off-peak usage, SCE&G can delay the need for new generating plants and maintain rate stability. But rates aren't the only options available.

> During 1987 SCE&G certified 574 new homes under the Good Cents energy-efficiency program and at year's end an additional £00

> > were under construction.



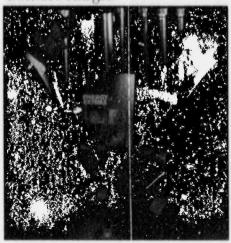


Rite Aid opened a new distribution center in Winnsboro in May 1987. The 277,000 square-foot facility provides service to Rite Aid pharmacies in a six-state area.

# Marketing Programs Offer More Options

SCE&G's residential customers who qualify can receive a rebate if they replace their old heating and cooling systems with more efficient appliances. SCE&G also offers a security lighting program and an easy payment plan where budgetminded customers are billed in equal monthly installments.

Also, a new multi-faceted power conditioning program is being offered to residential, commercial and industrial customers. Lightning arrestors and surge protectors are available to better protect home appliances from electrical damage. Commercial and industrial customers can take advantage of custom-designed back-up equipment to assure an uninterruptible power source for sensitive, critical microprocessing equipment during temporary service interruptions or extended outages.



Heating and air conditioning dealers help their customers quality for SCE&G's Energy Extras programs that provide financial incentives for improving the efficiency of major home appliances.

# Reaching Out To Senior Citizens

SCE&G has developed a number of corporate social responsibility programs to help meet the needs of the communities we serve. The purposes of the programs vary, but the company's dedication to each one is strong.

One of the more successful programs is called Project SHARE. A voluntary donation program supported by nearly 20,000 SCE&G customers, Project SHARE provides direct financial assistance to the needy during crisis situations. These funds help qualified people buy heating fuels to stay warm during the winter and to pay for heating equipment repairs. Project SHARE got its start from seed money donated by SCANA stockholders. In 1987, community action agencies distributed more than \$217,000 in Project SHARE funds to 1,353 deserving families and individuals.

An increased emphasis is being placed on meeting the specific needs of our senior citizens. In cooperation with the local Council on Aging in Columbia, the Customer Assistance Department is participating in a pilot program aimed specifically at elderly patients recently released from hospitals. Home visits by nursing and pharmacology students from the University of South Carolina will ensure that medicine is being taken properly and bandages are kept clean.



Robots make up the majority of the work force at the Dana Corporation plant located in the Carolina Research Park. The lightly manned robotics technology manufactures front wheel drive systems for automotive applications.



In August 1987 Mack
Trucks opened its new
\$80 million Winnsboro
assembly plant. The first
customer-ordered truck
was presented to SCE&G
three months later on
November 10 during
official dedication
ceremonies for the stateof-the-art facility.



# Summer Station Gets High Marks

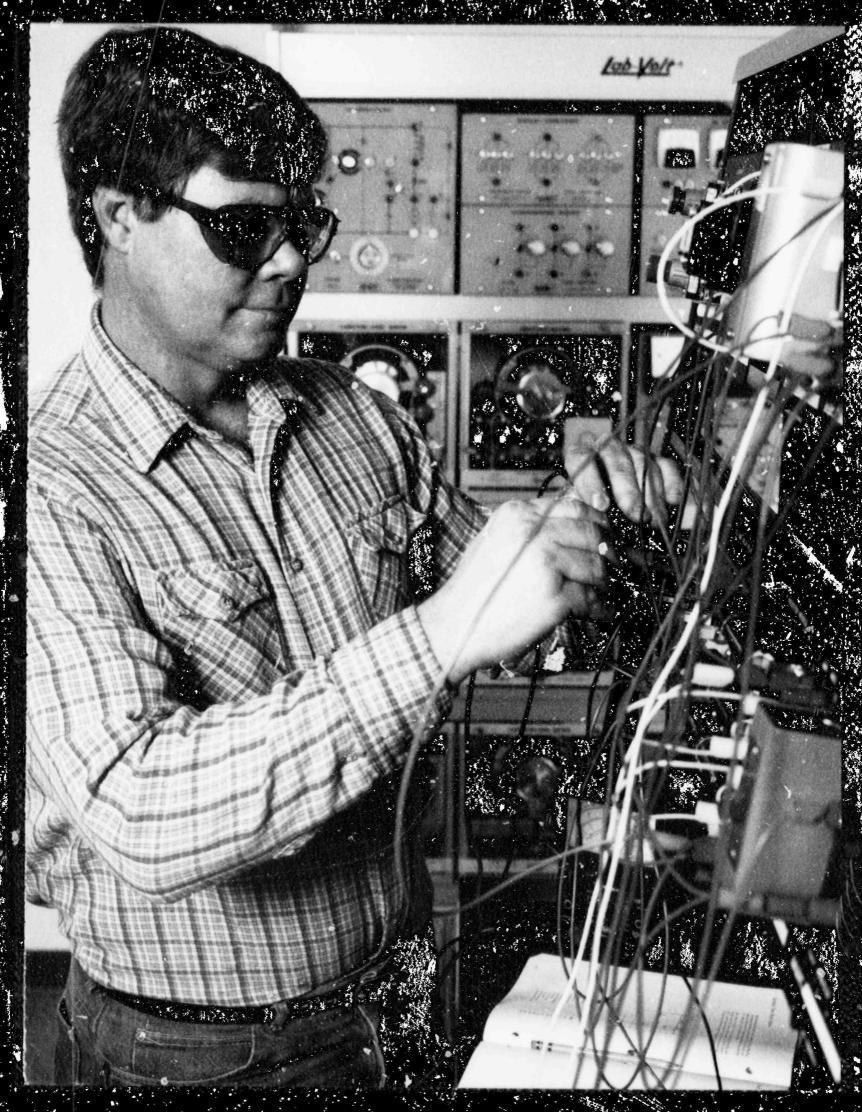
SCE&G received good news from the Nuclear Regulatory Commission (NRC) in 1987 when the agency released its latest assessment of performance at the V.C. Summer Nuclear Station.

In a letter to SCE&G, the NRC commended the company for its "high level of improved performance" and "aggressive management posture towards nuclear safety" identified in the report, which covered the period January 1, 1986 through July 31, 1987.

The NRC noted that SCE&G had taken a number of steps to improve plant operations during that time, including the establishment of a management review board to review all unplanned shutdowns of the reactor. This review board's work resulted in a reduction of the number of unplanned shutdowns compared with an earlier period.

The company received even more good news when the Institute of Nuclear Power Operations (INPO) accredited the remaining four training programs at Summer Station. By having all 10 of its training programs accredited, SCE&G became the 24th utility to be granted full membership in INPO's National Academy for Nuclear Training.

Summer Station electricians can now get additional "hands on" experience in recently completed labs that make training for craft employees more realistic.





NCR Corporation's newest business computer, the Tower 32/800, was and it is rebruary is 7. The computer was designed, developed and is manufactured at the NCR plant in West Columbia.



# Refueling Outage A Success

Summer Station also successfully completed its third refueling, maintenance and testing outage during the spring. The most significant activity during the three-month outage involved the "shot peening" of steam generator tubes, making them less susceptible to cracking.

Because of the refueling outage, Summer Station's capacity factor was 66.5% for 1987. That was down from the previous year's 92.4%, when the plant did not undergo refueling, but still better than the national average for nuclear units. Capacity factor is the amount of electricity a generating plant produces compared to the maximum it could produce if operated uninterrupted year-round.

# Transit System Allowed Higher Fare

SCE&G's fleet of 108 buses carried more than 8.7 million revenue passengers in 1987, about 31,700 less than in 1986.

SCE&G continued to lose money on its transit operations in 1987 despite on-going programs to reduce costs. Total revenue was \$3.2 million, while operating expenses were \$8.1 million. SCE&G is required by franchise agreements with the cities of Charleston and Columbia to provide public transportation.

In October 1987, SCE&G petitioned the PSC for an increase in the 25 cent base fare — the lowest in the country. In December 1987, the PSC approved an increase to 50 cents effective lanuary 1, 1988.

Although this increase will help reduce transit losses, it was disappointing that the requested increase to \$1 was not granted. SCE&G continues to seek the establishment of publicly subsidized Regional Transportation Authorities to reduce its role in providing public transportation.



# Natural Gas Sales Stressed Through Sales Force, Marketing

The number of natural gas customers on SCE&G's system increased by 1.2% over 1986 to 195,177 at year-end 1987. Total retail sales were up 9.3% to 300.2 million therms. Residential, commercial and industrial sales rose 15.5%, 8.1% and 3.8%, respectively.

SCE&G's natural gas operations underwent a complete reorganization during the fall of 1987 as part of a new strategy to increase residential sales along the company's 5,399-mile distribution system.

A special sales force was formed, trained and challenged to identify and recruit new customers. The sales force, working on a commission basis, will focus on three target groups: Customers with gas lines near their homes will be told about the merits of gas appliances; and developers and builders in fast-growing areas where natural gas is available will be encouraged to include gas appliances in their plans. Additionally, in 1988, SCE&G began offering rebates to customers



who replace their old electric water heaters with more economical gas water heaters.

# Training Efforts Improve Service To Gas Customers

SCE&G expanded its training efforts into new and exciting frontiers in 1987. Under a program that requires 160 hours of intensive training, gas servicemen are now being qualified to service all types of household appliances. And to stay abreast of the latest in technology in the metering and pressure regulation of natural gas, experts are brought in on a regular basis to conduct training classes.

SCE&G is also taking advantage of new technology in other areas as it becomes available. Computer software is making it easier to identify equipment problems and quickly find solutions. Faster emergency repairs to plastic pipe are also

possible by utilizing a process called "electrofusion," where electric current is used to bond the pipe.

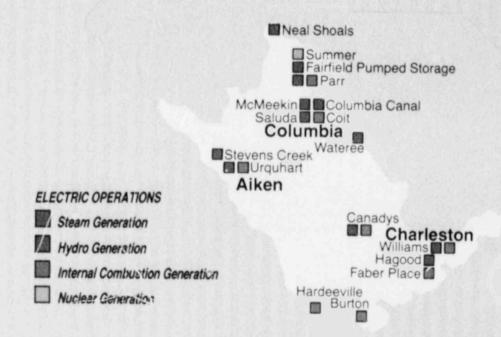
System improvements continued in 1987 as a \$30 million project to replace more than 600 miles of mains and service connections in the Columbia area moved nearer to completion. Propane air plants in Columbia and Charleston were rebuilt and their capacity doubled to meet peak-day supply needs.

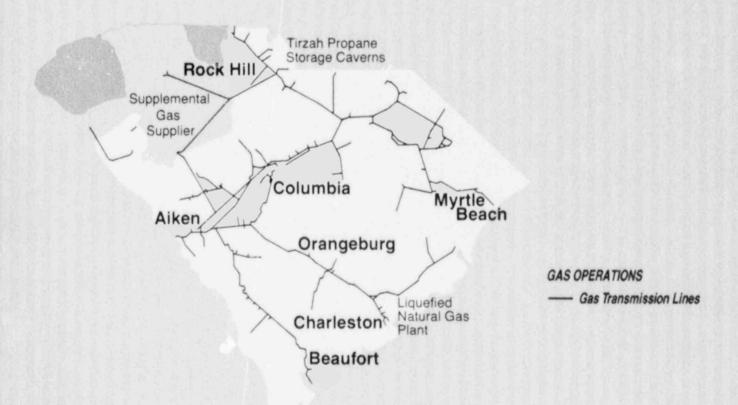
Because revenues were not keeping pace with investments to expand and improve the system, in June 1987, the company requested a 5.7% increase in natural gas rates. Following a public hearing in September, the PSC approved a \$4.3 million, or 3.8%, increase in annual revenues based on a 12.75% return on common equity, effective December 1, 1987.



The new gas sales team is working closely with builders and encouraging them to include gas appliances in the homes they construct.

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"The restructuring of the natural gas industry presents South Carolina Pipeline Corporation with a crucial challenge: To continue providing the excellent service our customers have come to expect in an increasingly competitive environment. We exelcome this challenge."

Max Farwood President South Carolina Pipeline Corporation

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# S.C. Pipeline Corporation Responds To Competition

South Carolina Pipeline Corporation (SCPC) is SCANA's intrastate natural gas transmission subsidiary that serves resale and industrial customers in all but two of South Carolina's 46 counties. Resale customers include city and county gas authorities and other gas utilities. At year-end 1987, SCPC was serving approximately 146 direct customers, including SCE&G.

Purchases of gas on the spot market continued to help SCPC remain competitive with alternate fuel suppliers in 1987. Total sales increased by 8.4% over 1986 to 72.4 million MCF. Industrial sales were up by 4.6% while sales to resale custome: increased by 10%. The amount of gas transported for resale customers and end-users rose 32.4% compared to 1986.

Southern Natural Gas Company (Southern) and Transcontinental Gas Pipeline Corporation (Transco) provide SCPC's contract gas requirements. The contract demand is 210,900 MCF per day with Southern and 29,300 MCF per day with Transco. SCPC also purchases significant volumes of spot market gas that is transported by Transco and Southern on an interruptible basis. This arrangement assures SCPC customers of a reliable supply

of gas and allows the company flexibility in purchasing.

Total natural gas purchased for resale, including spot market purchases, totaled approximately 72.0 million MCF in 1987, up from 65.4 million MCF in 1986. The cost per MCF declined from \$3.30 in 1986 to \$3.09 in 1987.

# Satellite Monitoring Of Pipeline Passes Test

During 1987, SCPC became the first gas transmission utility in the nation to employ a satellite telemetering system for monitoring and controlling the pipeline. The very small aperture terminal (VSAT) system exceeded all expectations during extensive testing and is expected to become fully operational during 1988.

The system will be installed in two phases. Phase 1 involves the placement of 25 small terminals to transmit information about gas volume and flow from remote points along SCPC's 1,657 miles of pipeline. Phase 2 calls for an additional 15 terminals to be installed.

The financial benefits of this system will be immediate. The cost to transmit this information across local telephone lines has been steadily increasing. Because of its fixed costs, VSAT will quickly pay for itself.

SCPC is taking advantage of satellite technology

to monitor its gas transmission system.



# onstruction, Real Estate Companies Active

Primesouth, Inc., SCANA's construction and design subsidiary, ended 1987 on a successful note by signing a major contract as an authorized builder for American Buildings Company, one of the largest manufacturers of metal building systems in the world. Contracts awarded to Primesouth during 1987 included a new U.S. Post Office in Charleston; a major addition to the headquarters of a regional bank; significant renovations at a county hospital; a 145,000 square foot research and development facility; and an air cargo building for the Columbia Metropolitan Airport. Primesouth achieved pro itability in 1987, its first full year of operation

South Carolina Real Est .e Development Company, Inc. (SCRED) continued its involvement during 1987 in businesses ranging from major industrial perk to single-family reside. "al develo ments. SCRED or nipleted a shopping center and I usiness park in Columbia, and an office building in Charleston. A nother office building is under consucction in Charleston.

# Aggressive Marketing Pays Off For SCANA Software

SCANA Software Services, Inc. began aggressive marketing of its products and services in 1987 and this effort is proving successful.

During 1987, SCANA Softwas signed contracts with several utilities for the sale of a Fleet Management System, which allows companies to manage and analyze their equipment purchases and maintenance activities more cost effectively. In addition, SCANA Software contracted with a gas utility to provide a customized Distribution Construction Information System to satisfy specific construction management requirements. As a result of this project, SCANA Software will have a new gas system to add to its product portfolio.

SCANA Software also established an international presence during 1987. The Severn-Trent Water Authority of Birmingham, England signed a contract for a specially adapted version of the construction information system to meet its needs in the United Kingdom.

This aggressive sales posture, based on quality products and excellence in service, is positioning SCANA Software for continued growth. In addition to holding great promise for the future, this hightechnology venture has contributed to the economic development of South Carolina through the creation of 70 new jobs.

# MPX Continues Growth Strategy

Another high-tech subsidiary MPX Systems, Inc., a provider of fiber optic telecommunications services — also had a good year in 1987. MIX increased its investment in SouthernNet, an interstate carrier that provides telecommunications services to Washington, D.C. and seven southeastern states, to a 15% interest as of December 31. 1987. Equity earnings from this investment and income from the fiber optic lines bui'+ and operated by MPX made a positive contribution to SCANA's earnings in 1987. Plans are being made to add approximately 70 mil s of fiber optic lines in South Caronna.

me, in many situations, can be cut in half by crews ng electronic and computer-enhanced equipment like this T-1000, while greatly incre sing accuracy.



# Directors

J. K. Addy<sup>1,2</sup>
President
Addy Dodge Inc.
Lexington, South Carolina

W. B. Bookhart, Jr. 3.5 Partner W. B. Bookhart Farms Elloree, South Carolina

J. B. Edwards, DMD<sup>1,5</sup> President Medical University of South Carolina Charleston, South Carolina

L. M. Gressette, Jr.
President
SCANA Corporation
Columbia, South Carolina

J. B. Guess, III<sup>2,3</sup> Owner Edisto Farms Denmark, South Carolina

B. A. Hagood

President

Wm. M. Bird and Co., Inc.

Charleston, South Carolina.

J. F. Hassell, Jr. <sup>2,3</sup>
Retired Chairman and
Chief Executive Officer
Pre-Stress Concrete Company, Inc.
Charleston, South Carolina

W. H. Hipp<sup>2,4</sup>
President and Chief Executive Officer
The Liberty Corporation
Greenville, South Carolina

Avram Kronsberg<sup>2,4</sup>
President
Hamson & Company, Inc.
Charleston, South Carolina

F. C. McMaster<sup>1,5</sup>
President
Winnsboro Petroleum Company
Winnsboro, South Carolina

T. C. Nichols, Jr.
President
South Carolina Electric &
Gas Company
Columbia, South Carolina

E. W. Pike, Jr. 1.4
President
Colonial Development Company
Beaufort, South Carolina

Henry Ponder, Ph.D.<sup>2,3</sup> President Fisk University Nashville, Tennessee

J. B. Rhodes<sup>4,5</sup> Chief Executive Officer Rhodes Oil Company, Inc. Waltercoro, South Carolina

V. C. Summer<sup>3,5</sup>
Chairman of the Board Emeritus
SCANA Corporation
Columbia, South Carolina

E. C. Wall, Jr. 1.4
President
Canal Industries, Inc.
Conway, South Carolina

John A. Warren

Chairman and
Chief Executive Officer
SCANA Corporation and Subsidiaries
Columbia, South Carolina

Directors Emeriti

W. R. Bruce K. W. French E. M. Hipp J. H. Lumpkin A. C. Mustard J. E. Schachte, Jr. A.M. Williams John C. B. Smith decessed (1-3-88) W. H. Taylor decessed (2-10-88) Officers

John A. Warren<sup>6</sup> Chairman of the Board and Chief Executive Officer

L. M. Gressette, Jr. 7
President and Treasurer

Cathy B. Novinger Senior Vice President Administration and Governmental Affairs

W. B. Timmerman
Senior Vice President and Controller
Chief Financial Officer

C. B. McFadden Vice Presider at Planning and Corporate Services

F., F. Frick Assistant Vice President Internal Audit

Barbara D. Blair\* Secretary

Harriett M. Gardner Assistant Secretary

<sup>&</sup>lt;sup>1</sup> Member of Executive Committee

<sup>&</sup>lt;sup>2</sup> Member of Audit Committee

<sup>&</sup>lt;sup>3</sup> Member of Corporate Performance and Strategic Planning Committee

<sup>&</sup>lt;sup>4</sup> Member of Investment, Compensation and Management Development Committee

<sup>&</sup>lt;sup>5</sup> Member of Nuclear Oversight Committee

<sup>&</sup>lt;sup>6</sup> Also Chairman and CEO of all subsidiaries

<sup>&</sup>lt;sup>7</sup> Also Vice Chairman of all subsiquaries where he is not President

<sup>8</sup> Secretary for all subsidiaries

# South Carolina Electric & Gas Company

- T. C. Nichols, Jr. 9 President and Chief Operating Officer
- O. W. Dixon, Jr. Executive Vice President Operations
- C. L. Rye Senior Vice President Power Delivery and Transportation
- B. M. Smith, Jr. Senior Vice President Corporate and Economic Development
- J. H. Young, Jr. Senior Vice President Customer Relations
- G. §. Bullwinkel, Jr. Vice President Customer Relations-Southern Division
- V. R. Coward, Jr. Vice President Support Services
- G. C. Croft, Jr.
  Vice President
  Transmission and Distribution
  Engineering
- W. A. Darby Vice President Gas Operations

- R. D. Hazel Vice President Personnel and Corporate Communications
- B. T. Horton, Jr. Vice President and Treasurer
- John Kinloch Vice President Transit and Fleet Maintenance
- S. C. McMeekin, Jr. Vice President Customer Relations-Northern Division
- D. C. McNamara Vice President Marketing
- D. A. Nauman Vice President Nuclear Operations
- E. C. Roberts
  Vice President and General Counsel
- Patricia T. Smith Vice President Purchasing and Regulatory Affairs
- W. E. Moore
  Assistant Vice President
  Production Engineering
- K. B. Marsh Controller
- J. G. Black, II Assistant Treasurer

# South Carolina Pipeline Corporation

- Max Earwood 10 President
- R. M. Kightlinger Vice President Supply and Engineering
- B. J. MacInr is Vice President Operations

# Primesouth, inc.

- E. H. Crews, Jr. President
- J. M. Woods Vice President
- J. C. Chapman Vice President

# South Carolina Real Estate Development Company, Inc.

- J. W. Wedding President
- A. H. Gibbes Vice President

# SCANA Software Services, Inc.

- R. W. Stedman President
- J. D. Gregg Vice President Operations

<sup>&</sup>lt;sup>9</sup> Also Preside of South Carolina Generating Company, Inc., South Carolina Fuel Company, Inc., and Carotane, Inc.

<sup>&</sup>lt;sup>10</sup> Also Vice President of SCE&G and President of minor propane subsidiaries

The Management of SCANA Corporation (the Company) is responsible for the preparation and integrity of the financial data included in the accompanying Consolidated Financial Statements. These statements have been prepared in conformity with generally accepted accounting principles as applicable. In situations that prevent exact accounting measurements, management has used informed judgments and estimates. Financial information presented elsewhere in this Annual Report is consistent with these financial statements.

The Company maintains and relies upon a system of internal accounting controls designed to provide reasonable assurance that all transactions are properly recorded in the books and records and that assets are protected against loss or unauthorized use. The degree of internal accounting control is based upon the determination of the optimum balance between the cost incurred in maintaining a system of internal controls and the benefits to be derived. The system of internal accounting controls is supported by written policies

and guidelines and is complemented by the selection, training and development of professional financial managers and by a staff of internal auditors who conduct comprehensive internal audits.

The Board of Directors provides oversight for the preparation of the financial statements through its Audit Committee, which is composed entirely of nonemployee directors. The Audit Committee meets periodically with mana, meets and internal auditors to review their activities and responsibilities. The Audit Committee also meets periodically with the Company's independent auditors, Deloitte Haskins & Sells. The internal and independent auditors have free access to the Audit Committee to discuss internal accounting control, auditing and financial reporting matters.

W. B. Timmerman Senior Vice President Chief Financial Officer

# OPINION OF INDEPENDENT

# CERTIFIER PUBLIC ACCOUNTANTS

# Deloitte Haskins-Sells

SCANA CORPORATION:

We have examined the Consolidated Balance Sheets and Consolidated Statements of Capitalization of SCANA Corporation and consolidated subsidiaries ("Company") as of December 31, 1987 and 1986 and the related Consolidated Statements of Income and Retained Earnings and of Sources of Funds for Gross Property Additions for each of the three years in the period ended December 31, 1987. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

Suite 820 1426 Main Street Columbia, South Carolina 29201

In our opinion, such Consolidated Financial Statements present fairly the consolidated financial position of the Company at December 31, 1987 and 1986 and the results of its operations and the changes in its financial position for each of the three years in the period ended December 31, 1987, in conformity with generally accepted accounting principles applied on a consistent basis.

Deloite Haskins & Velle

February 8, 1988

| December 31,  | 1987         | 1986           |
|---|--------------|----------------|
| ASSETS  | (Thousand    | ls of Dollars) |
| Utility Plant (Notes 1, 2, 3 and 4):                            |              |                |
| Electric  | \$ 2,574,138 | \$ 2,475,332   |
| Gas   | 292,990      | 277,292        |
| Transit   | 4,024        | 4,188          |
| Common  | 37,102       | 23,622         |
| Total   | 2,908,254    | 2,780,434      |
| Less accumulated depreciation and amortization                  | 797,752      | 722,996        |
| Total   | 2,110,502    | 2,057,438      |
| Construction work in progress                                   | 95,013       | 92,379         |
| Nuclear fuel, net of accumulated amortization                   | 62,445       | 51,535         |
| Acquisition adjustment — gas, net of accumulated amortization.  | 34,148       | 35,146         |
| Utility Plant, Net  | 2,302,108    | 2,236,498      |
| Other Property and Investments:                                 |              |                |
| Nonutility property (substantially at cost)                     | 40,789       | 30,331         |
| Investments (Note 1)  | 29,076       | 19,213         |
| Total Other Property and Investments                            | 69,865       | 49,544         |
| Current Assets:   |              |                |
| Cash, temporary cash investments and special deposits           | 22,195       | 10,913         |
| Receivables   | 105,041      | 107,078        |
| Inventories (at average cost):                                  | 103,041      | 3077070        |
| Fuel (Note 3)   | 61,025       | 54,768         |
| Materials and supplies  | 24,541       | 18,433         |
| Prepayments   | 13,307       | 15,323         |
| Total Current Assets  | 226,109      | 206,515        |
| Deferred Debits:  |              |                |
| Unamortized debt expense  | 6,790        | 5,474          |
| Accumulated deferred income taxes (Notes 1 and 7)               | 17,843       | 11,208         |
| Unamortized deferred return on plant investment (Notes 1 and 2) | 40,335       | 36,395         |
| Nuclear plant decommissioning fund (Note 1)                     | 7,238        | 5,128          |
| Other   | 32,081       | 24,570         |
| Total Deferred Debits   | 104,287      | 82,775         |
| Total   | \$ 2,702,369 | \$ 2,575,332   |

| December 31,   | 1987  | 1986  |
|--|---|---|
| CAPITALIZATION (See Consolidated Statements of Capitalization)   | (Thousan  | ds of Dollars)  |
| Stockholders' Investment: Common Equity Preferred Stock (Not Subject to Purchase or Sinking Funds)   | \$ 871,620<br>26,029  | \$ 836,913<br>26,029  |
| Total Stockholders' Investment   | 897,649   | 862,942   |
| Preferred Stock (Subject to Purchase or Sinking Funds)   | 84,632  | 117,542   |
| Long-Term Debt, Net  | 886,993   | 745,451   |
| Total Capitalization   | 1,869,274   | 1,725,935   |
| LIABILITIES  |   |   |
| Current Liabilities: Short-term borrowings (Note 8) Current portion of long-term debt, net (Note 3) Accounts payable Customer deposits Taxes accrued Interest accrued Dividends declared Other       | 21,565<br>24,719<br>82,789<br>15,260<br>36,400<br>16,684<br>25,621<br>6,790 | 80,576<br>21,930<br>82,068<br>13,417<br>45,836<br>12,147<br>25,966<br>3,715 |
| Total Current Liabilities  | 229,828   | 285,655   |
| Deferred Credits: Accumulated deterred investment tax credits (Notes 1 and 7) Accumulated deferred income taxes (Notes 1 and 7) Accumulated reserve for nuclear plant decommissioning (Note 1) Other | 117,177<br>416,700<br>7,238   | 119,766<br>388,789<br>5,128   |
| Total Deferred Credits   | 62,152  | 50,059<br>563,742   |
| Commitments and Contingencies (Note 9)   | 000,207   | 303,742   |
| Total  | \$ 2,702,369  | \$ 2,575,332  |

() () () ()

# INCOME & RETAINED EARNINGS

| For the Years Ended December 31,                               | 1987   | 1986       | 1985       |  |  |  |
|--|--|------------|------------|--|--|--|
|  | (Thousands of Dollars<br>except per share amounts) |            |            |  |  |  |
| Operating Revenues (Notes 1 and 2):                            |  |            |            |  |  |  |
| Electric   | \$ 806,826   | \$ 809,488 | \$ 787,796 |  |  |  |
| Gas  | 305,934  | 289,429    | 318,856    |  |  |  |
| Transit  | 3,212  | 3,119      | 3,689      |  |  |  |
| Total Operating Revenues                                       | 1,115,972  | 1,102,036  | 1,110,341  |  |  |  |
| Operating Expenses:  |  |            |            |  |  |  |
| Fuel used in electric generation                               | 227,877  | 216,076    | 229,249    |  |  |  |
| Power purchased, net   | (12,486)   |            | (8,821)    |  |  |  |
| Gas purchased for resale                                       | 222,319  | 215,928    | 246,760    |  |  |  |
| Other operation  | 169,336  | 155,588    | 143,016    |  |  |  |
| Maintenance  | 57,995   | 56,864     | 60,836     |  |  |  |
| Depreciation and araortization (Note 1)                        | 92,583   | 20,627     | 86,899     |  |  |  |
| Income taxes (Notes 1 and 7)                                   | 95,051   | 119,108    | 105,783    |  |  |  |
| Other taxes  | 58,892   | 51,932     | 49,021     |  |  |  |
| Total Operating Expenses                                       | 911,587  | 903,320    | 912,743    |  |  |  |
| Operating Income   | 204,385  | 198,716    | 197,598    |  |  |  |
| Other Income (Note 1):   |  |            |            |  |  |  |
| Allowance for equity funds used during construction            | 2,063  | 1,264      | 1,086      |  |  |  |
| Deferred return on plant investment (Note 2)                   | 6,063  | 12,450     | 12,881     |  |  |  |
| Other income (loss), net of income taxes                       | (1,731)  |            | 1,754      |  |  |  |
| Total Other Income   | 6,395  | 9,825      | 15,721     |  |  |  |
| Income Before Interest Charges and                             |  |            |            |  |  |  |
| Preferred Stock Dividends                                      | 210,780  | 208,541    | 213,319    |  |  |  |
| Interest Charges (Credits):                                    |  |            |            |  |  |  |
| Interest on long-term debt, net                                | 68 119   | 68,130     | 83,817     |  |  |  |
| Other interest expense   | 5,155  | 5,771      | 1,789      |  |  |  |
| Allowance for Forrowed funds used                              | (1.70)   | (2.012)    | (2.200)    |  |  |  |
| during construction (Note 1)                                   | (1,796)  |            | (2,388)    |  |  |  |
| Total Interest Charges, Net                                    | 71,478   | 71,934     | 83,218     |  |  |  |
| Preferred Stock Cash Dividends of Subsidiary (At stated rates) | 10,437   | 14,443     | 16,541     |  |  |  |
| Net Income   | 128,865  | 122,164    | 113,560    |  |  |  |
| Retained Earnings at Beginning of Year                         | 262,671  | 230,549    | 202,988    |  |  |  |
| Common Stock Cash Dividends Declared (Note 5)                  | (93,487)   |            | (87,040)   |  |  |  |
| Other Capital Stock Transactions, Net                          | (929)  | 221        | 1,041      |  |  |  |
| Retained Earnings at End of Year                               | \$ 297,120   | \$ 262,671 | \$ 230,549 |  |  |  |
| Earnings Available for Common Stock                            | \$ 123,865   | \$ 122,164 | \$ 113,560 |  |  |  |
| Common Shares Outstanding (Thousands)                          | 40,296   | 40,296     | 40,296     |  |  |  |
| Earnings Per Share of Common Stock                             | \$ 3.20  | \$ 3.03    | \$ 2.82    |  |  |  |

# FOR GROSS PROPERTY ADDITIONS

| For the Years Ended December 31,  | 1987  | 1986   | 1985   |  |
|---|---|--|--|--|
| SOURCES OF FUNDS  | (T)   | housands of Doll   | lars)  |  |
| Internally Generated:   |   |  |  |  |
| Net incom/2 Charges (credits) to income not requiring (providing) funds:  | \$ 128,865  | \$ 122,164   | \$ 113,560   |  |
| Depreciation and amortization   | 92,583  | 90,627   | 86,899   |  |
| Amortization of nuclear fuel  | 17,196  | 30,529   | 22,612   |  |
| Deferred income taxes, net  | 20,627  | 33,635   | 42,497   |  |
| Deferred investment tax credits, net  | (2,589)   | (9,593)  | 821  |  |
| Allowance for funds used during construction  | (3,859)   | (3,281)  | (3,474   |  |
| Deferred return on plant investment<br>Other, net   | (6,063)   | (12,450)   | (12,881  |  |
|   | 1,991   | 2,020  | 1,444  |  |
| Funds provided from operations  Deduct cash dividends declared on common stock  | 248,754<br>93,487   | 253,651  | 251,478  |  |
| Internally Generated Funds, Net   | 155,267   | 90,263   | 87,040   |  |
|   |   | 100,000  | 164,438  |  |
| External Financing:   |   |  |  |  |
| External Financing:  Mortgage bonds sold  Pollution control bonds sold  Bank note sold  Increase (decrease) in fuel financings, net  Reduction of long-term debt  Retirement of preferred stock  Increase (decrease) in short-term borrowings, net  | 10,000<br>4,365<br>40,000<br>13,938<br>(13,001)<br>(32,910)<br>(59,011)                                     | 1,100<br>——————————————————————————————————  | (44,966)   |  |
| Mortgage bonds sold Pollution control bonds sold Bank note sold Increase (decrease) in fuel financings, net Reduction of long-term debt Retirement of preferred stock   | 4,365<br>40,000<br>13,938<br>(13,001)<br>(32,910)   | (19,813)<br>(89,459)<br>(35,205)   | (8,256)<br>(44,966)<br>(4,275)   |  |
| Mortgage bonds sold Pollution control bonds sold Bank note sold Increase (decrease) in fuel financings, net Reduction of long-term debt Retirement of preferred stock Increase (decrease) in short-term borrowings, net Funds from External Financing  Other Sources (Uses): (Increase) decrease in working capital, excluding short-term borrowings and current portion of long-term debt  | 4,365<br>40,000<br>13,938<br>(13,001)<br>(32,910)<br>(59,011)<br>53,381                                     | (19,813)<br>(89,459)<br>(35,205)<br>78,188<br>(65,189)                               | (8,256)<br>(44,966)<br>(4,275)<br>1,915<br>(50,082)                                |  |
| Mortgage bonds sold Pollution control bonds sold Bank note sold Increase (decrease) in fuel financings, net Reduction of long-term debt Retirement of preferred stock Increase (decrease) in short-term borrowings, net Funds from External Financing  Other Sources (Uses): (Increase) decrease in working capital, excluding short-term borrowings and current portion of long-term debt Other changes in noncurrent balance sheet items, net                       | 4,365<br>40,000<br>13,938<br>(13,001)<br>(32,910)<br>(59,011)<br>53,381                                     | (19,813)<br>(89,459)<br>(35,205)<br>78,188<br>(65,189)<br>29,273<br>13,424           | (8,256)<br>(44,966)<br>(4,275)<br>1,915<br>(50,082)<br>15,048<br>(4,371)           |  |
| Mortgage bonds sold Pollution control bonds sold Bank note sold Increase (decrease) in fuel financings, net Reduction of long-term debt Retirement of preferred stock Increase (decrease) in short-term borrowings, net Funds from External Financing  Other Sources (Uses):  (Increase) decrease in working capital, excluding short-term borrowings and current portion of long-term debt Other changes in noncurrent balance sheet items, net Other Sources (Uses) | 4,365<br>40,000<br>13,938<br>(13,001)<br>(32,910)<br>(59,011)<br>53,381<br>(19,199)<br>(19,990)<br>(39,189) | (19,813)<br>(89,459)<br>(35,205)<br>78,188<br>(65,189)<br>29,273<br>13,424<br>42,697 | (8,256)<br>(44,966)<br>(4,275)<br>1,915<br>(50,082)<br>15,048<br>(4,371)<br>10,677 |  |
| Mortgage bonds sold Pollution control bonds sold Bank note sold Increase (decrease) in fuel financings, net Reduction of long-term debt Retirement of preferred stock Increase (decrease) in short-term borrowings, net Funds from External Financing  Other Sources (Uses): (Increase) decrease in working capital, excluding short-term borrowings and current portion of long-term debt Other changes in noncurrent balance sheet items, net                       | 4,365<br>40,000<br>13,938<br>(13,001)<br>(32,910)<br>(59,011)<br>53,381                                     | (19,813)<br>(89,459)<br>(35,205)<br>78,188<br>(65,189)<br>29,273<br>13,424           | (8,256)<br>(44,966)<br>(4,275)<br>1,915<br>(50,082)<br>15,048<br>(4,371)           |  |

| December 31,  | 1987                   | 1986                 |     |
|---|------------------------|----------------------|-----|
| Common Equity (Note 5):   | (Thousands of Dollars) |                      |     |
| Common stock, no par value, authorized 75,000,000 shares, issued and outstanding; 1987 and 1986 - 40,296,147 shares Retained earnings | \$574,500<br>297,120   | \$574,242<br>262,671 |     |
| Total Common Equity   | 871.620                | 47% 836,913          | 49% |

South Carolina Electric & Gas Company:

Cumulative Preferred Stock (Not Subject to Purchase or Sinking Funds):

|                       |                | Shares Or          | itstanding         | 1               | Redemption Pri | ce                  |                 |    |                 |    |
|-----------------------|----------------|--------------------|--------------------|-----------------|----------------|---------------------|-----------------|----|-----------------|----|
|                       | Series         | 1987               | 1986               | Current         | Through        | Eventual<br>Minimum |                 |    |                 |    |
| \$100 Par<br>\$50 Par | 8.40%<br>5.00% | 197,668<br>125,234 | 197,668<br>125,234 | 104.70<br>52.50 | 11-30-91       | 101.00<br>52.50     | 19,767<br>6,262 |    | 19,767<br>6,262 |    |
| Total Prefer          | rred Stock (N  | iot Subject to Pu  | irchase or Sink    | ing Funds)      |                |                     | 26,029          | 1% | 26,0.12         | 1% |

South Carolina Electric & Gas Company: Cumulative Preferred Stock (Subject to Purchase or Sinking Funds)(Note 6):

\$100 Par Value -- Authorized 1,550,000 shares

|                | Shares Ot          | itstanding         | F                | Redemption Pri | ice                 |                  |                  |
|----------------|--------------------|--------------------|------------------|----------------|---------------------|------------------|------------------|
| Series         | 1987               | 1986               | Current          | Through        | Eventual<br>Minimum |                  |                  |
| 7.70%<br>8.12% | 108,000<br>153,986 | 113,894<br>162,086 | 101.00<br>102.03 |                | 101.00<br>102.03    | 16,800<br>15,399 | 11,389<br>16,209 |
| 13.88%         | 261,986            | 250,000<br>525,980 | _                |                |                     |                  | 25,000           |

\$50 Par Value - Authorized, 1987 - 1,716,086 shares: 1986 — 1,728,786 shares

|           | Shares Ou | itstanding | F       | Redemption Pri | ce                  |        |        |
|-----------|-----------|------------|---------|----------------|---------------------|--------|--------|
| Series    | 1987      | 1986       | Current | Through        | Eventual<br>Minimum |        |        |
| 4.50%     | 30,400    | 32,000     | 51.00   | -              | 51.00               | 1,520  | 1,600  |
| 4.60%     | 12,834    | 14,334     | 50.50   | -              | 50.50               | 642    | 717    |
| 4.60% (A) | 42,052    | 44,052     | 51.00   | -              | 51.00               | 2,102  | 2,202  |
| 4.60% (B) | 102,000   | 105,400    | 50.50   | -              | 50 50               | 5,100  | 5,270  |
| 5.125%    | 80,000    | 81,000     | 51.00   | 30.00          | 51.00               | 4,000  | 4,050  |
| 6.00%     | 108,800   | 112,000    | 50.50   | -              | 50.50               | 5,440  | 5,600  |
| 8.00%     | 240,000   | 300,000    | 50.50   | 1-30-88        | 50.00               | 12,000 | 15,000 |
| 8.72%     | 315,125   | 365,400    | 53.00   | 12-31-88       | 50.00               | 15,756 | 18,270 |
| 9.40%     | 237,456   | 244,692    | 51.175  | -              | 51.175              | 11,873 | 12,235 |
|           | 1,168,667 | 1,298,878  |         |                |                     |        |        |

| Total Preferred Stock (Subject to Purchase or Sinking Funds)   | 84,632 | 5% | 117,542 | 7% |
|--|--------|----|---------|----|
| TOTAL STATE OF THE PROPERTY OF |        |    |         |    |

| December 31,       |                          |  | 1987        |           | 1986                    |      |
|--------------------|--------------------------|--|-------------|-----------|-------------------------|------|
| Long-Term Debt     | (Notes 3 and 4):         |  | ()          | Thousands | of Dollars)             |      |
| South Carolina E   | lectric & Gas Company    |  |             |           |                         |      |
|                    | nding Mortgage Bonds     |  |             |           |                         |      |
|                    |                          | Year .                                       |             |           |                         |      |
|                    | Geries                   | Maturity                                     |             |           |                         |      |
|                    | 5-1/2%                   | 1987   |             |           | 6,176                   |      |
|                    | 4-7/8%                   | 1988   | 10,000      |           | 10,000                  |      |
|                    | 10-1/2%                  | 1990   | 7,800       |           | 8,400                   |      |
|                    | 5%                       | 1990   | 10,000      |           | 10,000                  |      |
|                    | 5%                       | 1991   | 8,000       |           | 8,000                   |      |
|                    | 4-7/8%                   | 1995   | 16,000      |           | 16,000                  |      |
|                    | 5.45%                    | 1996   | 15,000      |           | 15,000                  |      |
|                    | 6%                       | 1997   | 15,000      |           | 15,000                  |      |
|                    | 6-1/2%                   | 1998   | 20,000      |           | 20,000                  |      |
|                    | 8%                       | 1999   | 35,000      |           | 35,000                  |      |
|                    | 9-1/8%                   | 1999   | 15,000      |           | 15,000                  |      |
|                    | 8%                       | 2001   | 35,000      |           | 35,000                  |      |
|                    | 7-1/4%                   | 2002   | 30,000      |           | 30,000                  |      |
|                    | 9-1/8%                   | 2006   | 50,000      |           | 50,000                  |      |
|                    | 8.40%<br>8-3/8%          | 2006   | 50,00       |           | 50,000                  |      |
|                    |                          | 2007   | 30,000      |           | 30,000                  |      |
|                    | 8.90%<br>10-1/8%         | 2008   | 30,000      |           | 30,000                  |      |
|                    | 9-7/8%                   | 2009<br>2009                                 | 35,000      |           | 35,000                  |      |
|                    | 12.15%                   | 2010   | 50,000      |           | 50,000                  |      |
|                    | 8-3/4%                   | 2017   | 35,890      |           | 35,890                  |      |
| Pollution Cont     | rol Facilities Revenue B |  | 100,000     |           |                         |      |
| 4-1/2% Series      | due 1007                 | onds:  |             |           |                         |      |
| 5.95% Series       |                          |  | 77.         |           | 1,031                   |      |
| Fairfield Cou      | nty Spring 1984 days W   | 014 (variable rate — 5.0% through 8/31/88)   | 7,220       |           | 7,285                   |      |
| Richland Cor       | inty due 2014 (variable  | e rate — 5.0% through 8/31/88)               | 57,000      |           | 57,000                  |      |
| Fairfield Con      | nty Series 1986, due 20  | 114 (variable rate — 5.375% through 8/31/88) | 5,210       |           | 5,500                   |      |
| Colleton and       | Dorchester Counties      | Series 1987 Aug 2014                         | 1,100       |           | 1,100                   |      |
| (variable ra       | ate - 5.375% through     | 8/31/88)                                     | 4.268       |           |                         |      |
| Consolidated N     | Aortgage Gold Bonds 5    | % Series, due 1999 (noncallable)             | 4,365       |           |                         |      |
| Lease Obligation   | n, 5-3/4%, due 1997      | (Horicanacie)                                | 225         |           | 949                     |      |
| South Carolina G   | enerating Company, Is    | 16.:   | 443         |           | 240                     |      |
| Berkeley Coun      | , Pollution Control      |  |             |           |                         |      |
|                    |                          | (variable rate - 5.875% through 9/30/88)     | 35,850      |           | 35,850                  |      |
| bank Note, due     | 1990 (variable rate — )  | 7.75% at 12/31/87)                           | 75,500      |           | 78,500                  |      |
| South Carolina L!  | NG Company, Inc.:        |  |             |           | 7.07,880                |      |
| 10-1/2% Series 1   | First Mortgage Bonds,    | due 1990                                     | 3,450       |           | 4,600                   |      |
| South Carolina Fu  | el Company, Inc.:        |  |             |           | 4,000                   |      |
| Nuclear fuel lia   | bility                   |  | 63,883      |           | 52,991                  |      |
| Fossil fuel liabil |                          |  | 20,129      |           | 17,083                  |      |
|                    | peline Corporation:      |  |             |           | A1 2000                 |      |
| 6% Series A Fin    | st Mortgage Bonds, du    | e 1988                                       | 675         |           | 1,319                   |      |
| South Carolina Re  | al Estale Developmen     | t Company, Inc.:                             |             |           |                         |      |
| Notes, due 1987    | 7-1991 (at various rates |  | 47          |           | 77                      |      |
| SCANA Corporat     |                          |  |             |           |                         |      |
| Bank Note, 8.32    | 2%, due 1989             |  | 40,000      |           |                         |      |
| Total              |                          |  | 913,293     |           | 767,991                 |      |
| Less - Long-tern   | debt maturities, inclu   | ding sinking fund requirements               | 24,719      |           | 21,930                  |      |
| Unamorti           | zed discount             | D. C.    | 1,581       |           | 610                     |      |
| Total Long-Term    |                          |  | 886,993     | 47%       | Property and the second | 430  |
| Total Capitalizati |                          |  |             |           | 745,451                 | 43%  |
|                    |                          |  | \$1,869,274 | 100%      | \$1,725,935             | 100% |

# 1. Summary of Significant Accounting Policies:

### A. Organization and Principles of Consolidation

SCANA Corporation (the Company), a South Carolina corporation, is a public utility holding company within the meaning of the Public Utility Holding Company Act of 1935, but is exempt from registration under such Act.

The accompanying Consolidated Financial Statements reflect the consolidation of the accounts of the Company and its wholly-owned subsidiaries:

Regulated utilities

South Carolina Electric & Gas Company (SCE&G) South Carolina Generating Company, Inc. (GENCO)

South Carolina Fuel Company, Inc.

South Carolina Pipeline Corporation (Pipeline Corporation) which wholly-owns South Carolina LNG Company, Inc. and Carolina Exploration Corporation

Non-regulated businesses

Carolina LPG Corporation

Carolina Propane Storage Corporation

Carotane, Inc.

MPX Systems, Inc.

Primesouth, Inc.

SCANA Capital Resources, Inc.

SCANA Software Services, Inc.

South Carolina Real Estate Development Company, Inc.

Tirzah Corporation

Investments in an interstate telecommunications carrier and in real estate, propane storage and transmission joint ventures are reported using the equity method of accounting. Significant intercompany balances and transactions have been eliminated in consolidation.

### B. System of Accounts

The accounting records of the Company's regulated subsidiaries are maintained in accordance with the uniform system of accounts prescribed by the Federal Energy Regulatory Commission (FERC) and as adopted by The Public Service Commission of South Carolina (PSC).

#### C. Utility Plant

Utility plant is stated substar tially at original cost. The costs of additions, renewals and betterments to utility plant, including direct labor, material and indirect charges for engineering, supervision and an allowance for funds used during construction, are added to utility plant accounts. The original cost of utility property retired or otherwise disposed of is removed from utility plant accounts and generally charged, along with the cost of removal, less salvage, to accumulated depreciation. The costs of repairs, replacements and renewals of items of property determined to be less than a unit of property are charged to maintenance expense.

SCE&G, operator of the V. C. Summer Nuclear Station (Summer Station), and the South Carolina Public Service Authority (a public corporation of the State of South Carolina) are joint owners of Summer Station in the proportions of two-thirds and one-third, respectively. The parties share the operating costs and energy output of the plant in these proportions. The total cost of the construction of Summer Station was approximately \$1.3 billion, or about \$1,461 per kilowatt, of which SCE&G's share was approxi-

mately \$877 million. Accumulated depreciation associated with SCE&G's share of Summer Station was approximately \$130.1 million and \$96.1 million as of December 31, 1987 and 1986, respectively. SCE&G's share of the direct expenses associated with operating Summer Station is included in the Company's "Other operation" and "Maintenance" expenses.

# D. Allowance for Funds Used During Construction

Allowance for funds used during construction (AFC), a non-cash item, reflects the period cost of capital devoted to plant under construction. This accounting practice results in the inclusion, as a component of construction cost (construction work in progress), of the costs of debt and equity capital dedicated to construction investment. AFC will ultimately be included in rate base investment and depreciated as a component of plant cost in establishing rates for utility services. The Company's regulated subsidiaries calculated AFC using the following overall rates (computed on an after-tax basis):

|                      | 1987 | 1986 | 1985 |
|----------------------|------|------|------|
| SCE&G                | 8.4% | 6.3% | 9.5% |
| GENCO                | 5.3% | 5.3% | 5.7% |
| Pipeline Corporation | 8.6% | 8.6% | 9.5% |

These rates do not exceed the maximum allowable rate as calculated under FERC Order No. 561. Interest on nuclear fuel in process (refinement, conversion, enrichment and fabrication) is capitalized at the actual interest amount.

#### E. Deferred Return on Plant Investment

Commencing July 1, 1987, as approved by a July 1, 1987 PSC order, SCE&G ceased deferring carrying costs associated with 400 MW of electric generating capacity previously removed from rate base and began amortizing the accumulated deferred carrying costs (approximately \$40.3 million at December 31, 1987) on a straight-line basis over a ten-year penod (see Note 2A). Amortization of deferred carrying costs, included in "Depreciation and amortization", was approximately \$2.1 million for 1987.

SCE&G's deferred return on plant investment meets the criteria for financial accounting recognition as prescribed by the Financial Accounting Standards Board (FASB) Statement No. 92 "Regulated Enterprises — Accounting for Phase-in Plans".

### F. Depreciation and Amortization

Provisions for depreciation are recorded using the straightline method for financial reporting purposes and are based on the estimated service lives of the various classes of property. The composite weighted-average depreciation rates were as follows:

|                      | 1987  | 1986  | 1985  |
|----------------------|-------|-------|-------|
| SCE&G                | 3.34% | 3.45% | 3.42% |
| GENCO                | 2.67% | 2.65% | 2.66% |
| Pipeline Corporation | 2.43% | 3.37% | 3.27% |
| Overall              | 3.26% | 3.38% | 3.35% |

Nuclear fuel amortization, which is included in "Fuel used in electric generation" and is recovered through SCE&G's cost of fuel, is recorded using the units-of-production method. Provisions for amortization of nuclear fuel include amounts necessary to satisfy obligations to the United States Department of Energy under a contract for disposal of spent nuclear fuel.

The acquisition adjustment relating to the purchase of certain gas properties in 1982 is being amortized over a forty-year period using the straight-line method.

# G. Nuclear Decommissioning

Decommissioning of Summer Station is projected to commence in the year 2014, and the expenditures (on a before-tax basis) related to SCE&G's share of decommissioning activities are currently estimated to be approximately \$211 million (in 2014 dollars). SCE&G is providing for estimated decommissioning costs over the life of Summer Station and has established a reserve for this purpose. SCE&G is presently funding the reserve with amounts collected through electric rates (approximately \$.8 million annually, net of taxes), and intends for the fund, including earnings, to provid for all eventual decommissioning expenditures on an after-tax pasis.

#### H. Income Taxes

The Company and its subsidiaries file consolidated Federal and State income tax returns. Income taxes are allocated to all subsidiaries based on their contributions to consolidated taxable income.

Because tax laws and financial accounting standards differ in their recognition and measurement of economic events, differences arise between (1) the amount of taxable income and reported pre-tax financial income for a year and (2) the tax bases of assets or liabilities and their reported amounts in financial statements. Accordingly, the Company provides deferred income taxes for substantially all timing differences, principally accelerated tax depreciation, except for certain basis differences arising prior to 1982. Deferred income tax provisions are included in income currently with corresponding credits or charges to accumulated deferred income taxes.

Investment tax credits are generally deferred and amortized over the useful lives of the respective assets. The Tax Reform Act of 1986 (the Tax Act) eliminated the generation of any significant amount of investment tax credits subsequent to December 31, 1985, except for credits relating to certain "transition property".

In December 1987, the FASB issued Statement No. 96, "Accounting for Income Taxes", effective for fiscal years beginning after December 15, 1988. This Statement requires the use of the "liability method" whereby a current or noncurrent deferred tax liability or asset would be recognized for deferred tax consequences of all temporary differences. Temporary differences include all existing differences that will result in taxable or deductible amounts in future years. Specifically, this Statement (1) requires that a deferred tax liability or asset be adjusted for the effect of a change in tax law or rates, (2) prohibits net-of-tax accounting and reporting, and (3) requires recognition of a deferred tax liability for tax benefits that are flowed through to customers when temporary differences originate and for the equity component of AFC. The Company must apply Statement No. 96 no later than January 1989 and does not anticipate a significant impact on net income. The balance sheet will require certain reclassifications to comply with the provisions of this Statement.

Gee Note 2 – Rate Matters and Management's Discussion and Analysis of Financial Condition and Results of Operation for a further discussion of the effects of the Tax Act.)

### I. Pension Expense

The Company has a noncontributory defined benefit plan covering substantially all employees. Benefits are based on years of accredited service and the employee's average annual earnings received during the last 3 years of employment. The Company's policy has been to fund pension costs accrued to the extent permitted by the applicable Federal income tax regulations as determined by independent actuaries.

The Company adopted FASB Statement No. 87, "Employers' Accounting for Pensions", as of January 1, 1987, which requires, among other things, the use of the projected unit credit actuarial cost method for determining net periodic pension cost for financial reporting purposes. The adoption of the new accounting standard did not have a significant effect upon the Company's financial position or results of operations. The new standard was adopted prospectively, and accordingly, pension related disclosures for prior years have not been restated. Total pension cost for 1987, 1986 and 1985 was approximately \$9.6 million, \$10.4 million and \$8.3 million, respectively.

Net periodic pension cost, as determined by an independent actuary in accordance with the provisions of Statement No. 87, for the year ended December 31, 1987, included the following components:

| Year Ended December 31,   | 1987  |
|---|---|
| Service cost-benefits earned during the period<br>Interest cost on projected benefit obligation<br>Less: Return on plan assets<br>Net amortization and deferral | (Thousands of Dollars)<br>§ 6,057<br>14,204<br>5,058<br>5,560 |
| Net periodic pension cost   | \$ 9,643  |

The following table sets forth the funded status of the plan, as determined by an independent actuary, at December 31, 1987:

| Year Ended December 31,  | 1987                          |
|--|-------------------------------|
| Actuarial Present Value of Benefit Obligations   | (Thousands of Dollars)        |
| Vested benefit obligation<br>Nonvested benefit obligation  | \$142,589<br>7,584            |
| Accumulated benefit obligation   | 150,173                       |
| Projected benefit obligation<br>Plan assets at fair value  | 184,353<br>167,487            |
| Plan assets less than projected benefit obligation<br>Unrecognized net transition liability<br>Unrecognized net gain | (17,366)<br>21,812<br>(6,089) |
| Pension asset (liability)<br>recognized in Consolidated Balance Sheets   | \$ (1,643)                    |

The accumulated benefit obligation is based on the plan's benefit formulas without considering expected future salary increases. The projected benefit obligation considers future salary increases, at an assumed annual rate of 5.5%. Both benefit obligations were determined using an annual discount rate of 8.0%. The expected long-term rate of return on plan assets (primarily equity securities and government bonds) and discount rate used in determining pension cost for 1987 were 8.0% and 7.5%, respectively.

The unrecognized net transition liability represents the effect of adopting Statement No. 87. Such obligation (approximately

\$23.9 million at January 1, 1987), was calculated by taking the difference between the fair value of plan assets and the projected benefit obligation. This liability is not recognized in the Company's consolidated financial statements, but is being amortized as a component of pension cost on a straight-line basis over the average remaining service period (19.6 years) of employees expected to receive benefits under the plan, except for approximately \$7.5 million of prior service costs being amortized over a six-year period. The unamortized liability was \$21.8 million at December 31,

Based on the application of accounting principles in existence prior to the adoption of Statement No. 87 estimated accumulated plan benefits, as determined by an independent actuary, and actual plan net assets at January 1, 1986, were as follows:

| and the second s | 1007                         |
|--|------------------------------|
| anuary 1.  | 1986                         |
| Actuarial present value of   | (Thousands of Dollars)       |
| accumulated plan benefits:<br>Vested<br>Nonvested<br>Retirees (Prior to June 1983)   | \$ 80,253<br>7,364<br>45,473 |
| Total  | \$133,090                    |
| Net assets available for benefits  | \$134,947                    |
|  |                              |

The assumed rate of return used in determining the actuarial present value of accumulated plan benefits was 7%; except for assets dedicated to fund benefits for Retirees prior to June 1983 which are valued at 11%

In addition to pension benefits, the Company provides certain health care and life insurance benefits to active and retired employees. Such benefits are generally charged to expense when claims and premiums are raid. The costs of providing such benefits to retired employees are now inificant.

#### J. Revenue Recognition

Customers' meters are read and bills are rendered on a monthly cycle basis. Base revenue is recorded during the accounting period in which the meters are read.

Revenue attributable to gas costs (to the extent collectible through adjustment clauses) is accrued and recorded in the month

during which the customers' meters are read

Projected fuel costs for electric generation are collected through the fuel component in retail electric rates, as established by the PSC during semiannual fuel cost hearings. Any differences between actual and projected fuel costs are deferred and included when estimating the fuel cost component during the next semiannual fuel cost hearing. At December 31, 1987, SCF&G had over-collected approximately \$1.5 million through the electric fuel clause component, which is included in "Deferred Credits -Other".

### K. Debt Premium, Discount and Expense

Long-term debt premium, discount and expense are being amortized as components of "Interest on long-term debt, net" over the terms of the respective debt issues.

### 2. Rate Matters:

A. In an order dated July 1, 1987, the PSC approved SCE&G's January 30, 1987 request to restore to its rate base, effective July 1. 1987, the net production investment (approximately \$102.5 million at July 1, 1987) associated with 400 MW of electric generating capacity previously removed by the PSC in its order dated March 2, 1984. The 1987 order also approved SCE&G's proposal to include in rate base the associated accumulated deferred carrying costs (approximately \$42.5 million at July 1, 1987) and to begin amortizing these costs over a ten-year period commencing July 1, 1987 (see Note 1E). The July 1, 1987 PSC order has been appealed by the Consumer Advocate of South Carolina. While the outcome of this matter is uncertain, the Company believes the probability of any significant change in the rate order is unlikely and accordingly, has not recorded any provision for refunds.

B. On January 15, 1987, the PSC directed SCE&G to reduce its retail electric rates approximately \$25 million annually, or 3%, due to anticipated income tax savings associated with the Tax Act as reported in SCE&G's study based on the results of operations for the year ended December 31, 1985. Rates implementing this reduction were placed in effect with the first billing cycle in February

On July 15, 1987, the PSC issued an order which required a hearing to be held on November 10, 1987 to receive evidence on whether SCE&G's electric retail rates could be lowered as a result of the Tax Act and also to review its earnings. On December 30, 1987, the PSC ordered a reduction, effective January 1, 1988, of \$27.6 million annually, or 3.7%. This reduction was primarily due to the additional tax savings resulting from the Tax Act and a change in the method of recovery of municipal franchise taxes. The order set the return on common equity at 13.25%

C. On January 11, 1988, the South Carolina Supreme Court denied the State Consumer Advocate's appeal of approximately \$34 million of the March 2, 1984 order of the PSC granting SCE&G approximately \$132.6 million annually in increased retail electric

rates

D. On December 1, 1987, the PSC issued an order granting SCE&G approximately \$4.3 million of the \$6.7 million annual increase in retail natural gas rates requested in an application filed on June 5, 1987. The order approved an allowed return on common equity of 12.75%. The new rates, which will provide an increase of approximately 3.8% in annual retail natural gas reve-

nues, were placed into effect December 1, 1987

E. In an order dated July 31, 1987, the FERC affirmed an Administrative Law Judge's decision relating to GENCC's filing of a cost of service formula rate for the sale of power and en ergy to SCE&G, with certain modifications to the appropriate ra e of return. As a result of this order, GENCO has filed a revised rate schedule reflecting the effects of this decision and has requested a rehearing. The FERC has granted a rehearing, but no decision has been rendered. The Company believes that the outcome of the proceedings will not have a significant effect on i's results of operations

F. On December 22, 1987, the PSC issue: an order granting SCE&G an increase in its transit rates in both Columbia and Charleston, South Carolina fr.: n a fare of \$.25 to \$.50. The new

rates were placed into effect on January 1, 1988.

### 3. Long-Term Debt:

SCE&G's annual tender Pollution Control Facilities Revenue Bonds (which do not include the 5.95% series, due 2003) are secured by like principal amounts of its First and Refundia.g Mortgage Bonds.

GENCO's annual tender Pollution Control Facilities Revenue Bonds are secured by an irrevocable letter of credit expiring in 1991.

These annual tender Bonds bear interest at a rate, which will be set between 80% and 120% of an index rate based on one-year yield evaluations of comparable tax-exempt obligations, or equal to 65% of one-year yield evaluations of U. S. Treasury Bonds at par, but, in any case, not more than 15% per annum. The interest rate is adjusted annually, but may become fixed until maturity. These Bonds also provide that the holders may require the Bonds to be purchased at par upon each annual adjustment of the interest rate or at the time the interest rate becomes fixed until maturity. If the Bonds are tendered by the holders, the Company intends to reofter the Bonds to the public. Due to the irrevocable letter of credit and provisions of the Bond Indentures, which permit the Company to purchase the Bonds in lieu of redemption and resell them, and to substitute other security arrangements, the Bonds are classified as long-term debt.

The annual amounts of long-term debt maturities, including the amounts due under nuclear and fossil fuel agreement (see Note 4), and sinking fund requirements for the years 1988 through 1992 are summarized as follows:

| Year                 | Amount                                       | Year                        | Amount            |
|----------------------|--|-----------------------------|-------------------|
| 1988<br>1989<br>1990 | (Thousands<br>\$ 24,719<br>54,129<br>180,791 | of Dollars)<br>1991<br>1992 | \$17,478<br>9,442 |

Approximately \$9.2 million of the current portion of long-term debt for 1988 may be satisfied by either deposit and cancellation of bonds issued upon the basis of preperty additions or bond retirement credits, or by deposit of cash with the Trustee.

Substantially all utility plant and fuel inventories are pledged as collateral in connection with long-term debt.

### 4. Fuel Financings:

Nuclear and fossil fuel inventories are financed through the issuance of short-term commercial paper. These short-term borrowings are supported by irrevocable bank lines of credit which expire in 1990. Accordingly, the amounts outstanding have been included in long-term debt. The bank lines provide for maximum amounts (\$75 million related to nuclear fuel and \$25 million related to fossil fuel) that may be outstanding at any time.

At December 31, 1987, the amount outstanding for nuclear fuel was approximately \$63.9 million at a weighted average interest rate of 8.05% and the amount outstanding for fossil fuel was approximately \$20.1 million at a weighted average interest rate of 8.11%.

# Stockholders' Investment (Including Preferred Stock Not Subject to Purchase or Sinking Funds):

The changes in "Common stock", without par value, during 1987, 1986 and 1985 are summarized as follows:

|                                    | Number<br>of Shares | Thousands<br>of Dollars |  |
|------------------------------------|---------------------|-------------------------|--|
| Balance January 1, 1985<br>Other   | 40,296,147          | \$575,263<br>343        |  |
| Balance December 31, 1985<br>Other | 40,296,147          | 575,606<br>(1,364)      |  |
| Balance December 31, 1986<br>Other | 40,296,147          | 574,242<br>258          |  |
| Balance December 31, 1987          | 40,296,147          | \$574,500               |  |

The Company's employee stock benefit plans' trustee and agent for its Dividend Reinvestment and Stock Purchase Plan purchase previously issued and outstanding shares of the Company's common stock in the open market.

The Restated Articles of Incorporation of the Company do not limit the dividends that may be payable on its common stock. However, the Restated Articles of Incorporation of SCE&G and the indentures underlying certain of its bond issues contain provisions that limit the payment of cash dividends on common stock. Accordingly, \$286.8 million of consolidated retained earnings were not restricted as to payment of cash dividends on common stock at December 31, 1987.

Cash dividends on common stock were declared at an annual rate per share of \$2.32, \$2.24 and \$2.16 for 1987, 1986 and 1985, respectively.

# 6. Preferred Stock (Subject to Purchase or Sinking Funds):

The call premium of the respective series of preferred atock in no case exceeds the amount of the annual dividend. Retirements under sinking fund requirements are at par values.

At any time when dividends have not been paid in full or declared and set apart for payment on all series of preferred stock, SCE&G may not redeem any shares of preferred stock (unless all shares of preferred stock then outstanding are redeemed) or purchase or otherwise acquire for value any shares of preferred stock except in accordance with an offer made to all holders of preferred stock. SCE&G may not redeem any shares of preferred stock (unless all shares of preferred stock then outstanding are redeemed) or purchase or otherwise acquire for value any shares of preferred stock except out of monies set aside as purchase funds or sinking funds for one or more series of preferred stock, at any time when it is in default under the provisions of the purchase fund or sinking fund for any series of preferred stock.

On May 25, 1987, SCE&G's Board of Directors called for the redemption of all the issued and outstanding shares of that company's 13.88% Series, \$100 par value, cumulative preferred stock. On July 1, 1987, all 250,000 shares outstanding were redeemed at a price of 106.18%.

The aggregate annual amounts of purchase fund or sanking fund requirements for preferred stock for the years 1988 through 1992 are summarized as follows:

| Year                 | A | mount                   | Year         | Amount           |  |
|----------------------|---|-------------------------|--------------|------------------|--|
|                      |   | (Thousands              | of Dollars)  |                  |  |
| 1988<br>1989<br>1990 | 5 | 5,948<br>9,270<br>2,515 | 1991<br>1992 | \$2,515<br>2,515 |  |

The changes in "Preferred Stock (Subject to Purchase or Sinking Funds)" during 1987, 1986 and 1985 are summarized as follows:

|   | Number<br>of Shares   | Thousands<br>of Dollars |
|---|-----------------------|-------------------------|
| Balance January 1, 1985<br>Shares Redeemed      | 2,246,186             | \$156,789               |
| 5100 par value<br>50 par value                  | (20,550)<br>(44,408)  | (2,035)<br>(2,220)      |
| Balance December 31, 1985<br>Shares Rede : ned: | 2,181,228             | 152,514                 |
| \$100 par value<br>50 par value                 | (343,070)<br>(13,300) | (34,307)<br>(665)       |
| Balance December 31, 1986<br>Shares Redeemed:   | 1,824,858             | 117,542                 |
| \$. (a) par value                               | (263,994)             | (26,399)                |
| 50 par value                                    | (130,215)             | (6,517)                 |
| Balance December 31, 1987                       | 1,430,653             | \$ 84,632               |
| Balance December 31, 1987                       | 1,430,653             | \$ 81,                  |

## 7. Income Taxes:

Total income tax expense for 1987, 1986 and 1985 is as follows:

|  | 1987               | 1986                        | 1985                      |
|--|--------------------|-----------------------------|---------------------------|
|  | (Thi               | ousands of Dolle            | 275)                      |
| Current income taxes:<br>Federal<br>State<br>Foreign | \$66,850<br>10.117 | \$ 82,637<br>9,845<br>(177) | \$ 57,680<br>8,687<br>674 |
| Total current taxes                                  | 76,967             | 92,305                      | 67,041                    |
| Deferred taxes, net:<br>Federal<br>State             | 16,361<br>4,266    | 28,257<br>5,378             | 37,289<br>5,208           |
| Total deferred taxes                                 | 20,627             | 33,635                      | 42,497                    |
| Investment tax credits: Deferred Amounts             | 2,821              | (1,486)                     | 6,887                     |
| deferred (credit)<br>Other                           | (5,410)<br>241     | (8,107)<br>500              | (6,065)<br>694            |
| Total investment tax credits                         | (2,348)            | (9,093)                     | 1,516                     |
| Total income tax expense                             | \$95,246           | \$116,847                   | \$111.054                 |

Total income taxes differ from amounts computed by applying the statutory Federal income tax rate of 40% for 1987 and 46% for 1986 and 1985 to pre-tax income as follows:

|  | 1987      | 1986             | 1985      |
|--|-----------|------------------|-----------|
|  | (The      | ousands of Polli | irs)      |
| Net income   | \$128,865 | \$122,164        | \$113,560 |
| Total income tax expense:  |           |                  |           |
| Charged to operating expenses  | 95,051    | 119,108          | 105,783   |
| Charged to other income  | 195       | (2,261)          | 5,271     |
| Preferred stock dividends  | 10,437    | 14,443           | 16,541    |
| Total pre-tax income   | \$234,548 | \$253,454        | \$241,155 |
| Income taxes on above at statu-  |           |                  |           |
| tory Federal income tax rate   | \$ 93,819 | \$116,589        | \$110,931 |
| Increases (decreases) attributable t<br>Allowance for funds used dur-<br>ing construction (excluding | 0:        |                  |           |
| nuclear fuel)  | (825)     | (1,053)          | (707)     |
| Deferred return on plant in-<br>vestment, net of   |           |                  |           |
| amortization   | (1,575)   | (5,727)          | (5,925)   |
| Depreciation differences   | 620       | 5,309            | 5 325     |
| Amortization of investment tax   |           |                  |           |
| credits  | (5,410)   | (8,107)          | (6,065)   |
| State income taxes (less Federal   |           |                  |           |
| income tax effect)   | 8,630     | 8,220            | 7,503     |
| Other differences, net   | (5.3)     | 1,616            | (8)       |
| Total income tax expense   | \$ 95,246 | \$116,847        | \$111,054 |

"Total provision for deferred taxes, net" results from timing differences in recognition of the following items:

|   | 1987                           | 1986                           | 1985                         |
|---|--------------------------------|--------------------------------|------------------------------|
|   | (Tho                           | usands of Dolla                | rs)                          |
| Charged to expenses:<br>Accelerated depreciation and<br>amortization<br>Deferred fuel revenue<br>Other, net | \$31,543<br>(2,041)<br>(8,875) | \$40,367<br>(4,616)<br>(2,116) | \$46,084<br>(801)<br>(2,786) |
| Total provision for deferred income taxes, net  | \$20,627                       | \$33,635                       | \$42,497                     |

The Internal Revenue Service has examined the consolidated Federal income tax returns of the Company through 1984 and has closed all years through 1980. A final report has been received for 1981 and all issues resolved. In addition, a final report for 1982 through 1984 has been received and all issues resolved, except those pertaining to the deductibility of certain nuclear liability insurance premiums. The Company does not anticipate any significant effect on its results of operation or financial position resulting from the resolution of these issues.

At December 31, 1987, the cumulative net amount of income tax timing differences on which deferred taxes have not been provided totaled approximately \$95 million. (See Note 1H.)

# 8. Short-Term Borrowings:

The Company pays fees to banks as compensation for its lines of credit. Bank loans are for 270 days or less. Details of lines of credit and short-term borrowings at December 31, 1987, 1986 and 1985 and for the years then ended are as follows:

|   | December 31,                         |                                      |                  |  |
|---|--------------------------------------|--------------------------------------|------------------|--|
|   | 1987                                 | 1986                                 | 1985             |  |
|   | (D)                                  | ollars in Mil                        | lions)           |  |
| Lines of credit at year-end<br>Short-term borrowings (including<br>commercial paper) during the year: | \$ 90.2                              | \$133.2                              | \$87.9           |  |
| Maximum outstanding Average outstanding Weighted daily average interest rates                         | \$133.1<br>\$ 39.1                   | \$111.2<br>\$ 45.7                   | \$ 4.5<br>\$ 1.1 |  |
| Credit lines<br>Commercial paper<br>Short-term borrowings outstanding at<br>year-end:                 | 7.07%<br>6.65%                       | 7.40%<br>6.36%                       | 8.53%            |  |
| Credit lines Weighted average interest rate Commercial paper Weighted average interest rate           | \$ 2.25<br>8.76%<br>\$ 19.2<br>8.30% | \$ 2.25<br>6.25%<br>\$ 78.2<br>6.67% | \$ 2.25<br>8.57% |  |

# 9. Commitments and Contingencies:

### A. Leases

SCE&G leases certain equipment, office furniture and an office building under long-term operating leases with lease terms (excluding various renewal options) expiring in 1996, 1991 and 2009, respectively.

Total rent expense was approximately \$5.1 million, \$4.4 million, and \$5.0 million for 1987, 1986 and 1985, respectively.

Future minimum rental payments as of December 31, 1987 are as follows:

| - | Year                 | Amount                    | Year                      | Amount                       |
|---|----------------------|---------------------------|---------------------------|------------------------------|
|   |                      | (Thouse                   | inds of Dollars)          |                              |
|   | 1988<br>1989<br>1990 | \$4,989<br>6,918<br>7,124 | 1991<br>1992<br>1993-2009 | \$ 5,820<br>5,060<br>112,320 |

### B. Nuclear Insurance

The Price-Anderson Indemnification Act (the Act) which deals with SCE&G's public liability for a nuclear incident, expired on August 1, 1987. In late July 1987, Congress extended the protection provided by the Act until new legislation is passed. The Act currently limits the liability for third-party claims to \$720 million per incident. The Act provides that all owners of nuclear reactors may be liable for up to \$5 million per reactor owned for each nuclear incident occurring at any reactor in the United States with a limit of two assessments per year (a retroactive premium). SCE&G's maximum assessment, based on its two-thirds ownership of Summer Station, would be approximately \$6.7 million per year.

Proposed legislation is currently pending in the House of Representatives and Senate. One proposed version would raise the liability limit for third-party claims associated with any nuclear incident to \$7 billion. Under this proposal, each reactor licensee may be liable for up to \$63 million per reactor owned for each nuclear incident occurring at any reactor in the United States, provided that not more than \$10 million of this liability would be assessed per year. SCE&G's maximum assessment, based on its two-thirds ownership of Summer Station, would be approximately \$42 million per incident, but not more than \$6.7 million per year. SCE&G is unable to predict what action Congress might ultimately take regarding the Act and what effect such action might have on SCE&G's potential liability.

SCE&G currently maintains policies with Nuclear Electric Insurance Limited (NEIL) and American Nuclear Insurers (ANI) providing combined property and decontamination insurance coverage of \$895 million for any losses in excess of \$500 million pursuant to existing primary coverages (with ANI) on Summer Station. SCE&G pays annual premiums and, in addition, could be assessed a retroactive premium not to exceed 7½ times its annual premium, in the event of property damage loss to any nuclear generating facilities covered by NEIL. Based on the current annual premium, this retroactive premium would be approximately \$5.3 million.

To the extent that insurable claims for property damage, decontamination, repair and replacement and other costs and expenses arising from a nuclear incident at Summer Station would exceed the policy limits of insurance, or to the extent such insurance becomes unavailable in the future, and to the extent that SCE&G's rates would not recover the cost of any purchased replacement power, SCE&G will retain the risk of loss as a self-insurer. SCE&G has no reason, to anticipate a serious nuclear incident at Summer Station. If such an incident were to occur, it could have a materially adverse impact on the Company's financial position.

# 10. Segment of Business Information:

Segment information at December 31, 1987, 1986 and 1985 and for the years then ended is as follows:

|   | -    | 1987                      |                    | Transit         |    | Total              |
|---|------|---------------------------|--------------------|-----------------|----|--------------------|
|   |      | Electric                  | Gas                |                 | -  | TOTAL              |
|   |      | - (1                      | housands o         |                 |    |                    |
| Operating revenues  | 5    | 806,826                   | \$305,934          | 5.3,212         | 51 | ,115,972           |
| Operating expenses,<br>excluding depreciation<br>and amortization<br>Depreciation and<br>amortization |      | 539,50¢<br>82,758         | 271,644<br>1,519   | 7,756<br>306    |    | 819,004<br>92,583  |
| Total operating expenses  |      | 622,362                   | 281,163            | 8,062           |    | 911,587            |
| Operating income (loss)   | 5    | 184,464                   | 5 24,771           | \$(4,850)       |    | 204,385            |
| Add — Other income, net<br>Less — Interest charges<br>— Preferred stock di                            |      | 6,395<br>71,478<br>10,433 |                    |                 |    |                    |
| Net income  |      |                           |                    |                 | 5  | 128,865            |
| Capital expenditures:<br>Identifiable   | 5    | 146,281                   | 5 21,034           | \$ 333          | 5  | 167,640            |
| Utilized for overall Con  | (pai | ny operatio               | ons                |                 |    | 5,670              |
| Total   |      |                           |                    |                 | 5  | 173,319            |
| Identifiable assets at<br>December 31, 1987:<br>Utility plant, net<br>Inventories                     | 5    | 2,039,752<br>74,977       | \$225,503<br>6,859 | \$ 1,783<br>374 | S  | 2,267,030<br>82,21 |
| Total   | - 5  | 2,114,729                 | \$232,362          | \$ 2,157        |    | 2,349,24           |
| Assets utilized for overall   | Co   | mpany op                  | erations           |                 |    | 353,12             |
|   |      |                           |                    |                 | 5  |                    |

|   | 1           | Electric            | Gas                | Transit         |      | Total                                |
|---|-------------|---------------------|--------------------|-----------------|------|--------------------------------------|
|   |             |                     | Thousands of       | (Dollars)       |      |                                      |
| Operating revenues  | 5           | 809,488             | \$289,429          | \$ 3,119        | 51.1 | 102,036                              |
| Operating expenses,<br>excluding depreciation<br>and amortization<br>Depreciation and                 |             | 544,067             | 261,712            | 6,914           |      | 812,693                              |
| amortization  |             | 80,825              | 9,557              | 245             | ١.,  | 90,627                               |
| Total operating expenses  |             | 624,892             | 271,269            | 7,159           | -    | 903,320                              |
| Operating income (loss)   | 5           | 184,596             | \$ 18,160          | \$(4,040)       |      | 198,716                              |
| Add — Other income, net<br>Less — Interest charges<br>— Preferred stock div                           | ider        | nds                 |                    |                 | 5    | 9,825<br>71,934<br>14,443<br>122,164 |
| Net income  |             | Laboration III      |                    |                 | -    |                                      |
| Capital expenditures:<br>Identifiable   | s           | 110,249             | \$ 20,981          | \$ 247          | 5    | 131,477                              |
| Utilized for overall Comp   | pany        | operation           | 18                 |                 |      | 12,700                               |
| Total   |             |                     |                    |                 | S    | 144,177                              |
| Identifiable assets at<br>December 31, 1986:<br>Utility plant, net<br>Inventories                     | \$1         | ,988,769<br>62,930  | \$214,299<br>6,845 | \$ 1,778<br>320 | \$2. | 204,846<br>70,095                    |
| Total   | 52          | ,051,699            | \$221,144          | \$ 2,098        | 2,   | 274,941                              |
| Assets utilized for overall C   | `om         | pany oper           | rations            |                 |      | 300,391                              |
| Total assets  |             |                     |                    |                 | \$2, | 575,332                              |
|   |             | 1985                | THE PERSONNELSE    |                 |      |                                      |
|   |             | Electric            | Gas                | Transit         |      | Total                                |
|   |             |                     | (Thousands         | of Dollars      |      |                                      |
| Operating revenues  | 5           | 787,796             | \$318,856          | \$ 3,689        | \$1  | ,110,341                             |
| Operating expenses,<br>excluding depreciation<br>and amortization<br>Depreciation and<br>amortization |             | 528,773<br>27,658   | 289,868<br>9,033   | 7,203           |      | 825,844<br>86,899                    |
| Total operating expenses  |             | 606,431             | 298,901            | 7,411           | -    | 912,743                              |
| Operating income (loss)   | \$          | 181,365             | \$ 19,955          | \$(3,722        |      | 197,598                              |
| Add — Other income, net<br>Less — Interest charges<br>— Prefer, ed stock di                           | ivide       | ends                |                    |                 |      | 15,721<br>83,218<br>16,541           |
| Net income  |             |                     |                    |                 | 5    | 113,560                              |
| Capital expenditures:<br>Identifiable   | 5           | 97,525              | \$ 24,091          |                 |      | 122,22                               |
| Utilized for overall Con  | par         | y operation         | ons                | ORDERSON V      |      | 6,28                                 |
| Total   | · F · · · · |                     |                    |                 | 5    | 128,50                               |
| Identifiable assets at<br>December 31, 1985<br>Utility plant, net<br>Inventories                      | 5           | 1,988,372<br>51,356 |                    |                 |      | 3,193,59<br>58,99                    |
| Total   | 5           | 2,039,728           | \$210,397          | \$.2,457        |      | 2,252,58                             |
|   |             |                     |                    |                 |      | 2002 2.3                             |
| Assets utilized for overall   | Cor         | Apany op            | erations.          |                 | _    | 291,11                               |

# 11. Quarterly Financial Data (Unaudited):

|                                   | First<br>Quarter | Second<br>Quarter | Third<br>Quarter | Fourth<br>Quarter | Annua              |
|-----------------------------------|------------------|-------------------|------------------|-------------------|--------------------|
| Total operating<br>revenues (000) | \$309,294        | \$258,146         | \$296.061        | \$252,471         | ** *** ***         |
| Operating<br>income (000)         | 57,007           |                   |                  |                   | \$1,115,972        |
| Net income (000)                  | 40,978           | 42,978<br>73,873  | 68,039<br>47,537 | 36,361            | 204,385<br>128,865 |
| of common stock                   |                  |                   |                  |                   |                    |
| as reported                       | 1.02             | .59               | 1.18             | 41                | 3.20               |

|  |                  | 1986              |                  |                  |                    |
|--|------------------|-------------------|------------------|------------------|--------------------|
|  | First<br>Quarter | Second<br>Quarter | Third<br>Quarter | Fourth           | Annua              |
| Total operating<br>revenues (000)<br>Operating         | \$301,445        | \$247,363         | \$289,857        | \$263,371        | \$1,102,036        |
| income (000)<br>Net income (000)<br>Earnings per share | 56,010<br>34,343 | 40,546<br>23,922  | 62,920<br>41,942 | 39,240<br>21,957 | 198,716<br>122,164 |
| of common stock<br>as reported                         | .85              | .59               | 1.04             | .55              | 3.03               |

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|   | 1987         |                      |                               |   | 19           | 986   |                          |                |
|---|--------------|----------------------|-------------------------------|---|--------------|---|--------------------------|----------------|
|   | 4th<br>Qtr.  | 3rd<br>Qtr.          | 2nd<br>Qtr.                   | 1st<br>Qtr.   | 4th<br>Qtr.  | 3rd   | 2nd                      | 1st            |
| rice Range: (a)<br>High<br>Low                            | 33<br>26-1/2 | 34-1/2<br>30-5/8     | 35-1/8<br>30-7/8              | 40<br>34-3/8  | 39-7/8<br>36 | Qtr.<br>42-7/8<br>34-1/2  | Qtr.<br>36-3/4<br>31-1/4 | Qtr.<br>33-1/4 |
| First Quarter Second Quarter Third Quarter Fourth Quarter | 5.           | 58<br>58<br>58<br>58 | Januar<br>April 2<br>Augus    | Declared<br>y 28, 1987<br>12, 1987<br>t 26, 1987<br>er 28, 1987 |              | Date Paid<br>April 1, 19<br>July 1, 198<br>October 1<br>January 1,  | 987<br>87<br>, 1987      | 27-1/8         |
| First Quarter Second Quarter Third Quarter Fourth Quarter | 5.           | 66<br>66<br>66       | Januar<br>April 2<br>July 23, |   |              | Date Paid<br>April 1, 19<br>July 1, 198<br>October 1,<br>January 1, | 6<br>1986                |                |
|   |              |                      |                               |   | December 31  |   |                          |                |
|   |              |                      |                               | 1987  |              | 100/  |                          |                |

Number of common shares outstanding Number of common stockholders of record December 31, 1987 1986 40,296,147 40,296,147 49,932 51,738

The principal market for SCANA common stock is the New York Stock Exchange (stock symbol-SCG).

(a) As reported on the New York Stock Exchange Comp site Listing.

# FINANCIAL CONDITION & RESULTS OF OPERATION

# Liquidity And Capital Resources

The capital needs of the Company arise primarily from the capital requirements of SCE&G's operations and construction program. Because rates for regulated services are based on historical cost amounts, to the extent inflation occurs and rates are not appropriately adjusted on a timely basis, the Company's regulated subsidiaries may not recover all costs of providing services. Therefore, the Company's future financial position and results of operations could be impacted by future inflationary trends.

The ability of the Company's regulated subsidiaries to replace existing plant investment, as well as to expand to meet future demand, will depend upon its ability to attract the necessary financial capital on reasonable terms. The ability to attract such capital will, in turn, depend upon the regulated subsidiaries' abil-

ity to obtain adequate and timely rate relief.

During 1987, the PSC issued orders requiring SCE&G to reduce its retail electric rates to reflect income tax savings associated with the Tax Act (see Note 2B of Notes to Consolidated Financial Statements). The tax savings result from a reduction in the Federal corporate income tax rate from 46% to 34%, effective July 1, 1987 Because the Company is fully normalized with respect to investment tax credit and tax depreciation, the Company does not anticipate a significant effect on its results of operations or financial position, but internal cash flow will be reduced in future years primarily due to the repeal of the investment tax credit retroactive to January 1, 1986, and the lengthening of depreciable lives for certain utility property. The impact of this reduction will depend upon the level of construction expenditures in future years. In addition, the inclusion of unbilled revenues and contributions in aid of construction in current taxable income, the treatment of certain expenses which now must be capitalized for tax purposes and other provisions in the Tax Act could further restrict cash flow in 1988 and subsequent years.

Continued growth in the Company's nonutility operations, along with future economic expansion throughout the utility service territory, could have a positive impact on total Company

earnings.

The primary cash requirements for 1987 were, and as estimated for 1988 are, as follows:

|   | 1988                | 1987                |
|---|---------------------|---------------------|
|   | (Thousand           | s of Dollars)       |
| Construction expenditures, excluding allowance for funds used during construction (AFC) Nuclear fuel expenditures Maturing obligations, redemptions and sinking and purchase fund | \$172,677<br>10,931 | \$142,337<br>27,122 |
| requirements  | 21,466              | 104,922             |
| Total   | \$205,074           | 5274,381            |
|   |                     |                     |

During 1987, approximately 56.6% of total cash requirements were provided from internal sources as compared to 57.3% in 1986. External funds for 1987 were provided through the issuance of \$100 million principal amount of First and Refunding Mortgage Bonds, 8-3/4% Series due February 1, 2017, the sale of \$4.365 million in tax-exempt annual tender Pollution Control Facilities Revenue Bonds due 2014 and a \$40 million Bank Note due 1989.

The Company anticipates that 1988 cash requirements will be met primarily through internally generated funds, short-term borrowings and the sale of commercial paper. Actual 1988 construction and nuclear fuel expenditures may vary from the estimates set forth above due to factors such as inflation and economic condi-

tions, regulation and legislation, rates of load growth, environmental protection standards and the cost and availability of

SCE&G presently has in effect a shelf registration statement under which it can issue an additional \$100 million of First and Refunding Mortgage Bonds. Whether additional securities will be sold and the timing and amount of such sales will depend primarily upon market conditions and other factors.

For information relating to operations of the Company's sub-

sidiaries see pages 8 through 25.

# Results Of Operations

Earnings and Dividends

Earnings per share of common stock, the percent increase (decrease) from the previous year and the rate of return earned on common equity for the years 1985 through 1987 were as follows:

|  | 1987   | 1986   | 1985   |
|--|--------|--------|--------|
| Earnings per share                                   | \$3.20 | \$3.03 | \$2.82 |
| Percent increase (decrease) in<br>earnings per share | 5.6%   | 7.4%   | (7.5%) |
| Return earned on common<br>equity (year-end)         | 14.8%  | 14.6%  | 14.1%  |

Earnings per share increased from 1986 primarily as a result of higher sales of electric energy and natural gas and a reduction in preferred stock dividends associated with early redemptions of preferred stock issues (see Note 6 of Notes to Consolidated Financial Statements). The increase in earnings per share for 1986 resulted primarily from higher electric energy sales related to the 1986 summer heat wave, lower interest charges and reduced dividend requirements on preferred stock.

AFC is a utility accounting practice whereby a portion of the cost of both equity and borrowed funds used to finance construction (which is shown on the balance sheet as construction work in progress) is capitalized. Both the equity and the debt portions of AFC, are noncash items of nonoperating income which have the effect of increasing reported net income. AFC represented approximately 3% of Earnings Available for Common Stock in 1987,

1986 and 1985

During the period March 1984 through June 1987, the Company recorded carrying costs (including equity return) associated with the production investment, not of accumulated depreciation, relating to 400 MW of electric generating capacity removed from rate base. Total deferred carrying costs, a noncash item included under "Other Income" as "Deferred return on plant investment" represent approximately 5%, 10% and 11% of Earnings Available for Common Stock for the years 1987, 1986 and 1985, respectively. Commencing July 1, 1987, the Company ceased deferring carrying costs and began amortizing the accumulated deferred carrying costs over a ten-year period. (See Notes 1E and 2A of Notes to Consolidated Financial Statements.)

In February 1988, the Company's Board of Directors raised the quarterly cash dividend on common stock to 60 cents per share from 58 cents per share. The increase, effective with the dividend payable on April 1, 1988, raised the indicated annual dividend rate to \$2.40 per share, up from \$2.32. The Company has increased the dividend rate on its common stock in 35 of the last 36 years.

## Operating Margins

Electric operating margins for 1987, 1986 and 1985 were as follows:

|  | 1987                       | 1986                      | 1985                      |
|--|----------------------------|---------------------------|---------------------------|
| Diameter   | (Mi                        | llions of De              | dlars)                    |
| Electric operating revenues<br>Less - Fuel used in electric generation<br>- Power purchased, net | \$806.8<br>227.9<br>(12.5) | \$809.5<br>216.1<br>(2.8) | \$787.8<br>229.2<br>(8.8) |
| Total  | \$591.4                    | \$596.2                   | \$567.4                   |

The 1987 operating margin remained relatively unchanged from 1986 because sales associated with increased kilowatt-hour consumption were offset by reduced retail electric rates placed in effect in February 1987. (See Note 2B of Notes to Consolidated Financial Statements.) The increase in the 1986 operating margin resulted primarily from increased kilowatt-hour consumption by residential and commercial customers. Such increase was Jaryely due to the addition of residential (3.1%) and commercial (4.4%) customers.

Increases (decreases) in electric customers and megawatthour (MWH) sales volume by classes of customers are presented in the following table:

|   | Increase (Decrease) From Prior Year |                                |  |  |  |  |  |
|---|-------------------------------------|--------------------------------|--|--|--|--|--|
|   |                                     | omers                          | Volume (MWH)                                     |  |  |  |  |
| Classification  | 1987                                | 1986                           | 1987   | 1986   |  |  |  |
| Residential<br>Commercial<br>Industrial<br>Sale for resale<br>Other | 8,936<br>2,296<br>(32)<br>67        | 10,584<br>2,092<br>(17)<br>(1) | 181,840<br>184,359<br>186,217<br>50,524<br>2,035 | 434,464<br>233,748<br>31,956<br>(59,688)<br>22,765 |  |  |  |
| Total   | 11,267                              | 12,701                         | 609.975  | 663.245  |  |  |  |

The increase in Fuel used in electric generation expense for 1987 was due primarily to additional fossil fuel requirements (at unit costs higher than nuclear generation) associated with increased electric generation resulting from an overall increase in customer demand and the scheduled refueling of V. C. Summer Nuclear Station from March 6 through June 7, 1987. The decrease for 1986 was primarily attributable to a reduction in the average cost of fuel burned (\$1.45 and \$1.63 per million BTU in 1986 and 1985, respectively), primarily attributable to nuclear fuel. Power purchased, net decreased for 1987 largely due to greater demand for electricity by other utilities and increased for 1986 primarily because of lower demand for electricity by other utilities.

As a result of unusually hot weather and an increase in the number of electric customers, the Company set a series of peak demand records during the summer of 1987, with the highest peak of 2,943 MW occurring on August 10, 1987, the previous year's record of 2,853 MW having been set on July 9, 1986.

Gas operating margins for 1987, 1986 and 1985 were as follows:

|   | 1987                  | 1986             | 1985    |  |  |  |
|---|-----------------------|------------------|---------|--|--|--|
| Gas operating revenues<br>Less - Gas purchased for resale | (Millions of Dollars) |                  |         |  |  |  |
|   | \$306.0<br>222.3      | \$289.4<br>215.9 | \$318.9 |  |  |  |
| Total   | \$ 83.7               | \$ 73.5          | \$ 72.1 |  |  |  |

The increases in gas operating margins are primarily the result of increases in customers and decatherni (DT) sales of natural gas as presented in the following table:

| Classification   | Increase (Decrease) From Prior Year |                      |  |  |  |  |
|--|-------------------------------------|----------------------|--|--|--|--|
|  |                                     | omers                | Volume (DT)                                    |  |  |  |
|  | 1987                                | 1986                 | 1987   | 1986   |  |  |
| Residential<br>Commercial<br>Industrial<br>Sale for resale | 1,791<br>586<br>12<br>8             | 1,442<br>532<br>(35) | 1,466,477<br>768,576<br>2,080,800<br>1,910,585 | 487,447<br>207,888<br>(2,353,490)<br>4,124,761 |  |  |
| Total  | 2,397                               | 1,939                | 6,226,438                                      | 2,466,606                                      |  |  |

The increase in Gas purchased for resale in 1987 reflects increased customer demand for natural gas. The decrease for 1986 reflects reductions in the cost of gas purchased from the Company's suppliers.

# Other Operating Expenses

Increases (decreases) in other operating expenses, including taxes, are presented in the following table:

| Charles   | Increase (De<br>From Prior | Increase (Decrease)<br>From Prior Year |  |  |  |
|---|----------------------------|--|--|--|--|
| Classification  | 1987                       | 1986                                   |  |  |  |
| Other   | (Millions of Dollars)      |  |  |  |  |
| Other operation and maintenance<br>Depreciation and amortization<br>Income taxes<br>Other taxes | \$ 14.9<br>2.0<br>(24.1)   | \$ 8.6<br>3.7<br>13.3                  |  |  |  |
| Total   | \$ (.3)                    | \$28.5                                 |  |  |  |
|   |                            |  |  |  |  |

Other operation and maintenance expenses for 1987 increased primarily because of additional operating expenses for outside professional services relating to the refueling at Summer Station. The increase in 1986 was largely due to the settlement of certain claims relating to injuries and damages and moderate increases in other administrative and general expenses. Increases in Depreciation and amortization expense for 1987 and 1986 reflect additions to plant in service and the amortization of deferred carrying costs beginning July 1, 1987 (see Note 1E of Notes to Consolidated Financial Statements). The increase for 1987 was partially offset by the effect of lower electric depreciation rates beginning July 1, 1987. The decrease in Income tax expense for 1987 results primarily from a reduction in the Federal corporate income tax rate effective July 1, 1987 and lower pre-tax income resulting from a reduction in retail electric rates. The increase in 1986 was largely due to an increase in pre-tax income. Increases in Other taxes for 1987 and 1986 primarily reflect additional property taxes.

## Interest Charges

Interest on long-term debt decreased \$.1 million in 1987 and \$15.6 million in 1986 compared to the respective previous years. The decreases in 1987 and 1986 resulted from the early redemption of \$60 million principal amount of the 15-1/2% Guaranteed Notes of South Carolina Electric & Gas Finance, N. V. in April 1986. The decrease for 1987 was offset by interest associated with the issuance of \$100 million principal amount of 8-3/4% Series First and Refunding Mortgage Bonds in February 1987.

Other interest expense decreased \$.6 million in 1987 and increased \$4.0 million in 1986 compared to the respective previous years. These changes reflect the decrease and increase, respectively, in short-term borrowings from the previous year.

| For the Years Ended December 31,  | 1987   | 1986   | 1985   | 1984   | 1983   | 1982  | 1977  |
|---|--|--|--|--|--|---|---|
| Statement of Income Data  | (Thousands of Dollars except statistics and per share amounts) |  |  |  |  | nts)  |   |
| Operating Revenues: Electric Gas Transit  | \$ 806,826<br>305,934<br>3,212                                 | \$ 809,488<br>289,429<br>3,119                     |  | \$ 746,745<br>378,491<br>3,178                     | \$634,127<br>337,282<br>3,242                      | \$574,113<br>266,389<br>2,603                     | \$344,964<br>78,405<br>2,023                    |
| Total Operating Revenues  | 1,115,972  | 1,102,036  | 1,110,341  | 1,128,411  | 974,651  | 843,105   | 425,392   |
| Operating Expenses: Fuel used in electric generation Gas purchased for resale Other operation and maintenance Depreciation and amortization Taxes | 227,877<br>222,319<br>214,865<br>92,583<br>153,943             | 216,076<br>215,928<br>209,629<br>90,627<br>171,060 | 229,249<br>246,750<br>195,031<br>56,899<br>154,804 | 223,768<br>289,212<br>187,448<br>74,914<br>153,776 | 260,381<br>277,091<br>135,374<br>45,000<br>106,932 | 214,617<br>220,502<br>147,840<br>43,406<br>77,033 | 155,132<br>51,321<br>50,144<br>30,339<br>66,684 |
| Total Operating Expenses  | 911,587  | 903,320  | 912,743  | 929,118  | 824,778  | 703,398   | 353,620   |
| Operating Income  | 204,385  | 198,716  | 197,598  | 199,296  | 149,873  | 139,707   | 71,772  |
| Total Other Income  | 6,395  | 9,825  | 15,721   | 17,647   | 11,571   | 5,230   | 25,566  |
| Income Before Interest Charges and<br>Preferred Stock Dividends   | 210,780  | 208,541  | 217 319  | 216,943  | 161,444  | 144,937   | 97,338  |
| Total Interest Charges, Net   | 71,478   | 71,934   | 83,218   | 78,248   | 57,506   | 57,121  | 39,003  |
| Preferred Stock Cash Dividends of<br>Subsidiary   | 10,437   | 14,443   | 16,541   | 16,877   | 17,186   | 16,371  | 10,653  |
| NetIncome   | \$ 128,865   | \$ 122,164   | \$ 113,560   | \$ 121,818   | \$ 86,752  | \$ 71,445   | \$ 47,682                                       |
| Common Shares Outstanding (Thousands)<br>Earnings Per Share of Common Stock<br>Dividends Declared Per Share of Common                             | 40,296<br>\$3.20   | 40,296<br>\$3.03                                   | \$2.82   | \$3.05   | 37,844<br>\$2.29                                   | 34,387<br>\$2.08                                  | 19,833<br>\$2.40                                |
| Stock Percent of Operating Income (Loss) Before Income Taxes Electric Cas Transit   | \$2.32<br>91<br>12<br>(3                                       | \$2.24<br>93                                       | 92   | 87   | \$2.00<br>93<br>10<br>(3)                          | \$1.92<br>98<br>5<br>(3)                          | \$1.56<br>94<br>8                               |

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| December 31,  | 1987   | 1986               | 1985               | 1984               | 1983               | 1982                                   | 1977               |
|---|--|--------------------|--------------------|--------------------|--------------------|--|--------------------|
| Balance Sheet Data  | (Thousands of Dollars except statistics and per share amounts) |                    |                    |                    |                    | 19//                                   |                    |
| Gross Utility Plant   | \$3,099,860  | \$2 959 494        | \$2 850 112        | en nea one         | per share am       | ounts)                                 |                    |
| Total Assets  |  |                    |                    | \$2,764,809        |                    |  | \$1,489,111        |
|   | \$2,702,369  | \$2,575,332        | \$2,543,699        | \$2,499,694        | \$2,358,134        | \$2,202,755                            | \$1,361,222        |
| Common Equity Preferred Stock Subject to Purchase   | \$ 871,620   |                    | \$ 806,155         | \$ 778,251         | \$ 709,908         | \$ 659,135                             | \$ 366,813         |
| or Sinking Fund Requirements Preferred Stock Not Subject to Purchase or Sinking Fund Requirements | 84,632   | 117,542            | 152,514            | 156,789            | 160,604            | 163,619                                | 109,794            |
| Long-Term Debt, Net   | 26,029<br>886,993  | 26,029<br>745,451  | 26,262<br>785,021  | 26,262<br>893,950  | 26,262<br>789,216  | 26,262<br>854,844                      | 26,262<br>585,307  |
| Total Capitalization  | \$1,869,274  | \$1,725,935        | \$1,769,952        |                    |                    |  | \$1,088,176        |
|   |  |                    |                    |                    |                    | 47,730,000                             | 21,000,170         |
| Common Shares Outstanding<br>(Year-End) (Thousands)<br>Book Value Per Share of                    | 40,296   | 40,296             | 40,296             | 40,296             | 38,728             | 36,526                                 | 20,359             |
| Common Stock (Year-End)   | \$21.63  | \$20.77            | \$20 M             | ****               |                    |  |                    |
|   | 843.00   | Q6U.77             | \$20.01            | \$19.31            | \$18.33            | \$18.05                                | \$18.02            |
| Other Statistics Electric:  |  |                    |                    |                    |                    |  |                    |
| Customers (Year-End)<br>Sales (Million KWH)<br>Residential:                                       | 417,778<br>14,314  | 406,511<br>13,704  | 393,810<br>13,041  | 378,960<br>12,590  | 366,424<br>12,063  | 356,709<br>11,490                      | 320,476<br>11,155  |
| Average annual use per<br>customer (KWH)  |  |                    |                    |                    |                    |  |                    |
| Average annual rate<br>per KWH  | 12,988   | 12,821             | 11,992             | 12,061             | 12, 39             | 11,712                                 | 12,146             |
| Generating Capability - Net MW<br>(Year-End)  | \$.0724  | \$.0759            | 5.0774             | \$.0757            | \$.0642            | \$.0637                                | \$.0412            |
| Territorial Peak Demand - Net MW<br>Gas:  | 3,890<br>2,943   | 3,890<br>2,853     | 3,959<br>2,703     | 3,959<br>2,596     | 3,359<br>2,700     | 3,359<br>2,463                         | 2,852<br>2,216     |
| Customers (Year-End) Sales (Thousand Therms) Residential:   | 195,338<br>734,145   | 192,941<br>671,881 | 191,002<br>647,215 | 189,544<br>737,059 | 187,6.3<br>671,429 | 186,320<br>590,257                     | 161,850<br>468,786 |
| Average annual use per<br>customer (therms)   | 627  | 540                |                    |                    |                    | ************************************** | 100,700            |
| Average annual rate per therm   |  | 548                | 524                | 618                | 610                | 570                                    | 734                |
| Transit:  | \$.68  | \$.68              | \$.67              | \$.69              | \$.65              | \$.56                                  | 5.26               |
| Number of Coaches<br>Revenue Passengers   | 108  | 117                | 122                | 123                | 112                | 104                                    | 96                 |
| Carried (Thousands)   | 8,668  | 8,699              | 9,032              | 9.658              | 9,744              | 10,720                                 | 8,971              |

Corporate Headquarters Palmetto Center 1426 Main Street Columbia, SC Telephone: (803) 748-3000

Mailing Address SCANA Corporation Columbia, SC 29218

Common and Preferred Stock Listings
The common stock of SCANA Corporation is listed and traded on the New
York Stock Exchange. The ticker symbol
is SCG. The corporate name SCANA is
used in newspaper stock listings.
The 5% series cumulative preferred stock
of SCE&G is also listed and traded on
the New York Stock Exchange. The
ticker symbol is SAC Pr; the newspaper
listing is SCVE pf.

Dividend Payment Dates
Quarterly dividends on common stock
are normally payable on the first day of
January, April, July and October to
stockholders of record on the 10th day of
the month preceding the payment
date.

Dividends on SCE&G's preferred stock are paid quarterly on the same dates as the common stock dividends.

Dividend Reinvestment Plan SCANA offers a Dividend Reinvestment and Stock Purchase Plan to its common stockholders of record. A brochure, Authorization Form and return envelope are automatically mailed to all new stockholders. For further information or for questions about your reinvestment account, write to the Stockholder Records Department (054) at the Company's mailing address.

Stockholder Inquiries
Questions concerning dividend
accounts or related stockholder matters
should be directed in writing to the
Stockholder Records Department (054)
at the Company's mailing address.

Auditors Deloitte Haskins & Sells Certified Public Accountants 1426 Main Street, Suite 820 Columbia, SC 29201

Recordkeeping and Paying Agents Common Stock: SCANA Corporation Stockholder Records Department (054) Columbia, SC 29218

SCE&G Preferred Stock: South Carolina National Bank Securities Transfer Services 101 Greystone Boulevard Columbia, SC 29226

Transfer Agents
Common Stock:
South Carolina National Bank
Securities Transfer Services
101 Greystone Boulevard
Columbia, SC 25-26
M inufacturers Hanover Trust

Company
Stock Transfer Department - 8th Floor
450 West 33rd Street
New York, NY 10001

SCE&G Preferred Stock:
South Carolina National Bank
Securities Transfer Services
101 Greystone Boulevard
Columbia, SC 29226
The Chase Manhattan Bank, N.A.
Stock Transfer Department
P.O. Box 469, Washington Bridge
Station
New York, NY 10033

Bond Trustee and Paying Agent
SCE&G First and Refunding Mortgage
Bonds:
Manufacturers Hanover Trust
Company
Corporate Trust Department - 10th Floor
600 Fifth Avenue
New York, NY 10020

Investor Communications Interim reports providing updated financial information and Company news are sent to stockholders following the close of the first, second and third quarters. A copy of SCANA's Annual Report on Form 10-K (as filed with the Securities and Exchange Commission) and the Statistical Supplement to the 1987 Annual Report are available to stockholders and others without charge. Inquiries concerning activities of SCANA Corporation and requests for publications should be addressed to the Investor Relations Department (054) at the Company's mailing address.

Analyst's Contact H. John Winn, III Manager-Investor Relations Telephone: (803) 748-3240

Investors' Association
For information about this organization's activities, write to Association of
SCANA Investors, c/o Mr. Paul
Quattlebaum, Jr., 63 East Bay Street,
Charleston, SC 29401

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