

S.C.

APPLICATION NO. _____

EXHIBIT NO. _____ (SDG&E - 1)



San Diego Gas & Electric

1981 TEST YEAR

**COST OF CAPITAL AND
RATE OF RETURN**

INCLUDING PREPARED TESTIMONY

BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE
STATE OF CALIFORNIA

JULY 1980

8103110748

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2 EXHIBIT (SDG&E-1)
3 COST OF CAPITAL AND RATE OF RETURN
4 PREPARED DIRECT TESTIMONY OF PAUL A. WILLIAMS II

5 1. Q. Mr. Williams, what is the purpose of your testi-
6 mony in this proceeding?

7 A. The purpose of my testimony in this proceeding is
8 to demonstrate the increased cost of capital in
9 1981 and to substantiate the need for an increase
10 in the authorized rate of return from the level
11 adopted in the Company's last General Rate Case
12 Decision 90405 of June 5, 1979.

13 2. Q. Please explain how the cost of capital for Test
14 Year 1981 was calculated.

15 A. The cost of capital for Test Year 1981 was calcu-
16 lated using the same methodology as adopted in
17 Decision 90405. For this filing, the cost of
18 long-term debt and preferred stock was updated;
19 bankers' acceptances were included in the capital
20 structure; and, the return on common equity was kept
21 frozen at 14.5 percent.

22 3. Q. Why are you leaving the return on equity at the
23 same level as authorized in Decision 90405?

24 A. An increase in the return on equity is not being
25 requested in this proceeding in keeping with the
26 expedited nature of this case. An increase in the
27 return on equity will certainly be requested in
28 1982 Test Year case.

SDG&E is fully aware of the sacrifice it is
making in this case regarding the return on common

1 equity. An increase is definitely in order in
2 light of the 13.9 percent return on common equity
3 authorized for PGandE for 1980 and the continued
4 erosion of earnings due to persistently high
5 inflation. However, the Company believes that
6 expeditious treatment of its request is tantamount
7 to the financial well-being of SDG&E. Substantial
8 rate relief must be received by January 1, 1981,
9 in order to reverse the steep decline in financial
10 condition projected for the latter half of 1980,
11 and calendar year 1981.

12 4. Q. Would you please elaborate on the projected de-
13 cline in financial condition for 1980 and 1981.

14 A. Yes. Financial results for the calendar year 1980
15 are projected to tail-off after the full impact
16 of the 1979 General Rate Case is realized in mid-
17 year. The rate of return (shown on Table E) is
18 estimated to be only 8.03 percent, which is over
19 250 basis points lower than authorized in mid-
20 1979. The return on equity is projected to be
21 only 5.32 percent compared to the 14.5 percent
22 authorized in Decision 90405. Interest coverage,
23 using the matrix method, is expected to decline to
24 1.59 times, well below the 2.7 times authorized
25 for the 1979 Test Year. Internal generation of
26 cash is projected to be only 3 percent compared to
27 the BBB rated mean of 22 percent. Consequently,
28 SDG&E must receive significant rate relief by

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January 1, 1981, to stem the projected decline in its financial condition.

As far as 1981 is concerned, financial results, without rate relief, would be a disaster. The rate of return would decline to 3.46 percent, and the return on equity would disintegrate to a negative 9.18 percent. Interest coverage would decline to 0.65 times, using the matrix method, and internal generation of cash would be a negative 29 percent. Clearly, it is essential that substantial rate relief be received by January 1, 1981, to avert the projected financial decline.

5. Q. Mr. Williams, will you please provide a general explanation of this exhibit?

A. Yes. Table A, 1981 Test Year Rate Request Summary, presents key ratemaking results assuming receipt of the requested \$144.8 million in additional revenues (line 1). Realization of this requested rate relief in an expedited manner is an essential first step toward attainment of the Company's primary financial objective of regaining its Single A bond rating.

The following tables set forth the cost of capital for SDG&E for the 1981 Test Year. Information is provided on the capital structure and the costs of the capital elements as recorded in 1979 and projected for 1980 as expected and 1981 Test Year.

1 Historical data on the costs of capital are
2 provided as background information for cost esti-
3 mates through 1981. In addition, comparisons with
4 the utility industry by credit rating groups are
5 included to substantiate the need for continued
6 improvement in the Company's financial condition.
7 A composite cost of capital is established in the
8 exhibit.

9 6. Q. What must SDG&E do to regain its Single A bond
10 rating?

11 A. The primary goal of achieving a Single A bond
12 rating must be earned through a history of finan-
13 cial improvement, combined with the valid prospect
14 of continued financial well-being. Prospective
15 energy sources, regulatory climate and management
16 are all considered; but, the key elements are
17 financial results and whether the rating agencies
18 feel that the Company's interest and principal
19 payment obligations will be met.

20 There are three primary financial objectives
21 which are necessary to achieve this goal. They
22 are to:

- 23 (1) Improve interest coverage to a level of
24 3.0 times;
- 25 (2) Increase internal generation of cash
26 to greater than 40 percent; and
- 27 (3) Limit cash construction expenditures to
28 10 percent or less of capitalization.

1 The magnitude of the difficulties in achieving
2 these objectives is demonstrated clearly in Tables B
3 through J.

4 7. Q. Would authorization of the requested rate relief
5 in this proceeding raise your bond rating to
6 Single A?

7 A. No. The financial results produced by the
8 requested rate relief in this proceeding are
9 only a first step in the process of regaining
10 SDG&E's Single A bond rating. However, it is
11 important to realize that this first step is
12 absolutely critical. If substantial and timely
13 rate relief is granted in both the 1981 and 1982
14 Test Year, SDG&E should be well on its way to
15 achieving its goal.

16 8. Q. Would you explain how you determined the embedded
17 cost of preferred stock?

18 A. Yes. Table B lists the costs of preferred stock
19 for recorded 1979 and projected 1980 and 1981.
20 The embedded cost of preferred stock for 1979 was
21 8.20 percent, as shown on line 15, column E. This
22 is very close to the 8.21 percent adopted in
23 Decision 90405. No preferred stock is planned to
24 be issued in 1980. In 1981 the Company tenta-
25 tively plans to issue \$25 million of 12.625
26 percent Series preference stock. The issuance of
27 this series raises the projected embedded cost of
28 preferred capital stock from the 1979 and 1980

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level of 8.20 percent to 8.67 percent (line 19, column E). There is no change in methodology in these calculations from previous General Rate Cases.

9. Q. Mr. Williams, would you please explain how you arrived at the embedded cost of long-term debt?

A. Table C lists the embedded cost of long-term debt recorded for December 31, 1979. There is no change in methodology in these calculations from previous General Rate Cases. The embedded cost of long-term debt for 1979 was 8.49 percent, as shown on line 29, column E. This is substantially above the 8.10 percent cost adopted in Decision 90405.

The primary reason for the increase was the 14.85 percent rate incurred on the foreign term loans which were issued in 1979.

As far as the projected embedded cost of long-term debt for 1980 is concerned (Table D), SDG&E sold \$50 million of first mortgage bonds in March at 16 percent and the financing plan has assumed issuance in 1980 of Series T in the amount of \$50 million. The cost of the second issue is assumed to be 13.5 percent. The embedded cost of long-term debt projected for year-end 1980 is 9.27 percent, as shown on line 12, column E.

In 1981, assuming receipt of the rate increase requested, SDG&E anticipates one \$75 million sale of bonds. The rate of this Series U is assumed to

1 be 12.125 percent. The projected embedded cost of
2 debt for year-end 1981 is projected to be 9.55
3 percent (line 20, column E). This represents an
4 increase of over 100 basis points from the recorded
5 1979 level.

6 10. Q. How does the actual rate of return for 1979 compare
7 to what was authorized in Decision 90405?

8 A. As shown on Table E, the authorized rate of return
9 in Decision 90405 was 10.59 percent (line 5,
10 column C). Actual 1979 results reveal a shortfall
11 of over one whole percent, 105 basis points, to
12 9.54 percent. Without rate relief in 1980, attri-
13 tion will take the earned rate of return down
14 another 151 basis points to 8.03 percent (line 15,
15 column C).

16 Of particular concern is the downward pres-
17 sure on the common equity capitalization ratio.
18 Despite the fact that all sales of common stock
19 have been below book value in the last five years,
20 SDG&E must continue to issue substantial amounts
21 of common equity. These issues are necessary to
22 finance the Company's ongoing construction program
23 which is comprised of essentially four elements:

- 24 (1) San Onofre Units 2 and 3;
25 (2) connection of new gas and electric
26 customers;
27 (3) improvements in system reliability; and
28 (4) the transmission line to the East.

1 New issues must occur in spite of the dilution of
2 book value that SDG&E's current shareholders suffer,
3 which effectively constitutes confiscation of their
4 capital. The Company must, at the same time, however,
5 continue to expand its system to provide service to
6 its customers regardless of these circumstances.

7 In 1979 the Company sold 3 million shares of
8 common stock to the public. In 1980 another 4.5
9 million shares are planned to be sold. And, in
10 1981 SDG&E plans to sell publicly 3 million shares of
11 common stock. These sales represent a 38 percent
12 dilution of the total shares outstanding as of
13 year-end 1978. Dividend increases will, of course,
14 have to continue to support this tremendous level
15 of dilution, as well as offset, at least in part,
16 the ravages of inflation.

17 The common equity ratio for 1979 recorded, shown
18 in Table E, is 37.20 percent (line 6, column A),
19 compared to the 38.09 percent adopted in Decision
20 90405 (line 1, column A). The major reason for
21 this shortfall is the fact that the final decision
22 came in the middle of 1979, causing a significant
23 loss in the retained earnings component of common
24 equity for that year. Furthermore, the full impact
25 of the increase in rates authorized will not be
26 experienced until mid-1980.

27 Substantial increases in the cost of money and
28 the cost of fuel oil and suppressed sales due to

1 warm weather and price elasticity have eroded, and
2 are projected to even further erode this ratio.
3 Consequently, the common equity ratio calculated
4 for the 1981 Test Year is actually below that adopted
5 for 1979 (see Table F, line 6, column A). The Com-
6 pany's objective is to raise its common equity
7 ratio to more than 40 percent, inclusive of leases.

8 11. Q. Mr. Williams, will you please explain how you
9 derived the capitalization ratios for preferred
10 stock, long-term debt, and bankers' acceptances.

11 A. Yes. The ratio of preferred stock in the capital
12 structure is projected to decline through 1981.
13 SDG&E believes that the ratio of preferred stock
14 should be in the 10 to 15 percent range and is,
15 therefore, managing to that level. The major reason
16 for this policy is to reduce the amount of risk
17 inherent in the capital structure. SDG&E will,
18 though, avail itself of preferred stock as eco-
19 nomically justified in the near-term.

20 As Table E demonstrates, at line 8, column A,
21 the ratio of long-term debt for 1979 recorded was
22 44.00 percent. This is compared to the 44.99
23 percent level adopted in Decision 90405 (line 3).
24 The major reason for the decline is the fact that
25 \$150 million in debt projected to be sold was cut
26 back to \$65 million due to insufficient debenture
27 indenture coverage in the latter half of 1979. By
28 the end of 1981 the debt ratio is projected to be

1 44.07 percent, as shown on Table F, line 8, column
2 A. As in the case of common equity, this ratio is
3 lower than adopted in Decision 90405 because of
4 the tremendous increase in the proportion of
5 bankers' acceptances in the capital structure.

6 In Decision 90405, the Commission adopted a
7 10 percent cost of bankers' acceptances and a 2.76
8 percent proportion in the capital structure (Table
9 E, line 4, columns A and B). The impact of higher
10 than anticipated costs of fuel not only causes
11 cash flow problems, but also skews the cost of
12 capital and the rate of return. Therefore, the
13 percentage of bankers' acceptances in the 1981
14 capital structure is 6.18 percent (Table F,
15 line 9, column A) and the cost of those accep-
16 tances is assumed to be 12.50 percent (Table F,
17 line 9, column B). The resulting weighted cost is
18 nearly three times greater than the level adopted
19 in Decision 90405, barely one year ago.

20 12. Q. Mr. Williams, what will be the impact of the
21 requested rate increase?

22 A. The primary financial objective of SDG&E is to
23 regain its Single A bond rating. In order to do
24 so, certain criteria must be met as espoused by
25 both Moody's and Standard & Poors, the two most
26 prominent bond rating agencies. Two major cri-
27 teria are to maintain interest coverage at a level
28 of 3.0 times and to generate more than 40 percent

1 of cash requirements internally. The other, as I
2 mentioned, is to limit construction expenditures.

3 SDG&E is very aware that a bond upgrading
4 must be accomplished in stages. The Company views
5 the Commission's action in this case as a major
6 step in this process. Table G shows before tax
7 interest coverages on a historical and projected
8 basis for Moody's, the First Mortgage Indenture,
9 and the Debenture Indenture. The trend of Moody's
10 before tax coverage (column A) has declined since
11 1976 (lines 2 through 5). This critical indicator
12 will continue to decline in 1980 and 1981, as
13 shown on lines 6 and 7, unless substantial rate
14 relief is granted in an expedited manner in this
15 case. Moody's before tax coverage at proposed
16 rates on line 8 is projected to be 2.65 times, and
17 the after tax coverage is estimated at 2.24 times,
18 which is below the 2.7 times coverage found reason-
19 able in Decision 90405.

20 13. Q. Mr. Williams, how does SDG&E compare with other
21 utilities as far as interest coverage is con-
22 cerned?

23 A. Table H shows pretax interest coverages classi-
24 fied by bond rating groups as of December 31,
25 1979. The median of the "Straight A/A" companies
26 on line 9 was 2.7 times. This is very close to
27 SDG&E's proposed rate level of 2.65 times. Once
28 again, the requested level of rate relief must be

1 granted by January 1, 1981, in order to achieve
2 this result.

3 14. Q. Will you also elaborate on internal generation of
4 cash which you also mentioned as important in
5 obtaining a Single A rating?

6 A. Yes. Internal generation of cash is a parameter
7 that the rating agencies consider crucial. The
8 more cash generated internally, the less pressure
9 there is on outside financing. Lower outside
10 financing requirements, in turn, lessen the need
11 for constant rate increases to compensate for the
12 increased cost of capital.

13 Table I shows historical and projected capi-
14 tal expenditures and external and internal sources
15 of funds. Since 1975 SDG&E has averaged only a
16 little more than 15 percent internal generation.
17 This distinct lack of cash flow has placed consi-
18 derable pressure on financing the Company's cash
19 construction program shown in column C. Without
20 the requested rate relief, internal generation for
21 the 1981 Test Year (line 8, column F) is projected
22 to be a negative 29 percent. At proposed rates,
23 the requested rate increase is expected to provide
24 internal generation of cash of 27 percent as shown
25 on line 9, column F.

26 Table J lists internal generation of cash by
27 bond rating groups for calendar 1979. The mean
28 for the Single A companies on line 2 is over

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40 percent, compared to SDG&E's projection for the Test Year at proposed rates of 27 percent.

This amount is obviously insufficient in terms of the 40 percent internal generation accepted as the benchmark for Single A rated companies. This is again indicative of not only the need to expedite this proceeding, but also of the need to maintain the return on common equity at the minimum level of 14.5 percent.

Again, timely authorization of the rate increase requested would go a long way toward achieving the Company's objective and positioning SDG&E for a bond upgrading in the future.

15. Q. Mr. Williams, would you comment further on the need for maintaining the return on equity at 14.5 percent?

A. Yes. As I have discussed previously, the Company won't be able to achieve its financial goals even with the rate relief requested for 1981. Further, the Company won't even be able to maintain the financial results adopted in Decision 90405 for 1979. The Company actually should have a return on equity higher than 14.5 percent due to the increased costs of preferred stock and long-term debt.

Of course, there is an even more critical aspect to this question. SDG&E is a higher risk to investors compared to the larger utilities

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because of its current financial condition and because it is growing at a faster rate. For SDG&E, capital expenditures for distribution, transmission and production facilities are greater in proportion to its capital structure compared to the other larger, California utilities. Thus, it would be quite justified for SDG&E to be authorized a return on equity higher than other California utilities, such as the 13.9 percent allowed for PGandE in its 1980 Test Year rate case. At a minimum, SDG&E's return should be set in this case at the previously authorized level of 14.5 percent.

- 16. Q. Mr. Williams, does that conclude your Prepared Direct Testimony on this exhibit?
- A. Yes.

COST OF CAPITAL AND
RATE OF RETURN

INTRODUCTION

The following tables set forth the cost of capital for San Diego Gas & Electric for the 1981 Test Year. Information is provided on the capital structure and the costs of the capital elements as recorded in 1979 and projected for 1980 As Expected and 1981 Test Year.

Historical data on the costs of capital are provided as background information for the cost estimates through 1981. In addition, comparisons with the utility industry by credit rating groups are included to substantiate the need for continued improvement in the Company's financial condition.

A composite cost of capital is established in the exhibit. Realization of the requested rate relief of \$144.81 million in an expedited manner is essential to attainment of the Company's primary financial objective of regaining its Single A bond rating.

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TABLE A
1981 TEST YEAR RATE REQUEST SUMMARY
(Millions of Dollars)

<u>LINE NO.</u>	<u>TITLE</u>	
1.	Total Increase	\$ 144.81
2.	Electric	\$ 126.63
3.	Gas	\$ 18.18
4.	Composite Rate of Return	11.44%
5.	Return on Equity	14.50%
6.	Weighted Average Rate Base	\$ 1,287.4
7.	Electric	\$ 1,129.3
8.	Gas	\$ 158.1
	<u>EMBEDDED COSTS</u>	
9.	Long-Term Debt	9.55%
10.	Preferred Stock	8.67%
	<u>CAPITALIZATION RATIOS</u>	
11.	Common Equity	36.87%
12.	Preferred Stock	12.88%
13.	Long-Term Debt	44.07%
14.	Bankers' Acceptances	6.18%
15.	Total	100.00%

TABLE B
EMBEDDED COST OF PREFERRED CAPITAL STOCK
RECORDED 1979 AND PROJECTED 1980-1981
(Thousands of Dollars)

LINE NO.	TITLE	(A) AMOUNT	(B) NET COST OF ISSUE	(C) PROCEEDS OF SALE (Cols. A-B)	(D) ANNUAL DIVIDEND	(E) EFFECTIVE COST (%) (Cols. D/C)
<u>Cumulative Preferred Stock</u>						
1.	5.00% Series	\$ 7,500.0	\$(196.2)	\$ 7,696.2	\$ 375.0	4.87%
2.	4.50% Series	6,000.0	-	6,000.0	270.0	4.50
3.	4.40% Series	6,500.0	(103.5)	6,603.5	286.0	4.33
4.	4.60% Series	7,500.0	53.3	7,446.7	345.0	4.63
5.	Total Preferred Stock	<u>27,500.0</u>	<u>(246.4)</u>	<u>27,746.4</u>	<u>1,276.0</u>	<u>4.60</u>
<u>Preference Stock (Cumulative)</u>						
6.	\$9.84 Series	16,000.0	314.6	15,685.4	1,574.4	10.04
7.	\$7.80 Series	20,000.0	321.7	19,678.3	1,560.0	7.93
8.	\$7.20 Series	15,000.0	222.6	14,777.4	1,080.0	7.31
9.	\$7.325 Series	30,000.0	116.6	29,883.4	2,197.5	7.35
10.	\$8.25 Series	25,000.0	100.6	24,899.4	2,062.5	8.28
11.	\$2.68 Series	25,000.0	(1,215.9)	26,215.9	2,680.0	10.22
12.	\$9.125 Series	30,000.0	191.7	29,808.3	2,737.5	9.18
13.	\$2.475 Series	25,000.0	(1,359.2)	26,359.2	2,475.0	9.39
14.	Total Preference Stock	<u>186,000.0</u>	<u>(1,307.3)</u>	<u>187,307.3</u>	<u>16,366.9</u>	<u>8.74</u>
15.	Total 12/31/79	213,500.0	(1,553.7)	215,053.7	17,642.9	8.20
<u>PROJECTED CHANGES DURING 1980-1981: (1)</u>						
16.	No Issues in 1980	-	-	-	-	-
17.	Projected 12/31/80	213,500.0	(1,553.7)	215,053.7	17,642.9	8.20
18.	\$12.625 Series	25,000.0	187.5	24,812.5	3,156.3	12.72
19.	Projected 12/31/81	<u>\$238,500.0</u>	<u>\$(1,366.2)</u>	<u>\$239,866.2</u>	<u>\$20,799.2</u>	<u>8.67%</u>

(1) Projected changes are issues of preference stock (cumulative).

TABLE C
EMBEDDED COST OF LONG-TERM DEBT
RECORDED DECEMBER 31, 1979
(Thousands of Dollars)

LINE NO.	TITLE	PRINCIPAL AMOUNT	ANNUAL INTEREST PAYMENT	AMORT. OF PREM., DISC. & EXPENSE	TOTAL ANNUAL EXPENSE	EFFECTIVE COST (%)
(A)	(B)	(C)	(D)	(E)	(Cols. D & E) (F)	(Cols. F/ (G)
<u>FIRST MORTGAGE BONDS</u>						
1.	3½% Series "D", Due 4/1/82	\$ 12,000.0	\$ 390.0	\$ (2.8)	\$ 387.2	3.23%
2.	2-7/8% Series "E", Due 4/1/84	17,000.0	488.8	11.7	500.5	2.94
3.	3½% Series "F", Due 10/1/85	18,000.0	585.0	8.1	593.1	3.30
4.	4-7/8% Series "G", Due 10/1/87	12,000.0	585.0	3.5	588.5	4.90
5.	4-5/8% Series "H", Due 10/1/90	30,000.0	1,387.5	10.1	1,397.6	4.66
6.	5½% Series "I", Due 3/1/97	25,000.0	1,375.0	(4.5)	1,370.5	5.48
7.	7% Series "J", Due 12/1/98	35,000.0	2,450.0	12.0	2,462.9	7.04
8.	8-3/4% Series "K", Due 2/1/00	40,000.0	3,500.0	5.0	3,505.0	8.76
9.	8% Series "L", Due 9/1/01	45,000.0	3,600.0	12.6	3,612.6	8.03
10.	8-3/8% Series "M", Due 1/1/04	75,000.0	6,281.2	30.0	6,312.1	8.42
11.	10.7% Series "O", Due 5/1/82	40,000.0	4,280.0	85.1	4,365.1	10.91
12.	10% Series "P", Due 7/15/06	45,000.0	4,500.0	20.1	4,520.1	10.04
13.	8-3/4% Series "Q", Due 3/15/07	50,000.0	4,375.0	38.1	4,413.1	8.83
	9-3/4% Series "R", Due 5/1/08	50,000.0	4,875.0	21.0	4,896.0	9.79
	Total First Mortgage Bonds	<u>494,000.0</u>	<u>38,672.5</u>	<u>250.0</u>	<u>38,922.5</u>	<u>7.88</u>
<u>SINKING FUND DEBENTURES</u>						
16.	4-5/8%, Due 1/15/84	9,000.0	416.3	5.8	422.1	4.69
17.	4½%, Due 9/1/94	15,600.0	702.0	7.1	709.1	4.55
18.	Total Sinking Fund Debentures	<u>24,600.0</u>	<u>1,118.3</u>	<u>12.9</u>	<u>1,131.2</u>	<u>4.60</u>
<u>OTHER LONG-TERM DEBT</u>						
19.	Foreign Term Loans (Variable)	65,000.0	9,644.8	8.5	9,653.3	14.85
20.	Pollution Control Bonds (6-3/8%)	9,575.0	610.4	11.0	621.4	6.49
21.	Pollution Control Bonds (7.2%)	5,700.0	410.4	8.3	418.7	7.35
22.	Term Loan (8-3/4%)	40,000.0	3,500.0	16.0	3,516.0	8.79
23.	Sundesert Properties (7.85%)	4,876.9	382.6	-	382.6	7.85
24.	N. M. Rothchild & Sons, Ltd., Promissory Notes (5.5%)	3,142.3	290.5 ⁽¹⁾	11.3	301.8	9.60
25.	General Electric (½ of Prime)	152.0	11.6	-	11.6	7.63
26.	W. D. Cannon (7.49%)	239.1	17.9	-	17.9	7.50
27.	Other (7.72%) ⁽²⁾	145.1	11.2	-	10.7	7.37
28.	Total Other Long-Term Debt	<u>128,830.4</u>	<u>14,879.4</u>	<u>55.1</u>	<u>14,934.5</u>	<u>11.59</u>
29.	<u>TOTAL LONG-TERM DEBT</u>	<u>\$647,430.4</u>	<u>\$54,670.2</u>	<u>\$318.0</u>	<u>\$54,988.2</u>	<u>8.49%</u>

Outstanding amount in pounds x 5.5% x Dec. 31, 1979 exchange rate (2.232).

(2) Various amounts at various interest rates and maturities.

TABLE D
PROJECTED EMBEDDED COST OF LONG-TERM DEBT
1980 and 1981

(Thousands of Dollars)

LINE NO.	TITLE	(A) PRINCIPAL AMOUNT	(B) ANNUAL INTEREST PAYMENT	(C) AMORT. OF PREM., DISC. & EXPENSE	(D) TOTAL ANNUAL EXPENSE (Cols. B+C)	(E) EFFECTIVE COST (%) (Cols. D/A)
1.	EFFECTIVE DECEMBER 31, 1979	\$647,430.4	\$54,670.2	\$318.0	\$54,988.2	8.49%
	<u>PROJECTED CHANGES DURING 1980:</u>					
	First Mortgage Bonds:					
2.	16% Series "S", Due 3/10	50,000.0	8,000.0	22.3	8,022.3	16.05
3.	13 1/2% Series "T", Due 8/10	50,000.0	6,750.0	24.0	6,774.0	13.55
	Sinking Fund Debentures:					
4.	4 5/8% Retired	(375.0)	(17.3)	(0.2)	(17.5)	(4.67)
5.	4 1/2% Retired	(400.0)	(18.0)	(0.2)	(18.2)	(4.55)
	Other Long-Term Debt:					
6.	Sundesert Properties	(1,206.5)	(92.5)	-	(92.5)	(7.67)
7.	N.M. Rothchild & Sons, Ltd., Prom. Notes	(812.4)	(72.6)	-	(72.6)	(8.94)
8.	Foreign Term Loan (Variable) (1)	-	(544.7)	-	(544.7)	-
9.	General Electric	(152.0)	(11.6)	-	(11.6)	(7.63)
10.	W.D. Cannon	(63.8)	(4.8)	-	(4.8)	(7.52)
11.	Other	(48.5)	(3.9)	-	(3.9)	(8.04)
12.	Projected December 31, 1980	<u>744,372.2</u>	<u>68,654.8</u>	<u>363.9</u>	<u>69,018.7</u>	<u>9.27</u>
	<u>PROJECTED CHANGES DURING 1981:</u>					
	First Mortgage Bonds:					
13.	12 1/8% Series "U", Due 10/11	75,000.0	9,093.8	36.0	9,129.8	12.17
	Sinking Fund Debentures:					
14.	4 5/8% Retired	(375.0)	(17.3)	(0.2)	(17.5)	(4.67)
15.	4 1/2% Retired	(400.0)	(18.0)	(0.2)	(18.2)	(4.55)
	Other Long-Term Debt:					
16.	Sundesert Properties	(1,206.5)	(92.5)	-	(92.5)	(7.67)
17.	N.M. Rothchild & Sons, Ltd., Prom. Notes	(786.8)	(72.6)	-	(72.6)	(9.23)
18.	W.D. Cannon	(63.8)	(4.8)	-	(4.8)	(7.52)
19.	Other	(48.5)	(3.9)	-	(3.9)	(8.04)
20.	Projected December 31, 1981	<u>\$816,491.6</u>	<u>\$77,539.5</u>	<u>\$399.5</u>	<u>\$77,939.0</u>	<u>9.55%</u>

(1) Adjustment intended to reflect a projected decrease in the foreign term loan's variable interest rate from 14.838 to 14.0 percent.

TABLE E
1979 AUTHORIZED RATE OF RETURN VS. 1979 RECORDED AND 1980 AS EXPECTED

LINE NO.	TITLE	(A) CAPITAL RATIOS	(B) COST FACTORS	(C) WEIGHTED COST
<u>1979 AUTHORIZED</u> ⁽¹⁾				
1.	Common Equity	38.09%	14.50%	5.52%
2.	Preferred Stock	14.16	8.21	1.16
3.	Long-Term Debt	44.99	8.10	3.64
4.	Bankers' Acceptances	<u>2.76</u>	10.00	<u>0.27</u>
5.	Total	100.00%		10.59%
<u>1979 RECORDED</u>				
6.	Common Equity	37.20%	10.97%	4.08%
7.	Preferred Stock	14.68	8.20	1.21
8.	Long-Term Debt	44.00	8.49	3.74
9.	Bankers' Acceptances	<u>4.12</u>	12.45	<u>0.51</u>
10.	Total	100.00%		9.54%
<u>1980 AS EXPECTED</u>				
11.	Common Equity	35.89%	5.32%	1.91%
12.	Preferred Stock	12.90	8.20	1.06
13.	Long-Term Debt	44.98	9.27	4.17
14.	Bankers' Acceptances	<u>6.23</u>	14.25	<u>0.89</u>
15.	Total	<u>100.00%</u>		<u>8.03%</u>

(1) Per Decision 90405.

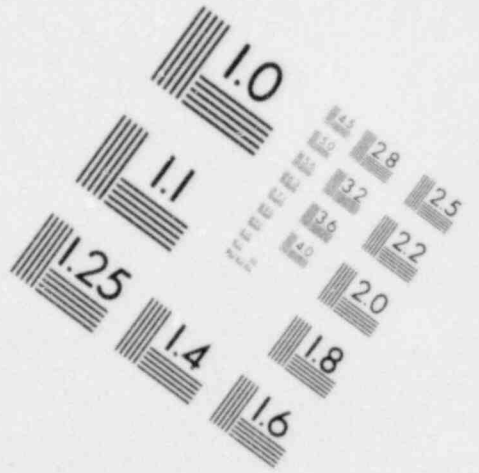
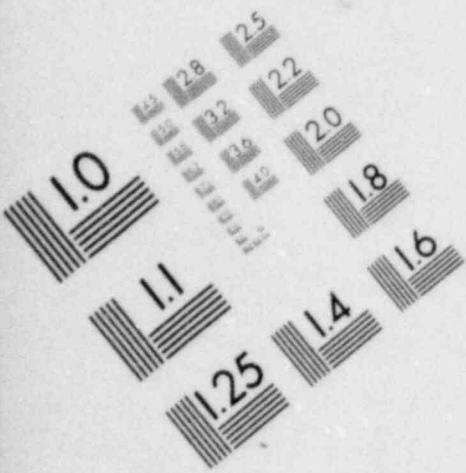
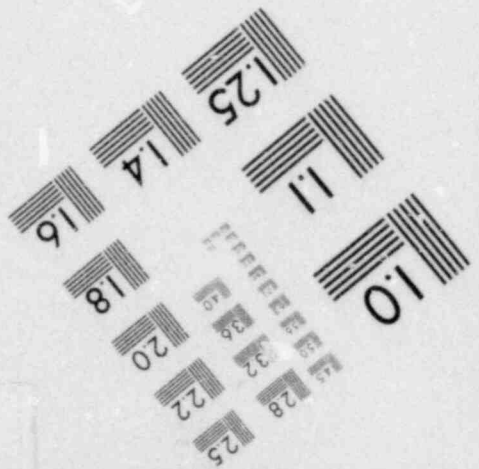
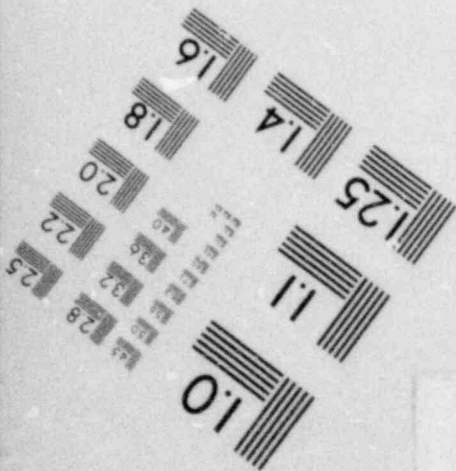
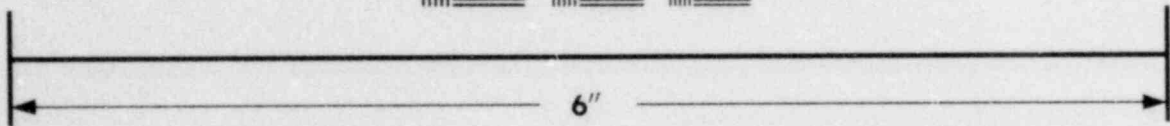
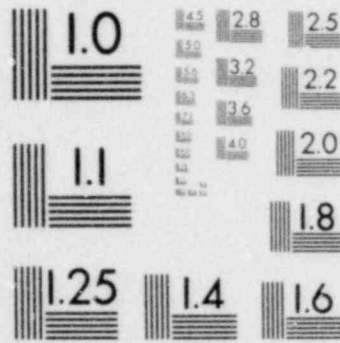
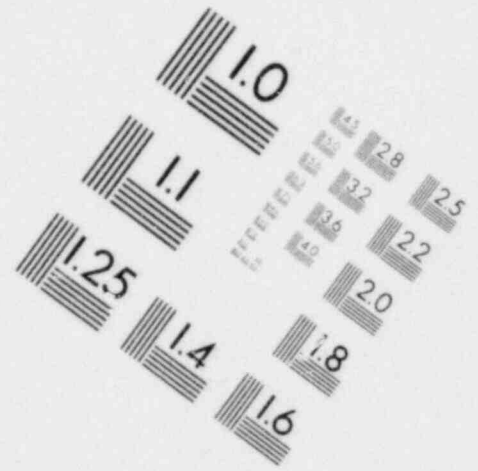
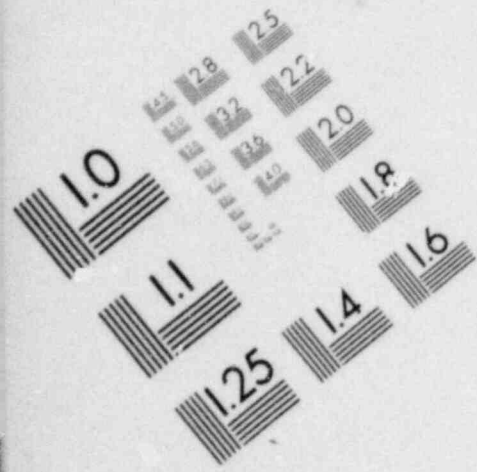


IMAGE EVALUATION
TEST TARGET (MT-3)





**IMAGE EVALUATION
TEST TARGET (MT-3)**

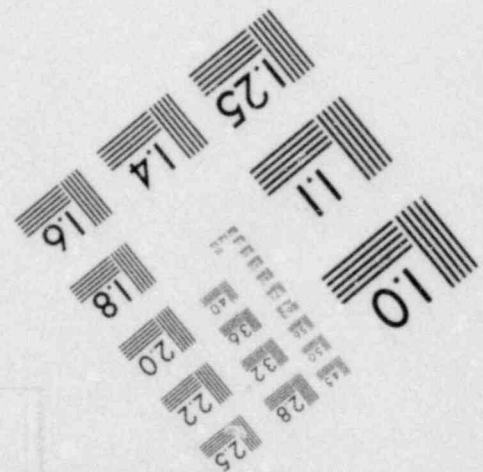
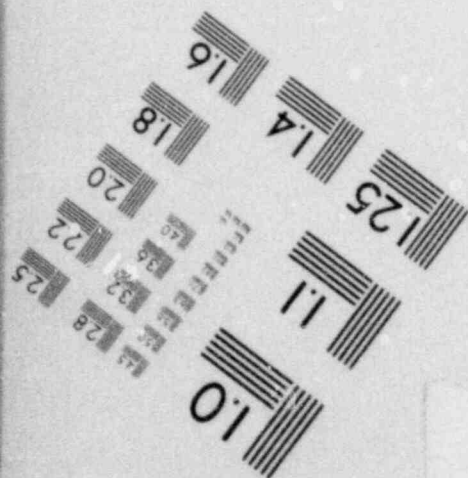
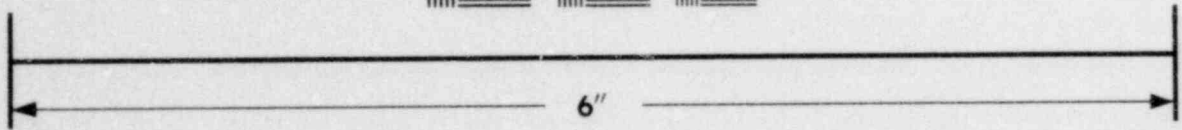
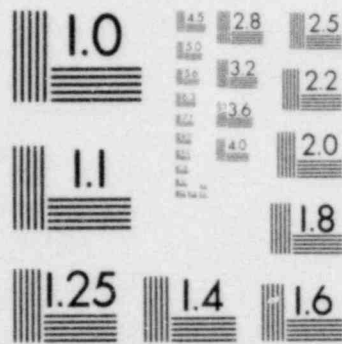


TABLE F
RATES OF RETURN - 1981 TEST YEAR

LINE NO.	TITLE	(A) CAPITAL RATIOS	(B) COST FACTORS	(C) WEIGHTED COST
<u>1981 TEST YEAR AT PRESENT RATES</u>				
1.	Common Equity	32.91%	(9.18%)	(3.02%)
2.	Preferred Stock	13.68	8.67	1.19
3.	Long-Term Debt	46.84	9.55	4.47
4.	Bankers' Acceptances	<u>6.57</u>	12.50	<u>0.82</u>
5.	TOTAL	100.00%		3.46%
<u>1981 TEST YEAR AT PROPOSED RATES</u>				
6.	Common Equity	36.87%	14.50%	5.34%
7.	Preferred Stock	12.88	8.67	1.12
8.	Long-Term Debt	44.07	9.55	4.21
9.	Bankers' Acceptances	<u>6.18</u>	12.50	<u>0.77</u>
10.	TOTAL	100.00%		11.44%

TABLE C:
HISTORICAL AND PROJECTED INTEREST
COVERAGE RATIOS

LINE NO.	RECORDED	(A)	(B)	(C)	(D)
		TIMES BEFORE TAX	MOODY'S INTEREST EARNED AFTER TAX	CONTRACTUAL 1ST MORT. INDENTURE (2.5 Min)	REQUIREMENT DEBENTURE INDENTURE (2.0 Min)
1.	1975	1.66X	1.76X	2.33X	1.66X
2.	1976	2.38X	2.25X	2.98X	2.53X
3.	1977	2.20X	2.22X	2.83X	2.20X
4.	1978	2.25X	2.17X	3.79X	2.42X
5.	1979	2.18X	2.11X	4.66X	2.37X
<u>PROJECTED PERIOD WITHOUT RATE RELIEF</u>					
	1980 ⁽¹⁾	1.66X	1.66X	3.43X	1.84X
7.	1981 ⁽²⁾	1.11X	1.11X	2.17X	0.98X
<u>TEST YEAR AT PROPOSED RATES</u>					
8.	1981	2.65X	2.24X	4.83X	3.01X
9.	Rating Agency Guideline	3.00X	-	-	-

(1) As Expected.

(2) Test Year at Present Rates.

TABLE H
ELECTRIC UTILITY INTEREST COVERAGE RATIOS⁽¹⁾
CLASSIFIED BY BOND RATING GROUPS
TWELVE MONTHS ENDED DECEMBER 31, 1979

<u>LINE NO.</u>	<u>TITLE</u>		
1.	Straight Aa/AA	High	5.6
2.		Low	2.5
3.		Median	3.4
4.	Split Aa/A or AA/A	High	3.8
5.		Low	2.4
6.		Median	2.8
7.	Straight A/A	High	4.4
8.		Low	1.9
9.		Median	2.7
10.	Split A/BBB or A/Baa	High	2.9
11.		Low	1.9
12.		Median	2.4
13.	Straight BBB/Baa	High	3.6
14.		Low	1.7
15.		Median	2.2
	<u>SAN DIEGO GAS & ELECTRIC (12/31)</u>		
16.	Actual	1979	2.2
17.	As Expected	1980	1.7
18.	Test Year at Present Rates	1981	1.1
19.	Test Year at Proposed Rates	1981	2.7

(1) Pre-tax Times Interest Charges for 12 months ended.
Total AFDC Included in Calculations.

Source: Salomon Brothers Stock Research Dept.

TABLE I
 CAPITAL EXPENDITURES & SOURCES OF FUNDS
 1975-1979 HISTORICAL & 1980-1981 PROJECTED

LINE NO.	(A)	(B)	(C)	(D)	(E)	(F)
	YEAR RECORDED PERIOD	CAPITAL EXPENDITURES (Millions of Dollars)			SOURCES OF FUNDS	
		REFUNDINGS	CONSTRUCTION EXPENDITURES ⁽¹⁾	TOTAL	PERCENT EXTERNAL	PERCENT INTERNAL
1.	1975	1	128	129	89	11
2.	1976	1	170	171	79	21
3.	1977	2	199	201	83	17
4.	1978	13	207	220	84	16
5.	1979	53	205	258	87	13
6.	Average	14	182	196	84	16
<u>PROJECTED AT PRESENT RATES</u>						
7.	1980 As Expected	3	174	177	97	3
8.	1981 Test Year	3	203	206	129	(29)
<u>TEST YEAR AT PROPOSED RATES</u>						
9.	1981	3	203	206	73	27
10.	Rating Agency Guideline - Single A				60	40

(1) Exclusive of AFDC.

TABLE J
ELECTRIC UTILITY INTERNAL GENERATION OF CASH (1)
CLASSIFIED BY BOND RATING GROUPS
TWELVE MONTHS ENDED DECEMBER 31, 1979

<u>LINE NO.</u>	<u>TITLE</u>		
1.	Straight A/A	Low	3%
2.		Mean	43
3.		High	109
4.	Split BBB/A or Baa/A	Low	2
5.		Mean	36
6.		High	107
7.	Straight BBB or Baa	Low	(5)
8.		Mean	22
9.		High	48
<u>SAN DIEGO GAS & ELECTRIC</u>			
10.	1980 As Expected		3
11.	1981 Test Year at Present Rates		(29)
12.	1981 Test Year at Proposed Rates		27

(1) Based on analysts method which ignores changes in Regulatory Balancing Accounts and changes in working capital.

Source: Standard & Poor's Compustat Services, Inc., Utility Compustat II.