

December 17, 1993

Ms. Patricia G. Norry
Director, Office of Administration
United States Nuclear Regulatory Commission
Washington, D.C. 20555

Dear Ms. Norry,

Thank you for your referral to Mr. Turner dated August 4, 1993. I enclose again a copy of my original paperwork regarding my efforts to assist the NRC with my excellent background and services which could afford the NRC substantial benefits.

I have just spoken to Mr. Turner and he has brought up yet another reason why I won't be considered for a BPA. Please refer to the enclosed chronology of what has occurred for such a long time before yet another dead end has been reached. I contend this continued problem is an indication of lack of attention to minority issues and the spirit of fair play that could only be described as discriminatory.

Mr. Turner contends that my company is a brokerage which is just not an accurate description of my business. For the record, I have made my incorporation papers part of this complaint file. As you can see I have set up this organization to provide some of the best advantages possible for my clients. I have received enthusiastic endorsements of this concept from National Park Service, Department for Housing and Urban Development, Fish and Wildlife Service and Department of Health and Human Services and The Bureau of Mines. All these agencies have awarded The Creative Cooperative Blanket Purchasing Agreements for FY '94.

This latest claim by NRC is pure conjecture. I am not a broker I never intended to be a broker because they are not good for the business. I totally dismiss brokers because they can be expensive and sometimes provide poor service. My firm is a corporation involved in direct services. I am the principal who develops clients, pickups up the work, plans it, gets it done, solves problems on an hour by hour basis, controls and delivers the work. There is no broker in the world who could possibly approach the type of service and quality work I provide. Brokers refer the work to any company who will do the work the cheapest way possible in order to make more money, they do not work on the job at all. They merely add their fee to the job, deliver and bill it.

I am in total control from management and direction to production, billing and collecting. My company is still young. I don't have employees in my office but we control all the work from the office of one of my associates. We have the graphics equipment and use two of the best support companies for photo and electronic image setting. The majority of companies in my field use outside services including some of NRC's current contractors.

This is not unusual in this industry because of the extreme cost of photo and digital imaging equipment. I know of one minority company who has done work as a minority government contractor in exactly the same manner for at least 10 years. My corporate charter and the literature indicate that this is not a brokerage activity. No one brought this new "impediment" up for more than one year since the first day I approached the NRC.

I have daily working relationships with the 3 members of my cooperative. We meet often to market, plan and produce the support work I need. I even have office space available at each facility. The extent of these activities in no way resemble the way brokers work.

Ms. Norry, I would be more than glad to meet with you to discuss this matter in person. I feel baffled about this situation and somewhat disappointed that matters have reached this point without any reasonable hope of an equitable solution. I had hoped this situation could have been rectified but it has not worked that way.

Yours truly,

Diego R. Crespo
President, Creative Cooperative

encl.

cc: Congressional Representative, Connie Morella
Chairman NRC, Mr. Ivan Selin

Mr. Tarner

These are the efforts to date to obtain a BPA.

September 23, 1992	Compuslides (Woman Owned)	Extreme interest. Mr. Blunt asked a lot of technical questions. I did some research and replied. It appeared sure that a BPA was eminent.
March 24, 1993	Vito Oporto (Minority Firm)	Again a lot of interest, was told they had to interview other candidates for BPA.
April 8, 1993	Vito Oporto	Further interest, now they asked me to send references.
June 30, 1993	Creative Cooperative (Minority Firm)	Again they were very impressed. Told me they were still in the interview process. They said reason for no BPA. "You have had too many jobs in the past"
July 12, 1993	My letter to Mr. Selin	
August 4, 1993	Reply by Ms. Norry	
December 16, 1993	Reply by Mr. Tarner	"You are a broker, we deal direct"

As they indicated I have had several "job" starts '92-'93. With Compuslides, they had a major economic downturn and I was last hired first fired.

With Vito Oporto it was a situation of starting a joint venture but we had a problem with lack of personal and business compatibility. Out of this relationship grew the idea of evolving into my own enterprise Creative Cooperative.

All the benefits for the NRC were presented and the response was very positive before my letter to Mr. Selin.