

A  
BUSINESS PROPOSAL  
TO THE  
U.S. NUCLEAR REGULATORY COMMISSION  
WASHINGTON, DC

18 April 1988

TO PROVIDE  
ITS END USER  
SUPPORT SERVICES

Proposal valid thru 18 July 1988  
Period: 90 days

"These data shall not be disclosed in whole or in part for any purpose other than to evaluate this proposal; provided, that if a contract is awarded to this offeror as a result of, or in connection with, the submission of such data, the Government shall have the right to duplicate, use or disclose this data to the extent provided in the contract. This restriction does not limit the Government's right to use information contained in such data if it is obtained from another source."

AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED

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# AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED

## 1.0 BUSINESS INTRODUCTION

Automation Management Consultants Incorporated (AMCI) is pleased to submit this proposal to provide Support Services.

## 2.0 CONTRACT NEGOTIATIONS

The following AMCI officer is authorized to conduct negotiations:

<u>NAME</u>	<u>TITLE</u>	<u>PHONE NUMBER</u>
Phillip N. Postelle	President	(301) 251-9340

## 3.0 PRICING

The FORM SF-1411 provides AMCI's cost for this effort and is attached as Appendix A. Provisional payments are required. Monthly invoices will be submitted.

## 4.0 REPRESENTATIONS AND CERTIFICATIONS

The requisite Representations and Certifications are enclosed in Appendix B.

## 5.0 AUDIT AGENCY

AMCI's rates are audited and approved by:

Defense Contract Audit Agency  
8757 Georgia Avenue  
Silver Spring, Md.

Auditor: Mr. Thomas Delhoff (427-5544)

# AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED

## 6.0 CONTRACT SECURITY CLASSIFICATION

AMCI maintains a SECRET Facility Clearance granted by DISCO.

## 7.0 TECHNICAL DATA

The work to be performed and the known requirements for technical data as set forth in the Statement of Work have been reviewed and to the best of my knowledge no data will be withheld.

## 8.0 FINANCIAL CAPABILITY

AMCI has on file with the cognizant OCAA our complete financial history including our most recent corporate Financial Statements and audited rates.

## 9.0 COST REALISM

Any understatement or overstatement of costs, whether in labor rates, overhead rates, other direct costs and/or G&A expenses, should be considered as a reflection of a lack of understanding of the work required. The Government should reserve the right to evaluate cost proposals and make adjustments as appropriate to reflect realistic costs.

AMCI hereby agrees to never invoice the Government for work performed under the contract resulting from this solicitation for Overhead and G&A expenses in excess of the rates proposed for these expenses. These rates shall be considered ceiling rates for the contract.

# AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED

## 10.0 PROPOSAL WARRANTY

AMCI represents and warrants that it has sufficiently informed itself in all matters affecting the performance of the services requested; that it has checked its proposal for errors and omissions; that the prices stated in its proposal are correct and as intended; and that they are a complete and correct statement of the prices for performing the services specified in this Request for Proposal. AMCI further represents and warrants that it has sufficiently informed itself as to all matters concerning the performance of work under the contract resulting from this solicitation, including the various publications listed therein, and any other matter necessary to make an accurate and binding proposal.

## 11.0 BINDING PROPOSALS

AMCI states that this proposal is binding in all respects for a minimum period of 90 days following the date for submission of proposals, and prior to contract award.

## 12.0 CORPORATE BACKGROUND

Automation Management Consultants Incorporated (AMCI) is a small business concern in the State of Maryland offering a wide range of consulting services to government and industry. The company was founded in February of 1980, and is a privately held corporation.

## AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED

- AMCI has [REDACTED] professional employees and its projects are organized into seven divisions, each with a specific market segment and offering specialized services to that market. In addition, AMCI has offices supporting projects in New Orleans, and St. Louis in support of the Navy Reserve, and the Department of Agriculture.

### 12.1 Corporate organization

AMCI's organization comprises seven divisions, each with a specific market segment and offering specialized services to that market.

The Operations Research (OR) Division serves the government and in particular the DOD market, and is designed to perform quantified analysis, personnel and manpower analysis, and operations research.

The Economics Research (ER) Division provides a staff of academically qualified personnel to perform economic and statistical analysis. A branch of this division performs cost-benefit analysis and A-76 Studies for the government.

The Decision Support Systems (DSS) Division serves the federal and state government, with emphasis on the DOD Market, and is specifically designed to perform Information Systems, Office Automation and Technical Support Services.

The Training (TF) Division was established to serve the educational needs of our clients. Its major function is to conduct training seminars in all aspects of office automation and the ADP arena.

The Information Systems (IS) Division was formed to serve the Commercial Market. The major functions of this division include the design, development, implementation, operations and management of Office Automation Information Systems.

The Information Management (IM) Division was formed to serve the Federal Market. The major functions of this division include the design, development, implementation, operations and management of Automated Information Systems.

# AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED

The Hardware Maintenance (HM) Division was established to support the ADPE (microcomputers and software) maintenance needs of our clients.

Appropriate personnel from these divisions will be assigned to a Project Staff in support of this RFP. The following chart illustrates our corporate organization.

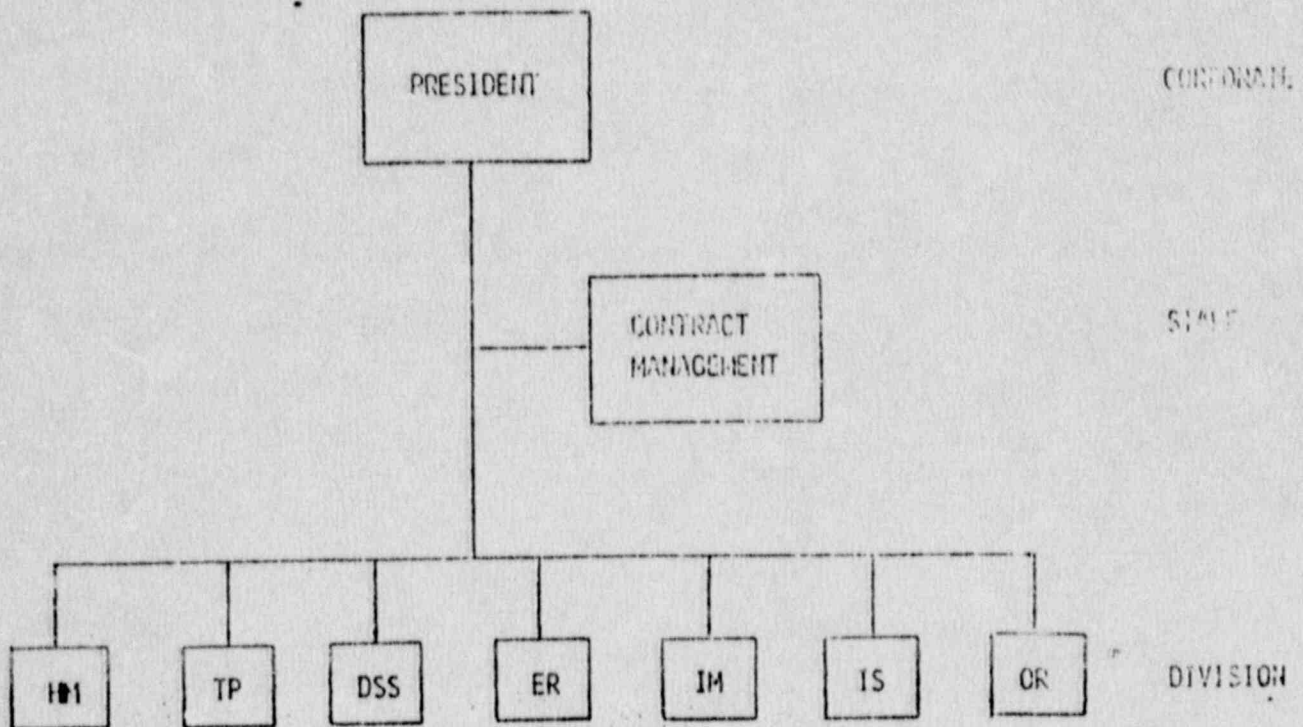


FIGURE 1 CORPORATE ORGANIZATION

# AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED

## 12.2 Corporate Offices

AMCI Corporate headquarters are located in the Exchange Place Building at:

451 HUNGERFORD DRIVE  
SUITE 600  
ROCKVILLE, MARYLAND 20850  
(301) 251-9340

Other offices are:

1411 Jefferson Davis Highway  
Arlington, VA 22202

4400 Dauphine Street  
New Orleans, LA 70149

11 Roger Executive Center  
Norfolk, VA 23502

1520 Market Street  
St. Louis, MO 63103

AMCI Corporate offices in Rockville, Maryland serves the Baltimore-Washington metropolitan areas; the New Orleans, Louisiana office supports our clients in the Gulf Coast and Southern Atlantic Regions; and the St. Louis, Missouri office supports our clients in the Mid-West.

## 12.3 Corporate Experience

Automation Management Consultants, Inc. has performed work for customers in many application areas which have provided broad background experience for our staff. AMCI brings professional analysts together to provide office automation services support and to develop information systems and applications in these fields:

- o Office Automation
- o Hardware/Software Product Evaluations - Technical Support
- o Structured Analysis and Documentation
- o Structured Systems Design & Development
- o Feasibilities and Cost Benefit Analysis



## AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED

- o Requirements/Needs Analysis
- o Data and Information Management
- o Acquisition Support Services
- o Communications/Network Analysis & Design
- o Manpower and Personnel Management
- o Operations Research & Mathematical Modeling
- o ADP/OA Operations Analysis and Management
- o Systems Engineering/Integration
- o Training

### 12.4 List of Clientele

The above application areas were performed for the following customers:

- o Department of the Navy, Naval Military Personnel Command
- o Department of the Navy, Chief of Naval Operations
- o Department of the Navy, Office of Naval Research
- o Department of the Navy, Office of Naval Technology
- o Department of the Navy, Naval Air Systems Command
- o Department of the Navy, Assistant Secretary of the Navy, for RDT&E
- o Department of the Navy, Naval Telecommunications Command
- o Department of the Army, Office of the Chief of Staff
- o Department of the Army, US Army Forces Command
- o Department of the Army, Office of Civilian Travel
- o Department of Health & Human Services, Office of the Inspector General
- o Department of Agriculture, Foreign Agriculture Service
- o Department of Agriculture, Farmers Home Administration
- o Department of Defense, Directorate of Information, Operations, Reports
- o Department of Treasury (Secret Service)
- o Department of Health and Human Services
- o Department of Energy
- o United States Arms Control and Disarmament Agency
- o U.S. Office of Personnel Management
- o Nuclear Regulatory Commission
- o Federal Home Loan Bank Board

13.0 AMCI's FACILITIES AND EQUIPMENT

In order to execute the technical approach in accordance with the requirements issued, AMCI will utilize its technical research staff; office automation system; photo copy equipment; and graphics equipment in conjunction with our in-house micro computer systems.

13.1 Resident Computing Facilities

AMCI utilizes micro computers, located at its main office, for applications development and documentation. In addition to word processing and software development, the micros handle most standard protocols and can be used to communicate with any other computer through a telephone interface. AMCI has used its computers to implement software and to interface operational systems data bases on the following mainframes and minis:

- o the IBM complex at National Institute of Health (NIH)
- o the IBM complex at John Hopkins University (JHU)
- o the IBM at Argonne National Laboratories (ANL)
- o the AMDAHL at University of Michigan
- o the Defense Manpower Data Center in Monterey, California
- o the Harris 800 at Navy Manpower/Personnel Center (NMPC) (OU-01) - Naval Annex
- o the Harris at Naval Personnel Research Development Center (NPRDC)

The micro computers on-site at AMCI that can be used to support this project, are as follows:

- o IBM PC AT
- o IBM PC XT
- o Various IBM Compatibles
  - Leading Edge
  - Columbia Data Products
  - Mugen
  - Kaypro
  - Intelligent Data Systems
  - Data General Portable

Various IBM Peripherals

- 8150
- 8155
- 8156

AMCI also has the following:

- a. Softcopy 100
- b. Magnetic Tally
- c. Cardon
- d. Queue
- e. IBM Output Filter
- f. IBM Input Filter

Terminal lines can be used for:

- a. Liberty 100
- b. Hercules 140
- c. Spooler
- d. Receipts

Numbered 200 telephones are:

- a. Hayes 100
- b. Term PC
- c. MultiLine

AMCI also has a 24 helpline to obtain printed copies of importance over the phone and is capable of providing reports in draft and final versions on an IBM diskette compatible with multimate 3.30 or later versions.

13.1.1 Computer Hardware Experience

The staff of AMCI has extensive experience in design, development and operation of the full range of computer micro-processors, mini-computers, and large-scale main computers, including operating systems and a full range of software support such as compilers, data base management and statistical and mathematical packages. Although AMCI specializes in developing software and office automation systems on micro computer equipment, the staff

## AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED

has had hands on experience in system integration and software development with the following procedures:

- o VAX
- o DEC Series
- o UNIVAC 1100
- o DATA General DV
- o WANG Series
- o 350, 3080, 5082 micro computers
- o HP-3000 Series
- o HP 150 Micro Series
- o AMDARI
- o CDC 3000, 4000
- o IBM 430, 435
- o IBM 3031, 4001, 4300-100
- o MATH 1-100
- o IBM 7090, 7095

### 13.1.2 Software Package Experience

The staff at ANCI has extensive experience in the design and development of micro-applications systems utilizing a variety of off-the-shelf software packages, that include:

- o Micro DBMS
  - dBASE 11, 111, 111+
  - Condor
  - Selector
  - MDBS
  - Reflex
  - Quicksilver
- o Word Processing
  - Wordstar
  - Peachtext
  - Multimate
  - Micro soft word
  - Samna word
- o Graphics
  - Freelance
  - Energraphics
  - PC Draw
  - Generic Cadd
- o Spreadsheets
  - Lotus 1-2-3
  - Pca Lotus
  - SuperCalc
  - Multiplan
- o Integrated Packages
  - Symphony
  - Framework
  - Enable
- o Stat Packages
  - Gauss
  - Systat
  - PC-SAS

o Communications

- Kermit
- XModem
- Smartcom
- PC Talk

o Languages

- BASIC
- COBOL
- FORTRAN
- PASCAL
- C

13.2 Automated Graphics Interface

Project managers and planners use computers to manage information ranging from industrial engineering studies and construction projections to personnel production statistical compilation and organizational structures. Once the user has the computerized information he needs to review it, present it, discuss it and decide how to act on it. One of the fastest and most effective mediums for sharing information is a graphics presentation with charts and diagrams. Recent studies indicate that the human brain absorbs information 40,000 times faster in graphic form than in written form.

AMCI can support project tracking with interactive graphics and input and output compatibility. AMCI owns and operates multiple hardware and software systems and can therefore take data from contributing organizations and quickly mold it into one document using our IBM PC, Xerox 320, IAS-3000, Zenith 100, Zenith 151, Columbia 1600 and Leading Edge PC, all of which are interfaced. Data prepared in text, numeric and financial tables within the organization can be used to produce graphics on AMCI compatible hardware and software systems and be in the users hands within the hour.

At AMCI we use IBM PC micro-processors incorporating color graphics monitors to display, review and modify presentations. The resultant graphics displays are then captured on hard copy in two possible formats; color graphics plotted on bond paper or overhead transparency, and 35mm color slides or prints. These graphics images are produced using commercially available Hewlett-Packard and Polaroid instruments integrated with the micro processors.

The Hewlett Packard (HP-7475A) instrument is a laser plotter that plots on either eight and one-half by eleven inch or eleven by seventeen inch bond paper or clear transparency stock. The HP has a resolution of one-thousandth of an inch and all lines are smooth, not jagged, and straight lines are consistently straight. Integrated with IBM PC software packages, the HP is able to produce hard copy graphs or transparencies in minutes.

The Polaroid Corporation's JetColor computer image reproduction color prints on 35mm slides. JetColor prints on 35mm slides and therefore is not limited by telephoto resolution; it generates images with a resolution of up to 1000 lines per inch with 72 colors. JetColor works with all major graphics boards, and it contains its own monochrome CRT and color laser panel to generate color pictures.

### 13.3 Report Production Facilities

AMCI maintains a complete, large volume reproduction facility. The equipment consists of two single sheet feeders, one of which has page copiers for up to 15 copies, and a multi-sheet multi-copy Xerox capable of automatically loading up to 100 pages of source document and providing 15 collated copies per run.

Reports of less than two inches width can be bound using our GBC Binding Machine which prepares reports bound in the same manner as this proposal. Larger reports should be 3-hole drilled by our drill-press and presented in 3-ring binders.

### 13.4 Data Gathering Techniques

In order to fully execute the technical approach, reference data germane to tasking under this RFP must be made machine readable. A variety of source media are likely, ranging from hard copy files to machine readable data files. AMCI will use the following methods to build machine readable data files.

If the source data is in micro processor machine readable form, then the AMCI technical research staff will translate the data file to a standard PC format. At AMCI we have the capability to

## AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED

translate data files produced on a variety of micro-processor systems, to a standard PC format.

If the source data is resident on a mainframe, two techniques can be used. If the large scale system has a direct transfer capability, the AMCI staff will utilize our micro-processor to communications protocol to access the mainframe. The data will then be downloaded to a standard PC format. A second technique is to produce a 1000 bpl, 9 track cassette tape which contains applicable data. This data tape can then be mounted on a micro-processor tape drive and downloaded to PC format.

Some of the data that will be needed to complete tasks will be in hard copy files. This data source will be of two types, data that can be copied and removed from the source, and data that can not for some reason be copied. AMCI has techniques to handle both data types.


The AMCI research staff will utilize the OMNI-READER to read and input printed material into our micro-processors. OMNI-READER, developed by OBERON International will transfer scanning documents thru its optical character reader to machine readable form, by utilizing the RS232C interface. This data will then be reformatted to be PC compatible.


Over the years AMCI has tried various methods of capturing data that can not be copied. One method that has proven successful is the use of dictation tape recorders and carefully worked out oral formats. The format indicates the sequence in which numbers will be dictated onto the tape. This format also specifies rules for pronunciation of the digits; the way in which a break is signified; and the shift to a new record. The researcher goes to the source and finds the necessary information and enters it into the dictation file. This method has proven to be faster and more accurate than hand written or key entry. It also allows the researcher to minimize the amount of on-site time, and provides a faster interface. This dictated file will then be entered into a PC data file.

13.5 Security Provisions

The Defense Contract Administration Services, Region (DCAS) has recently conducted a site inspection of AMCI. Our corporate facilities have received an Industrial Clearance to handle SECRET material. Because of our work load with various Departments of Defense organizations, all of our professional staff have current security clearances. Our Security Procedures Manual contains step-by-step instructions for the handling of classified material.

14.0 CORPORATE STAFF

AMCI's current staff totals 

Corporate  
Support  
Professional 

The staff composed on the OF-60 contained in Appendix A are all full time, current members of the AMCI professional staff.



AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED

15.0 SUPPORT STAFF

AMCI corporate policy strictly prohibits the direct allocation of support staff costs to contract services performed.

The AMCI Support Staff is a part of our DCAA Audited Overhead Expenses. AMCI has never, in its eight-year history of performing on U.S. Government contracts, proposed to charge support staff hours nor performed by Direct Application of support staff hours on any contract.

Recently, 19 December 1985, AMCI has been informed by the AKAC contracting officer that realistic rates are required to be proposed by bidders for each and every labor category and the number of hours estimated by the government procurement.

AMCI intends to be responsive to the government procurement requirements. AMCI will propose actual values for the support staff labor categories and the proposed estimated values will be reflected in the AMCI overhead where the cost of the work actually be experienced. In other words, an AMCI secretary who currently performs duties such as preparing a contract deliverable report, recording her labor hours on an overhead account, will, under the terms of the contract resulting from this procurement, record those labor hours against the AMCI Direct Cost number for the particular contract; thereby reducing the indirect overhead dollars required to support the contract, dollar for dollar of direct cost.

16.0 TOTAL COMPENSATION PLAN

16.1 SALARIES

The actual current salaries for the personnel proposed are reflected directly on the OF-60's contained in Appendix A.

16.2 Fringe Benefits

The following sections provide an overview of these benefits. The detail information is contained in documents such as Insurance Policies too voluminous to be included but copies of which are available to DCAA for a pre-award audit or to DCASMA during a pre-award survey.

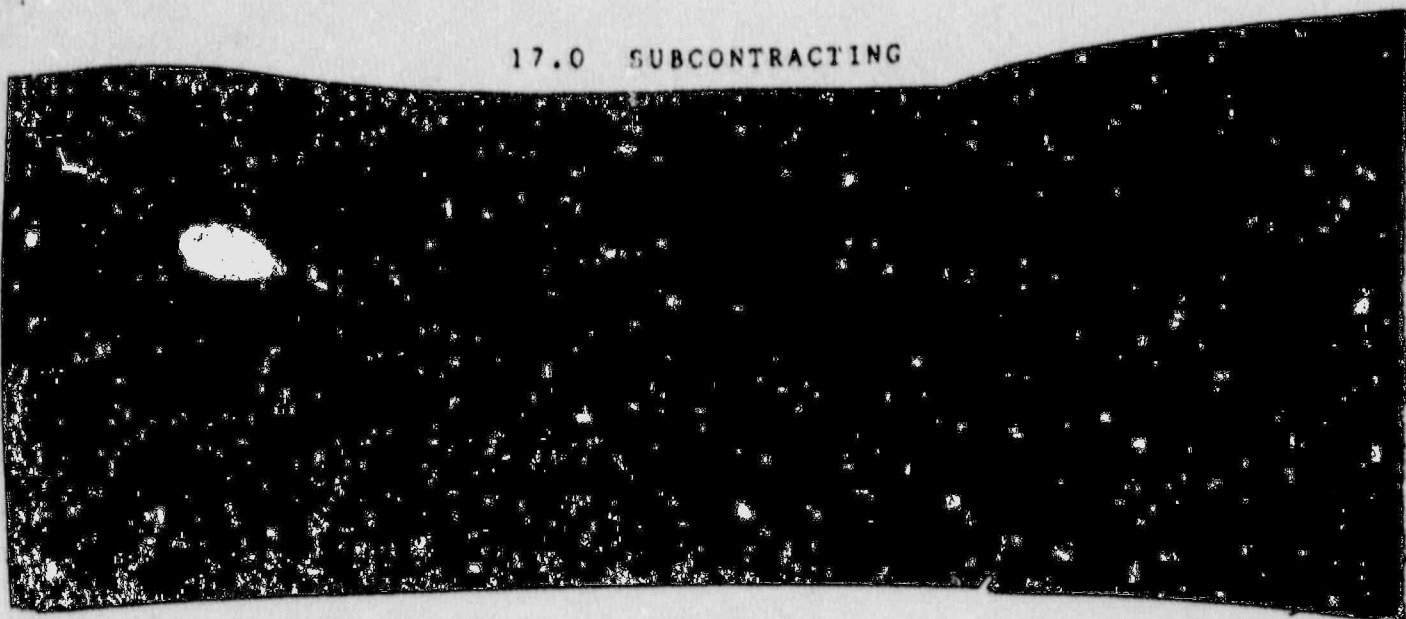
16.2.1 Existing Benefits

Attachment 1, Personnel Policy Manual, describes the existing ANCI Fringe Benefits.

16.2.2 Future Benefits

ANCI is currently negotiating two new benefits for its employees: a 401(k) Program and an Employee Stock Ownership Plan (ESOP). Both should be approved in the first quarter of calendar 1987.

17.0 SUBCONTRACTING



APPENDIX A

FORMS SF - 33, 36, 1411, OWSG  
AND SUPPORTING DOCUMENTS

3 people for 2 yrs  
see document

## SOLICITATION, OFFER AND AWARD

OMB No. 0505-0001

Expiration Date: 08/21/99 per  
OMB Clearance for this contract  
see SF 33.

1. TITLE: ITS END USER SUPPORT SERVICES

2. CONTRACT NO.

3. SOLICITATION NO.

NS-ARM-88-230

4. TYPE OF SOLICITATION

Negotiated (HFP)

5. DATE ISSUED

March 18, 1988

6. REQUEST FOR PURCHASE NO.

ARM-88-230

7. ISSUED BY

U.S. Nuclear Regulatory Commission  
Division of Contracts  
Mail Stop AR-2223  
Washington, DC 20555

8. ADDRESS OFFER TO

All proposals should be addressed  
as indicated in Block 7, however,  
handcarried proposals (including  
Express Mail) must be delivered  
to the address in Block 8.

NOTE: In sealed bid solicitations, "offer and offeror" mean "bid and bidder".

## SOLICITATION

9. Sealed offers in original and 6 copies for furnishing the supplies and services in the Schedule will be received at the place specified in Block 8, or if handcarried, in the depository located in Room 2223, Second Floor, 4500 Montgomery Avenue, Bethesda, Md. 20814, until 4:00 P.M. local time on April 18, 1988. CAUTION-LATE Submissions, Modifications, and Withdrawals: see Section L, Provision No. 52.214-7 or 52.215-10. All offers are subject to all terms and conditions contained in this solicitation.

10. FOR INFORMATION CALL: A. NAME: Mrs. Patricia Smith

B. TELEPHONE NO.: (301) 492-4278 (No Collect Calls)

## 11. TABLE OF CONTENTS

PART/SECTION	DESCRIPTION
PART I - THE SCHEDULE	
A	SOLICITATION/CONTRACT FORM
B	SUPPLIES OR SERVICES AND PRICES/COSTS
C	DESCRIPTION/SPECIFICATIONS/WORK STATEMENT
D	PACKAGING AND MARKING
E	INSPECTION AND ACCEPTANCE
F	DELIVERIES OR PERFORMANCE
G	CONTRACT ADMINISTRATION DATA
H	SPECIAL CONTRACT REQUIREMENTS
PART II - CONTRACT CLAUSES	
I	CONTRACT CLAUSES
PART III - LIST OF DOCUMENTS, EXHIBITS AND OTHER ATTACHMENTS	
J	LIST OF ATTACHMENTS
PART IV - REPRESENTATIONS AND INSTRUCTIONS	
K	REPRESENTATIONS, CERTIFICATIONS AND OTHER STATEMENTS OF OFFERORS
L	INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS
M	EVALUATION FACTORS FOR AWARD

SOLICITATION, OFFER AND AWARD  
OFFER (Must be fully completed by offeror)

NOTE: Item 12 does not apply if the solicitation includes the provisions at 52.214-16, Minimum Bid Acceptance Period.

12. In compliance with the above, the undersigned agrees, if this offer is accepted within 90 calendar days (60 calendar days unless a different period is inserted by the offeror) from the date for receipt of offers specified above, to furnish any or all items upon which prices are offered at the price set opposite each item, delivered at the designated point(s), within the time specified in the schedule.

13. DISCOUNT FOR PROMPT PAYMENT (See Section I, Clause No. 52.232-8)  
10 Calendar days    20 Calendar days    30 Calendar days       Calendar days  
  %                                    %                                    %                                    %

14. ACKNOWLEDGEMENT OF AMENDMENTS (The offeror acknowledges receipt of amendments to the SOLICITATION for offerors and related documents numbered and dated:

AMENDMENT NO	DATE	AMENDMENT NO	DATE
<u>One</u>	<u>31 MAR 1988</u>		

15A. NAME AND ADDRESS OF OFFEROR  
AMEI  
14519 Woodcrest Drive  
Rockville, MD 20853  
DUNS Code: 08-795-0800 FSN: 75628  
15B. TELEPHONE NO. (Include Area Code) 301-251-9340  
16. NAME AND TITLE OF PERSON AUTHORIZED TO SIGN OFFER  
Philip N. Postelle - President  
(Type or Print)

15C. ( ) CHECK IF REMITTANCE ADDRESS IS DIFFERENT FROM ABOVE--ENTER SUCH ADDRESS IN SCHEDULE

18 April 1988

17. SIGNATURE: Philip N. Postelle  
18. OFFER DATE:

19. ACCEPTED AS TO ITEMS NUMBERED    AWARD (To be completed by Government)  
20. AMOUNT 21. ACCOUNTING AND APPROPRIATION

22. AUTHORITY FOR USING OTHER THAN FULL AND OPEN COMPETITION  
( ) 10 U.S.C. 2304(c)( ) ( ) 41 U.S.C. 253(c)( )

23. SUBMIT INVOICES TO ADDRESS SHOWN IN ITEM 25:  
(4 copies unless otherwise specified)

24. ADMINISTERED BY (If other than Item 7)  
25. PAYMENT WILL BE MADE BY  
U.S. Nuclear Regulatory Commission  
Division of Accounting and Finance  
GOV/COM Accounting Section  
Washington, DC 20555

26. NAME OF CONTRACTING OFFICER (Type or Print)  
27. UNITED STATES OF AMERICA  
28. AWARD DATE  
(Signature of Contracting Officer)

IMPORTANT - Award will be made on this Form or on Standard Form 26, or by other authorized official written notice.

Mo) to WCC Facilities Mgt

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE	
2. AMENDMENT/MODIFICATION NO. 1	3. EFFECTIVE DATE 3-1-88
4. REQUISITION/PURCHASE REQ. NO. ARM-88-230	5. PROJECT NO. (If applicable)
6. ISSUED BY Code: All proposals should be addressed as indicated in Block 7, however, handcarried proposals (including Express Mail) must be delivered	7. ADMINISTERED BY (If other than Item 4) Code: Not Applicable
8. NAME AND ADDRESS OF CONTRACTOR (No., Street, County, State and Zip Code)  To All Offerors/Bidders  Code: Facility:	9A. AMENDMENT OF SOLICITATION NO. RS-ARM-88-230 9B. DATED (See Item 11) March 18, 1988 9C. MOD. OF CONTRACT/ORDER NO.  9D. DATED (See Item 11)

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

(X) The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ( ) is extended, (X) is not extended. Offerors must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods: (a) By completing Items 8 and 15, and returning 3 copies of the amendment, (b) By acknowledging receipt of this amendment on each copy of the offer submitted, or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGEMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

EXCEPTION TO STANDARD FORM 30

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

( ) A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority)  
THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE  
CONTRACT/ORDER NO. IN ITEM 10A.

( ) B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE  
ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation  
data, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).

( ) C. THIS SUPPLEMENTAL AGREEMENT IS PURSUANT TO AUTHORITY  
OF:

( ) D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ( ) is not, (x) is required to sign this  
document and return one(1) copies to the issuing office, WITH PROPOSAL.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings,  
including solicitation/contract subject matter where feasible).

Some questions have been received regarding this  
solicitation. The questions and NRC's responses are  
provided as general information to all potential  
offerors. (See Attached.)

Except as provided herein, all terms and conditions of the document referenced  
in Item 9A or 10A, as heretofore changed, remain unchanged and in full force  
and effect.

15A. NAME AND TITLE OF SIGNER

(Type or print)  
Ph: L. N. Pastelle  
President

15B. CONTRACTOR/OFFEROR

*PLG O. P&S*

(Signature of person  
authorized to sign)

15C. DATE SIGNED

*18 April 1988*

16A. NAME AND TITLE OF CONTRACTING  
OFFICER (Type or print)

Ronald D. Thompson  
Contracting Officer

16B. UNITED STATES OF AMERICA

*Ronald D. Thompson*  
(Signature of Contracting  
Officer)

16C. DATE SIGNED *3-31-88*



## PART IV - REPRESENTATIONS AND INSTRUCTIONS

SECTION K - REPRESENTATIONS, CERTIFICATIONS AND  
OTHER STATEMENTS OF OFFERORSK.1 CONTINGENT FEE REPRESENTATION AND  
AGREEMENT (FAR 52.203-4) (APR 1984)

(a) Representation. The offeror represents that, except for full-time bona fide employees working solely for the offeror, the offeror--

(Note: The offeror must check the appropriate boxes. For interpretation of the representation, including the term "bona fide employee," see Subpart 3.4 of the Federal Acquisition Regulation.)

(1)  has,  has not employed or retained any person or company to solicit or obtain this contract; and

(2)  has,  has not paid or agreed to pay to any person or company employed or retained to solicit or obtain this contract any commission, percentage, brokerage, or other fee contingent upon or resulting from the award of this contract.

(b) Agreement. The offeror agrees to provide information relating to the above Representation as requested by the Contracting Officer and, when subparagraph (a)(1) or (a)(2) is answered affirmatively, to promptly submit to the Contracting Officer--

(1) A completed Standard Form 119, Statement of Contingent or Other Fees, (SF 119); or

(2) A signed statement indicating that the SF 119 was previously submitted to the same contracting office, including the date and applicable solicitation or contract number, and representing that the prior SF 119 applies to this offer or quotation.

(End of Provision)

## K.2 TYPE OF BUSINESS ORGANIZATION (FAR 52.215-6) (JUL 1987)

The offeror or quoter, by checking the applicable box, represents that--

(a) It operates as  a corporation incorporated under the laws of the State of California,  an individual,  a partnership,  a nonprofit organization, or  a joint venture;

or

(b) If the offeror or quoter is a foreign entity, it operates as  
 an individual,  a partnership,  a nonprofit organization,  
 a joint venture, or  a corporation, registered for business  
 in \_\_\_\_\_ (country).

(End of Provision)

## K.3 AUTHORIZED NEGOTIATORS (FAR 52.215-11) (APR 1984)

The offeror or quoter represents that the following persons are authorized to negotiate on its behalf with the Government in connection with this request for proposals or quotations: (list names, titles, and telephone numbers of the authorized negotiators)

Philip N. Postelle

President

301-251-9340

(End of Provision)

K.4 SMALL BUSINESS CONCERN REPRESENTATION  
(FAR 52.219-1) (MAY 1986)

The offeror represents and certifies as part of its offer that it  is,  is not a small business concern and that  all,  not all end items to be furnished will be manufactured or produced by a small business concern in the United States, its territories or possessions, Puerto Rico, or the Trust Territory of the Pacific Islands. "Small business concern," as used in this provision, means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is bidding on Government contracts, and qualified as a small business under the size standards in this solicitation.

(End of Provision)

K.5 SMALL DISADVANTAGED BUSINESS CONCERN  
REPRESENTATION (FAR 52.219-2) (APR 1984)

(a) Representation. The offeror represents that it  is,  is not a small disadvantaged business concern.

(b) Definitions.

"Asian-Indian American," as used in this provision, means a United States citizen whose origins are in India, Pakistan, or Bangladesh.

"Asian-Pacific American," as used in this provision, means a United States citizen whose origins are in Japan, China, the Philippines, Vietnam, Korea, Samoa, Guam, the U.S. Trust Territory of the Pacific Islands, the Northern Mariana Islands, Laos, Cambodia, or Taiwan.

"Native Americans," as used in this provision, means American Indians, Eskimos, Aleuts, and native Hawaiians.

"Small business concern," as used in this provision, means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is bidding on Government contracts, and qualified as a small business under the criteria and size standards in 13 CFR 121.

"Small disadvantaged business concern," as used in this provision, means a small business concern that (1) is at least 51 percent owned by one or more individuals who are both socially and economically disadvantaged, or a publicly owned business having at least 51 percent of its stock owned by one or more socially and economically disadvantaged individuals and (2) has its management and daily business controlled by one or more such individuals.

(c) Qualified groups. The offeror shall presume that socially and economically disadvantaged individuals include Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Asian-Indian Americans, and other individuals found to be qualified by the SBA under 13 CFR 124.1.

(End of Provision)

K.6 WOMEN-OWNED SMALL BUSINESS REPRESENTATION  
(FAR 52.219-3) (APR 1984)

(a) Representation. The offeror represents that it ( ) is,  is not a women-owned small business concern.

(b) Definitions.

"Small business concern," as used in this provision, means a concern, including its affiliates, that is independently owned and operated, not dominant in the field of operation in which it is bidding on Government contracts, and qualified as a small business under the criteria and size standards in 13 CFR 121.

"Women-owned," as used in this provision, means a small business that is at least 51 percent owned by a woman or women who are U.S. citizens and who also control and operate the business.

(End of Provision)

K.7 PREFERENCE FOR LABOR SURPLUS AREA CONCERNS  
(FAR 52.220-1) (APR 1984)

(a) This acquisition is not a set aside for labor surplus area (LSA) concerns. However, the offeror's status as such a concern may affect (1) entitlement to award in case of tie offers or (2) offer evaluation in accordance with the Buy American Act clause of this solicitation. In order to determine whether the offeror is entitled

to a preference under (1) or (2) above, the offeror must identify, below, the LSA in which the costs to be incurred on account of manufacturing or production (by the offeror or the first-tier subcontractor) amount to more than 50 percent of the contract price.

(b) Failure to identify the locations as specified above will preclude consideration of the offeror as an LSA concern. If the offeror is awarded a contract as an LSA concern and would not have otherwise qualified for award, the offeror shall perform the contract or cause the contract to be performed in accordance with the obligations of an LSA concern.

(End of Provision)

K.8 CERTIFICATION OF NONSEGREGATED FACILITIES  
(FAR 52.222-21) (APR 1984)

(a) "Segregated facilities," as used in this provision, means any waiting rooms, work areas, rest rooms and wash rooms, restaurants and other eating areas, time clocks, locker rooms and other storage or dressing areas, parking lots, drinking fountains, recreation or entertainment areas, transportation, and housing facilities provided for employees, that are segregated by explicit directive or are in fact segregated on the basis of race, color, religion, or national origin because of habit, local custom, or otherwise.

(b) By the submission of this offer, the offeror certifies that it does not and will not maintain or provide for its employees any segregated facilities at any of its establishments, and that it does not and will not permit its employees to perform their services at any location under its control where segregated facilities are maintained. The offeror agrees that a breach of this certification is a violation of the Equal Opportunity clause in the contract.

(c) The offeror further agrees that (except where it has obtained identical certifications from proposed subcontractors for specific time periods) it will--

(1) Obtain identical certifications from proposed subcontractors before the award of subcontracts under which the subcontractor will be subject to the Equal Opportunity clause;

(2) Retain the certifications in the files; and

(3) Forward the following notice to the proposed subcontractors (except if the proposed subcontractors have submitted identical certifications for specific time periods):

NOTICE TO PROSPECTIVE SUBCONTRACTORS OF REQUIREMENT FOR

## CERTIFICATIONS OF NONSEGREGATED FACILITIES

A Certification of Nonsegregated Facilities must be submitted before the award of a subcontract under which the subcontractor will be subject to the Equal Opportunity clause. The certification may be submitted either for each subcontract or for all subcontracts during a period (i.e., quarterly, semiannually, or annually).

NOTE: The penalty for making false statements in offers is prescribed in 18 U.S.C. 1001.

(End of Provision)

K.9 PREVIOUS CONTRACTS AND COMPLIANCE REPORTS  
(FAR 52.222-22) (APR 1984)

The offeror represents that--

(a) It  has, ( ) has not participated in a previous contract or subcontract subject either to the Equal Opportunity clause of this solicitation, the clause originally contained in Section 310 of Executive Order No. 10925, or the clause contained in Section 201 of Executive Order No. 11114;

(b) It  has, ( ) has not filed all required compliance reports; and

(c) Representations indicating submission of required compliance reports, signed by proposed subcontractors, will be obtained before subcontract awards.

(End of Provision)

K.10 AFFIRMATIVE ACTION COMPLIANCE  
(FAR 52.222-25) (APR 1984)

The offeror represents that--

(a) It  has developed and has on file, ( ) has not developed and does not have on file, at each establishment, affirmative action programs required by the rules and regulations of the Secretary of Labor (41 CFR 60-1 and 60-2), or (b) It ( ) has not previously had contracts subject to the written affirmative action programs requirement of the rules and regulations of the Secretary of Labor.

(End of Provision)

K.11 CLEAN AIR AND WATER CERTIFICATION  
(FAR 52.223-1) (APR 1984)

The Offeror certifies that--

(a) Any facility to be used in the performance of this proposed contract is ( ) is not (X) listed on the Environmental Protection Agency List of Violating Facilities.

(b) The Offeror will immediately notify the Contracting Officer, before award, of the receipt of any communication from the Administrator or a designee of the Environmental Protection Agency, indicating that any facility that the Offeror proposes to use for the performance of the contract is under consideration to be listed on the EPA List of Violating Facilities; and

(c) The Offeror will include a certification substantially the same as this certification, including this paragraph (c), on every nonexempt subcontract.

(End of Provision)

**K.12 COST ACCOUNTING STANDARDS NOTICES AND CERTIFICATION (NONDEFENSE)  
(FAR 52.230-2) (APR 1984)**

Note: This notice does not apply to small businesses or foreign governments.

(a) Any contract over \$100,000 resulting from this solicitation shall be subject to Cost Accounting Standards (CAS) if it is awarded to a business unit that is currently performing a national defense CAS-covered contract or subcontract, except when--

- (1) The award is based on adequate price competition;
- (2) The price is set by law or regulation;
- (3) The price is based on established catalog or market prices of commercial items sold in substantial quantities to the general public; or
- (4) One of the exemptions in 4 CFR 331.30(b) applies (also see Federal Acquisition Regulation (FAR) 30.301(b)).

(b) Contracts not exempted from CAS shall be subject to full or modified coverage as follows:

- (1) If the business unit receiving the award is currently performing a national defense contract or subcontract subject to full CAS coverage (4 CFR 331), this contract will have full CAS coverage and will contain the clauses from the FAR entitled Cost Accounting Standards (52.230-3) and Administration of Cost Accounting Standards (52.230-4).
- (2) If the business unit receiving the award is currently performing a national defense contract or subcontract subject to modified CAS coverage (4 CFR 332), this contract will have modified coverage and will contain the clauses entitled Disclosure and Consistency of Cost Accounting Practices (52.230-5) and

Administration of Cost Accounting Standards (52.230-4)

A. Certificate of CAS Applicability

The offeror hereby certifies that--

The offeror is not performing any CAS-covered national defense contract or subcontract. The offeror further certifies that it will immediately notify the Contracting Officer in writing if it is awarded any national defense CAS-covered contract or subcontract subsequent to the date of this certificate but before the date of the award of a contract resulting from this solicitation. (If this statement applies, no further certification is required.)

The offeror is currently performing a negotiated national defense contract or subcontract that contains the Cost Accounting Standards clause at FAR 52.230-3.

The offeror is currently performing a negotiated national defense contract or subcontract that contains the Disclosure and Consistency of Cost Accounting Practices clause at FAR 52.230-5.

B. Additional Certification--CAS Applicable Offerors

The offeror subject to Cost Accounting Standards further certifies that practices used in estimating costs in pricing this proposal are consistent with the practices disclosed in the Disclosure Statement where it has been submitted pursuant to CAS Board regulations (4 CFR 351).

C. Data Required--CAS Covered Offerors

The offeror certifying that it is currently performing a national defense contract containing either CAS clause (see A above) is required to furnish the name, address (including agency or department component), and telephone number of the cognizant Contracting Officer administering the offeror's CAS-covered contracts.

Name of Contracting Officer: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

(End of Provision)

## K.13 ORGANIZATIONAL CONFLICTS OF INTEREST (MAR 1987)

I represent to the best of my knowledge and belief that:

The award to AMCI of a contract or the modification of an existing contract does  or does not  involve situations or relationships of the type set forth in 41 CFR 20-1.5403(b)(1).

Instructions to offerors: The following shall be included in all NRC solicitations: (1) If the representation as completed indicates that situations or relationships of the type set forth in 41 CFR 20-1.5403(b)(1) are involved or the Contracting Officer otherwise determines that potential organizational conflicts exist, the offeror shall provide a statement in writing which describes in a concise manner all relevant factors bearing on his representation to the Contracting Officer. If the Contracting Officer determines that organizational conflicts exist, the following actions may be taken:

(i) Impose appropriate conditions which avoid such conflicts,

(ii) Disqualify the offeror, or

(iii) Determine that it is otherwise in the best interest of the United States to seek award of the contract under the waiver provisions of 20-1.5411.

(2) The refusal to provide the representation required by 20-1.5404(b) or upon request of the Contracting Officer the facts required by 20-1.5404(c), shall result in disqualification of the offeror for award. The nondisclosure or misrepresentation of any relevant interest may also result in the disqualification of the offeror for award; or if such nondisclosure or misrepresentation is discovered after award, the resulting contract may be terminated. The offeror may also be disqualified from subsequent related NRC contracts and be subject to such other remedial actions provided by law or the resulting contract.

The offeror may, because of actual or potential organizational conflicts of interest, propose to exclude specific kinds of work from the statements of work contained in an RFP unless the RFP specifically prohibits such exclusion. Any such proposed exclusion by an offeror will be considered by the NRC in the evaluation of proposals. If the NRC considers the proposed excluded work to be an essential or integral part of the required work and its exclusion would work to the detriment of the competitive posture of the other offerors, the proposal must be rejected as unacceptable.

The offeror's failure to execute the representation required by subsection (b) above with respect to invitation for bids will be considered to be a minor informality, and the offeror will be permitted to correct the omission.



(End of Provision)

K.14 CERTIFICATION REGARDING DEBARMENT STATUS (MAP 1987)

The offeror hereby certifies by submission of this offer that it and any subcontractor(s) that will be performing under this contract is not a debarred person or firm.

(End of Provision)

K.15 Current/Former Agency Employee Involvement

The offeror represents that the following person(s) are current/former NRC employees who have been or will be involved, directly or indirectly, in developing the offer, or in negotiating on behalf of the offeror, or in managing, administering or performing any contract, consultant agreement or subcontract resulting from this offer (list name, title, date individual left NRC and provide brief description of individual's role under the proposal):

NOTE

Check here if this information is not applicable to your proposal ( ).

CERTIFICATE OF CURRENT COST OR PRICING DATA

This is to certify that, to the best of my knowledge and belief, cost or pricing data (as defined in section 15.801 of the FAR and required under FAR subsection 15.804-2) submitted, either actually or by specific identification in writing, to the Contracting Officer or to the Contracting Officer's Representative in support of RS-ARM-88-230 are accurate, complete, and current as of 18 April 1988. \*\* This Certification includes the cost or pricing data supporting any advance agreements and forward pricing rate agreements between the offeror and the Government that are part of the proposal.

FIRM: Automation Management Consultants Inc.  
NAME: PL. Slip N. Pastelle  
TITLE: President

18 April 1988  
DATE OF EXECUTION

\*Identify the proposal, quotation, request for price adjustment, or other submission involved, giving the appropriate identifying number (e.g., RFP NO.).

\*\*Insert the day, month and year when price negotiations were concluded and price agreement was reached.

\*\*\*Insert the day, month and year of signing, which should be as close as practicable to the date when the price negotiations were concluded and the contract price was agreed to.

DSS-W Contract Specialist/Agent: \_\_\_\_\_  
Requisition No.: \_\_\_\_\_

**CONTRACT PRICING PROPOSAL COVER SHEET**

SOLICITATION/CONTRACT/MODIFICATION NO. **RS-ARM-88-230** FORM APPROVED OMB NO. 3090-010

NOTE: This form is used in contract actions if submission of cost or pricing data is required (See FAR 15.404-6(b)).

1. NAME AND ADDRESS OF OFFEROR (Include ZIP Code)  
**AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED  
 14519 WOODCREST DRIVE  
 ROCKVILLE, MD 20853**

1A. NAME AND TITLE OF OFFEROR'S POINT OF CONTACT  
**Philip N. Postelle**

1B. TELEPHONE NO.  
**301-251-934**

FSC: **75628** DIB: **05-795-0800**

4. TYPE OF CONTRACT ACTION (Check)  
 A. NEW CONTRACT  
 B. CHANGE ORDER  
 C. PRICE REVISION/REDETERMINATION  
 D. LETTER CONTRACT  
 E. UNPRICED ORDER  
 OTHER (Specify)

5. TYPE OF CONTRACT (Check)  
 FFP  
 CPFF  
 CPFI  
 CPAF  
 FPO  
 OTHER (Specify)

6. PROPOSED COST (A+B+C)  
 A. COST  
**\$ 215,170**  
 B. PROFIT/FEE  
**\$ 17,214**  
 C. TOTAL  
**\$ 232,384**

7. PLACE(S) AND PERIOD(S) OF PERFORMANCE  
**Rockville, MD - DOA thru Two Years**

8. List and reference the identification, quantity and total price proposed for each contract line item. A line item cost breakdown supporting this recap is required unless otherwise specified by the Contracting Officer. (Continue on reverse, and then on plain paper, if necessary. Use same headings as 10.)

A. LINE ITEM NO.	B. IDENTIFICATION	C. QUANTITY	D. TOTAL PRICE	E. RE
0001	BASIC first Year	LOT	116,192.	
0002	BASIC second Year	LOT	116,192.	

9. PROVIDE NAME, ADDRESS, AND TELEPHONE NUMBER FOR THE FOLLOWING (if available)

A. CONTRACT ADMINISTRATION OFFICE  
**DCASMA  
 Baltimore, MD**

B. AUDIT OFFICE  
**DCAA - Mr. Larry Batic  
 8757 Georgia Avenue  
 Silver Spring, MD 20910-3773**

10. WILL YOU REQUIRE THE USE OF ANY GOVERNMENT PROPERTY IN THE PERFORMANCE OF THIS WORK? (If "Yes," identify)  
 YES  NO

11A. DO YOU REQUIRE GOVERNMENT CONTRACT FINANCING TO PERFORM THIS PROPOSED CONTRACT? (If "Yes," complete Item 11B)  
 YES  NO

11B. TYPE OF FINANCING (If on)  
 ADVANCE PAYMENTS  PROGRAM PAYMENT  
 GUARANTEED LOANS

12. HAVE YOU BEEN AWARDED ANY CONTRACTS OR SUBCONTRACTS FOR THE SAME OR SIMILAR ITEMS WITHIN THE PAST 3 YEARS? (If "Yes," identify item(s), customer(s) and contract number(s))  
 YES  NO

13. IS THIS PROPOSAL CONSISTENT WITH YOUR ESTABLISHED ESTIMATING AND ACCOUNTING PRACTICES AND PROCEDURES AND FAR PART 3) COST PRINCIPLES? (If "No," explain)  
 YES  NO

Attached, Box 12 REF. LIST

14. COST ACCOUNTING STANDARDS BOARD (CASB) DATA (Public Law 91-379 as amended and FAR PART 30)

A. WILL THIS CONTRACT ACTION BE SUBJECT TO CASB REGULATIONS? (If "No," explain in proposal)  
 YES  NO AMCI is a Small Business

C. HAVE YOU BEEN NOTIFIED THAT YOU ARE OR MAY BE IN NON-COMPLIANCE WITH YOUR DISCLOSURE STATEMENT OR COST ACCOUNTING STANDARDS? (If "Yes," explain in proposal)  
 YES  NO

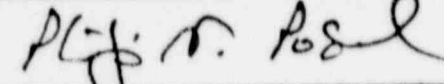
B. HAVE YOU SUBMITTED A CASB DISCLOSURE STATEMENT (CASB DS 1 or 2)? (If "Yes," specify in proposal the office to which submitted and if determined to be adequate)  
 YES  NO

D. IS ANY ASPECT OF THIS PROPOSAL INCONSISTENT WITH YOUR DISCLOSED PRACTICES OR APPLICABLE COST ACCOUNTING STANDARDS? (If "Yes," explain in proposal)  
 YES  NO

This proposal is submitted in response to the RFP contract, modification, etc. in Item 1 and reflects our best estimates and/or actual costs as of this date

15. NAME AND TITLE (Type)  
**Philip N. Postelle - President**

16. NAME OF FIRM  
**Automation Management Consultants Incorporated**

17. SIGNATURE  


18. DATE OF SUBMISSION  
**18 Apr 1988**

BOX 12 REFERENCE LIST  
In Contract Date Order

AWCI NO. SYSTEM

CLIENT

PERIOD OF PERFORMANCE

CONTRACT AMOUNT

AWARDS STATUS

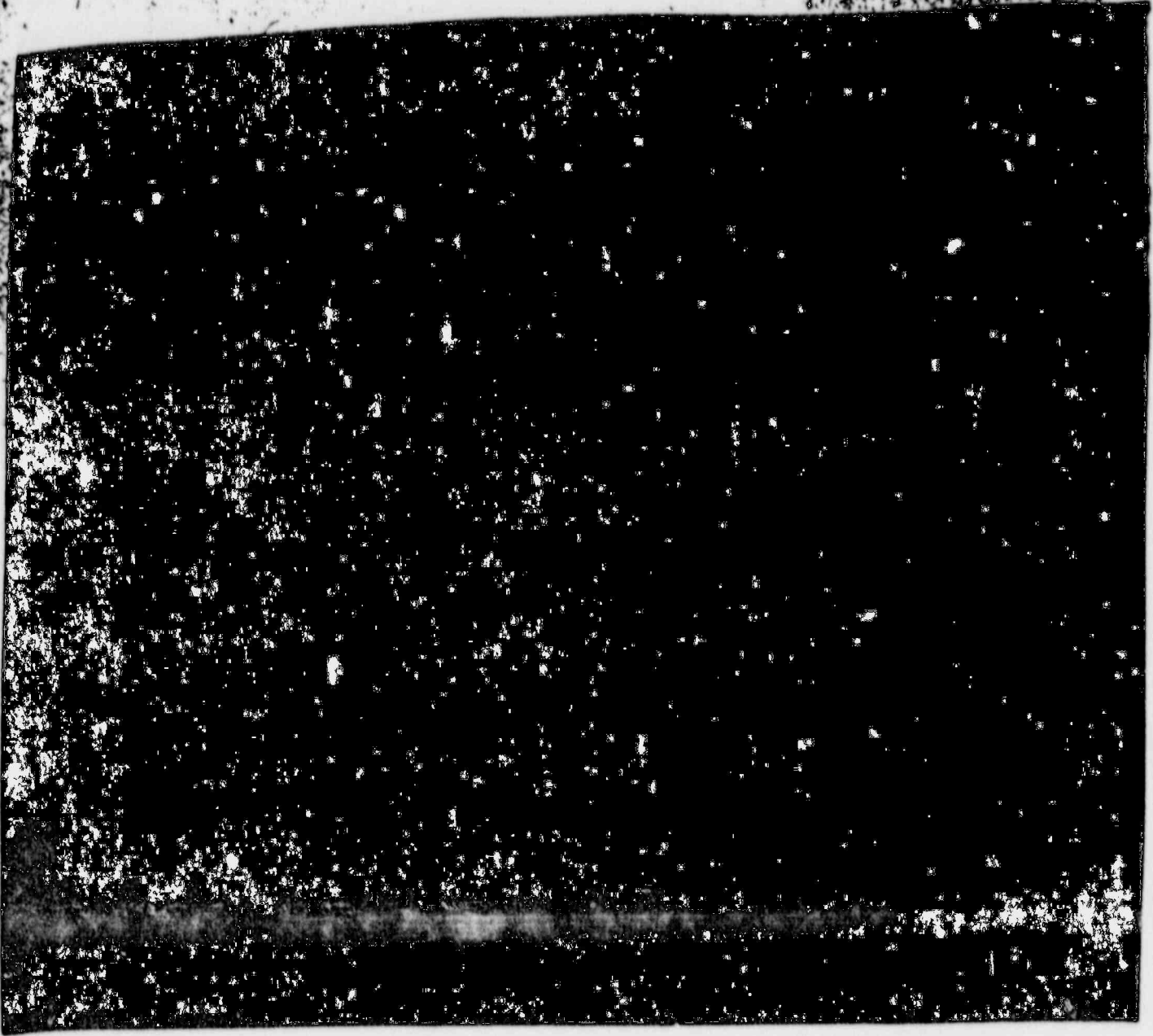
COUNTY NUMBER

CONTRACTING NUMBER

AWARDING AGENCY

AWCI NO.	SYSTEM	CLIENT	PERIOD OF PERFORMANCE	CONTRACT AMOUNT	AWARDS STATUS	COUNTY NUMBER	CONTRACTING NUMBER	AWARDING AGENCY
	ADP Support Services	Federal Home Loan Bank Board	4/88 - 5/89	N/A	COMBID		H. Butler 377-2010	J. Hugg 377-6011
	Computer Maintenance	Army Publications Office	2/88 - 10/88	54,000.			J. Doyle 325-6282	J. Pleasance 697-7766
	Computer Maintenance	Army Surgeon General	1/88 - 9/90	N/A			D. Murray 756-8209	J. Healey 697-2141
	Computer Maintenance	Military Sealift Command	1/88 - 12/90	N/A			B. Johnson 633-0436	B. Johnson 633-0436
	Academic Course Development	National Defense University	11/87 - 5/88	18,000.			K. Thorp 475-1751	S. Bailey 475-0816
	Computer Maintenance	Nuclear Regulatory Commission	11/87 - 11/89	52,570.			D. Olliver 497-8219	S. D. Dunmore 497-4779
	Naval Officer Modeling System	Navy Military Personnel Command	10/87 - 10/91	1,061,896.			LOTR Glenn 698-5447	R. E. Ryan 633-2970
	Objective Force Management	Navy Military Personnel Command	10/87 - 10/90	690,771.			C. Stroda 698-5145	R. E. Bergan 633-2970
	Systems Analysis and Programming Services	Federal Home Loan Bank Board	10/87 - 10/90	N/A			L. Volante 377-6105	J. Williams (OO) 633-2970
	Computer Error	Department of Agriculture/OIG	10/87 - 10/88	14,838.			M. Shury 647-9931	R. Washington 647-9931
	Computer Maintenance	U.S. Army, Carlisle Barracks	9/87 - 10/88	108,137.			B. Myers 717-245-4816	R. Myers 717-245-4816
	Officer Distribution Mgt. System	Navy Personnel R & D Center	9/87 - 9/90	639,296.			B. Natic 619/225-6862	R. Natic 619/225-6862
	Computer Maintenance	Navy Military Personnel Command	9/87 - 9/90	N/A			B. Blaha 698-1108	D. Hall 633-2970
	Training Courses	Office of Personnel Management	8/87 - 1/88	N/A			B. French 202/637-0338	R. Forster 202/637-0338
	Workforce Planning Models	Navy Personnel R & D Center	7/87 - 6/90	269,880.			T.R.D. 619-225-6862	R. Natic 619-225-6862
	PEBS Training	Office of Personnel Management	4/87 - 1/88	N/A			T.R.D. 202/637-0338	R. Forster 202/637-0338
	Software Development and Enhancement Services	Department of Agriculture Farmers Home Administration	2/87 - 10/89	617,883.			C. Payne 314-425-4491	J. Plich 314-425-4491
	RIOS Resource Center	Department of the Army	10/86 - 9/89	892,236.			D. Bartlett 697-9774	P. Martin 697-2972
	Advanced Strength Training	Naval Military Personnel Command	10/86 - 9/89	1,223,642.			LOTR J. Glenn 698-5447	L. Jopkins 633-2970
	Billet Authorization Assessment	Naval Military Personnel Command	9/86 - 8/89	840,063.			LOTR D. Parker 698-5145	R. Calvert 633-2970

AFCI NO.	SYSTEM	CLIENT	PERIOD OF PERFORMANCE	CONTRACT AMOUNT	BACKLOG STATUS	CONTRACT NUMBER	CONTRACTOR	SUBORDINATE AGENCY & CONTRACTING OFFICER
	RAPIDS Project	Naval Military Personnel Command	5/86 - 4/87	270,779.	COMPLETED	11X28602V-SA56	LCDR S. Durney 698-0039	DCE - R. Wolfe 615-576-4553
	Handman/Oerts Conversion	Naval Military Personnel Command	3/86 - 2/87	227,000.	COMPLETED	11X28602V-SA34	LCDR R. G. Griffin 698-4435	DCE - R. Wolfe 615-576-4553
	Automation Information System	Naval Military Personnel Command	2/86 - 1/89	618,000.		N00600-86-C-0252	Ms. E. Greenell 698-5534	NRCC - T. Eckert 433-2970
	Training Planning System	Naval Military Personnel Command	1/86 - 1/89	875,622.		N00600-86-D-0315	L. Babuchinski 698-5145	NRCC - L. Whittier 433-6826
	Software Support & Maintenance	Arms Control and Disarmament Agency	8/85 - 9/87	BOA	COMPLETED	ACSXX703	E. Darlow 647-4693	ACDA - E. Doster 235-6248
	Data Base Support	Director of Information, Operation & Reports	8/85 - 7/88	270,796.		MDA903-85-C-0359	C. Edwards 746-0786	DSSV - M. Barrett 697-6021
	Billet Cost Model	Chief of Naval Operations	6/85 - 7/88	195,000.		N00600-85-D-2957	S. Cylke 698-4822	NRCC - T. Eckert 433-2970
	Facilities Management	Naval Military Personnel Command	3/85 - 12/86	135,000.	COMPLETED	11X-28602V-SA2	R. Humphrey 698-5510	DCE - R. Wolfe 615-576-4553
	Office Automation Procedures	Naval Military Personnel Command	9/84 - 7/86	160,000.	COMPLETED	11X-28602V-SA1	R. Humphrey 698-5510	DCE - R. Wolfe 615-576-4553
	Software Support Services	Department of Agriculture Foreign Agricultural Service	5/84 - 10/88	1,331,009.		53-3148-4-2004	J. Whittier 447-4989	USDA (FAS) - D. Whitehead 447-5145
	Headquarters Integrated Office System (HIOS)	Department of the Army Office of Chief of Staff	12/83 - 6/86	210,900.	COMPLETED	FA-83-1123	SA L. Campbell 695-9724	DSSV - Subcontract 695-4467
	Resource Planning System	Naval Air Systems Command	9/83 - 3/84	24,000.	COMPLETED	N00600-83-4-4476	R.W. Clark 692-7953	NRCC - R. Piersall 433-2970
	OLG/AFS Budget System	Health & Human Services	7/83 - 8/85	30,100.	COMPLETED	SA 83-3352	S. Adams 472-6736	DHS - Baxter 472-6736
	Inventory Tracking System Component of ICS	Naval Air Systems Command	5/83 - 9/83	18,750.	COMPLETED	62X-43194C-A248G-3	R.W. Clark 692-7953	DCE - R. Wolfe 615-576-4553
	Budget Tracking System Component of ICS	Naval Air Systems Command	5/83 - 9/83	24,000.	COMPLETED	62X-43194C-A248G-3	R.W. Clark 692-7953	DCE - R. Wolfe 615-576-4553
	Requisition Tracking System	Naval Military Personnel Command	12/82 - 6/84	60,000.	COMPLETED	N00171-81-D-9259	C.W. Platt 698-1108	NRCC - R. Johnston 433-2970
	Enlisted Authorization Management	Naval Military Personnel Command	10/82 - 12/86	707,000.	COMPLETED	N00600-85-D-0409	S.G. Hawkins 698-5145	NRCC - R. Johnston 433-2970
	Economic Analysis Support	Chief of Naval Operations	5/82 - 12/87	437,077.		N00600-82-D-3543	S. Cylke 698-4822	NRCC - R. Johnston 433-2970
				100,000.	COMPLETED	001-100-01-0-01	Mr. P. Johnson	NR - Subcontract







52.242-7003: CERTIFICATION OF INDIRECT COSTS

I hereby certify that to the best of my knowledge and belief

I have reviewed the indirect cost proposal submitted herewith

2. All costs included in this proposal RS-ADM-88-230 to establish billing or final indirect cost rates for 18 April 1988 are allowable in accordance with the requirements of contracts to which they apply and with the cost principles of the Department of Defense applicable to those contracts.

3. This proposal does not include any costs which are unallowable under applicable cost principles of the Department of Defense, such as (without limitation):  
advertising and public relations costs, contributions and donations, entertainment, costs, fines and penalties, lobbying costs, defense of fraud proceeding, and good will; and

4. All costs included in this proposal are properly allocable to Defense contracts on the basis of a beneficial or causal relationship between the expenses incurred and the contracts to which they are allocated in accordance with applicable acquisition regulations.

I declare under penalty of perjury that the foregoing is true and correct.

Firm:

AMCZ

Signature:

Philip W. Postalle

Name of Corporate Official:

Philip W. Postalle

Title:

President

Date of Execution:

18 April 1988

AUTOMATION MANAGEMENT CONSULTANTS INCORPORATED

APPENDIX

REPRESENTATIONS AND CERTIFICATIONS