The CIPCO Systems through unity of purpose and a progressive leaders will excepcione competition-a service excellence, product value and, resource development.

1993 Annual Report Central Iowa Power Cooperative



Central Iowa Power Cooperative (CIPCO) is a generation and transmission cooperative supplying wholesale electricity to 15 consumerowned electric cooperatives and one municipal electric cooperative in the State of Iowa. These 16 CIPCO Systems serve more than 250,000 member-consumers in a service territory stretching 300 miles diagonally across the state.

CIPCO owns, co-owns or leases five generating facilities which include nuclear, coal, combustion turbine, and diesel units. A small amount of CIPCO's capacity is purchased from or interchanged with other utilities. CIPCO's transmission system is integrated with other utilities in the State of Iowa to provide the most reliable, economical service possible to the members.

# A Word From the President and General Manager

The year just ended was marked with excitement. During 1993 we moved ahead with our Integrated Resource Planning (IRP) highlighted by four two-day sessions which involved the CIPCO board of directors, senior staff and a representative of the member systems. In the process we renewed our commitment to deliver the right service at the right price. We realize that in today's competitive market, we must provide a level of service that cannot be matched by the competitive.

The CIPCO vision, which is the theme of this annual report, gives a clear, concise statement of the intent of CIPCO and the member systems to move into the future together. We will secure adequate, economical power sources and deliver that power in a manner that will allow the CIPCO Systems to enhance the quality of life of their members.

The development of the situational analysis summarizes our starting point. The issue papers drafted by the planning group will provide the focus and establish priority as we begin to craft solutions and review direction for business at the turn of the century. Developing goals and objectives and the criteria for measuring success will give us greater confidence in our decisions for the future.

We have already recorded several positive outcomes as a result of our planning process in that we were positioned to pursue opportunities in a timely manner. In 1993 we repriced \$33.6 million in FFB notes, reducing our rate to member systems by approximately 1.0 mill and will reprice an additional \$44.2 million in 1994. We expect the total savings of repricing this long-term debt to be 1.5 mills in the wholesale rate.

We have completed negotiations with SIMECA on a long-term power supply contract and are now in the process of memorializing this agreement. The contract will ensure a long-term working relationship between the SIMECA membership and CIPCO as we move into the future.

The CIPCO Investment Committee completed its work on a new policy. This policy was recommended by the Committee in March 1993 and was adopted by the board of directors at the April 1993 board meeting. This policy prioritizes investment options and will guarantee adequate funds are available to finance new plant requirements. Ultimately, the policy will help improve the debt to equity position and will direct our investment activity to maximize earnings with acceptable levels of risk.

The member systems are pursuing economic development and are experiencing growth to their systems as a result. We continue to support their ventures, knowing that small victories contribute to long-term load growth. At year end CIPCO was negotiating to become the power supplier of a Canadian company expressing an interest in locating a mini-steel mill in the service territory of Eastern Iowa Light and Power Cooperative at Wilton. Successful completion of this project will bring to the CIPCO Systems the largest single load in its history. CIPCO and Eastern are approaching this project together for the benefit of the total membership.

Financially it was a good year. Net margins of \$2.5 million reflect our goal to remain financially strong. Member equity is increasing. Kilowatt-hour sales increased in 1993, and the wholesale rate was reduced from the 1992 level.

CIPCO has built a solid, reliable power supply network. We continue to upgrade the transmission system to improve service reliability for the membership. Our marketing programs are paying dividends to the member systems in the form of rebates and power bill credits and are responsible for the retention of market share in several key segments. We are investigating new areas for investment that will give this electric utility the diversity necessary to control costs and minimize the effects of weather and agricultural business cycles which now

The CIPCO vision gives a clear, concise statement of the intent of CIPCO and the member systems to move into the future together.



complicate our short-term planning. Our confidence in our planning process grows as we investigate new concepts and pursue opportunities. All of this will assist us in keeping our rates stable for the membership.

Our past success can be attributed to the strength of the membership and the leadership. We know that the key to future success is service. The CIPCO Systems serve over 250,000 lowans with electricity. CIPCO is prepared to be the support system for the members in their endeavor to exceed the competition in service excellence, product value and resource development in providing a dependable, economical source of power and energy.

James P. Wendstrand President

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Dennis L. Murdock Executive Vice President and General Manager

Dennis Murdock, (front) Executive Vice President and General Manager, has served CIPCO for over 25 years. James Wenstrand, President, has been a member of the CIPCO Board of Directors for 14 years and President for 8 years.

# The CIPCO Systems...

The 16 member systems and CIPCO, collectively The process of developing an Integrated Resource Plan (IRP) has shown CIPCO that working as a team with the CIPCO member systems toward goals, joining forces to face emerging issues and planning for the future as a team will benefit all systems. It is no longer possible for member systems and the G&T to operate alone. With this in mind, CIPCO and, the member systems collectively (CIPCO Systems) moved forward as one is the IRP process in 1993 by forming the Issue Assessment and Advisory Group (IAAG). Theis task is to determine what issues need to be addressed and to develop an action plan to deal with these issues.

The IAAG is structured to include a representative from *P*<sub>a</sub>ch of three groups at the member systems: the general manager, a member of the boar *i* of directors, and their representative on the CIPCO board of directors. The plan*r* mg group also includes senior members of the CIPCO staff. This rather large planning group performs a great deal of their work in small group sessions moderated by industry prefessionals. Each participant plays an important role in the process, representing all facets of the organization and bringing different perspectives to the table. They are encouraged to openly discuss issues in the search for solutions in the best interest of all.

During 1993, the group analyzed the current situation and began the process of establishing major goals and objectives. As they continue this work, they will develop strategies and action plans for achieving the goals and objectives.

Four two-day sessions over the summer completed the 1993 commitment to integrated resource planning for the IAAG. One conclusion of the group was that a common vision is important, given the complexities of the issues faced by CIPCO, and more particularly, the way in which such issues will require coordinated action by all members of the CIPCO Systems.

Prior to the close of the 1993 planning sessions, the IAAG did begin preliminary development of specific measurement criteria. CIPCO management and staff will work on detailed measurement criteria and goals and objectives to be presented when IAAG resumes the planning process in 1994.

The IAAG has formulated and endorsed the following vision statement:

The CIPCO Systems, through unity of purpose and progressive leadership, will exceed the competition in service excellence, product value and resource development,

### Unity of Purpose

Many examples of unity of purpose are part of CIPCO's annual agenda. CIPCO continues to annually update the power requirements study (PRS) for the CIPCO Systems. Input from each of the member systems results in a guide for CIPCO's planning process. An end-use survey was conducted in 1993 to support the load forecasting and marketing planning efforts.

A current issue that utilities must face rogether is the question of the effect of electromagnetic fields (EMF), associated with the flow of electricity, on humans and the environment. There is conflicting data on the subject resulting from studies completed to date. The courts have tried several cases and again the results have not been conclusive. CIPCO continues to monitor the EMF issue and will stay abreast of further developments. As new



information becomes available, CIPCO provides updates to the member systems on a regular basis. Upon request, on-site monitoring for member-consumers is coordinated by the member system and performed by CIPCO staff.

Working together goes beyond the CIPCO Systems. CIPCO, on behalf of its member systems, participates in the Iowa Environmental Group with other G&Ts in the state to keep abreast of issues, rules and regulations that affect daily operations, and the Iowa Marketing Group (IMG) to develop statewide marketing programs.

### Progressive Leadership

CIPCO has always been on the forefront of developments in the electric industry. Leaders of the Cooperative are well-informed and dedicated. They must be risk takers who know how to leverage growth, change and economies. Linked with the progressive leadership at the member system level, CIPCO and the member systems have accomplished many things. Looking to the future with an even greater commitment will ensure continued success.

On-going training is provided for CIPCO's directors and staff. New board members receive the Board of Directors Resource Guide along with in-house training CIPCO's board of directors convenes monthly to conduct the business of the Cooperative. Member system managers have a voice in the proceedings, but only directors may vote.

## through unity of purpose ...

to acquaint them with CIPCO. The Resource Guide is updated each year for existing directors. CIPCO also encourages directors and staff to attend industry seminars and workshops to increase their knowledge and keep them informed of new developments.

Each year an information meeting is held for CIPCO directors and member system managers and presidents. This meeting is intended to keep the leadership at the member systems up-to-date on CIPCO activities.

Progressive leadership includes the ability to recognize the need for change and to act as a catalyst for that change. This was demonstrated in 1993 with the Iowa Capital Corporation (ICC), a venture capital fund financed by three investors; CIPCO, Corn Belt Power Cooperative in Humboldt, and the State of Iowa. The primary purpose of ICC is to provide its investors with a reasonable return through investments in companies located in areas served by CIPCO and Corn Belt. Currently, ICC's total investment in four businesses is \$600,000.

CIPCO saw the value of taking this venture one step further, Capital Management Associates, Inc. (CMA) was formed and November 1, 1993, became operational as a subsidiary of Central Iowa Energy Cooperative (CIECO), a majority owned subsidiary of CIPCO. Its primary purpose is to manage the ICC fund in which CIPCO is a major investor. CMA also provides financial and general consulting to businesses and institutional clients. During the first two months of existence CMA provided consulting services to three clients and on December 1st assumed the responsibility as investment advisor for ICC previously held by Allied Group Merchant Banking Corporation.

### Service Excellence

Customer expectation and perceived quality of service determine the members'



CIPCO's Executive Committee includes, left front, General Manager Dennis Murdock and President James Wenstrand, and left back, Vice President Dale Neuman, Assistant Secretary/Treasurer Franklin Walter, and Secretary/Treasurer Eldo Meyer.

interpretation of service excellence. A wellmaintained transmission system, reliable power sources, and excellence in customer relations, communications and education guarantee the CIPCO Systems' ability to improve the standard of living of their residential membership and the profitability of their commercial, industrial and farm consumers. Each year millions of dollars are spent in carrying out these responsibilities.

During the year, 37.52 miles of new transmission line were completed and put into service as part of the new-to-replace-old (NTRO) program. The goal is to rebuild approximately 3% of the CIPCO unshielded 34.5 kV line each year. Using 69 kV specifications will allow for an overhead ground wire and T2 conductor. Both of these design features are very beneficial in improving reliability and quality of service.

Working as a team toward goals

Cr

Collective success

### Common goals

Common understanding of member/customer needs/wants

Needs to benefit the CIPCO Systems as a whole



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Franklin G. Walter Adams County Cooperative Electric Co.



Eldo H. Meyer Benton County Electric Cooperative Association



Melvin W. Neil Suchanan County Rural lectric Cooperative, Inc.



E. Wayne Hornocker Clarke Electric Cooperative, Inc.



Lawrence L. Quinn Eastern Iowa Light and Power Cooperative



Ray Hitchcock Farmers Electric Cooperative, Inc.



Keith D. Wirt Guthrie County Rural Electric Cooperative



Phyllis J. Hoge Linn Coupty Rurd Electric Cooperative



Dale R. Newman Maquaketa Valley Rural Electric Cooperative



James B. Paper Marshall County Rural Electric Cooperative



Alvin D. Lund Midland Power Cooperative



James P. Wenstrand Nyman Electric Cooperative, Inc.



Norman L. Van Zante Pella Cooperative Electric Association



Richard G. Mickelson Ridens Electric Connegative, Inc.



Duane R. Armstead outh Iowa Municipal Electri Cooperative Association



Wayne R. Wilcox T.I.P. Rural Electric Cooperative

# and progressive leadership...

A program for installation of motor-operated line switches was introduced several years ago as a method of expediting switching during service restoration. With many of CIPCO's lines located in remote areas away from crew headquarters, these supervisory controlled switches help in sectionalizing a faulted line. During 1993, five switches in the Creston area were completed utilizing the IN-trac radio system as the control method. Six motor-operators were installed in the Wilton area and are controlled via the SCADA system. Additionally, the IES/CIPCO engineering and planning group works together to select : witching points that would be of mutual benefit for auto switching in the IES/CIPCO Integrated Area.

CIPCO is continuing an aggressive maintenance program. Crews in the Creston and Wilton operating areas are continually monitoring lines and substations to ensure that all are in good condition. Thorough annual inspections on transmission lines and monthly and annual inspections on transmission substations are routine. Each year approximately 1,500 poles are examined and treated. Line switches are checked and maintained, and hardware in all operating areas is tightened in conjunction with the ground line inspection program. Over 40 miles of this type of maintenance was completed this year by the CIPCO crews. In the Integrated Area, private contractors were used for hardware tightening on 93 miles of line.

Substation and relay crews execute routine maintenance on circuit breakers and transformers. Doble and oil testing of substation equipment is performed annually. Relays are tested on a three-year cycle. Substation crews also test and maintain all substation and interconnection metering.

All meters will be changed to electronic recorders by 1996. Crews are in the last phase of the magnetic tape changeout program.

Through ownership, purchase, lease and interchange CIPCO has sufficient generating capacity to supply the demand and energy needs of the CIPCO Systems. Base load units include the Duane Arnold Energy Center (DAEC), Council Bluffs Unit No. 3, Fair Station Unit No. 2, and the Western Area Power Administration's (WAPA) hydroelectric allotment. Due to more costly operation, intermediate units, Louisa Generating Station and Fair Station No. 1, are run at minimum output or taken off line on weekends and during times of light load. The units at Summit Lake and all diesel capacity owned by the SIMECA municipals are used only during peak periods or in case of emergency.

Operation and maintenance of CIPCO's generating stations constitute a large percentage of its annual expenditures but ensure the reliability of power supply that is expected from the member-consumers. The DAEC nuclear plant had its third best year of production in 1993. The plant was taken off line for its twelfth refueling since it went into commercial operation in 1974. The shutdown offered an opportunity to perform testing, inspections, preventive maintenance, and corrective action items required at the nuclear facility. Numerous design change packages were also installed.

Refueling and associated projects are very labor intensive with approximately 1,300 workers on site during the peak of the outage which lasted 76 days. The target was for a 59-day outage, but there were so many positive accomplishments during the outage that it was considered very successful. Even with the 17-day extension, the project came in only slightly over budget.

Embrace change

Vision of achievement over the long term

Leveraging resources and expertise

Organizational and operational efficiency



James Fogs, left, and Jude Conseay staff the newly Johned Copital Management Associates, Inc. CMA manages the JCC fund and provides general consulting to business and institutional clients.

CIPCO's leadership includes, front, Richard Anderson, Director of Utility Operations; Craig Fricke, left, Director of Business Operations: and Dwayne Augspurger, Director of Corporate Operations.

# will exceed...

Measure quantitatively and qualitatively

Doing a better job as perceived by the customer

Going one-step further



Norma Vogt conducted the 1993 Home Economist Programs for the CIPCO Systems. She traveled over 3,000 miles giving 22 demonstrations. The CIPCO cookbook, "A Dash of Seasoning" was available to all attending the programs.

CIPCO supports and promotes service excellence among the CIPCO Systems in many ways. Several bulletins are published monthly by CIPCO with timely, useful information for the CIPCO Systems personnel.

The Technical Bulletin and the Engineering and Operations Bulletin provide technical support, news of industry developments, status of key issues, updates on regulatory matters and other pertinent data to assist the member system personnel. Words at Work is a tool for the communicators at the member systems. This publication includes tips for writing newsletters, ads, and brochures, and reminders on language and grammar usage. Sample newsletter articles of local and national interest. industry updates and other communication information is sent with this bulletin. Each of these publications is assembled solely to help the member systems better serve their member-consumers.

Monthly detailed reports give CIPCO Systems' management and staff current data about their system and the CIPCO Systems as a whole. Reports reflect demand and energy statistics, marketing details, and operating data. CIPCO assists the member systems in developing annual marketing work plans. An end-use survey conducted in 1993 gave the CIPCO Systems valuable information about their member-consumers and their attitudes and expectations.

To further enhance the technical skills and knowledge of the member system representatives, a great deal of training is provided by CIPCO. An annual

> Marketing/Communication Workshop allows a forum for developing specific skills and technical training for the CIPCO Systems member service and communications personnel. Quarterly meetings keep them updated on CIPCO projects and offer round table discussions for sharing programs, problems and future project ideas.

In cooperation with WAPA, CIPCO sponsored a workshop, "Residential Energy Management", for the member systems. CIPCO also offered assistance to the member systems by offering instruction in completing Energy Efficiency Plans mandated by the Iowa Utilities Board and the Electric Utility Report required by the Department of Energy.

When a utility is committed to service excellence, the safety of its employees is also a concern. CIPCO formed an internal safety committee in 1989. This group represents all areas of the organization, including operations, generation, engineering and administration. The committee produced the CIPCO General Safety Procedures manual which is updated annually.

Safety meetings are held monthly at CIPCO operating offices, generating plants and with its Utility Operations personnel. Mini meetings for IOSH training are held with its Business and Corporate Operations personnel to review safety procedures.



Sun Best Foods, Clearfield, produces 1,000,000 eggs per day for Papetti Foods. This operation uses nearly 1,000,000 bushels of corn and 39,000 tons of feed per year. Sun Best Foods is a member-consumer of Rideta Electric Cooperative, Mount Ayr.

## the competition ...

Retail wheeling Other electric utilities Alternate fuel sources

C

### Product Value

In 1993, CIPCO played an important role in forming local chapters of the Iowa Heat Pump Association for dealers, contractors and installers. These chapters will provide the vehicle for certifying qualified installers and guaranteeing competent workmanship through continuing education.

CIPCO's marketing programs continued to provide incentive dollars to the member systems in 1993. The CIPCO Systems divided over \$1,320,000 in power bill credits and marketing program rehates. Marketing and economic development programs generated sales of nearly 90,000,000 kWhs, and sales contributed over \$1,300,009 net toward CIPCO's fixed costs. The Model Housing Program supported the addition of 22 new all-electric homes to the CIPCO Systems during the year. Overall program benefits include stabilized rates, increased load factor and improved member satisfaction.

The CIPCO Systems used the Technical Assistance Program more than 100 times this year. The 800 phone number gives them and their area contractors immediate access to an expert in ground source heat pumps. This consultant will come on-site for particularly difficult problems. CIPCO also offers the service of a mechanical engineer on staff as a consultant and certified instructor to CIPCO Systems' member service personnel on space conditioning and energy related problems.

CIPCO equips its employees with state-of-the-art technology to support their goals in service excellence. Product value is also enhanced by this technology. The fifth generation of micro computers has recently been introduced at CIPCO. In general these Pentium processing units perform 448% faster than many of the computers currently in use and 164% faster than the last updated processors. High capability, high resolution printers with multiple font choices



Computer Aided Design Software. Inc. (CADSI) is an engineeving analysis software company in the field of moving mechanical systems. CADSI is located in the University of Iowa Oaledale Research Park served by Linn County Rural Electric Cooperative, Marion.

allow staff to create more attractive publications and presentations in less time.

The portable computer is growing within the corporate structure. The Notebook and/or Notebook/Docking station have proven to be reliable, powerful tools both in the office and in the field. As Corporate America moves into the "Windows" environment of computing, CIPCO is also making the transition.

CIPCO's system of data collection, MV90/MVLT, is proving to be very valuable to the member systems. CIPCO has purchased and installed these systems for the member systems and has trained the member systems' personnel in the use of this software. This gives them the capability of collecting load data from multiple sources and transforming it into a common

format. Many are gathering data from industrial sites. The software allows them greater knowledge in designing rates that are beneficial to both parties.

The Computer Aided Drafting System (CAD) places hightech tools in the hands of CIPCO employees. The system allows them to produce transmission line routing and franchise maps, along with substation physical and electrical circuit drawings. Production of drawings and maps in short time frames is a very important aspect of the CAD and increases CIPCO's ability to provide better service to its member systems. T.I.P. Rural Electric Cooperative, Brooklyn, serves Mesquaki Bingo and Casino near Tama. The Casino employs over 800 people and is open 24 hours a day, seven days a week.

# in service excellence...

CIPCO's obligation to provide reliable, economical power and energy to its member systems must not compromise its responsibility to protect the environment. New rules and regulations that impact CIPCO's operations are frequently put into effect. These rules often require changes in operation or modifications to equipment that increase the cost of doing business. It is CIPCO's intent to comply with all requirements in a manner that will be most cost effective and consistent with being a good neighbor.

The Clean Air Act Amendments of 1990, while having the admirable goal of helping to improve the environment for everyone, have increased the cost of generating electricity. Some of the impact of that far-reaching legislation has not yet been felt, but many of the mandates have resulted in heavy financial commitments by utilities.

Updates at CIPCO's generating facilities will improve air quality. A continuous emission monitor for Fair Station Unit No. 2 has been placed on order and will be installed during mid-1994. The unit will be fully operational by the end of next year and will cost approximately \$365,000. Similar units will be installed at Council Bluffs Unit No. 3 and Louisa Generating Station. CIPCO's share of this cost for these two units is approximately \$60,000. Annual operating, maintenance and calibration costs are estimated to be around \$50,000 f..r each monitor.

Further environmental upgrades were made during 1993 to the precipitator at Cour,cil Bluffs No. 3. When the unit was designed and built in the 1970's, the installation incorporated the latest precipitator technology for removing flyash from the combustion process. However, time and experience have proven that there is a better way to complete the process. After four months, the conversion was finished at a cost of approximately \$17,000,000. CIPCO's share of the cost is approximately \$2,000,000. Many positive benefits will come from this conversion. One of the most significant is that it will no longer be necessary to shut the unit down every three months to clean the precipitator. Overall plant production will be greatly enhanced.

### Resource Development

CIPCO is interested in strengthening the relationship with trade allies who work in the communities of the member systems. The Iowa Marketing Group, on behalf of Iowa's electric cooperatives, hosts an annual conference for HVAC contractors, electricians, home builders and other trade professionals. It allows the member systems to build and reinforce strong working relationships with trade professionals. The "Momentum is Building" conference offers valuable technical information while it builds confidence in the electric product.

The CIPCO Systems have channeled resources and expertise into many joint efforts over the past several years. The Iowa Area Development Group (IADG) is a prime example of a successful joint venture with other RECs in the state that is paying dividends to all Iowans. In 1993, IADG announced 72 projects to place new industry or expand existing industry in Iowa. Of these, 36 are served by the CIPCO Systems. Existing customer expansion accounts for 18 of the 36 projects.

This year marked the beginning of a joint project between Linn County Rural Electric Cooperative, Marion, and CIECO. They joined forces to create Myriad Developers, a

### Quality service

### Reliability

### Reasonable cost

Excellent customer relations, communication and education

> Improved standard of living and/or profitability for member-consumers

Woodmarc, Inc., is served by Winterset Municipal, a SIMECA member-consumer. The company manufactures fine quality oak furniture and has an international market for its products. Over 100 people are employed by Woodmarc in Winterset.

# product value...

for-profit company to develop a complex at the University of Iowa Oakdale Research Park. The Oakdale Research Park is a 173-acre parcel of land located in Coralville which is already the corporate headquarters of several high-tech companies. Myriad's planned unit development will include four buildings ranging in size from 8,000 to 15,000 square feet of moderatelypriced, speculative rental space. The buildings will be financed and constructed sequentially as market or financial circumstances dictate. A letter of intent provides that the Park will furnish the land and Myriad will build the structures.

IADG participated in several statewide marketing programs with the Iowa Department of Economic Development and the CIPCO Systems. These cooperative efforts will help IADG's marketing dollars go further to benefit RECs in the state of Iowa.

The Sixth Annual Venture Awards included two member-consumers served by the CIPCO Systems: Epley Marketing Services served by Linn County Rural Electric Cooperative, Marion, and ProCom served by Rideta Electric Cooperative, Mount Ayr.

CIPCO encourages its employees to become active in their communities. Building relationships within the service area is important if CIPCO and the member systems are to retain the confidence of the membership. During 1993 CIPCO supported United Way, the Governor's Charity Steer Show for the Ronald McDonald Houses in Iowa, the Farm Progress Show, the Child Protection Center, the Science Station in Cedar Rapids, the Electric Information Council and Paul Harvey radio broadcasts, and the Foundation for American



Computers and software enhance CIPCO's ability to serve the mombers. In addition to producing many presentation materials for staff, Goyle McDonald, enupster programmer/operator, provides offware opport to the CIPCO staff and member system personnel.

Communicators. Many economic development efforts get CIPCO's support in various ways, such as the Foreign Ambassadors Tour, the Kirkwood New Business Center, the Iowa Open and the Iowa Senior Open golf tournaments, and many economic development groups of the member systems.

The board of directors and staff are committed to keeping CIPCO in a strong financial position. Net margins of \$2.5 million in 1993 reflect a continuing history of positive operating results for CIPCO. Member equity stands at \$37.7 million, which represents 13.1% of total assets.

Kilowatt-hour sales increased 5.1% in 1993 from the previous year. Revenue from the sale of electricity to CIPCO's 16 member systems was \$83.2 million. Revenue per kilowatt-hour averaged 50.95 mills as compared to 51.47 mills in 1992.

Total assets as of December 31, 1993 were \$288.7 million, with net utility plant standing at \$215.8 million. Net investments of \$14.1 million, including purchases of nuclear fuel, were made in utility plant during the year.

16

What the member

needs/wants

Continuity of service

Dependable service

at least cost

Energy efficiency

Diversification

# product value...

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# Plant Investment



### Operating Expenses (As a percentage of revenue)



# Sources of Energy



CIPCO at a glance . . . Energy sales increased over 5.1% while kW demand decreased 4.5%. Cost of energy to the member systems was down slightly in 1993.

## and resource development.

Financial/Business/ Government Network Human Resources

C

Training and education

Growth of sales Asset optimization

Community service

Economic development

In 1993, CIPCO received \$20.4 million in guaranteed loan fund advances from the Federal Financing Bank (FFB). CIPCO's total long-term debt grew from \$202.5 million in 1992 to \$215.4 million in 1993.

CIPCO refinanced \$33.6 million in FFB notes in 1993, which reduced the average interest rate from 9.33% to 5.75%. This will result in a savings to CIPCO of approximately \$1.1 million in interest costs in 1994. CIPCO has \$44.2 million of FFB notes that are eligible for refinancing in 1994, which will produce further savings in interest costs for the cooperative. The composite interest rate on CIPCO's total outstanding debt is expected to decrease from 7.5% in 1993 to an estimated 6.35% in 1994.

CIPCO refunded pollution control revenue bonds of \$2.9 million, carrying an average interest rate of 10.5% and financed the refund with the sale of new pollution control revenue bonds with an interest rate ranging from 3% to 4.65%.

CIPCO must prepare for the eventual decommissioning of its nuclear facility, the DAEC. A nuclear decommissioning fund has been established for this purpose. Investments in this fund had a book value of \$9.9 million at December 31, 1993 and a market value of \$11.5 million.

Under a mutually beneficial power bill prepayment program, member systems had advanced prepayments of \$2.4 million to CIPCO as of December 31, 1993.

CIPCO's property taxes on utility property in 49 counties in Iowa decreased slightly to \$5.1 million in 1993.

No short-term debt was outstanding at year end under a \$12 million line of credit with the National Rural Utilities Cooperative Finance Corporation (CFC).

The times interest earned ratio (TIER) was 1.16 while the debt service coverage (DSC) was 1.30, both of which exceed the mortgage requirements of the Rural Electrification Administration and CFC.

CIPCO's cash position improved dramatically in 1993 with the advance of construction loan funds and the subsequent reimbursement of internally generated funds, which were being used to finance new construction projects pending long-term loan approval.

1993 was a good year. Many challenges faced the utility, but each was met with confidence. Planning has given CIPCO and the member systems the knowledge that together there is scrength. CIPCO and the member systems share a common vision, "through unity of purpose and progressive leadership, (they) will exceed the competition in service excellence, product value and resource development", and look to a future that ensures success.



As part of CIPCO's program to improve service reliability, motor-operated switches are being installed across the system. Above, Wilton crews wo to complete the '93 project.

# Peat Marwick

### **Certified Public Accountants**

2500 Ruan Center P.O. Box 772 Des Moines, IA 50303

The Board of Directors Central Iowa Power Cooperative

We have audited the accompanying consolidated balance sheets of Central Iowa Power Cooperative and subsidiary as of December 31, 1993 and 1992, and the related consolidated statements of revenue and expenses, members' equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Cooperative's management. Our responsibility is to express an opinion on these consc dated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Central Iowa Power Cooperative and subsidiary as of December 31, 1993 and 1992, and the results of their operations and their cash flows for the years then ended in conformity with generally accepted accounting principles.

KPMG Peat Marunce

19

February 25, 1994



# from 10 Central Iowa Power Cooperative and Subsidiary

# Consolidated Balance Sheets December 31, 1993 and 1992

|  |   | 1993   | 1992                     |
|--|---|--|--------------------------|
| Electric utility plant, at cost (notes 2 and 8)  |   |  |                          |
| In service   | \$  | 316 416 467  | 313.043.924              |
| Less accumulated depreciation  |   | 124,731,927  | 116,254,751              |
|  |   | 191.684.540  | 196 789 173              |
| Construction work in progress  |   | 9,721,459  | 4,680,598                |
| Nuclear fuel, at cost less accumulated amortization  |   |  |                          |
| of \$43,909,905 in 1993 and \$40,675,447 in 1992   |   | 14,409,580   | 13,482,134               |
| Net electric utility plant   |   | 215,815,579  | 214,951,905              |
| Non-utility property, at cost less accumulated depreciation<br>of \$1,139,027 in 1993 and \$864,677 in 1992 (Note 3) |   | 8 760 331  | 8 882 261                |
| Investments  |   | 0,700,001  | 67,090,00,00,000,000,000 |
| Investments in associated organizations  |   | 9,790.651  | 9.851.75                 |
| Marketable securities-decommissioning fund   |   | 9,949,036  | 7.886.940                |
| Other investments  |   | 1,767,874  | 1,731,06                 |
| Total investments  | The Harice  | 21,507,561   | 19,469,76                |
| C ssets:   |   |  |                          |
| . cash equivalents   |   |  |                          |
|  |   | 4,583,061  | 776,853                  |
| Cash, construction   |   | 72,607   | 72,60                    |
| Temporary investments  |   | 14,052,113   | 1,623,983                |
| Accounts receivable, members   |   | 7,404,324  | 7,621,61                 |
| Other receivables  |   | 563,141  | 184,400                  |
| Fossil fuel, materials and supplies  |   | 4,165,669  | 5,481,598                |
| Prepaid expenses   |   | 832,056  | 537.06                   |
| Interest receivable  |   | 69,066   | 56.924                   |
| Deferred charges   |   | 4,442,270  | 2,394,095                |
| Total current assets   |   | 36,184,307   | 18,749,141               |
| red charges  |   | 6,442,156  | 5,197,969                |
|  | \$  | 288,709,934  | 267,251,049              |
| Capitalization   |   |  |                          |
| Members' equity:   |   |  |                          |
| Membership fees  | \$  | 1 700  | 1.70(                    |
| Patronage capital  | - NPC   | 16 724 266   | 14 724 26                |
| Other equities (note 4)  |   | 21,019,707   | 20,554,028               |
| Total members' equity  |   | 37 745 673   | 35 270 00.               |
| Long-term debt, less current maturities (note 5)   |   | 215,429,551  | 202,507,475              |
| Total capitalization   |   | 253,175,224  | 237,787,469              |
| Current Liabilities:   | and the second |  |                          |
| Current maturities of long-term debt (note 5)  |   | 7,294,479  | 5 935 335                |
| Accounts payable   |   | 5.024.996  | 4 033 986                |
| Accrued property taxes   |   | 5.131.313  | 5 106 849                |
| Accrued interest   |   | 2 553 450  | 33.80                    |
| Other accrued expenses   |   | 243 109  | 235.85                   |
| Advances from members  |   | 2 400 000  | 2 947 06                 |
| Special assessment   |   | 81,130   | 118.33(                  |
| Total current liabilities  |   | 22 728 477   | 18 411 220               |
| Other liabilities:   |   |  | 107111,000               |
| Decommissioning reserves   |   | 10.325.365   | 8 554 64                 |
| C A  |   | 2 413 052  | 2 435 06                 |
| Special assessment   |   | 66,916   | 62.64                    |
| Special assessment<br>Other  |   | and the part of the second sec | stan jat to              |
| Other<br>Total other liabilities   |   | 12,806,233   | 11.052.351               |

# Capitalization - Liab

### Consolidated Statements of Revenue and Expenses Years Ended December 31, 1993 and 1992

|                                    | 1993            | 1992       |
|------------------------------------|-----------------|------------|
| Operating revenue:                 |                 |            |
| Electric                           |                 |            |
| Energy sales                       | <br>83,213,839  | 80,002,781 |
| Rent of property                   | 609,425         | 743,442    |
| Miscellaneous                      | 575,471         | 435,100    |
| Other                              | 1,830,006       | 1,568,768  |
| Total operating revenue            | 86,228,741      | 82,750,091 |
| Operating expenses:                |                 |            |
| Purchased power                    | 9,492,228       | 6,238,944  |
| Operations:                        |                 |            |
| Production plant - fuel            | 12,128,164      | 13,682,452 |
| Production plant - other           | 13,059,581      | 13,227,509 |
| Transmission plant                 | 1,553,621       | 1,475,996  |
| Maintenance:                       |                 |            |
| Production plant                   | 5,542,947       | 5,505,267  |
| Transmission plant                 | 1,613,044       | 1,229,561  |
| Administrative and general         | 7,216,098       | 7,027,555  |
| Depreciation and amortization      | 10,799,746      | 10,205,712 |
| Decommissioning provision          | 1,770,725       | 1,204,770  |
| Property and other taxes           | 5,544,600       | 5,533,611  |
| Other                              | 1,963,244       | 1,598,021  |
| Total operating expenses           | 70,683,998      | 66,929,398 |
| Net operating margin               | 15,544,743      | 15,820,693 |
| Other revenue:                     |                 |            |
| Interest income                    | 1,256,945       | 1,165,905  |
| Patronage capital allocations      | 183,394         | 184,791    |
| Miscellaneous income               | 541,727         | 650,047    |
| Total other revenue                | 1,982,066       | 2,000,743  |
| Net margin before interest charges | 17,526,809      | 17,821,436 |
| Interest charges:                  |                 |            |
| Interest on long-term debt         | 15,377,566      | 15,838,805 |
| Allowance for horrowed funds used  |                 |            |
| during construction                | (316,436)       | (356,751)  |
| Net interest charges               | 15,061,130      | 15,482,054 |
| Net margin                         | \$<br>2,465,679 | 2,339,382  |

See Accompanying Notes to Consolidated Financial Statements.

10

## Central Iowa Power Cooperative and Subsidiary L

# Consolidated Statements of Members' Equity Years Ended December 31, 1993 and 1992

|                                    | Membership<br>fees | Patronage<br>capital | Other<br>equities | Total<br>members'<br>equity |
|------------------------------------|--------------------|----------------------|-------------------|-----------------------------|
| Balance at<br>December 31, 1991 \$ | 1,700              | 12,724,266           | 20,214,646        | 32,940,612                  |
| Net margin                         |                    |                      | 2,339,382         | 2,339,382                   |
| Patronage capital allocated        |                    | 2,000,000            | (2,000,000)       |                             |
| Balance at<br>December 31, 1992    | 1,700              | 14,724,266           | 20,554,028        | 35,279,994                  |
| Net margin                         |                    |                      | 2,465,679         | 2,465,679                   |
| Patronage capital allocated        |                    | 2,000,000            | (2,000,000)       |                             |
| Balance at<br>December 31, 1993 \$ | 1,700              | 16,724,266           | 21,019,707        | 37,745,673                  |

See Accompanying Notes to Consolidated Financial Statements.

# Consolidated Statements of Cash Flows Years Ended December 31, 1993 and 1992

|  | 1993                     | 1992             |
|--|--------------------------|------------------|
| Cash flows from anarating activities   |                          |                  |
| Net margin \$  | 2,465,679                | 2 339 382        |
| Adjustments to reconcile net margin to net cash  | and states in the second |                  |
| provided by operating activities   |                          |                  |
| Depreciation and amortization of electric utility plant  |                          |                  |
| and non-utility property   | 10.294.114               | 9,706,149        |
| Amortization of deferred charges   | 3.034.275                | 3,735,116        |
| Amortization of nuclear fuel   | 3,234,458                | 3,373,169        |
| Decommissioning provision  | 1,770,725                | 1,204,770        |
| Patronage capital allocations not received in cash   | (183,394)                | (184, 449)       |
| Amortization of investment premium   | 15,840                   | 15,840           |
| Amortization of refinancing costs  | 33,532                   |                  |
| Gain on disposal of investments in associated organizations  | (270, 936)               |                  |
| Interest income reinvested   | (297.927)                | (265, 315)       |
| Decrease (increase) in receivables   | 233,344                  | (507, 417)       |
| Decrease (increase) in fossil fuel, materials and supplies   | 1,315,929                | (261, 827)       |
| (Increase) decrease in prepayments and interest receivable   | (307.131)                | 446,310          |
| Refueling outage and other costs deferred  | (3,907,500)              | (6,315,162)      |
| Increase in accounts payable, accrued liabilities,   |                          |                  |
| and other liabilities  | 3,645,607                | 852,008          |
| Increase in special assessment   |                          | 2,553,396        |
| Net cash provided by operating activities  | 21,076,615               | 16,691,970       |
| Cash flows from investing activities:  |                          |                  |
| Additions to electric utility plant, net   | (9,895,454)              | (10,522,383)     |
| Additions to non-utility property, net   | (212.958)                | (1,236,097)      |
| Purchases of nuclear fuel  | (4.161.904)              | (535,298)        |
| Increase in decommissioning fund   | (1.780,000)              | (400,000)        |
| Purchase of investments in associated organizations  |                          |                  |
| and other investments  | (585, 864)               | 아이지 않는 것이 같이 없다. |
| Receipt of prior years' patronage capital allocation   | 183,887                  | 209,489          |
| Proceeds from disposal of investments in associated organizations  | 840,469                  |                  |
| Net cash used in investing activities  | (15,611,824)             | (12,484,289)     |
| Cash flows from financing activities:  |                          |                  |
| Decrease in advances from members  | (547,064)                | (1.566.968)      |
| Principal payments on long-term debt   | (9, 159, 409)            | (5.664.729)      |
| Proceeds from long term borrowings   | 22,987,000               |                  |
| Refinancing costs  | (2,510,983)              |                  |
| Net cash provided by (used in) financing activities  | 10,769,544               | (7.231.697)      |
| Not immed (Amount in orth and and particularity  | 16 224 225               | (2,024,016)      |
| Cash and each equivalents at haginning of year   | 2 473 446                | 5 407 467        |
| Cash and cash equivalents at beginning of year   | 19 207 201               | 2 472 446        |
| Cash and cash equivalents at end of year 5   | 16,707,781               | 2,473,440        |
| Supplemental disclosure of cash flow information:           Cash payments for interest (net of allowance for borrowed funds used during construction)         \$ | 12,899,716               | 15,654,588       |

See Accompanying Notes to Consolidated Financial Statements.

### Central Iowa Power Cooperative and Subsidiary

### Notes to Consolidated Financial Statements

-

### (a) Basis of Accounting

The consolidated financial statements include the accounts of Central Iowa Power Cooperative (the Cooperative) and its majority owned subsidiary, Central Iowa Energy Cooperative (CIECO). The Cooperative is an electric generation and transmission cooperative providing wholesale electric service to its 16 members. CIECO owns certain power plant sites, including a lake and dam suitable for construction and operation of an electric generating plant. CIECO also operates a golf course and conference center. All significant intercompany balances and transactions have been eliminated in consolidation.

The accounting records of the Cooperative are maintained in accordance with the Uniform System of Accounts prescribed by the Rural Electrification Administration (REA). The Cooperative is not subject to external regulation other than Ly the REA.

Distribution of margins of the Cooperative and CIECO (collectively, the Company) are made in accordance with the provisions of the Code of Iowa.

### (b) Electric Utility Plant

Depreciation of electric utility plant in service is provided over the estimated useful lives of the respective assets on the straight-line basis

The Cooperative is recovering its portion of the present value of the estimated future costs to decommission the Duane Arnold Energy Center (DAEC) over the remaining life of the DAEC using the sinking fund method. The estimated costs of decommissioning DAEC, which is projected to begin in 2008, is based on studies performed in 1985, 1989, and 1993. Based on the most recent study, the Cooperative estimates that its portion of the costs to decommission DAEC will be approximately \$64,000,000 in 1992 dollars

Maintenance and repair of property and replacements and renewals of items determined to be less than units of property are charged to expense. Replacements and renewals of items considered to be units of property are charged to the property accounts. At the time properties are disposed of, the original cost, plus cost of removal less salvage of such property, is charged to accumulated depreciation.

#### (c) Non-utility Property

Non-utility property is carried at cost less accumulated depreciation. Depreciation is computed by the straight-line method over the estimated useful lives of the respective assets, which range from 5 to 10 years for equipment, and 33 to 40 years for the dam, operation center, and conference center. The golf course land lease is being amortized on the straight-line method over the term of the lease, approximately 41 years.

### (d) Allowance for Funds Used During Construction

The allowance for funds used during construction represents the estimated cost, during the period of construction, of borrowed funds used for construction purposes. The composite rates used to calculate the allowance for 1993 and 1992 were approximately 4.7 percent and 5.7 percent, respectively.

#### Nuclear Fuel (e)

The cost of nuclear fuel, including capitalized interest and taxes, is being amortized to fuel expense on the basis of the number of units of thermal energy produced in relationship to the total thermal units expected to be produced over the life of the fuel. Nuclear fuel expense includes a provision for estimated spent nuclear fuel disposal cost which is being collected currently from members.

### Fossil Fuel, Materials and Supplies

Fossil fuel, materials and supplies are stated at moving average cost.

### (g) Investments

Investments in associated organizations consist primarily of approximately \$5,600,000 in capital term certificates issued by National Rural Utilities Cooperative Finance Corporation (CFC) and memberships in other cooperatives. These investments are stated at cost, adjusted for patronage capital allocations. Marketable securities and temporary investments consist of U.S. Government securities, money market

funds and CFC commercial paper. These investments are stated at cost.

Other investments consist primarily of an investment in a venture capital corporation in which the Cooperative owns approximately 31 percent of the voting shares and is accounted for on the equity method.

### (b) Pension Plan

The Cooperative's policy is to fund pension costs accrued.

#### Deferred Charges (i)

Deferred charges consist principally of cancelled project costs; a one-time fee for spent nuclear fuel used to generate electricity prior to April, 1983; a special assessment established by the Energy Policy Act of 1992 for decontamination and decommissioning of the Department of Energy enrichment facilities; and refinancing costs incurred to obtain lower interest rates on long-term debt. These costs are being recovered through rates over various amortization periods as follows. cancelled project costs, 10 years ending in 1995; the one-time fee for spent nuclear fuel, 13 years ending in 1998; the special assessment, 15 years ending in 2007; and the refinancing costs, 17-2? years ending 2014. The amount of these costs to be amortized in 1994 has been reflected as a current asset in the balance sheet.

#### Cash Equivalents (i).

24

Cash equivalents of \$14,052,113 and \$1,623,987 at December 31, 1993 and 1992, respectively, consist of CFC commercial paper and principal payments on mortgage notes paid in advance of the due date. For

purposes of the statements of cash flows, the Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

### (k) Fair Value of Financial Instruments

Statement of Financial Accounting Standards No. 107 (SFAS No. 107), "Disclosures about Fair Value of Financial Instruments," requires that the Company disclose estimated fair values for its financial instruments. Fair value estimates, methods, and assumptions are set forth below

Cash and Cash Equivalents, Accounts and Other Receivables, Interest Receivable, Accounts Pavable and Advances from Members

The carrying amount approximates fair value because of the short-term nature of these instruments. Investments

It was not practicable to estimate the fair value of investments in associated organizations. The investments are carried at their original cost, adjusted for patronage capital allocations. The untraded capital term certificates currently bear interest at 3 percent to 5 percent and primarily mature in 2020 through 2080. The patronage capital allocations are noninterest-bearing and mature based upon the granting cooperatives' policies.

The fair value of marketable securities-decommissioning fund is based on quoted market prices published in financial newspapers or quotations received from securities dealers. At December 31, 1993, the estimated market value of marketable securities-decommissioning fund was \$11,500,000.

### Long-Term Debt

The fair value of long-term debt is calculated by discounting scheduled cash flows through maturity using estimated market discount rates. The discount rate is estimated using the rates currently offered for longterm debt of similar remaining maturities. At December 31, 1993, the Company estimated the fair value of its long-term debt as \$233,000,000.

#### Limitations

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. Because no market exists for a portion of the Company's financial instruments, fair value estimates are based on judgments regarding current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

#### Restatement and Reclassifications

The financial statements for the year ended December 31, 1992, have been restated to reflect the consolidation of the Cooperative's majority owned subsidiary which was previously reported on the cost method. The impact of the restatement on the financial statements was not material

Certain amounts have been reclassified to conform to the 1993 presentation.

|   |    | Cost   |  | Deprec<br>amor                                       | Composite<br>rates                                   |   |
|---|----|--|--|--|--|---|
|   |    | 1993   | 1992   | 1993   | 1992   | 9/0                                       |
| Intangible plant<br>Production plant<br>Transmission plant<br>Distribution plant<br>General plant | \$ | 287,176<br>226,643,018<br>82,397,943<br>454,256<br>6,634,074 | 281,647<br>224,159,881<br>81,584,063<br>454,256<br>6,564,077 | 6,643<br>7,295,770<br>2,187,771<br>12,915<br>456,127 | 7,721<br>6,970,453<br>2,051,302<br>12,914<br>412,573 | 4.00<br>3.10<br>2.75<br>2.75<br>3.00-16.0 |
| Electric utility<br>plant in service  | 5  | 316,416,467  | 313,043,924  | 9,959,226  | 9,454,963  |   |

The major classes of electric utility plant in service at December 31, 1993 and 1992 and depreciation and

At December 31, 1993, and 1992, non-utility property consists of the following:

|   | Dec   | ember 31,   | - Non-utility Property                    |  |  |
|---|---|---|---|--|--|
|   | 1993  | 1992  | Entrance Statements / Entrance Statements |  |  |
| Plant sites held for future use:<br>Guthrie County<br>Missouri River<br>Lake and dam - Guthrie County<br>Wilton operation center<br>Equipment<br>Golf course property and equipment<br>Other property | \$<br>2,687,809<br>1,845,251<br>1,228,609<br>650,000<br>1,427,869<br>1,507,510<br>552,310 | 2,687,809<br>1,845,251<br>1,269,609<br>650,000<br>1,325,194<br>1,532,259<br>436,816 |   |  |  |
|   | \$<br>9,899,358   | 9,746,938   |   |  |  |
| ad homizer for a set of a series of the Wing of Bank of the set of the Science of the   | ter a state a state a   |   |   |  |  |

Note 2

Service

lectric Utility Plant

## Central Iowa Power Cooperative and Subsidiary

### Notes to Consolidated Financial Statements

December 31, 1993 and 1992

26

| At December 31, 1993, and 1992, other equities consist of the following: | 93, and 1992, other equities consist of the following: |                                      | December 31,                         |  |  |
|--|--|--------------------------------------|--------------------------------------|--|--|
|  |  | 1993                                 | 1992                                 |  |  |
| Unallocated margin<br>Reserve for contingent losses<br>Surplus           | \$   | 2,465,679<br>12,727,630<br>5,826,398 | 2,339,382<br>12,727,630<br>5,487,016 |  |  |
|  | \$   | 21,019,707                           | 20,554,028                           |  |  |

The reserve for contingent losses is a discretionary reserve established by the Company for unexpected uture losses.

| Long-term debt consists of the following:  | De             | cember 31,  |
|--|----------------|-------------|
|  | 1993           | 1992        |
| REA, 2% and 5% mortgage notes payable, due in quarterly installments<br>approximating \$1,337,000, including interest, maturing through<br>June 2010   | \$ 58.648.041  | 61 173 647  |
| Federal Financing Bank (FFB), 5.418% to 14.043% mortgage notes payable,<br>guaranteed by the REA, due in quarterly installments approximating<br>\$3.038.000 including interest maturing from                                | a 2010401041   | 01,113,040  |
| December 2010 through 2021<br>CFC, 7.00% mortgage notes payable, due in quarterly installments<br>approximating \$297,000 including interest maturing  | 130,989,282    | 111,756,109 |
| from December 2006 through December 2015<br>CFC, variable interest rate (4.25% at December 31, 1993) notes payable,<br>due in quarterly installments approximation \$112,000, including                                      | 10,476,456     | 10,784,529  |
| interest, maturing on March 31, 2020<br>CFC, variable interest rate (4.25% at December 31, 1993), notes payable,<br>due in quarterly installments approximating \$27,000, including  | 8,553,433      | 8,634,954   |
| interest, maturing through September 1999<br>CFC, 9.00% mortgage notes payable, due in quarterly installments  | 600,665        | 677,550     |
| March 2014<br>CFC, 9.75% mortgage note payable, due in quarterly installments<br>approximating \$19.700 including interest maturing through  | 2,626,959      | 2,671,138   |
| Cooperative members, 4.35% unsecured notes payable, due in quarterly   | 619,961        | 637,524     |
| December 31, 2005<br>City of Council Bluffs, Iowa 5.650% to 6.125% Pollution Control Revenue -<br>Boards quartered by CFC due in companyed installments  | 1,138,841      | 1,907,975   |
| ranging from \$75,000 to \$165,000, maturing on December 1, 2007<br>Louisa County, Iowa, 3:00% - 4.65% Pollution Control Revenue Bonds   | 3,240,000      | 3,390,000   |
| \$215,000 to \$305,000, maturing on December 15, 2003<br>Eastern Iowa Light and Power Cooperative, 4% - 7% capital lease<br>obligations, due in quarterly installments, including interest,<br>\$100 cm d 1000 cm d 550 000. | 2,560,000      | 3,110,000   |
| approximating \$109,000 through 1998, and \$50,000<br>thereafter through 2013  | 3,245,319      | 3,667,063   |
| including interest, maturing January 1999  | 25,073         | 32,321      |
| Total long-term debt   | 222,724,030    | 208,442,810 |
| Less current maturities  | 7,294,479      | 5,935,335   |
| Total long-term debt, less current maturities  | \$ 215,429,551 | 202,507,475 |

The aggregate maturities of long-term debt for each of the five years subsequent to December 31, 1993 are as follows: 1994, \$7,294,479; 1995, \$7,128,180; 1996, \$7,502,776; 1997, \$7,889,650, and 1998, \$8,168,464. At December 31, 1993, the Cooperative had \$12,000,000 of unadvanced funds available under a short-term line of credit agreement with CFC which expires in November, 1994.

All assets of the Company are pledged to secure the long-term debt to REA. FFB and CFC Subsequent to December 31, 1993, the Cooperative refinanced approximately \$20,200,000 of FFB mortgage notes payable at a cost of approximately \$2,000,000 to reduce interest rates ranging from 7.735% - 10.714% to 6.210% - 6.248%.

The Company participates in a multi-employer pension plan which covers substantially all employees. The accumulated plan benefits and net assets of the plan are not determined or allocated separately by individual employer. Pension expense for the years ended December 31, 1993 and 1992 amounted to \$319,000 and \$298,000, respectively.

The Cooperative is a nonprofit corporation under the laws of lowa and is exempt from federal and state

Note 6 ension Plat

CIECO is organized as a taxable cooperative under the laws of Iowa. At December 31, 1993, CIECO had

net operating loss carryforwards of approximately \$1,700,000 for federal income tax purposes and \$1,900,000 for financial reporting purposes available to reduce future federal taxable income through 2008. CIECO also has unused investment tax credits of approximately \$44,000 available to reduce future income taxes through 2000. For financial reporting purposes, a portion of the tax loss carryforward and unused investment tax credits have been applied to eliminate net deferred tax credits. To the extent the tax loss carryforward and investment tax credits are used to offset income taxes for tax purposes, net deferred tax credits will be restored at the then

The Cooperative's share of jointly owned generating facilities as of December 31, 1993, is reflected in the following table. These facilities provide approximately 50% of the Cooperative's total generating capacity. The Cooperative is required to provide financing for its share of the units. The Cooperative's share of expenses associated with these units is included with the appropriate operating expenses in the statements of revenue

Note 8 Jointly-Owned Electric Utility Plant

Note 7

Income Tax Status

| Unit                      | Percentage<br>Ownership | Capacity<br>MW | Electric<br>Utility Plant, Net |
|---------------------------|-------------------------|----------------|--------------------------------|
| DAEC                      | 20.0%                   | 108            | \$81,737,079                   |
| Council Bluffs Unit No. 3 | 11.5                    | 78             | 23,888,224                     |
| Louisa Generating Station | 4.6                     | 30             | 21,226,790                     |

The Cooperative is committed under a subscription agreement with an affiliated venture capital corporation to purchase the remaining one-half of their subscribed preferred shares at a price of \$1,650,000

The Cooperative has entered into a coal supply contract that requires the annual purchase of 85,000 tons of coal (at \$24 per ton) through 1995

The Cooperative's operations and activities with respect to its coal-fired facilities are subject to developing environmental legislation and regulations by Federal and State authorities. Recent amendments to the Federal Clean Air Act require utilities, including the Cooperative, to comply with more restrictive emissions standards commencing in 1995. The Cooperative will recover any increased costs resulting from compliance with the environmental legislation through increased rates.

The Price-Anderson Amendments Act of 1988 (1988 Act) provides DAEC with the benefit of \$7.4 billion of public liability coverage consisting of \$200 million of insurance and \$7.2 billion of potential retroactive assessments from the owners of nuclear power plants. Under the 1988 Act, DAEC could be assessed a maximum of \$63 million per nuclear incident, with a maximum of \$10 million per year (of which the Cooperative's 20 percent ownership portion would be \$12.6 million and \$2 million, respectively), if losses relating to the accidents exceeded \$200 million. Pursuant to provisions in various nuclear insurance policies, DAEC could be assessed retroactive premiums in connection with a future accident at a nuclear facility owned by a atility participating in the particular insurance plan. With respect to excess property damage and replacement power coverages, DAEC could be assessed a maximum of \$4.5 million and \$1.0 million. respectively, if the insurer's losses relating to an accident exceeded its reserves.

Note 9 Commitments and **Contingent Liabilities** 

# Central Iowa Power Cooperative and Subsidiary

# Ten Year Financial Summary

C

|  |     | 1993        | 1992               | <b>1991</b> <sup>(1)</sup> |
|--|-----|-------------|--------------------|----------------------------|
| SUMMARY OF ODER ATLANK                   |     |             |                    |                            |
| Operating revenue                        | \$  | 86,228,741  | 82,750,091         | 80,783,023                 |
| Operating expenses and interest:         |     |             |                    |                            |
| Purchased power                          |     | 9,492,228   | 6.238.944          | 5.093.377                  |
| Operations, maintenance and other        |     | 35,860,601  | 36,718,806         | 37,160,245                 |
| Administrative and general               |     | 7,216,098   | 7.027.555          | 6.775.318                  |
| Depreciation and amortization            |     | 10,799,746  | 10,205,712         | 9,398,207                  |
| Decommissioning provision                |     | 1,770,725   | 1,204,770          | 1,069,870                  |
| Property and other taxes                 |     | 5,544,600   | 5,533,611          | 5,211,472                  |
| Net interest charges                     |     | 15,061,130  | 15,482,054         | 15,453,492                 |
| Total operating expenses and interest    |     | 85,745,128  | 82,411,452         | 80,161,981                 |
| Margin (loss) before other revenue       |     | 483.613     | 338.639            | 621.042                    |
| Other revenue                            |     | 1,982,066   | 2,000,743          | 2,090,006                  |
| Net margin                               | \$  | 2,465,679   | 2,339,382          | 2,711,048                  |
| ADOPTO                                   |     |             |                    |                            |
| ASSEIS                                   | 1.  |             |                    |                            |
| Electric utility plant                   | 3   | 384,457,411 | 371,882,103        | 361,894,125                |
| Less accumulated depreciation            |     | 100 011 000 | 100,000,000        |                            |
| and amortization                         |     | 168,641,832 | 156,930,198        | 145,171,769                |
| Net electric utility plant               |     | 215.815.579 | 214.951.905        | 216 722 356                |
| Net non-utility property and investments |     | 30,267,892  | 28,352,028         | 23,142,382                 |
| Current assets                           |     | 36,184,307  | 18,749,147         | 19,900,184                 |
| Deferred charges                         |     | 6,442,156   | 5,197,969          | 3,986,348                  |
| Fotal assets                             | \$  | 288,709,934 | 267,251,049        | 263,751,270                |
| CONTRACTOR AND THE                       |     | PERSO       |                    |                            |
| CAPITALIZATION AND LIAB                  | IL. | THES        | A.R. A.R.A. (1994) |                            |
| Members equity                           | 3   | 37,745,673  | 35,279,994         | 33,418,329                 |
| Long-term debt                           |     | 215,429,551 | 202,507,475        | 204,381,424                |
| spent nuclear fuel disposal hability     |     | 22 720 477  | 10 011 220         | 10.000.000                 |
| Current habilities                       |     | 10 225 265  | 0.554.640          | 18,601,647                 |
| Decommissioning reserves                 |     | 10,325,305  | 8,229,040          | 1,349,870                  |
| special assessment and other habilities  |     | 2,480,808   | 2,497,711          |                            |
| Fotal capitalization and liabilities     | \$  | 288,709,934 | 267,251,049        | 263,751,270                |
|  |     |             |                    |                            |

<sup>10</sup> Not restated to reflect consolidation of majority owned subsidiary, CIECO.

| 1990(1)         | 1989(1)        | 1988(1)     | 1987(1)     | 1986(1)     | 1985(1)     | 1984        |
|-----------------|----------------|-------------|-------------|-------------|-------------|-------------|
|                 |                |             |             |             |             |             |
| 76,062,827      | 74,003,293     | 73,190,171  | 68,805,228  | 67,660,629  | 71,132,939  | 64,242,148  |
| 6 004 000       | 4 200 725      | 2 640 820   | 4 211 212   | 0.000.000   | 10,000,101  | 0.210.40*   |
| 32 720 503      | 23,282,176     | 3,242,632   | 9,211,217   | 56 702 216  | 10,001,421  | 9,310,487   |
| 5 758 753       | 5 140 751      | 4 357 800   | 3 787 341   | 3 231 141   | 2 073 865   | 20,050,391  |
| 10 788 846      | 9 400 390      | 9377 277    | 8 910 470   | 8 546 967   | 7 753 123   | 7 608 875   |
| 1.725.699       | 1.001.790      | 1.028.832   | 979 960     | 838.831     | 754 887     |             |
| 4,971,856       | 4,710,889      | 4.364,878   | 4,243,785   | 4,222,102   | 3 994 490   | 4,206,417   |
| 15,237,629      | 15,283,640     | 14,830,577  | 15,323,888  | 15,769,131  | 14,500,285  | 13,496,875  |
| 78,197,286      | 73,516,991     | 72,234,953  | 68,851,316  | 65,630,460  | 67,797,759  | 63,935,690  |
| (2,134,459)     | 486,302        | 955,218     | (46,088)    | 2,030,169   | 3,335,180   | 306,458     |
| 4,098,528       | 2,093,041      | 1,744,943   | 1,713,438   | 1,726,608   | 1,034,308   | 809,938     |
| 1,964,069       | 2,579,343      | 2,700,161   | 1,667,350   | 3,756,777   | 4,369,488   | 1,116,390   |
|                 |                |             |             |             |             |             |
| 348,703,621     | 351,945,766    | 339,859,546 | 315,296,237 | 305,693,465 | 295,189,519 | 293,659,876 |
| 133,099,805     | 137,980,323    | 127,792,910 | 117,308,959 | 107,009,719 | 96,551,822  | 87,457,381  |
| 215,603,816     | 213,965,443    | 212,066,636 | 197,987,278 | 198,683,746 | 198,637,697 | 206,202,494 |
| 18,448,543      | 16,234,231     | 16,301,544  | 14,016,197  | 11,290,315  | -9,341,109  | 9,290,756   |
| 23,024,779      | 22,686,762     | 19,708,998  | 29,492,565  | 29,299,708  | 25,142,825  | 15,022,757  |
| 5,012,018       | 7,537,685      | 9,343,599   | 10,335,627  | 11,591,849  | 12,522,126  | 6,835,981   |
| 262,089,156     | 260,424,121    | 257,420,777 | 251,831,667 | 250,865,618 | 245,643,757 | 237,351,988 |
| 30 707 791      | 70 742 212     | 26 162 960  | 72 402 004  | 51,050,744  | 10.071.007  | 10 700 97   |
| 200 107 377     | 20,743,212     | 20,103,809  | 23,492,994  | 21,828,044  | 212 200 610 | 13,702,375  |
| and a part of a | - 10, 10 - 222 | -1-10000001 | A12/09/078  | 210,001,200 | 215,509,018 | 1735.001    |
| 15,904,498      | 13.358.686     | 14 746 407  | 12 017 216  | 12.111.006  | 13 507 385  | 16 182 080  |
| 6,280,000       | 4,554,301      | 3,552,510   | 2 523 679   | 1 503 710   | 754 887     | 10,104,000  |
|                 |                |             |             | 1 / / / A   | *           |             |
| 262 089 156     | 260 424 121    | 257 420 777 | 251 831 667 | 250 865 618 | 245 642 757 | 227.251.000 |

## Member Cooperative Operating Statistics

| Adams  | Benton  | Buchanan  | Clarke  | Eastern  |
|--|---|---|---|--|
| ATIONS   |   |   |   |  |
| 2,453,525  | 4,616,913   | 6,160,676   | 5,253,918   | 25,807,270   |
| 1 375 214  | 3115831   | 4 203 062   | 2 742 039   | 16 750 878   |
| 577 522  | 924 527   | 917 961   | 1 272 704   | 4 028 769  |
| 181 312  | 201.040   | 311.851   | 408 254   | 1 556 182  |
| 59,190   | 109 407   | 131.463   | 169.371   | 571 992  |
| 179,833  | 262,293   | 455,736   | 401,047   | 1,239.003  |
| 2 222 021  | 4 612 008   | 6 020 072   | 3 002 415   | 24 146 924   |
| 2,373,071  | 4,013,098   | 0,020,073   | 4,993,415   | 24,140,824   |
| 80,454   | 3,815   | 140,603   | 260,503   | 1,660,446  |
| 85,773   | 119,049   | 211,475   | 142,141   | 879,805  |
| 166,227  | 122,864   | 352,078   | 402,644   | 2,540,251  |
|  |   |   |   |  |
| R DEBITS   | 51  |   |   |  |
| 6,089,036  | 9,603,149   | 12,578,154  | 14,764,346  | 53,809,018   |
| 1,884,032  | 2,330,747   | 3,185,068   | 4,901,412   | 15,148,911   |
| 4,205,004  | 7,272,402   | 9,393,086   | 9,862,934   | 38,660,107   |
| 985,894  | 1,422,924   | 1.723.272   | 1.680.735   | 8.984.487  |
| 854,555  | 525,123   | 1.968.241   | 1.812.874   | 10.222.069   |
| 10,246   | 1,029   | 44,293  | 3,143   | 106,710  |
|  |   |   |   |  |
| 6,055,699  | 9,221,478   | 13,128,892  | 13,359,686  | 57,973,373   |
| THER CE  | EDITS.  |   |   |  |
| 2025/49  | A 196 170   | 5 777 001   | 4 150 803   | 77 220 627   |
| 3,700,651  | 3 078 183   | 7 520 474   | 9,150,605   | 27,358,037   |
| 220 116  | 1 047 537   | 310,008   | 5/17 888  | 2 635 030  |
| 220,110  | 1,0047,20026  | 510,500   | 546,000   | 4,000,000  |
| 10,484   | 9,584   | 19,679  | 48,183  | 134,539  |
|  |   | and an inclusion of the second  | an an an an a channe an an  |  |
| 6,055,699  | 9,221,478   | 13,128,892  | 13,359,686  | 57,973,373   |
| and an and a second |   |   |   |  |
| 707  | 0.44  | 1.210   | 1.745   | 4 4 2 2  |
| 1.600  | 2.491   | 2,506   | 4.102   | 19,422   |
| 21   | 3,401   | 20  | 7.4   | 15,030   |
| 15.063   | 16.635  | 22 571  | 11 879  | 15 654   |
| 25,457   | 57.906  | 79.134  | 49,809  | 307 291  |
|  | a construction  |   |   |  |
| \$1.457  | \$1 326   | \$1.757   | \$1 253   | \$1,315  |
| SP 4 y Transie   | No. 1 Testimotes  | way we  | and the second  |  |
|  | Adams 2,453,525 1,375,214 577,522 181,312 59,190 179,833 2,373,071 80,454 85,773 166,227 R DEBITS 6,089,036 1,884,032 4,205,004 985,894 854,555 10,246 6,055,699 FHER CR 2,025,448 3,790,651 229,116 10,484 6,055,699 FHER CR 2,025,448 3,790,651 229,116 10,484 6,055,699 FHER CR 2,025,448 3,790,651 229,116 10,484 6,055,699 | Adams         Benton           2,453,525         4,616,913           1,375,214         3,115,831           577,522         924,527           181,312         201,040           59,190         109,407           179,833         262,293           2,373,071         4,613,098           80,454         3,815           85,773         119,049           166,227         122,864           R DEBITS:         6,089,036           6,089,036         9,603,149           1,884,032         2,330,747           4,205,004         7,272,402           985,894         1,422,924           854,555         525,123           10,246         1,029           6,055,699         9,221,478           FHER CREDITS:         2,025,448           2,025,448         4,186,179           3,790,651         3,978,183           229,116         1,047,532           10,484         9,584           6,055,699         9,221,478           5,063         16,635           2,5,457         57,906           2,055,699         9,221,478 | Adams         Benton         Buchauan           2,453,525         4,616,913         6,160,676           1,375,214         3,115,831         4,203,062           577,522         924,527         917,961           181,312         201,040         311,851           59,190         109,407         131,463           179,833         262,293         455,736           2,373,071         4,613,098         6,020,073           80,454         3,815         140,603           85,773         119,049         211,475           166,227         122,864         352,078           R         DEBITS:         6,089,036         9,603,149         12,578,154           1,884,032         2,330,747         3,185,068         4,205,004         7,272,402         9,393,086           985,894         1,422,924         1,723,272         854,555         525,123         1,968,241           10,246         1,029         44,293         6,055,699         9,221,478         13,128,892           FHER CREDITS:         2,025,448         4,186,179         5,277,881         3,790,651         3,978,183         7,520,424           2,9,116         1,047,532         310,908         10,484 | AdamsBentonBuchananClarke2ATIONS:<br>2,453,5254,616,9136,160,6765,253,9181,375,2143,115,8314,203,0622,742,039577,522924,527917,9611,272,704181,312201,040311,851408,25459,190109,407131,463169,371179,833262,293455,736401,0472,373,0714,613,0986,020,0734,993,41580,4543,815140,603260,50385,773119,049211,475142,141166,227122,864352,078402,644R DEBITS:<br>6,089,0369,603,14912,578,15414,764,3461,884,0322,330,7473,185,0684,901,4124,205,0047,272,4029,393,0869,862,934985,8941,422,9241,723,2721,680,735854,555525,1231,968,2411,812,87410,2461,02944,2933,1436,055,6999,221,47813,128,89213,359,686 <b>FHER CREDITS:</b><br>2,025,4484,186,1795,277,8814,150,8033,790,6513,978,1837,520,4248,617,8122,9,1161,047,532310,908542,88810,4849,58419,67948,1836,055,6999,221,47813,128,89213,359,68610,4849,58419,67948,1836,055,6999,221,47813,128,89213,359,68610,4849,58419,67948,1836,0 |



John Wietzke Farmers Electric Cooperative, Inc.

Frank Mains Guthrie County Rural



Kim Colberg

Linn County Rural



Dorothy Postel

Maquoketa Valley

Rural Electric



Dan Bohlke Marshall County **Rural Electric** Cooperative



- and

Kenneth Stone Adams County Cooperative Electric Co. and Cooperative, Inc

Tom Killebrew

Clarke Electric

Cooperative, Inc.



Benton County Electric Cooperative Association and Rural Electric Cooperative, Inc.



Melvin Nicholas Eastern Iowa Light and Power Cooperative

| Farmers         Guthrie         Linn         Maquoketa         Marshall         Midland*         Nyman         Pella         Rideta         T. I. P.           7,627,574         5,140,915         13,967,507         16,707,984         5,659,127         13,269,919         1,940,601         3,060,447         3,070,854         7,875,152 | Total<br>122,612,382<br>79,256,443<br>22,527,747<br>6,916,341<br>2,724,383<br>6,836,503 |
|---|---|
| 7,627,574 5,140,915 13,967,507 16,707,984 5,659,127 13,269,919 1,940,601 3,060,447 3,070,854 7,875,152  | 122,612,382<br>79,256,443<br>22,527,747<br>6,916,341<br>2,724,383<br>6,836,503          |
| 7,627,574 5,140,915 13,967,507 16,707,984 5,659,127 13,269,919 1,940,601 3,060,447 3,070,854 7,875,152  | 122,612,382<br>79,256,443<br>22,527,747<br>6,916,341<br>2,724,383<br>6,836,503          |
| 1 NOV MAR A DISP MAR A MARY 1911 191 191 100 NOV A 2010 2010 1 100 100 100 100 1001 1 2000 100 1  | 79,256,443<br>22,527,747<br>6,916,341<br>2,724,383<br>6,836,503                         |
| 4,886,312 2,985,250 9,228,474 12,180,005 3,063,069 8,475,438 1,092,159 1,930,881 1,655,019 4,972,152  | 22,527,747<br>6,916,341<br>2,724,383<br>6,836,503                                       |
| 1,177,905 1,385,615 2,804,492 2,377,527 1,128,517 2,368,256 560,772 627,161 718,605 1,657,414   | 6,916,341<br>2,724,383<br>6,836,503   |
| 353,916 322,551 623,101 722,010 519,351 892,661 105,678 135,427 270,446 372,581   | 6,836,503   |
| 159,097 111,552 504,872 510,029 121,875 289,257 53,215 77,479 95,730 100,188<br>455,332 330,100 820,017 555,586 276,870 829,627 110,131 130,648 253,517 508,860   | 101200000000000   |
|   |   |
| 7,172,562 5,144,057 13,790,851 16,145,217 5,510,271 12,855,214 1,930,955 2,901,296 2,993,318 7,671,195  | 118,261,417   |
| 455,012 (3,142) 176,656 562,767 148,856 414,705 9,646 159,151 77,536 203,957  | 4,350,967   |
| 150,816 185,460 370,043 506,276 174,427 270,823 46,431 74,718 70,546 300,584  | 3,588,367   |
| 605,828 182,318 546,699 1,069,043 323,283 685,528 56,077 233,869 148,082 504,541  | 7,939,334   |
|   |   |
| 16,125,603 11,789,811 26,244,147 26,993,261 10,765,117 31,884,337 4,062,043 5,538,726 9,004,093 14,625,619  | 253,876,460   |
| 4,509,662 4,400,800 5,972,869 9,897,249 4,011,557 8,818,627 1,380,369 2,028,707 2,754,082 4,277,411   | 75,501,503  |
| 11,615,941 7,389,011 20,271,278 17,096,012 6,753,560 23,065,710 2,681,674 3,510,019 6,250,011 10,348,208  | 17: 374,957   |
| 1.873.367 1.335.506 3.071.561 4.654.220 1.697.306 3.354.193 545.460 1.261.489 770.421 1.972.967   | 35,333,802  |
| 1.869.309 3.224.688 2.932.005 3.934.796 1.627.117 3.267.407 410.813 880.562 649.224 3.618.426   | 37,797,209  |
| (38,645) 27,845 227,500 56,091 17,238 67,777 35,283 11,701 2,303 18,071   | 590,585   |
| 15,319,972 11,977,050 26,502,344 25,741,119 10,095,221 29,755,087 3,673,230 5,663,771 7,671,959 15,957,672  | 252,096,553   |
|   |   |
| 5 988 281 4 720 417 7 956 261 15 270 661 4 539 396 11 177 151 1 251 849 2 741 145 2 314 744 7 512 866   | 106,451,719   |
| 8.328.949 6.628.572 15.092.712 9.781.083 4.967.742 15.865.218 1.982.779 2.602.927 4.908.234 7.648.422   | 129,577,966   |
| 967,493 627,975 3,440,117 581,127 565,946 2,691,597 436,722 310,556 421,491 802,841   | 15,612,248  |
| 35,249 86 13,254 108,248 22,137 21,121 1,880 9,143 27,490 (6,457)   | 454,620   |
| 15,319,972 11,977,050 26,502,344 25,741,119 10,095,221 29,755,087 3,673,230 5,663,771 7,671,959 15,957,672  | 252,096,553   |
|   |   |
| 1,751 1,385 1,694 2,983 1,068 2,781 592 583 1,248 1,723   | 24,921  |
| 4,672 4,516 11,606 11,623 3,975 8,128 1,428 2,030 2,590 5,393   | 88,461  |
| 2.7 3.3 6.9 3.9 3.7 2.9 2.4 3.5 2.1 3.1   | 3.5   |
| 21,057 12,186 13,833 18,328 16,675 19,861 14,807 17,016 11,964 16,952   | 16,418  |
| 98,379 55,032 100,545 213,027 00,285 161,434 21,145 34,543 50,987 91,422  | 1,452,390   |
| \$1,633 \$1,138 \$1,203 \$1,437 \$1,424 \$1,633 \$1,359 \$1,508 \$1,186 \$1,460   | \$1,386   |
| \$3,452 \$2,611 \$2,261 \$2,322 \$2,708 \$3,923 \$2,845 \$2,728 \$3,476 \$2,712   | \$2,870   |

nd Hardin County Rural Electric Cooperative



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Don Severson Midland Power Cooperative



John Smith Pella Cooperative Electric Association



Timothy Stewart Rideta Electric Cooperative, Inc







Darrel Heetland T.I.P. Rural Electric Cooperative





CIPCOSYSTEMS



32

Adams County Cooperative Electric Co. . Corning Benton County Electric Cooperative Association \* Vinton Buchanan County Rural Electric Cooperative, Inc. • Independence Clarke Electric Cooperative, Inc. \* Osceola Eastern Iowa Light and Power Cooperative \* Wilton Farmers Electric Cooperative, Inc. \* Greenfield Guthrie County Rural Electric Cooperative \* Guthrie Center Linn County Rural Electric Cooperative \* Marion Maquoketa Valley Rural Electric Cooperative \* Anamosa Marshall County Rural Electric Cooperative \* Marshalltown Midland Power Cooperative . Jefferson Nyman Electric Cooperative, Inc. \* Stanton Pella Cooperative Electric Association \* Pella Rideta Electric Cooperative, Inc. \* Mount Ayr South Iowa Municipal Electric Cooperative Association (SIMECA) \* Brooklyn, Cascade, Corning, Earlville, Fontanelle, Gowrie, Greenfield, Lamoni, Lenox, Stuart, Villisca, Winterset T.I.P. Rural Electric Cooperative \* Brooklyn

Central Iowa Power Cooperative 1400 Highway 13 S.E., P.O. Box 2517, Cedar Rapids, Iowa 52406 \* 319-366-8011