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326-68-588  
Box # 71  
Folder # 15 (w 740  
Eng. 276 Harshaw  
Chemical Co. 1953

DM: HBF: fmd

OCTOBER 6 1952

Dr. G. E. Fernelius  
Harshaw Chemical Company  
1945 E. 97th Street  
Cleveland 6, Ohio

Subject: AMENDMENT NO. 72 - CONTRACT W-7405-ENG-276

Dear Dr. Fernelius:

I am transmitting herewith Amendment No. 72 to Contract W-7405 eng-276 for your review and signature. This amendment covers the provisional price agreed upon for the period October 1, 1952 to January 1, 1953.

In your letters of September 15 and September 22, 1952, you asked that the Commission accept a firm mark-up table to be applied in each negotiation of unit prices from October 1, 1952 to the end of the contract term ~~on~~ June 30, 1953. In view of urgency of the expansion of your plant to take Hanford material in which you are now engaged and which you have agreed to press with all vigor, and in the light of the terms of your September 22nd letter, the Commission has determined that it must accept the mark-up table you have set forth in your letter for the pricing period covered by this amendment. However, Mr. Tobin advises me that his review of the distribution of your G&A expenses was confined to your records for the year ending September 30, 1951, and he believes that it will be necessary to look at current records for the year ending September 30, 1952 before he could determine your G&A expenses for the purpose of further negotiation. We would hope after such an analysis by Mr. Tobin that we will be able to negotiate a mark-up formula covering the balance of the contract term.

Enclosed are four copies of the document. If acceptable, copies 1, 2 and 3 of this agreement should be signed by your office and the certificate of corporate principal should be executed, under seal, by an official of the corporation other than the signatory

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OFFICE ▶	Acting Deputy Mgr				
URNAME ▶	HBF				
DATE ▶	10/6				

Dr. G. R. Fernelius

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to the contract. The document should also bear two witnesses to its execution and the names of the signatory and witnesses should be typed or printed beneath their signatures. Copy No. 11 is to be retained in your office.

After the document has been signed by the Commission, a copy will be furnished for your records.

Very truly yours,

H. B. Fry  
Acting Manager

Enclosures:

① Amend. No. 72 (in quad.)

Cc: B. Sparks ✓  
J. C. Clarke + 10

OFFICE ▶						
SURNAME ▶						
DATE ▶						