

The letter was very specific that this fee increase would only affect us if we request reciprocity. Are we to gather that this is an effort to restrict LBP testing survey activities to the home-state of the companies, or only allow larger, more wealthier companies the opportunity to bid out-of-state work?

The lead-based paint testing industry is only now beginning to pay its own way. Though the regulations requiring the surveys are in place, those who need them are not going to contract for them until the very last minute, and possibly only after having been cited for lack of "good baith effort".

While we know that the LBP inspection and abatement industry is coming, we - a designated small business concern - find it increasingly difficult to maintain our self-employed status, due to the ever-burgeoning amount of "out of pocket expenses" which dramatically affect our bottom line. We provide many environmental and agricultural services in addition to those related to lead (Pb) - in order to have the luxury of serving our clients who are willing to contract for LBP surveys. We are not alone in our diversified, small-business status.

We would like to categorically state that these fee increases are an unnecessary burden to us and to the majority of our competition. If there is any need for the increase – such as additional services to gauge users – we would like an opportunity to offer suggestions as to how the problem(s) may be solved WITHOUT such a dramatic upheaval to our bank statements.

Sincerely,

Diana Harris General Manager