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Richard J. Riordan Mayor of Los Angeles

John Ferraro President, City Council Councilman, Fourth District T)

Mike Hernandez Councilman, First District

Joel Wachs Councilman, Second District

Laura Chick Councilwoman, Third District

Michael Feuer Councilman, Flith District

Ruth Galanter Councilwoman, Sixth District

Richard Alarcon Councilman, Seventh District

Mark Ridley-Thomas Councilman, Eighth District

Rita Walters Councilwoman, Ninth District

Nate Holden Councilman, Tenth District

Marvin Braude Councilman, Eleventh District

Hal Bernson Councilman, Twelfth District

Jackie Goldberg Councilwoman, Thirteenth District

Richard Alatorre Councilman, Fourteenth District

Rudy Svorinich, Jr. Councilman, Fifteenth District

James K. Hahn City Attorney Rick Tuttle

Controller

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A MESSAGE FROM THE GENERAL MANAGER

his past year brought the advent of an exciting time in the electric utility industry. With deregulation and open competition just around the corner, the Los Angeles Department of Water and Power has been actively gearing up for a new era in the industry.

Success in this new era will be defined by a number of factors. The ability of utilities to reduce debt, control costs and offer competitive rates and top-notch customer service will determine the winners in this new arena. The rapid changes that lie ahead in the industry underscore the significant financial and regulatory challenges that face municipal utilities like LADWP.

At LADWP, we're up to the challenge. In Fiscal Year 1995-96, we worked aggressively to reduce operating costs, and as a result, our net income for our Energy Services Business increased by \$73 million over the previous year, and our Water Services Business jumped by \$66 million. We've also embarked on an aggressive debt-reduction strategy to further reduce our annual costs and to better position LADWP in a competitive market.

And we've focused our energies on our customers. We're responding to what our customers are saying. We've begun providing new services, like a bill that's easier to understand, an Internet home page to provide up-to-date information, and more convenient payment options. We even started an advertising campaign to heighten public awareness of LADWP's long-standing reliability and commitment to provide water and electric service to the residents and businesses of Los Angeles. DEPARTMENT OF WATER AND POWER

William R. McCarley General Manager

Kenneth S. Miyoshi Assistant General Manager and Chief Engineer

Eldon A. Cotton Assistant General Manager – External Asset Management & Restructuring

James F. Wickser Assistant General Manager – Water Services

Thomas M. McCloskey Assistant General Manager – Marketing And Customer Service

Faye Washington Assistant General Manager – Chief Administrative Officer

Phyllis E. Currie Chief Financial Officer 1995-96 BOARD OF WATER AND POWER COMMISSIONERS



Carolyn L. Green President



Marcia F. Volpert Vice President



Rick J. Caruso Commissioner



José de Jesús Legaspi Commissioner



Judy M. Miller Commissioner

With savings in the past two years of nearly \$184 million, we wanted to pass along some of our efficiency improvements to our customers. For our large commercial and industrial customers, we've developed an electric rate proposal that will reduce their bills by \$25 million and unbundle prices to help our customers make informed comparisons of equal services.

This past fiscal year brought a historic success in LADWP's labor relations. Rather than engage in acrimonious battles between labor and management, we have joined together against a common foe — our competitors. With a commitment from our employees to identify productivity and efficiency improvements, we've formed a winning partnership that will ensure our success in a competitive market.

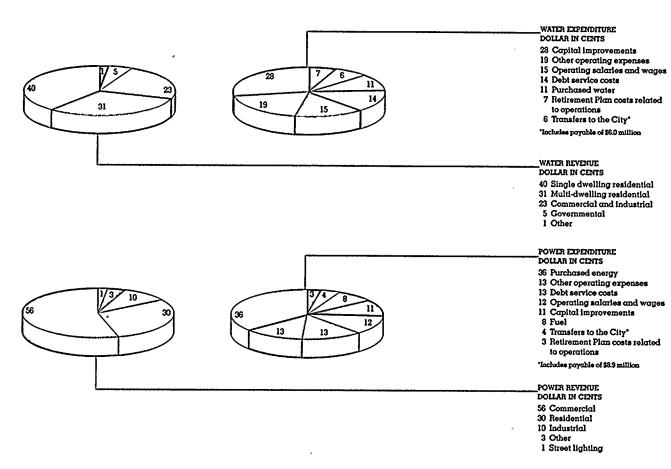
The coming year will bring a change in leadership at LADWP. It is with a mixture of emotions that I pass on the honor of leading the Department into a new era. It has been my great privilege to serve as LADWP's general manager for the past two years. I am proud of the strides we have made to position the Department for the competitive market. A great deal of work still lies ahead, but with the dedication and commitment of our employees and our leadership, unprecedented success awaits LADWP.

Velala

William R. McCarley General Manager

REVENUE AND EXPENDITURE DOLLAR

c



COMPARATIVE HIGHLIGHTS

| | | WATER | | | POWER | | |
|---|---|-------------|--------------------------|-----------|-------------|--------------------------|--|
| Year ended June 30 | 1996 | 1995 | % Increase (Decrease) | 1996 | 1995 | % Increase (Decrease) | |
| SERVICE | GALLONS IN BILLIONS KILOWATT HOURS IN BILLION | | LIONS | | | | |
| Sales | 190.6 | 179.1 | 6.4% | 22.2 | 21.7 | 2.3% | |
| Customers — average number (thousands) | 642.1 | 638.2 | 0.6% | 1,350.8 | 1,338.5 | 0.9% - | |
| FINANCIAL | | IN MILLIONS | | | IN MILLIONS | | |
| Revenue ^(A) | \$ 438.0 | \$ 411.3 | 6.5% | \$1,971.0 | \$1,994.6 | (1.2%) | |
| Operating Costs ^(B) | 212.2 | 255.2 | (16.9%) | 1,401.8 | 1,548.5 | (9.5%) | |
| Net Income | 119.9 | 54.1 | 121.6% | 132.7 | 59.9 | 121.5% | |
| Transfers to City of Los Angeles ^(C) | 20.2 | 40.0 | (49.5%) | 59.9 | 69.3 | (13.6%) | |
| Capital additions, net | 152.6 | 140.4 | 8.7% | 211.0 | 230.0 | (8.3%) | |
| Net utility plant | 1,890.0 | 1,795.0 | 5.3% | 4,612.5 | 4,663.6 | (1.1%) | |
| Capitalization — equity and long-term debt ^(D) | 1,987.6 | 1,877.7 | 5.9% | 4,864.7 | 4,851.0 | 0.3% | |

- (A) Includes other income and expenses - net
- (B) Excludes depreciation expense
- (C) Includes Water Services payable of \$6.0 in 1995 Includes Energy Services
- Includes Energy Services payable of \$8.9 and \$11.7 in 1996 and 1995, respectively
- (D) Excludes advance refunding bonds

IT'S A WHOLE NEW BALL GAME, AND WE'VE TAKEN THE FIELD

he utility business has changed . . . forever. And so have we. Our role as a proven, reliable provider of water and energy has brought us to this pivotal point in time. Our vision and ability to adapt will enable us to be the provider of choice in a future where we're not the only game in town.

Our strategy has one focus: our customers. We're listening and responding to their needs. We're approaching them in new ways and partnering for innovative, mutually beneficial solutions.

To make these new inroads, we took a hard look at our organization from top to bottom. We revamped our employee team and are equipping them with new skills and resources. Our efficiency measures have resulted in profound cost savings.

These pages illustrate the activities and challenges of fiscal year 1995-96, during which our whole industry sped toward deregulation and competition. They show how we worked hard to meet these new challenges and be ahead of the game in a new era.

. . .

We're a municipal water and energy utility whose owners are the people of Los Angeles. These residential and business customers have the right to expect and receive excellent service, low rates and a reasonable dividend.

We've been bringing water and electricity to Los Angeles since the opening decades of this century. For most of the 20th century, DWP has had the exclusive right to sell these commodities to our customers — but we were also responsible for maintaining near-perfect service and for developing the infrastructure and resources for the explosive growth in the second half of the century.

We made good on that responsibility. Today, DWP is the largest municipally owned utility in the nation, with a consumer base of more than 3.6 million people



"I was happy with the excellent help Louis gave us. He helped us to do everything right to get our permit and pay for our new water service."



Polo Hurtado updates Louis Wagner, DWP commercial account representative, on his body shop's modifications.

To avoid parking violations, Polo's Body Shop had to expand its parking area. The City's construction permitting process required new water hookups for fire service, and DWP's normal procedure would have billed this improvement in a large lump sum which the owner could not afford. Working as a customer advocate with the City's Building and Safety Division and DWP's Water Operating Supervisor Cecilia Weldon, Louis Wagner was able to get a Board resolution to extend a payment plan for the water service improvements.

and an excellent reliability record. We balance resource acquisition from our own water and electricity resources with that from other suppliers to serve our customers' needs. At the same time, we keep our rates competitive with those of other California municipal and investor-owned utilities.

The electric utility industry is moving from a monopoly to an open market that relies on competition to set the price of electricity generation. What's driving this drastic change? New technology is enabling power plants to generate electricity at lower costs using currently inexpensive natural gas. At the same time, worldwide economic forces are pressuring California's industries to become more competitive. Customers want lower cost energy, and the technology and federal laws exist to allow this market transformation.

In December 1995, the California Public Utilities Commission proposed the components of a deregulated electricity market in California. Gov. Pete Wilson signed the resulting legislation in September 1996. The legislation:

- Creates an Independent System Operator to oversee the high voltage transmission system.
- Creates a Power Exchange as a generation auction market for buying and selling electricity.
- Allows customers of investor-owned utilities to choose their electricity supplier (starting in January 1998 and phasing in all customers by 2002).
- Gives municipal utilities the option of offering direct access with City Council approval.
- Permits utilities to recover their costs for stranded generation assets from customers.
- Mandates a 10 percent rate reduction for residential and small commercial customers served by investor-owned utilities by January 1998, and an additional 10 percent by 2002.
- Allows customers to continue to rely on service from local utility companies as they have in the past, if they are happy with their current supplier and don't wish to switch to a new competitor.

We want our customers to stick with us. To be their provider of choice, we are reshaping our organization and developing new products and services innovations that will keep us competitive in the free market just around the corner.

Our single strategic focus for this new era is . . . the customer.

CUSTOMERS

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We have always provided reliable water and power service at reasonable prices. Now, to retain our customers' loyalty, we can no longer assume that we know what they need. We have to be intent, responsive listeners.

Here are some of the innovations we launched in 1995-96 to get on our customers' wavelength:

Marketing Organization We created a new Marketing and Customer Service Organization and structured it around our various customer classes. This allows the Department to hear and respond more effectively to specific customer concerns. The organization can also quickly respond to market pull for new products and services, and develop potential revenue opportunities.

Advertising Campaign To generate public awareness and support for DWP in a competitive environment, we launched a strategic advertising and public relations campaign. It brings customers the vision of DWP as a forward-looking utility, and reminds them of our history, reliability and expertise. The first phase was launched in May 1996 when our advertisements began appearing in major newspapers and on radio stations, billboards and buses. Market research tells us that customer response to this campaign has been favorable.

New Approach to Large Customers Our largest customers are the ones most likely to be lured away by other providers. Our success hinges on our ability to understand these customers' needs and sign multi-year partnership agreements with them with long-term reciprocal benefits. DWP is aggressively pursuing these efforts to help provide financial stability and maintain market share.

We created a Premier Service Accounts (PSA) program to identify and meet the needs of our 40 largest and most profitable commercial and industrial customers. These customers represent over \$300 million in annual revenue to the Department. The PSA program allows the Department to better understand and address their needs by creating customer-sensitive account plans. "We rely heavily on consistency and quality in both water and power. Any fluctuation in either commodity has a major impact on our operations. We are pleased with DWP's understanding of our needs and with the quality of service they provide."

Jeff Silverman. Director of Technical Operations



Jeff Silverman explains the power requirements of Alpha's water purification system to Massoud Ghaemi. DWP's industrial account executive.

A worldwide developer of plasma-derived biopharmaceutical products, Alpha Therapeutic recently undertook a \$45 million expansion at their Los Angeles facility. DWP personnel became involved in the planning process and installed a new substation at the site before the new facility was built. DWP also proactively responded to power outages from vulnerable streetside distribution lines and reconfigured the circuits to improve service reliability.

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"I believe this agreement makes both our businesses better. It shows that DWP is willing to create new concepts for dealing with its customers in a time when the energy industry is changing radically."

David N. Johnson. Director of Energy Services



Christopher Moser, DWP commercial service representative, and David Johnson discuss the UCLA power plant's generation levels.

The Department formed a long-term strategic partnership with UCLA to exchange mutually beneficial services and products. These include such diverse elements as exchanging parts and materials and sharing air quality information. The agreement includes a joint public disaster coordination plan, and UCLA has agreed to provide DWP with generation backup in the event of an emergency and during scheduled outages.

New and Enhanced Services To offer our customers more choices and services, we combined DWP's strengths with those of the Southern California Gas Company and the Energy Management Services (EMS) unit of Pacific Enterprises to form the Energy Alliance. This significant partnership, which integrates the energy services of DWP's electricity, the Gas Company's gas distribution and the EMS group's district heating and cooling, will provide innovative energy management solutions for customers. The Energy Alliance will provide customerfocused solutions, like allowing the energy use of a large facility or complex to be regulated from a central location.

State-of-the-art Technology Some of our product and service innovations are

based on advances in technology:

- DWP continues to provide the infrastructure and a discounted electric rate for electric vehicles that increases our revenue opportunities by providing a value-added service to our customers.
- We introduced our Internet Home Page at http://www.ladwp.com. This Web site includes information on DWP business and residential services, emergency information, conservation tips, and the latest events.
- Remote meter reading technology may soon allow us to read our nearly 2 million electric and water meters from one central location. We're conducting various pilot programs with residential and commercial customers to evaluate the benefits of automated systems.
- By leasing rights-of-way for fiber optic cables over our transmission and distribution system, we have expanded the Department's revenue opportunities. Our vision for a telecommunication infrastructure that utilizes state-of-the-art technology led us to team with telecommunication companies to establish links with customers at reduced costs.

New Bill DWP introduced a new "municipal services" bill format that makes it easier for residential customers to read and understand their charges for city services. The bill includes a streamlined summary of charges along with the telephone number of each service agency. This new bill helps our customers understand where their city service dollar goes and who to call for questions.

New Payment Options Many of our residential customers travel abroad or are too busy to remember when their bimonthly municipal services bill is due. So, we created new payment options for them. Customers can have their payments electronically wired to DWP from any Western Union office for immediate credit.

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"This system helps us meet air conditioning requirements on the sound stages during peak hours and saves us a lot of money on energy at the same time."

Gary Gillett. Manager of Facility Engineering



Surrounded by the thermal energy storage system's colorful pipes. Mariko Marianes. DWP marketing representative, and Gary Gillett review energy usage records.

Most television shows are taped in the afternoon, when commercial electricity rates are highest. TV stars sometimes require temperatures as low as 50 degrees on their huge sound stages. With DWP cash incentives, CBS purchased and installed two thermal energy storage systems that make and store ice at night when commercial rates are lowest. Then, during the day when rates are higher, only energy-efficient pumps and fans operate, circulating chilled water and air to provide air conditioning. The result: CBS has been able to shift 976 kilowatts of electrical demand from on-peak to base period rates.

They may also pay by credit card, by debiting a personal checking account or by a computer-generated payment.

Reduced Call Waiting Time Customer calls to DWP are now handled quicker and more efficiently due to several changes in our Customer Call Center, which was reorganized to utilize a team concept for answering customer calls. Customers applying for a new service can now fax their applications to DWP for their convenience. Additionally, our customers can now request information about conservation, low-income programs and lifeline rates through the Call Center.

Community Relations We never forget that our customers and the community are the same people. So we have strengthened our resolve to be good neighbors as we maintain our infrastructure and take care of customer needs.

We've created a Community and Business Alliances Group to improve relationships with community stakeholders. The group will raise public awareness and visibility of the new, competitive DWP through direct involvement with grass roots community groups in Los Angeles.

COST CUTTING

For Customers To help our large commercial and industrial customers cut their electricity costs (and to improve our competitive ability), we developed a threepronged electric rate proposal. First, we propose to restructure rates so that prices are in line with our costs. Next, we want to unbundle prices to reflect generation, distribution and transmission charges. This will help our customers make intelligent comparisons of equal services. Finally, we aim to reprice rates for our largest commercial and industrial customers, passing along \$25 million in savings from our increased efficiencies.

For DWP We set a goal of reducing costs by at least \$160 million over the 1995 and 1996 fiscal years, and we went over the top (See the numbers in the Financial Highlights starting on page 15). Net actual savings over the two-year period are



"This is a unique example of a public and private collaboration which seemed impossible five years ago. By meeting halfway and brainstorming, we came up with a solution that benefits everyone involved."

Jean Barrett, board member. Hollywood Knolls Community Club (member organization of the Coalition to Preserve Open Reservoirs)



Richard Harasick. DWP engineer. and Jean Barrett recap the latest water quality improvements at Lake Hollywood.

Facing stringent water quality regulations at its open reservoirs, DWP made plans in 1988 to install reservoir covers and/or build full-scale filtration plants in adjacent residential neighborhoods. To protest these plans, 15 community groups and homeowner associations formed the Coalition to Preserve Open Reservoirs (CPOR). Through a mediation process in 1990, DWP and CPOR worked together to consider alternatives. The solution at Lake Hollywood included buried water storage and a small filtration plant at the base of the dam. The result: Residents are able to live with the project, DWP now complies with surface water requirements and DWP customers enjoy improved water quality.

expected to approach \$184 million. In addition, we have identified \$66 million in potential future revenue opportunities. A series of ongoing cost-cutting measures will continue into the new fiscal year. The 1996-97 budget submitted to the DWP Board totaled \$96 million less than the prior fiscal year.

We cut our expenses with a combination of staffing changes, efficiency and

productivity gains, technological advances and more effective asset manage-

ment. Here are some examples:

- Our support services such as fleet services, facilities management, human resources and records management were formerly spread across the Department. In the last year, we centralized these functions under one umbrella organization (the Central Services Organization, or CSO). Also, by moving purchasing and stores functions to CSO, we can now manage and reduce administrative overhead costs in these areas.
- Our water business has been faced with increased capital expenditures as it grapples with new water quality requirements and upgrading its aging infrastructure. Even so, its resourceful managers and employees have devised ways to spend less on these capital improvements. For example, the Cement Mortar Lining Program, aimed at improving the water quality by removing corrosion deposits from aging pipes, saves 66 percent over the cost of replacing water mains, and minimizes customer disturbance.
- Conservation practices and wet weather kept our Los Angeles Aqueduct full, allowing us to sharply reduce the purchase of higher cost water from the Metropolitan Water District.
- We consolidated the Department's 150 electrical substations under the Distribution Business Unit. This will give the Department a centralized accountability for managing and reducing substation design and operation costs.
- Accelerated debt reduction and refinancing efforts have begun to reduce the cost of our debt service.

EMPLOYEES

Our employees probably experienced more organizational and cultural changes during this fiscal year than ever before. Yet as they said goodbye to some of their longtime colleagues, they began retooling for the coming challenges.

Focused Separation Program As part of our reorganization, we evaluated our workforce and identified areas which were overstaffed. We offered a Focused

Separation Program (FSP) to encourage employees in these classes to resign. The

FSP also encouraged eligible workers in all classes to retire from the Department.

As a result, 1,216 employees took the package, yielding a savings of \$86 million per



"Our agreement with DWP amounts to an energy swap: digester gas for electricity. This exchange allows us to bring in higher electrical demand to meet the new stricter federal mandates for wastewater treatment at a tremendous cost savings for the City."

Homayoun R. Moghaddam, Manager, Energy Recovery System Engineering



Homayoun Moghaddam (right) explains Hyperion's expansion plans to DWP representatives Jafar Bazza, electrical engineer, and John Schumann, manager of external generation assets.

Hyperion Treatment Plant needed additional power sources to run the equipment so the plant could meet stricter federal treatment mandates. The Department of Public Works considered building a \$54 million co-generation facility there to produce electricity from digester gas. Making the same electricity with the same digester gas at DWP's adjacent Scattergood Generating Station would cost only \$12 million in new construction and save the City an estimated \$42 million. Hyperion agreed to transport the gas by pipeline to Scattergood. In return, DWP retained a highly valued customer whose electricity costs were significantly reduced.

year. With the FSP, a hiring freeze, and an aggressive outplacement effort, the Department has reduced staffing levels two years ahead of schedule. By reorganizing our business units and further defining accountabilities within them, we will continue to reduce employee levels and still maintain our high service standards. **Reskilling** Our new MEGA Center is big in name and concept: Maximizing Employee Growth and Achievement is the goal of this new interactive, multimedia learning and resource facility. It provides professional education and job training skills to help employees prepare to meet the Department's competitive challenges. Here employees can receive classroom training in various business skills such as computer applications in self-paced learning labs. The Center offers Department-wide skills retraining and supports on-the-job training. Employees will be able to improve their skills and even check out interactive computer programs that allow them to learn at home.

Labor Agreement Faced with staff reductions and significant organizational changes, we worked to build a solid working relationship with all DWP labor organizations. For the first time, we negotiated a four-year contract with the International Brotherhood of Electrical Workers, Local 18, through the mutual gains process before the existing contract expired. This landmark contract matches salary increases to efficiency improvements.

In addition, Joint Labor Management Teams have been organized to examine issues of mutual interest, including customer service, staffing priorities, worker safety, substation area consolidation, in-basin generation and service reliability. **Rofocusing Employee Attention on Customers** We realized that all employees need to think of customer service in every aspect of their jobs, whether they interface with internal or external customers. The Service Guarantee process, which was piloted in the Department's Central Services Organization (CSO), is a way to change the culture at DWP to a more service-oriented attitude. As a result of the process, employees become more customer-focused — a necessary organizational characteristic that is critical if DWP is to thrive in a competitive environment. The implementation of this program in CSO ensures that our internal service delivery system is in place, which provides the basis for services to be delivered to our external customers.

Safety During 1995, the number of injuries we were required to report to the Occupational Safety and Health Administration dropped by 34 percent. In addition, total injuries decreased by 1.9 percent while total work days lost due to injuries decreased by 20 percent.

FINANCIAL HIGHLIGHTS

The financial picture for 1995-96 was bright, reflecting our cost containment and new revenue goals. Water Services and Energy Services net income combined was more than double the 1994-95 amount. The previously mentioned Focused Separation Program resulted in a workforce reduction of 1.216 employees at an annual cost savings of \$86 million. In fiscal year 1995-96, we continued to improve cost containment and productivity which further reduced costs and staffing levels.

WATER SERVICES

Higher sales and lower expenses gave Water Services a net income of \$120 million, an increase of \$66 million over FY 1994-95.

Our water sales increased by 6.4 percent over the previous year, primarily because of warmer weather. These sales increased our total Water Services' operating revenue to \$423 million.

Water Services' operating expenses dropped by \$40 million or 13 percent from 1994-95 levels to \$271 million. We achieved this reduction by containing costs and buying less water from other agencies. The plentiful snowpack in the eastern Sierras allowed us to rely on our own less expensive internal water resources.

To maintain our aging infrastructure and meet new water quality

"DWP has made considerable efforts over the last two years to listen to our needs and concerns. Its representatives have demonstrated this by quickly responding to our questions. In this way, DWP has shown us that we are a valued customer."

M. Ramadan. Superintendent of Reliability Engineering



Thomas McCarthy, DWP engineer of distribution system design, and M. Ramadan review system plans at 76 Products' Wilmington refinery.

Overhead transmission lines at the Wilmington refinery were vulnerable to frequent failures from vehicular traffic dust, salt-water vapor contamination and contact with animals, birds and metallic balloons. These failures resulted in severe power disturbances that disrupted the plant's operation. DWP rerouted the transmission lines underground and helped to improve the plant's productivity and profitability. regulations, the Water Services' capital expenditures are increasing. In fiscal year 1995-96, capital expenditures were \$153 million, \$12 million more than last year. In the next four years, we expect the capital expenditure program to average \$278 million a year.

ENERGY SERVICES

In fiscal year 1995-96, we increased sales and substantially reduced our operating expenses. The result: a net income of \$133 million, a \$73 million increase over FY 1994-95.

Our Energy Services sold 22.2 billion kWh, up 2.3 percent over last year's level, because of warmer weather coupled with improved economic conditions in Southern California. Our operating revenues were down by \$26 million or 1.3 percent over the previous fiscal year, because we lowered our customers' bills when we paid less for fuel and purchased power and passed along the savings.

Our total operating expenses decreased by \$118.6 million or 6.8 percent from 1994-95 levels because of the Focused Separation Program, continued staff reductions and other cost containment initiatives. The Energy Services' capital expenditures for FY 1995-96 were \$211 million, approximately 8.3 percent lower than the prior year. We believe that we will spend less on capital improvements by limiting and focusing our expenditures on priority infrastructure needs to compete effectively under the coming electric industry deregulation.

"This has been an extremely successful partnership. We have been impressed with DWP's quality and ability to deliver."

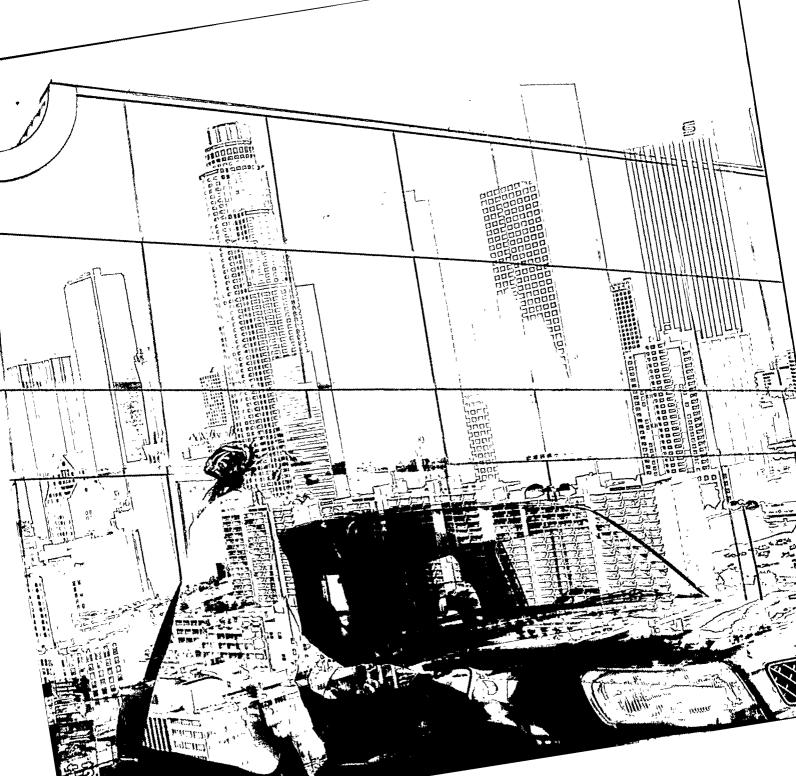
Vernon E. Hall. Director of Development



DWP's Claudius Haynes, overhead distribution designer, and Mickey Walker, district superintendent review construction progress with Vernon Hall and Adam Birkenbach, chief harbor engineer.

The Port of Los Angeles is undergoing the largest capital improvement program of any U.S. seaport. This \$600 million project includes construction of two new piers and dredging to accommodate the largest container ships and dry bulk carriers in the world. DWP is working closely with the Port's designers and construction management to provide power and water services for the new Port facilities and meet completion deadlines.

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1995 - 1996 FINANCIAL STATEMENTS

WATER SERVICES

Balance Sheet

Statement of Income

Statement of Retained Income Reinvested in the Business

Statement of Cash Flows

Notes to Financial Statements

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ENERGY SERVICES

Balance Sheet

Statement of Income

Statement of Retained Income Reinvested in the Business

Statement of Cash Flows

Notes to Financial Statements

WATER SERVICES BALANCE SHEET

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| | | June 30 |
|---|-----------------------|---------------------|
| (In Thousands) | 1996 | 1935 |
| ASSETS | | |
| , | | |
| Utility Plant, at original cost | e occ 773 | C 004 700 |
| Source of water supply | \$ 266,771 156,149 | \$ 264,783 |
| Pumping Purification | 177,672 | 154,517 166,979 |
| Distribution | 1,750,008 | 1,648,169 |
| General | 267,746 | 268,240 |
| | | |
| Terr Bernulated Jamesistics | 2,618,346 | 2,502,688 |
| Less – Accumulated depreciation | 875,295 | 816,898 |
| | 1,743,051 | 1,685,790 |
| Construction work in progress | 146,981 | 109,160 |
| Net utility plant | 1,890,032 | 1,794,950 |
| Escrow Accounts - Advance refunding bonds | 173,613 | 216,917 |
| Current Assets | | , |
| Cash and investments | 89,242 | 101,452 |
| Customer and other accounts receivable, less \$8,000 (1996) | | • |
| and \$5,400 (1995) allowance for losses | 65,831 | 66,625 |
| Due from Energy Services | 17,665 | 21,535 |
| Accrued unbilled revenue | 44,314 | 37,971 |
| Materials and supplies, at average cost | 15,544 | 14,223 |
| Prepayments and other current assets | 26,447 | 19,518 |
| Receivable from U.S. Government - FEMA | 9,772 | 7,041 |
| Total current assets | 268,815 | 268,365 |
| Total utility plant and assets | \$ 2,332,460 | \$ 2,280,232 |
| | 0 2,002,100 | |
| CAPITALIZATION AND LIABILITIES | | |
| Capitalization | | |
| Equity | | |
| Retained income reinvested in the business | \$ 798,508 | \$ 698,874 |
| Contributions in aid of construction | 506,734 | 484,961 |
| | 1,305,242 | 1,183,835 |
| Long-term debt | 682,351 | 693,904 |
| Advance refunding bonds | 170,220 | 215,440 |
| - | | |
| Total capitalization | 2,157,813 | 2,093,179 |
| Current Liabilities | | |
| Long-term debt due within one year | 14,280 | 13,910 |
| Accrued interest | 14,674 | 15,575 |
| Accounts payable and accrued expenses | 82,493 | 79,238 |
| Over-recovered costs | 19,029 | 28,871 |
| Customer deposits | ,44,171 | 43,459 |
| Transfer payable to the reserve fund of the City of Los Angeles | | 6,000 |
| Total current liabilities | 174,647 | 187,053 |
| Commitments and Contingencies | | |
| - | A 0.000 /00 | A 0.000.000 |
| Total capitalization and liabilities | \$ 2,332,460 | <u>\$ 2,280,232</u> |

The accompanying notes are an integral part of these financial statements.

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WATER SERVICES STATEMENT OF INCOME

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| | | Year ended June 30 | |
|--|-------------------|--------------------|------------|
| (In Thousands) | 1996 | 1995 | 1994 |
| Operating Revenues | | | |
| Residential | \$ 166,627 | \$ 150,790 | \$ 163,546 |
| Commercial and industrial | 230,477 | 228,611 | 237,714 |
| Other | 25,772 | 25,529 | 29,307 |
| Total operating revenues | 422,876 | 404,930 | 430,567 |
| Operating Expenses | | | |
| Purchased water | 47,285 | 64,662 | 94,376 |
| Other operating expenses | 102,683 | 137,682 | 142,319 |
| Maintenance | 62,261 | 42,452 | 40,010 |
| Depreciation | 58,730 | 56,173 | 53,331 |
| Focused separation program | | 10,436 | |
| Total operating expenses | 270,959 | 311,405 | 330,036 |
| Operating Income | 151,917 | 93,525 | 100,531 |
| Other Income and Expenses, Net | 15,168 | 6,324 | 2,333 |
| Income before debt expenses | 167,085 | 99,849 | 102,864 |
| Debt Expenses | | | |
| Interest on debt | 48,417 | 46,810 | 43,963 |
| Allowance for funds used during construction | (1,213) | (1,110) | (1,048) |
| Total debt expenses | 47.204 | 45,700 | 42,915 |
| Net Income | <u>\$ 119,881</u> | \$ 54,149 | \$ 59,949 |

STATEMENT OF RETAINED INCOME REINVESTED IN THE BUSINESS

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| | Year ended June 30 | | |
|--------------------------------------|--------------------|------------|------------|
| (In Thousands) | 1996 | 1995 | 1994 |
| Balance at beginning of year | \$ 698,874 | \$ 684,725 | \$ 645,272 |
| Net income for the year | 119,881 | 54,149 | <u> </u> |
| | 818,755 | 738,874 | 705,221 |
| Less – Transiers to the reserve fund | | | |
| of the City of Los Angeles | 20,247 | 40,000 | 20,496 |
| Balance at end of year | \$ 798,508 | \$ 698,874 | \$ 684,725 |

WATER SERVICES STATEMENT OF CASH FLOWS

| | | Year ended June 30 | |
|---|------------|--------------------|-----------|
| (In Thousands) | 1996 | 1995 | 1994 |
| Cash Flows from Operating Activities: | | | |
| Net income | \$ 119,881 | \$ 54,149 | \$ 59,949 |
| Adjustments to reconcile net income to net cash | | | |
| provided by operating activities: | | | |
| Depreciation | 58,730 | 56,173 | 53,331 |
| Allowance for funds used during construction | (1,213) | (1,110) | (1,048) |
| Provision for losses on customer and other | | | |
| accounts receivable | 8,161 | 5,352 | 5,516 |
| Changes in current assets and liabilities: | | | |
| Customer and other accounts receivable | (7,367) | (16,696) | 4,908 |
| Due from/to Energy Services | 3,870 | (49) | 16,418 |
| Accrued unbilled revenue | (6,343) | (2,377) | (2,175) |
| Materials and supplies | (1,321) | 2,887 | 128 |
| Prepayments and other current assets | (6,929) | (6,490) | 4,633 |
| Receivable from U.S. Government - FEMA | (2,731) | 859 | (7,900) |
| Accrued interest | (901) | 1,449 | 1,468 |
| Accounts payable and accrued expenses | 3,255 | 13,586 | (8,874) |
| Over/under-recovered costs | (9,842) | 29,867 | (34,898) |
| Customer deposits | 712 | (274) | (579) |
| Net cash provided by operating activities | 157,962 | 137,326 | 90,877 |
| Cash Flows From Financing Activities: | | | |
| Sale of revenue bonds | - | 99,000 | - |
| Sale of advance refunding bonds | - | - | 148,405 |
| Amount deposited in escrow accounts related to | | | |
| • advance refunding bonds | - | _ | (148,425) |
| Amount received from escrow account, net | 43,300 | 19,394 | 12,688 |
| Contributions in aid of construction | 21,773 | 16,221 | 11,399 |
| Reduction of long-term debt | (11,183) | (13,282) | (13,115) |
| Long-term debt redeemed, including call premium | (45,216) | (17,887) | (12,688) |
| Transfers paid to the reserve fund of the City of Los Angeles | (26,247) | (34,000) | (20,496) |
| Net cash (used in) provided by financing activities | (17,573) | 69,446 | (22,232) |
| Cash Flows From Investing Activities: | | | |
| Additions to plant and equipment, net | (152,599) | (140.353) | (130,298) |
| Additions to plant and equipment, net | | (*10,000) | (100,000, |
| Cash and investments: | | | |
| Net (decrease) increase | (12,210) | 66,419 | (61,653) |
| Beginning of year | 101,452 | 35,033 | 96,686 |
| End of year | \$ 89,242 | \$ 101,452 | \$ 35,033 |
| Supplemental disclosure of cash flow information: | | | |
| Cash paid during the year for interest | \$ 59,672 | \$ 56,251 | \$ 41,900 |
| - • • | | - | |

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WATER SERVICES NOTES TO FINANCIAL STATEMENTS

Note A - Summary of Significant Accounting Policies

THE DEPARTMENT — The Department of Water and Power of the City of Los Angeles (the "Department") exists under and by virtue of the City Charter enacted in 1925 as a separate proprietary agency of the City. Water Services is responsible for the procurement, quality and distribution of water for sale in the City.

METHOD OF ACCOUNTING — The accounting records of Water Services are maintained in accordance with generally accepted accounting principles (GAAP) for rate-regulated enterprises, as prescribed by the Financial Accounting Standards Board (FASB) and, where applicable, the Governmental Accounting Standards Board (GASB). The accounting records generally follow the Uniform System of Accounts for Public Utilities and Licensees prescribed by the California Public Utilities Commission (CPUC), except for the method of accounting for contributions in aid of construction described below.

The Department's rates are subject to review and approval by the City Council. As a regulated enterprise, the Department's financial statements are prepared based on the concepts of Statement of Financial Accounting Standards No. 71. "Accounting for the Effects of Certain Types of Regulation" (SFAS 71), which require that the effects of the ratemaking process be recorded in the financial statements. Such effects primarily concern the time at which various items enter the determination of net income in order to follow the principle of matching costs and revenues. Accordingly, Water Services records various regulatory assets and liabilities to reflect the regulator's actions. Management believes that Water Services meets the criteria for continued application of SFAS 71, but will continue to evaluate significant changes in the regulatory and competitive environment to assess Water Services' overall compliance with such criteria.

UTILITY PLANT — The costs of additions to utility plant and replacements of retired units of property are capitalized. Costs include labor, materials, an allowance for funds used during construction and allocated indirect charges such as engineering, supervision, transportation and construction equipment, retirement plan contributions, health care costs, and certain administrative and general expenses. The costs of repairs and minor replacements are charged to appropriate maintenance accounts. The original cost of property retired, plus removal cost, less salvage, is charged to accumulated depreciation.

DEPRECIATION — Depreciation expense is computed using the straight-line method based on estimated service lives. Estimated service lives range from 5 to 70 years. Depreciation provision as a percentage of average depreciable utility plant in service was 2.7% for each of the fiscal years 1996, 1995 and 1994.

ESCROW ACCOUNTS — Effective July 1, 1994, the Department adopted Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities," which established new financial accounting and reporting standards for investments in debt and equity securities. Water Services' escrow accounts qualify under the definition of debt securities and are classified as held-to-maturity. Escrow accounts are held in external trust funds to be used for calling revenue bonds at scheduled maturity dates. These investments are reported at amortized cost. The adoption of this statement did not have a material effect on the financial position or results of operations of Water Services.

The proceeds received during fiscal year 1996 from the maturity of Water Services' escrow investments were approximately \$50 million.

CASH AND INVESTMENTS — The Department's cash is deposited with the City Treasurer who invests the funds in securities under the City Treasurer's pooled investment program. Under the program, available funds of the City and its independent operating departments are invested on a combined basis. These investments are valued at cost, which approximates market. At June 30, 1996 and 1995, cash and investments include \$15 and \$15 million, respectively, of internally designated balances relating to bond redemption and interest funds, a self-insurance fund, and a retiree health care cost fund. The Department considers all cash investments with an original maturity of three months or less to be cash equivalents. CONTRIBUTIONS IN AID OF CONSTRUCTION — Under the provisions of the City Charter, amounts received from customers and others for constructing utility plant are combined with retained income reinvested in the business and represent equity for purposes of computing Water Services' borrowing limits. Accordingly, contributions in aid of construction are shown in the accompanying balance sheet as an equity account and are not offset against utility plant.

REVENUES — Revenues consist of billings to customers for water consumption and include amounts resulting from a cost adjustment formula designed to permit the full recovery of purchased water and other expenditures specifically approved for inclusion by rate ordinance. Beginning in February 1993, the Department was also authorized to collect certain demand-side management and water reclamation expenditures, and expenditures to upgrade water quality and to improve facilities to meet State and Federal water quality standards; a substantial part of these revenues relate to billings for water reclamation and water quality expenditures and are dedicated to those capital projects. The Department estimates these costs to establish the above cost recovery component of customer billings and any difference between billed and actual costs, resulting in over- or under-recovery of such costs, is adjusted in subsequent billings.

Water Services recognizes recoverable costs in the period incurred and accrues for estimated water sold but not yet billed.

Water Services' rates are established by a rate ordinance which is approved by the City Council. Water Services sells water to other departments of the City at rates provided in the ordinance.

DEBT EXPENSES — Debt premium, discount and issue expenses are deferred and amortized to expense over the lives of the related debt issues.

ALLOWANCE FOR FUNDS USED DURING CONSTRUCTION (AFUDC) — AFUDC represents the cost of borrowed funds used for the construction of utility plant. Capitalized AFUDC is shown as part of the cost of utility plant and as a reduction of debt expenses. The average AFUDC rates were 6.4%, 6.3% and 6.5% for fiscal years 1996, 1995 and 1994, respectively.

RECLASSIFICATION — Certain financial statement items for fiscal years 1994 and 1995 have been reclassified to conform to the 1996 presentation.

DISCLOSURE OF SIGNIFICANT RISKS AND UNCERTAINTIES — The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE B --- LONG-TERM DEBT

Water Services' long-term debt consisted of the following revenue bonds (amounts in millions):

| Maturing In Fiscal Years | Effective Interest Rates | June 30. 1996 | June 30. 1935 |
|-----------------------------|------------------------------------|------------------|------------------|
| 1996 | 3.6% - 7.8% | \$ - | S 14 |
| 1997 - 2001 | 3.6% - 7.8% | 96 | 99 |
| 2002 - 2006 | 5.1% - 7.8% | 139 | 147 |
| 2007 - 2011 | 5.1% - 7.5% | 159 | 168 |
| 2012 - 2016 | 5.1% - 7.3% | 157 | 166 |
| 2017 - 2021 | 5.3% - 7.3% | 135 | 143 |
| 2022 - 2026 | 5.3% - 7.3% | 103 | 109 |
| 2027 - 2031 | 5.3% - 7.1% | 73 | 73 |
| 2032 - 2035 | 6.1% - 6.6% | 17 | 17 |
| Total principal am | ount | 879 | 936 |
| Unamortized prem | ium and discount | (12) | (13) |
| Long-term debt du | e within one year | (14) | (14) |
| Total long-term del | bt and advance refunding bonds | S 853 | S 909 |
| Escrow funds avail | lable to call certain of the above | • | |
| bonds at schedu | led crossover dates | <u>\$ 174</u> | <u>\$ 217</u> |

Long-term debt outstanding at June 30, 1996 consisted of revenue bonds due serially in varying annual amounts through 2035. The revenue bonds generally are callable ten years after issuance. Scheduled annual principal maturities during the five years following June 30, 1996 are \$14, \$15, \$19, \$23 and \$25 million, respectively. Revenue bonds are secured by the future revenues of Water Services. The Department has agreed to certain covenants with respect to bonded indebtedness, including the requirement that Water Services' net income, as defined, will be sufficient to pay certain amounts of future annual bond interest and of future annual aggregate bond interest and principal maturities.

During fiscal year 1996, bonds with a carrying value of \$43 million were refunded from the balance in the escrow accounts. The remaining balance in the escrow accounts of \$174 million will be used to refund bonds presently included in long-term debt with a carrying value of \$170 million at scheduled crossover dates. The balance of \$170 million of advance refunding bonds will be reclassified to long-term debt at the time that the bonds to be refunded are called. Interest expense and income for refunding bonds and related escrow accounts are included in Other Income and Expenses, Net.

NOTE C - SHARED OPERATING EXPENSES

Water Services shares certain administrative functions with the Department's Energy Services. Generally, the costs of these functions are allocated on the basis of the provided benefits.

Operating expenses shared with Energy Services were \$501, \$277 and \$281 million for fiscal years 1996, 1995 and 1994, respectively, of which \$162, \$90 and \$92 million were allocated to Water Services.

NOTE D — GAIN ON SALE OF LAND

In fiscal year 1996, Water Services realized a gain of \$5 million on sale of excess land to unrelated party.

NOTE E - EMPLOYEE BENEFITS

RETIREMENT, DISABILITY AND DEATH BENEFIT INSURANCE PLAN — The Retirement Board of Administration is the administrator of the Water and Power Employees' Retirement. Disability and Death Benefit Insurance Plan which is subject to provisions of the Charter of the City of Los Angeles and the regulations and instructions of the Board of Water and Power Commissioners. The plan is considered an independent pension trust fund of the Department.

The Department has a funded contributory retirement, disability and death benefit insurance plan covering substantially all of its employees. Plan benefits are generally based on years of service, age at retirement and the employees' highest 12 consecutive months of salary before retirement. The Department funds the retirement plan on an entry age normal method as determined by the plan's independent actuary. For funding purposes, prior service costs relating to the plan are amortized over a 30-year period ending June 30, 2003. Total fiscal year benefit plan costs for Water Services include the following (amounts in millions):

| | 1996 | 1995 | 1934 |
|---|-------|--------------|-------|
| Service cost | \$ 16 | \$ 13 | S 14 |
| Interest cost | 77 | 55 | 54 |
| Actual return on plan assets | (159) | (128) | (10) |
| Net amortization and deferral | 86 | 83 | (35) |
| Net retirement plan cost | 20 | 23 | 23 |
| Disability and death benefit plan costs | | | |
| and administrative expenses | 4 | 3 | 3 |
| Total benefit plan costs | \$ 24 | <u>\$ 26</u> | \$ 26 |

Of these costs, \$5, \$8 and \$8 million were capitalized as Construction Work in Progress and the remainder, net of employee contributions, was charged to expense for fiscal years 1996, 1995, and 1994, respectively.

Employee contributions to the plan totaled \$7, \$6 and \$5 million during fiscal years 1996, 1995 and 1994, respectively. Total covered payroll during fiscal years 1996, 1995 and 1994 was \$132, \$110 and \$120 million, respectively. The following schedule reconciles the funded status of the plan with amounts reported in the financial statements (amounts in millions):

| | June 30, 1996 | June 30, 1935 | |
|---|------------------|------------------|--|
| Actuarial present value of benefit obligations: | | | |
| Accumulated benefit obligation | \$ 949 | S 659 | |
| Effect of projected future compensation level | 160 | 125 | |
| Projected benefit obligation | 1,109 | 784 | |
| Plan assets at fair value | 1,175 | 794 | |
| Plan assets in excess of projected benefit obligation | (66) | (10) | |
| Unrecognized prior service cost | (6) | (5) | |
| Unrecognized net gain and effects of changes in assumptions | 103 | 55 | |
| Unrecognized net obligation at July 1, 1987 being recognized over 15 years | (55) | (49) | |
| Prepaid pension liability | <u>S (24)</u> | <u>\$ (9)</u> | |

The discount rate used in determining the plan's projected benefit obligation was 7.5% in both fiscal years 1996 and 1995. The assumed rate of increase in future compensation levels and the long-term rate of return on plan assets were 5.5% and 8.0%, respectively, in both fiscal years 1996 and 1995. Plan assets consist primarily of corporate and government bonds, common stocks, mortgage-backed securities and short-term investments.

HEALTH CARE COSTS — The Department provides certain health care benefits to active and retired employees and their dependents. The cost to Water Services of providing such benefits amounted to \$29, \$24 and \$24 million for fiscal years 1996, 1995 and 1994, respectively. Of these costs, \$7, \$8 and \$7 million were capitalized as Construction Work in Progress and the remainder was charged to expense for fiscal years 1996, 1995 and 1994, respectively. The total number of active and retired participants entitled to receive benefits was approximately 4,706 at June 30, 1996.

The Department accounts for post-retirement benefits based on Statement of Financial Accounting Standards No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions," which requires that the cost of postretirement benefits be recognized as expense over employees' service periods. Water Services is amortizing its actuarially determined transition obligation related to prior service over 20 years. The effect of adopting this statement during fiscal year 1994 was an increase in reported Water Services expense of approximately \$8 million. The total postretirement benefit cost for fiscal years 1996 and 1995, included in health care benefits above, is summarized as follows (amounts in millions):

| | 195 | 36 | 19 | 95 |
|---------------------------------------|-----|----|----|----|
| Service cost | \$ | 2 | \$ | 2 |
| Interest cost | | 8 | | 7 |
| Amortization of transition obligation | 4 | | | 4 |
| | \$ | 14 | \$ | 13 |

The accrued postretirement liability was as follows (amounts in millions):

| | June 30. 1996 | July 1, 1995 | | |
|---|------------------|-----------------|--|--|
| Accumulated postretirement benefit obligation (APBO): | | | | |
| Active employees | S 47 | \$ 42 | | |
| Retirees and surviving spouses | 65 | 44 | | |
| | 112 | 86 | | |
| Plan assets at fair value | - | - | | |
| Unrecognized net gain | 11 | 3 | | |
| Unrecognized transition obligation | (69) | (73) | | |
| Accrued postretirement liability | <u>\$54</u> | <u>\$ 16</u> | | |

The assumed health care cost trend rate was 5.5% per year for both fiscal years 1996 and 1995. Increasing the health care cost trend rate by one percentage point would increase the APBO as of June 30, 1996, by \$15 million and periodic cost by \$2 million. The discount rate used in determining the plan's accumulated postretirement benefit obligation was 7.5% in both fiscal years 1996 and 1995. There were no plan assets in fiscal year 1996 or 1995. The Department has not presently established a funding policy for the future benefits to be provided under this plan.

NOTE F — EARTHQUAKE DAMAGE

On January 17, 1994, a 6.7 magnitude earthquake centered in Northridge, California caused significant damage to Department facilities and major service interruption in the Water Services' territory. Cost estimates as of June 30, 1996 for capital replacements and improvements and repairs to Water Services facilities total approximately \$47 million. Through June 30, 1996, Water Services has spent \$21 million for repairing facilities damaged by the earthquake and charged \$1, \$1 and \$3 million to expense during fiscal years 1996, 1995 and 1994, respectively. The Department has applied for reimbursement for a significant portion of the earthquake costs from the Federal Emergency Management Agency (FEMA). In addition to the property damage, service interruption and customer losses caused decreases in water consumption. The impact on net income as a result of these decreases in consumption cannot be readily determined.

NOTE G - COMMITMENTS AND CONTINGENCIES

TRANSFERS TO THE RESERVE FUND OF THE CITY OF LOS ANGELES — Under the provisions of the City Charter. Water Services transfers funds at its discretion to the reserve fund of the City of Los Angeles. Pursuant to covenants contained in the bond indentures, the transfers may not be in excess of net income of the prior fiscal year. Such payments are not in lieu of taxes and are recorded as distributions of retained income.

The Department made payments of approximately \$26 million in fiscal year 1996 from Water Services to the reserve fund of the City of Los Angeles. This included an additional transfer of \$6 million based on an authorization by the Board of Water and Power Commissioners in October 1994. The Department expects to make a transfer declaration of \$21 million during fiscal year 1997.

WATER REGULATIONS — New regulations concerning filtration of surface water supplies will require increased commitment of resources by the Department. Major capital expenditures will be necessary to comply with the filtration requirements at open distribution reservoirs because of the State of California. Surface Water Treatment Rule (SWTR).

The Department has four major reservoirs subject to SWTR, which became effective in June 1993. Planning studies and discussions with local community representatives are ongoing to determine the system improvements necessary to bring these reservoirs into compliance. The Department has entered into an agreement with the State Department of Health Services that established a time schedule to come into compliance with the SWTR. Under the terms of this agreement, the four reservoirs are scheduled to be in compliance by 2003.

As of June 30, 1996, capital expenditures of approximately \$30 million had been incurred which primarily related to preliminary engineering. The estimated total capital cost of the SWTR compliance program is approximately \$425 million.

The above estimates were developed using currently mandated requirements and have been stated in 1996 dollars.

LITIGATION — A number of claims and suits are pending against the Department for alleged damages to persons and property and for other alleged liabilities arising out of its operations. In the opinion of management, any ultimate liability which may arise from these actions will not materially affect Water Services' financial position as of June 30, 1996.

RISK MANAGEMENT — Water Services is subject to certain business risks common to the utility industry. The majority of these risks are mitigated by external insurance coverage obtained by Water Services. For other significant business risks, however, Water Services has elected to self-insure. It is management's belief that exposure to loss arising out of self-insured business risks will not materially affect Water Services' financial position as of June 30, 1996.

NOTE H - FAIR VALUE OF FINANCIAL INSTRUMENTS

The following methods and assumptions were used by the Department in estimating the fair value at June 30, 1996 and 1995 of its financial instruments:

CASH AND INVESTMENTS — The carrying amount of cash and investments approximates fair value because of its short-term nature.

ESCROW ACCOUNTS — The fair value of investments included within the escrow accounts, which have a carrying value of \$174 and \$217 million at June 30, 1996 and 1995, respectively, is approximately \$169 and \$213 million, respectively. The fair value is based on quoted market prices.

LONG-TERM DEBT AND ADVANCE REFUNDING BONDS — The fair value of long-term debt and advance refunding bonds is approximately \$750 and \$174 million, respectively, at June 30, 1996, and \$765 and \$215 million, respectively, at June 30, 1995. Such estimates represent the present value of interest and principal payments on the long-term debt and advance refunding bonds discounted using current interest rates obtainable by the Department for debt of similar quality and maturities. The aggregate carrying amount of the long-term debt and advance refunding bonds, including the current portion, was \$697 and \$170 million, respectively, at June 30, 1996, and \$708 and \$215 million, respectively, at June 30, 1995.

REPORT OF INDEPENDENT ACCOUNTANTS

September 16, 1996

To the Board of Water and Power Commissioners **Department of Water and Power City of Los Angeles**

In our opinion, the accompanying balance sheet and the related statements of income, of retained income reinvested in the business and of cash flows present fairly, in all material respects, the financial position of Water Services of the Department of Water and Power of the City of Los Angeles at June 30, 1996 and 1995, and the results of its operations and its cash flows for each of the three years in the period ended June 30, 1996, in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Department's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

Price Weberhune hhl Simpson & Simpson

Los Angeles, California

ENERGY SERVICES BALANCE SHEET

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| | | June 30 |
|---|-------------------|-------------------|
| (In Thousands) | 1996 | 1995 |
| ASSETS | | |
| Utility Plant, at original cost | | |
| Generation | \$ 2,275,269 | \$ 2,256,699 |
| Transmission | 758,085 | 740,823 |
| Distribution | 3,020,680 | 2,893,654 |
| General | 761,913 | 749,428 |
| | 6,815,947 | 6,640,604 |
| Less - Accumulated depreciation | 2,418,937 | 2,209,090 |
| | 4,397,010 | 4,431,514 |
| Construction work in progress | 203,705 | 219,780 |
| Nuclear fuel, at amortized cost | 11,748 | 12,332 |
| Net utility plant | 4,612,463 | 4,663,626 |
| Escrow Accounts - Advance refunding bonds | 1,119,817 | 1,128,242 |
| Nuclear Decommissioning Trust Funds | 31,832 | 20,085 |
| Current Assets | | |
| Cash and investments | 343,003 | 249,753 |
| Customer and other accounts receivable, less \$13,200 | | |
| allowance for losses | 195,801 | 193,431 |
| Accrued unbilled revenue | 106,477 | 110,364 |
| Materials and supplies, at average cost Fuel inventory | 89,016 29,825 | 94,478 41,083 |
| Prepayments and other current assets | 66,606 | 46,280 |
| Receivable from U.S. Government - FEMA | - | 6,548 |
| Total current assets | 830,728 | 741,937 |
| Total utility plant and assets | \$ 6,594,840 | \$ 6,553,890 |
| | | |
| CAPITALIZATION AND LIABILITIES | | |
| Capitalization | | |
| Equity | | |
| Retained income reinvested in the business | \$ 2,017,075 | \$ 1,944,282 |
| Contributions in aid of construction | 225,261 | 215,328 |
| | 2,242,336 | 2,159,610 |
| Long-term debt | 2,622,327 | 2,691,433 |
| Advance refunding bonds | 1,112,469 | 1,117,226 |
| Total capitalization | 5,977,132 | 5,968,269 |
| Current Liabilities | | |
| Long-term debt due within one year | 64,910 | 61,790 |
| Revenue certificates payable | 90,000 | 90,000 |
| Accrued interest | 66,525 | 68,592 |
| Accounts payable and accrued expenses Due to Water Services | 216,481 17,665 | 229,792 21,535 |
| Over-recovered energy costs | 99,851 | 67,957 |
| Deferred credit - Intermountain Power Agency | 33,270 | 34,294 |
| Transfer payable to the reserve fund of the City of Los Angeles | 8,861 | 11,661 |
| Advance from U.S. Government - FEMA | 20,145 | |
| Total current liabilities | 617,708 | 585,621 |
| Commitments and Contingencies | | |
| Total capitalization and liabilities | \$ 6,594,840 | \$ 6,553,890 |

The accompanying notes are an integral part of these financial statements.

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ENERGY SERVICES STATEMENT OF INCOME

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| (in Thousands) | 1996 | 1995 | 1934 |
|--|-------------------|------------------|------------|
| Operating Revenues | | | |
| Residential | \$ 580,011 | \$ 591,176 | \$ 569,295 |
| Commercial and industrial | 1,275,843 | 1,275,970 | 1,272,106 |
| Other | 90,997 | 105,640 | 91,944 |
| Total operating revenues | 1,946,851 | 1,972,786 | 1,933,345 |
| Operating Expenses | | | |
| Fuel for generation | 151,039 | 239,005 | 261,898 |
| Purchased power | 707,938 | 659,612 | 608,393 |
| Other operating expenses | 353,820 | 459,873 | 448,459 |
| Maintenance | 188,955 | 156,431 | 169,649 |
| Depreciation | 231,847 | 203,758 | 191,999 |
| Focused separation program | <u> </u> | 33,564 | |
| Total operating expenses | 1,633,599 | 1,752,243 | 1,680,398 |
| Operating Income | 313,252 | 220,543 | 252,947 |
| Other Income and Expenses, Net | 24,161 | 21,816 | 18,919 |
| Loss on Abandoned Projects | (28,694) | | (20,045) |
| Income before debt expenses | 308,719 | 242.359 | 251,821 |
| Debt Expenses | | | |
| Interest on debt | 181,200 | 186,225 | 189,892 |
| Allowance for funds used during construction | (5,191) | (3,783) | (7,380) |
| Total debt expenses | 176,009 | 182,442 | 182,512 |
| Net Income | <u>\$ 132,710</u> | <u>\$ 59,917</u> | \$ 69,309 |

STATEMENT OF RETAINED INCOME REINVESTED IN THE BUSINESS

| | | Year ended June 30 | | |
|--------------------------------------|---------------------|--------------------|--------------|--|
| (In Thousands) | 1996 | 1995 | 1994 | |
| Balance at beginning of period | \$ 1,944,282 | \$ 1,953,674 | \$ 2,060,249 | |
| Net income for the period | <u> 132,710</u> | 59,917 | 69,309 | |
| | 2,076,992 | 2,013,591 | 2,129,558 | |
| Less - Transfers to the reserve fund | | | | |
| of the City of Los Angeles | 59,917 | 69,309 | 175,884 | |
| Balance at end of period | <u>\$ 2,017,075</u> | \$ 1,944,282 | \$ 1,953,674 | |

The accompanying notes are an integral part of these financial statements.

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ENERGY SERVICES STATEMENT OF CASH FLOWS

| Adjustments to reconcile net income to net cash provided by operating activities: Depreciation 231,847 203,758 191,995 Amortization of nuclear fuel 6,792 7,698 5,880 Loss on abandoned projects 28,694 - 20,045 Allowance for funds used during construction (5,191) (3,783) (7,380) Provision for losses on customer and other 5 5 5 | Year ended June 30 | | |
|--|---|------------|---|
| Net income\$ 132,710\$ 59,917\$ 69,303Adjustments to reconcile net income to net cash provided by operating activities: Depreciation231,847203,758191,993Amortization of nuclear fuel6,7927,6985,880Loss on abandoned projects28,694-20,043Allowance for funds used during construction Provision for losses on customer and other(5,191)(3,783)(7,380) | 1936 1935 1934 | 1996 | (In Thousands) |
| Adjustments to reconcile net income to net cash 0 0,713 0 0,753 provided by operating activities: 231,847 203,758 191,993 Amortization of nuclear fuel 6,792 7,698 5,880 Loss on abandoned projects 28,694 - 20,045 Allowance for funds used during construction (5,191) (3,783) (7,380) Provision for losses on customer and other 0 0 0 0 | | | Cash Flows From Operating Activities: |
| provided by operating activities: Depreciation 231,847 203,758 191,993 Amortization of nuclear fuel 6,792 7,698 5,880 Loss on abandoned projects 28,694 - 20,045 Allowance for funds used during construction (5,191) (3,783) (7,380 Provision for losses on customer and other | \$ 132,710 \$ 59,917 \$ 69,309 | \$ 132,710 | Net income |
| Depreciation231,847203,758191,993Amortization of nuclear fuel6,7927,6935,880Loss on abandoned projects28,694-20,045Allowance for funds used during construction(5,191)(3,783)(7,380)Provision for losses on customer and other | | | ···· , |
| Amortization of nuclear fuel6,7927,6985,880Loss on abandoned projects28,694-20,045Allowance for funds used during construction(5,191)(3,783)(7,380)Provision for losses on customer and other | | | provided by operating activities: |
| Loss on abandoned projects28,694-20,045Allowance for funds used during construction(5,191)(3,783)(7,380)Provision for losses on customer and other | 231,847 203,758 191,999 | 231,847 | |
| Allowance for funds used during construction(5,191)(3,783)(7,380)Provision for losses on customer and other | | = | |
| Provision for losses on customer and other | | - | |
| | (5,191) (3,783) (7,380) | (5,191) | - |
| accounts receivable 16,954 20,993 14,495 | | | |
| | 16,954 20,993 14,499 | 16,954 | |
| Changes in current assets and liabilities: | | (10.004) | G |
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| | | | Not cash provided by operating activities |
| | 400,001 000,041 007,002 | 400,001 | |
| Cash Flows From Financing Activities: | | | |
| | 207,938 | - | |
| • | 811,406 | - | - |
| Amount deposited in escrow accounts related to | | | |
| | (812,104) | - | |
| | | • | |
| | | • | |
| | | | - |
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| | | | |
| Net cash (used in) provided by financing activities (117,555) (159,666) 72,739 | (117,555) (159,666) 72,739 | (117,555) | Net cash (used in) provided by financing activities |
| Cash Flows From Investing Activities: | | | Cash Flows From Investing Activities: |
| Additions to plant and equipment, net (210,979) (230,002) (305,269 | (210,979) (230,002) (305,269) | (210,979) | Additions to plant and equipment, net |
| Funding of nuclear decommissioning trust funds (11,747) (3,702) (3,308 | (11,747) (3,702) (3,308) | (11,747) | Funding of nuclear decommissioning trust funds |
| Net cash used in investing activities (222,726) (233,704) (308,577 | (222,726) (233,704) (308,577) | (222,726) | Net cash used in investing activities |
| Cash and investments: | | | Cash and investments: |
| | 93,250 (89,429) 71,164 | 93,250 | |
| | | | |
| | | | |
| | <u>\$ 343,003</u> <u>\$ 249,753</u> <u>\$ 339,182</u> | ÷ 040,000 | |
| Supplemental disclosure of cash flow information: | | | |
| Cash paid during the period for interest \$ 242,975 \$ 249,111 \$ 225,860 | <u>\$ 242,975</u> <u>\$ 249,111</u> <u>\$ 225,860</u> | \$ 242,975 | Cash paid during the period for interest |

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ENERGY SERVICES NOTES TO FINANCIAL STATEMENTS

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

THE DEPARTMENT — The Department of Water and Power of the City of Los Angeles (the "Department") exists under and by virtue of the City Charter enacted in 1925 as a separate proprietary agency of the City. Energy Services is responsible for the generation, transmission and distribution of electric power for sale in the City.

METHOD OF ACCOUNTING — The accounting records of Energy Services are maintained in accordance with generally accepted accounting principles (GAAP) as prescribed by the Financial Accounting Standards Board (FASB) and, where applicable, the Governmental Accounting Standards Board (GASB). The accounting records generally follow the Uniform System of Accounts for Public Utilities and Licensees prescribed by the Federal Energy Regulatory Commission (FERC) and the California Public Utilities Commission (CPUC), except for the method of accounting for contributions in aid of construction described below.

The Department's rates are subject to review and approval by the City Council. As a regulated enterprise, the Department's financial statements are prepared based on the concepts of Statement of Financial Accounting Standards No. 71, "Accounting for the Effects of Certain Types of Regulation" (SFAS 71), which require that the effects of the ratemaking process be recorded in the financial statements. Such effects primarily concern the time at which various items enter into the determination of net income in order to follow the principle of matching costs and revenues. Accordingly, Energy Services records various regulatory assets and liabilities to reflect the regulator's actions. In August 1996, the State Legislature approved a bill to expand competition and deregulate electric generation (See Note B). Management continues to believe that Energy Services meets the criteria for continued application of SFAS 71, but will continue to evaluate changes in the regulatory and competitive environment to assess Energy Services' overall compliance with such criteria.

UTILITY PLANT — The costs of additions to utility plant and replacements of retired units of property are capitalized. Costs include labor, materials, an allowance for funds used during construction and allocated indirect charges such as engineering, supervision, transportation and construction equipment, retirement plan contributions, health care costs, and certain administrative and general expenses. The costs of repairs and minor replacements are charged to appropriate maintenance accounts. The original cost of property retired, plus removal cost, less salvage, is charged to accumulated depreciation.

DEPRECIATION — Depreciation expense is computed using the straight-line method for all projects completed after July 1, 1973 and for all office and shop structures, related furniture and equipment, and transportation and construction equipment. Depreciation for facilities completed prior to this date is computed using the 5% sinking fund method based on estimated service lives. Estimated service lives range from 5 to 75 years. Depreciation provision as a percentage of average depreciable utility plant in service was 3.7%, 3.4% and 3.4% for fiscal years 1996, 1995 and 1994, respectively.

NUCLEAR DECOMMISSIONING — Decommissioning of the Palo Verde Nuclear Generating Station, in which Energy Services has an ownership interest, is projected to start sometime after 2022. Based upon a study performed by an independent engineering firm, the Department's share of the estimated decommissioning costs is \$82 million in 1995 dollars. Decommissioning costs are charged as part of depreciation expense over the life of the nuclear power plant. Decommissioning expense was \$11, \$3 and \$3 million for fiscal years 1996, 1995 and 1994, respectively.

NUCLEAR FUEL — Nuclear fuel is amortized and charged to Fuel for Generation on the basis of actual thermal energy produced relative to total thermal energy expected to be produced over the life of the fuel. Under the provisions of the Nuclear Waste Policy Act of 1982, the federal government assumed responsibility for the future disposal of spent nuclear fuel and assesses each utility with nuclear operations \$1 per MWH of nuclear generation to fund this future disposal.

ESCROW ACCOUNTS AND NUCLEAR DECOMMISSIONING TRUST FUNDS — Effective July 1, 1994, the Department adopted Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments in Debt and Equity Securities," which established new financial accounting and reporting standards for investments in debt and equity securities. Energy

Services' escrow accounts and nuclear decommissioning trust funds qualify under the definition of debt securities and are classified as held-to maturity. Escrow accounts are held in external trust funds to be used for calling revenue bonds at scheduled maturity dates. Nuclear decommissioning trust funds are also held in external trusts and will be used to pay the Department's share of decommissioning the Palo Verde Nuclear Generating Station at the end of its useful life. These investments are reported at amortized cost. The adoption of this statement did not have a material effect on the financial position or results of operations of Energy Services.

The proceeds received during fiscal year 1996 from the maturity of Energy Services' escrow investments were approximately \$25 million.

CASH AND INVESTMENTS — The Department's cash is deposited with the City Treasurer who invests the funds in securities under the City Treasurer's pooled investment program. Under the program, available funds of the City and its independent operating departments are invested on a combined basis. These investments are valued at cost, which approximates market. At June 30, 1996 and 1995, cash and investments include \$136 and \$47 million, respectively, of internally designated balances relating to bond repayment funds, bond redemption and interest funds, a self-insurance fund, and a retiree health care cost fund. In addition, cash and investments at June 30, 1996 and 1995 include \$33 and \$34 million, respectively, relating to the energy cost adjustment stabilization account (Note F). The Department considers all cash investments with an original maturity of three months or less to be cash equivalents.

FUEL INVENTORY — Coal inventories are stated at average cost. Prior to June 30, 1996, fuel oil inventories are stated at cost, using the last-in, first-out method. In June 30, 1996, fuel oil inventories were valued at lower of cost or market.

CONTRIBUTIONS IN AND OF CONSTRUCTION — Under the provisions of the City Charter, amounts received from customers and others for constructing utility plant are combined with retained income reinvested in the business and represent equity for purposes of computing Energy Services' borrowing limits. Accordingly, contributions in aid of construction are shown in the accompanying balance sheet as an equity account and are not offset against utility plant.

REVENUES — Revenues consist of billings to customers for consumption of electric energy and include amounts resulting from an energy cost adjustment formula designed to permit the full recovery of energy costs, funding requirements of nuclear plant decommissioning costs, recovery of certain approved prepayments and the costs of funding certain conservation programs intended to reduce current and future energy consumption. The Department estimates these costs to establish the energy cost recovery component of customer billings and any difference between billed and actual costs, resulting in over- or under-recovery of such costs, is adjusted in subsequent billings.

Energy Services recognizes energy costs in the period incurred and accrues for estimated energy sold but not yet billed.

Energy Services' rates are established by a rate ordinance which is approved by the City Council. Energy Services sells electric energy to other City departments at rates provided in the ordinance.

DEBT EXPENSES — Debt premium, discount and issue expenses are deferred and amortized to expense over the lives of the related debt issues.

ALLOWANCE FOR FUNDS USED DURING CONSTRUCTION (AFUDC) — AFUDC represents the cost of borrowed funds used for the construction of utility plant. Capitalized AFUDC is shown as part of the cost of utility plant and as a reduction of debt expenses. The average AFUDC rates were 6.0%, 6.0% and 6.6% for fiscal years 1996, 1995 and 1994, respectively.

RECLASSIFICATION — Certain financial statement items for fiscal years 1994 and 1995 have been reclassified to conform to the 1996 presentation.

DISCLOSURE OF SIGNIFICANT RISKS AND UNCERTAINTIES — The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE B — REGULATORY MATTERS

On August 31, 1996, the California State Legislature approved Bill AB 1890 (the "Bill") which provides for a broad restructuring of California's electric power industry. The Bill requires the participation of the State's three investor-owned utilities; publicly-owned utilities such as the Department are not ordered to participate in provisions of the Bill pertaining to retail deregulation and the Independent Systems Operator (see below); however, publicly-owned utilities are ordered to establish a non-bypassable usage-based charge on local distribution and to use the proceeds to fund public purpose programs at specified minimum levels.

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The Bill provides for the following significant structural changes to California's electric power industry:

- A Power Exchange will be established to create a wholesale market for electric power. Participating utilities will be required to sell their power to the Power Exchange; the Power Exchange will sell power to utilities, marketers and consumers.
- An Independent Systems Operator ("ISO") will be established to manage the transmission assets of participating utilities; the ISO will be responsible for system scheduling, maintenance, repair and replacement standards for the transmission assets it controls. The ISO will also set tariffs to compensate owners for the use of their transmission assets.
- Customers will be provided the right to choose their power supplier based on a 5-year phase-in period beginning January 1, 1998 for IOUs and a 10-year phase-in period beginning January 1, 2000 for participating publicly-owned utilities; prior to transition, customers will continue to purchase power from their local utility company.
- A Competition Transmission Charge ("CTC") will be assessed to customers during the transition period to direct access. The CTC will be based on the amount necessary for the utility to recover the uneconomic costs of its generation assets subject to certain limitations and restrictions. Publicly-owned utilities must agree to comply with the provisions of the Bill relating to both direct access and the ISO to be eligible to collect the CTC.

The Bill requires that publicly-owned utilities such as the Department hold public hearings prior to deciding if they will participate in direct access. The Department must also consider and decide if it will join the ISO. Management is currently evaluating these and other issues relating to the Bill and expects to establish a process for responding to the Bill in the near future.

The implementation of this Bill will substantially alter the environment in which Energy Services operates. If the Department chooses to provide direct access pursuant to the Bill and to join the ISO, its current monopoly-based business will be fundamentally changed to a market environment. At this time, management is unable to predict the effect that this Bill will have on the operations of Energy Services.

Management is presently studying the Bill and the amount of its stranded investment. At this time, management has not completed its analysis of stranded investment; however, it is management's opinion that the amount of stranded investment is material and Energy Services' ability to recover its stranded investment will have a material impact on its future operations and its financial position overall.

NOTE C - JOINTLY-OWNED UTILITY PLANT

Energy Services has undivided interests in several electrical generating stations and transmission systems which are jointly-owned with other utilities. Each project participant is responsible for financing its share of construction and operating costs. The following schedule shows Energy Services' investment in each jointly-owned utility plant as included in the balance sheet at June 30, 1996 (dollar amounts in millions):

| Projects | Ownership Interest | Share of Capacity (megawatts) | Plant in Service | | | |
|---|-----------------------|-------------------------------------|------------------|-----------------------------|---------------------|--|
| | | | Cost | Accumulated Depreciation | Work In Progress | |
| Palo Verde Nuclear Generating Station (Note K) | 5.7% | 217 | S 510 | \$ 112 | \$ 1 | |
| Navajo Generating Station | 21.2% | 477 | 197 | 112 | 49 | |
| Mohave Generating Station | 20.0% | 316 | 106 | 51 | 8 | |
| Pacific Intertie DC Transmission System | 40.0% | 1,240 | 190 | 35 | 6 | |
| Other transmission systems | Various | | 76 | 26 | 0 | |
| | | | \$ 1,079 | \$ 336 | \$ 64 | |

Energy Services will incur certain minimum operating costs on the jointly-owned facilities, regardless of the amount of energy generated or its ability to take delivery of its share of energy generated. Energy Services' proportionate share of the operating costs is included in the appropriate categories of operating expenses.

NOTE D --- LONG TERM DEBT

Energy Services' long-term debt consisted of the following revenue bonds (amounts in millions):

| Maturing In Fiscal Years | | | June 30, 1935 | | |
|--|----------------------------------|----------|------------------|--|--|
| 1996 | 3.5% - 9.2% | s – | \$ 62 | | |
| 1997 - 2001 | 3.6% - 7.8% | 394 | 400 | | |
| 2002 - 2006 | 4.8% - 7.8% | 556 | 557 | | |
| 2007 - 2011 | 4.8% - 7.8% | 669 | 669 | | |
| 2012 - 2016 | 4.8% - 7.5% | 647 | 647 | | |
| 2017 - 2021 | 4.8% - 7.5% | 582 | 582 | | |
| 2022 - 2026 | 5.2% - 7.5% | 519 | 520 | | |
| 2027 - 2031 | 5.2% - 7.5% | 416 | 416 | | |
| 2032 - 2034 | 5.2% - 6.7% | 58 | 58 | | |
| Total principal amou | int | 3,841 | 3,911 | | |
| Unamortized premiu | m and discount | (41) | (40) | | |
| Long-term debt due v | within one year | (65) | (62) | | |
| Total long-term debt and advance refunding bonds | | \$ 3,735 | \$ 3,809 | | |
| Escrow funds availa | ble to call certain of the above | | | | |
| bonds at schedule | d crossover dates | \$ 1,120 | <u>S 1,128</u> | | |

Long-term debt outstanding at June 30, 1996 consisted of revenue bonds due serially in varying annual amounts through 2034. The revenue bonds generally are callable ten years after issuance. Scheduled annual principal maturities during the five years following June 30, 1996 are \$65, \$71, \$78, \$84 and \$96 million, respectively. Revenue bonds are secured by the future revenues of Energy Services. The Department has agreed to certain covenants with respect to bonded indebtedness, including the requirement that Energy Services' net income, as defined, will be sufficient to pay certain amounts of future annual bond interest and of future annual aggregate bond interest and principal maturities.

During fiscal year 1996, bonds with a carrying value of \$7 million were refunded from the balance in the escrow accounts. The remaining balance in the escrow accounts of \$1,120 million will be used to refund bonds presently included in long-term debt with a carrying value of \$1,100 million at scheduled crossover dates. The balance of \$1,112 million of advance refunding bonds will be reclassified to long-term debt at the time that the bonds to be refunded are called. Interest expense and income for refunding bonds and related escrow accounts are included in Other Income and Expenses, Net.

NOTE E - REVENUE CERTIFICATES PAYABLE

At June 30, 1996 and 1995, the average interest rate of revenue certificates payable was 3.4% and 3.8% with various maturities of up to 121 and 104 days, respectively.

NOTE F — DEFERRED CREDIT - INTERMOUNTAIN POWER AGENCY

As of July 1, 1988, an amendment to an Intermountain Power Agency (IPA) bond resolution provided for the use of surplus construction funds from the Intermountain Power Project. As a member participant of this project, the Department's share of such surplus funds totaled \$157 million through June 30, 1996.

Pursuant to a City Ordinance of January 2, 1991, the Department established an energy cost adjustment stabilization account. At the discretion of the Department's Chief Accounting Employee, funds may be transferred from this account to stabilize the energy cost adjustment factor portion of customer billings over a period not to exceed seven years. During fiscal year 1996, \$1 million was transferred from this account and offset against purchased power expense, leaving a balance of \$33 million in the energy cost adjustment stabilization account.

NOTE G - SHARED OPERATING EXPENSES

Energy Services shares certain administrative functions with the Department's Water Services. Generally, the costs of these functions are allocated on the basis of the provided benefits.

Operating expenses shared with Water Services were \$501, \$277 and \$281 million for fiscal years 1996, 1995 and 1994, respectively, of which \$339, \$187 and \$189 million were allocated to Energy Services.

NOTE H -- EMPLOYEE BENEFITS

RETIREMENT, DISABILITY AND DEATH BENEFIT INSURANCE PLAN — The Retirement Board of Administration is the administrator of the Water and Power Employees' Retirement, Disability and Death Benefit Insurance Plan which is subject to provisions of the Charter of the City of Los Angeles and the regulations and instructions of the Board of Water and Power Commissioners. The plan is considered an independent pension trust fund of the Department.

The Department has a funded contributory retirement, disability and death benefit insurance plan covering substantially all of its employees. Plan benefits are generally based on years of service, age at retirement and the employees' highest 12 consecutive months of salary before retirement. The Department funds the retirement plan on an entry age normal method as determined by the plan's independent actuary. For funding purposes, prior service costs relating to the plan are amortized over a 30-year period ending June 30, 2003. Total fiscal year benefit plan costs for Energy Services include the following (amounts in millions):

| | 1996 | 1995 | 1994 |
|---|--------------|--------------|--------------|
| Service cost | \$ 35 | \$45 | \$ 48 |
| Interest cost | 180 | 185 | 182 |
| Actual return on plan assets | (370) | (431) | (35) |
| Net amortization and deferral | 201 | 277 | (116) |
| Net retirement plan cost | 46 | 76 | 79 |
| Disability and death benefit plan costs | | | |
| and administrative expenses | 8 | 11 | 11 |
| Total benefit plan costs | <u>\$ 54</u> | <u>\$ 87</u> | <u>\$ 90</u> |

Of these costs, \$13, \$18 and \$23 million were capitalized as Construction Work in Progress and the remainder, net of employee contributions, was charged to expense for fiscal years 1996, 1995, and 1994, respectively.

Employee contributions to the plan totaled \$16, \$18, and \$18 million for fiscal years 1996, 1995 and 1994, respectively. Total covered payroll for each of the fiscal years 1996, 1995 and 1994 was \$309, \$370 and \$390 million, respectively.

The following schedule reconciles the funded status of the plan with amounts reported in the financial statements (amounts in millions):

| | June 30, 1996 | June 30, 1995 |
|---|------------------|------------------|
| Actuarial present value of benefit obligations: | <u> </u> | |
| Accumulated benefit obligation | S 2,212 | \$ 2,207 |
| Effect of projected future compensation levels | 373 | 418 |
| Projected benefit obligation | 2,585 | 2,625 |
| Plan assets at fair value | 2,740 | 2,658 |
| Plan assets in excess of projected benefit obligation | .(155) | (33) |
| Unrecognized prior service cost | (14) | (18) |
| Unrecognized net gain and effects of changes in assumptions | 240 | 185 |
| Unrecognized net obligation at July 1, 1987 being recognized over 15 years | (127) | (163) |
| Prepaid pension liability | S (56) | S (29) |

The discount rate used in determining the plan's projected benefit obligation was 7.5% in both fiscal years 1996 and 1995. The assumed rate of increase in future compensation levels and the long-term rate of return on plan assets were 5.5% and 8.0%, respectively, in both fiscal years 1996 and 1995. Plan assets consist primarily of corporate and government bonds, common stocks, mortgage-backed securities and short-term investments.

HEALTH CARE COSTS — The Department provides certain health care benefits to active and retired employees and their dependents. The cost to Energy Services of providing such benefits amounted to \$68, \$80 and \$79 million for fiscal years 1996, 1995 and 1994, respectively. Of these costs, \$18, \$17 and \$21 million were capitalized as Construction Work in Progress and the remainder was charged to expense for fiscal years 1996, 1995 and 1994, respectively. The total number of active and retired participants entitled to receive benefits was approximately 10,981 at June 30, 1996.

The Department accounts for post-retirement benefits based on Statement of Financial Accounting Standards No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions," which requires that the cost of postretirement benefits be recognized as expense over employees' service periods. Energy Services is amortizing its actuarially determined transition obligation related to prior service over 20 years. The effect of adopting this statement during fiscal year 1994 was an increase in reported Energy Services expense of approximately \$25 million. The total postretirement benefit cost for fiscal years 1996 and 1995, included in health care benefits above, is summarized as follows (amounts in millions):

| | 1996 | 1995 |
|---------------------------------------|-------------|-------------|
| Service cost | \$7 | \$ 7 |
| Interest cost | 20 | 21 |
| Amortization of transition obligation | 14 | 14 |
| | <u>s 41</u> | <u>S 42</u> |

The accrued postretirement liability was as follows (amounts in millions):

| | June 30. 1996 | July 1, 1995 | | | | |
|---|------------------|-----------------|--|--|--|--|
| Accumulated postretirement benefit obligation (APBO): | | | | | | |
| Active employees | S 110 | S 138 | | | | |
| Retirees and surviving spouses | 152 | 148 | | | | |
| | 262 | 286 | | | | |
| Plan assets at fair value | - | - | | | | |
| Unrecognized net gain | 23 | 12 | | | | |
| Unrecognized transition obligation | (230) | (244) | | | | |
| Accrued postretirement liability | \$ 55 | <u>\$54</u> | | | | |

The assumed health care cost trend rate was 5.5% per year for both fiscal years 1996 and 1995. Increasing the health care cost trend rate by one percentage point would increase the APBO as of June 30, 1996, by \$35 million and periodic cost by \$4 million. The discount rate used in determining the plan's accumulated postretirement benefit obligation was 7.5% in both fiscal years 1996 and 1995. There were no plan assets in fiscal year 1996 or 1995. The Department has not presently established a funding policy for the future benefits to be provided under this plan.

NOTE I — LOSS ON ABANDONED PROJECTS

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In fiscal year 1996 and 1994, management formally abandoned several projects and reported a loss on abandonment of \$29 million and \$20 million, respectively. The projects abandoned in 1996 were White Pine Power Project, a planned coalfired generating plant in Ely, Nevada for which a \$13 million loss was recorded: Utah-Nevada Transmission line for which a \$9 million loss was recorded and several construction projects in the Los Angeles basin amounting to a loss of \$7 million. The project abandoned in 1994 was the Coso Geothermal Project. The resulting write off of \$20 million relates to costs incurred for the drilling and testing of three deep exploratory wells to determine whether a viable geothermal resource for generating electricity exists.

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NOTE J -- EARTHQUAKE DAMAGE

On January 17, 1994, a 6.7 magnitude earthquake centered in Northridge, California caused significant damage to Department facilities and major service interruption in the Energy Services' territory. Cost estimates as of June 30, 1996 for capital replacements and improvements and repairs to Energy Services' facilities total approximately \$161 million. Through June 30, 1996, Energy Services has spent \$65 million for repairing facilities damaged by the earthquake and charged \$2, \$2 and \$3 million to expense during fiscal years 1996, 1995 and 1994, respectively. The Department has applied for reimbursement for a significant portion of the earthquake costs from the Federal Emergency Management Agency (FEMA). In addition to the property damage, service interruption and customer losses caused decreases in power consumption. The impact on net income as a result of these decreases in consumption cannot be readily determined.

NOTE K - COMMITMENTS AND CONTINGENCIES

TRANSFERS TO THE RESERVE FUND OF THE CITY OF LOS ANGELES — Under the provisions of the City Charter, Energy Services transfers funds at its discretion to the reserve fund of the City of Los Angeles. Pursuant to covenants contained in the bond indentures, the transfers may not be in excess of net income of the prior fiscal year. Such payments are not in lieu of taxes and are recorded as distributions of retained income.

The Department made payments of approximately \$63 million in fiscal year 1996 from Energy Services to the reserve fund of the City of Los Angeles. This included an additional transfer of \$3 million based on an authorization by the Board of Water and Power Commissioners in June 1994. The Department expects to make a transfer declaration of \$97 million during fiscal year 1997.

LONG-TERM PURCHASED POWER AND TRANSMISSION CONTRACTS — The Department has entered into a number of energy and transmission service contracts which involve substantial commitments. These include an agreement with the Intermountain Power Agency, a Utah State Agency, for purchase of energy from the Intermountain Power Project (IPP) for which Energy Services has served as the project manager and operating agent. The Department has a 66.8% total entitlement in IPP's electrical output comprised of 48.6% "take or pay" obligations and a contract to purchase power of up to 18.2% of electric output. The Department also has four agreements with the Southern California Public Power Authority (SCPPA), a California Joint Powers Agency: 67% of SCPPA's 5.9% entitlement to the energy generated at the Palo Verde Nuclear Generating Station, 59.5% of the capacity of the Southern Transmission System, which transmits energy from IPP in Utah to Southern California. 35.7% and 24.8% "take or pay" basis interest in the Mead-Adelanto and Mead-Phoenix Projects, respectively. Significant data related to these agreements at June 30, 1996, which are scheduled to expire from 2022 to 2030, are as follows:

| | Total Bonds Outstanding (millions) | Department Share of Capacity (megawatts) |
|---|--|---|
| Palo Verde Nuclear Generating Station (through SCPPA) | \$ 1,007 | 151 |
| Mead-Adelanto Project (through SCPPA) | 268 | 291 |
| Mead-Phoenix Project (through SCPPA) | 86 | 148 |
| Intermountain Power Project | 4,183 | 1,068 |
| Southern Transmission System (for IPP power through SCPPA) | 1,393 | 1,142 |

The above agreements require Energy Services to make certain minimum payments, which are based mainly upon debt service requirements. While these payments are fixed charges (approximately \$330 million in each of the next five years), the Department is also required to pay additional amounts (approximately \$130 million in each of the next five years) for operating and maintenance costs related to actual deliveries of energy under these agreements. Total payments under these agreements were approximately \$550, \$540 and \$500 million in fiscal years 1996, 1995 and 1994, respectively. These aggregate purchased power costs are recovered through the energy cost recovery component of customer billings.

The Department also has a contract through 2017 with the U.S. Department of Energy for the purchase of available energy generated at the Hoover Power Plant. The Department's share of capacity at Hoover is approximately 500 megawatts. The cost of power purchased under this contract was \$11, \$12 and \$13 million in fiscal years 1996, 1995 and 1994, respectively.

PALO VERDE NUCLEAR GENERATING STATION — The Price-Anderson Act (the "Act") requires that all utilities with nuclear generating facilities share in payment for claims resulting from a nuclear incident. The Act limits liability from third-party claims to \$8.9 billion per incident. Participants in the Palo Verde Nuclear Generating Station currently insure potential claims and liability through commercial insurance with a \$200 million limit; the remainder of the potential liability is covered by the retrospective assessment program provided under the Act.

ENVIRONMENTAL MATTERS — Numerous environmental laws and regulations affect Energy Services' facilities and operations. Pursuant to regulations of the South Coast Air Quality Management District in Southern California, Energy Services is committed to annual reductions in emission limits of its generating stations in the Los Angeles Basin until the final limit is reached in 2003. Compliance with the annual limits will be accomplished through retrofitting nitrogen oxide controls on generating units and/or purchasing Regional Clean Air Incentive Market (RECLAIM) trading credits from the marketplace.

As of June 30, 1996, capital expenditures of approximately \$80 million have been incurred to retrofit units at the Haynes and Scattergood Generating Stations. These retrofit pollution controls will achieve compliance with emission limits through year 2001. Additional controls at an estimated cost of \$20 to \$40 million may be needed after year 2001 to achieve the final limit of year 2003.

The above estimates were developed using currently mandated Clean Air Act requirements and have been stated in 1996 dollars.

LITIGATION — A number of claims and suits are pending against the Department for alleged damages to persons and property and for other alleged liabilities arising out of its operations. In the opinion of management, any ultimate liability which may arise from these actions will not materially affect the Energy Services' financial position as of June 30, 1996.

RISK MANAGEMENT — Energy Services is subject to certain business risks common to the utility industry. The majority of these risks are mitigated by external insurance coverage obtained by Energy Services. For other significant business risks, however, Energy Services has elected to self-insure. It is management's belief that exposure to loss arising out of self-insured business risks will not materially affect the Energy Services' financial position as of June 30, 1996.

NOTE L - FAIR VALUE OF FINANCIAL INSTRUMENTS

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The following methods and assumptions were used by the Department in estimating the fair value at June 30, 1996 and 1995 of its financial instruments:

CASH AND INVESTMENTS — The carrying amount of cash and investments (excluding the nuclear decommissioning trust funds) approximates fair value because of its short-term nature.

NUCLEAR DECOMMISSIONING TRUST FUNDS — The fair value of investments included within the nuclear decommissioning trust funds, approximates the carrying value of \$32 and \$20 million at June 30, 1996 and 1995, respectively. The fair value is based on quoted market prices.

ESCROW ACCOUNTS — The fair value of investments included within the escrow accounts, which have a carrying value of \$1,120 and \$1,128 million at June 30, 1996 and 1995, respectively, is approximately \$1,090 and \$1,108 million, respectively. The fair value is based on quoted market prices.

LONG-TERM DEBT AND ADVANCE REFUNDING BONDS — The fair value of long-term debt and advance refunding bonds is approximately \$2,800 and \$1,100 million, respectively, at June 30, 1996, and \$2,870 and \$1,100 million, respectively, at June 30, 1995. Such estimates represent the present value of interest and principal payments on the long-term debt and advance refunding bonds discounted using current interest rates obtainable by the Department for debt of similar quality and maturities. The aggregate carrying amount of the long-term debt and advance refunding bonds, including the current portion, was \$2,687 and \$1,112 million, respectively, at June 30, 1996, and \$2,753 and \$1,117 million, respectively, at June 30, 1995.

REVENUE CERTIFICATES PAYABLE — The carrying amount of revenue certificates payable approximates fair value because of its short-term nature.

REPORT OF INDEPENDENT ACCOUNTANTS

September 16, 1996

To the Board of Water and Power Commissioners **Department of Water and Power City of Los Angeles**

In our opinion, the accompanying balance sheet and the related statements of income, of retained income reinvested in the business and of cash flows present fairly, in all material respects, the financial position of Energy Services of the Department of Water and Power of the City of Los Angeles at June 30, 1996 and 1995, and the results of its operations and its cash flows for each of the three years in the period ended June 30, 1996, in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Department's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

fice Weberhune hhl Simpson & Simpson

Los Angeles, California

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WATER SERVICES SELECTED FINANCIAL DATA AND STATISTICS

| (\$ Millions) | 1996 | 1995 | 1994 | 1993 | 1992 |
|---|------------|------------|-------------------|-------------------|-------------------|
| , Statement of Income | | | | | |
| Operating revenues | | a 1500 | a 100.0 | S 141.6 | S 122.1 |
| Residential | \$ 166.6 | \$ 150.8 | \$ 163.6 237.7 | \$ 141.6 229.9 | \$ 122.1 183.3 |
| Commercial and industrial | 230.5 | 228.6 | | 229.9 38.4 | 36.8 |
| Governmental and other | 25.8 | 25.5 | 29.3 | | |
| Total revenues | S 422.9 | \$ 404.9 | \$ 430.6 | \$ 409.9 | \$ 342.2 |
| Operating income | 151.9 | 93.5 | 100.5 | 92.7 | 66.4 |
| As % of revenues | 35.9% | 23.1% | 23.3% | 22.6% | 19.4% |
| Net Income | \$ 119.9 | \$ 54.1 | \$ 59.9 | \$ 64.1 | \$ 51.6 |
| Balanco Shoot | | | | | |
| Net utility plant | \$ 1,890.0 | \$ 1,795.0 | \$ 1,709.7 | \$ 1,631.6 | \$ 1,566.3 |
| Capital additions, net | 152.6 | 140.4 | 130.3 | 111.7 | 175.8 |
| Capitalization | | | | | |
| Equity | 1,305.2 | 1,183.8 | 1,153.5 | 1,102.6 | 1,044.8 |
| Long-term debt | 682.4 | 693.9 | 608.4 | 622.1 | 566.8 |
| Advance refunding bonds | 170.2 | 215.5 | 215.1 | 79.5 | |
| Total capitalization | 2,157.8 | 2,093.2 | 1,977.0 | 1,804.2 | 1,611.6 |
| Debt as % of net utility plant ^(A) | 36.1% | 38.7% | 35.6% | 38.1% | 36.2% |
| Interest on debt | 48.4 | 46.8 | 44.0 | 45.3 | 37.3 |
| Transfers to City of L.A. | 20.2 | 40.0 | 20.5 | 17.1 | 17.4 |
| Operations | | | | | |
| Gallons sold (billions) | 190.6 | 179.1 | 178.1 | 176.0 | 166.6 |
| Customers — average number (thousands) | 642.1 | 638.2 | 638.4 | 643.5 | 647.9 |
| Average revenue per hundred cu. ft. sold | | | | | |
| (in cents) | | | | | |
| Residential | 175.0 | 173.0 | , 187.0 | 164.7 | 154.8 |
| Commercial and industrial | 176.6 | 170.1 | 177.3 | 171.8 | 141.5 |
| Water supply (billions of gallons) | | | | | |
| Local supply | 25.2 | 32.9 | 10.1 | 19.9 | 30.5 |
| DWP Aqueduct | 151.0 | 83.3 | 69.5 | 75.9 | 57.5 |
| Metropolitan Water District | 21.5 | 75.0 | 116.4 | 94.2 | 95.1 |
| Gross supply | 197.7 | 191.2 | 196.0 | 190.0 | 183.1 |
| Diversion from (to) local storage | 0.9 | (2.0) | 1.2 | 0.5 | (1.2) |
| Net supply to distribution systems | 198.6 | 189.2 | 197.2 | 190.5 | 181.9 |

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ENERGY SERVICES SELECTED FINANCIAL DATA AND STATISTICS

| (\$ Millions) | | 1996 | | 1995 | | 1994 | | 1933 | | 1992 |
|--|----|---------------|----|-----------------|---------|-----------------|----|------------------|----|-----------------|
| Statement of Incomo | | | | | | | | | | |
| Operating revenues | | | | | | | | | | |
| Residential | \$ | 580.0 | \$ | 591.2 | \$ | 569.3 | \$ | 602.6 | \$ | 535.5 |
| Commercial and industrial | | 1,275.9 | | 1,276.0 65.0 | | 1,272.1 56.1 | | 1,334.3 64.0 | | 1,231.6 38.3 |
| Street lighting and other Miscellaneous | | 54.0 37.0 | | 40.6 | | 35.8 | | 64.0 36.8 | | 38.3 23.7 |
| | | | | | _ | | _ | | _ | |
| Total revenues | \$ | 1,946.9 | \$ | 1,972.8 | \$ | 1,933.3 | \$ | -, | \$ | 1,829.1 |
| Operating income | | 313.3 | | 220.5 | | 252.9 | | 319.5 | | 195.4 |
| As % of revenues | | 16.1% | | 11.2% | | 13.1% | | 15.7% | • | 10.7% |
| Net Income | \$ | 132.7 | \$ | 59.9 | \$ | 69.3 | \$ | 176.1 | \$ | 74.2 |
| Balance Shoet | | | | | | | | | | |
| Net utility plant | \$ | 4,612.5 | \$ | 4,663.6 | \$ | 4,641.3 | \$ | 4,546.6 | \$ | 4,295.5 |
| Capital additions, net | | 211.0 | | 230.0 | | 305.3 | | 415.9 | | 462.7 |
| Capitalization | | | | | | | | | | |
| Equity | | 2,242.3 | | 2,159.6 | | 2,144.5 | | 2,226.8 | | 2,119.5 |
| Long-term debt | | 2,622.3 | | 2,691.5 | | 2,750.2 | | 2,599.9 522.4 | | 2,333.8 |
| Advance refunding bonds | - | 1,112.5 | | 1,117.2 | | 1,145.0 | _ | | | |
| Total capitalization | | 5,977.1 | | 5,968.3 | | 6,039.7 | | 5,349.1 | | 4,453.3 |
| Debt as % of net utility plant ^(A) | | 56.9% | | 57.7% | | 59.3% | | 57.2% | | 54.3% |
| Interest on debt | | 181.2 59.9 | | 186.2 69.3 | | 189.9 175.9 | | 173.8 74.2 | | 156.5 90.6 |
| Transfers to City of L.A. | | 29.9 | | 03.3 | | 175.9 | | /4.4 | | 90.0 |
| Operations | | | | | | | | | | |
| Kilowatt hours sold (billions) | | 22.2 | | 21.7 | | 21.2 | | 22.5 | | 21.7 |
| Customers — average number (thousands) | | 1,350.8 | | 1,338.5 | | 1,349.4 | | 1,360.6 | | 1,362.8 |
| Average revenue per kWh sold (in cents) Residential | | 9.6 | | 9.9 | | 9.8 | | 9.7 | | 9.0 |
| Commercial and industrial | | 9.6 8.6 | | 9.0 | | 9.8 8.9 | | 3.7 8.8 | | 3.0 8.1 |
| Energy production (billion kWh) | | 0.0 | | 3.0 | | 0.0 | | 0.0 | | 0.1 |
| Hydro | | 1.6 | | 0.9 | | - 1.0 | | 1.0 | | 0.9 |
| Thermal | | 9.1 | | 13.2 | | 12.7 | | 13.2 | | 12.3 |
| Total generation | | 10.7 | | 14.1 | _ | 13.7 | | 14.2 | | 13.2 |
| Purchases | | 14.5 | | 10.8 | | 11.1 | | 12.2 | | 12.0 |
| Total production | | 25.2 | | 24.9 | | 24.8 | | 26.4 | | 25.2 |
| Net system capability (thousand megawatts) | | | | | | | | | _ | |
| Hydro | | 1.5 | | 1.4 | | 1.4 | | 1.4 | | 1.4 |
| Thermal | | 3.2 | _ | 3.0 | | 3.0 | | 3.0 | | 3.0 |
| | | 4.7 | | 4.4 | | 4.4 | | 4.4 | | 4.4 |
| Jointly-owned and firm purchases | | 2.9 | | 2.9 | | 2.9 | | 2.9 | | 3.1 |
| Jenner of the and the paronabob | | 7.6 | | 7.3 | | 7.3 | | 7.3 | | 7.5 |
| | | 7.0 | | 7.0 | | | - | /.0 | - | 7.0 |

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WATER SERVICES FACTS IN BRIEF

| | Year ende 1996 | d June 30 1935 |
|--|-------------------|-------------------|
| Use of Water | | |
| Average Los Angeles population served | 3,664,100 | 3,653,000 |
| Average daily use per capita (gallons) | 142.1 | 134.3 |
| Water sales for fiscal year (billion gallons) | 190.6 | 179.1 |
| Maximum daily demand (million gallons) | 759.4 | 719.4 |
| WATER SUPPLY (in billions of gallons) | | |
| Local supply (groundwater) | 25.2 | 32.9 |
| Los Angeles Aqueduct (Owens Valley) | 151.0 | 83.3 |
| Metropolitan Water District (California and Colorado River Aqueducts) | 21.5 | 75.0 |
| Gross supply | 197.7 | 191.2 |
| Diversion from (to) local storage | 0.9 | (2.0) |
| Net supply to distribution systems | 198.6 | 189.2 |

ENERGY SERVICES FACTS IN BRIEF

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| | Year ended June 30 | | |
|--|--------------------|----------------|--|
| · | 1996 | 1995 | |
| Number of Customers | | | |
| Residential | 1,157,100 | 1,149,000 | |
| Commercial | 174,200 | 170,000 | |
| Industrial | 16,600 | 16,600 | |
| All others | 2,900 | 2,900 | |
| Total customers of all classes | 1,350,800 | 1,338,500 | |
| | | | |
| Power Use | | | |
| Sales to ultimate customers – kilowatt (kW) hours | 21,223,475,000 | 20,513,244,000 | |
| Sales to other utilities – kW hours | 1,020,601,000 | 1,235,046,000 | |
| Average annual kW hours per residential customer | 5,234 | 5,178 | |
| Net dependable capacity, kilowatts | 6,900,000 | 7,252,000 | |

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