

NOV 20 1989

U.S. Small Business Administration
Attn: James C. Parker, Deputy Assistant
Regional Administrator
1375 Peachtree Street, N.W., Room 507
Atlanta, GA 30367

Dear Mr. Parker:

Phoenix Clerical Unlimited (PCU) of Decatur, Georgia submitted a bid for the subject procurement and was determined to be the lowest responsive bidder. In accordance with Subsections M.4 and M.5 of the enclosed Invitation, the prospective awardee is to demonstrate his technical ability by performing a pilot word processing distribution and by typing a pilot equation. In accordance with Subsection M.6, should the prospective awardee fail the demonstrations of their technical ability to successfully perform the work, the Government may determine them nonresponsive. Although Subsection C.1.5 of the solicitation describes NRC's equipment for this service, PCU was unable to make their existing equipment compatible with NRC's equipment. As confirmed in the enclosed November 16, 1989 memorandum from the NRC technical evaluator, the pilot word processing distribution demonstration could not be performed.

Based on the above, I have determined PCU to be nonresponsive. In accordance with FAR 19.6, I am referring this matter to you as the cognizant SBA Regional Office. A copy of PCU's bid and November 15, 1989 letter are enclosed. Your expeditious attention to this matter would be appreciated as contract award is being withheld pending your decision for PCU's competency for this procurement.

If you wish to discuss this matter, please call either Mrs. Helen Hagey of my staff at (301) 492-9449 or me at (301) 492-4210.

Sincerely,

Mark J. Flynn, Contracting Officer
Contract Negotiation Branch, No. 1
Division of Contracts and Property
Management
Office of Administration

Enclosures: As Stated

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