

FOREWORD

THIS REPORT COVERS THE EVALUATION BY THE  
SOURCE EVALUATION PANEL

"ACQUISITION OF VOICE MAIL SYSTEM (VOMS)"

RS NO. 1RM-89-148

COMPETITIVE RANGE RECOMMENDATION

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"TO BE OPENED BY ADDRESSEE,  
CONTAINS SEP REPORT"

This report submitted by:

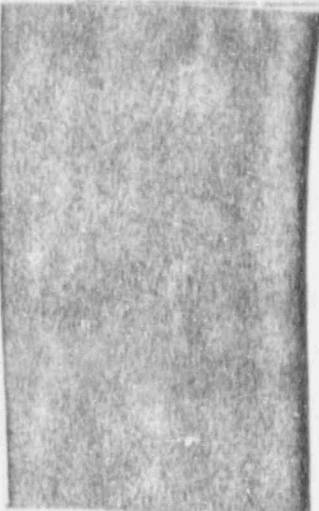
Stuart Cohen 11/24/89  
Stuart Cohen Date  
SEP Chairperson

Kenneth Woodall 11/24/89  
Kenneth Woodall Date  
SEP Member

Brian Brownell 11/30/89  
Brian Brownell Date  
SEP Member

Competitive Range Recommendation Report  
RFP-No.-RS-IRM-89-148  
"Acquisition of Voice Mail System (VOMS)"

The Source Evaluation Panel (SEP) has completed the technical evaluation of the seven proposals received in response to this RFP. The results of the initial cost proposals are:

<u>COMPANY</u>	<u>60 MONTH EVALUATED PURCHASE PRICE</u>
1. Wang	
2. VSSI	
3. Rolm	
4. Bell South	
5. Tel Plus	
6. Microlog	
7. Bell Atlantic	

The offerors also provided lease prices which were evaluated higher compared to the offerors purchase price.

The proposals were evaluated in accordance with the evaluation criteria stated in Section M.2 and M.3.4 of the RFP. 26

#### M.2 EVALUATION OF PROPOSALS

To be acceptable and eligible for evaluation, proposals must (1) be prepared in accordance with and comply with the instructions given in this solicitation document, (2) meet all the mandatory requirements set forth in Section C, and (3) meet the requirements of the evaluated optional feature (see Section C), if proposed. Based on the recommendations of the Government's technical staff, the Contracting Officer shall adjust, as appropriate, the offeror's cost proposal to reflect the Government's assessment of value of the evaluated optional features. Proposals meeting the mandatory requirements will be further evaluated and award made to that responsible offeror whose proposal is determined to be the lowest overall cost to the Government, price and other factors considered, for the system(s) life, and for which funds are available. Cost to the Government includes the offeror's prices (equipment, software and support) over the systems life, assessments for evaluated optional features not satisfactorily proposed, and any predetermined in-house expenses for VOM installation and operations.

#### M.3.4 SELECTION BASIS

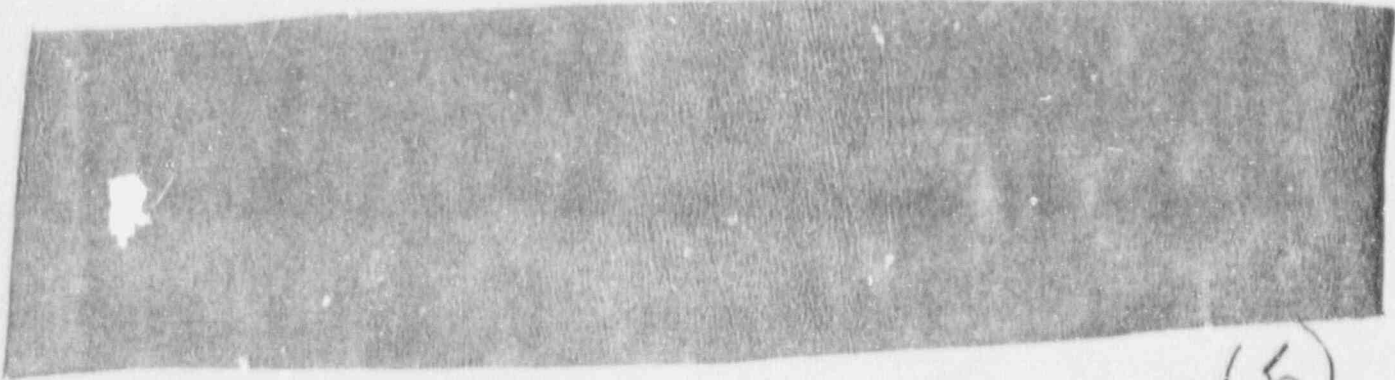
Each offer shall be reviewed technically for conformance with the mandatory requirements of Section C.2.A through DD. A pass/fail determination shall be made and award shall be made to the eligible offeror who is technically acceptable and determined to have the lowest evaluated systems life cost, price and other factors considered. *Release*

The Panel has determined that three proposals would require significant rewriting and are unacceptable. Four can be acceptable with clarifications. The technical evaluations with reasons for unacceptable and questions for clarification are attached.

There were no conflict of interest situations identified for any of the offerors who submitted proposals in response to the RFP.

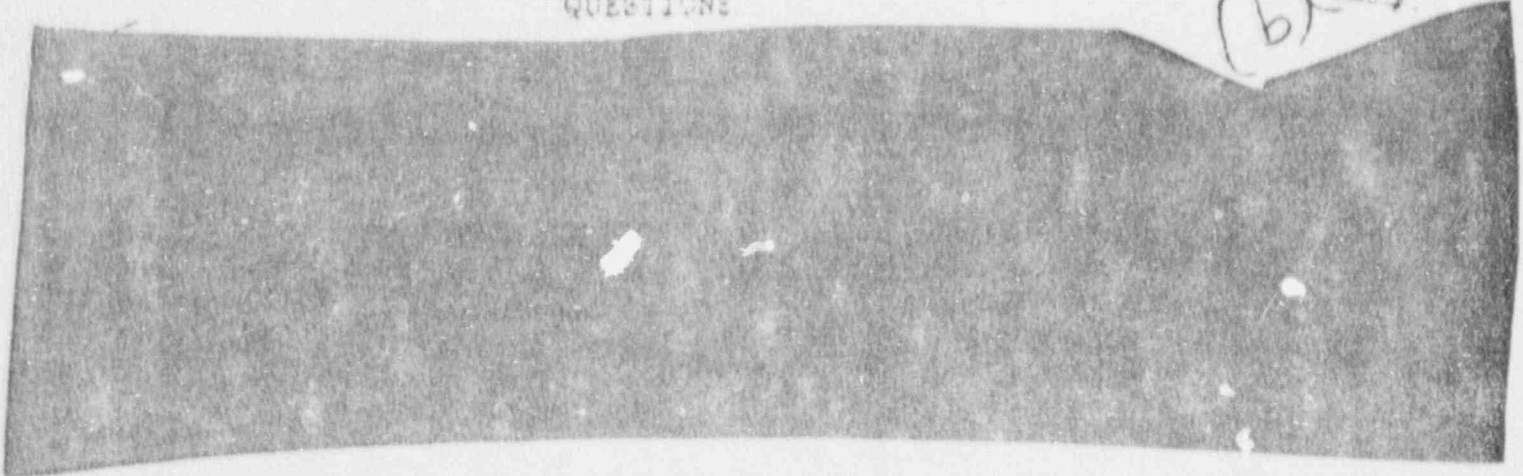
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REASONS FOR UNACCEPTABILITY



QUESTIONS

(b)(5)



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