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3 Chairman's Perspective

6 1988—A Good Year Financially

10 Extraordinary Events met by Extraordinary Efforts

16 Challenge 2000—Providing Energy Today and Tomorrow

The cover photos were taken from locations around the diverse service territory.

	1988	1987	Percent Increase (Decrease)
FINANCIAL HIGHLIGHTS			
Revenues	\$ 768.3 million	\$ 712.5 million	7.8
Net Income	\$ 84.7 million	\$ 79.8 million	6.2
Earnings Per Share of Common Stock	\$ 1.70	\$ 1.60	6.3
Dividends Declared Per Share of Common Stock	\$ 1.47	\$ 1.42½	3.2
Average Shares of Common Stock Outstanding	45,892,013	45,717,450	0.4
Common Stock Book Value Per Share	\$ 13.28	\$ 13.01	2.1
Construction Expenditures ¹	\$ 171.1 million	\$ 142.2 million	20.3
Internally Generated Funds ²	\$ 106.1 million	\$ 129.3 million	(18.0)
Electric Sales	10.23 billion kwh	9.57 billion kwh	6.9
Electric Customers (year end)	351,578	341,308	3.0
Average Annual Residential Usage	9,575 kwh	9,152 kwh	4.6
Gas Sales	16.16 million mcf	15.41 million mcf	4.8
Gas Customers (year end)	80,263	79,002	1.6
Average Annual Residential Usage	91.6 mcf	86.9 mcf	5.4

¹Excludes Allowance for Funds Used During Construction.

²Net cash provided by operating activities less preferred and common dividends.

Assawoman Bay
near Ocean City,
Maryland



DELMARVA POWER

IS WELL PREPARED

TO PROVIDE ENERGY

TODAY AND TOMORROW

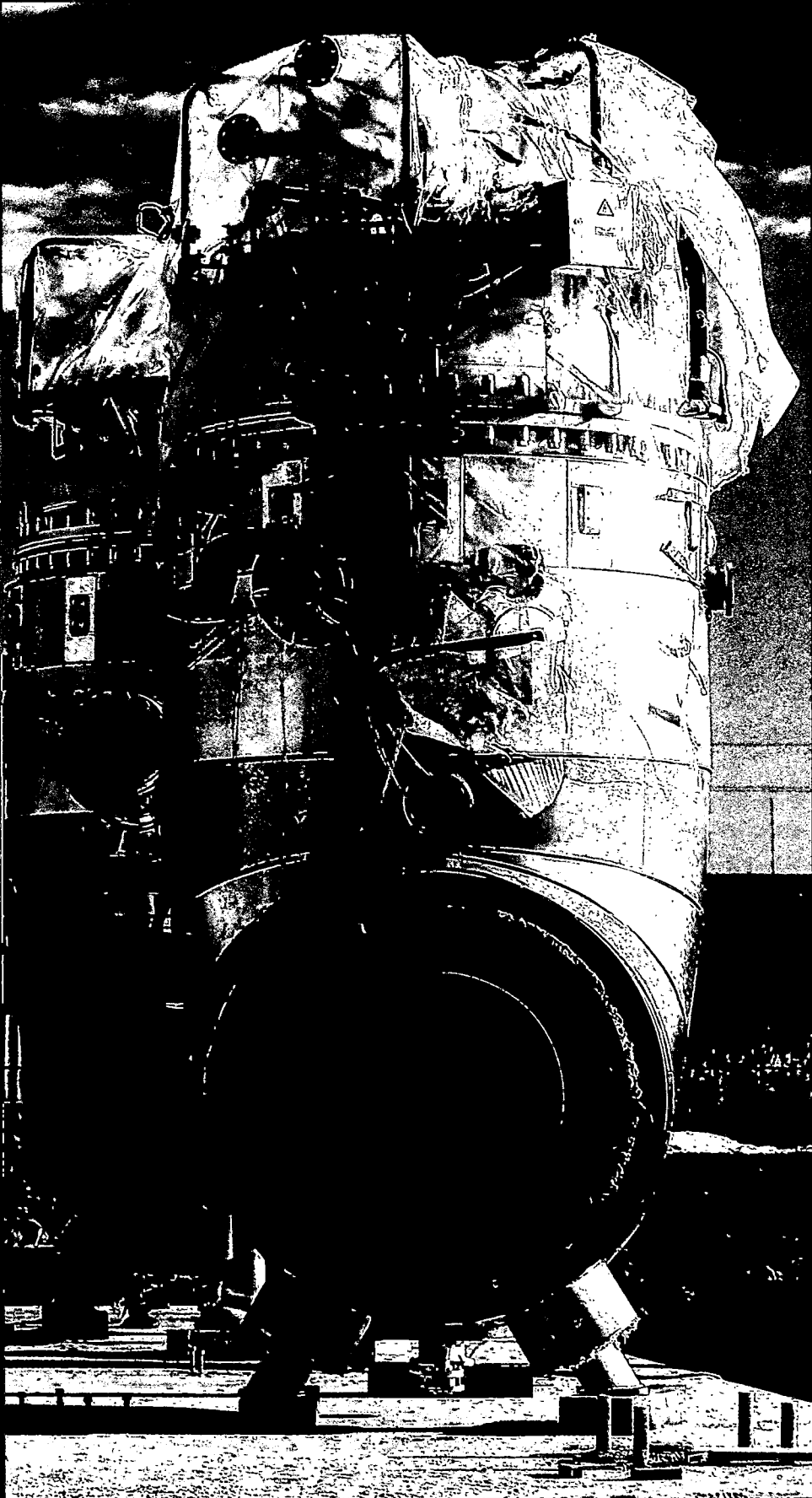
FOR OUR CUSTOMERS

ON THE RAPIDLY

GROWING DELMARVA

PENINSULA.





▽ ▽ ▽
TO HELP MEET
FUTURE DEMANDS
FOR ENERGY,
THE COMPANY
PURCHASED TWO,
100-MEGAWATT
COMBUSTION
TURBINES (CT'S).
THE FIRST SECTIONS
WERE DELIVERED
IN THE FALL
OF 1988.

CHAIRMAN'S PERSPECTIVE

1988 was a good year at Delmarva Power. Earnings increased. Employees met an extraordinary demand for energy during the hot summer despite tight reserves. Programs and projects to provide future energy moved from the drawing board to the implementation phase with good results.

Performance in 1988 demonstrated again that Delmarva Power employees are skilled, creative, and energetic. The following chapters of this annual report discuss their accomplishments.

The remainder of the letter focuses on the key issues—how we intend to improve earnings, to address ever tightening environmental regulations, and to provide energy in the future. These strategic plans combined with the company's financial strength and employee skills will enable Delmarva Power to continue to be the Delmarva Peninsula's major energy supplier.

Increasing Earnings

Earnings increased 6.3% in 1988 to \$1.70 per share from \$1.60 per share in 1987.

The higher earnings were a result of increased electric sales and improved earnings from the subsidiaries. These improvements were offset partially by higher operation and maintenance expenses, increased writeoffs of replacement power costs related to the shutdown of the Peach Bottom Nuclear Generating Station, and the reduced return on equity ordered more than a year ago by the regulatory commissions because of declining capital costs throughout the nation at that time.

The Peach Bottom Nuclear Generating Station, in which Delmarva Power owns 7.51%, remains shutdown due to a March 31, 1987 order issued by the Nuclear Regulatory Commission. Philadelphia Electric Company (PE), operator of the plant, delayed the projected restart of Unit 2 until the second quarter of 1989 and Unit 3 until the third quarter. In view of the tasks yet to be completed, the new dates may prove to be optimistic.

The company is pursuing recovery of replacement power and other costs from PE through a lawsuit filed jointly with Atlantic Electric Company, another co-owner of Peach Bottom. The company cannot predict the outcome of the lawsuit. At the same time, Public Service Electric & Gas Co., another joint owner, filed a similar suit against PE.

Future earnings are expected to grow modestly because of an economically strong service territory, continued aggressive cost control, and regulatory actions to earn appropriate returns on new capital investments.

Earnings from subsidiaries will fluctuate but will tend to increase over the next few years as projects under development begin operating.

Addressing Environmental Regulations

In response to public opinion and ever tightening environmental regulations, Delmarva Power will face, along with other utilities, increasing expenditures over the next few years for increased environmental protection. Delmarva Power shares the concern of many stockholders and customers who live and work on the Delmarva Peninsula that protecting the environment is important. The company also shares the concern of stockholders and customers that availability and price of energy are key components of the way we live. Environmental issues are complex; tradeoffs are inevitable.

The company's policy is to comply with all environmental laws and to seek opportunities, within the bounds of financial responsibility, to improve the quality of life in the service territory.

~~8903200042~~

Providing Energy for the Future

One of the biggest challenges facing the company is to provide energy for the next decade. Our strategy to meet this challenge is to be as flexible and responsive as possible in light of changing growth patterns in the service territory and possible changes in the structure of the utility industry such as deregulation and the potential emergence of non-utility generators of electricity.

Under this strategy, the company developed 3 years ago a plan called Challenge 2000 which is detailed on page 17. Challenge 2000 is a combination of conservation programs and new energy sources. Progress on these efforts can be accelerated or slowed as events dictate. The intention is to avoid overcommitment, provide balance, and match capital expenditures as closely as possible with load growth.

In 1988, because of a fourth consecutive year of strong economic growth in the service territory and record demand for electricity, several components of the Challenge 2000 plan were accelerated.

The conservation program to cycle, by remote control, water heaters and air conditioners during hot summer periods for 2,000 residents in northern Delaware began and was well received, according to follow-up surveys. Another program to help commercial customers reduce their use of electricity at the peak worked well. Plans to increase participation in these programs were accelerated for 1989 and 1990. The company is also looking for new ways to expand conservation efforts.

For new sources of energy, permits and licenses were obtained expeditiously to build two, 100-megawatt combustion turbines (CT's) at the Hay Road site in Wilmington. The completion of the first CT is scheduled for May, 1989. Schedules for the second unit were accelerated for completion in July, 1989.

Also, a letter of intent was signed to buy 100 MW of electricity from another utility beginning in 1991. Bidding procedures for non-utility generators were filed with state regulatory agencies with the intention of adding 100 MW of non-utility generation by 1992.

In addition, the experience gained from subsidiary activities contributes to the Challenge 2000 effort. Through developing wood-burning power plants in California and a trash-burning generator in Pennsylvania, the company will not only earn good returns but is also acquiring the expertise to prepare for the development of non-utility generators and positioning itself to take advantage of opportunities in this area.

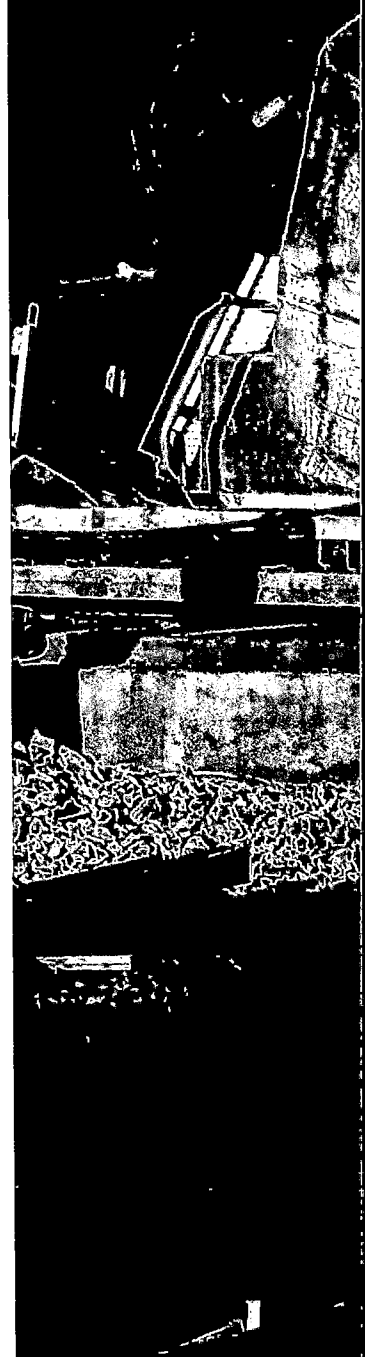
All of these efforts are part of the overall philosophy of not relying on a single source for supplying energy in the future. But, the strategy will not work without the people. Delmarva Power has good people. Their technical skills and creative spirit have developed these strategies and put programs into place to provide energy and service today and tomorrow. The following pages highlight their accomplishments and demonstrate their potential. I appreciate their efforts because they truly are the force moving the company into the next decade.

Sincerely,



Nev Curtis

February 14, 1989





37

SYMONS



STEEL-PLY

STEEL-PLY

STEEL-PLY



SYMONS

SYMONS

SYMONS

STEEL-PLY



STEEL-PLY

STEEL-PLY



SYMONS

STEEL-PLY

SYMONS



A GOOD YEAR FINANCIALLY

In December, Delmarva Power increased quarterly dividends for the 12th consecutive year. Quarterly dividends increased by 2.7% to 37.5 cents per share.

On an annual basis, this is \$1.50 per share.

Earnings were \$1.70 per share as compared to \$1.60 in 1987.

Earnings have improved because of strong sales growth, tight cost control, and improved earnings from subsidiaries.

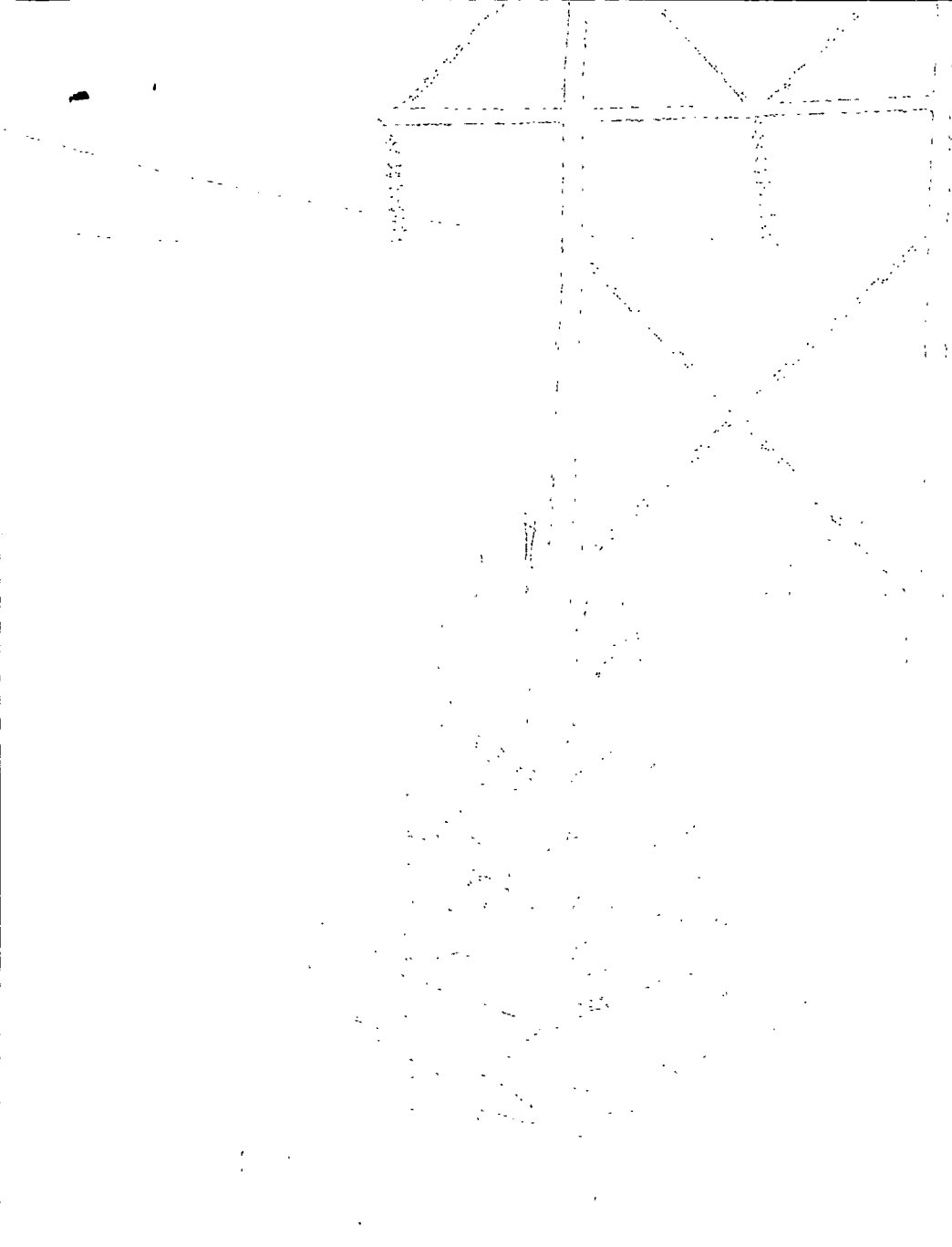
First Mortgage Bonds are rated A1/A+ by Moody's Investors Service and Standard and Poor's, respectively.

The AFUDC ratio, a key indicator for financial analysis, remained low at 6.5% of net income. The company paid for 62% of construction expenditures with cash from its own operations.

▶▶▶

19

88



Through vegetation management programs, Delmarva Power has turned about 10,000 acres of right-of-way property into wildlife habitats. Myrtle, blackberries, blueberries, sumac, cedars, hollies, and dogwoods thrive on these lands. So do sundew and pitcher plants, two endangered species found only in two places on the Eastern Shore.

4th Year of Strong Growth

1988 was another boom year for sales growth. Because of the hot summer, a 3% increase in electric customers, and strong economic growth throughout the service territory, electric sales increased 6.9% over 1987 levels. Residential and commercial electric sales each increased 7.8%, and industrial electric sales increased 4.5%. Gas sales increased 4.8%. Electric sales have increased more than 23% in the last four years.

Subsidiary Activities

Several subsidiary projects have made progress in supporting the subsidiary philosophy of supplementing earnings and seeking returns which exceed those of the regulated business while not detracting from the core operation of the energy company.

The 24-MW wood-burning plant in Redding, California began operating in January of 1989. A sister unit in Burney, California will become operational by the end of 1989. A 500-ton-per-day trash burning facility to be located in Glendon, Pa. is in the permitting process. A 34-acre municipal landfill is under construction in Schuylkill County, Pa. to be used in conjunction with the Glendon plant. All of these facilities will be operated by subsidiary personnel. In an effort to use land owned by the company but not included in rates, construction was completed on eight houses at Post and Rail Farms in New Castle County, Delaware. Also, a 435-unit mini-storage facility opened for business in Wilmington, Delaware. Subsidiary activities contributed 10¢ per share to 1988 earnings.

Rate Matters

The cost of electricity for the company's customers on the Delmarva Peninsula remained basically the same.

The Federal Energy Regulatory Commission approved a 1.7% increase in electric rates for the company's 12 wholesale customers. This increase is intended to cover \$1.23 million of increased costs associated with the wholesale business and the five-year recovery of an additional \$3.9 million for income taxes related to the settlement of the Summit Nuclear Power Plant cancellation.

The Gas Cost Adjustment, the fuel portion of the price of gas, increased about 7% for a typical residential space heating customer to reflect anticipated higher gas costs. With this increase, prices for a typical residential customer are still more than 10% below 1985 prices.

External Financing

The period of excess cash generation or the company's "window of opportunity" is over. Transmission and distribution upgrades, the installation of two combustion turbines, and environmental control investments have led the company to seek external financing. In 1988, the company issued \$50 million of 30-year First Mortgage Bonds (10% series), \$18 million of Variable Rate Demand Exempt Facilities Revenue Bonds, and raised \$7.9 million of new common equity by issuing 452,552 new shares of common stock under the Dividend Reinvestment Plan. The company also received \$39.1 million for the sale and lease back of the Merrill Creek Reservoir Project. Construction expenditures will require about \$50-\$70 million annually in external financings during the next few years.

A new cooling tower for Indian River Unit 4 will be constructed in 1989. The original tower deteriorated because of uneven settling of the tower's foundation. Construction will cost about \$28 million.

Peach Bottom

The Peach Bottom Nuclear Generating Station, in which Delmarva Power has a 7.51% ownership interest, remains shut-down due to a March 31, 1987, Nuclear Regulatory Commission (NRC) order. For the plant to return to service, Philadelphia Electric Company (PE), operator and partial owner of Peach Bottom, must provide the NRC with an acceptable plan which will assure that Peach Bottom will operate safely and comply with NRC regulations.

After preliminary reports from the NRC, PE extended its initial restart schedule. PE reports that it expects to be ready to restart Unit 2 in the second quarter of 1989 and Unit 3 in the third quarter of 1989. In view of the tasks yet to be completed, the new dates may prove to be optimistic.

Replacement power costs resulting from the shut-down amounted to \$10 million (13.5¢ per share) in 1988. Future replacement power costs are estimated to be about \$1 million per month.

Delmarva Power continues to closely monitor the efforts to restart Peach Bottom and is pursuing recovery of replacement power and other costs from PE through a lawsuit filed jointly with Atlantic Electric Company, another co-owner of Peach Bottom.

The 24-MW wood-burning plant in Redding, California, began operating in January of 1989. The plant was developed by Delmarva Capital Technology, Co., one of Delmarva Power's subsidiary companies.

EARNINGS AND

DIVIDENDS INCREASED.

THE HIGHER EARNINGS

WERE A RESULT OF

INCREASED ELECTRIC

SALES AND IMPROVED

EARNINGS FROM

SUBSIDIARIES.

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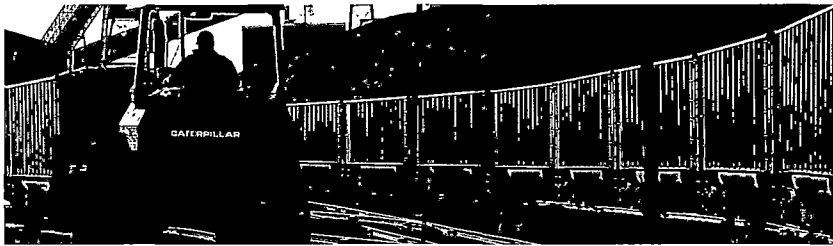
EXTRAORDINARY EVENTS®

Hot, Hot, Hot.
With temperatures above
135°F in the Edge Moor
Power Plant, Bill Rhoades
helped keep the electricity
flowing on the hot, humid
peak days in the summer
of 1988.



met by Extraordinary Efforts

Coal, the company's dominant fuel, is delivered to the Edge Moor Power Plant by rail car.



60,000 Rockfish were harvested in 1988 from the Vienna Power Plant fish hatchery.



Summer of 1988

During this past, extremely warm summer, growth continued. Demand on the hot, humid, August 15th grew to 2,204 megawatts, 5.8% higher than the previous record set in 1987. This caused generating reserves to be extremely tight for Delmarva Power and the other electric companies in the Middle Atlantic and Northeast regions of the country.

In August, customers demanded more than 2,000 megawatts 14 times including 2 Saturdays when many businesses do not generally operate.

Employees kept electricity flowing in spite of unprecedented tight reserve margins that grew progressively worse as the summer of 1988 grew hotter. Employees consistently came through during emergency situations. Employees restored service to customers in a matter of hours after tornado-like winds ripped through the Edge Moor Power Plant yard in August and after a severe thunderstorm in December.

Power Plant Operations

Delmarva Power's wholly owned and operated coal and oil fired power plants ran well. The average availability rate for these plants in 1988 was 90% compared to the most recent industry average of 87%. During the summer of 1988, Delmarva Power's plants had an even better availability rating. The company forecasted that its plants would be available 92% of the time during the months of June, July and August. Through the efforts of employees, the company's power plants were available 97% of the time.

The company's fuel mix is balanced: in 1988, 63% coal, 28% oil and natural gas, and 9% nuclear through nuclear power plants partially owned by Delmarva Power but operated by other companies.

Environment

The company, industry and governmental officials in Delaware worked together to use more than 8,000 cubic yards of coal ash as a core material in the construction of two new interchange ramps for I-495 in north Wilmington.

The company is studying this project and others to find ways to put the 300,000 tons of ash produced by our coal plants each year to productive use. Some of the other ash utilization projects include an artificial ocean reef for marine life off the coast of Lewes, Delaware, a liner for a Sussex County, Delaware, landfill, and core material for concrete and structures such as jetties and piers.

In this year's successful rockfish harvest, 60,000 fingerlings, reared by employees at the Vienna Power Plant, were released into Chesapeake Bay tributaries.

EMPLOYEES are

M M O V H N G

the COMPANY into the NEXT DECADE

Prices Remain Low

Throughout the service territory, electric prices have decreased. For example, the price for residential customers using 750 kilowatt hours of electricity per month is generally about 12% less than it was in 1983.

The company's objective is to maintain regionally competitive prices.

Electric price comparisons (for all customer categories in cents/kwh) are: New York, 10.98; Philadelphia, 8.83; Newark, N.J., 8.35; Delmarva Peninsula, 6.45; Baltimore, 5.96; Norfolk, Va., 5.73. For natural gas (in cents/ccf): New York, 64.54; Philadelphia, 60.06; Newark, N.J., 53.36; Baltimore, 53.30; Norfolk, Va., 49.62; Wilmington, Del., 47.38.

Natural Gas

The company constructed a seven-mile, large capacity, transmission pipeline from Claymont to Wilmington to provide natural gas to the new combustion turbines on Hay Road and to improve the company's ability to provide gas service to customers.

Delmarva Power also completed the construction of a regulating and metering station in Claymont, Delaware. At this station, natural gas from the company's major interstate pipeline suppliers, Transco and Columbia, is brought into Delmarva Power's system.

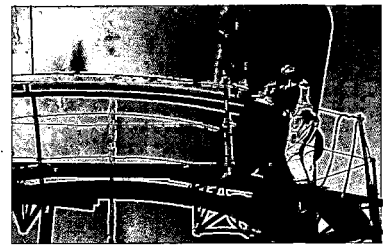
To help keep the price of natural gas competitive, the company continues to seek less expensive gas supplies. The company is developing a gas supply portfolio based on a diversified mix of long term and spot supplies rather than using a traditional single pipeline for supply. This approach will allow the company to become more price competitive and to improve reliability.



Gas Division employee Eugene Mease installs new gas lines on the east side of Wilmington.



Working Safely is a high priority at Delmarva Power.



The Exhaust Stacks for the CT's were delivered in the fall.



The Beach Day Walk for seniors was held in Rehoboth, Delaware.



System Operator Carlton Casson forecasts daily power needs at the Control Center in Christiana, Delaware.



Meter Readers help to increase the company's customer approval rating through courteous, efficient service.

Employees

The company and its employees are working together to continually improve the health and safety of individuals. A wellness program was launched this year. Employees took a health risk assessment survey that showed their individual health risks and health improvement steps.

A corporate employee incentive reward system was established this year. Employees worked hard and met 5 of the 7 goals of the Corporate Performance Incentive Plan, saving the company at least \$2 million. Several of the goals were stretch goals and required a great deal of team effort.

The Participative Skills Program was expanded to include an Employee Development Plan which offers employees the opportunity to learn and fine-tune communications, participative, and leadership skills. Participation at Delmarva has transcended techniques and has moved more towards a way of doing business.

Merrill Creek

During June, the company completed a sale and lease back of its 11.9% interest in the Merrill Creek Reservoir located in northern New Jersey. The company and six other local utilities that use water from the Delaware River Basin as a source of cooling water for generating units built the reservoir to replenish water in the Delaware River during low water flow periods. The company sold and leased back its interest in the reservoir in order to provide cash for construction projects and reduce costs to customers.

Delaware City Power Plant

Star Enterprise, the new owner of the former Texaco refinery, announced it will exercise its long-standing option to purchase the Delaware City Power Plant from Delmarva Power by December, 1991. In the meantime, the refining company will decide who will operate the plant and who will have access to the 20 to 40 megawatts of available electricity that the refinery doesn't use. Delmarva Power will aggressively negotiate to continue operating the plant. Delmarva Power has assured continued employment for Delmarva Power people who work at the plant.

River Crossing Damages

In November, 1988, settlement was reached with the owners of the Seapride to recover damages from the transmission tower accident. The company and the other utility participants recovered \$20 million. The Seapride, an oil tanker, rammed into one of the company's Delaware River transmission towers connecting lines from Delaware to New Jersey in March, 1987. Nine months later, the line was back in service.

Air Quality

State environmental officials issued an order authorizing the company to construct a 500-foot smokestack at the Indian River Power Plant and requiring the company to burn a lower sulfur coal at the site. The stack will cost about \$32 million and will solve an infrequent "downwash" air pollution problem at the plant.

Community Activities

Through contributions of stockholders and customers, the Good Neighbor Energy Fund contributed more than \$1 million during the last six years to customers having trouble paying utility bills.

Employees, as a part of the highly successful Radio Watch program, continued to summon aid to people in the community by using radios in company vehicles. Radio Watch is being adopted by agencies, governmental organizations, and utilities nationwide.

Employees contributed \$272,151 to the United Way, surpassing their 1988 campaign goal by 36%.

About 60% of Delmarva Power's employees volunteer their personal time to help others in the community.

Customer Projects

A large steel mill that has been sitting idle for 18 months in Claymont, Delaware began startup testing in December. Delmarva Power engineers were instrumental in re-establishing the gas and electric service to the mill.

Customer Opinions

The company's customer approval rating increased for the sixth consecutive year. In the 1988 survey, 79% of customers surveyed gave the company a favorable rating compared with 78% in 1987; 74% in 1986; 71% in 1985; 66% in 1984; 59% in 1983; and 46% in 1982.

Customer Relations

For several years, customer service, community relations, and marketing representatives have worked one-on-one with customers having difficulty paying their utility bills. They have provided customers with information about credit extensions, budget billing, installment payments, load limiters, and community sources of funds. As a result of this approach, write-offs are at an all time low of less than 0.12% of revenues.

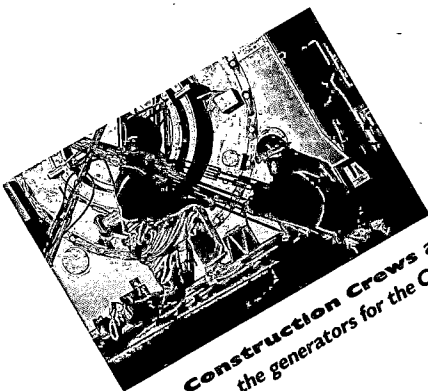
Customer Information

The company has worked hard to better understand the needs of customers and to provide them with useful information.

Useful publications include the monthly residential newsletter, "Energy News You Can Use;" the quarterly commercial newsletter, "Energy Exchange;" and the quarterly 60 Plus newsletter, "Silver Bulletin."

Diverse Service Territory

The peninsula is centrally located within the major East Coast markets and has a diverse blend of commercial, agricultural, industrial, and recreational activities. Delmarva Power serves 352,000 electric customers throughout most of the 5,700 square-mile peninsula and 80,000 natural gas customers in a 275 square-mile area in northern Delaware. The company employs 2,670 people.



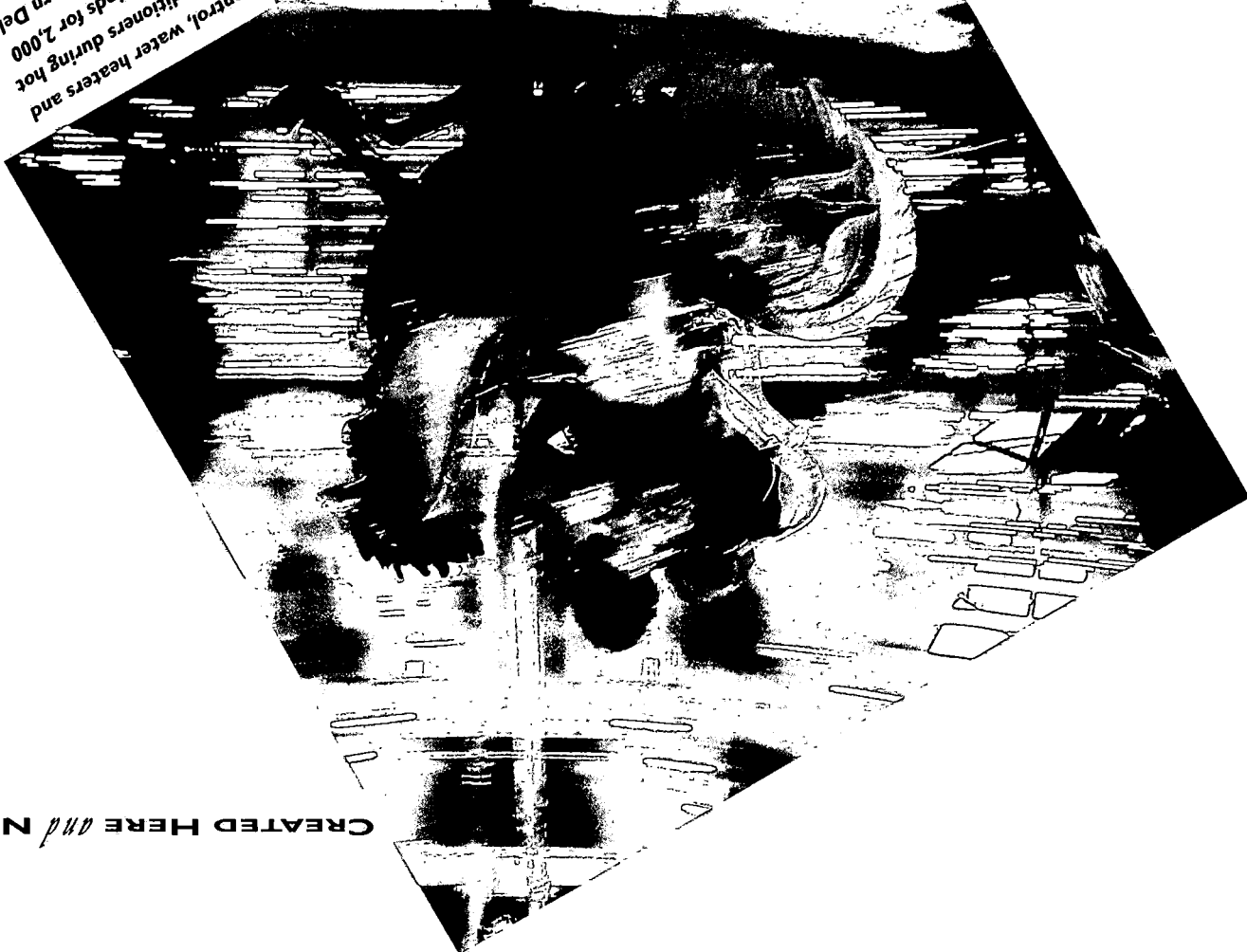
Construction Crews align the generators for the CT's.



Work Crews begin each day with "tailgate" sessions to discuss efficiency and safety.

the FUTURE is a TIME and a PLACE in the DISTANCE,

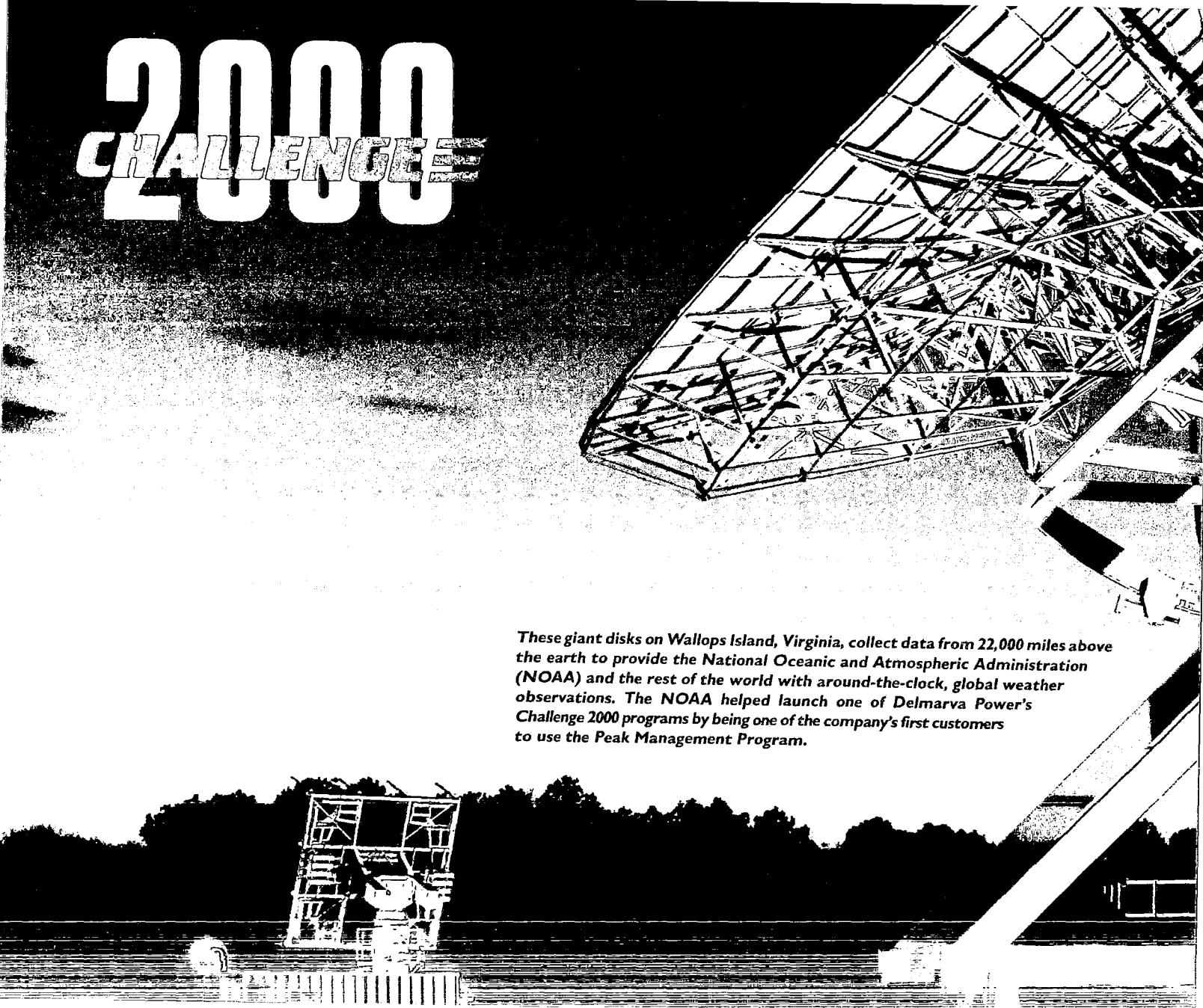
CREATED HERE and NOW



control, water heaters and
air conditioners during hot
summer periods for 2,000
residents in northern Dela-
ware began and was well
received, according to
follow-up surveys.

Energy For Tomorrow
is one of the company's
programs designed to as-
sure that reliable energy
is available for our young
people now and in the fu-
ture. The conservation pro-
gram to cycle, by remote

2000 CHALLENGE



These giant disks on Wallops Island, Virginia, collect data from 22,000 miles above the earth to provide the National Oceanic and Atmospheric Administration (NOAA) and the rest of the world with around-the-clock, global weather observations. The NOAA helped launch one of Delmarva Power's Challenge 2000 programs by being one of the company's first customers to use the Peak Management Program.

Challenge 2000, the company's plan to supply adequate amounts of future electricity at the lowest reasonable cost, is a blend of conservation programs and new energy sources. These programs are part of the company's philosophy of not relying on a single source for supplying energy in the future. The first of the company's Challenge 2000 programs began operating in 1988. Below is a summary of the major elements of Challenge 2000.

1988

About 2,000 customers in Delaware volunteered to participate in the first phase of the company's residential conservation program, Energy For Tomorrow, and 16 industrial/commercial customers participated in the Peak Management Program. Installation began on two 100-megawatt combustion turbines (CT's) at the company's Hay Road site.

1989

The installation of the two CT's will be completed. The Energy For Tomorrow program will be extended to 3,000 customers in Maryland and to 4,000 additional customers in New Castle County, Delaware. The Peak Management Program will be expanded with the goal to be able to lower the peak electric load by 18 megawatts.

1990

The Energy For Tomorrow program will be offered to all residential customers system-wide.

1991

The company plans to purchase 100 megawatts of electricity from another utility. The company plans to have completed the upgrading of existing units to gain 51 megawatts.

1992

The company plans to add 100 megawatts of peaking electricity from non-utility generators.

1993

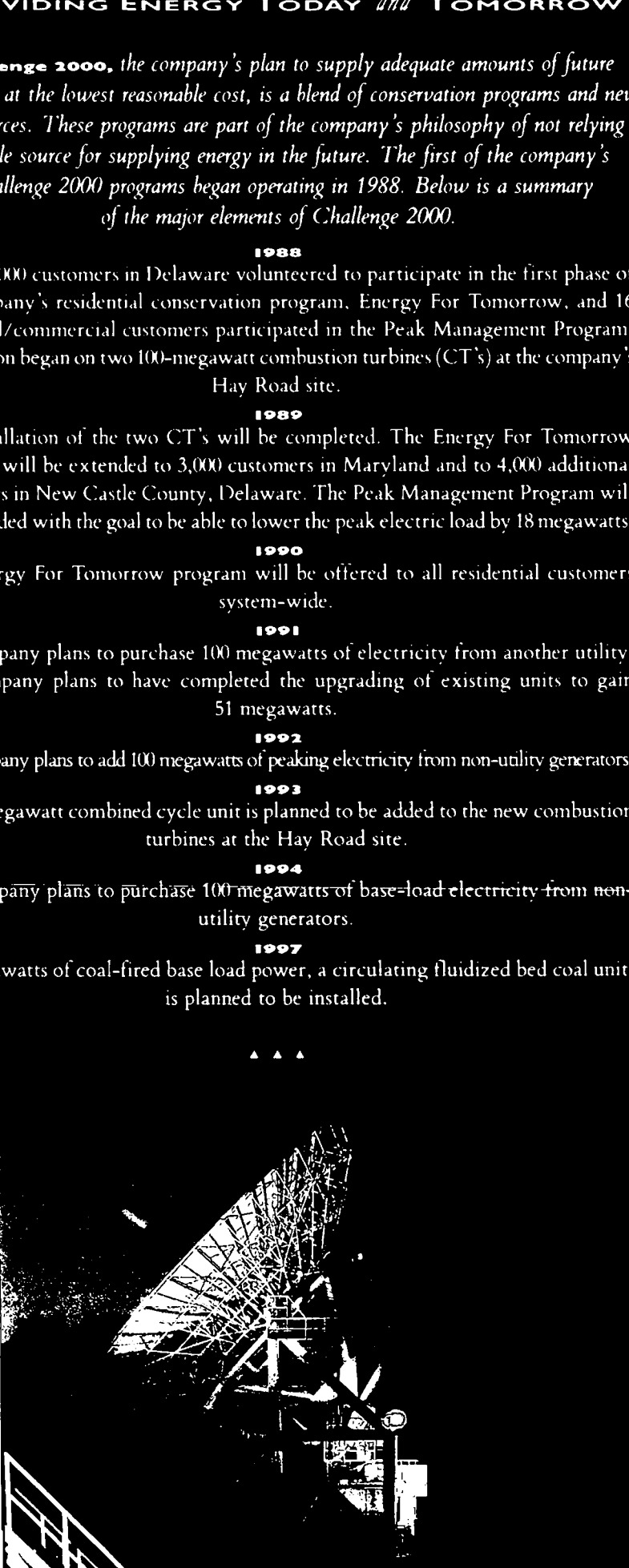
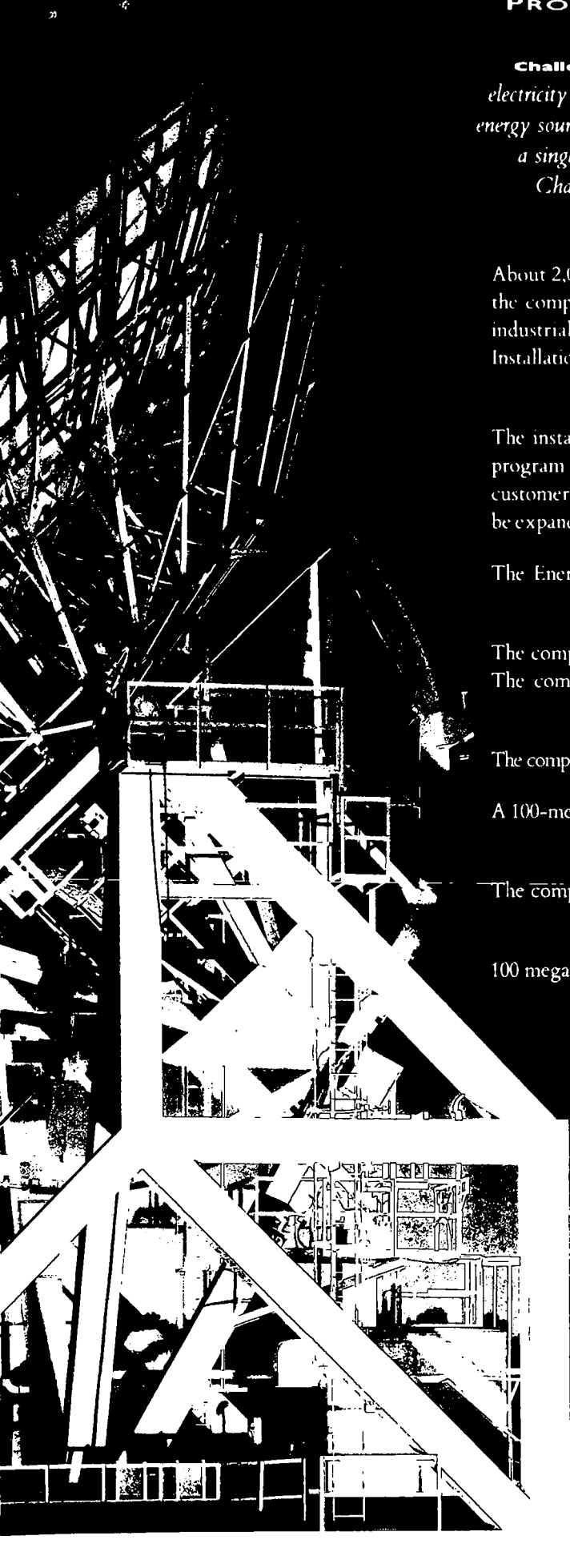
A 100-megawatt combined cycle unit is planned to be added to the new combustion turbines at the Hay Road site.

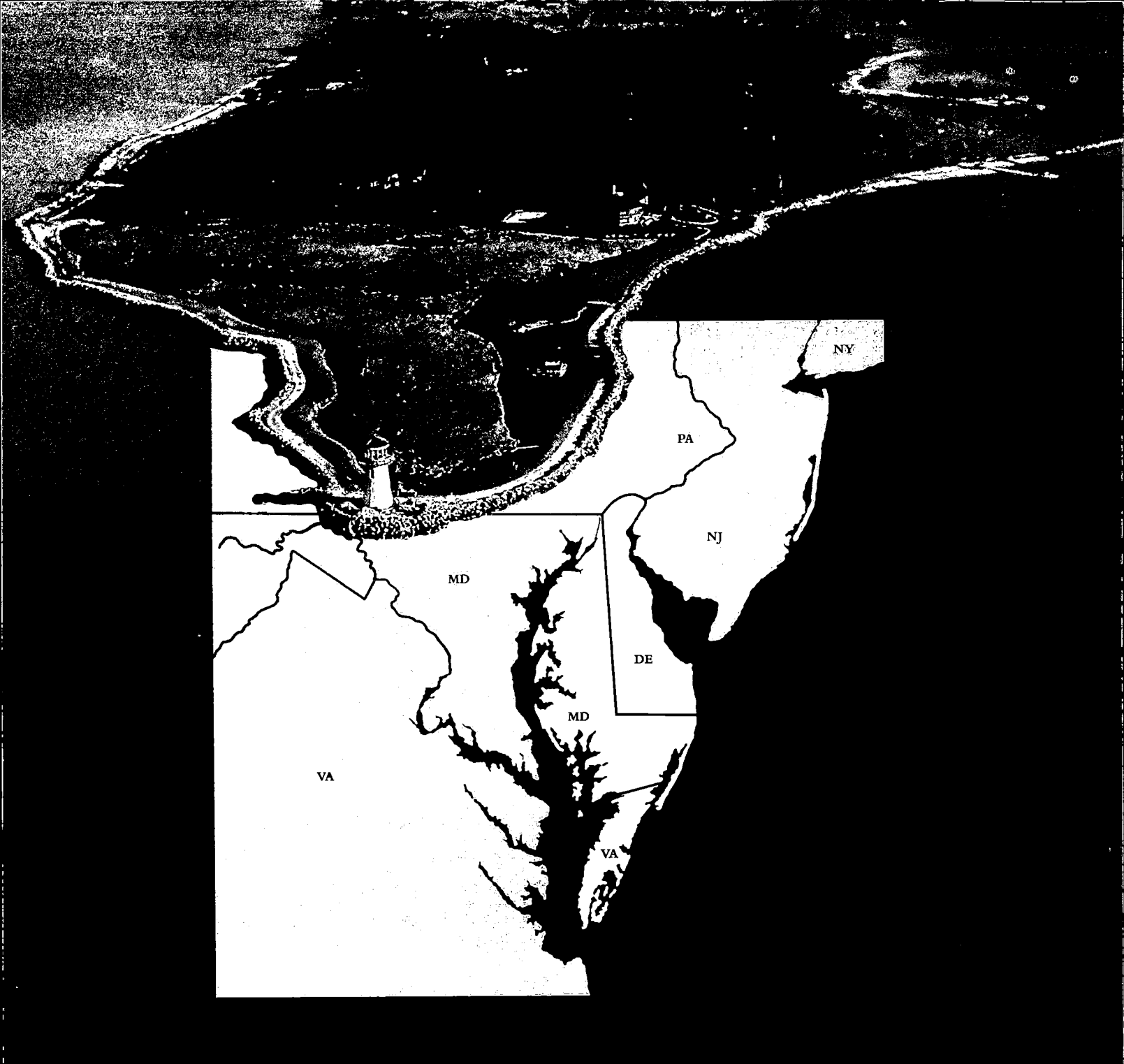
1994

The company plans to purchase 100 megawatts of base-load electricity from non-utility generators.

1997

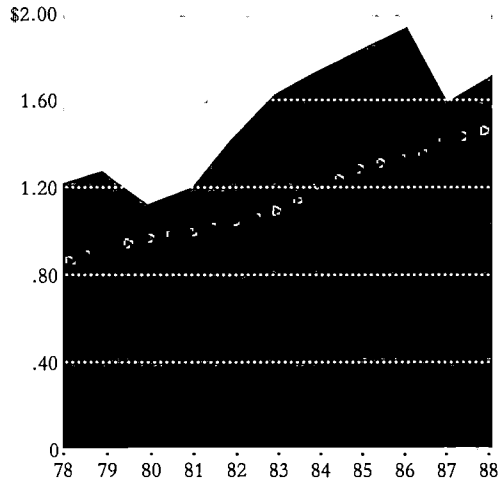
100 megawatts of coal-fired base load power, a circulating fluidized bed coal unit, is planned to be installed.



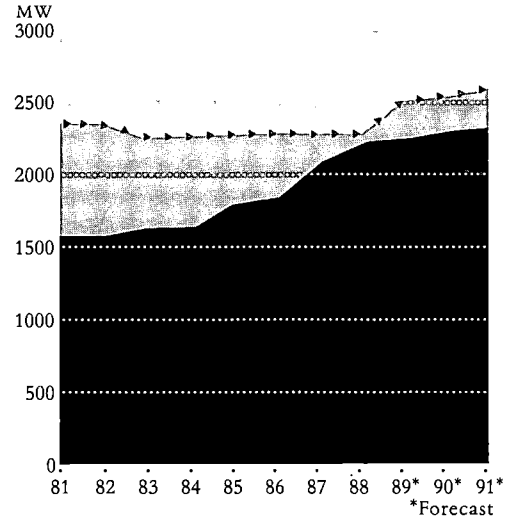




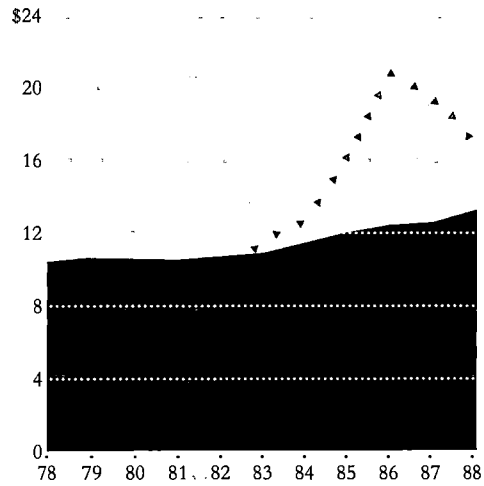
► Earnings Per Share of Common Stock
► Dividends Per Share of Common Stock



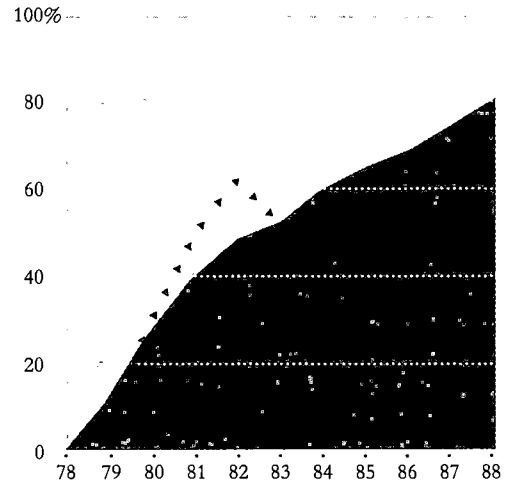
► System Generating Capacity
► Reserve
► Peak Load



► Average Book Value
► Average Market Price



Percent Increase from 1978
► Consumer Price Index
► Average Revenue Per kwh



- 20 Selected Financial Data
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RESULTS OF OPERATIONS



Earnings

Earnings per share of common stock increased to \$1.70 from \$1.60 in 1987. The 10¢ increase was primarily due to increased electric sales and improved earnings from the Company's subsidiaries partially offset by higher operation and maintenance expenses and increased write-offs of replacement power costs related to the shutdown of the Peach Bottom Nuclear Generating Station.

The Peach Bottom Nuclear Generating Station, in which Delmarva Power has a 7.51% ownership interest, remained shut down during 1988 pursuant to a March 31, 1987 order issued by the Nuclear Regulatory Commission (NRC). Replacement power costs resulting from the shutdown are not being recovered through customer rates. Accordingly, \$10.0 million (13.5¢ per share) of replacement power costs were expensed in 1988, as compared to \$9.2 million (11.4¢ per share) in 1987. Future replacement power costs resulting from the NRC mandated shutdown of Peach Bottom are estimated at about \$1 million per month and will continue to be expensed as incurred. The Company is pursuing recovery of replacement power and other costs from Philadelphia Electric Company (PE), operator of the plant, through a lawsuit filed in the United States District Court in New Jersey jointly with Atlantic Electric Company, another co-owner of Peach Bottom.

The NRC has approved PE's plan for restart and is monitoring PE's implementation of its plan. In October 1988, PE delayed the projected restart readiness of Peach Bottom Unit 2 until the second quarter of 1989 and of Unit 3 until the third quarter of 1989. This latest delay is disappointing to Delmarva Power since PE had previously projected a restart of Unit 2 in late 1988. In view of the tasks yet to be completed, the new dates may prove to be optimistic. Delmarva Power cannot predict when the Units will reach restart readiness, when the NRC will approve the restart, or the time it will take to achieve full power operation. See Note 14 on page 41 for additional information on the Peach Bottom shutdown.

Earnings per share of common stock for 1987 decreased 34¢ from \$1.94 in 1986. The 34¢ decrease was principally attributed to electric rate decreases and the write-off of Peach Bottom replacement power expenses. Increased electric sales partially offset the impact of these unfavorable factors.

.....
Dividends

On December 27, 1988, the Board of Directors raised the quarterly dividend on common stock to 37½¢ per share (\$1.50 indicated annual rate) from 36½¢ per share (\$1.46 indicated annual rate). This 2.7% improvement marks twelve consecutive years of increasing dividends and reflects the Company's goal to moderately increase dividends annually, earnings permitting, in order to provide stockholders with a fair and competitive return on their investment.

.....
Electric Revenues and Sales

Electric revenues, net of fuel costs, increased \$17.4 million or 4.1% in 1988 mainly due to a \$27.3 million increase from higher sales which was partially offset by a \$11.4 million net decrease in base rates primarily attributed to the lower 1988 federal income tax rate. (See Note 13 on page 40 for a discussion of rate matters). A 6.9% increase in total electric sales was principally due to a very hot summer and to another strong year for the service territory's economy, which benefited from the continuing expansion of banking and financial services and a high level of both residential and nonresidential construction activity. Also, Delaware has experienced low unemployment rates over the past several years which has contributed to an expanding population base. These positive economic factors resulted in residential and commercial customer growth rates of 2.8% and 5.0%, respectively, in 1988. The customer growth and increased use per customer, which was partly due to the extremely hot summer, resulted in residential and commercial sales growth rates of 7.8% in both sales classes. Industrial sales, which have grown at the lowest rate of all sales classes over the past ten years, increased 4.5% in 1988.

Electric revenues, net of fuel costs, increased \$4.4 million or 1.1% in 1987. Excluding the effect of the \$28.1 million December 1986 Delaware Summit credit payment (see Note 11 on page 39), net electric revenues decreased \$23.7 million or 5.3%. Major factors that contributed to the decrease were a \$34.4 million decrease in base rates and \$9.2 million of Peach Bottom replacement power expenses, which were partially offset by a \$26.4 million increase from a 3.9% sales increase. 1987 electric rates in all four of the Company's jurisdictions were lower than 1986 levels, mainly due to the effects of the Tax Reform Act of 1986 and lower rates of return authorized by regulatory commissions.

RESULTS OF OPERATIONS
(continued)



Gas Revenues and Sales

Gas revenues, net of fuel costs, increased \$1.9 million or 6.2% in 1988 primarily due to a 4.8% sales increase which was attributed to residential and commercial customer growth. The sales increase was diminished by fuel switching by some large industrial and commercial customers due to lower 1988 oil prices.

In 1987, gas revenues, net of fuel costs, decreased \$0.4 million due to a 3.4% sales decrease that resulted from the closing of a major customer, Phoenix Steel. Excluding the effect of Phoenix Steel, gas sales increased 6.2% in 1987 primarily due to relatively high oil prices which caused customers with oil-burning capability to use gas for most of the year.

Fuel Mix

In 1988, the electricity required by the Company's customers was provided by coal generation (63%), nuclear generation (9%), and oil and gas generation (28%). The average fuel cost, which includes fuel, interchange and purchased power costs was 1.94¢/kwh in 1988, 1.98¢/kwh in 1987 and 1.84¢/kwh in 1986. A decline in 1988 oil prices and savings from previously renegotiated coal purchase contracts were the primary factors that reduced the average fuel cost from the 1987 level. Nuclear generation, which has the lowest fuel cost, remained at a relatively low level primarily due to the NRC-ordered shutdown of Peach Bottom on March 31, 1987. The low nuclear generation, combined with significantly increased demand for energy in the service territory, resulted in greater reliance on oil and gas generation.

Operating Expenses

Operating expenses, other than fuel costs, increased \$15.1 million or 4.3% in 1988 primarily due to increased operation and maintenance expenses partly offset by lower income taxes. The increase in operation and maintenance expenses was mostly attributed to increased outage expenses at the jointly-owned Peach Bottom and Salem nuclear units and higher payroll costs. Income taxes declined due to the lower federal income tax rate.

Excluding the effects of the 1986 Summit credit payment (as discussed in Note 11 on page 39), operating expenses, other than fuel costs, decreased \$12.9 million or 3.5% in 1987. A decrease in income taxes, due to the lower federal income tax rate and lower pretax income, was partly offset by increased depreciation, increased operation and maintenance costs at the Company's jointly-owned nuclear units and higher payroll costs.

Other Income *(Net of Income Taxes)*

Other income, excluding allowance for funds used during construction, increased \$1.3 million in 1988. This increase from 1987 reflects \$2.7 million of 1987 capital losses on marketable securities and a \$1.2 million decrease in subsidiary research and development project expenses, net of related tax credits. These increases were partly offset by a \$1.3 million decrease in interest and dividend income and \$1.3 million of other decreases. The decline in interest and dividend income was mainly due to lower average investment balances which resulted from increased utility and nonutility capital requirements. Over the past several years, the Company's subsidiaries have invested in various nonutility projects, including cogeneration plants, waste to energy plants, and high technology ventures. These nonutility projects are expected to become operational during the next several years and begin providing returns on the subsidiaries' investments. See Note 16 on page 44 for information on the Company's subsidiaries.

Other income, excluding allowance for funds used during construction, decreased \$6.4 million in 1987 mostly due to \$2.7 million of capital losses on marketable securities and a \$2.0 million decrease in interest income on tax refunds.

IMPACT OF INFLATION

As a regulated utility, the Company's utility revenues are intended to provide for recovery of operating costs and a return on rate base. The overall decline in interest rates since the early 1980's combined with lower rates of inflation have resulted in lower rates of return authorized by the regulatory commissions having jurisdiction over the Company. Increases in operating costs due to inflation are normally recovered in customer rates, although cost recovery may lag behind the time period in which increases actually occur due to the ratemaking process.

CONSOLIDATED STATEMENTS OF INCOME

		1988	1987	1986
(Dollars in Thousands)				
For the Years Ended December 31				
Operating Revenues	Electric	\$667,553	\$612,367	\$602,240
	Gas	78,615	78,233	91,802
	Steam	22,154	21,879	20,821
		<u>768,322</u>	<u>712,479</u>	<u>714,863</u>
Operating Expenses	Operation			
	Fuel for electric generation	215,491	211,006	207,862
	Net interchange and purchased power	(5,274)	(10,162)	(28,098)
	Purchased gas	51,189	45,208	57,012
	Deferred energy costs	11,863	(8,994)	7,767
	Other operation	141,966	132,914	128,116
	Maintenance	70,264	65,738	62,621
	Depreciation	71,609	68,907	64,657
	Amortization of Summit credit	(276)	(907)	(15,707)
	Taxes other than income taxes	31,261	30,352	30,687
	Income taxes	50,735	53,450	65,208
		<u>638,828</u>	<u>587,512</u>	<u>580,125</u>
Operating Income		<u>129,494</u>	<u>124,967</u>	<u>134,738</u>
Other Income	Allowance for other funds used during construction	3,312	3,453	2,750
	Other, net	8,149	6,889	13,267
		<u>11,461</u>	<u>10,342</u>	<u>16,017</u>
Income Before Interest Charges		<u>140,955</u>	<u>135,309</u>	<u>150,755</u>
Interest Charges	Debt	56,086	54,998	54,478
	Other	2,356	1,658	922
	Allowance for borrowed funds used during construction	(2,208)	(1,150)	(768)
		<u>56,234</u>	<u>55,506</u>	<u>54,632</u>
Earnings	Net Income	84,721	79,803	96,123
	Dividends on preferred stock	6,889	6,814	7,405
	Earnings applicable to common stock	<u>\$ 77,832</u>	<u>\$ 72,989</u>	<u>\$ 88,718</u>
Common Stock	Average shares outstanding (<i>thousands</i>)	45,892	45,717	45,717
	Earnings per average share	\$ 1.70	\$ 1.60	\$ 1.94
	Dividends declared per share	\$ 1.47	\$ 1.42½	\$ 1.36⅓

See accompanying Notes to Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF CAPITALIZATION

		1988	1987
(Dollars in Thousands)			
As of December 31			
Common Stockholders' Equity	Total Common Stockholders' Equity ⁽¹⁾	\$ 613,177	\$ 594,975
Cumulative Preferred Stock	Par value \$1 per share, 10,000,000 shares authorized, none issued		
	Par value \$25 per share, 3,000,000 shares authorized, none issued		
	Par value \$100 per share, 1,800,000 shares authorized		
	Without Mandatory Redemption:		
	Series		
	Shares Issued (1988 and 1987)		
	3.70%-4.56%	24,000	24,000
	5.00%-7.88%	53,000	53,000
	Adjustable-6.59% ⁽²⁾	28,000	28,000
		105,000	105,000
	Less: Cost of shares (17,200) held in treasury	1,694	1,694
	Preferred Stock without Mandatory Redemption	103,306	103,306
	With Mandatory Redemption:		
	9.00% Series	2,477	3,277
	Less: Amount to be redeemed within one year	800	800
	Preferred Stock with Mandatory Redemption	1,677	2,477
Long-Term Debt	First Mortgage Bonds:		
	Maturity	Interest Rates	
	June 1988	3 ⁷ / ₈ %	—
	1994-1997	4 ⁵ / ₈ %-6 ³ / ₈ %	50,000
	1998-2002	7%-11 ³ / ₄ %	158,100
	2003-2005	6.6%-10 ¹ / ₄ %	92,150
	2008-2011	9 ⁵ / ₈ %-12%	81,900
	2015-2018	9 ¹ / ₄ %-10 ¹ / ₈ %	176,000
			558,150
	Pollution Control Notes:		
	Series 1973, due 1989-1998, 5.45%-5.75%	7,250	7,400
	Series 1976, due 1992-2006, 7 ¹ / ₈ %-7 ¹ / ₄ %	34,500	34,500
		41,750	41,900
	Variable Rate Demand Bonds, due 2014-2017 ⁽³⁾	—	57,000
	First Mortgage Notes, 9.65% ⁽⁴⁾	10,596	10,945
	Other Long-Term Debt, due 1989, 9.89%	28,000	28,000
	Other Obligations, due 1989-1992, 8.07% ⁽²⁾	3,398	—
	Unamortized premium and discount, net	(603)	(257)
		641,291	670,738
	Less: Long-term debt due within one year	31,604	25,468
	Total Long-Term Debt	609,687	645,270
	Total Capitalization	1,327,847	1,346,028
	Variable Rate Demand Bonds ⁽³⁾	75,000	—
	Total Capitalization with Variable Rate Demand Bonds	\$1,402,847	\$1,346,028

⁽¹⁾Refer to statement on page 31 for additional information.

⁽²⁾Average rate during 1988.

⁽³⁾Variable Rate Demand Bonds were reclassified from Long-Term Debt to Current Liabilities as of December 31, 1988. See Note 7 on page 38.

⁽⁴⁾Repaid through monthly payments of principal and interest over 15 years ending November 2002.

See accompanying Notes to Consolidated Financial Statements.

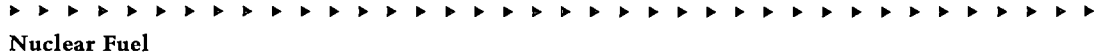
CONSOLIDATED STATEMENTS OF CHANGES IN COMMON STOCKHOLDERS' EQUITY

(Dollars in Thousands) For the Three Years Ended December 31, 1988	Common Shares Outstanding	Par Value	Additional Paid-in Capital	Retained Earnings	Total
Balance as of January 1, 1986	45,717,450	\$102,876	\$235,798	\$223,137	\$561,811
Net Income				96,123	96,123
Cash dividends declared:					
Common stock (\$1.36½)				(62,336)	(62,336)
Preferred stock				(7,405)	(7,405)
Issuance of preferred stock			(650)		(650)
Redemption of preferred stock			39	(133)	(94)
Balance as of December 31, 1986	45,717,450	102,876	235,187	249,386	587,449
Net Income				79,803	79,803
Cash dividends declared:					
Common stock (\$1.42½)				(65,149)	(65,149)
Preferred stock				(6,814)	(6,814)
Three for two stock split:					
Cash paid for fractional shares		(12)			(12)
Other expenses			(302)		(302)
Redemption of preferred stock			5	(5)	—
Balance as of December 31, 1987	45,717,450	102,864	234,890	257,221	594,975
Net Income				84,721	84,721
Cash dividends declared:					
Common stock (\$1.47)				(67,479)	(67,479)
Preferred stock				(6,889)	(6,889)
Issuance of common stock:					
Dividend Reinvestment and Common Share Purchase Plan	452,552	1,019	6,834		7,853
Other expenses			(3)		(3)
Redemption of preferred stock			6	(7)	(1)
Balance as of December 31, 1988	46,170,002	\$103,883	\$241,727	\$267,567	\$613,177

Note: The Company's common stock has a par value of \$2.25 per share and 90,000,000 shares are authorized.

See accompanying Notes to Consolidated Financial Statements.

1. SIGNIFICANT ACCOUNTING POLICIES
(continued)



Nuclear Fuel

The Company's share of nuclear fuel costs relating to jointly-owned nuclear generating stations is charged to fuel expense on a unit of production basis, which includes a factor for spent nuclear fuel disposal costs pursuant to the Nuclear Waste Policy Act of 1982. The Company is collecting future storage and disposal costs for spent fuel as authorized by the regulatory commissions in each jurisdiction and is paying such amounts quarterly to the United States Department of Energy.

.....
Leveraged Leases

The Company's net investment in leveraged leases includes the aggregate of rentals receivable (net of principal and interest on nonrecourse indebtedness) and estimated residual values of the leased equipment less unearned and deferred income (including investment tax credits). Unearned and deferred income is recognized at a level rate of return during the periods in which the net investment is positive.

.....
Income Taxes

The Company and its wholly-owned subsidiaries file a consolidated federal income tax return. Income taxes are allocated to the Company's utility business and subsidiaries based upon their respective taxable incomes, tax credits, and effect of the alternative minimum tax, if any. Deferred income taxes are provided on timing differences between the tax and financial accounting recognition of certain income and expenses. The principal timing difference arises from accelerated depreciation methods used for income tax purposes. Investment tax credits from regulated operations utilized to reduce federal income taxes are deferred and generally amortized over the useful lives of the related utility plant. Investment tax credits of the Company's non-regulated operations (excluding leveraged leases) are accounted for by the flow-through method.

.....
Allowance for Funds Used During Construction

Allowance for funds used during construction (AFUDC) is a non-cash item and is defined in the regulatory system of accounts as the "net cost for the period of construction of borrowed funds used for construction purposes and a reasonable rate on other funds so used". AFUDC is recorded as a charge to Construction Work In Progress with concurrent credits to (1) Interest Charges for the pretax interest cost of borrowed funds ("allowance for borrowed funds used during construction") and (2) Other Income for the after-tax cost of and return on equity funds ("allowance for other funds used during construction"). The rates used in determining AFUDC, which include semi-annual compounding, were 10.0% in 1988, 8.5% in 1987 and 9.2% in 1986.

.....
Unamortized Debt Discount, Premium and Expense

These items are amortized on a straight-line basis over the lives of the long-term debt issues to which they pertain. The amortization is included in other interest charges.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

2. INCOME TAXES

(Dollars in Thousands)	1988	1987	1986
Operation:			
Federal: Current	\$40,693	\$28,592	\$29,278
Deferred	2,857	18,635	26,779
State: Current	9,043	5,934	5,051
Deferred	800	3,543	4,596
Investment tax credit adjustments, net	(2,658)	(3,254)	(496)
Other income:			
Federal: Current	(17,834)	(16,022)	(27,370)
Deferred	16,689	11,428	23,160
State: Current	(59)	(155)	147
Deferred	15	10	—
Total income tax expense	\$49,546	\$48,711	\$61,145

Investment tax credits utilized to reduce federal income taxes payable amounted to \$1,237,000 in 1988, \$1,835,000 in 1987, and \$5,450,000 in 1986. The amount for 1986 includes an Employee Stock Ownership Plan credit of \$464,000, which did not affect net income.

The following is a reconciliation of the difference between income tax expense and the amount computed by multiplying income before tax by the federal statutory rate:

(Dollars in Thousands)	1988		1987		1986	
	Amount	Rate	Amount	Rate	Amount	Rate
Statutory income tax expense	\$45,651	34%	\$51,406	40%	\$72,343	46%
Increase (decrease) in taxes resulting from:						
Exclusion of AFUDC for income tax purposes	(1,247)	(1)	(1,842)	(1)	(1,619)	(1)
Depreciation not normalized	2,495	2	1,504	1	2,852	2
ITC amortization/flow-through	(3,388)	(3)	(5,089)	(4)	(5,947)	(4)
State income taxes, net of federal tax benefit	6,509	5	5,455	4	5,333	3
Amortization of credit arising from sale of contracts	(57)	—	(354)	—	(7,225)	(5)
Other, net	(417)	—	(2,369)	(2)	(4,592)	(3)
Income tax expense	\$49,546	37%	\$48,711	38%	\$61,145	38%

The Tax Reform Act of 1986 substantially modified the Alternative Minimum Tax (AMT). The new AMT is based on 20% of alternative minimum taxable income as defined by the tax law. The AMT is paid only if it exceeds the regular corporate tax. Generally, the AMT is carried forward as a reduction of subsequent-year regular corporate tax in excess of the minimum tax. In 1987, the Company incurred an AMT liability of \$2.6 million which did not affect income because it qualified for minimum tax credit carryforward treatment. In 1988, the \$2.6 million minimum tax credit carryforward was fully utilized as a reduction of the regular corporate tax in excess of the 1988 AMT.

In December 1987, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 96, "Accounting for Income Taxes", which replaces the currently utilized deferred method of income tax accounting with the liability method. Under the liability method, deferred income taxes are recognized for the tax consequences of temporary differences by applying enacted statutory tax rates applicable to future years to differences between the financial statement carrying amounts and tax bases of existing assets and liabilities. Deferred tax assets and liabilities are adjusted currently for the effects of changes in enacted tax laws or rates. In December 1988, the FASB issued SFAS No. 100, "Accounting for Income Taxes—Deferral of the Effective Date of FASB Statement No. 96", which postponed the required adoption date of SFAS No. 96 from 1989 to 1990.

5. PENSION PLAN
AND POST-
RETIREMENT
BENEFITS

The Company has a defined benefit pension plan covering all regular employees. The benefits are based on years of service and the employee's compensation. The Company's funding policy is to contribute each year the net periodic pension cost for that year. However, the contribution for any year will not be less than the minimum required contribution nor greater than the maximum tax deductible contribution. There were no pension contributions in 1988, 1987 or 1986.

In 1987, the Company adopted the new pension expense recognition and disclosure standards contained in Statement of Financial Accounting Standards No. 87, "Employers' Accounting for Pensions". The adoption of the new standard did not materially affect the Company's 1987 results of operations.

The following table reconciles the plan assets and liabilities to the funded status of the plan as of December 31, 1988 and 1987. Pension plan assets consist primarily of equity securities and public bond securities.

(Millions of Dollars)		
Actuarial Present Value of Benefit Obligations	1988	1987
Accumulated benefit obligation		
Vested	\$159.4	\$136.5
Nonvested	23.7	21.1
Total	\$183.1	\$157.6
Projected benefit obligation	\$248.5	\$229.0
Plan assets at fair value	331.5	293.2
Excess of plan assets over projected benefit obligation	83.0	64.2
Unrecognized prior service cost	4.8	1.5
Unrecognized net (gain)	(34.5)	(9.2)
Unrecognized net transition (asset)	(53.0)	(56.4)
Prepaid pension cost	\$ 0.3	\$ 0.1

(Millions of Dollars)		
Components of Net Pension Cost	1988	1987
Service cost—benefits earned during period	\$ 8.5	\$ 9.5
Interest cost on projected benefit obligation	17.5	16.2
Actual return on plan assets	(46.9)	(15.8)
Net amortization and deferral	20.7	(10.0)
Net pension cost	\$ (0.2)	\$ (0.1)

Assumptions	1988	1987
Discount rates	7.5%	7.75%
Rates of increase in compensation levels	6.5%	6.5%
Expected long-term rates of return on assets	8.0%	8.0%

The Company provides health care and life insurance benefits for retired employees. Substantially all of the Company's employees may become eligible for these benefits if they reach normal retirement age while still working for the Company. The Company recognizes the cost of providing these benefits by expensing the insurance claims as they are paid. These costs totalled \$2,387,000, \$2,144,000, and \$2,009,000 for 1988, 1987 and 1986, respectively.

6. CAPITALIZATION



Common Stock

In April 1988, the Company registered 3,000,000 of its common shares under a Dividend Reinvestment and Common Share Purchase Plan (the Plan). As of December 31, 1988, 2,547,448 shares of common stock were reserved for issuance under the Plan.

On April 29, 1987, the Company's common stock split on a 3 for 2 basis. All per common share disclosures and the number of common shares have been adjusted to reflect the stock split.

.....
Retained Earnings

The current first mortgage bond indenture restricts the amount of consolidated retained earnings available for cash dividend payments on common stock to \$35,000,000 plus accumulations after June 30, 1978. The amount available at December 31, 1988 was approximately \$188,239,000.

.....
Preferred Stock

The annual preferred dividend requirements on all outstanding preferred stock at December 31, 1988 are \$6,834,000. If preferred dividends are in arrears, the Company may not declare common stock dividends or acquire its common stock.

Without Mandatory Redemption

These series may be redeemed at the option of the Company at any time, in whole or in part at the various redemption prices fixed for each series (ranging from \$103 to \$106 at December 31, 1988).

With Mandatory Redemption

The 9% series has a sinking fund requirement to redeem 8,000 shares annually at \$100 per share. At the option of the Company, an additional 8,000 shares may be redeemed on any sinking fund date, without premium. The Company redeemed 8,000 shares in December 1988 at \$100 per share. Mandatory sinking fund redemptions are \$800,000 per year during the next three years and \$77,000 in 1992. Under certain conditions the 9% series may also be redeemed at the option of the Company. The redemption price at December 31, 1988 is \$104 per share, excluding sinking fund redemptions which have a \$100 per share redemption price.

.....
Long-Term Debt

- 1) Pursuant to the Mortgage and Deed of Trust, the Company changed the title of its First Mortgage and Collateral Trust Bonds to First Mortgage Bonds. This change in no way affects the status of any outstanding bonds.
- 2) Sinking fund requirements for the First Mortgage Bonds may be reduced by an amount not exceeding sixty percent (60%) of the bondable value of property additions. For the years 1986-1988, property additions satisfied the sinking fund requirements. Substantially all utility plant of the Company now or hereafter owned is subject to the lien of the related Mortgage and Deed of Trust.
- 3) On December 6, 1988, the Company issued \$50 million of the 10% Series First Mortgage Bonds, due December 1, 2018. The proceeds from the bond issuance were used to retire short-term debt and to finance construction expenditures, with the balance being applied to general corporate cash requirements relating to the Company's utility business.
- 4) In August 1988, a subsidiary of the Company increased its investment in a wood-waste burning power plant (which is under construction) by \$8.5 million of which \$5.5 million was paid in 1988 with the remaining \$3 million due in December 1989. Interest on the \$3 million obligation is based on the yield of a money market fund.
- 5) Maturities of long-term debt during the next five years are 1989—\$31,603,000; 1990—\$669,000; 1991—\$711,000; 1992—\$2,058,000; 1993—\$2,010,000.
- 6) The annual interest requirements on long-term debt at December 31, 1988 are \$54,007,000.

7. VARIABLE RATE DEMAND BONDS

On September 28, 1988, the Company issued, through the Delaware Economic Development Authority, \$18 million of Variable Rate Demand Exempt Facilities Revenue Bonds (Variable Rate Demand Bonds), due October 1, 2017. The proceeds were used to finance certain pollution control facilities and additions to the Company's gas system. The Variable Rate Demand Bonds are secured by \$20.3 million of First Mortgage Bonds. The Variable Rate Demand Bonds bear interest, which is tax exempt to the bond owner, at a variable or fixed rate as determined by the Company from time to time. The bond owners may tender the Variable Rate Demand Bonds to the remarketing agent each time the interest rate is reset.

A total of \$75 million and \$57 million of Variable Rate Demand Bonds were outstanding as of December 31, 1988 and 1987, respectively. As of December 31, 1987, the Company had long-term financing agreements available for the possible redemption of any bonds not remarketed. In recognition of the long-term financing capability, the Variable Rate Demand Bonds were classified as long-term debt. During 1988 the Company elected to not make available the long-term financing agreements for possible redemptions and accordingly, the Variable Rate Demand Bonds are classified as current liabilities as of December 31, 1988. However, the Company intends to use the Variable Rate Demand Bonds as a source of long-term financing by setting the bonds' interest rates at market rates and, if advantageous, by utilizing one of the fixed rate/fixed term conversion options of the bonds. The bonds are due in the years 2014 to 2017.

During 1988 the Variable Rate Demand Bonds bore interest at an average annual rate of 5.58%. The annual interest requirements on the Variable Rate Demand Bonds at December 31, 1988 are \$5,054,000.

8. COMMITMENTS

The Company estimates that approximately \$175,600,000, excluding AFUDC, will be expended for construction purposes in 1989. The Company also has commitments under long-term fuel supply contracts.

The Company leases certain distribution facilities, transportation equipment and various other facilities and equipment under long-term lease agreements. Rentals charged to operating expenses aggregated \$8,867,000 in 1988, \$9,191,000 in 1987, and \$7,439,000 in 1986.

Minimum commitments as of December 31, 1988 under all non-cancellable lease agreements (excluding the Merrill Creek Reservoir lease discussed in Note 10) are as follows: 1989—\$2,157,000; 1990—\$1,904,000; 1991—\$715,000; 1992—\$596,000; 1993—\$378,000; after 1993—\$3,337,000; total—\$9,087,000.

Nuclear fuel requirements for the Peach Bottom Nuclear Generating Station are being provided by the operating company through a fuel purchase contract. The Company is responsible for payment of its share of fuel consumed and related interest expense, both of which are considered fuel expense for financial reporting purposes. Nuclear fuel expense for Peach Bottom totalled \$1,643,000 in 1988, \$3,190,000 in 1987 and \$8,372,000 in 1986.

The Company has an agreement providing for the availability of fuel oil storage and oil pipeline facilities through 1999. Under the agreement, the Company must make specified minimum payments monthly, which totalled \$1,693,000 in 1988, \$2,165,000 in 1987 and \$2,766,000 in 1986. The estimated amount of required payments is \$1,463,000 in 1989, \$1,125,000 in 1990, \$1,883,000 in 1991, \$1,796,000 in 1992, \$1,796,000 in 1993 and \$10,371,000 between 1994 and 1999.

Pursuant to a letter of intent, the Company plans a 100 megawatt purchase of electricity from another utility in 1991.

Delmarva Capital Investments, Inc. (DCI), the Company's primary investment subsidiary, has purchased land it plans to develop into a landfill and has various commitments to make equity contributions and loan funds under certain conditions to partnerships in which DCI has invested. The maximum amounts that DCI could be required to provide as payments, loans or equity commitments over the next five years are as follows: 1989—\$25,821,000; 1990—\$4,291,000; 1991—\$10,390,000; 1992—\$2,390,000; 1993—\$2,390,000. Also, DCI is the obligor on a \$15 million letter of credit which was issued to secure capital contributions required for a wood-waste burning power plant.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

9. SHORT-TERM DEBT

As of December 31, 1988, the Company had unused bank lines of credit of \$75 million. The Company is generally required to pay commitment fees for these lines. Such lines of credit are periodically reviewed by the Company, at which time they may be renewed or cancelled.

10. MERRILL CREEK RESERVOIR SALE-LEASEBACK

On June 16, 1988 the Company sold its 11.9% ownership interest in the Merrill Creek Reservoir, located in northern New Jersey, for \$39.1 million and is leasing it back. The sale resulted in a pretax book gain of \$10.2 million, of which \$2.2 million was recognized in 1988 in electric operating revenues. The \$2.2 million recognized portion of the gain did not affect earnings due to certain offsetting tax expenses related to the sale. The remaining \$8.0 million was deferred and after receiving regulatory approvals, the Company intends to amortize the deferred gain over the remaining life of the lease. The lease, which is being accounted for as an operating lease, has a 44½ year term ending in December 2032 and will require future minimum lease payments aggregating approximately \$179 million. Lease payments begin in 1990 and the next five years of payments are scheduled as follows: 1989—None; 1990—\$187,000; 1991—\$5,557,000; 1992—\$3,785,000 and 1993—\$3,785,000. The Company is deferring the rental expense which is approximately \$4 million per year based on the total lease payments apportioned ratably over the entire lease term. After receiving regulatory approval, the Company intends to amortize the deferred amounts over the remaining life of the lease. As of December 31, 1988, \$2,145,000 had been accrued and deferred.

11. SUMMIT CREDIT

The net proceeds received by the Company for the sale in 1975 of the contracts for a nuclear steam supply system (Summit) were initially deferred as a credit on the balance sheet. Since 1982, the Company has amortized the credit to income, offsetting the related reduction in customer revenue. In December 1986, the Company paid \$28.1 million to the Delaware retail electric customers primarily for the \$13.5 million Delaware unamortized Summit credit balance and the \$14.3 million income tax benefit of the payment. The effects of this payment are reflected in the 1986 income statement as a \$28.1 million electric revenue reduction, \$13.5 million additional Summit amortization and a \$14.3 million reduction of income taxes.

12. JOINTLY-OWNED PLANT

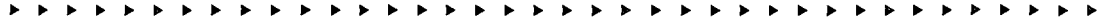
Information with respect to the Company's share of jointly-owned plant, including nuclear fuel for the Salem plant, as of December 31, 1988 is as follows:

(Dollars in Thousands)					
	Ownership Share	Megawatt Capability Owned	Plant in Service	Accumulated Depreciation	Construction Work in Progress
Nuclear:					
Peach Bottom	7.51%	157 MW	\$104,086	\$ 36,021	\$ 4,730
Salem	7.41%	164 MW	217,039	88,885	11,069
Coal-Fired:					
Keystone	3.70%	63 MW	12,849	5,089	315
Conemaugh	3.72%	63 MW	13,564	5,689	422
Transmission Facilities	Various		4,460	1,420	—
Total			\$351,998	\$137,104	\$16,536

The Company provides its own financing for its share of improvements to jointly-owned plant. In addition, the Company is a joint guarantor of loans (\$390,000 proportionate share) advanced for operation of the coal mines that supply the Keystone plant. The Company's share of operating and maintenance expenses of the jointly-owned plant is included in the corresponding expenses in the statements of income.

On May 12, 1988, the Nuclear Regulatory Commission (NRC) voted to approve a final rule which eliminated internal funding as a method for funding nuclear reactor decommissioning costs. Accordingly, the Company is reviewing the funding options allowed under the NRC rule and, as required, will provide a report to the NRC by July 1990 proving "financial assurance" that funds will be available to decommission its share of the Peach Bottom and Salem nuclear reactors.

13. RATE MATTERS



The Company is subject to regulation with respect to its retail sales of electricity by the Delaware and Maryland Public Service Commissions and the Virginia State Corporation Commission, which have broad powers over rate matters, accounting and terms of service. The Federal Energy Regulatory Commission (FERC) exercises jurisdiction with respect to the Company's accounting systems and policies and the transmission and sale at wholesale (resale) of electric energy.

1) Delaware Electric Retail

In accordance with a final rate order issued by the Delaware Public Service Commission (DPSC) in April 1987, a reduction in rates of approximately \$4.2 million became effective January 1, 1988, primarily to reflect the lower 1988 federal income tax rate.

The April 1987 order reduced 1987 electric rates by \$7.3 million, effective April 15, 1987. The order reflected a reduction in the interim authorized return on equity from 13.0% to 12.5%, lower 1987 tax rates due to the Tax Reform Act of 1986 and resolution of certain accounting issues.

A Power Plant Performance Program (PPPP) was in effect through 1988. The Program measures performance at the Company's twelve largest power units and can result in a financial reward or penalty. The potential reward or penalty for 1988 performance is limited to \$1.5 million, which would be reflected in 1990 electric rates. 1988 electric rates included a \$605,000 reward under this Program for 1986 performance. 1989 electric rates will reflect a net \$103,000 penalty for 1987 performance. The \$103,000 net penalty includes a \$261,000 penalty related to the Peach Bottom shutdown. The Company has proposed to the DPSC that the PPPP be continued indefinitely subject to periodic review. The Company's proposal also requested that the number of power units be increased from twelve to fifteen and the annual reward or penalty limit be increased from \$1.5 million to approximately \$3.2 million annually.

2) Maryland Retail

Effective January 1, 1988, Maryland retail electric rates were reduced by \$3.8 million to reflect the lower 1988 federal income tax rate, pursuant to a 1986 settlement agreement. The 1986 settlement agreement reduced 1987 retail electric rates by \$3.3 million, effective January 1, 1987, to reflect the 1987 effects of the Tax Reform Act of 1986.

3) Virginia Retail

By order dated August 15, 1988, the Virginia State Corporation Commission (VSCC) approved a \$0.8 million decrease in retail electric rates primarily to reflect the lower 1988 federal income tax rate. The lower rates had become effective on an interim basis on May 1, 1988. Also pursuant to that order, in October 1988, the Company refunded \$0.2 million of excess revenues collected from January 1, 1988 through April 30, 1988 due to the lower federal income tax rate.

By order dated August 27, 1987, the VSCC approved a \$0.8 million rate decrease which became effective on an interim basis on May 1, 1987. The decrease reflected a lower return on equity (13.0%) and the 1987 effects of the Tax Reform Act of 1986.

4) Resale

By order dated September 20, 1988, the Federal Energy Regulatory Commission (FERC) approved a settlement agreement providing for an increase in electric rates of \$1.23 million effective March 1, 1988, the recovery of \$3.9 million over five years commencing March 1989 related to income taxes on the Summit credit (see Note 11), and a refund of \$750,000 reflecting certain fuel related issues. In September 1988, the \$750,000 due under the settlement agreement was refunded to the resale customers.

On September 15, 1987 the FERC approved a \$2.4 million annual rate reduction filed by the Company on July 21, 1987. The lower rates reflected the effects of the Tax Reform Act of 1986 and became effective as of April 15, 1987.

14. CONTINGENCIES

(continued)



1) **Shutdown of Peach Bottom Nuclear Generating Station** (continued)

On July 27, 1988, the Company and Atlantic Electric Company, as co-owners, filed a lawsuit against PE in the U.S. District Court of New Jersey to recover losses incurred since Peach Bottom was shut down by the NRC, charging PE with breach of contract and negligence for failing to manage and operate the nuclear plant in a safe and efficient manner. The amount of relief the Company is seeking in the lawsuit is unspecified because the actual amount of damages to the co-owners will be unclear until the plant resumes operation. Public Service Electric and Gas (also a co-owner of Peach Bottom) has also filed a similar lawsuit against PE. These suits were in the pre-discovery phase as of December 31, 1988. The Company expects that it may be at least two years before these cases are resolved and cannot predict the outcome of these lawsuits.

2) **Plant Held for Future Use**

In 1982, the Company delayed the construction schedule for the coal-fired Nanticoke #1 generating unit. During 1986, the Company downsized the planned unit and reclassified costs associated with the previously planned larger unit as a deferred asset (\$6.5 million balance at December 31, 1988). Cost recovery has been approved in the Delaware, Virginia and resale jurisdictions. The Company anticipates recovery of the \$1.9 million Maryland jurisdiction portion. \$6.2 million of costs associated with the smaller Nanticoke #1 unit remain classified as plant held for future use. Recovery of these costs is anticipated through the ratemaking process.

3) **Nuclear Insurance**

The insurance coverages applicable to the nuclear power units are as follows:

(Millions of Dollars) Type and Source of Coverage	Aggregate Maximum Coverage	Maximum Retrospective Assessment for a Single Incident ⁽²⁾
Public Liability		
Private	\$ 160	
Price Anderson Assessment ⁽¹⁾	7,119	\$18.8 ⁽³⁾
	\$7,279 ⁽⁴⁾	
Property Damage: ⁽⁵⁾		
Peach Bottom ⁽⁶⁾	\$ 750	—
Salem ⁽⁷⁾	\$ 750	\$ 2.5
All units ⁽⁸⁾	\$ 825	\$ 2.4
Replacement Power:		
Nuclear Electric Insurance Limited (NEIL) ⁽⁹⁾	\$3.1-\$3.5 ⁽¹⁰⁾	\$ 1.8

⁽¹⁾Retrospective premium program under the Price-Anderson liability provisions of the Atomic Energy Act of 1954 as amended by the Price-Anderson Amendments Act of 1988. Subject to retrospective assessment with respect to loss from an incident at any licensed nuclear reactor in the United States.

⁽²⁾The Company's share of the maximum retrospective assessment for a single incident based on the Company's ownership share of the nuclear power units.

⁽³⁾The maximum retrospective assessment is subject to periodic inflation indexing and a 5% surcharge if funds prove insufficient to pay claims associated with a nuclear incident.

⁽⁴⁾Limit of liability under the Price-Anderson Act for each nuclear incident. If claims from a nuclear incident exceed the \$7.3 billion limit, Congress could impose a revenue raising measure on the nuclear industry to pay the claims.

⁽⁵⁾The Company is a self insurer, to the extent of its ownership interest, for any property loss in excess of the stated amounts.

⁽⁶⁾For property damage to the Peach Bottom nuclear plant facilities, the Company and its co-owners have private insurance up to \$750 million.

⁽⁷⁾For property damage to the Salem nuclear facilities, the Company and its co-owners have \$500 million of insurance with Nuclear Mutual Limited (NML), a utility-owned insurance company, and \$250 million with private insurers. NML has a maximum retrospective assessment of ten times the annual premium.

⁽⁸⁾All units are insured by Nuclear Electric Insurance Limited (NEIL II) for losses in excess of \$825 million. Maximum retrospective assessment is seven and a half times the annual premiums.

⁽⁹⁾A utility-owned mutual insurance company that provides coverage against extra expense incurred in obtaining replacement power during prolonged accidental outages of nuclear power units.

⁽¹⁰⁾Maximum weekly indemnity for 52 weeks which commences after the first 21 weeks of an outage. Also provides for an additional 52 weeks indemnity at one-half maximum level. Maximum retrospective assessment is five times the annual premiums.

4) **Other**

The Company is involved in certain other legal and administrative proceedings before various courts and governmental agencies concerning rates, environmental issues, fuel contracts, tax filings and other matters. In the opinion of management, the ultimate disposition of these proceedings will not have a material effect on the Company's financial position or results of operations.

CONSOLIDATED STATISTICS

10 YEARS OF REVIEW



	1988	1987	1986	1985
Electric Revenues (thousands)				
Residential	\$ 247,950	\$ 231,439	\$ 217,393	\$ 212,254
Commercial	191,104	176,355	169,157	168,957
Industrial	130,094	119,109	127,900	135,141
Other utilities, etc.	90,220	79,180	80,291	79,399
Miscellaneous revenues	8,185	6,284	7,499	9,830
Total electric revenues	\$ 667,553	\$ 612,367	\$ 602,240	\$ 605,581
Electric Sales (1,000 kilowatt-hours)				
Residential	2,944,477	2,732,018	2,496,099	2,256,922
Commercial	2,734,069	2,536,399	2,370,775	2,165,685
Industrial	2,729,409	2,611,218	2,753,902	2,606,466
Other utilities, etc.	1,817,088	1,685,641	1,585,019	1,501,447
Total electric sales	10,225,043	9,565,276	9,205,795	8,530,520
Electric Customers (end of period)				
Residential	311,577	303,158	293,452	283,911
Commercial	38,629	36,783	35,089	33,189
Industrial	825	842	853	893
Other utilities, etc.	547	525	517	492
Total electric customers	351,578	341,308	329,911	318,485
Gas Revenues (thousands)				
Residential	\$ 40,303	\$ 39,614	\$ 43,145	\$ 39,224
Commercial	16,404	15,491	18,523	17,901
Industrial	12,208	10,941	16,995	19,762
Interruptible	8,309	11,136	11,464	17,419
Other utilities, etc.	66	160	142	130
Miscellaneous revenues	1,325	891	1,533	820
Total gas revenues	\$ 78,615	\$ 78,233	\$ 91,802	\$ 95,256
Gas Sales (million cubic feet)				
Residential	6,797	6,364	6,201	5,622
Commercial	3,333	2,992	2,906	2,742
Industrial	3,229	2,693	3,338	3,579
Interruptible	2,774	3,320	3,471	3,734
Other utilities, etc.	23	42	36	31
Total gas sales	16,156	15,411	15,952	15,708
Gas Customers (end of period)				
Residential	74,762	73,803	72,685	70,804
Commercial	5,322	5,027	4,693	4,417
Industrial	162	156	158	160
Interruptible	16	15	14	15
Other utilities, etc.	1	1	1	1
Total gas customers	80,263	79,002	77,551	75,397
Steam Service				
Electricity delivered (1,000 kilowatt-hours)	292,688	354,842	370,802	335,308
Steam delivered (1,000 pounds)	6,928,792	6,134,946	6,627,130	6,794,105

1984	1983	1982	1981	1980	1979	1978	Average Annual Compound % Rate of Growth
\$ 205,910	\$ 193,021	\$ 183,258	\$ 164,919	\$ 144,637	\$ 115,381	\$ 105,237	8.95 %
156,507	140,809	137,434	123,099	112,166	91,798	82,796	8.72 %
128,833	126,703	127,441	129,601	116,401	98,023	83,972	4.47 %
79,235	68,991	73,469	73,602	63,698	53,782	40,840	8.25 %
13,678	12,728	13,168	12,898	7,025	4,682	5,261	4.52 %
\$ 584,163	\$ 542,252	\$ 534,770	\$ 504,119	\$ 443,927	\$ 363,666	\$ 318,106	7.69 %
2,249,270	2,136,265	2,026,398	1,996,647	2,046,546	1,968,452	1,979,624	4.05 %
2,073,457	1,844,324	1,729,863	1,660,147	1,648,776	1,598,299	1,568,600	5.71 %
2,569,572	2,600,492	2,255,673	2,454,685	2,429,842	2,624,438	2,418,527	1.22 %
1,415,934	1,297,395	1,237,508	1,283,845	1,335,216	1,300,611	1,281,498	3.55 %
8,308,233	7,878,476	7,249,442	7,395,324	7,460,380	7,491,800	7,248,249	3.50 %
275,175	267,357	260,371	255,646	246,887	242,745	237,925	2.73 %
31,548	30,525	29,966	29,450	28,162	27,998	28,421	3.12 %
929	949	741	788	821	874	858	(0.39)%
502	434	434	434	440	478	480	1.32 %
308,154	299,265	291,512	286,318	276,310	272,095	267,684	2.76 %
\$ 40,933	\$ 36,694	\$ 36,505	\$ 34,123	\$ 26,525	\$ 25,719	\$ 28,370	3.57 %
18,663	16,527	15,792	14,344	10,342	8,954	10,154	4.91 %
22,940	23,232	20,112	22,259	12,404	9,884	10,191	1.82 %
18,098	17,026	11,733	11,711	9,293	4,440	716	27.28 %
160	115	53	61	46	55	93	(3.37)%
784	764	552	572	430	270	116	27.58 %
\$ 101,578	\$ 94,358	\$ 84,747	\$ 83,070	\$ 59,040	\$ 49,322	\$ 49,640	4.70 %
6,213	5,640	6,062	6,193	6,321	6,423	6,941	(0.21)%
2,971	2,677	2,768	2,704	2,683	2,415	2,593	2.54 %
4,245	4,378	4,108	4,809	3,937	3,388	3,290	(0.19)%
3,769	3,723	2,656	2,802	2,738	1,720	319	24.15 %
41	31	10	12	14	16	29	(2.29)%
17,239	16,449	15,604	16,520	15,693	13,962	13,172	2.06 %
70,183	69,608	69,092	68,608	67,784	66,631	66,364	1.20 %
4,233	4,075	4,057	3,967	3,846	3,712	3,773	3.50 %
165	160	166	167	155	131	163	(0.06)%
19	19	18	16	16	16	21	(2.68)%
1	1	1	1	1	1	1	0.00 %
74,601	73,863	73,334	72,759	71,802	70,491	70,322	1.33 %
298,203	309,043	322,804	343,063	328,420	262,159	270,006	0.81 %
6,922,416	6,965,904	7,778,929	7,673,420	7,570,944	6,378,705	6,016,095	1.42 %

As of January 1, 1989



Elwood P. Blanchard, Jr.
Vice Chairman of the Board of Directors and member of the Executive Committee of E. I. du Pont de Nemours & Company (a diversified chemical, energy and specialty products company) Wilmington, Delaware (Term expires in 1991)



Donald W. Mabe
President and Chief Executive Officer of Perdue Farms Incorporated (integrated poultry company) Salisbury, Maryland (Term expires in 1990)



John R. Cooper
Director of Environmental Affairs of E. I. du Pont de Nemours & Company (a diversified chemical, energy and specialty products company) Wilmington, Delaware (Term expires in 1990)



James T. McKinstry
Director and Partner, Law Firm of Richards, Layton & Finger Wilmington, Delaware (Term expires in 1989)



Howard E. Cosgrove
Executive Vice President of the Company (Term expires in 1989)



James O. Pippin, Jr.
Director, President and Chief Executive Officer of the Centreville National Bank of Maryland, Centreville, Maryland (Term expires in 1989)



Nevius M. Curtis
Chairman of the Board, President and Chief Executive Officer of the Company (Term expires in 1990)



David D. Wakefield
Senior Vice President of Morgan Guaranty Trust Company of New York, New York, New York (Term expires in 1990)



Sally V. Hawkins
Director, President and Chief Executive Officer of Delaware Broadcasting Company and President and General Manager of Station WILM (radio broadcasting) Wilmington, Delaware (Term expires in 1991)



Lida W. Wells
Director and President of Wells Agency, Inc. (general real estate and development agency) Milford, Delaware (Term expires in 1989)



H. Ray Landon
Executive Vice President of the Company (Term expires in 1991)

Nominating Committee
Sally V. Hawkins, Chairperson;
Nevius M. Curtis, James O. Pippin, Jr.

Compensation Committee
Elwood P. Blanchard, Jr., Chairperson;
Donald W. Mabe, David D. Wakefield

Investment Committee
David D. Wakefield, Chairperson;
Nevius M. Curtis, Donald W. Mabe,
James O. Pippin, Jr.

Special Directors' Committee on Peach Bottom
James T. McKinstry, Chairperson;
John R. Cooper

Executive Committee
Nevius M. Curtis, Chairperson;
David D. Wakefield, Vice Chairperson;
Howard E. Cosgrove, Sally V. Hawkins,
James T. McKinstry

Audit Committee
John R. Cooper, Chairperson;
James T. McKinstry, James O. Pippin, Jr.



DIVIDEND REINVESTMENT AND COMMON STOCK PURCHASE PLAN

More than 30 percent of our common shareholders of record are now participating in the Dividend Reinvestment and Common Stock Purchase Plan. If you are not participating, you may want to consider the benefits of joining this Plan. It is an opportunity for owners of our common stock to reinvest cash dividends and/or invest additional cash, up to \$25,000 per calendar year, to purchase additional shares of common stock.

Shares of common stock to be purchased under the Plan may be either newly issued shares or shares purchased in the open market, depending on the financing needs of the company. There is no service fee.

A Prospectus with the plan description and an enrollment authorization card may be obtained by writing to Delmarva Power and Light Company, Shareholder Services, P.O. Box 231, Wilmington, DE 19899.

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