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UNITED STATES OF AMERICA
NUCLEAR REGULATORY COMMISSION

BEFORE THE ATOMIC SAFETY & LICENSING BOARD



In the Matter of)
BOSTON EDISON COMPANY, et al)
(Pilgrim Nuclear Generating Station,)
Unit 2))

Docket No. 50-471

APPLICANT'S DIRECT TESTIMONY
ON FINANCIAL QUALIFICATIONS

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APPLICANT'S DIRECT TESTIMONY
ON FINANCIAL QUALIFICATIONS*

PANELISTS: Ralph M. Kelmon, Treasurer, Boston Edison
 Company

 Thomas J. May, Assistant Treasurer,
 Boston Edison Company

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Applicant's Direct Testimony

On

Financial Qualifications

1 Q. Mr. Kelmon, would you please state your name and business
2 address for the record?

3 A. My name is Ralph M. Kelmon. My business address is
4 800 Boylston Street, Boston, Massachusetts.

5 Q. By whom are you employed?

6 A. Boston Edison Company.

7 Q. What is your position at Boston Edison Company?

8 A. I am Treasurer of the Boston Edison Company.

9 Q. Will you briefly describe your educational and professional
10 background?

11 A. I received a Bachelor of Science degree in Business
12 Administration from the University of Florida in 1941 and
13 an M.B.A. degree from the Harvard Graduate School of
14 Business Administration in 1943. Prior to joining
15 Boston Edison Company in 1951, I was employed as a work
16 controller with Allegheny Ludlum Steel Corporation; as an
17 assistant professor of accounting at the University of
18 Florida; and a staff member with Lybrand, Ross Bros. &
19 Montgomery, Accountants and Auditors. I am a member of

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1 the American Institute of Certified Public Accountants;
2 the American Accounting Association; the National
3 Association of Accountants; the American Economic Associ-
4 ation; and the American Management Association, and I am
5 a Director of the Reading Cooperative Bank.

6 I was chairman of the Accounting Division Executive
7 Committee of the Edison Electric Institute in 1970-1971.
8 I previously was chairman of the EEI Application of
9 Accounting Principles Committee.

10 Q. Please describe your duties at Boston Edison Company.

11 A. As Treasurer of Boston Edison Company, I supervise the
12 four departments whose primary functions are the fore-
13 casting of company earnings and financing requirements,
14 financial management, review and analysis of the financial
15 aspects of company operations, determination of revenue
16 requirements, taxes, preparation of reports and pension
17 cost administration.

18 Q. Mr. Kelmon, would you please state what your role was with
19 respect to the information appearing in the Applicant's
20 license Application (NRC Docket 50-471) relating to the
21 financial qualifications of Boston Edison Company?

22 A. All of such material relating to the financial qualifi-
23 cations of Boston Edison Company has been prepared under
24 my general supervision and has been reviewed and approved
25 by me.

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1 Q. Mr. May, would you please state your name and business
2 address for the record?
3 A. My name is Thomas J. May. My business address is
4 800 Boylston Street, Boston, Massachusetts.
5 Q. By whom are you employed?
6 A. Boston Edison Company.
7 Q. What is your position at Boston Edison Company?
8 A. I am Assistant Treasurer and head of the Financial
9 Management Department.
10 Q. Will you briefly describe your educational and professional
11 background?
12 A. I received a Bachelor of Science degree in Business
13 Administration from Stonehill College in 1969. Prior to
14 joining Boston Edison Company, I was employed as a General
15 Practice Manager with Coopers and Lybrand, an international
16 firm of Certified Public Accountants. I am a member of the
17 American Institute of Certified Public Accountants, the
18 Massachusetts Society of Certified Public Accountants, and
19 the Financial Executives Institute.
20 Q. Please describe your duties at Boston Edison Company.
21 A. My duties largely involve the review and preparation of
22 financial plans and the review and analysis of financial
23 aspects of Company operations.
24 Q. Mr. May, would you please state what your role was with
25 respect to the information appearing in the Applicants'

1 License Application (NRC Docket 50-471) relating to the
2 financial qualifications of Boston Edison Company?

3 A. Since June 28, 1976, the information relating to the
4 financial qualifications has either been prepared by me
5 or under my direct supervision. This includes Amendments
6 to the License Application Numbers 5, 6, 7, 8 and 9, filed
7 7/25/77, 11/10/77, 12/20/77, 5/5/78 and 9/27/78 respective-
8 ly. Also prepared under my supervision and direction has
9 been information forwarded to NRC Staff by letters dated
10 5/28/78, 6/2/78, 6/23/78, 6/30/78, 9/1/78, 9/15/78, 10/16/78,
11 11/3/78, 11/7/78, 11/15/78, 1/29/79, and 4/17/79.

12 Q. Please provide the estimated construction costs for the
13 Pilgrim 2 Unit.

14 A. Excluding allowance for funds used during construction the
15 costs for the unit, per Amendment 9, were estimated to be
16 \$1,319,000,000. The breakdown of this cost is as follows
17 (millions of dollars):

18	Nuclear Plant	\$1,210
19	Site and Common Facilities	26
20	Initial Core of Nuclear Fuel	64
21	Transmission & Switching Facilities	<u>19</u>
22		<u>\$1,319</u>

23 Subsequent to the filing of Amendment 9, an updated esti-
24 mate was prepared. The current estimate of costs, dated
25 January 31, 1979, resulted in a \$9 million expected

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1 increase in nuclear plant cost, raising the estimate
2 from \$1,210 million to \$1,219 million. The cost estimates
3 for site and common facilities, initial core of nuclear
4 fuel, and transmission and switching facilities remain
5 the same at \$26 million, \$64 million, and \$19 million
6 respectively.

7 Since the cost changed by such a small margin and since
8 the cost estimation process includes a potential contin-
9 gency that recognizes that costs could vary within a range,
10 we believe the \$1,319 million cost is still a reasonable
11 cost estimate and the recent change does not require an
12 amendment to the license application.

13 Q. How much has already been spent on the Pilgrim 2 project?

14 A. Approximately \$226,000,000 has been expended to December
15 31, 1978.

16 Q. Has a more current financial forecast been prepared since
17 the date of Amendment 8, May 5, 1978?

18 A. Yes, an updated forecast dated March 7, 1979 has been
19 prepared.

20 Q. What effect does this forecast have upon Boston Edison's
21 financial plan as filed in Amendment 8 of the license
22 application?

23 A. This new forecast, in effect, paints the same financial
24 picture that existed as of May 5, 1978, the date of
25 Amendment 8. Key comparisons of the May 1978 forecast and

1 the March 7, 1979 forecast for the seven year period
2 1979 to 1985 are as follows:

	<u>May 1978</u> <u>Forecast</u>	<u>March 1979</u> <u>Forecast</u>
3 Average annual kWh sales growth rate	3.1%	3.0%
4		
5 Increases in base rates during Pilgrim 2 construction	\$62.5 million	\$51 million
6 Internal cash flow percentage	37%	36%
7 Average return on common equity	12.3%	12.1%
8 Average interest coverage-SEC method	2.7X	2.6X
9 Construction expenditures	\$1,431 million	\$1,367 million
10 External financing	\$1,096 million	\$1,009 million

11 As can be seen, the new 10 year forecast is substantially the
12 same as the forecast implicit in the financial plan as amended
13 May 5, 1978. Therefore, the filed financial plan properly
14 reflects the current financial forecast for the construction
15 period.

16 Q. Would you briefly explain Boston Edison Company's general
17 financial plan for financing its 59.026% share of the cost of
18 Pilgrim 2?

19 A. A detailed Sources of Funds statement indicating forecasted
20 cash requirements, assumptions made in developing the forecast
21 and a plan for financing is presented in Amendment 8 to
22 Section VI, pages VI-a-1 to VI-a-11 of the License Application.
23 In general Boston Edison will be relying upon a combination of
24 internally generated funds and the sale of debt and equity
25 securities to finance the construction of Pilgrim 2. It is

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1 estimated that approximately 39% of the construction funds
2 necessary will be generated from operations for the eight
3 year period 1978 - 1985. The funds statement indicates
4 that the major sources of cash will be retained earnings
5 adjusted for the following non cash income and expense
6 items: AFUDC, deferred taxes, and depreciation. The re-
7 maining 61% of funds will be financed externally.

8 Q. What sources of funds will the participants be relying
9 upon to meet the obligations of the 40.974% of the plant
10 not owned by Boston Edison?

11 A. Schedules for each of the other participants showing the
12 various sources of funds for each company are included
13 in the License Application section VI. As indicated in
14 these schedules, each owner will be relying upon a combi-
15 nation of internally generated funds and external funds
16 in the form of debt and/or equity securities.

17 Q. Mr. Kelmon and Mr. May, in your opinions, is there reason-
18 able assurance that Boston Edison can obtain the funds
19 necessary to finance its portion of Pilgrim 2?

20 A. Yes. First, the construction expenditures for the 1978
21 to 1985 period of construction, while of considerable
22 magnitude, are not as major on a relative basis as the
23 construction expenditures undertaken in the past 8 years.
24 In the period 1970 to 1977, construction expenditures
25 were \$878 million. \$617 million, net, in outside financing

1 was raised by the company. In this 8-year period, total
2 assets of the company grew from \$652 million at 12/31/69
3 to \$1,468 million at 12/31/77. This represents an in-
4 crease in company assets by a factor of 2.25. Total
5 capitalization during this same period grew from \$516
6 million to \$1,123 million, an increase of 2.18 times.

7 During the period 1978 to 1985 construction expendi-
8 tures of \$1,584 million and net external financing of \$961
9 million are projected. From 12/31/77 to 12/31/85, total
10 assets are forecasted to increase to \$2,991 million and
11 total capitalization is expected to increase to \$2,335
12 million. These figures represent increases by factors
13 of 2.04 and 2.08 respectively. Therefore, on a relative
14 basis, the growth in assets and in capitalization during
15 the period 1978 to 1985 will not be as great as that pre-
16 viously experienced by the company from 1970 - 1977.

17 Secondly, a marked improvement in internal funds as
18 a source of cash for construction is expected in the 1978
19 to 1985 period of Pilgrim 2 construction. During the
20 8-year period ending December 31, 1977, internal funds
21 averaged 29% of the company's total construction expendi-
22 tures. The 8-year forecast for the construction period
23 of Pilgrim 2 indicates that internal funds will average
24 approximately 39% of the company's total construction
25 budget. This means that reliance on external funds will

1 be less in the 1978 to 1985 period than it had been in
2 the 1970 to 1977 period. This improved cash flow
3 percentage is due mainly to income tax normalization
4 practices, which began in 1974 with DPU order 17795, and
5 increased depreciation expense providing an increased
6 source of internal cash generation.

7 Finally, based upon forecasted earnings, return on
8 equity, capital structure, and coverage ratios, a market
9 for the company's stocks and bonds should be maintained
10 which will enable the company to raise sufficient exter-
11 nal funds to finance construction. A major determinant
12 of the company's ability to finance centers around the
13 ratings of securities as established by Moody's and
14 Standard and Poors. The criteria for the determination
15 of ratings are difficult to state with precision. No
16 fixed mathematical formula automatically produces any
17 particular rating. Many subjective factors play an
18 important role. However, both organizations place special
19 emphasis on such ratios as interest coverages, return on
20 equity, and debt-equity ratios. In fact, it is necessary
21 for a company's financial ratios to fall within specific
22 bands to even be considered for a particular rating.
23 Based upon statistics for the twelve months ended
24 September 30, 1978, the range in interest coverage, return
25 on equity, and debt-equity ratios for single A* utilities

*Bonds which are rated A are considered "upper medium
grade obligations" by Moody's.

1 was as follows:

	<u>Range</u>	<u>Median</u>
2		
3 Interest coverage (pre-tax)	2.0X to 4.3X	3.0X
4 Return on Equity	7.4% to 15.7%	12.1%
5 Long Term Debt	45% to 55%	51%
6 Preferred Stock	5% to 18%	13%
7 Common Stock	31% to 43%	36%

8 In comparison, Boston Edison's forecast indicates that
9 interest coverage, return on equity, and debt-equity ratios
10 for the construction period 1979 to 1985 are expected to
11 fall within the following range:

12 Interest Coverage (pre-tax)	2.5X to 3.0X
13 Return on Equity	11.9% to 12.9%
14 Long Term Debt	51% to 53%
15 Preferred Stock	12% to 14%
16 Common Stock	33% to 36%

17 Boston Edison's projected performance compares favorably
18 with that of the single A rated utilities. For this
19 reason we believe that the company will have the financial
20 strength to undertake the Pilgrim 2 construction program.

21 Q. Much of the forecasted internal cash position, earnings,
22 rate of return on common equity, and coverage ratios
23 depends upon receiving adequate and timely rate relief
24 from the DPU. Do you believe that the rate relief
25 necessary to actually earn a 10% to 13% return on common

1 equity will be granted by the appropriate regulatory
2 authority?

3 A. Clearly, an important assumption that underlies the
4 financing plan is one of obtaining adequate rate relief.
5 It is Boston Edison's opinion that forecasted rate in-
6 creases, both retail and wholesale, will be shown to be
7 necessary and reasonable and will be granted by the
8 appropriate regulatory authority. With a DPU allowed
9 rate of return on common equity of 13% it certainly is
10 not unreasonable to assume an actual return in the range
11 of 10 to 13%. We believe that regulatory authorities
12 will act responsibly and will provide adequate and
13 timely rate relief and that the company will be able to
14 obtain the capital funds necessary to complete the
15 project.

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