

DOCKET NO. 3250

APPLICATION OF TEXAS ELECTRIC
SERVICE COMPANY FOR AUTHORITY
TO CHANGE RATES

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PUBLIC UTILITY COMMISSION
OF TEXAS

DIRECT TESTIMONY OF
CHRISTOPHER CHILD
ECONOMIC RESEARCH DIVISION
PUBLIC UTILITY COMMISSION OF TEXAS

JULY, 1980

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1 Q. Please state your name and business address.

2 A. My name is Christopher C. Child. My business address is 7800 Shoal Creek
3 Boulevard, Austin, Texas.

4 Q. In what capacity are you employed by the Public Utility Commission of Texas?

5 A. I am employed in the Economic Research Division as a Senior Analyst. I am
6 responsible for the determination of rate of return requirements and rate
7 design for water and electric utilities regulated by this Commission. In
8 addition, I am also involved in various research projects of the Commission.

9 Q. Will you briefly describe your educational training and professional
10 experience?

11 A. I received my B.S. degree in Advertising from the University of Texas at
12 Austin in 1975. I have completed all coursework toward an MBA with a
13 concentration in finance and accounting, and I will receive my degree in
14 August 1980. From 1978 to 1980 I was employed by Gulf States Utilities
15 Company as a Financial Analyst in its Financial Services and Financial
16 Planning and Analysis Departments. I was involved in numerous conventional
17 financings including the sales of common and preferred stock and first
18 mortgage bonds, and I also participated in other unconventional types of
19 utility finance transactions. I was also responsible for various SEC and
20 FERC reporting requirements and worked on many of the company's presentations
21 to the financial community. Additionally, I participated in GSU's 1978 and
22 1979 rate cases, including the preparation of testimony, analyses, and
23 exhibits, and worked closely in the development of a five-year forecasting
24 model for the company. I have been employed by the Commission in my present
25 capacity since January 1980.

1 Q. Have you previously testified before the Commission?

2 A. Yes, I have testified in previous rate cases.

3 Q. Would you please state the intent of your testimony in Docket No. 3250,
4 Texas Electric Service Company, and describe the scope of your review and
5 analysis in this case?

6 A. The purpose of this testimony is basically threefold. Initially, I will
7 recommend a reasonable balance between the original cost of plant less
8 depreciation and the current cost less an adjustment for present age and
9 condition. This mix between net original and current cost is used by Ms.
10 Jones to compute the adjusted value of Texas Electric Service Company's
11 (TESCO's) invested capital devoted to providing utility service. Secondly,
12 an analysis into the cost of equity to Texas Utilities Company will be
13 conducted to estimate the return required by investors for the use of their
14 funds as equity capital by the parent company. Using this return as a
15 benchmark, a fair return on the equity invested in TESCO will be determined
16 which, in turn, will lead to my recommendation as to a fair composite rate of
17 return on the original cost of invested capital. Finally, this testimony
18 will evaluate the adequacy of the Staff's recommended revenue requirements in
19 an effort to ensure that the proposed rates will be sufficient to maintain
20 TESCO's financial integrity. To address these issues, this prepared
21 testimony has been organized into seven sections:

- 22 I. Adjusted Value Mix
23 II. Cost of Equity to Texas Utilities
24 III. Market-to-Book Adjustment
25 IV. Return to Equity of TESCO

1 V. Composite Rate of Return

2 VI. Financial Integrity and Adequacy

3 VII. Conclusions and Summary of Recommendations

4 I. ADJUSTED VALUE MIX

5 Q. Would you please define the adjusted value of invested capital

6 A. The adjusted value of invested capital is the weighted average of the
7 original cost of property used and useful in providing utility service, less
8 depreciation, and the current cost of that property less an adjustment for
9 age and condition, balanced within the limits prescribed by the Public
10 Utility Regulatory Act. According to Section 41 of the Act, the adjusted
11 value of invested capital must reflect a balance of between 60 and 75 percent
12 net original cost and between 40 and 25 percent net current cost.

13 Q. Upon what basis have you determined the balance between net original cost and
14 net current cost?

15 A. The balance between net original cost and net current cost has been developed
16 under the assumption that more current cost should be included during periods
17 of high inflation and deflation, and more original cost should be included
18 during periods of low inflation and deflation. This approach takes into
19 account two aspects of the adjusted value of invested capital. First, the
20 impact of past inflation (deflation) on the Company is accounted for by means
21 of trending the original cost of the Company's property. The resulting net
22 current cost, as calculated by Mr. Saathoff, is directly determined by the
23 age of the property and by the inflation (deflation) that has taken place up
24 to the present. Second, the balance between net original and net current
25 cost reflects the current annual rate of inflation or deflation. Thus, the

1 present state of the economy is used to weight the extent to which past
2 inflation and deflation is taken into account.

3 Q. Have you accounted for the other factors that may be considered when arriving
4 at the mix between net original cost and net current cost?

5 A. The issue of the quality of service being provided by TESCO is addressed by
6 Mr. Saathoff. Since the Company's overall quality of service appears
7 adequate, this factor does not seem to merit additional attention in the
8 adjusted value mix. Similarly, because the growth rate in TESCO's service
9 area does not appear abnormal - having historically averaged in the range of
10 between four to six percent annually - neither does this item warrant special
11 consideration. Finally, the issue of TESCO's need to attract capital will be
12 addressed and accounted for later in my testimony; thus, it does not appear
13 necessary to also consider this factor in determining the balance between net
14 original cost and net current cost plant.

15 Q. Please explain, then, your derivation of the mix between net original cost
16 and net current cost.

17 A. The mix between net current cost invested capital and original cost invested
18 capital has been determined so that the statutory limits for inclusion of net
19 current cost coincide with historical experience of price level changes.
20 Over the 30-year period from 1947 to the present, the most extreme inflation
21 or deflation rate as measured by the GNP Price Deflator was the 11.8 percent
22 inflation in 1947; therefore, 12 percent has been selected as the outside
23 limits. These boundaries have been linearly connected with the origin under
24 the presumption that, in the absence of either inflation or deflation, the
25 invested capital mix should reflect 25 percent net current cost and 75

1 percent net original cost. For each additional percent of inflation or
2 deflation, an incremental 1.25 percent of net current cost should be included
3 in the invested capital mix. The derivation of this relationship is shown in
4 Schedule I, page 1 of 2. Schedule I, page 2 of 2, shows the balance that
5 would have been used in the past, based upon that relationship.

6 Q. What current inflation (deflation) rate has been used to arrive at the
7 balance between net original and net current cost of invested capital for
8 TESCO in this case?

9 A. As reported in National Economic Trends prepared by the Federal Reserve Bank
10 of St. Louis, the seasonally adjusted annual inflation rate (based upon the
11 Gross National Product Implicit Price Deflator) for the year ending March
12 31,1980, was 8.9 percent. This time period has been selected so as to
13 conform as nearly as possible to the test year and be representative of the
14 present state of the economy. Substituting the 8.9 percent in the equation
15 developed in Schedule I, page 1 of 1, produces a mix comprised of 36.125
16 percent net current cost and 63.875 percent net original cost investment.
17 The use of this mix in computing the adjusted value of TESCO's invested
18 capital is detailed in Ms. Jones Schedule I, page 1.

19 II. COST OF EQUITY TO TEXAS UTILITIES

20 Q. Would you please explain the purpose of this portion of your testimony?

21 A. This section is intended to identify the cost of equity capital to Texas
22 Utilities Company; or in other words, to estimate the minimum return that
23 potential investors would require to induce them to purchase shares of common
24 stock.

25 Q. Why have you initially focused on the cost of equity to Texas Utilities

1 rather than the minimum return required from TESCO?

2 A. TESCO is a wholly-owned subsidiary of Texas Utilities Company (along with
3 Dallas Power and Light Company, Texas Power and Light Company, and several
4 other companies), and all equity is financed through the Parent. While we
5 are ultimately concerned with a fair return to the equity capital invested in
6 TESCO, the logical starting point for determining the quantity is where the
7 subsidiary effectively meets the investor directly - in the marketplace at
8 the parent, or consolidated, level.

9 Q. Would you please elaborate on the cost of equity concept?

10 A. As indicated, the cost of equity is the minimum price that must be paid to
11 investors for the use of their money. Equity capital is a resource which,
12 like debt funds, labor, fuel, etc., has a cost, or rent, associated with its
13 usage. By identifying the cost of this resource and allowing a utility the
14 opportunity to earn at approximately this rate, consumers are essentially
15 paying only for the actual cost of the money invested in plant and
16 facilities. At the same time, however, because the price of equity capital
17 is determined by its alternative uses, the expected return is commensurate
18 with those of other investments of similar risk. If equity capital is
19 authorized to earn its opportunity cost, the Company should experience little
20 difficulty raising additional funds. In short, by allowing a utility company
21 to earn its cost of equity, stockholders neither receive windfall gains nor
22 is their investment confiscated; yet the return is sufficient to attract new
23 capital so that service can be maintained and expanded as needed.

24 Q. Is the cost of equity the same as a fair return to equity?

25 A. Not necessarily; while the terms are often used synonymously, there can be a

1 difference between the two if there are other objectives that would cause the
2 values to be different. One such objective might be to encourage a desired
3 ratio of market price to book value. In any event, the cost of equity concept
4 provides a rational basis upon which to develop a fair return to common
5 equity.

6 Q. How is the cost of capital determined?

7 A. The cost of capital is a function of two things: the time value of money and
8 the risk to which the capital will be exposed. In other words, the cost of
9 all capital can be generally described as:

$$10 \quad \text{Cost of Capital} = \text{Risk-Free Rate} + \text{Risk Premium}$$

11 Thus, as the capital is put to riskier uses, the greater the return that is
12 required. Virtually risk-free assets, e.g., U.S. Treasury Bonds, require
13 only a minimum yield to account for the pure time value of money and long-
14 term inflation expectations. As risk increases, the total required return
15 rises as investors demand additional compensation for bearing additional
16 risk. This is particularly evident in the case of bonds and preferred stocks
17 where risk levels, as indicated by ratings, and required yields are fairly
18 well-defined.

19 Two other items of significance should be noted. First, inflation has
20 implicitly been taken into account by the marketplace. In other words, the
21 current returns required by investors for the use of their money already
22 reflect their expectations of inflation. They continually adjust returns for
23 anticipated loss of purchasing power while their funds are loaned out.
24 Secondly, the cost of capital is not a fixed function but moves over time as
25 investors revise expectations of overall economic conditions.

1 Q. You have pinpointed the returns required for various fixed income securities
2 in Schedule II; why not do the same for common equities?

3 A. Extrapolating from fixed income securities to common stock on the risk
4 premium is imprecise in that risk and required returns for equities are not
5 directly observable. Unlike bond and preferred stocks, the dividends and
6 capital gains that common stockholders expect to receive from their
7 investments are not directly observable. There is no stated or contractual
8 rate on equity securities; and consequently, it is impossible to compute the
9 precise rate of return that investors require from a share of common stock.
10 Further complicating the effort to determine the investors' minimum required
11 return is the problem of specifying the risk level of different companies
12 since a multitude of factors contribute to investors' perceptions of the risk
13 of a particular share of common stock. Nevertheless, the risk-return trade-
14 off concept shown by bonds and preferred stocks undoubtedly extends to common
15 equities as well. Thus, a lower expected return is required with lower risk
16 equities, and increasing expected returns are required with higher risk
17 equities.

18 Q. How, then, does one determine the investors' required return from or cost of
19 equity for a particular company?

20 A. Obviously, this is a difficult task because the capital market line is not
21 well defined past the point of fixed income securities. However, by
22 analyzing information about a company and others judged to be of comparable
23 risk, a reasonable estimate of a firm's cost of equity can be made. While
24 various quantitative approaches are used as guides to investors' minimum
25 required returns; in the final analysis, the cost of equity estimate is

1 largely judgemental, being based upon the information available to the
2 analyst.

3 Q. How have you gone about estimating the cost of equity to Texas Utilities
4 Company?

5 A. I have approached the issue of determining Texas Utilities' cost of equity in
6 a variety of ways. Initially, the fundamental financial and operating
7 characteristics of Texas Utilities have been evaluated and compared with
8 those for the electric utility industry and the unregulated sector to gauge
9 the Company's risk relative to other companies. Concurrently, today's market
10 conditions have been contrasted with those in the near past and recent
11 developments have been explored in an effort to better understand any changes
12 in investor expectations, perceptions, and requirements. Secondly, a
13 conventional discounted cash flow analysis has been performed which attempts
14 to replicate market expectations and impute investors' required return from
15 Texas Utilities given the Company's current market price. In connection with
16 this, a variation of the traditional discounted cash flow model utilizing
17 investment analysts' earnings forecasts has also been employed to estimate
18 the Company's cost of equity. Thirdly, I have also analyzed a recently
19 conducted survey of investors which inquired directly as to the return they
20 require from an investment in the common stock of an electric utility
21 company. Next, I have examined the equity returns realized by other firms to
22 see what investors might expect from alternative investments. A final test
23 has been to examine the risk premium, or additional return, that investors
24 require for holding common stock instead of long-term bonds. Even though
25 each of these methods is useful in that it is somewhat indicative of

1 investors' required returns, the results between methodologies may vary
2 substantially. Because some tests are stronger than others, though, careful
3 consideration must be given to the validity of each before arriving at a
4 final cost of equity estimate to the Company.

5 Q. How does the risk of the electric utility industry compare with the
6 unregulated sector?

7 A. Electric utilities have traditionally been considered one of the least risky
8 groups of stocks available. This is in large part due to the essential
9 nature of electric service and the market protection afforded by regulation.
10 Beginning in the early and mid-1970s, regulatory lag in some jurisdictions,
11 consumer militancy, fuel problems, economic uncertainties, and the
12 industry's need to raise substantial amounts of external capital for growth,
13 conversion and pollution control caused electric utilities to lose some of
14 their market favor. Even during this period, though, electrics were still
15 considered relatively safe investments since most nonregulated companies
16 were facing similar problems with the energy crisis, inflation, and rising
17 capital costs. During 1977 and 1978, regulation generally improved
18 nationwide, boiler fuel prices began to stabilize, and capital expenditures
19 showed some promise of leveling out; hence, some of the historical stability
20 returned to the industry.

21 Last year, though, saw the improving trend disrupted by numerous events
22 and conditions. The mandatory shutdown of several nuclear stations before
23 and after the Three Mile Island incident shocked the industry. Recurring oil
24 shortages coupled with a looming recession has caused investor wariness in
25 the economy as a whole. Continued environmental concerns, recent abnormal

1 weather patterns, anti-nuclear demonstrations, and unparalleled inflation
2 pushing up long-term interest rates to historical highs have also resulted in
3 additional uncertainties, with the electric industry being particularly
4 susceptible to the adverse financial consequences of these last items. Thus,
5 the relative risk of the electric utility industry has been erratic of late
6 and is currently deteriorating. The overall risk of the electric utility
7 industry has undoubtedly increased somewhat from ten to fifteen years ago.
8 While the last two years had shown a general decline in uncertainty, the
9 events and circumstances through especially the last half of 1979 and the
10 first half of 1980 have rekindled investor concern. Even in light of this,
11 however, the industry is still typically viewed as being, by and large, no
12 more risky than the unregulated sector and the market as a whole. As
13 electricity becomes a more desirable source of energy to households and
14 businesses because of its availability and reliability compared to direct
15 consumption of fuels, the outlook for the industry, despite the near-term
16 problems, still appears favorable with modest growth being projected for many
17 years into the future.

18 Q. How do investors view Texas Utilities as compared with other electrics?

19 A. As everyone is well aware, the Texas Utilities Companies are the only
20 electric utilities with long-term bonds rated Triple A by both major bond
21 rating agencies. The low risk reflected by this rating is a function of many
22 factors. The Company's fundamental business position is enhanced by its
23 location in the Sunbelt and, in particular, in Texas. Its service area is
24 diversified geographically and its revenue composition is reasonably well
25 balanced across customer classes (38% residential, 28% commercial, 24%

1 industrial, 10% other). Texas Utilities' fuel conversion effort and its
2 long-term access to lignite deposits provide the System with relatively low
3 cost, reliable fuel supplies, even though there is some uncertainty as to
4 whether Texans will fully enjoy these resources due to the Texas Interconnect
5 controversy over forced interstate power pooling. Texas Utilities'
6 involvement in the Comanche Peak Nuclear Units is a source of some concern,
7 especially in the wake of Three Mile Island; but even with both units on-line
8 in 1983, nuclear power will comprise only slightly in excess of ten percent
9 of the System's generating capacity and should not significantly affect its
10 overall risk. Recently, the use of fuel oil as a boiler fuel has become an
11 important negative factor in investor assessment of risk. However, only 1.4%
12 of the total fuel requirements of the Company are supplied by fuel oil. As a
13 large system, with assets of nearly \$6 billion and significant generating
14 capacity reserve margins, the Company enjoys substantial financial
15 flexibility. While the Company has recently undergone a massive construction
16 program, planned capital expenditures in the near future will level off.
17 Each of Texas Utilities' operating subsidiaries falls under the jurisdiction
18 of the Texas Public Utility Commission, either directly or indirectly, which
19 is generally considered by investors to be a responsible and fair regulatory
20 body. The business-oriented political and social climate in the State also
21 makes the Company's service area a desirable environment in which to operate.
22 The capital structure and conservative accounting policies, such as
23 normalized income tax treatment and pot-of-dollars approach to determining
24 AFUDC, of the Company are generally viewed favorably by investors. Finally,
25 the management of the Texas Utilities System has proven itself to be an

1 efficient, progressive team quite capable of handling the affairs of the
2 Company and generally well-respected by investors for their past
3 accomplishments. Hence, even though some of the fundamental characteristics
4 of the Texas Utilities System suggest that, in absolute terms, the Utility
5 may have become more risky of late, the underlying causes tend to be almost
6 entirely industry- and economy-wide factors common to all firms rather than
7 company-specific changes. As a result, Texas Utilities' risk relative to
8 other electric companies does not seem to have changed appreciably and the
9 System still appears to be one of, if not the, least risky electric utilities
10 in the country.

11 Q. What has been the recent experience in the capital markets for debt?

12 A. During the last year, the capital markets have undergone several significant
13 shifts with interest rates and bond yields increasing, then decreasing in a
14 dramatic and rapid fashion and stock prices generally remaining unchanged
15 despite increased earnings and book values. The exact causes behind this are
16 not clear but probably reflect a combination of forces including anticipation
17 and eventual onset of the current recession, disillusionment with the Carter
18 Administration's economic policies, persistent inflation, potential and
19 realized oil shortages, and so on. The wide swings in the capital markets
20 over the last 12 months and the impact on the electric utility industry can
21 best be demonstrated with some selected financial indicators. Listed below
22 are yields on public utility fixed income securities in July 1979, February
23 1980, and July 1980 (from Moody's News Report):

24

25

	<u>July 1979</u>	<u>Feb. 1980</u>	<u>July 1980</u>	
1				
2	Aaa Bonds	9.39%	12.47%	10.96%
3	Aa Bonds	9.73%	12.90%	11.63%
4	A Bonds	10.04%	13.39%	12.00%
5	Baa Bonds	10.45%	14.12%	12.54%
6	aa Preferred Stock	9.03%	11.20%	10.59%
7	a Preferred Stock	9.55%	12.27%	10.97%
8	baa Preferred Stock	10.49%	13.09%	12.05%
9				

10 As indicated, investors are requiring roughly 150-190 basis points more
 11 now than a year ago to induce them to purchase fixed income securities of
 12 comparable risk. The progressive steps in this unparalleled increase and
 13 decrease in yields is illustrated in Schedule II. The schedule shows that
 14 for the first seven months of 1979, the change in yields were not nearly as
 15 drastic as in the last five months. Similarly, the schedule also shows the
 16 rapid rise and fall in yields in the first half of 1980.

17 Q. What has been the recent experience in the capital markets for equity?

18 A. The experience of electric utilities in the equity markets shows a similar
 19 pattern. Below are some average selected financial measures for the 100
 20 largest electric utilities in 1979 and 1980 (from Salomon Brothers' Stock
 21 Research; June 1, 1979, and June 3, 1980; book values are for the first
 22 quarter of 1979 and 1980, respectively):

23

24

25

	<u>1979</u>	<u>1980</u>	<u>Dif.</u>	
1				
2	Dividend Yield	10.07%	10.97%	0.90%
3	Price-Earnings Ratio	7.3X	7.4X	0.1X
4	Market-to-Book Ratio	86%	80%	-6.0%
5	Payout Ratio	74%	82%	8.0%
6	Return on Average			
7	Equity	12.2%	11.1%	-1.1%
8				

9 Since this time a year ago, dividend yields have risen 90 basis points
10 while price-earnings ratios improved marginally. Similarly, market prices
11 have dropped from an average of 86 to 80 percent of book value. Probably most
12 importantly, however, is that these declines in market prices have occurred
13 during a period when payout ratios increased and realized return on equity
14 declined. In all, these statistics present strong evidence that over the
15 last 12 months, there has been a increase in the returns required by
16 investors.

17 Q. How have the changes in the capital markets affected the Texas Utilities
18 companies?

19 A. The general changes in economic and financial market conditions have had a
20 similar impact on the Texas Utilities System. The operating companies' cost
21 of borrowing has increased from slightly over 9.4 percent a year ago to
22 approximately 11.0 percent today. The more serious impact of current
23 conditions has been on the common equity of the System. For the first time in
24 many years, Texas Utilities' common stock is consistently selling at below
25 book value (currently at about 85-88% of year-end 1979 book value) in the

1 marketplace. This indicates that the returns investors are expecting from
2 Texas Utilities are no longer sufficient to make them willing to pay a price
3 for a share of the Company's stock equal to or greater than book value.

4 Q. Does this mean that the returns on equity authorized in the past were
5 inadequate?

6 A. Not at all, the returns allowed by the Commission in previous cases were
7 appropriate given the economic and financial conditions at the time. This is
8 evidenced by the fact that Texas Utilities' market price consistently sold at
9 or above book value. Only of late have market conditions changed and
10 investors' required returns increased to the point where the level of returns
11 historically authorized are no longer adequate. The implications of this
12 recent experience seem fairly clear. If this Commission intends to encourage
13 a market price equal to or greater than book value so as to prevent dilution
14 of present stockholder's investment, then the returns authorized on equity
15 must be revised upward to reflect changes in capital market conditions and
16 increases in the rates of return demanded by investors.

17 Q. What tests have you performed to identify the level of investors' required
18 returns from Texas Utilities?

19 A. First of all, I have used the traditional discounted cash flow (DCF) model to
20 estimate Texas Utilities' cost of equity. The DCF method of gauging
21 investors' required returns is derived from the familiar Gordon dividend
22 growth model. This theory of valuation postulates that the price of a share
23 of common stock is equal to the present value of all its future dividends.
24 These dividends are assumed to grow at a constant rate into infinity and are
25 discounted by a rate that is the minimum return required by investors given

1 the risk of the security:

$$2 \quad P_0 = \frac{D_0 (1+g)^1}{(1+k)^1} + \frac{D_0 (1+g)^2}{(1+k)^2} + \dots + \frac{D_0 (1+g)^{\infty}}{(1+k)^{\infty}}$$

3
4
5 This equation can be conveniently reduced to the more manageable form of:

$$6 \quad P_0 = \frac{D_1}{k - g}$$

7
8 and the company's cost of capital can be isolated by rearranging terms:

$$9 \quad k = \frac{D_1}{P_0} + g$$

10
11 Essentially, the DCF model recognizes that the return to the stockholder
12 consists of two parts: dividend yield and growth. Equity investors expect
13 to receive a portion of their total required return in the form of current
14 dividends and the remainder through price appreciation. The model is based
15 upon two fundamental assumptions. Initially, it presumes that investors
16 evaluate the risk and expected return of all securities in the capital
17 markets. Secondly, given these expected returns, investors then adjust the
18 price of each stock so that they are adequately compensated for the risks to
19 which they are exposed. The use of the DCF model to estimate the cost of
20 equity is essentially an attempt to replicate the market pricing mechanism
21 described above. Since we can look to the market to determine what investors
22 feel a share of Texas Utilities' common stock is worth, the rate of return
23 required by investors can be imputed by approximating their expectations of
24 future dividend growth.

25 Q. In your DCF analyses, what is the dividend yield of Texas Utilities Company?

1 A. When an investor purchases a share of stock, he is buying expected future
2 dividends and price appreciation; he is not buying past dividends paid to
3 someone else. Therefore, the dividend yield component of the DCF model
4 should be computed by dividing the dividends expected to be received in the
5 coming year (D_1) by the current market price (P_0). I have used \$1.82 per
6 share in my calculations. This amount has been selected on the basis that
7 investors anticipate Texas Utilities to raise dividends in 1981 in a manner
8 consistent with 1979 and 1980; that is, a \$0.12 annual increase beginning in
9 the first quarter, which will result in stockholders receiving a \$0.44
10 dividend per share in each of the last two quarters of 1980 and \$0.47 per
11 share in the first two quarters of 1981. The market price of the Company's
12 stock has hovered between \$18.00 and \$19.00 over the last few months so a
13 price of \$18.375 has been used in this analysis. This recent average market
14 price has been selected because the cost of equity is a current and forward-
15 looking concept, and a recent market price is a better indication of
16 investors' present requirements than would be a historical point estimate or
17 a long-run average. Based on these values, the market presently expects a
18 dividend yield of approximately 9.9 percent from Texas Utilities.

19 Q. Please describe the growth (g) component of the DCF model.

20 A. In using the DCF model to estimate a company's cost of equity, we are not
21 concerned with the rate at which the firm will actually grow (that is
22 primarily a function of this Commission's decision, management prowess,
23 weather, economic conditions, and chance); rather, at issue is the growth
24 expectations which investors have embodied in the current price of the stock.
25 Furthermore, the DCF model technically maintains that investors are

1 concerned with the expected increase in dividends into infinity; in other
2 words, their emphasis is on average long-term growth rather than short-run
3 growth. Consequently, in estimating the growth component of the DCF model,
4 an attempt is made to determine what investors think long-term growth will
5 be.

6 Q. How have you analyzed the growth expectations of Texas Utilities' investors?

7 A. Two approaches have been used to estimate the long-term growth that investors
8 might expect from Texas Utilities. The first focuses on the Company's
9 expected earnings retention ratio and earned returns on equity, and the
10 second approach considers historical trends in growth. These methods taken
11 together presumably examine, by and large, many of the same factors which
12 investors evaluate when forming their long-term growth expectations and
13 setting the price of a share of Texas Utilities' common stock.

14 Q. Please explain your first approach.

15 A. In general, a firm's internal growth results from the retention and reinvest-
16 ment of earnings. In other words, any increase in a stockholder's interest
17 in a utility company occurs primarily because some profits are retained by
18 the firm and invested in additional assets upon which a return is earned.
19 This being the case, investors would probably look to a company's retention
20 ratio (1 - dividend payout ratio) and the expected returns to be earned on
21 equity as an indication of what future growth is apt to be. Reviewing Texas
22 Utilities' history (Schedule III, page 1), the Company has in general
23 maintained a payout ratio in the 50 to 60 percent range (or a retention rate
24 of 40 to 50 percent), with more recent experience towards the upper (lower)
25 end of this range, as dividends have increased without corresponding

1 improvements in earnings per share. The most recent four years between 1976
2 and 1979, however, have probably had a very significant effect on the
3 formation of investor perceptions regarding Texas Utilities' prospects, as
4 the investment community closely monitored the Company's performance under
5 statewide regulation. During this period, Texas Utilities' retention rate
6 has persistently declined each year to approximately 33 percent in 1979 and
7 31 percent for the test year. Meanwhile, the Company's realized return on
8 equity during this four year period has ranged between 12.2 and 13.1 percent
9 annually with a realized return of 12.0 percent for the test year.
10 Complicating this further is the fact that Texas Utilities' stock is now
11 selling at below book value, and investors recognize that any sales of
12 additional equity to continue financing the System's construction program
13 are apt to be dilutive and have a negative impact on future growth.

14 Considering these factors, investors are likely anticipating Texas
15 Utilities' future retention ratio to be around the 36 to 38 percent level
16 and, based upon recent past experience, expect the Company's earned return to
17 be in the 12.75 to 13.25 percent range. This would imply that the market
18 expects a prospective growth rate for Texas Utilities of something in the
19 vicinity of 4.6 to 5.0 percent annually on an ongoing basis, probably with
20 some downward adjustment for possible dilutive effects. There are, of
21 course, an infinite number of growth rates that can be computed depending
22 upon the combination of the retention ratio and return on equity used
23 (Schedule III, page 1), but growth rates around 4.6 to 5.0 percent seem most
24 consistent with what investors would likely project based upon reasonable
25 expectations of the Company's future retention ratio, earned return on

1 equity, and dilutive effects.

2 Q. What is involved in your second approach for estimating investor expectations
3 of Texas Utilities' future growth?

4 A. Besides looking directly to those factors resulting in growth, investors
5 probably also form their expectations of future growth by analyzing
6 historical experience and trends as a guide to the direction which the
7 company is heading, especially for a relatively stable firm such as Texas
8 Utilities. Three factors which would seem most indicative of Texas
9 Utilities' future dividend potential would be growth in net book value,
10 earnings per share, and dividends per share. On page 2 of Schedule III, the
11 historical values for Texas Utilities' net book value (NBV), earnings per
12 share (EPS), and dividends per share (DPS) are shown since the early 1960s.
13 For each of these variables, annual compound growth rates for the three
14 periods, 1975-1979, 1970-1979, and 1965-1979, have been computed and are
15 listed on page 5 of the same schedule. In addition, because compound growth
16 rates are sensitive to beginning and ending values, I have also "smoothed"
17 the NBV, EPS, and DPS values through linear regression models (pages 3 and 4
18 of Schedule III). The annual compound growth rates using these normalized
19 values for the same 5, 10, and 15 year periods are also shown in
20 Schedule III, page 5.

21 Q. What are the implications of these historical analyses?

22 A. As shown on page 5 of Schedule III, NBV and EPS growth trends are declining
23 over time although there is an increasing trend in dividend growth. While
24 this rising dividend trend might suggest high market growth expectations,
25 investors recognize that such increases cannot be sustained without

1 corresponding growth in Texas Utilities' earnings per share and investment
2 base (book value). In other words, the rising growth in dividends per share
3 can largely be attributable to the Company increasing its payout ratio over
4 the last few years; a practice which, of course, cannot be continued
5 indefinitely. Since the increased dividend payout ratio results in less
6 earnings being retained and reinvested, investors are likely anticipating
7 that the Company's growth will continue to subside somewhat more in coming
8 years. This is further reinforced by the performance experienced since 1976
9 when the System became subject to more centralized regulation. The general
10 decline in growth rates in the last three to four years relative to prior
11 periods strongly suggests that Texas Utilities' heyday of high growth is
12 past. Consequently, investors are beginning to view the Company as a
13 potential income security instead of a growth stock.

14 Q. What does this analysis of historical trends suggest as to the long-term
15 growth that investors are expecting from Texas Utilities?

16 A. The marked downward trend in recent earnings and net book value per share
17 growth rates suggest that investors are not incorporating into Texas
18 Utilities' stock price growth expectations corresponding to the growth rates
19 experienced over the last 10 to 15 years. Texas Utilities is undoubtedly
20 perceived as a maturing electric utility having growth prospects more similar
21 to those of the industry as a whole than it has had in the past. However, its
22 location in Texas and the Sunbelt still results in growth at the high end of
23 the industry average. Thus, considering the trends and implications of the
24 historical numbers the market's perception of the earnings level and
25 consistency that will result from the more centralized regulatory process,

1 and the Company's apparent transition from a growth to income security, my
2 analysis leads me to believe that investors project Texas Utilities' future
3 long-term growth to be less than that generally indicated by the Company's
4 historical growth but something in the upper end of the 3.0 to 5.0 percent
5 range expected for the industry. Somewhere in the 4.7 to 5.5 percent range
6 seems to be a reasonable growth estimate for Texas Utilities from an analysis
7 of historic NBV, EPS and DPS.

8 Q. Would you briefly recap your growth analyses and state your conclusions?

9 A. As discussed previously, the intent of these growth analyses has been to
10 estimate the long-term growth expectations that investors have embodied in
11 the current price of Texas Utilities' stock. I have attempted to do this by
12 replicating the thought processes of investors and how they might form their
13 growth expectations for the Company. To do this, I have analyzed information
14 which is presumably similar to that which the market would evaluate in
15 assessing Texas Utilities' long-term growth prospects. Based upon these
16 analyses and giving appropriate weight to the recent developments and
17 experiences of the Company, I believe that investors expect Texas Utilities'
18 future long-term growth to be in the 4.5 to 5.5 percent range with a more
19 precise estimate being in the neighborhood of 4.7 to 5.0 percent.

20 Q. Please summarize your analysis of Texas Utilities' cost of equity using the
21 DCF approach.

22 A. The DCF model is a market oriented, forward-looking method of estimating a
23 company's cost of equity which is based upon a reasonably sound theory of
24 stock valuation. It is particularly applicable to a utility such as Texas
25 Utilities, where investors expect a large portion of their total return to be

1 in the form of dividend yield. The advantages of the DCF model are that
2 (1) it focuses solely on the firm in question, and (2) the company's relative
3 risk is not of explicit concern since this is implicitly accounted for by
4 investors when they set the stock price in the market. For Texas Utilities,
5 my DCF analysis indicates that investors anticipate a dividend yield from the
6 Company of approximately 9.9 percent and expect the Utility's future long-
7 term growth to be in the 4.6 to 5.0 percent vicinity. Summing these two
8 components of return, Texas Utilities' cost of equity appears to be in the
9 range of 14.5 to 14.9 percent.

10 Q. In what other ways have you estimated Texas Utilities' cost of equity?

11 A. Another approach to estimate Texas Utilities' cost of equity is through a
12 variation of the DCF model which uses investment analysts' forecasts of the
13 Company's earnings as its basis. Taking the discounted cash flow formula
14 presented earlier:

$$15 \quad k = \frac{D_1}{P_0} + g$$

17 the dividend (D_1) and expected growth (g) components can be described as:

$$18 \quad k = \frac{E_1 (1 - b)}{P_0} + (br + vs)$$

19
20 In this reformulation, b represents the Company's expected earnings
21 retention ratio, r is the expected realized return on book equity, and the vs
22 term describes the dilution or accretion attributable to sales of new common
23 stock at below or above book value (Schedule IV, page 1). What this equation
24 says is that D_1 will be equal to expected earnings per share in the coming
25 period (E_1) times the Company's payout ratio ($1 - \text{retention ratio}$) and growth

1 will be equal to the rate of retaining earnings times the return earned on
 2 equity adjusted for the effects of issuing new equity at a market price
 3 different from book. Like the DCF method discussed previously, this approach
 4 is an expectations model; in other words, proper implementation requires that
 5 its parameters (except price) be estimated as investors would forecast them.

6 Q. Where have you obtained values for implementating this approach?

7 A. The sources of data for this model have been taken from Texas Utilities'
 8 Annual Report; TESCO's Rate-Filing Package; Salomon Brothers Electric
 9 Utility Regulation, Quality, Earnings; Value Line and Standard and Poor's
 10 Earnings Forecaster. This latter publication is a compilation of earnings
 11 projections made by various investment services, and while it does not
 12 include estimates from all analysts, the 51 firms contributing to the
 13 Earnings Forecaster represent a fairly broad cross-section of the investment
 14 community (Schedule IV, page 2). The investment advisory service forecasts
 15 contained in this service have been used as surrogates for investor
 16 expectations of Texas Utilities' future earnings. As shown on page 2 of
 17 Schedule iV, those services projecting Texas Utilities' earnings are
 18 forecasting 1980 EPS of between \$2.80 and \$3.00, with an average estimate of
 19 \$2.86. From Schedule III, page 1 and the rate filing package, I have also
 20 obtained the following data for the last three years:

	<u>1977</u>	<u>1978</u>	<u>1979</u>	<u>TY</u>	
21					
22	b - Earnings Retention Ratio	41.7%	40.2%	33.1%	30.7%
23	(1-b)- Payout Ratio	58.3%	59.8%	66.9%	69.3%
24	r - Realized Return on				
25	Equity	13.0%	13.0%	12.0%	11.6%

1 Based on this recent financial information, it seems reasonable to
2 assume that investors would project a 1980 earnings retention rate of
3 approximately 39 percent, a payout ratio of 61 percent, and a return on
4 equity in the neighborhood of 13.0 percent. Finally, investor expectations
5 of the effects of additional common equity sales on future growth can be
6 approximated from data contained in TP&L's Rate-Filing Package. As
7 mentioned, the "vs" term in the equation reflects the increase (decrease) in
8 expected growth attributable to selling new common stock at above (below)
9 book value. To estimate the magnitude of this factor, some basic data is
10 required. Texas Utilities has recently sold about 5,000,000 shares of new
11 common each year (in 1976 it sold 10 million shares), recently incurring
12 flotation costs slightly over \$0.65 per share. As of the end of the test
13 year, the Company's book value was \$20.45 per share for the 93 million plus
14 shares outstanding. Now, if Texas Utilities were to issue five million
15 shares of new stock at the current market price of \$18.375 per share, the
16 Company would net about \$17.73 per share. Since this is less than book
17 value, the "s" term in the equation would be 86.7 percent. Furthermore,
18 existing stockholders would forfeit some of their ownership and earnings
19 participation in the Company to the new shareholders. The "v" term in this
20 case becomes -0.71 percent, and the product of these two values implies that
21 existing owners' expected growth would be 0.62 percent less than it otherwise
22 would have been. Put another way, the book value of the Company's stock
23 would drop from \$20.45 before the sale to \$20.31 after, a decline in value of
24 0.68 percent. Thus, if investors anticipated five million new shares of
25 common stock to be sold at current market prices to finance the Company's

1 construction program, they would also expect a reduction in the expected
2 growth rate on the order of 0.62 percent. Of course, if more shares were
3 likely to be sold, the negative impact on growth would be even greater.

4 Q. What, then, does this test suggest as to the cost of equity for Texas
5 Utilities?

6 A. In Schedule IV, page 1, the various computations discussed above are
7 detailed. As shown there, combining investment analysts' forecasts of the
8 Company's future earnings, reasonable estimates of an expected retention
9 ratio and earned return on equity, and conservative external financing
10 figures, this approach indicates that the cost of equity to Texas Utilities
11 is approximately 14.0 percent.

12 Q. How else have you gone about estimating Texas Utilities' cost of equity?

13 A. The previous method measures a company's cost of equity indirectly; i.e.,
14 given various pieces of information about a company and current prices,
15 investors' required returns are imputed. My second approach involves a
16 direct query of investors as to the rate of return they require from a
17 company or industry. In June 1980, the financial consulting firm of
18 Mitchell, Hutchins, Inc. surveyed 158 institutional investors (with 115
19 responses) about their attitudes toward the electric utility industry. One
20 of the questions included in the survey inquired as to the total return
21 expected from an investment in the common stock of electric utility
22 companies. A summary of the responses to this question have been reproduced
23 in Schedule V, page 1. As illustrated, the majority of the respondents
24 (75 percent) indicated that a return between 15 and 18 percent would be
25 attractive from this group.

1 Q. Are there any caveats regarding the interpretation of this survey?

2 A. There are several points meriting mention with respect to this direct measure
3 of investor's required returns. First, it should be noted that this survey
4 is the most currently available and thus is the most recent information
5 available from investors. Also, the survey was conducted after this spring's
6 wild gyrations in the money and credit markets and reflects the impact that
7 this had on the perceived risk of the industry. Secondly, however, the
8 standard upon which these expected returns are based is a utility of Double A
9 risk. Since Texas Utilities Company is rated Triple-A and is generally
10 considered to be a less risky investment than the average Double A utility,
11 the Company's cost of equity is likely to be at the bottom of this range, even
12 after an adjustment is made for the change in Double-A yields from 12.5 to
13 the slightly lower yields of today. Finally, the results of this poll are
14 subject to the limitations of any survey with respect to the truthfulness of
15 responses, proper interpretation of the questions, sample size and
16 representativeness, and so forth.

17 Q. Taking these factors into account, what does this survey imply as to Texas
18 Utilities' cost of equity?

19 A. Adjusting the survey results for subsequent events, such as present inflation
20 rates, accounting for risk differentials, and recognizing the study
21 methodology, this test indicates that Texas Utilities' cost of equity would
22 fall in the 14.50 to 15.00 percent range.

23 Q. What other methodology have you used to estimate Texas Utilities' cost of
24 equity?

25 A. Another approach for estimating the Company's cost of equity has been to

1 examine the additional return that investors have demanded for holding Texas
2 Utilities' common stock instead of its senior fixed securities. This bond
3 yield/risk premium analysis is intended to reflect the effect of interest
4 rate changes on investors' required returns and is an offshoot of the idea
5 discussed earlier that expected returns are comprised of some time value of
6 money plus a risk premium.

7 Q. Please explain this method.

8 A. This test has involved computing the spread (or risk premium) between the
9 yield on Moody's Aaa bonds and the return required on the equity invested in
10 Texas Utilities for each year between 1975 and 1979. Since we do not know
11 what the cost of equity to the Company in each of these periods was,
12 investors' required returns at the various points in time must be estimated.
13 Using Texas Utilities' realized returns as a proxy for the cost of equity
14 would be inappropriate since this would only maintain the status quo of the
15 Company and would be circular. Therefore, I have used a DCF model to
16 estimate investor requirements which assumes that investors formed their
17 growth expectations based solely on historical experience. A mechanical
18 growth estimation technique has been employed that averages the compound
19 growth rates for the 5, 10, and 15 year periods prior to the year under
20 examination. The net effect of this averaging method is to emphasize the
21 most recent past (the preceding five years are weighted 50 percent, the
22 preceding ten years are weighted 33 percent, and the preceding 15 years are
23 weighted 17 percent) under the assumption that investors place greater
24 emphasis on more current growth rates. The resulting growth estimates have
25 then been summed with the dividend yield to obtain a cost of equity estimate

1 for each year. As shown in Schedule VI, page 1, using this approach to
2 estimate the cost of equity indicates that the risk premium for Texas
3 Utilities common stock between 1975 and 1979 has ranged, on average, from
4 between 4.3 percent and 6.3 percent above the Aaa bond yield. If this
5 relationship is assumed to be relatively constant over time, then adding
6 these risk premiums to the present Aaa bond yield of approximately
7 10.96 percent suggests that Texas Utilities' present cost of equity is
8 between 15.2 and 17.2 percent.

9 Q. Do you have any reservations about this type of bond yield/risk premium
10 methodology?

11 A. While this type of analysis has considerable appeal, difficulties
12 implementing the concept require that the results be scrutinized carefully.
13 Initially, the underlying assumptions that risk premiums are constant over
14 time and independent of the level of interest rates may not be entirely
15 correct. For example, the spreads between different quality bonds vary over
16 time even though the risk differences between rating groups remain fairly
17 constant. Presumably, the same phenomenon would be experienced between
18 common stocks and bonds as economic conditions, interest rate levels, and
19 investors' sensitivity to relative levels of risk change. Probably the most
20 severe limitation of this approach, however, lies in estimating investors'
21 required returns at different points back in time. Blindly accepting
22 mechanically determined growth estimates may overlook some important items
23 and changes that have occurred or which investors are expecting. For
24 example, in Texas Utilities' case, the growth estimates suggest that
25 investors' expectations have remained virtually unchanged over the five year

1 study period, yet the rise in dividend yield from 6.4 to 9.3 percent (while
2 interest rates only increased 90 basis points) would suggest that investors
3 were anticipating Texas Utilities' transition from a growth stock to more of
4 an income security. Because of this type of qualification, the results of
5 this analysis must be interpreted judiciously.

6 Q. Have you performed any comparable earnings analyses?

7 A. Yes, as my last step in estimating Texas Utilities' cost of equity, the
8 returns earned on common equity by other firms across a wide spectrum of the
9 American economy have been evaluated. For this methodology to be useful in
10 identifying investors' required returns, it must be assumed that other
11 companies, on average, have earned their cost of equity on net book value -
12 no more and no less.

My examination of these results
13 indicates that there have been very wide variations in the returns earned by
14 American industry in the period 1975-1979. For instance, in 1979 the mean
15 return was 16.4 percent with a standard deviation of 4.05 percent. Similar
16 results are found in analyses of other years.

17 However, while there are useful insights from this comparable earnings
18 analysis, one must be careful accepting it as being truly representative of
19 the sample firms' costs of equity. First, the basic assumption upon which it
20 is founded; i.e., that on average companies realize their cost of equity on
21 book value, must be seriously questioned. While in the theory of competitive
22 markets this assumption holds; few, if any, companies in the U.S. economy
23 operate in truly competitive markets. Firms that enjoy marketing,
24 monopolistic, or patent advantages, such as most drug companies, some
25 chemical companies, IBM, Coca-Cola, and so on, are likely to have realized

1 returns on book equity in excess of those required by investors at the market
2 level. Meanwhile, other firms such as railroads, some electric utilities,
3 etc. have undoubtedly earned less than their cost of equity on book values.
4 Presuming that those earning more and those realizing less offset each other
5 exactly is tenuous at best. Most importantly, relying on returns that have
6 been earned in the past under varied financial and economic conditions fails
7 to recognize the current nature and market orientation of investors' required
8 rates of return. Whether realized returns bear little resemblance to the
9 cost of equity is not clear; regardless, the validity of this, as with any
10 comparable earnings test, must be questioned.

11 Q. What has been the major thrust of this portion of your testimony?

12 A. In this section, I have tried to identify the cost of a resource -equity
13 capital to Texas Utilities Company -as the basis for making a recommendation
14 as to a fair return on the equity invested in Texas Electric Service Company.
15 Probably the most important conclusion to come out of my study has been that
16 the cost of money to the Texas Utilities System, both debt and equity, has
17 recently increased appreciably. This increase is largely due to the fact
18 that the capital markets have undergone significant changes over the last 12
19 months and, unfortunately, Texas Utilities has not been immune. Not only are
20 interest rates higher now than a year ago, but also the risks of the electric
21 utility industry have increased. These industry-specific and other economy-
22 wide factors have caused Texas Utilities' common stock to now sell
23 consistently below its book value. In light of this analysis, it seems clear
24 that the equity return authorized in the past for the Texas Utilities
25 companies is no longer adequate, and current economic conditions dictate that

1 it be revised accordingly.

2 Q. From your analysis, what do you feel the cost of equity is for Texas
3 Utilities?

4 A. Despite the events discussed above, I continue to believe that the electric
5 utility industry is generally no more risky than the nonregulated sector as a
6 whole, and that within the industry, Texas Utilities Company is one of the
7 least risky electric utilities in the country. Thus, the return required by
8 investors from the Company is still less than that demanded from most other
9 utilities in the industry and other firms in general. I have conducted
10 various tests to locate the minimum return required by the Company's
11 investors (Schedule VIII), and while each of these were useful, the resulting
12 cost of equity estimates vary in magnitude and credibility (the first three
13 being the stronger set). Consequently, my final conclusion, as that of every
14 analyst, is one largely based upon judgement, giving consideration to the
15 relative strengths and weaknesses of the different methodologies, but I feel
16 that the evidence is clear that Texas Utilities' cost of equity is currently
17 in the range of 14.50 to 14.90 percent.

18 III. MARKET-TO-BOOK ADJUSTMENT

19 Q. What is the purpose of this portion of your testimony?

20 A. As discussed earlier, the cost of equity provides a basis for determining a
21 fair return to equity. Other considerations, however, might warrant an
22 adjustment to this minimum rent for the use of capital in an effort to
23 achieve other objectives deemed to be in the public interest.

24 Q. Please provide an example of such an adjustment.

25 A. It is generally preferable for the market price of a utility's stock to sell

1 above its book value so that the existing stockholders' equity in the company
2 is not reduced on a per share basis in the event that additional common stock
3 is sold. The importance of this is that a firm can only sell new stock at
4 below book value for so long before it becomes nearly impossible to resume a
5 growing earnings trend or before existing stockholders take action to block
6 further dilutive sales of stock. Therefore, especially during periods of
7 heavy construction expenditures and external equity financing, it seems
8 desirable to improve the probability that the utility will not have to dilute
9 existing stockholders' equity as the utility continues to meet its service
10 obligations to its customers.

11 Q. Briefly explain the relationship between market price and book value.

12 A. The cost of equity is a market-oriented concept. Thus, if a market
13 determined cost of equity is applied to an investment base valued at original
14 cost, the market price of the utility's common stock will be driven towards
15 book value (up if the existing market-to-book ratio is less than one and down
16 if it is greater than unity). The reason for this is that if a company is
17 authorized a level of earnings on book value that investors had expected on
18 market value, they will adjust the equilibrium price so that the expected
19 rate of return on market investment remains the same. Since regulatory
20 authorities are constrained to allowing a return on booked values rather than
21 market values, if an equal market-to-book relationship is to be avoided, the
22 cost of equity needs to be adjusted.

23 Q. What can cause the market price to book value ratio to fall below unity?

24 A. A variety of factors can result in the market price falling to below book
25 value. Other things being equal, allowing a return less than the cost of

1 equity will cause a market-to-book ratio of less than one. Similarly, if
2 investors' required returns increase after rates have been set at the cost of
3 equity, the market-to-book relationship will become less than equal.
4 Theoretically, issuance and flotation costs incurred in connection with a new
5 issue of common stock have a depressing effect on price. Finally, purported
6 market pressure associated with the sale of additional equity could cause the
7 market price to fall below book value.

8 Q. Please discuss the effects of flotation costs.

9 A. When a company sells new equity, flotation costs are incurred as a result of
10 fees paid to investment bankers to handle the underwriting and distribution
11 functions and other related issuance expenses. These costs reduce the net
12 proceeds realized by the company from the additional securities. Typically,
13 flotation and issuance costs amount to between three and five percent of the
14 new issue, but the "dilutive effect" is infinitely smaller than these
15 percentages would indicate. The reason for this is that the flotation costs
16 are borne by all of the issuing company's stockholders; therefore, the
17 dilution of existing equity is equal to the flotation costs divided by all
18 shares outstanding. Schedule IX, page 1 shows these computations for three
19 of Texas Utilities' latest stock offerings. As indicated, the dilution
20 effect attributable to flotation costs has averaged about negative
21 0.54 percent. That is, investors that bought stock from those issues
22 decreased the NBV per share for all stockholders by as much as \$0.32 per
23 share. For TU, this dilution resulted in a 1.54 per-cent decrease in the NBV
24 per share. Of course, negative dilution is possible only if the market-to-
25 book is greater than 1.0, a condition that no longer exists. For all of the

1 issues, the effects of all issuance expenses on NBV, are less than 1.0
2 percent and certainly not very significant.

3 Q. Please explain the market pressure argument.

4 A. Market pressure is the purported drop in price that occurs when new issues
5 are placed in the market because of the sudden excess supply of a particular
6 security. If this market pressure exists, the effect would be to push the
7 market price below book value and the sale of additional shares would have a
8 dilutive impact similar to that described previously. An extensive study
9 (M. Scholes, "The Market for Securities: Substitution Versus Price Pressure
10 and the Effects of Information of Share Prices," Journal of Business, April
11 1972) has indicated that any market pressure associated with the issuance of
12 additional common stock is negligible, and that the security markets are
13 capable of absorbing new securities without abnormal price responses.

14 Q. Since flotation costs and market pressure appear to be insignificant factors
15 in diluting existing common equity, what reason is there for adjusting the
16 cost of equity?

17 A. As mentioned, a market-to-book ratio less than one can be brought about by an
18 increase in the cost of equity over time; or alternatively, by fluctuations
19 in Texas Utilities' stock price attributable to changing interest rates and
20 market movements in general. In order to reduce the likelihood (in light of
21 Texas Utilities' recent experience, obviously not eliminate the possibility)
22 of the Company having to issue new stock at below book value, a cushion to
23 partially absorb market fluctuations seems appropriate. This essentially
24 gives Texas Utilities something better than an even chance to sell additional
25 equity without diluting existing shareholders' interests a fair exchange

1 since the Company is expected to continuously meet its service obligations to
2 consumers.

3 Q. What is an appropriate market-to-book ratio?

4 A. While selecting any target market-to-book ratio is arbitrary, a ten percent
5 cushion for a company such as Texas Utilities seems adequate. This means
6 that the Company's market price must drop approximately ten percent before
7 Texas Utilities is in a potential dilutive situation. Equally important,
8 because Texas Utilities' actual Beta - the responsiveness of its stock price
9 to changes in the market as a whole - is approximately .80 on average it
10 would take over a 12 percent decline in general market levels to cause the
11 Company's market price to fall below book. Considering the Texas Utilities
12 System's financial strength, a ten percent market-to-book adjustment seems
13 to be a sufficient cushion to provide additional financing flexibility and
14 largely protect existing shareholders against possible dilutive effects
15 resulting from new issues of common stock.

16 Q. How do you compute the amount of the adjustment necessary to achieve a target
17 market-to-book ratio?

18 A. As explained earlier, if a market determined cost of equity is applied to
19 accounting numbers, then price will be forced to book value. Assuming that
20 the DCF model of valuation explained in the previous section is a fair
21 description of the pricing mechanism for Texas Utilities' stock, then
22 allowing the Company only its cost of equity, k , will result in market price
23 (P) equalling book value (B):

24
25

$$P = B = \frac{D_1}{k - g}$$

1 If market price is to be equal to some target multiple of book value (M/B),
2 then the price of the stock can be expressed as:

$$3 \quad P = B (M/B) = \frac{D_1}{k^* - g} (M/B)$$

4
5 Solving for k^* , the return necessary to encourage a target market-to-book
6 ratio, results in the following (details of this computation are shown on
7 page 4 of Schedule IX):

$$8 \quad k^* = \frac{D_1}{P} (M/B) + g$$

9
10 Therefore, the adjustment to the cost of equity required to encourage a
11 target market-to-book ratio is equal to the company's dividend yield times
12 the desired cushion.

13 Q. What adjustment, then, would be required to achieve a market-to-book ratio
14 of 1.1?

15 A. Since the Company's dividend yield is currently expected to be about 9.9
16 percent, if it were deemed appropriate for Texas Utilities' market price to
17 sell 10 percent above book value, increasing the cost of equity by 100 basis
18 points should be sufficient to encourage a market-to-book ratio of
19 approximately 1.1. The resulting recommended return on equity for TU is
20 15.50 to 15.90 percent.

21 IV. RETURN TO EQUITY OF TEXAS ELECTRIC SERVICE COMPANY

22 Q. You have indicated that the cost of equity to the Texas Utilities System
23 is in the 14.25 to 14.75 percent range. How does this range relate to Texas
24 Electric Service Company's cost of equity?

25 A. So far, my analysis has only focused on identifying the average cost of

1 equity capital to the Texas Utilities System given the consolidated
2 company's composite risk. It is important to recognize, however, that the
3 total risk of Texas Utilities is comprised of the individual risks of the
4 various parts of the System. In other words, when investors evaluate the
5 risk of investing in Texas Utilities' stock, they look at the various
6 components and activities included in the total holding company portfolio.
7 After evaluating the level of risk attributable to each part of the System
8 and weighing its relative proportion, an assessment of Texas Utilities'
9 overall risk is made.

10 Q. Would you please elaborate on this?

11 A. The Texas Utilities System is essentially made up of eight parts: the three
12 operating companies, Texas Electric Service Company, Dallas Power and Light
13 Company, and Texas Power and Light Company; the three service companies,
14 Texas Utilities Generating Company, Texas Utilities Service Inc., and Texas
15 Utilities Fuel Company; and the two unregulated subsidiaries, Chaco Energy
16 Company and Basic Resources, Inc. Many of the functions of these entities
17 are similar and related, but each has different operating and financial
18 characteristics and, consequently, varying levels of risk. For example, the
19 risks of Chaco and Basic, which are involved in the development,
20 acquisition, production, and delivery of fuels and alternative energy
21 sources, are significantly greater than those of TUGCO, whose primary
22 function is as an agent in the operation of jointly-owned generating
23 stations. In the same vein, the three operating companies, DP&L, TESCO, and
24 TP&L, each have different risks although not as extreme as those between
25 Chaco/Basic and TUGCO. Nevertheless, the total risk of the Texas Utilities

1 System, which has been examined previously in the determination of an
2 overall cost of equity, is a combination of the individual risks of these
3 various components.

4 Q. How does this affect the cost of equity assigned to each component?

5 A. To the extent that the various parts of the Texas Utilities System have
6 varying levels of risk, the cost of equity capital assigned to each
7 component should be adjusted upward or downward from the System average
8 according to the risk that it contributes to the holding company in total.
9 This is consistent with the principle of identifying the costs of a
10 resource, in this case, equity funds, used in providing service and
11 allocating these correctly. The issue is not one of fairness to Texas
12 Utilities but rather, one of equity among consumers. Ratepayers should be
13 responsible for the costs incurred in serving them and should not subsidize
14 or be subsidized by customers in other service areas or other parts of the
15 System. Considering the amount of capital invested to serve each customer,
16 this is a nontrivial matter.

17 Q. How do the relative risks of the various Texas Utilities subsidiaries
18 compare?

19 A. TUGCO and TUFECO are nominally wholly debt-financed, and because TUSI is a
20 service group, the equity investment in it verges on being inconsequential.
21 Moreover, at the present time, Chaco and Basic comprise only a relatively
22 insignificant portion of the System's assets. Therefore, the real issue
23 centers on the relative risks of the three operating companies, DP&L, TESCO,
24 and TP&L. I am of the opinion that while the three operating subsidiaries'
25 risks are somewhat similar, they are not identical. However, the differences

1 are not of a sufficient magnitude to warrant assigning different costs of
2 equity to each company at this time.

3 Q. How did you arrive at this conclusion?

4 A. I have examined each of the three companies' operating traits, financial
5 position, earnings history, service areas and customer mixes, construction
6 programs, and so on to evaluate the subsidiaries' relative risks. Since
7 the companies share many common characteristics through their ties to Texas
8 Utilities, all three operate in essentially the same regulatory
9 environment, and there are no overriding factors which create significant
10 distinctions between the companies; I can find no reason to assign a cost of
11 equity to any operating company.

12 Q. What, then, is your recommendation as to a fair return on the equity capital
13 invested in Texas Electric Service Company?

14 A. Considering the fairly equal risk of TESCO to the entire Texas Utilities
15 System, I believe that the Company's cost of equity is in the same range of
16 14.50 to 15.00 percent cost of equity range estimated for the Texas
17 Utilities System as a whole. In light of the continuing construction
18 program facing TESCO and the corresponding need to raise external equity
19 through the Parent to finance these expenditures, I feel that an adjustment
20 to encourage a market-to-book ratio greater than one is warranted. Because
21 of the financial strength of TESCO and the flexibility afforded by its
22 association with Texas Utilities, adjusting the cost of equity to encourage
23 a market-to-book ratio of 110 percent should help provide protection against
24 potential dilutive sales of new common stock. Consequently, combining a
25 basis point market-to-book adjustment with the low end-range of my estimate

1 of Texas Utilities' cost of equity, I would recommend that a return of
2 approximately 15.50 percent be authorized on the equity capital invested in
3 Texas Electric Service Company.

4 V. COMPOSITE RATE OF RETURN

5 Q. Have you examined the test year capital structure proposed by TESCO?

6 A. Yes, I have. The Company has proposed a capital structure composed
7 essentially of 44.4 percent long-term debt, 13.5 percent preferred stock,
8 and 42.1 percent common equity. This compares to a March 31, 1980,
9 capitalization for Texas Utilities of 50.38 percent debt, 10.86 percent
10 preferred stock, and 38.76 percent common equity. Thus, at the end of the
11 test year, TESCO was strong in equity compared to the entire System, to
12 TESCO's recent past (Schedule X, page 1 of 2), and to the 100 electric
13 utilities shown in Schedule X, page 2 of 2.

14 Q. Has the Company proposed any adjustments to the capital structure?:

15 A. Yes, it has. First of all, the company has included the sale of \$35 million
16 of preferred stock at an estimated dividend rate of \$12.00 per share. This
17 sale was consummated in June 1980 at a dividend rate of \$10.12 per share.
18 Even though this sale occurred outside of the test year, the funds have
19 already been received by the Company. Therefore, I have considered this
20 adjustment to be properly classified as a known and measurable change and
21 have included it in the final recommended capital structure.

22 Q. How have you approached the problem of assigning a return on TESCO's
23 accumulated deferred investment tax credits?

24 A. In assigning a return to the cost-free funds, I have followed the past
25 practices of the Commission and the ruling of the Internal Revenue Service.

1 The return for TESCO's accumulated deferred tax credits has been set at the
2 composite cost of capital.

3 Q. Would you please summarize your recommended overall rate of return to Texas
4 Electric Service Company?

5 A. As shown in Schedule XII, I recommend that the overall rate of return to be
6 applied to the original cost of TESCO's invested capital be 11.312 percent.
7 This represents a return of 9.23 percent on the adjusted value of TESCO's
8 invested capital.

9 VI. FINANCIAL INTEGRITY AND ADEQUACY

10 Q. Please explain the purpose of this section.

11 A. This section will examine various criteria which investors consider when
12 evaluating a company's overall financial strength and position. The purpose
13 of this discussion is to provide an indication of the levels of alternative
14 adequacy measures necessary for a company to realize so as to maintain its
15 financial integrity and investor appeal. Through this process, I have
16 established some general guidelines applicable to the test year for
17 Ms. Jones' use in making a determination as to the amount of construction
18 work in progress (CWIP) to include in TESCO's rate base. Finally, the
19 Staff's recommendation will be analyzed in an effort to ensure that TESCO's
20 financial integrity can be maintained on a prospective basis.

21 Q. What types of things are usually evaluated by investors when they analyze
22 the financial strength and position of a company?

23 A. A variety of factors are considered by investors - some quantifiable and
24 others more judgemental - when they assess the financial position and
25 prospects of a particular utility. While equity investors are typically

1 more concerned with some indicators and creditors more interested in others,
2 all measures of adequacy are of some concern to both categories of investors
3 since they are reflective of the general health of a company. As mentioned,
4 many of the things that investors evaluate are nonquantifiable, such as
5 management quality, regulatory climate, social and political environments,
6 fuel supplies, etc., but there are a number of factors that can be reduced
7 to numbers or ratios and are often quoted as being indicative of financial
8 integrity or the lack of it. These typically include such ratios as the
9 percent of common earnings attributable to allowance for funds used during
10 construction (AFUDC), cash flow coverage of dividends, pre-tax interest
11 coverage ratios (including and excluding AFUDC), and the percent of cash
12 needs generated internally. Other measures of quality typically include the
13 market-to-book ratio, capitalization ratios, return on equity, etc., which
14 have been discussed elsewhere in this testimony and will not be dwelt upon
15 again.

16 Q. What financial indicators do equity investors usually look at?

17 A. Besides the level of earnings as reflected in the return on equity, equity
18 investors also focus heavily on the quality of a utility's earnings. In
19 other words, investors are concerned not only with the magnitude of reported
20 earnings but also with whether these profits are backed-up with adequate
21 cash flow to pay current dividends and finance a part of the company's
22 expansion needs. If a company's earnings are considered of poor quality
23 (i.e., a significant portion is noncash, current expenses are deferred,
24 depreciation rates are low, the relationship between actual and reported
25 taxes is high, etc.), future returns are perceived to be less certain and

1 the company to be riskier; consequently, investors demand a higher rate of
2 return and are more wary of purchasing shares. Those measures typically
3 considered as being most reflective of a company's quality of earnings and
4 its relative safety of dividends are internal cash generation as a percent
5 of total cash needs, cash coverage of dividends, and AFUDC as a percent of
6 income available for common.

7 Q. What are typical levels of internal cash generation and dividend coverage?

8 A. Schedule XII, page 1, shows the level of internal cash generation for 100
9 electric utilities projected for 1980 through 1982 as well as those
10 companies' dividend coverages for 1978 and 1979. While the internal cash
11 generation percentages will obviously vary widely among these utilities
12 depending, in part, upon the size of each utility's construction budget
13 relative to its existing capitalization and also its level and quality of
14 earnings, the industry mean is projected to be in the vicinity of 49
15 percent. The median of the cash coverage of dividends for the 100 utilities
16 was approximately 2.8 times. This ratio is heavily influenced by the
17 company's payout ratio and capital structure which cause the coverages to
18 vary considerably.

19 Q. Please explain allowance for funds used during construction.

20 A. The practice of capitalizing interest - charging an allowance for funds used
21 during construction to plant and crediting income for an equal amount -
22 results in a unique situation for public utility companies. The AFUDC
23 credit does not give rise to present cash flows but, rather, a claim to
24 future revenues. Consequently, many investors consider AFUDC earnings to be
25 somewhat inferior to income from operating revenues. The certainty of the

1 investor receiving these earnings is somewhat diminished since they cannot
2 be used to pay current dividends. While the exact extent to which common
3 stockholders are concerned with the level of AFUDC in earnings is uncertain,
4 the percentage of net income attributable to the noncash AFUDC can
5 definitely become excessive. An additional element of risk is thereby
6 introduced which will ultimately affect the company's cost of equity and may
7 ultimately interfere with future sales of additional equity. In Schedule X,
8 the percentage of net income attributable to AFUDC for 100 electric utility
9 companies during 1979 has been reproduced. Again, it is apparent that the
10 ratio of noncash to total earnings varies significantly within this sample,
11 but the median level is 45 percent. During major construction phases, a
12 larger percentage of AFUDC to earnings tends to be acceptable since
13 investors are aware that this is largely a temporary situation. That is, as
14 construction tapers off so that expenditures level out in relation to
15 capitalization and regulatory proceedings recognize plants coming in-line,
16 these postponed AFUDC earnings will be realized as cash. The acceptable
17 limiting percent of AFUDC to net income can vary from company to company
18 depending upon other quality indicators, the overall strength of the utility
19 in question, payout ratios, etc. before the utility's health is adversely
20 affected. If the percentage begins to become too large, though, I believe
21 that investors can become quite skeptical of the financial integrity of the
22 company, especially if the company maintains a high dividend payout ratio.
23 At this point, the utility's financial health begins to be questioned and,
24 if the AFUDC level is not corrected, its financial integrity can become
25 seriously jeopardized to the detriment of not only the investors but also

1 the customers in the long run.

2 Q. What do bondholders consider when analyzing a company?

3 A. Fixed income investors, like stockholders, consider many factors when
4 evaluating the quality of a company's debt. However, the most visible and
5 quantifiable measures that are typically cited as being indicative of
6 creditworthiness are interest coverage ratios, or the margin of earnings
7 (and associated taxes) in excess of what is needed to meet interest
8 payments. The most frequently analyzed credit indicator is the pre-tax
9 interest coverage ratio. The columns labeled (A) in Schedule XIII,
10 illustrate this coverage ratio for most of the electric utilities in the
11 country classified by bond ratings. As shown, the pre-tax coverages
12 realized in the recent past have varied substantially within a rating class.
13 A second measure of creditworthiness that has gained increased acceptance
14 and importance is the pre-tax coverage ratio excluding AFUDC. Since the
15 allowance for funds used during construction does not represent cash
16 available to meet interest charges, this measure provides a better
17 indication of the actual cash protection afforded bondholders.
18 Schedule XIII also contains coverage ratios computed in this manner under
19 the column heading (B). Again, there is substantial variability among
20 companies within rating categories.

21 Q. Would you please summarize this discussion?

22 A. Investors consider many factors when evaluating the financial strength of a
23 firm, many of which are nonquantifiable. For example, TESCO's policy of
24 accounting for deferred taxes and investment tax credits on a normalized
25 basis contributes to the quality of the Company's earnings as does its

1 relatively thick equity ratio. Moreover, the quality of management, the
2 regulatory climate, and the economic-social-political environment within
3 which TESCO operates favorably affect investors' assessment of the
4 financial health of the Company. Similarly, while TESCO's general level of
5 return on equity may need improving somewhat and even in spite of its
6 Parent's below market-to-book ratio, the Company still compares favorably
7 with the industry and is viewed positively by investors. Besides these
8 considerations, there are a variety of other ratios which are useful in
9 analyzing TESCO's financial stature from both stockholders' and creditors'
10 standpoints. This section has attempted to identify the most important of
11 these which, in turn, provide a means by which the adequacy of the Staff's
12 recommendation can be compared so as to ensure the maintenance of TESCO's
13 financial integrity.

14 Q. What is the financial outlook for Texas Electric Service Company?

15 A. TESCO's financial prospects appear to be improving. The massive
16 construction phase to convert to alternate fuels is largely behind the
17 Company with annual capital expenditures projected for 1981 and 1982 being
18 less than those experienced in the 1979 to 1980 period. Moreover, TESCO's
19 need to raise external funds should become more manageable in the near term
20 due to the scaling down of construction. Probably most important is that
21 the Comanche Peak Unit No. 1 is a little more than one year away from coming
22 on-line in Fall 1981. Because of the substantial investment in this
23 generating station, I would expect the Company to return to the Commission
24 for rate relief to include the nuclear unit in the rate base in the coming 10
25 to 14 months. Consequently, the rates authorized in this proceeding will,

1 in all likelihood, only need to be sufficient for that period of time.
2 Furthermore, during this 10 to 14 month interval, no other extraordinary
3 events are anticipated which merit special consideration.

4 Q. Ms. Jones has requested that you provide her with some guidelines upon which
5 to base her construction work in progress (CWIP) decision. What have you
6 provided her?

7 A. In response to Ms. Jones' request, I suggested that she consider those
8 financial integrity factors most critically affected by the CWIP inclusion-
9 exclusion decision: pre-tax interest coverage excluding AFUDC, AFUDC as a
10 percent of income available to common, and internal cash generation. In
11 arriving at the guidelines to be used with test year data, I took into
12 account TESCO's expected growth in sales, the magnitude of its construction
13 program relative to the Company's size, and other factors. Based upon Texas
14 Electric Service Company's present circumstances, I suggested the following
15 test year parameters as guides to Ms. Jones for determining a level of CWIP:

- 16 a) AFUDC should be no more than 20 to 25 percent of income available
17 to common.
- 18 b) Pre-tax interest coverage, excluding AFUDC should be in the range
19 of 3.75 to 4.25 times.
- 20 c) Internally generated cash should be no less than 40 percent and no
21 more than 60 percent.

22 Q. Are the test year guidelines that you have provided to Ms. Jones applicable
23 to all companies?

24 A. Definitely not, financial integrity is a prospective concept unique to each
25 company taking into account its outlook and future needs. The test year

1 guidelines that I have suggested for TESCO are company-specific and consider
2 that particular utility's current financial and operating characteristics
3 and trends. Because of differences in service areas, load requirements,
4 construction plans, customer mix, etc., this set of guidelines is not
5 appropriate for even all of the Texas Utilities Companies or much less for
6 all electric utilities. In addition, I should stress that these guidelines
7 are merely rules-of-thumb; The final determination of the recommended level
8 of CWIP is based on a judgemental analysis of prospective ratios.

9 Q. Based upon these guidelines, Ms. Jones has included 50 percent of TESCO's
10 CWIP in the Company's rate base. Do you feel that this level is adequate to
11 maintain the Company's financial integrity over the expected life of the
12 rates?

13 A. Yes, I do. While I recognize that the test year indicators will deteriorate
14 going forward, there seems to be an adequate cushion built into the Staff's
15 recommended rates to account for this. The growth in KWH sales and revenues
16 projected by the Company over the next two years should be sufficient to
17 offset any increases in operation and maintenance expenses. In fact,
18 assuming all other costs of service remain constant, a twelve percent
19 increase in expenses can be offset by a 3.2 percent increase in base rate
20 revenues and still produce the same dollars of return. Internal cash
21 generation should be more than ample over the next 10 to 14 months.
22 Finally, taking into account the construction programs for the remainder of
23 1980 and 1981, the level of AFUDC to net income does not appear to be so
24 excessive so as to jeopardize the Company's financial health prior to the
25 filing for additional rate relief. For these reasons, the Staff's

1 recommendation seems sufficient to maintain Texas Electric Service
2 Company's financial integrity until rate relief is sought again.

3 VII. CONCLUSIONS AND SUMMARY OF RECOMMENDATIONS

4 Q. Would you briefly recapitulate the major points discussed in your testimony?

5 A. The major issues in my testimony have centered around specifying a fair
6 value mix, determining a fair rate of return on Texas Electric Service
7 Company's invested equity capital, computing a composite rate of return, and
8 evaluating the adequacy of the Staff's proposed cost of service. The
9 conclusions that I have reached on the various issues are summarized below:

10 -A fair mix upon which to determine the adjusted value of
11 invested capital 36.125 percent net current cost and 63.875
percent net original cost.

12 -The capital markets have undergone significant shifts over
13 the last 12 months with investors requiring higher yields
14 to induce them to make investments. The net effect of this
15 on the Texas Utilities System has been that the market price
16 of the Company's common stock is now consistently selling
below its book value. In light of this, it seems apparent
that the returns authorized the Texas Utilities System in
the past are no longer adequate, and they must be revised to
reflect current economic conditions.

17 -Because Texas Utilities continues to be one of the least
18 risky electric utilities in the country, the return
19 required by investors from the Company is less than that
20 demanded from most other companies in the industry and
other firms in general. Based upon my analysis, I believe
Texas Utilities' cost of equity to now be between 14.25 and
14.75 percent.

21 -If a market-to-book ratio greater than one is to be sought,
22 only the dividend yield portion of total return need be
23 adjusted. Thus, to encourage Texas Utilities' common stock
24 to sell at approximately 110 percent of book value, a 100
basis point upward adjustment to the cost of equity is
appropriate.

25 -In light of the continuing construction program facing TESCO
and the corresponding probability of having to raise

1 additional equity capital, I feel that a market-to-book
2 adjustment of 110 percent is warranted. Combining the 100
3 basis point market-to-book adjustment with the estimated
4 cost of equity to the Company of 14.5 percent results in a
5 fair rate of return to the equity invested in TESCO of
6 approximately 15.50 percent.

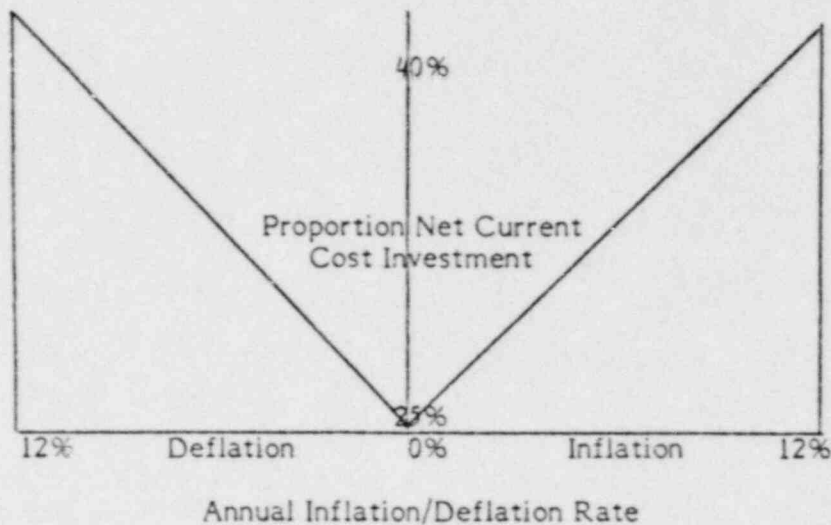
7 -Based upon a return to equity of 15.50 percent, I feel that
8 a composite rate of return of 11.312 percent should be
9 applied to TESCO's invested capital. This represents an
10 9.23 percent return on the adjusted value of the Company's
11 invested capital.

12 -Based upon an analysis of the financial circumstances
13 facing TESCO between now and when the Company will likely
14 seek rate relief again, I believe that the Staff's proposed
15 revenue requirements are sufficient to maintain the
16 financial health of TESCO and that the Company's financial
17 integrity will not be jeopardized.

18 Q. Does this conclude your direct testimony in this case?

19 A. Yes, it does.
20
21
22
23
24
25

TEXAS ELECTRIC SERVICE COMPANY
DERIVATION OF THE RELATIONSHIP BETWEEN ANNUAL INFLATION
 AND DEFLATION RATES AND PROPORTION OF NET CURRENT COST
 INVESTED CAPITAL



The mix between net current cost invested capital and original cost invested capital has been determined so that the statutory limits for inclusion of net current cost coincides with historical experience. Over the 33-year period from 1947 to 1979, the most extreme inflation or deflation rate was the 11.8 percent inflation in 1947; therefore, 12 percent has been selected as the outside limits. These boundaries have been linearly connected with the origin under the presumption that, in the absence of either inflation or deflation, the invested capital mix should reflect 25 percent net current cost and 75 percent net original cost. For each additional percent of inflation or deflation, an incremental 1.25 percent of net current cost should be included in the invested capital mix.

The relationship between the proportion of net current cost investment included in the mix and the annual inflation/deflation rate can be expressed as:

$$Y = 0.25 + 1.25 X$$

where: Y = proportion of net current cost investment
 X = annual inflation/deflation rate

PUBLIC UTILITY COMMISSION OF TEXAS

Schedule I

Page 2 of 2

TEXAS ELECTRIC SERVICE COMPANY
MIX OF NET ORIGINAL COST AND NET CURRENT COST OF
INVESTED CAPITAL FOR EACH YEAR SINCE 1947

<u>Year</u>	<u>Annual Percentage Change (a)</u>	<u>Proportion of Net Current Cost</u>	<u>Proportion of Net Original Cost</u>
1980	8.9%	36.125%	63.875%
1979	8.9%	36.125%	63.875%
1978	8.3%	35.375%	64.625%
1977	6.1%	32.625%	67.375%
1976	4.7%	30.875%	69.125%
1975	7.5%	34.375%	65.625%
1974	11.0%	38.750%	61.250%
1973	7.5%	34.375%	65.625%
1972	3.2%	29.000%	71.000%
1971	4.7%	30.875%	69.125%
1970	5.5%	31.875%	68.125%
1969	4.8%	31.000%	69.000%
1968	4.0%	30.000%	70.000%
1967	3.2%	29.000%	71.000%
1966	2.7%	28.375%	71.625%
1965	1.9%	27.250%	72.750%
1964	1.4%	26.750%	73.250%
1963	1.3%	26.625%	73.375%
1962	1.1%	26.375%	73.625%
1961	1.3%	26.625%	73.375%
1960	1.7%	27.125%	72.875%
1959	1.6%	27.000%	73.000%
1958	2.6%	28.250%	71.750%
1957	3.7%	29.625%	70.375%
1956	3.4%	29.250%	70.750%
1955	1.5%	26.875%	73.125%
1954	1.5%	26.875%	73.125%
1953	0.9%	26.125%	73.875%
1952	2.2%	27.750%	72.250%
1951	6.7%	33.375%	66.625%
1950	1.4%	26.750%	73.250%
1949	-0.6%	25.750%	74.250%
1948	6.7%	33.375%	66.625%
1947	11.8%	39.750%	60.250%

(a) Source for 1946-1972: Gross National Product Implicit Price Deflator as reported in the U.S. Department of Commerce's Survey of Current Business.

Source for 1973-1979: Gross National Produce Implicit Price Deflator for Year Ended December 31, 1979, as reported in the Federal Reserve Bank of St. Louis' National Economic Trends.

(b) For the year ended March 31, 1980.

PUBLIC UTILITY COMMISSION OF TEXAS

TEXAS POWER & LIGHT COMPANY
YIELDS ON LONG-TERM FEDERAL AND PUBLIC UTILITY SECURITIES(1)

<u>Line</u>	<u>Date</u>	<u>Federal Securities(2)</u>	<u>AAA Bonds(3)</u>	<u>AA Bonds(3)</u>	<u>A Bonds(3)</u>	<u>Baa Bonds(3)</u>	<u>aa Pref. Stock(2)</u>	<u>a Pref. Stock(2)</u>	<u>baa Pref. Stock(2)</u>
A	7/30/79	8.88	9.44	9.77	10.08	10.52	8 96	9.49	10.34
B	2/15/79	8.96	9.53	9.74	9.81	10.22	9.03	9.52	10.32
C	9/27/79	9.18	9.72	10.06	10.42	11.05	9.60	10.34	10.97
D	12/17/79	10.08	10.99	11.56	11.91	12.62	10.68	11.42	12.63
E	2/13/80	11.76	12.47	12.90	13.39	14.12	11.20	12.27	13.09
F	6/27/80	7.65	10.96	11.63	12.00	12.54	10.59	10.97	12.05

- (1) Weekly average for week containing the date.
(2) Federal Reserve Bank of St. Louis, U.S. Financial Data.
(3) Moody's Utility News Report.

PUBLIC UTILITY COMMISSION OF TEXAS

Schedule III
Page 1 of 5

TEXAS ELECTRIC SERVICE COMPANY

IMPLIED GROWTH RATES[A]

07/11/80

	1979	1978	1977	1976	1975	1974	1973	1972	1971	1970	1969	1968	1967	1966	1965	1964
RETENTION RATE(Z)	33.06	40.16	41.67	42.36	38.61	48.62	48.26	48.72	44.83	45.78	44.37	40.74	42.42	41.46	40.87	40.74
RETURN ON EQUITY(Z)	11.97	12.95	12.91	13.03	12.11	13.89	14.11	15.09	14.73	15.37	15.28	14.88	15.48	15.38	15.31	15.63
IMPLIED GROWTH RATES(Z)[B]	3.96	5.20	5.38	5.52	4.67	6.75	6.81	7.35	6.60	7.04	6.78	6.06	6.57	6.38	6.26	6.37

REALIZED RATE OF RETURN(Z)

		12.0	12.5	13.0	13.5	14.0	14.5	15.0
EARNINGS RETENTION RATIO(Z)								
A	32.0	3.8	4.0	4.2	4.3	4.5	4.6	4.8
A	34.0	4.1	4.3	4.4	4.6	4.8	4.9	5.1
A	36.0	4.3	4.5	4.7	4.9	5.0	5.2	5.4
A	38.0	4.6	4.8	4.9	5.1	5.3	5.5	5.7
A	40.0	4.8	5.0	5.2	5.4	5.6	5.8	6.0
A	42.0	5.0	5.3	5.5	5.7	5.9	6.1	6.3
A	44.0	5.3	5.5	5.7	5.9	6.2	6.4	6.6
A	46.0	5.5	5.8	6.0	6.2	6.4	6.7	6.9

[A] VALUES TAKEN FROM TEXAS UTILITY'S ANNUAL REPORTS

EARNINGS RETENTION RATIO COMPUTED AS 100% LESS "DIVIDENDS DECLARED ON COMMON STOCK, PERCENT OF NET INCOME" AND REALIZED RETURN ON EQUITY BASED ON EARNINGS ON AVERAGE BOOK VALUE.

[B] PRODUCT OF EARNINGS RETENTION RATIO AND REALIZED RETURN ON EQUITY.

PUBLIC UTILITY COMMISSION OF TEXAS

PAGE 2 OF 5
Schedule III

TEXAS ELECTRIC SERVICE COMPANY

HISTORICAL GROWTH TRENDS FOR NET BOOK VALUE, EARNINGS PER SHARE, DIVIDENDS PER SHARE [A]

07/11/80

	1979	1978	1977	1976	1975	1974	1973	1972	1971	1970	1969	1968	1967	1966	1965	1964
NBV(\$)	20.00	20.14	19.10	18.09	17.07	16.30	15.09	13.40	12.45	11.18	10.42	9.34	8.00	8.25	7.75	7.27
ANNUAL GROWTH (%)	3.28	5.45	5.58	5.98	4.72	8.02	12.61	7.63	11.36	7.29	11.56	6.14	6.67	6.45	6.60	10.99
EPS(\$)	2.45	2.54	2.40	2.29	2.02	2.10	2.01	1.95	1.74	1.66	1.51	1.35	1.32	1.23	1.15	1.00
ANNUAL GROWTH (%)	-3.54	5.83	4.00	13.37	-7.34	8.46	3.00	12.07	4.82	9.93	11.85	2.27	7.32	6.96	6.48	5.88
DPS(\$)	1.64	1.52	1.40	1.32	1.24	1.12	1.04	1.00	.96	.90	.84	.80	.76	.72	.68	.64
ANNUAL GROWTH (%)	7.89	8.57	6.06	6.45	10.71	7.69	4.00	4.17	6.67	7.14	5.00	5.26	5.56	5.88	6.25	6.67

[A] TEXAS UTILITY'S ANNUAL REPORTS

PUBLIC UTILITY COMMISSION OF TEXAS

TEXAS ELECTRIC SERVICE COMPANY

LINEAR REGRESSION VALUES(A)

07/11/80

	EQUATION INTERCEPT	EQUATION SLOPE	1979	1978	1977	1976	1975	1974	1973	1972	1971
NBV											
5 YEARS	16.19	.95	20.94	19.99	19.04	18.09	17.14	16.19	.00	.00	.00
10 YEARS	10.41	1.08	21.24	20.15	19.07	17.99	16.90	15.82	14.74	13.65	12.57
15 YEARS	4.95	1.01	20.06	19.05	18.05	17.04	16.03	15.03	14.02	13.01	12.00
EPS											
5 YEARS	2.01	.11	2.56	2.45	2.34	2.23	2.12	2.01	.00	.00	.00
10 YEARS	1.60	.09	2.55	2.46	2.36	2.27	2.17	2.08	1.98	1.89	1.79
15 YEARS	1.08	.10	2.63	2.53	2.42	2.32	2.22	2.11	2.01	1.91	1.80
DPS											
5 YEARS	1.12	.10	1.62	1.52	1.42	1.32	1.22	1.12	.00	.00	.00
10 YEARS	.76	.08	1.58	1.50	1.42	1.34	1.26	1.17	1.09	1.01	.93
15 YEARS	.53	.07	1.53	1.46	1.39	1.33	1.26	1.19	1.13	1.06	1.00

(A) BASED ON VALUES AS REPORTED IN TEXAS UTILITY'S ANNUAL REPORTS.

PUBLIC UTILITY COMMISSION OF TEXAS

TEXAS ELECTRIC SERVICE COMPANY

LINEAR REGRESSION VALUES(A)

07/11/80

	1970	1969	1968	1967	1966	1965	1964
NBV							
5 YEARS	.00	.00	.00	.00	.00	.00	.00
10 YEARS	11.49	10.41	.00	.00	.00	.00	.00
15 YEARS	11.00	9.99	8.98	7.98	6.97	5.96	4.95
EPS							
5 YEARS	.00	.00	.00	.00	.00	.00	.00
10 YEARS	1.70	1.60	.00	.00	.00	.00	.00
15 YEARS	1.70	1.59	1.49	1.39	1.28	1.18	1.08
DPS							
5 YEARS	.00	.00	.00	.00	.00	.00	.00
10 YEARS	.84	.76	.00	.00	.00	.00	.00
15 YEARS	.93	.86	.80	.73	.67	.60	.53

PUBLIC UTILITY COMMISSION OF TEXAS

TEXAS ELECTRIC SERVICE COMPANY

SUMMARY OF COMPOUND GROWTH RATES[A]

07/11/80

	1979-75	1979-70	1979-65
NET BOOK VALUE			
ACTUAL(X)	5.00	7.16	7.26
REGRESSION(X)	5.29	7.39	9.78
EARNINGS PER SHARE			
ACTUAL(X)	2.36	4.96	5.62
REGRESSION(X)	5.00	4.76	6.13
DIVIDENDS PER SHARE			
ACTUAL(X)	7.93	6.92	6.48
REGRESSION(X)	7.64	7.50	7.26

[A] COMPOUND GROWTH RATES CALCULATED FROM CCC-3 PAGES 2,3,4.

TEXAS ELECTRIC SERVICE COMPANY
EARNINGS PROJECTIONS

$$k = \frac{E_1 (1 - b)}{P} + (br + vs)$$

- where, k = cost of equity
 E_1 = expected earnings in next period
 b = expected earnings retention ratio
 P = market price of common stock
 r = expected realized return on common equity
 v = percent of funds from sale of new stock accruing to existing stockholders
 s = ratio of proceeds from new stock to existing book value

TEXAS UTILITIES COMPANY

$$k = \frac{E_1 (1 - b)}{P} + (br + vs)$$

$$k = \frac{\$2.86 (.61)}{\$18.375} + (0.39 \times 0.130) + (-0.0071 \times 0.867)$$

$$k = 0.095 + 0.045$$

$$k = 0.140 \text{ or } 14.0\%$$

- E_1 = \$2.86 Average of analysts' forecasts, Schedule IV, page 2.
 b = .39 Extrapolation from Schedule III, page 2 of 5.
 P = \$18.375 Text of testimony.
 r = .130 Extrapolation from Schedule III, page 2 of 5.
 v = -.0071 Net Proceeds (\$17.73) less Book Value (\$20.45) times New Shares (5,000,000) equals Total Dilution (\$13,600,000) divided by product of Existing Shares (93,518,685) and Book Value (\$20.45) equals Percent Dilution of Existing Shares (-0.71%).
 s = .867 Proceeds New Stock (\$17.73) divided by Book Value (\$20.45).

PUBLIC UTILITY COMMISSION OF TEXAS

Schedule IV

Page 2 of 2

TEXAS ELECTRIC SERVICE COMPANY
EARNINGS PROJECTIONS FORECAST BY INVESTMENT ANALYSTS

	<u>1980</u> <u>Estimate</u>
Bache Halsey Stuart Shields	\$3.00
Rauscher Pierce Securities Corporation	\$2.60
Shearson Hayden Stone Inc.	\$2.65
Moore & Schley, Cameron & Co.	\$2.90
Standard and Poor's Corporation	\$2.90
Thompson McKinnon	\$3.00
Value Line	\$2.85
Salomon Bros.	<u>\$3.00</u>
AVERAGE	<u>\$2.86</u>

Sources: Standard and Poor's Earnings Forecaster
Salomon Brother's Electric Utility Regulation, Quality and Earnings
Value Line

PUBLIC UTILITY COMMISSION OF TEXAS

TEXAS ELECTRIC SERVICE COMPANY
SURVEY OF INVESTORS INQUIRING AS TO THEIR
REQUIRED RATE OF RETURN

Assuming that a "AA", long-term utility bond currently yields about 12.5%, the utility common stock for the same company would be attractive to you relative to the bond if its expected total return was at least:

<u>Total Return</u>	<u>Indicated Risk Premium</u> (basis points)
over 22%	over 900
21-22	900
20-21	800
19-20	700
18-19	600
17-18	500
16-17	400
15-16	300
14-14	200
under 14	under 200

MOST INVESTORS WOULD REQUIRE A 15 TO 18% TOTAL RETURN OR 423 BASIS POINTS OVER THE BOND ALTERNATIVE . . .

<u>Total Return</u>	<u>Risk Premium</u>	<u>Percent of Respondents*</u>	<u>Weighted Average Risk Premium</u>
over 22%	over 900	1%	9 basis points
21-22	900	2%	18
20-21	800	3%	24
19-20	700	2%	14
18-19	600	7%	42
17-18	500	23%	115
16-17	400	25%	100
15-16	300	27%	81
14-15	200	7%	14
under 14	under 200	3%	6
			423 basis points

*May not add due to rounding.

RISK PREMIUM ANALYSIS-EXPECTED RETURN MODEL.....CONTINUED

FOOTNOTES

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- [A] COMPUTED AS DIVIDEND IN YEAR T+1 DIVIDED BY AVERAGE PRICE IN YEAR T FROM SCHEDULE H-2 OF RATE FILING PACKAGE
- [B] GROWTH COMPUTED AS THE AVERAGE OF THE COMPOUND GROWTH RATES FOR PRECEDING FIVE, TEN, AND FIFTEEN YEAR PERIODS FOR NBV, EPS, DPS.
- [C] SUM OF DIVIDEND YIELD AND COMPOUND GROWTH RATES.
- [D] YIELD FOR T AS REPORTED BY MOODY'S INVESTORS SERVICE, INC.
- [E] DIFFERENCE BETWEEN COST OF EQUITY AND MOODY'S PUBLIC UTILITY BOND YIELD.
- [F] MOODY'S UTILITY NEWS REPORT; SPOT BOND YIELD.
- [G] SUM OF AVERAGE PREMIUM [E] AND SPOT BOND YIELD [F].

PUBLIC UTILITY COMMISSION OF TEXAS

Schedule VII
Page 1 of 1

Texas Electric Service Company
Composite Returns on Common Equity 1975-1979

<u>Industry Group</u>	<u>1975</u>	<u>1976</u>	<u>1977</u>	<u>1978</u>	<u>1979</u>
Aerospace	11.9%	13.9%	15.3%	20.3%	21.7%
Airlines	-1.8	8.0	13.4	20.0	6.8
Appliances	5.7	16.0	18.5	15.7	9.3
Automotive	6.5	17.2	19.1	16.8	11.3
Banks & Bank Holding Cos.	12.4	11.7	12.2	14.3	15.2
Beverages	13.6	18.2	17.5	13.2	14.6
Building Materials	9.6	14.0	14.6	16.9	15.8
Chemicals	14.9	16.6	13.5	14.4	17.1
Conglomerates	11.3	13.2	12.9	13.5	18.0
Containers	12.0	12.7	11.9	12.1	13.4
Drugs	18.9	17.8	18.2	20.4	20.8
Electrical, Electronics	12.3	18.1	18.2	18.6	19.7
Food Processing	14.8	14.9	14.2	14.8	15.4
Food & Lodging	11.6	15.1	15.7	18.1	17.1
General Machinery	13.1	14.3	14.2	15.3	15.9
Instruments	14.4	14.9	14.8	15.3	15.9
Leisure Time Industries	12.9	14.6	15.5	18.8	18.0
Metals & Mining	7.1	7.7	6.3	10.0	19.4
Miscellaneous Manufacturing	11.0	14.1	14.8	16.0	19.3
Natural Resources (Fuel) (1)	13.1	14.4	13.4	13.9	21.5
Nonbank Financial	11.4	13.1	16.1	18.8	17.1
Office Equipment, Computers	16.4	17.9	19.0	20.4	19.8
Oil Service & Supply	21.8	24.0	21.0	20.5	20.6
Paper and Forest Products	13.7	15.6	14.3	15.5	17.7
Personal Care Products	17.8	19.5	19.2	20.0	18.2
Publishing	12.6	13.1	18.6	19.4	20.6
Radio & TV Broadcasting	14.7	20.0	21.7	22.3	22.0
Railroads	6.4	8.0	8.9	9.3	12.9
Real Estate & Housing	3.2	10.1	14.0	18.4	21.0
Retailing (Food)	7.4	11.7	11.7	15.4	15.5
Retailing (Nonfood)	9.1	13.2	14.6	14.9	14.5
Savings and Loan	9.8	13.6	17.2	18.4	15.4
Service Industries	15.3	16.0	16.3	18.2	19.3
Special Machinery	17.4	18.7	18.6	18.4	16.5
Steel	9.5	7.6	0.8	7.8	5.4
Textiles & Apparel	7.2	12.1	11.9	12.7	13.5
Tire & Rubber	7.9	7.7	10.2	5.4	7.8
Tobacco	17.3	16.6	N A	19.7	20.5
Trucking	N.A	22.2	21.6	21.4	16.9
Utilities	11.2	11.9	12.4	12.7	12.8
All Industry Composite	11.8	14.0	14.1	15.1	16.6

(1) Oil companies only

Source: Business Week.

TEXAS ELECTRIC SERVICE COMPANY
SUMMARY OF COST OF EQUITY ESTIMATES

<u>Estimation Technique</u>	<u>Cost of Equity Estimate</u>
Discounted Cash Flow	
a. Retention Growth	14.5% - 14.9%
b. Adjusted Historical Trend	14.4% - 15.5%
Projected Earnings	
a. Investment Analyst Forecasts	14.0%
Direct Inquiry	
a. Mitchel Hutchins Survey	14.0 - 17.0%
Bond Yield/Risk Premium	
a. Expectations Model	15.2 - 17.2%
Comparable Earnings	
Judgemental Conclusion	14.50 - 15.00%

TEXAS ELECTRIC SERVICE COMPANY
DILUTION EFFECTS OF STOCK ISSUES

	<u>January</u> <u>1980 Offering</u>	<u>January</u> <u>1979 Offering</u>	<u>March</u> <u>1978 Offering</u>
Pre-Issue NBV/Share	\$20.80	\$20.14	\$19.10
Post-Issue NBV/Share	\$20.48	\$20.08	\$19.14
Dilution per Share	\$0.32	\$0.06	\$(0.04)
% Dilution per Share	1.54%	0.30%	(0.21)%
Cost of Issue	4.48%	3.06%	2.98%

TEXAS ELECTRIC SERVICE COMPANY
DERIVATION OF MARKET-TO-BOOK ADJUSTMENT

- P = market price of common share
B = book value of common share
M/B = target market price to book value ratio
k = cost of equity
k* = cost of equity adjusted to encourage a target market-to-book ratio
D₁ = expected dividend per share in next period
g = expected long-term growth

$$P = B = \frac{D_1}{k - g}$$

$$P = B (M/B) = \frac{D_1}{k^* - g} (M/B)$$

$$P = \frac{D_1}{k^* - g} (M/B)$$

$$\frac{P}{(M/B)} = \frac{D_1}{k^* - g}$$

$$Pk^* - Pg = D_1 (M/B)$$

$$Pk^* = D_1 (M/B) + Pg$$

$$k^* = \frac{D_1 (M/B) + Pg}{P}$$

$$k^* = \frac{D_1}{P} (M/B) + g$$

PUBLIC UTILITY COMMISSION OF TEXAS

Schedule X
Page 1 of 3

TEXAS ELECTRIC SERVICE COMPANY
CAPITALIZATION ANALYSIS OF TESCO
(\$000s)

	<u>December 31, 1977</u>		<u>December 31, 1978</u>		<u>December 31, 1979</u>		<u>March 31, 1980</u>	
	<u>Amount</u>	<u>Percent</u>	<u>Amount</u>	<u>Percent</u>	<u>Amount</u>	<u>Percent</u>	<u>Amount</u>	<u>Percent</u>
Long-Term Debt	\$ 554,942	47.2%	\$ 554,925	43.2%	\$ 618,405	44.4%	\$ 690,136	44.4%
Preferred Stock	145,336	12.3%	174,991	13.6%	174,991	12.5%	209,624	13.5%
Common Equity	<u>477,953</u>	<u>40.5%</u>	<u>553,850</u>	<u>43.2%</u>	<u>600,402</u>	<u>43.1%</u>	<u>653,799</u>	<u>42.1%</u>
TOTAL	<u>\$1,178,231</u>	<u>100.0%</u>	<u>\$1,283,766</u>	<u>100.0%</u>	<u>\$1,393,798</u>	<u>100.0%</u>	<u>\$1,553,619</u>	<u>100.0%</u>

PUBLIC UTILITY COMMISSION OF TEXAS
TEXAS ELECTRIC SERVICE COMPANY

Important Quality Measurements of 100 Electric Utilities: 12/31/79

	Bond Ratings			12/31/79 Pre-Tax Interest Coverage (A) (B)	12/31/79 Capital Ratios			12/31/79 S-T Debt % of L-T Cap.	12/31/79 AFDC % of Net Earn.	12/31/79 Effective Inc. Tax Rate		12/31/79 Return on Common Equity
	Moody's	S&P	D&P		% L-T	% Pfd.	% Com.			(A)	(B)	
1 ALLEGHENY POWER		*		2.5/2.3	53	11	36	3	30%	36%	43%	10.9%
2 AMERICAN ELEC PWR		*		2.1/1.9	54	10	36	5	35	25	32	10.8
3 ARIZONA PUBLIC SVC	A	A-	7	2.4/1.8	49	12	39	2	63	11	20	12.7
4 ATLANTIC CITY ELEC	Aa	A+	4	3.6/3.3	45	13	42	6	22	35	40	11.0
5 BALTIMORE GAS & EL	Aa	AA-	3	3.3/3.1	50	12	38	-0-	16	36	39	11.4
6 BOSTON EDISON	Baa	BBB	7	2.6/2.2	54	13	33	5	59	43	57	11.5
7 CAROLINA PWR & LT	A	A	5	3.0/2.2	51	13	36	3	80	37	63	12.3
8 CENTRAL HUDSON G&E	A	A-	6	2.3/1.9	50	15	35	11	46	18	26	12.3
9 CENTRAL ILL LIGHT	A	A+	4	3.8/3.7	50	16	34	4	10	47	49	12.3
10 CEN ILL PUB SVC	AA	AA	4	3.2/2.8	50	12	38	5	39	40	49	12.7
11 CENTRAL MAINE PWR	A	BBB+	7	2.9/2.6	47	13	40	11	25	36	42	12.1
12 CENTRAL SOUTH WEST		*		3.7/2.9	48	9	43	6	50	38	53	14.2
13 CENTRAL VT PUB SVC	Baa	BBB		3.6/3.0	44	14	42	9	39	32	41	13.1
14 CINCINNATI G&E	Aa	AA-	4	2.7/2.1	53	12	35	5	53	20	31	12.7
15 CLEVELAND EL ILLU	Aa	AA-	5	2.7/2.1	47	15	38	4	53	20	30	12.1
16 COL & SO OHIO ELEC	A	BBB+	7	2.4/2.1	52	13	35	4	41	27	35	10.9
17 COMMONWEALTH ED	A	AA-	4	2.0/1.4	54	14	32	5	103	14	39	8.6
18 COMMUNITY PUB SVC	A	A		2.4/2.4	52	10	38	13	1	39	39	10.2
19 CONSOLIDATED ED	A	A	7	3.6/3.6	44	12	44	-0-	2	31	31	10.6
20 CONSUMERS POWER	A	A-	8	2.2/1.6	50	15	35	7	74	12	23	11.5
21 DAYTON POWER & LT	A	A	7	2.6/1.9	51	15	34	-0-	72	18	33	10.8
22 DELMARVA PWR & LT	A	A	7	3.0/2.6	51	12	37	2	38	31	39	12.1
23 DETROIT EDISON	Baa	BBB	9	2.3/1.9	53	13	34	4	61	26	39	10.2
24 DUKE POWER	A	A+	4	3.0/2.1	49	14	37	2	73	26	46	13.4
25 DUQUESNE LIGHT	A	AA-	6	2.8/2.4	51	16	33	1	45	37	46	9.3
26 EL PASO ELECTRIC	A	AA-	6	3.0/2.1	45	17	38	13	84	34	63	14.2
27 EMPIRE DIST ELEC	A	A	5	2.8/2.3	52	12	36	-0-	45	29	40	11.8
28 FLORIDA POWER CORP	A	A+	3	3.4/3.4	48	15	37	12	2	48	48	11.7
29 FLORIDA PWR & LT	A	A+	3	3.3/2.9	51	12	37	1	34	43	52	12.9
30 GENERAL PUB UTILS		*		2.1/1.8	53	13	34	4	45	31	40	6.9
31 GULF STATES UTILS	A	A	8	2.4/1.8	54	11	35	5	78	31	55	11.2
32 HAWAIIAN ELECTRIC	A	A	4	3.3/3.1	51	12	37	1	16	41	45	12.9
33 HOUSTON INDUSTRIES	Aa	AA	2	3.6/3.1	51	8	41	-0-	29	37	45	14.3
34 IDAHO POWER	A	A	5	1.9/1.5	57	7	36	3	62	20	35	8.5
35 ILLINOIS POWER	Aa	AA	3	3.2/2.6	50	12	38	2	51	35	48	12.3
36 INDIANAPOLIS P&L	Aa	AA	3	4.2/4.0	48	13	39	2	13	46	48	15.2
37 INTERSTATE POWER	A	A	7	3.0/2.8	54	14	32	3	25	41	46	12.2
38 IOWA ELEC LT & PWR	A	A	6	2.6/2.3	50	15	35	2	32	35	42	11.2
39 IOWA-ILL GAS & EL	Aa	AA	3	4.1/3.8	48	14	38	-0-	24	43	48	13.4
40 IOWA RESOURCES	Aa	A	5	3.4/3.1	49	11	40	9	22	40	45	13.6
41 IOWA PUBLIC SVC	Aa	AA	4	3.1/2.5	51	13	36	-0-	49	35	47	12.9
42 IOWA SOUTHERN UTIL	Aa	AA		3.1/2.5	51	10	39	2	43	30	42	12.8
43 KANSAS CITY P&L	Aa	A	6	2.1/1.3	53	13	34	4	117	18	65	9.3
44 KANSAS GAS & ELEC	Baa	BBB	6	2.0/1.3	50	15	35	5	123	20	68	8.2
45 KANSAS POWER & LT	Aa	AA	4	3.2/2.6	45	14	41	1	48	33	46	12.0
46 KENTUCKY UTILITIES	Aa	AA	3	2.8/2.8	51	13	36	6	-0-	47	47	10.4
47 LONG ISLAND LTNG	A	A-	7	2.5/1.8	45	16	39	-0-	62	1	2	12.2
48 LOUISVILLE G&E	Aaa	AA	1	3.3/3.3	48	17	35	9	-0-	47	47	9.1
49 MADISON GAS & ELEC	Aa	AA		4.3/4.3	43	14	43	2	-0-	52	52	10.0
50 MIDDLE SOUTH UTILS		*		1.7/0.9	59	10	31	5	117	(-beg-)		11.5

PUBLIC UTILITY COMMISSION OF TEXAS
TEXAS ELECTRIC SERVICE COMPANY

Schedule X
Page 3 of 3

	Bond Ratings			12/31/79	12/31/79			12/31/79	12/31/79	12/31/79		12/31/79
	Moody's	S&P	D&P	Pre-Tax Interest Coverage (A) (B)	Capital Ratios			S-T Debt % of L-T Cap.	AFDC % of Net Earn.	Effective Inc. Tax Rate		Return on Common Equity
					L-T Debt	Pfd.	Com.			(A)	(B)	
51 MINNESOTA PWR & LT	A	A	7	2.7/2.2	54	12	34	3	50%	38	52	12.9%
52 MISSOURI PUB SVC	Not rated (5)			2.2/1.9	55	15	30	9	50	27	37	11.4
53 MONTANA DAKOTA UT	A	A		3.2/3.0	51	11	39	5	16	39	43	13.4
54 MONTANA POWER	A	A	7	2.3/2.2	52	9	39	5	14	27	30	10.6
55 NEVADA POWER	Baa	BBB	7	3.3/3.3	48	14	38	5	3	32	32	16.5
56 NEW ENGLAND ELEC		*		3.3/3.0	51	12	37	1	30	40	47	13.7
57 NEW ENG G&E ASSO		*		3.3/3.2	48	13	39	8	12	39	42	13.3
58 NEW YORK STATE L&G	A	A-	7	2.8/2.4	50	13	37	2	35	17	22	13.2
59 NIAGARA MOHAWK PWR	A	A-	8	2.6/2.1	49	13	38	3	45	12	17	11.5
60 NORTHEAST UTILS		*		2.0/1.7	55	12	33	6	48	21	29	9.2
61 NORTHERN IND P S	Aa	AA-	4	3.0/2.5	51	13	36	1	55	42	56	9.8
62 NORTHERN STATES PR	Aa	AA	2	4.5/4.4	46	12	42	1	12	48	51	13.2
63 NORTHWESTERN P S	Baa	BBB		2.4/2.0	55	13	32	1	55	27	40	12.9
64 OHIO EDISON	A	BBB+	8	2.4/1.6	51	16	33	7	92	22	50	11.0
65 OKLAHOMA GAS & EL	Aa	AA-	3	2.5/2.1	49	20	39	5	57	34	48	8.1
66 ORANGE & ROCK UTIL	A	A-	6	3.3/3.0	48	14	38	-0-	19	37	41	11.6
67 OTTER TAIL POWER	A	A	5	3.7/3.3	52	16	32	-0-	36	42	51	14.4
68 PACIFIC GAS & ELEC	Aa	AA-	4	2.8/2.2	44	15	41	6	53	18	28	11.6
69 PACIFIC POWER & LT	Baa	BBB+	7	2.0/1.7	59	10	31	2	44	9	14	11.7
70 PENNSYLVANIA P&L	Aa	A+	F	2.7/1.9	47	20	33	1	79	22	40	13.1
71 PHILADELPHIA ELEC	A	A-	8	2.2/1.6	52	13	35	2	76	19	36	9.6
72 PORTLAND GEN ELEC	Baa	BBB-	8	1.7/1.0	53	10	37	9	186	23	Neg	5.7
73 POTOMAC ELEC POWER	A	A+	5	3.0/2.9	51	11	38	2	10	40	43	10.6
74 PUB SVC COLORADO	A	A	5	2.5/2.2	50	14	36	4	45	32	42	7.7
75 PUB SVC ELEC & GAS	Aa	AA	4	3.4/3.0	48	12	40	2	30	35	42	10.8
76 PUB SVC INDIANA	Aa	AA	2	4.2/3.6	46	13	41	2	40	42	52	16.1
77 PUB SVC NDH NAMP	Baa	BBB	8	2.3/1.5	45	15	40	15	114	27	80	11.4
78 PUB SVC NEW MEXICO	Aa	AA	4	3.7/2.9	47	15	38	10	51	29	40	13.5
79 PUGET SOUND P&L	Baa	BBB	8	2.2/1.8	49	14	37	4	54	11	17	8.9
80 ROCHESTER GAS & EL	A	A	6	2.2/1.7	46	14	40	6	53	4	7	10.0
81 SAN DIEGO GAS & EL	Baa	BBB	8	2.2/1.8	46	15	39	11	48	6	10	10.3
82 SAVANNAH ELEC & PR	Baa	BBB-		1.7/1.5	63	8	29	2	52	31	41	7.1
83 SIFRRA PAC PWR CO	A	A	6	2.8/2.5	51	10	39	7	32	32	40	12.7
84 SOUTH CAROLINA E&G	A	A	5	2.3/1.8	55	11	34	3	66	32	49	10.3
85 SOUTHERN CALIF ED	Aa	AA	4	3.1/2.5	48	14	38	3	41	18	25	13.7
86 SOUTHERN COMPANY		*		2.1/1.8	59	11	30	4	78	43	64	8.9
87 SOUTHERN IND G&E	Aa	AA	2	3.9/3.6	46	12	42	2	21	45	50	10.8
88 SOUTHWESTERN P S	Aa	AA	3	2.5/2.2	53	11	36	8	28	14	18	13.3
89 TAMPA ELECTRIC	Aa	AA	2	3.3/3.3	51	8	41	5	5	42	43	12.1
90 TEXAS UTILITIES		*		3.0/2.7	50	11	39	4	28	37	44	12.0
91 TOLEDO EDISON	Baa	A-	7	2.4/1.8	51	15	34	2	75	22	40	10.9
92 TUCSON ELEC POWER	A	A+	4	3.1/2.5	50	10	40	2	40	20	27	14.7
93 UNION ELECTRIC	A	A		2.6/2.1	50	15	35	4	64	32	48	10.6
94 UNITED ILLUMINATING	A	FBB		2.4/1.8	48	16	36	16	65	14	26	13.2
95 UTAH POWER & LIGHT	A	AA-	4	2.8/2.7	49	13	38	2	18	31	34	11.2
96 VIRGINIA ELEC & PR	A	A	7	2.2/1.8	53	13	34	3	68	26	41	8.4
97 WASHINGTON WTR PWR	A	A-	7	2.5/2.3	58	4	38	-0-	22	18	21	11.5
98 WISCONSIN ELEC PWR	Aa	AA	2	4.0/3.7	47	11	42	10	20	44	49	12.5
99 WISCONSIN PWR & LT	Aa	AA	2	4.1/4.1	47	13	40	1	1	52	52	13.0
100 WISCONSIN PUB SVC	Aa	AA	1	5.6/5.6	43	13	44	2	2	53	54	14.5
		High		5.6/5.6	63%	20%	44%	16%	186%	53%	80%	16.5%
		Range - Low		1.7/0.9	43	4	29	-0-	-0-	(Neg.)	(Neg.)	5.7
		Median		2.8/2.3	50	13	37	4	45	32	42	11.7

Notes: (1) * Holding Company

(2) (A) Total AFDC included in pre-tax income

(3) (B) Total AFDC excluded

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(5) No long-term debt publicly outstanding

PUBLIC UTILITY COMMISSION OF TEXAS

Schedule XI
Page 1 of 1

TEXAS ELECTRIC SERVICE COMPANY
WEIGHTED AVERAGE COST OF INVESTED CAPITAL

<u>Component</u>	<u>Amount</u>	<u>Percent of Total</u>	<u>Component Percentage Cost</u>	<u>Component Weighted Average Cost</u>
Long-Term Debt ^(a)	\$ 690,195,916	41.78%	8.324%	3.478%
Notes Payable ^(b)	859,097	0.05%	6.189%	0.003
Preferrred Stock ^(c)	209,623,859	12.69	8.110%	1.029
Common Equity ^(d)	653,798,504	39.58	15.500%	6.135
Accumulated Deferred Investment Tax Credits ^(e)	<u>97,352,327</u>	<u>5.90</u>	11.312%	<u>0.667</u>
TOTAL	\$ <u>1,651,829,703</u>	<u>100.00%</u>		<u>11.312%</u>

- (a) Schedule H-6, page 1 of 1
- (b) Schedule H-5, page 2 of 4 of Rate-Filing Package.
- (c) Schedule H-4, page 1 of 1 of Rate-Filing Package as adjusted.
- (d) Schedule H, page 2 of 2 of Rate Filing Package.
- (e) Schedule H, page 2 of 2 of Rate-Filing Package.

TEXAS ELECTRIC SERVICE COMPANY
CASH DIVIDEND COVERAGE AND INTERNAL CASH GENERATION

	1980-82E			Internal Cash					
	6/30/79	12/31/78	3/31/77						
1 ALLEGHENY POWER	2.8	2.8	3.5	58	51 MIDDLE SOUTH UTIL	1.8	1.8	2.5	36
2 AMERICAN ELEC PWR	1.9	2.1	1.9	31	52 MINNESOTA P&L	4.1	3.5	3.1	106
3 ARIZONA PUBLIC SVC	1.7	2.1	2.3	25	53 MONTANA DAKOTA UT	3.5	3.5	3.8	20
4 ATLANTIC CITY ELEC	3.0	2.9	2.7	45	54 MONTANA POWER	3.0	3.0	2.6	31
5 BALTIMORE GAS & EL	2.8	3.0	2.7	80	55 NEVADA POWER	4.4	3.7	6.4	37
6 BOSTON EDISON	3.4	3.2	3.5	40	56 NEW ENGLAND ELEC	3.2	3.2	3.3	46
7 CAROLINA PWR & LT	2.7	4.5	3.4	28	57 NEW ENG G&E ASSO	3.3	3.3	3.5	80
8 CENTRAL HUDSON G&E	2.9	2.8	3.0	38	58 NEW YORK STATE E&G	2.2	2.3	1.7	23
9 CENTRAL ILL LIGHT	4.0	4.0	4.0	34	59 NIZGALA NORTHERN PWR	4	4	4	4
10 CENTRAL ILL PUB SVC	3.4	3.3	3.3	124	60 NORTHEAST UTIL	2.6	2.9	3.1	83
11 CENTRAL LA ENERGY	4.9	3.9	4.2	56	61 NORTHERN IND P S	2.6	2.4	3.1	32
12 CENTRAL MAINE PWR	2.6	2.4	2.4	33	62 NORTHERN STATES PR	4.1	4.1	4.1	73
13 CENTRAL SOUTH WEST	3.3	3.4	3.6	40	63 NORTHWESTERN P S	2.1	2.6	3.9	100
14 CENTRAL VT PUB SVC	2.7	2.7	2.2	39	64 OHIO EDISON	4	4	4	4
15 CINCINNATI G&E	4	4	4	4	65 OKLAHOMA GAS & EL	2.2	2.5	2.4	57
16 CLEVELAND EL ILL	1.7	1.8	2.6	33	66 ORANGE & ROCK UTIL	2.0	2.4	2.5	88
17 COL & SO OHIO	1.9	1.0	1.9	60	67 OTTER TAIL POWER	3.9	4.4	4.7	58
18 COMMONWEALTH ED	2.3	2.7	3.0	50	68 PACIFIC GAS & ELEC	1.4	1.9	2.2	64
19 COMMUNITY PUB SVC	3.9	4.3	4.2	74	69 PACIFIC POWER & LT	2.0	2.4	2.1	29
20 CONSOLIDATED ED	3.5	3.6	3.8	95	70 PENNSYLVANIA P&L	1.7	1.6	2.6	19
21 CONSUMERS PWR	4	4	4	4	71 PHILADELPHIA ELEC	1.8	1.8	1.8	48
22 DAYTON POWER & LT	1.5	1.7	1.9	48	72 PORTLAND GEN ELEC	4	4	4	4
23 DELMARVA PWR & LT	2.5	2.5	2.4	67	73 POTOMAC ELEC POWER	2.8	2.9	3.2	70
24 DETROIT EDISON	2.3	2.2	2.9	45	74 PUB SVC COLORADO	2.5	2.6	2.4	42
25 DUKE POWER	2.5	2.6	2.7	56	75 PUB SVC ELEC & GAS	3.6	3.6	3.6	46
26 DUQUESNE LIGHT	1.9	2.1	2.1	52	76 PUB SVC INDIANA	3.2	3.0	2.9	48
27 EL PASO ELECTRIC	1.6	1.9	2.0	28	77 PUB SVC NEW HAMP	1.5	2.1	1.7	20
28 EMPIRE DIST ELEC	2.8	3.2	3.0	50	78 PUB SVC NEW MEXICO	2.0	2.4	2.6	25
29 FLORIDA POWER CORP	3.4	4.4	5.0	31	79 PUGET SOUND P&L	2.5	2.5	2.8	10
30 FLORIDA PWR & LT	4.5	5.1	5.8	55	80 ROCHESTER GAS & EL	3.2	3.3	3.2	45
31 GENERAL PUB UTILS	3.4	2.8	2.7	50	81 SAN DIEGO GAS & EL	1.6	1.9	1.0	30
32 GULF STATES UTILS	2.7	3.1	3.0	31	82 SAVANNAH ELEC & PR	3.0	3.5	5.9	56
33 HAWAIIAN ELECTRIC	3.6	3.7	3.9	61	83 SIERRA PAC PWR CO	2.7	2.8	3.7	40
34 HOUSTON INDUSTRIES	3.8	3.7	4.4	29	84 SOUTH CAROLINA E&G	1.8	2.3	2.5	78
35 IDAHO POWER	2.0	2.5	1.9	59	85 SOUTHERN CALIF ED	2.6	4.6	3.6	40
36 ILLINOIS POWER	2.3	2.1	2.3	42	86 SOUTHERN COMPANY	2.3	2.5	2.9	5
37 INDIANAPOLIS P&L	3.4	3.2	3.2	54	87 SOUTHERN IND G&E	4.1	3.9	4.5	54
38 INTERSTATE POWER	2.5	2.1	2.5	57	88 SOUTHWESTERN P S	2.0	2.2	1.9	34
39 IOWA ELEC LT & PWR	4.4	4.9	3.8	44	89 TAMPA ELECTRIC	3.8	4.3	4.4	78
40 IOWA-ILL GAS & EL	2.8	2.6	3.1	33	90 TEXAS UTILITIES	3.4	3.5	3.3	62
41 IOWA RESOURCES	3.0	2.7	2.7	57	91 TOLEDO EDISON	1.8	2.0	0.7	24
42 IOWA PUBLIC SVC	3.0	3.2	3.6	75	92 TUCSON ELEC POWER	2.1	1.8	2.6	47
43 IOWA SOUTHERN UTIL	3.3	3.2	3.2	99	93 UNION ELECTRIC	2.6	2.9	2.9	21
44 KANSAS CITY P&L	2.7	2.7	4.8	39	94 UNITED ILLUMINATING	1.8	1.7	2.6	85
45 KANSAS GAS & ELEC	1.9	2.6	2.7	25	95 UTAH POWER & LIGHT	2.1	2.2	1.6	40
46 KANSAS POWER & LT	2.6	2.6	2.9	38	96 VIRGINIA ELEC & PR	2.3	2.3	2.1	38
47 KENTUCKY UTIL	4.5	3.7	3.7	37	97 WASHINGTON WTR PWR	1.9	2.9	1.5	10
48 LONG ISLAND LTNG	1.3	1.4	1.3	41	98 WISCONSIN ELEC PWR	3.6	3.5	3.6	52
49 LOUISVILLE G&E	3.7	3.8	3.7	42	99 WISCONSIN PWR & LT	3.8	3.7	3.5	65
50 MADISON GAS & ELEC	3.9	3.9	4.0	97	100 WISCONSIN PUB SVC	4.6	4.3	4.0	60
									49
					HIGH*	4.9	5.1	6.4	
					LOW*	0.8	0.8	0.7	
					MEDIAN*	2.7	2.8	2.9	

PUBLIC UTILITY COMMISSION OF TEXAS
TEXAS ELECTRIC SERVICE COMPANY

Electric Utility Interest Coverage Ratios
Classified by Bond Rating Groups

	Moody's	S&P	D&F	Pre-Tax Interest Charges Earned 12 Mos. Ended:													
				12/31/79		9/30/79		6/30/79		12/31/78		12/31/77		12/31/76		12/31/75	
				(A)	(B)	(A)	(B)	(A)	(B)	(A)	(B)	(A)	(B)	(A)	(B)	(A)	(B)
Straight Aaa/AAA																	
* Dallas P&L (TXU)	Aaa	AAA	1	3.2/2.7	3.2/2.7	3.7/3.1	3.7/3.1	3.1/2.6	3.5/3.0	2.9	3.3	3.3					
IX Texas Elec. Ser. (TXU)	Aaa	AAA	1	3.8/3.4	3.9/3.5	3.9/3.5	4.1/3.7	3.3/2.8	3.6	3.8	4.8						
IX Texas P&L (TXU)	Aaa	AAA	1	3.8/3.5	4.0/3.7	4.2/4.0	4.1/3.9	3.7/3.4	3.2	3.2	4.1						
Split Aaa/AA																	
X Louisville G&E	Aaa	AA	1	3.3/3.3	3.2/3.2	3.1/3.1	3.0/3.0	3.8/3.8	4.0	4.1	3.4						
Straight Aa/AA																	
1 Baltimore G&E	Aa	AA-	3	3.3/3.1	3.4/3.2	3.3/3.2	3.4/3.3	2.9/2.9	2.9	2.6	2.2						
Central Ill. Pub. Ser.	Aa	AA	4	3.2/2.8	3.7/3.3	3.9/3.5	3.2/2.9	3.1/2.7	3.0	2.9	2.8						
Central P&L (CSR)	Aa	AA	2	3.9/2.9	4.0/3.1	4.0/3.1	4.2/3.5	5.2/4.8	4.0	3.8	4.0						
Cincinnati G&E	Aa	AA-	4	2.7/2.1	2.9/2.4	2.9/2.4	3.2/2.7	3.4/3.0	2.6	2.6	2.8						
1 Cleveland Elec. Illu.	Aa	AA-	5	2.7/2.1	2.7/2.2	2.5/2.0	2.7/2.2	3.3/2.6	2.7	2.5	2.7						
IX Houston L&P	Aa	AA	2	3.6/3.1	3.7/3.3	3.6/3.3	3.6/3.3	4.1/3.8	4.0	2.8	3.5						
1 X Illinois Power	Aa	AA	3	3.2/2.6	3.4/2.8	3.3/2.8	3.5/3.0	3.8/3.3	3.7	3.8	3.2						
1 Indianapolis P&L	Aa	AA	3	4.2/4.0	4.3/4.2	4.0/3.9	3.4/3.3	3.8/3.0	2.9	2.8	2.7						
IX Iowa-Indiana G&E	Aa	AA	3	4.1/3.8	4.2/3.8	4.1/3.6	3.3/2.7	3.4/3.0	4.1	4.1	3.4						
1 Iowa Public Service	Aa	AA	4	3.1/2.5	3.3/2.6	3.5/2.8	3.0/2.3	2.9/2.4	3.4	3.8	3.4						
1 Iowa Southern Util.	Aa	AA	4	3.1/2.5	3.4/2.8	3.8/3.3	3.8/3.4	4.9/4.7	4.0	4.1	3.8						
Kansas P&L	Aa	AA	4	3.2/2.6	3.2/2.7	3.4/2.9	3.4/2.6	3.6/2.6	3.8	4.0	4.6						
* Kentucky Utilities	Aa	AA	3	2.8/2.8	3.0/3.0	3.2/3.2	2.7/2.7	2.8/2.6	3.3	3.4	2.5						
Madison G&E	Aa	AA	4	4.3/4.3	4.3/4.3	4.4/4.4	4.2/4.1	3.9/3.7	3.9	2.9	2.2						
No. Indiana Pub. Ser.	Aa	AA-	4	3.0/2.5	3.0/2.5	3.1/2.6	2.7/2.3	3.1/2.7	3.2	2.7	2.6						
* Northern States Power	Aa	AA	2	4.5/4.4	4.7/4.5	4.9/4.7	4.7/4.5	4.1/4.0	3.7	3.5	2.7						
* Oklahoma G&E	Aa	AA-	3	2.5/2.1	2.4/2.0	2.7/2.2	3.0/2.5	2.9/2.4	2.8	3.3	3.8						
1 Pacific G&E	Aa	AA-	4	2.8/2.2	3.2/2.6	3.3/2.7	3.1/2.5	2.8/2.3	2.3	2.3	2.9						
1 Pub. Ser. S&C	Aa	AA	4	3.4/3.0	3.6/3.3	3.8/3.5	3.7/3.4	3.5/3.1	3.3	2.6	2.3						
Pub. Ser. of Indiana	Aa	AA	2	4.2/3.6	4.2/3.6	4.1/3.5	3.7/3.1	4.3/3.7	4.6	3.7	4.2						
1 Pub. Ser. of New Mexico	Aa	AA	4	3.7/2.9	3.4/2.7	3.8/3.0	3.3/2.7	3.0/2.5	2.9	3.0	3.0						
1 Pub. Ser. of Oklahoma (CSR)	Aa	AA	3	3.8/2.9	4.0/3.3	4.4/3.7	4.6/4.0	4.5/4.3	4.0	4.0	4.2						
1 X So. California Edison	Aa	AA	4	3.1/2.5	3.2/2.7	3.1/2.6	2.7/2.3	3.0/2.6	3.0	2.9	4.1						
So. Indiana G&E	Aa	AA	2	3.9/3.6	4.1/3.6	4.4/3.7	4.9/4.0	5.1/4.6	6.1	5.4	4.8						
1 Southwestern Elec. Pwr. (CSR)	Aa	AA	2	3.3/2.9	3.3/2.9	3.6/3.3	3.9/3.5	3.9/3.5	3.6	4.5	5.4						
Southwestern Public Ser.	Aa	AA	3	2.5/2.2	2.5/2.3	2.7/2.5	3.1/2.8	3.5/3.2	3.6	3.7	4.5						
Tampa Electric	Aa	AA	2	3.3/3.3	3.6/3.6	3.6/3.5	4.1/4.0	3.4/3.4	3.1	2.8	2.3						
1 West Penn Power (AYP)	Aa	AA	3	3.6/3.2	3.5/3.1	3.5/2.9	3.2/2.6	4.1/3.7	3.6	3.7	2.9						
West Texas Util. (CSR)	Aa	AA	1	4.9/4.9	5.3/5.1	5.4/5.3	5.5/5.5	6.7/6.4	6.4	6.7	6.2						
1 Wisconsin Electric Power	Aa	AA	2	4.0/3.7	4.1/3.9	4.1/3.9	4.3/4.2	5.1/5.1	4.6	4.1	3.9						
1 Wisconsin P&L	Aa	AA	2	4.1/4.1	4.2/4.2	4.1/4.1	3.9/3.9	4.4/4.2	4.5	3.7	2.7						
* Wisconsin Pub. Ser.	Aa	AA	1	5.6/5.6	5.9/5.8	6.2/6.1	5.7/5.7	5.5/5.4	5.2	4.2	2.9						
			High	5.6/5.6	5.9/5.8	6.2/6.1	5.7/5.7	6.7/6.4	6.4	6.7	6.2						
			Range - Low	2.5/2.1	2.4/2.0	2.5/2.0	2.7/2.2	2.8/2.3	2.3	2.3	2.2						
			Median	3.4/2.9	3.6/3.2	3.7/3.3	3.5/3.2	3.7/3.3	3.6	3.6	3.1						
Split Aa/A or A/AA																	
1 X Atlantic City Elec.	Aa	A+	4	3.6/3.3	3.8/3.5	3.8/3.5	3.6/3.3	3.1/2.8	3.1	2.8	2.3						
1 X Commonwealth Edison	A	AA-	4	2.0/1.4	2.4/1.7	2.4/1.8	2.8/2.2	2.7/2.2	3.4	3.4	3.1						
Duquesne Light	A	AA-	6	2.6/2.4	2.7/2.3	2.5/2.2	2.6/2.3	2.8/2.5	2.8	3.1	2.7						
1 El Paso Electric	A	AA-	6	3.0/2.1	3.0/2.1	2.7/1.9	2.6/2.0	2.7/2.3	3.4	1.8	3.2						
Iowa P&L	Aa	A	5	3.4/3.1	3.4/3.1	3.5/3.0	3.6/2.8	3.6/3.0	3.8	3.6	3.3						
1 Kansas City P&L	Aa	A	6	2.1/1.3	2.5/1.6	2.7/1.9	3.0/2.3	2.8/2.3	3.1	3.0	2.8						
1 New England Power (NES)	Aa	A+	3	3.0/2.4	3.0/2.5	3.0/2.6	2.9/2.5	2.9/2.6	3.8	2.7	2.3						
1 X Pennsylvania P&L	Aa	A+	6	2.7/1.9	2.8/2.1	2.9/2.1	3.0/2.3	3.4/2.8	2.6	2.8	2.9						
1 Utah P&L	A	AA-	4	2.8/2.7	2.6/2.5	2.7/2.6	2.8/2.5	2.4/1.9	3.4	2.9	2.3						
			High	3.6/3.3	3.8/3.5	3.8/3.5	3.6/3.3	3.4/3.0	3.8	3.6	3.3						
			Range - Low	2.0/1.3	2.4/1.6	2.4/1.8	2.6/2.0	2.4/1.9	2.6	2.7	2.3						
			Median	2.8/2.4	2.8/2.3	2.7/2.2	2.9/2.3	2.8/2.5	3.4	2.9	2.8						

Notes: (1) (A) Total AFDC included in pre-tax income.
(B) Total AFDC excluded from the calculations.

(2) Parent Company Symbols:
AYP - Allegheny Power System NES - New England Electric System
AEP - American Electric Power MU - Northeast Utilities
CSR - Central & South West OEC - Ohio Edison
GPU - General Public Utilities SO - Southern Company
MSU - Middle South Utilities TXU - Texas Utilities

(3) N.A. - Not available due to interim restatement.

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PUBLIC UTILITY COMMISSION OF TEXAS
TEXAS ELECTRIC SERVICE COMPANY
FINANCIAL ADEQUACY MEASURES AT 50% CWIP

Schedule XIV
Page 1 of 2

<u>Internal Cash Generation</u>	<u>Test Year</u>	
Return	\$ 155,405	(a)
Interest	(57,503)	(b)
Preferred Dividends	(17,659)	(c)
Common Dividends	(62,077)	(d)
Depreciation	50,986	(e)
Deferred Taxes	15,946	(f)
ITC	25,534	(g)
Property Insurance	1,320	(h)
EEl Contribution	275	(i)
Lignite Depletion	3,175	(j)
Total Available	\$ <u>115,402</u>	
Construction	\$ 254,000	(k)
% Cash Generation	45.4%	

<u>AFUDC AS A PERCENT</u>	<u>INCOME AVAILABLE FOR COMMON</u>	
Return	155,405	
Interest	(57,503)	
Preferred Dividends	(17,659)	
AFUDC	21,523	(l)
Total Available	\$ <u>101,766</u>	
% AFUDC	21.1	

<u>INTEREST COVERAGE EXCLUDING AFUDC</u>		
Return	\$155,405	
FIT	<u>86,658</u>	(m)
Total Available	<u>\$242,063</u>	
Interest	\$ 57,503	
Coverage	<u>4.21x</u>	

<u>INTEREST COVERAGE INCLUDING AFUDC</u>		
Return	\$155,405	
FIT	86,658	
AFUDC	<u>21,523</u>	
Total Available	<u>\$263,586</u>	
Interest	57,503	
Coverage	<u>4.58x</u>	

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Sources:

- (a) Jones Schedule I
- (b) Schedule H, Page 2 of 2
- (c) Schedule H, Page 2 of 2, as adjusted
- (d) Sum of (a), (b), (c) and (d) times 61% payout ratio.
- (e) Jones Schedule I
- (f) Jones, Accounting Division
- (g) Jones, Accounting Division
- (h) Jones, Accounting Division
- (i) Jones, Accounting Division
- (j) Jones, Accounting Division
- (k) TESCO Rate Package
- (l) Jones, Accounting Division
- (m) Jones Schedule I