

**NIAGARA MOHAWK POWER CORPORATION 1979 ANNUAL REPORT**

ENERGY FOR THE EIGHTIES

**— NOTICE —**

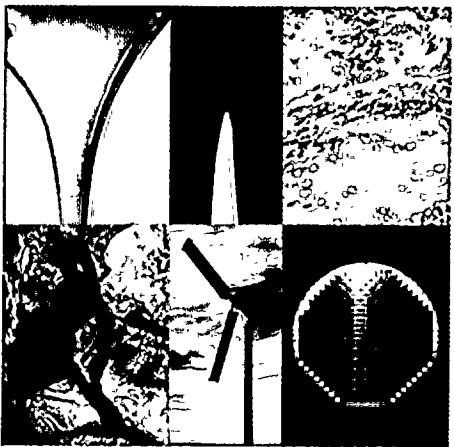
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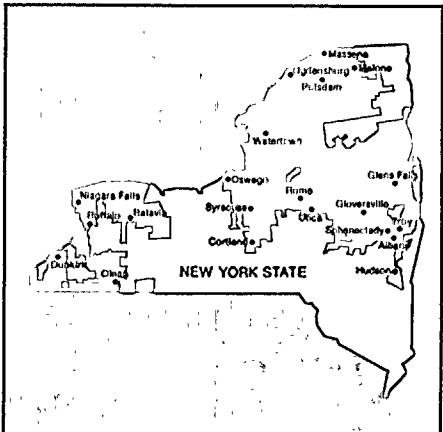
## A new energy decade beckons.

Prime energy sources—fossil fuels, hydroelectric and nuclear—form the long-established power generation mix Niagara Mohawk will continue to deploy for the most efficient generation of electricity. At the same time, our firm commitment to developing alternate energy sources—the sun and wind included—will prevail as we enter the 1980s.

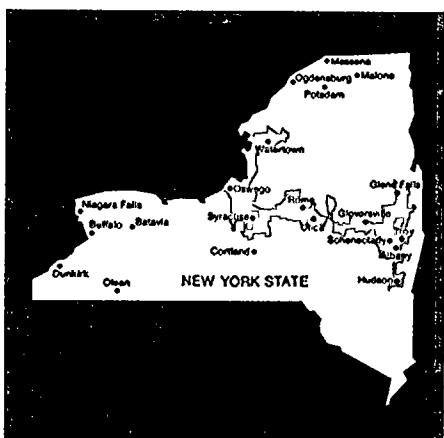
# OUR SERVICE AREA

With the largest and most diverse service territory in New York State, Niagara Mohawk Power Corp. is recognized as one of the nation's major investor-owned utilities. Electricity from our massive system, extending from Lake Erie to New England's borders, to Canada and Pennsylvania, serves the energy needs of 1,348,000 customers. Our natural gas system serves 416,000 customers in central, eastern and northern New York, nearly all within our electric service area. Two Canadian subsidiaries, St. Lawrence Power Company and Canadian Niagara Power Company, Ltd., provide electric service to parts of southern Ontario. Our corporate headquarters is 300 Erie Boulevard West, Syracuse, N.Y. 13202.

## ELECTRIC SERVICE AREA



## GAS SERVICE AREA



# INVESTOR NOTES

## Annual Meeting

The annual meeting of stockholders will be held on May 6, 1980 at the Company's principal office in Syracuse. A formal notice of meeting, proxy statement and proxy form will be sent to holders of common stock in early April.

## Transfer Agents

*Preferred Stock and Preference Stock:*  
Marine Midland Bank—New York  
2 Broadway, New York, N.Y. 10004

## Common Stock:

Morgan Guaranty Trust Company  
of New York  
30 W. Broadway, New York, N.Y. 10015

## Disbursing Agent

*Preferred, Preference and Common Stocks:*  
Niagara Mohawk Power Corporation  
300 Erie Boulevard West  
Syracuse, N.Y. 13202

## Stock Exchanges

*Common and Certain Preferred Series:*  
Listed on New York Stock Exchange

## Common Stock:

Also traded on Amsterdam (Netherlands), Boston, Cincinnati, Detroit, Midwest, Pacific Coast and PBW stock exchanges.

## Ticker Symbol: NMK

## Form 10-K Report

A copy of the Company's Form 10-K report filed annually with the Securities and Exchange Commission is available after March 31, 1980 by writing the Vice President and Treasurer at 300 Erie Boulevard West, Syracuse, N.Y. 13202.

The information in this report is not given in connection with the sale of, or offer to buy, any security.

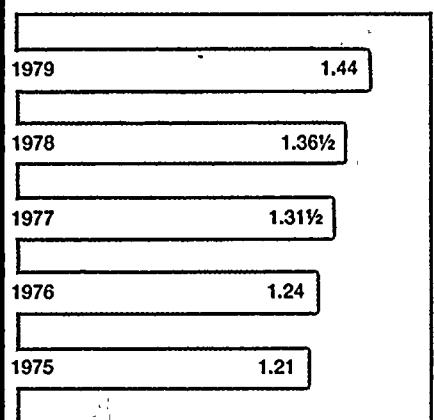
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# HIGHLIGHTS OF 1979

|  | 1979            | 1978            | % Change |
|--|-----------------|-----------------|----------|
| Total operating revenues                     | \$1,516,503,000 | \$1,280,248,000 | 18       |
| Income available for common stockholders     | \$ 128,186,000  | \$ 112,502,000  | 14       |
| Earnings per common share                    | \$2.00          | \$1.89          | 6        |
| Dividends per common share                   | \$1.44          | \$1.36½         | 5        |
| Common shares outstanding (average)          | 63,976,000      | 59,661,000      | 7        |
| Utility plant (gross)                        | \$4,218,528,000 | \$3,905,374,000 | 8        |
| Gross additions to utility plant             | \$ 374,530,000  | \$ 316,280,000  | 18       |
| Kilowatt-hour sales to customers             | 33,315,000,000  | 32,382,000,000  | 3        |
| Electric customers at end of year            | 1,348,000       | 1,336,000       | 1        |
| Electric peak load (kilowatts)               | 5,641,000       | 5,485,000       | 3        |
| Natural gas sales to customers (dekkatherms) | 96,618,000      | 98,002,000      | (1)      |
| Gas customers at end of year                 | 416,000         | 413,000         | 1        |
| Maximum day gas sendout (dekkatherms)        | 750,666         | 655,408         | 15       |

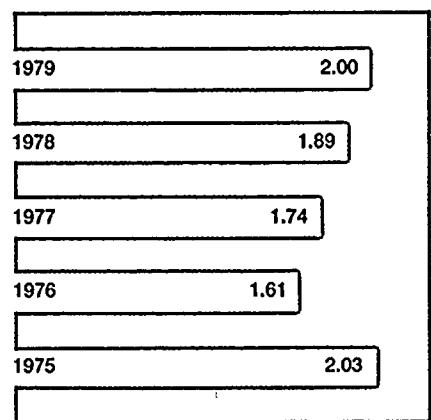
## DIVIDENDS PER COMMON SHARE

Dollars



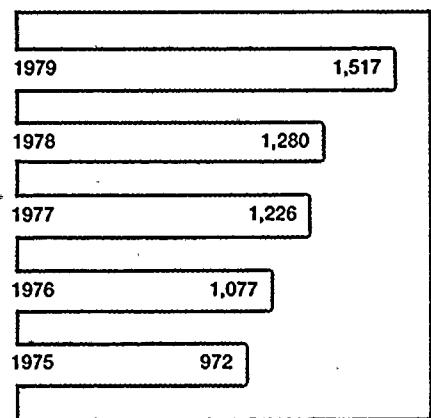
## EARNINGS PER COMMON SHARE

Dollars



## TOTAL OPERATING REVENUES

Millions of dollars



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# TO OUR STOCKHOLDERS

We achieved a moderate improvement in our earnings in 1979, as they reached \$2.00 per common share compared to \$1.89 per share in the prior year.

**A portion of this 6% rise can be attributed to a \$16.2-million annual rate adjustment approved by the N.Y. State Public Service Commission and put into effect during the first quarter. Despite this modest increase, double-digit inflation again continued to overwhelm our strongest cost control efforts and we were compelled to pursue further rate improvement. In April 1979, we filed for electric and natural gas rate increases of \$180.1 million. The Commission's decision was expected as this report neared publication. As in previous years, we shall continue to file for increased rates whenever the need arises—not only to provide you with a fair return on your investment as a stockholder but to maintain the reliable, efficient energy services which our consumers expect.**

During the year, electric sales increased 2.9% while gas sales decreased 1.4% due to warmer than normal weather.

Presently, our best forecasts indicate that Niagara Mohawk's annual electric growth rate into the 1990s will be only about half that projected from the early 1970s, before OPEC's oil embargo, inflation and the general economic slowdown which has hurt N.Y. State and our service area. Even with the reduced prospects we must plan and construct new generation and related electric facilities to meet the energy requirements of our consumers, whatever the future may hold.

**To that end, Unit No. 6 at our Oswego Steam Station produced its first electricity in 1979. This jointly owned 850,000-kilowatt addition to our diverse generation mix will help lower requirements for purchased power at peak load periods and improve reliability through expansion of our power reserve margin.**

We anticipate announcement soon of the final Master Energy Plan for New York State, administered by the State Energy Office. This long-awaited blueprint will have a significant future bearing on Niagara Mohawk, particularly on scheduling and siting of generation and transmission projects. Its treatment of proposed nuclear-electric units should be especially relevant to us in the years ahead.

**Our commitment to nuclear technology is no less firm today than before events at the Three Mile Island nuclear plant. Three Mile Island has strengthened our dedication and motivation to advance nuclear power's well-established safety and performance record to as close to perfection as humanly possible. Some of these efforts are discussed in detail on page 7.**

Total project completion of the jointly owned Nine Mile Point Nuclear Unit No. 2 reached the halfway mark in 1979. However, because of regulatory uncertainties affecting the nuclear industry and possible modifications required in the construction and operation of nuclear plants, we are in the process of revising our entire construction schedule for completion of the plant in 1986. This two-year extension will accommodate necessary modifications to the reactor's containment and radiation protection structures, further geological studies and new requirements expected from the Nuclear Regulatory Commission arising from the Three



John G. Haehl, Jr.

Mile Island incident. As a result, manpower and engineering design work have been temporarily reduced pending resolution of probable modifications. We do not expect any power supply difficulties related to the delay, and we will strive as ever to maintain adequate electric power sources for customer needs at all times.

We were pleased with a decision by the State Board on Electric Generation Siting and the Environment giving us a go-ahead to build an 850,000-kilowatt coal-fired unit on Lake Erie, south of Dunkirk. The ruling followed many months of public hearings and exhaustive legal and environmental proceedings. The Board indicated approval of a second proposed unit would be contingent on proof of need, either by Niagara Mohawk alone or in concert with other utilities. We feel confident that this principal power producer can be constructed and operated without harm to air, land or water quality. We are especially sensitive and concerned over the vital grape-growing industry in the region.

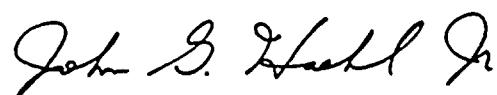
As the new year began, announcement by the State Board on Electric Generation Siting disallowing construction of the proposed Sterling Nuclear Station came to us as a severe disappointment. Sterling's design was part of the Standardized Nuclear Unit Power Plant System Program already approved by the U.S. Nuclear Regulatory Commission. We firmly believe this project, of which Niagara Mohawk owned 22%, would have been totally compatible with the environment. Moreover, it would have provided significant economic benefits for upstate New York consumers besides reducing foreign-oil dependence and helping to assure stable energy supply in the decades ahead. Together with the co-owners, we have filed with the Public Service Commission to recover our investment in the Sterling project.

In a similar vein, references appear throughout this report to other difficulties and costly delays stemming from regulatory influences over every facet of our business. Of particular note are some of the barriers we must clear to expand our hydroelectric capacity on waterways in our system, discussed on page 8.

**Financing during the year included the public sale of 3.5 million shares of common stock and issuance of \$100 million of 25-year mortgage bonds. Financing requirements for 1980 are expected to exceed \$270 million, including receipts from common stock sales through our Dividend Reinvestment and Stock Purchase Plan and the Employee Savings Fund Plan. Construction needs and refunding of \$80 million of 30-year bonds will make 1980 a heavy financing year.**

The proposal of the Town of Massena to acquire by condemnation major parts of our electric distribution system in Massena remains undecided as various courts and the Federal Energy Regulatory Commission consider matters in the case.

**We value the loyalty of our employees and stockholders more than ever as we enter the decade of the Eighties. Your continuing support is deeply appreciated.**



John G. Haehl, Jr.  
President and Chief Executive Officer

February 1, 1980

# FINANCIAL REVIEW

Niagara Mohawk's earnings in 1979 were \$2.00 per share, up 11¢ over 1978 when fewer shares were outstanding. The following factors, which may not be indicative of future operations or earnings, have had a significant effect upon the results of operations during 1978 and 1979:

Total revenues were \$1.517 billion in 1979, an increase of \$236 million or 18.5% for the year. Operating revenues increased significantly in 1979, primarily the result of: (1) recovery of increased energy and purchased gas costs through the electric and gas adjustment clauses of the Company's tariffs, (2) base rate increases and (3) increased electric sales. Gas sales decreased due to warmer than normal weather during the last few months of 1979. The tables on page 5 show changes in electric and gas revenues and sales.

**The Company's electric revenues increased \$191 million in 1979, to \$1.211 billion, compared with a rise of \$33 million in 1978. Electric sales to ultimate consumers in 1979 were up 2.0% over 1978. Residential sales rose by 1.7%, while sales to commercial and industrial customers showed increases of 1.8% and 2.3%, respectively.**

At year end, our customers numbered 1,348,000, some 12,000 more than in 1978. The average price per kilowatt-hour paid by residential consumers was 4.33¢ in 1979, compared with 3.93¢ in 1978, a rise of 10.2%, while the Consumer Price Index climbed 13.3%.

## ELECTRIC SALES

| Millions of kw-hrs. |        |
|---------------------|--------|
| 1979                | 33,315 |
| 1978                | 32,382 |
| 1977                | 31,367 |
| 1976                | 31,802 |
| 1975                | 30,319 |

**A new electric peak load of 5,641,000 kilowatts was recorded on February 14, 1979, some 156,000 kw over the 1978 peak.**

**A \$46 million increase in natural gas revenues** was noted in 1979, compared with a rise of \$22 million in 1978. The change resulted primarily from price increases authorized by the Federal Energy Regulatory Commission to Consolidated Gas Supply Corp., our only supplier of gas, and recovered from customers through the gas adjustment clause.

Total gas sales for the year fell 1.4% in 1979, against a climb of 5.0% in 1978. Residential customers led the decline with a decrease of 5.3% and commercial sales decreased 1.3%, while industrial sales increased 9.5%. The lower gas usage was due to warmer than normal weather partially offset by conversions to gas for heating because of its price advantage over other fuel sources. Gas customers numbered 416,000 at the end of 1979, up 3,000 over 1978. The average revenue per unit of use (dekatherm) for residential customers was \$3.40, 17.6% more than in 1978.

We filed with the New York State Public Service Commission (PSC) on April 6, 1979 for a total \$180.1 million in electric and natural gas rate increases, based on forecast operations for the rate year ending March 31, 1981. The request was for an overall 13.6% revision, including \$159.7 million (15.5%) electric and \$20.4 million

(7.0%) gas, all within Federal price guidelines.

In early December, the Administrative Law Judge in the case recommended that electric rates be allowed to increase \$91.3 million annually and gas rates be allowed to rise \$800,000 per year supplemented by accounting procedures designed to partially offset the immediate need for higher revenues. The interim recommendation was far short of our request and we took strong exception to it in our response to the Commission. Because of the nearly year-long regulatory proceedings for any rate case, any increase, as finally determined by the PSC, is not expected to go into effect until March 1980.

**In 1978, the Company petitioned the Commission for a reopening of an earlier electric rate case on the basis of changes in demand for electricity which had caused Niagara Mohawk's forecast of sales and revenues for the first rate year ending June 30, 1979 to be overstated. The PSC granted the petition and on March 14, 1979 we were allowed to increase electric rates by \$16.3 million yearly.**

**In 1979, the cost of fuel for electric generation went up \$69 million and electricity purchased rose \$60 million. These added costs were due to higher unit costs of fuel and purchased power and to necessary reliance on higher-cost sources of power during the shutdown of Nine Mile Point Nuclear Station for scheduled refueling and maintenance. Through our energy and pur-**

## GAS SALES

| Thousands of dekatherms |         |
|-------------------------|---------|
| 1979                    | 96,618  |
| 1978                    | 98,002  |
| 1977                    | 93,370  |
| 1976                    | 102,918 |
| 1975                    | 92,918  |

## AVERAGE COST OF FUEL BURNED

|      | Dollars |       |
|------|---------|-------|
| 1979 | 16.34   | 39.08 |
| 1978 | 12.58   | 37.11 |
| 1977 | 12.94   | 34.00 |
| 1976 | 11.04   | 32.34 |
| 1975 | 10.70   | 33.26 |

Barrel of oil      Ton of coal

| ELECTRIC                                      | Increase (decrease) from prior period<br><i>In millions of dollars</i> |                |                             |
|---|--|----------------|-----------------------------|
|   | 1979   | 1978           |                             |
| Revenues                                      |  |                |                             |
| Increase in base rates .....                  | \$ 24.5  | \$14.9         |                             |
| Fuel and purchased power cost increases ..... | 108.8  | (2.6)          |                             |
| Sales to ultimate consumers .....             | 20.7   | 16.7           |                             |
| Sales to other electric systems .....         | 23.7   | 0.8            |                             |
| Miscellaneous operating revenues .....        | 13.1   | 2.8            |                             |
|   | <u>\$190.8</u>   | <u>\$32.6</u>  |                             |
|   | <i>% of total electric revenues</i>                                    |                | <i>% increase from 1978</i> |
| Class of Service                              | Electric revenues  | Kilowatt-hours |                             |
| Residential .....                             | 29.5   | 11.9           | 1.7                         |
| Commercial .....                              | 32.5   | 17.8           | 1.8                         |
| Industrial .....                              | 25.8   | 20.9           | 2.3                         |
| Municipal service .....                       | 2.0  | 10.8           | (0.7)                       |
| Total to ultimate consumers ..                | 89.8   | 16.5           | 2.0                         |
| Other electric systems .....                  | 6.9  | 39.9           | 13.0                        |
| Miscellaneous .....                           | 3.3  | 48.0           | —                           |
|   | 100.0%   | 18.7           | 2.9                         |

| GAS                             | Increase (decrease) from prior period<br><i>In millions of dollars</i> |               |                             |
|---------------------------------|--|---------------|-----------------------------|
|                                 | 1979   | 1978          |                             |
| Revenues                        |  |               |                             |
| Increase in base rates .....    | \$ 4.6   | \$ 2.2        |                             |
| Purchased gas cost increases .. | 42.3   | 9.8           |                             |
| Gas sales .....                 | (1.4)  | 9.9           |                             |
|                                 | <u>\$45.5</u>  | <u>\$21.9</u> |                             |
|                                 | <i>% of total gas revenues</i>   |               | <i>% increase from 1978</i> |
| Class of service                | Gas revenues   | Dekatherms    |                             |
| Residential .....               | 57.8   | 11.3          | (5.3)                       |
| Commercial .....                | 23.3   | 17.0          | (1.3)                       |
| Industrial .....                | 15.1   | 42.7          | 9.5                         |
| Total to ultimate consumers ..  | 96.2   | 16.7          | (1.8)                       |
| Other gas systems .....         | 3.3  | 46.0          | 9.2                         |
| Miscellaneous .....             | 0.5  | 15.3          | —                           |
|                                 | 100.0%   | 17.5          | (1.4)                       |

chased gas adjustment clauses, the higher costs of fuel, purchased power and purchased gas related to sales to ultimate consumers eventually result in higher revenues. Such higher costs associated with sales to neighboring utilities are recovered immediately in prices charged to them.

**The cost of gas purchased climbed \$38 million in 1979, compared with a \$16 million increase in 1978.** The increases reflect the effects of the Natural Gas Policy Act, enacted by the Congress in 1978, and renegotiation of a 10-year contract between El Paso Corp., Consolidated's liquefied natural

gas (LNG) supplier, and Sonatrach, Algeria's national oil and gas company. The Natural Gas Policy Act gradually phases out domestic price controls at the wellhead to create incentives for further exploration and drilling of new wells to improve gas supplies. LNG forms about 15% of Consolidated's supply, and its higher cost in turn adds to the price of gas purchased by Niagara Mohawk and sold to customers.

Increases in other operating expenses of \$19 million in 1979 and \$16 million in 1978 are largely due to wage increases and a rise in prices paid for materials and supplies. Maintenance expenses for 1979 were \$19 million

above those in 1978, largely the result of work performed at the Company's nuclear plant during refueling and higher levels of maintenance required at our steam generating stations and on our electric distribution system.

**Federal and Canadian income taxes (net) rose \$1 million in 1979 and \$2 million in 1978.** The 1979 increase is the result of an increase in deferred federal income taxes which was partially offset by a decrease in current federal income tax expense. The 1978 increase was attributable to higher taxable earnings. (See Note 10 to the Consolidated Financial Statements.)

#### AVERAGE GROSS ELECTRIC UTILITY PLANT PER ELECTRIC CUSTOMER

Dollars

|      |       |
|------|-------|
| 1979 | 2,802 |
| 1978 | 2,608 |
| 1977 | 2,444 |
| 1976 | 2,263 |
| 1975 | 2,084 |

#### INCOME (BEFORE INTEREST AND INCOME TAXES) AND INTEREST CHARGES

Millions of dollars

|      |     |     |
|------|-----|-----|
| 1979 | 110 | 287 |
| 1978 | 101 | 262 |
| 1977 | 94  | 235 |
| 1976 | 88  | 207 |
| 1975 | 91  | 220 |

Interest charges      Income

#### TOTAL TAXES, INCLUDING INCOME TAXES

Millions of dollars

|      |     |
|------|-----|
| 1979 | 189 |
| 1978 | 173 |
| 1977 | 167 |
| 1976 | 143 |
| 1975 | 130 |

| In thousands<br>of dollars | Change<br>from<br>1978 | THE 1979 REVENUE DOLLAR AND WHERE IT WENT |                       |  |                                    | In thousands<br>of dollars | Change<br>from<br>1978 |     |
|----------------------------|------------------------|---|-----------------------|--|------------------------------------|----------------------------|------------------------|-----|
| \$534,385                  | 12%                    | 35¢                                       | Residential customers |  | Fuel for production of electricity | 25¢                        | \$380,101              | 22% |
| 464,312                    | 18                     | 31¢                                       | Commercial customers  |  | Wages, salaries, employee benefits | 13¢                        | 198,469                | 12  |
| 359,093                    | 23                     | 24¢                                       | Industrial customers  |  | Gas purchased                      | 13¢                        | 196,711                | 24  |
| 158,713                    | 37                     | 10¢                                       | All others            |  | Income and other taxes             | 12¢                        | 188,758                | 9   |
|                            |                        |   |                       |  | Electricity purchased              | 11¢                        | 159,453                | 60  |
|                            |                        |   |                       |  | Interest and other costs—net       | 10¢                        | 152,769                | 9   |
|                            |                        |   |                       |  | Dividends to stockholders          | 8¢                         | 119,980                | 9   |
|                            |                        |   |                       |  | Depreciation                       | 6¢                         | 84,212                 | 4   |
|                            |                        |   |                       |  | Retained in business               | 2¢                         | 36,050                 | 20  |

Allowance for funds used during construction increased \$13 million in 1979 and \$11 million in 1978 due to higher amounts of construction work in progress and additionally in 1979, due to higher accrual rates being charged. The increase in other interest of \$3 million in 1979 reflects both the need for greater short-term borrowing to temporarily finance the construction program and a drastic rise in interest rates during the year.

**Preferred and common stock dividends were paid on March 31, June 30, September 30 and December 31.** We presently estimate that 65% of the 1979 common stock dividends is a return of capital and therefore is not taxable as dividend income for income tax purposes. The remaining percentage on common dividends and 100% of preferred stock dividends are taxable as dividend income.

The table below shows dividends per share for our common stock and quoted market prices:

| 1979        | Dividend paid<br>per share             | Price range                      |                                  |
|-------------|--|----------------------------------|----------------------------------|
|             |  | High                             | Low                              |
| 1st quarter | \$ .36                                 | \$15 <sup>3</sup> / <sub>4</sub> | \$13 <sup>1</sup> / <sub>2</sub> |
| 2nd quarter | .36                                    | 14 <sup>1</sup> / <sub>8</sub>   | 13                               |
| 3rd quarter | .36                                    | 14 <sup>7</sup> / <sub>8</sub>   | 12 <sup>3</sup> / <sub>4</sub>   |
| 4th quarter | .36                                    | 14                               | 12                               |
|             | <b>\$1.44</b>                          |                                  |                                  |
| 1978        |  |                                  |                                  |
| 1st quarter | \$ .33 <sup>1</sup> / <sub>2</sub>     | \$15 <sup>3</sup> / <sub>4</sub> | \$14 <sup>1</sup> / <sub>2</sub> |
| 2nd quarter | .33 <sup>1</sup> / <sub>2</sub>        | 15                               | 13 <sup>3</sup> / <sub>4</sub>   |
| 3rd quarter | .33 <sup>1</sup> / <sub>2</sub>        | 15 <sup>1</sup> / <sub>8</sub>   | 13 <sup>3</sup> / <sub>4</sub>   |
| 4th quarter | .36                                    | 14 <sup>7</sup> / <sub>8</sub>   | 13 <sup>3</sup> / <sub>4</sub>   |
|             | <b>\$1.36<sup>1</sup>/<sub>2</sub></b> |                                  |                                  |

**1979 financing included the public sale of 3.5 million shares** of Niagara Mohawk common stock at the approximate market price of \$13<sup>1</sup>/<sub>4</sub> per share, 2.3 million common shares sold through our Dividend Reinvestment and Stock Purchase Plan and Employee Savings Fund Plan and a total of \$100 million of 25-year mortgage bonds issued through private placement at the comparatively favorable rate of 9.95%. Proceeds from these sales provided construction funds.

In the fourth quarter, interest rates rose sharply to record high levels for both short and long-term financings. In 1980, we must refund \$80 million of bonds coming due which were issued 30 years earlier at interest rates under 3%. The average interest rate for all debt outstanding at the end of December was about 7.4%. High priority in rate increase filings is given to seeking an adequate earnings level on stockholders' investment and improving our current bond credit ratings of A and A-minus from key rating agencies.

**To broaden our financing opportunities**, we have established Niagara Mohawk Finance N.V., in the Netherlands Antilles. This subsidiary will give us access to the Eurodollar market to obtain capital needed for construction projects. Overseas financing is desirable when the Eurodollar market offers lower interest rates than in the U.S. The Company will still have to obtain Public Service Commission approval for each borrowing, as with domestic financing. The PSC authorized formation of the subsidiary in 1979.

**Productivity gains and new efficiency measures** were again noted at Niagara Mohawk during the year. Especially significant was the revamping of our Information Systems Department into the new Management Systems and Services Department. Its expanded activities are expected to yield gross annual savings of about \$5 million beginning in 1986 due to startup of several new computer systems. Project teams have been organized to begin work on the first of these, including customer, corporate and construction and, maintenance systems.

**The cost impact of regulation upon virtually all aspects of our business**, especially environmental affairs, is growing more pronounced every year. Proceedings, for instance, in the New York State "Article VIII" siting law for proposed power generating facilities cost the Company \$2.7 million in 1979. Since 1976, when we filed for certification for our planned Lake Erie Generation Station, we have spent over \$17.3 million solely for environmental and legal affairs in the case. This includes an estimated \$2 million just for analyses of projected effect of the station upon regional grape crops. Regulatory requirements, including environmental assessments for our hydroelectric expansion program alone, amounted to some \$300,000 during the year. All of these costs of doing business are borne by our customers. ■

# NUCLEAR ACTIVITIES

The accident at the Three Mile Island nuclear plant in Pennsylvania in March 1979 fostered a number of measures by Niagara Mohawk and others in the industry to further safety refinements and promote nationwide public understanding of nuclear energy.

**Foremost among these was the creation by the industry of two new organizations,** the Institute of Nuclear Power Operations to achieve improved operator training and to audit and evaluate safety programs, and the Nuclear Safety Analyses Center to serve as a clearing house for Three Mile Island study results.

Based at Electric Power Research Institute headquarters in Palo Alto, California, the Center will disseminate the results of safety reviews and analyses to reactor owners and other groups. In addition, preliminary studies

have begun jointly by Niagara Mohawk and other utilities to learn the feasibility of establishing an insurance pool to cover costs of replacement power in case of an emergency at a nuclear power plant.

**December 1979 marked the tenth anniversary of operation** for Niagara Mohawk's Nine Mile Point Nuclear Station Unit No. 1. Recognized throughout the industry for its safety and fine performance record, the 610,000-kilowatt unit has produced some 32.4 billion kilowatt-hours over the past decade. Generating the same power from fossil fuels over that period would have taken 54 million barrels of oil or 14 million tons of coal. The station was cited in 1979 by General Electric Company for attaining the highest combined availability and capacity factors of any boiling water reactor in the U.S. in 1978. The unit was available for service 347 days out of 365 days and produced 86% of the power it would have generated had it been operating at full output for the entire 12 months.

With startup now scheduled in late 1986, we are now halfway toward total project completion at our 1.08 million-kilowatt nuclear unit No. 2 at Nine Mile Point on Lake Ontario. In late 1979, the

## TOTAL GENERATING COSTS: FOSSIL FUEL VS NUCLEAR

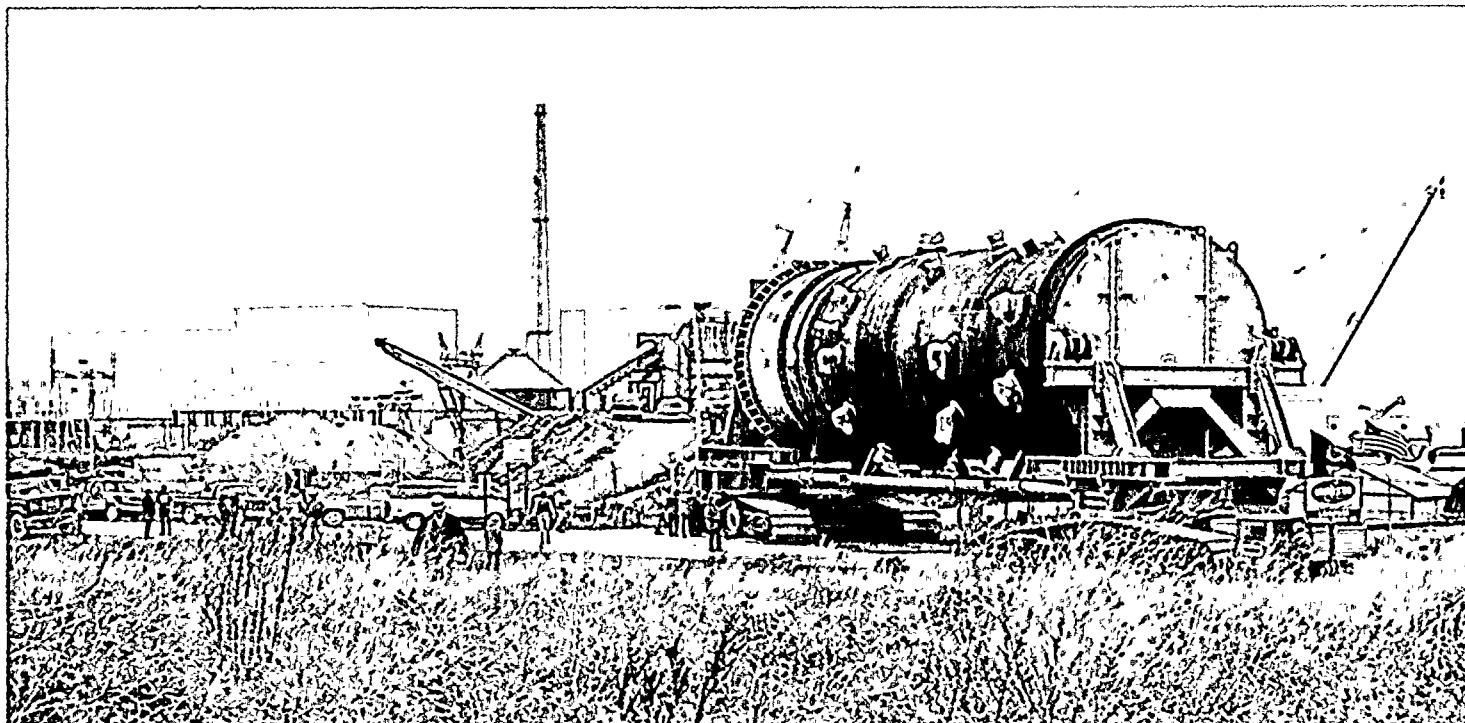
Cents per kw-hr.

| Fossil fuel | 3.453 |
|-------------|-------|
| Nuclear     | 2.619 |

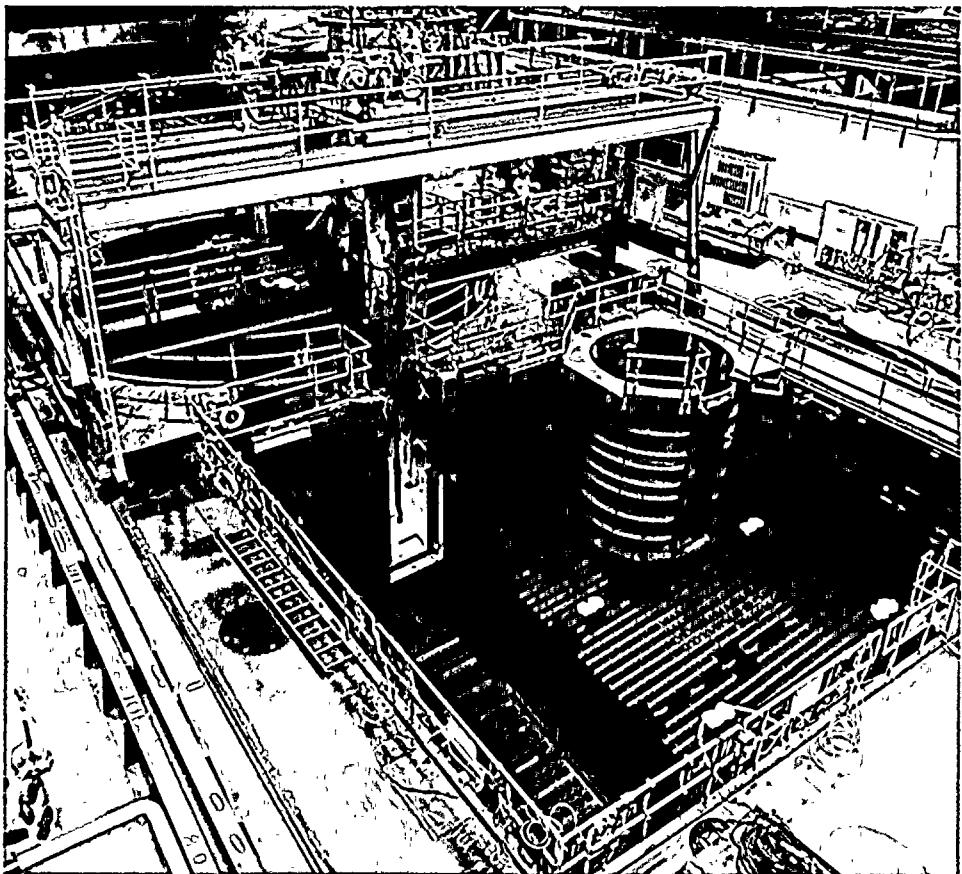
Includes fuel, nuclear decommissioning costs and other fixed charges, operation and maintenance for period Jan.-Dec. 1979

unit's 1,100-ton reactor pressure vessel arrived at the plant site following shipment by barge over the Great Lakes some 2,000 miles from Memphis, Tennessee. In December and again in early 1980 major reductions in work force were conducted at the site, not only to accommodate winter weather conditions but also to enable completion of studies to re-examine the work program in light of current regulatory uncertainties at both federal and state levels. Shares owned in the unit include Niagara Mohawk 41%, Long Island

Giant 1,100-ton boiling water reactor vessel, mounted on crawlers, inches toward 1.08 million-kilowatt Nine Mile Point Nuclear Unit No. 2 construction site on Lake Ontario after 2,000-mile barge trip up Mississippi River and across Great Lakes. Large building in background at left is our 610,000-kilowatt nuclear Unit No. 1.



## HYDRO PROGRESS



View of refueling operation at Nine Mile Point Nuclear Unit No. 1 shows spent fuel rods being removed from uncapped reactor, upper left, for transfer to storage pool. In service since 1969, unit has been cited for outstanding performance.

Lighting Co. 18%, New York State Electric & Gas Corp. 18%, Rochester Gas and Electric Corp. 14%, and Central Hudson Gas & Electric Corp. 9%.

**Early in 1980**, the New York State Board on Electric Generation Siting and the Environment withdrew its originally issued certificate of environmental compatibility and public need for a 1.15 million-kilowatt nuclear unit planned jointly at Sterling, near Lake Ontario. We are studying the Board's decision and reviewing our plans before making alternate decisions to replace this lost generation. Niagara Mohawk was to receive 22% of the plant's output, with Rochester Gas & Electric, lead utility in the project, receiving 28%. Central Hudson's share was 17% and Orange and Rockland Utilities, Inc. 33%.

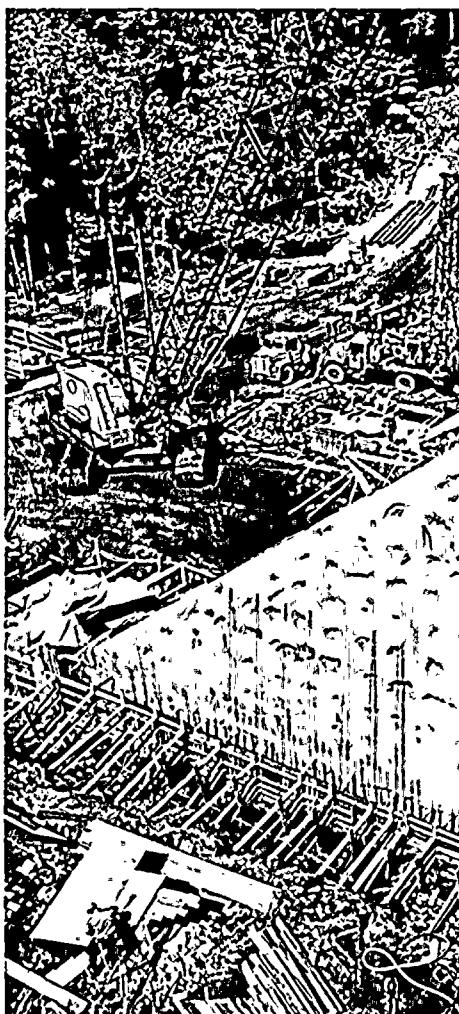
To assure future supply of fuel for our nuclear operations at Nine Mile Point, N M Uranium, Inc., a Niagara Mohawk subsidiary, owns half a uranium mine in

southern Texas. United States Steel Corp. owns the other half and manages operation of the facility, the largest solution mining development in the world. The N.Y. State Public Service Commission has ruled that our electric rates must reflect the cost of NMU uranium at either production cost or the market price, whichever is lower. The first full year of operation of the expanded facilities was 1979, with production exceeding 900,000 pounds. The PSC ruling and the revision of the startup date of Nine Mile Point Nuclear Station Unit No. 2 resulted in the sale of \$36 million of NMU-produced uranium during 1979. Proceeds from sales at the mine were applied to cover operating expenses and to reduce the investment in NMU, thereby reducing associated financing costs. ■

Despite another year of unanticipated regulatory hurdles in hydroelectric project work, we are moving ahead with an extensive expansion program to add some 205,000 kilowatts of water-powered energy to our system.

**Most of this effort entails development of the upper Hudson River basin** (146,000 kilowatts), while the remainder includes northern and central New York waterways. The largest project consists of a new dam and powerhouse to generate 60,000 kilowatts at Hudson Falls, and we plan to file an application for this development with the Federal Energy Regulatory Commission in early 1980. Its on-line target date is the mid-1980s.

**Because of regulatory delays over water quality certification**, plans to replace the 65-year-old Granby Hydro Station on the Oswego River were set back by at least a year in 1979. The first project in our hydro expansion plan, Granby will have its 3,000-kilowatt unit replaced with a new 10,000-kilowatt



facility. Its rescheduled commercial startup is 1983.

Besides hydro areas pinpointed in our expansion program, constantly rising coal, oil and nuclear fuel prices are making previously marginal hydro prospects look more and more economically feasible. Weighing these factors, we are continually re-examining rivers and streams in our service territory for future kilowatt potential.

**Niagara Mohawk is involved in joint, cooperative hydro plans with other parties**, primarily communities and private firms. In an especially unique arrangement, the City of Little Falls, Burrows Paper Co. and Niagara Mohawk completed a hydro feasibility study in 1979 and are currently evaluating a proposal to build an 8,000 to 11,000-kilowatt station on the Mohawk River. Also, with the State Energy Research and Development Authority, we are examining a proposal to reactivate a retired hydro project on the Barge Canal in Western New York.

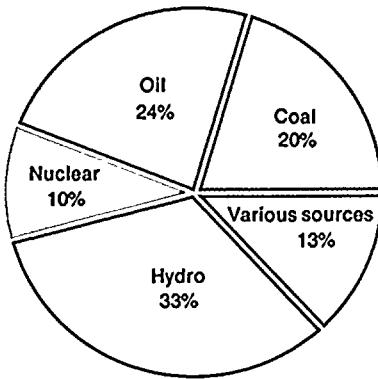
Recent experience has shown that, not unlike conditions for future fossil



Renovation at 70-year-old Ephratah Hydro Station, left, near Gloversville, involves pouring thousands of tons of concrete for new dam walls at 5,150-kilowatt plant while modern fiberglass piping, above, replaces penstock serving 50-year-old, 8,000-kilowatt Moshier Hydro Station east of Watertown. Hydro plants owned and leased by Niagara Mohawk generated some 3.6 billion kilowatt-hours in 1979, saving equivalent of 6.1 million barrels of imported oil.

fuel generation plans, considerable delay in scheduling hydro power units can arise over a variety of environmental concerns. Historically, however, Niagara Mohawk has earned much favorable recognition for its stewardship of many thousands of acres of prime forestland at hydro installations. As long ago as the early 1900s, from reforestation and tree farming on the Black and Salmon Rivers to creation of public campsites and recreation areas at our Raquette and Sacandaga projects, we have always placed high priority on land and water quality and will continue to do so. ■

ELECTRICITY GENERATED AND PURCHASED BY TYPE OF FUEL



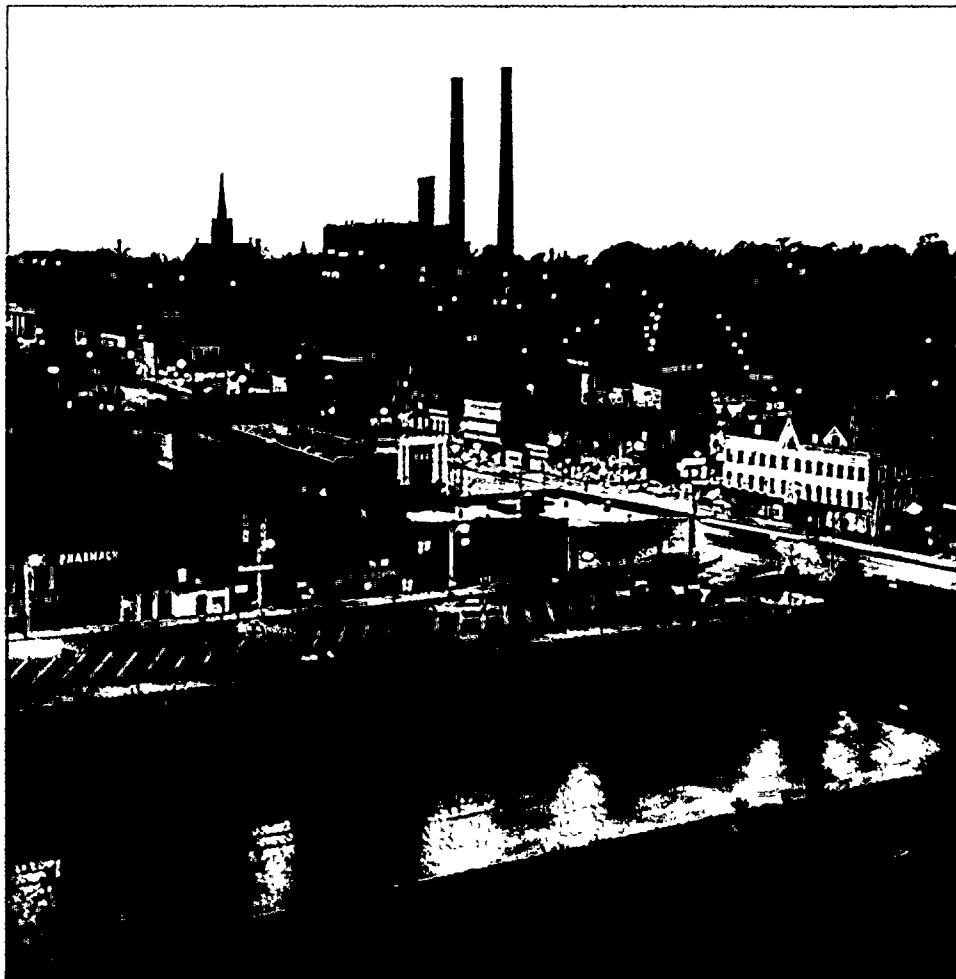
## FOSSIL FUELS IN OUR ENERGY MIX

Unit No. 6 at Oswego Steam Station, a new oil-fired 850,000-kilowatt project we began constructing more than a year before OPEC's oil embargo of 1973, produced its first electricity in December 1979.

The unit is the latest addition to our generation mix and its ownership and output are shared, with Niagara Mohawk holding 646,000 kilowatts (76%) and Rochester Gas & Electric Corp. 204,000 kilowatts (24%) of net capability. Construction costs, excluding financing costs, amount to only \$300 per installed kilowatt, substantially less than for any steam-electric plant planned in New York State over the next decade. It will not only increase our reserve margin, but also will cut costs during peak load periods, compared with more expensive purchased power or gas turbine capacity.

The year also saw completion of rail line facilities to deliver oil to a tank farm serving Oswego Steam Station. A leased system of interconnected tank cars is available to haul the fuel to Oswego. The rail operation, which began deliveries in January 1980, complements the usual barge shipments over Lake Ontario, seasonally restricted to non-winter months. The trains are capable of carrying more than 45,000 barrels per trip and can be unloaded in less than six hours.

In January 1980, after three years of public hearings and review of hundreds of wide-ranging environmental and economic details, the State Board on Electric Generation Siting approved and certified the primary location for the 1.7 million-kilowatt Lake Erie Generating Station planned in southwestern New York. The Board also gave unconditional approval of the first 850,000-kilowatt unit, but stated that authorization of the second unit would depend on proof of need either by Niagara Mohawk or a group of utilities. The coal-fired units are targeted for commercial operation in the late 1980s and early 1990s and will save the equivalent of more than 11 million barrels of imported oil per year. We are proceeding with the plant's design and formulating plans for coal supply, transportation arrangements, labor



Niagara Mohawk's steam station is landmark on Oswego skyline as night settles in historic Port City. Two stacks serve six generating units, with recently completed sixth unit boosting output to 2,050,000 kilowatts at power plant, now among Northeast's largest. Oswego River, flowing in foreground to Lake Ontario, is artery of N.Y. State Barge Canal System.

agreements and necessary environmental controls.

During the past year, various measures and studies were undertaken, all consistent with national goals toward energy independence, to cut down on oil burned to generate electricity. We continue to emphasize, however, that full-scale conversion of our oil-fired Albany Steam Station to coal could require an added capital investment ranging from \$50 million to \$130 million depending upon pollution controls required. Presently, our six generating units at Oswego are not considered candidates for conversion. The capital costs for environmental controls would be prohibitive. In addition, technical

problems with availability and delivery of fuel and conversions of fuel handling and boiler equipment represent unreasonable expenditures.

In cooperation with federal and state environmental agencies, we are continuing to seek corrective measures at Oswego Steam Station to reduce stack emission problems that have been experienced since its four original coal-fueled units were converted to oil in 1972. While hampered by the age of the boilers and their basic design (intended for coal), we are determined to find adequate remedies. ■

## THE PROMISE OF NATURAL GAS

Our natural gas business is showing positive contrast against previous years, when shortages and an uncertain supply picture curtailed growth and new markets for the fuel.

In 1979, permits were issued to attach 10,600 residential, 1,000 commercial and 50 industrial customers to our gas system which promise additional sales. This growth has entailed construction of 38 miles of new mains, 6,100 laterals and other gas service facilities over the past year.

**The gradual easing of restrictions on gas usage** and new sales started in the late 1970s, due primarily to voluntary conservation by consumers and increased delivery from our wholesale supplier, Consolidated Gas Supply Corp. The improved conditions are expected to encourage commercial and industrial expansion and create new jobs in our service area.

During 1979, approval was granted

by the Public Service Commission to modify customer billing methods for gas, basing rates on heat content rather than volume consumed. The new therm billing became necessary as Consolidated Gas started delivering Niagara Mohawk a mixture of domestic and imported natural gas with varying heat contents. Because the imported gas contains about 10% more heat energy (Btu) per cubic foot than domestic gas, the billing units are now therms instead of cubic feet. The new method, now employed by many utilities, protects consumers by uniformly charging for gas based on actual heat received. The change does not represent a rate increase or affect our revenues.

**Despite price increases which are sure to occur**, natural gas is still likely to hold economic and environmental advantages over home heating oil and other petroleum-based fuels. ■

Gas crew installs service lateral to new residential customer in Schenectady area. In 1979, more than 2,600 new residential customers were attached to our gas system. Many were conversions from home heating oil.



## SERVING CONSUMERS

Through our heavily promoted Home Energy Audit Program we are offering direct help to consumers in their efforts to reduce heating and energy costs. Initiated in mid-1978 under the state's Home Insulation and Energy Act, the service is making marked gains, producing some 22,700 individual home energy audits in 1979, compared with 860 for 1978.

**In this widely recognized program**, specially trained Consumer Relations representatives work first-hand with customers to upgrade efficiency and cut back on energy usage through any of three types of audits. These range from our representatives visiting and inspecting homes to completion of questionnaires and do-it-yourself audits by customers themselves. Also included is a financing plan with repayment options of up to seven years and liberal credit terms. Consumers are also given lists of local contractors specializing in energy conservation work. As the 1979 heating season began, the Company received as many as 200 requests per day for the audits.

In related activities, late in 1979 we launched "Low-Cost, No-Cost" home energy savings workshops for consumers on a trial basis in various upstate cities. Publicized and promoted locally in advance, these sessions were conducted by Company specialists who instruct audiences of homeowners on the many inexpensive ways, including weatherstripping, caulking and plastic storm windows, to reduce energy costs. In view of its immediate acceptance, we more than likely will expand the "Low-Cost, No-Cost" concept and schedule these helpful, informal seminars in other communities across our system. At the same time, we are continuing meetings and workshops with industrial and commercial customers.

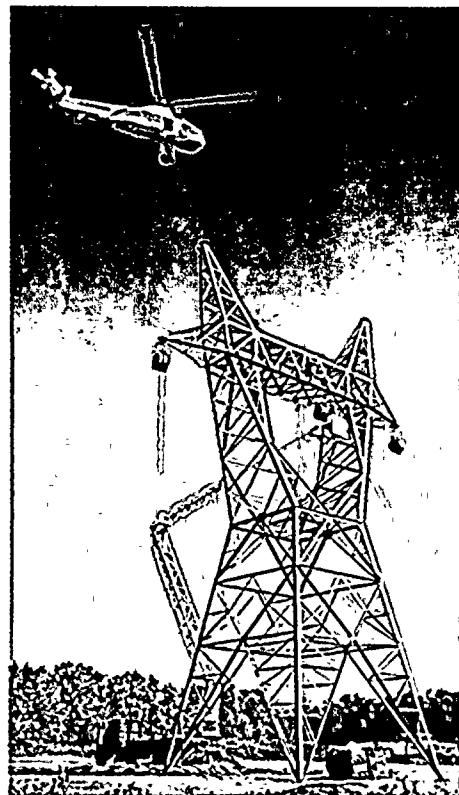
**In 1979, an irregular metering unit was organized to detect and prevent meter tampering and theft of electric and gas service.** As energy costs climb, so do incidents involving theft and attempts to bypass meters. The new unit is responsible for coordination of Company-wide computer alert and meter-sealing efforts, field inspections, a manual on irregular metering and cash rewards to employees reporting

suspected theft or tampering situations. Allied with our Security function, investigations by the new unit resulted in 65 arrests for theft of service during the year.

To reinforce service reliability for our consumers, tree-trimming and clearance work on transmission and distribution lines was stepped up during the year. The work is critical not only to maintain a high degree of dependability but also to hold emergency repair costs down when storms and severe winds strike our region. Trees and branches falling on wires cause about 90% of the few power interruptions which do occur, and line clearance schedules are keyed to special problem areas.

Again last year, the Consumer Advisory Council on Energy Affairs—comprised of 26 citizens representing a cross-section of consumer and community interests—proved uniquely helpful in engendering two-way communications with the many public segments we serve. Following independent studies on nuclear-electric energy and presentations by prominent spokesmen both pro and con, Council members, with one dissenter, co-authored their own "issues paper" urging continued nuclear development. The paper drew considerable attention and positive coverage by upstate news media. The Council is now analyzing energy and consumer-related bills pending before the State Legislature and we look forward to its comments. In addition, members will continue advising the Company to help make us more sensitive to changing consumer needs.

**To that end, a host of other new and continuing programs and efforts are under way for our consumers.** These recognize today's need for service at a more individual, personal level and better assist consumers with their own special energy problems. Activities include a new senior consumers program, a new extended billing due date plan for the retired and disabled, an upgrading of our budget-payment plan, a winter referral procedure for hardship cases, a third-party notification plan for customers who may need help, modified disconnection procedures and maintenance of lists of customers requiring electrically operated



Helicopter assists in construction of transmission tower south of Syracuse, part of new 345,000-volt overhead line delivering bulk power from enlarged Oswego Steam Station to Central New York region.

life-support equipment. At the same time, we have intensified Company communications and ties with many social services agencies and concerned government and community groups.

This work closely parallels the informational objectives of our Public Affairs and Corporate Communications Department. In recent years, continually rising energy costs and a multitude of utility and other energy-oriented issues—nearly all coupled with our complex role as principal electric and gas supplier—underscore need for communications effectiveness. For these reasons, corporate communications assignments and goals were expanded in 1979 to generate added public awareness and understanding of Niagara Mohawk and the problems we face. While directed primarily at print and electronic media through daily news coverage and advertising, our information programs also include

Community Relations as a two-way link with government officials and opinion leaders, our volunteer Speakers Bureau, Energy Information Center at Nine Mile Point and display and educational services. In spring 1979, Three Mile Island cast an entirely new light on our nuclear information capabilities. These were broadened in response to a sharp increase in requests for nuclear information across our service territory.

**High among several current concepts to reduce consumers' energy costs** through a change in rate design is a proposal to price electricity sales according to the time of day it is used. "Time-of-day" rate plans have been under review by the Public Service Commission, and we are actively involved in proceedings, including public hearings, to examine these proposals. We anticipate the Commission's overall decision on revised rate structures by early 1980.

As shown by the chart below, Niagara Mohawk's rates at year-end were below those of major New York State utilities and compare favorably with the national average. ■

#### MONTHLY RESIDENTIAL ELECTRIC COST FOR 500 KW-HRS.

Dollars

|   |
|---|
| Niagara Mohawk \$22.64*   |
| N.Y. State average (not including NM) \$37.19*  |
| National average \$26.39**  |
| <small>Includes fuel and PANSY Credit adjustments as applicable.<br/>*NMPC Rate Dept. 12/31/79<br/>**U.S. Bureau of Labor Statistics 12/13/79</small> |

# SEARCHING FOR OTHER ENERGY SOURCES

Prospects of rising costs, scarcity of energy fuels and potential enactment of still further environmental directives place a new urgency upon research and development as we enter the 1980s.

**Last year, Niagara Mohawk's R&D programs encompassed 53 separate projects, including both independent "in-house" assignments by the Company as well as cooperative studies with other utility and research groups. In 1979 alone, Niagara Mohawk spent over \$11 million for R&D. This amounts to about eight dollars for every electric customer in our service area, with more than half spent for further refining electric generation technology.**

A project attracting worldwide interest is a major electric load management and energy storage experiment at the living quarters for contestants and officials in the 1980 Winter Olympic Games at Lake Placid. With Niagara Mohawk as originator and manager of the project, athletes from nearly 40 nations will play an important role in this one-of-a-kind study. Its objective: to collect information and data on different types of heat storage devices and to weigh their possible effect on utility electric supply systems in the years ahead. Under joint sponsorship with federal and state agencies and private companies, the \$2-million experiment will continue through 1982. The Olympic Village structures are currently planned to function as a Federal minimum security institution when the Winter Games are over.

**A large-scale research effort related to sulfur emissions and holding promise of both cost and environmental breakthroughs was initiated jointly by the Empire State Electric Energy Research Corp., U.S. Environmental Protection Agency, Electric Power Research Institute, N.Y. State Energy Research and Development Authority, and Rockwell International. Niagara Mohawk is host utility and managing agent. Construction activity started last fall at our Huntley Steam Station near Buffalo. In the planning stage for several years, the work consists of designing, procurement, construction, start-up, testing and demonstrating the reliability of an experimental prototype to reduce sulfur dioxide emissions to**

meet environmental standards. The facility, including the demonstration, is budgeted at about \$55 million and will have many desirable features not present in current SO<sub>2</sub> "scrubbing" technology. Moreover, it is designed to receive gases from the combustion of high-sulfur Eastern coal. Since this coal is in abundant supply and less expensive to burn than low-sulfur Western coals, the project offers potential for reduced costs of generation consistent with environmental standards.

In October, Niagara Mohawk and federal and state agencies jointly announced an R&D program aimed at reducing home-heating costs by using community-wide energy resources at Radisson, a new community north of Syracuse. This experiment, under direction of the State Energy Research and Development Authority, seeks methods to employ the earth's heating and cooling potential to fill basic energy needs. Water source heat pumps, using individual wells, common wells, or river or pond water, will serve to supplement customary home heating equipment in

the three-year project. Put into widespread future use in our system, the equipment would help reduce peak loads that power stations must supply, thus lowering fuel and operating costs for both the utility and its consumers.

**We are also making continuing strides in other high technology energy research and environmentally oriented projects recently initiated or under way for some time. The list includes a 4,800-kilowatt fuel cell prototype scheduled for startup in 1981; conversion of coal to clean-liquid or gaseous fuel; wind and solar energy research; and varied power transmission, distribution and substation improvements. All focus upon improving efficiency and reducing operating costs and adverse impacts on air, water and land.**

In concert with the state's other investor-owned utilities, we will continue maintaining vigorous R&D efforts. Our mutual goals seek to reduce dependence upon foreign oil, encourage energy conservation and hold energy costs down for consumers. ■

Artist's concept of Radisson community-wide research project where several homes are warmed and cooled by heat pumps using same water from ground sources is discussed by Richard C. Clancy, right, vice president of research and environmental affairs, and Howard Reynolds, display specialist. Project also seeks to increase water's heat content by recapturing community's low-grade heat.



## OUR PEOPLE

At the year end, Niagara Mohawk's work force numbered 9,600, about the same as in 1957, when the Company served 347,000 fewer customers.

**The total payroll in 1979 was \$224 million,** of which \$163 million was charged to operations and the balance primarily for new construction. These figures were \$197 million and \$145 million for 1978. Overtime costs were \$23 million in 1979, compared with \$14 million in 1978.

A 7.1% wage increase on June 1, 1979 was part of a two-year contract with 12 locals in System Council U-11 of the International Brotherhood of Electrical Workers (AFL-CIO). Approximately 7,500 employees are represented in the contract, which expires May 31, 1980.

**Employee training continued at increased levels** in all Niagara Mohawk operations in 1979. Our safety training is recognized throughout the utility industry for its on-going, innovative approach to day-to-day accident prevention. The Training Department has been formalizing additional new programs and instruction methods, including customer service telephone and fossil generation training and a system-wide campaign to keep employees informed on prime points and issues in our recent rate application.

About 6,600 or 76% of all eligible employees subscribe to the Company's Employee Savings Fund Plan, allocating from 2% to 6% of their wages toward purchase of common stock or U.S. Government bonds. The Company matched their contributions by 50% for a total \$3,356,000 in 1979. The Plan holds 5,883,000 shares or 9% of the outstanding common stock. In addition, employees may make unmatched contributions of up to 4% of their wages.

**About 210,000 stockholders** presently own common shares of Niagara Mohawk and 11,000 hold preferred and preference stock. The chart below indicates many stockholders own fewer than 100 shares.

| Size of holding<br>(Shares) | Total<br>stockholders | Total shares<br>held |
|-----------------------------|-----------------------|----------------------|
| 1 to 99                     | 61,092                | 2,078,575            |
| 100 to 999                  | 141,375               | 32,343,435           |
| 1,000 or more               | 7,198                 | 33,530,033           |
|                             | 209,665               | 67,952,043           |

For the second year, a series of seminars was held in various communities in our service area to offer our stockholders an opportunity for direct, informal communication with top management. The popular sessions, attended by more than 600 stockholders from all walks of life, leave no doubt that security holders have a strong desire for information about the Company. Questionnaires completed by those attending meetings at Dunkirk, Gloversville, Hudson, Niagara Falls, Olean and Watertown stressed interest in Niagara Mohawk's position on national energy policies, nuclear power, alternate energy sources, research and environmental matters and future energy supplies and costs. More of these helpful stockholder forums are planned for the 1980s.

**Security holders with an interest in New York State investor-owned utilities** have formed an independent, non-profit organization, the Association of Investors in New York Utilities, Inc. (AINYU). The new group's announced purpose is "to protect the financial integrity of New York investor-owned utilities so they can supply the power needs of the State at reasonable cost to users and reasonable profit to owners." Further information may be obtained by writing AINYU at Old Camby Road, Verbank, N.Y. 12585.

**The Board of Directors in June approved a revised and more comprehensive Code of Conduct** for Niagara Mohawk employees. The Code underscores our firm commitment to a practical, effective ethics policy and explains guidelines best serving interests of the Company, its employees and consumers. The guidelines cover the

matter of gifts, invitations and awards from vendors and establish standards regarding outside employment, use of Company personnel, equipment and facilities. Also presented are standards for employees holding public office, relationships with governmental authorities, disclosure of proprietary information and accurate maintenance of Company records. Management and most supervisory employees signed a Certificate of Compliance and Disclosure after reviewing the Code at meetings across the System. The certificates are to be renewed every two years.

**Starting in 1979, Niagara Mohawk assumed responsibility** for the administration of our constantly growing Dividend Reinvestment and Stock Purchase Plan. Preferred and preference stockholders became eligible to participate and the limit on optional cash contributions was increased to \$5,000 quarterly. Under the Plan, purchases of newly issued stock are made directly from the Company without incurring brokerage commissions or service charges. These purchases are made from the reinvestment of dividends and optional cash payments from participants.

A portion of funds the Company requires for periodic financing is provided by the Plan. In 1979, 34,000 participants, representing 16% of all common stockholders, invested \$14,528,000 in new common shares. Application forms and literature describing the Plan are available by writing:

NMPC Dividend Reinvestment Plan  
P.O. Box 131  
Syracuse, N.Y. 13201

## **REPORT OF MANAGEMENT**

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The consolidated financial statements of Niagara Mohawk Power Corporation and its subsidiaries were prepared by and are the responsibility of management. Financial information contained elsewhere in this Annual Report is consistent with that in the financial statements.

To meet its responsibilities with respect to financial information, management maintains and enforces a system of internal accounting controls, which is designed to provide reasonable assurance, on a cost effective basis, as to the integrity, objectivity and reliability of the financial records and protection of assets. This system includes communication through written policies and procedures, an organizational structure that provides for appropriate division of responsibility and the training of personnel. This system is also tested by a comprehensive internal audit program. In addition, the Company has a Code of Conduct which requires all employees to maintain the highest level of ethical standards and requires key management employees to formally affirm their compliance with the Code.

The financial statements have been examined by Price Waterhouse & Co., the Company's independent accountants,

in accordance with generally accepted auditing standards. As a part of their examination, they made a study and evaluation of the Company's system of internal accounting control. The purpose of such study was to establish a basis for reliance thereon in determining the nature, timing and extent of other auditing procedures that were necessary for expressing an opinion as to whether the financial statements are presented fairly. Their examination resulted in the expression of their opinion which follows this report. The independent accountants' examination does not limit in any way management's responsibility for the fair presentation of the financial statements and all other information, whether audited or unaudited, in this Annual Report.

The Audit Committee of the Board of Directors, consisting of three directors who are not employees, meets regularly with management, internal auditors and Price Waterhouse & Co., to review and discuss internal accounting controls, audit examinations and financial reporting matters. Price Waterhouse & Co. and the Company's internal auditors have free access to meet individually with the Audit Committee at any time, without management present.

## **REPORT OF INDEPENDENT ACCOUNTANTS**

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PRICE WATERHOUSE & CO.

To the Stockholders and the Board of  
Directors of Niagara Mohawk Power Corporation

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of income and retained earnings and of changes in financial position present fairly the financial position of Niagara Mohawk Power Corporation and its subsidiaries at December 31, 1979 and 1978, and the results of their operations and the changes in their financial position for each of the five years in the period ended December 31, 1979, in conformity with generally accepted accounting principles consistently applied. Our examinations of these statements were made in accordance with generally accepted auditing standards and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

*Price Waterhouse & Co.*

Syracuse, New York  
January 25, 1980

# CONSOLIDATED STATEMENT OF INCOME AND RETAINED EARNINGS

NIAGARA MOHAWK POWER CORPORATION AND SUBSIDIARIES

|   | For the year ended December 31, | 1979              | 1978              | <i>In thousands of dollars</i> | 1977              | 1976 | 1975 |
|---|---------------------------------|-------------------|-------------------|--------------------------------|-------------------|------|------|
| <b>Operating revenues:</b>  |                                 |                   |                   |                                |                   |      |      |
| Electric .....  | \$1,211,068                     | \$1,020,313       | \$ 987,760        | \$ 863,012                     | \$ 795,917        |      |      |
| Gas .....   | 305,435                         | 259,935           | 238,072           | 214,218                        | 176,289           |      |      |
|   | <b>1,516,503</b>                | <b>1,280,248</b>  | <b>1,225,832</b>  | <b>1,077,230</b>               | <b>972,206</b>    |      |      |
| <b>Operating expenses:</b>  |                                 |                   |                   |                                |                   |      |      |
| Operation:  |                                 |                   |                   |                                |                   |      |      |
| Fuel for electric generation .....  | 380,101                         | 311,000           | 311,185           | 241,040                        | 223,095           |      |      |
| Electricity purchased .....   | 159,453                         | 99,536            | 93,019            | 99,297                         | 86,533            |      |      |
| Gas purchased .....   | 196,711                         | 158,229           | 142,071           | 124,811                        | 94,960            |      |      |
| Other operation expenses .....  | 200,917                         | 181,995           | 166,297           | 152,759                        | 136,470           |      |      |
| Maintenance .....   | 99,857                          | 80,759            | 84,536            | 66,171                         | 58,724            |      |      |
| Depreciation (Note 2) .....   | 84,212                          | 80,683            | 77,113            | 77,629                         | 69,228            |      |      |
| Federal and Canadian income taxes (Note 10) .....   | 34,646                          | 31,123            | 22,124            | 17,896                         | 14,630            |      |      |
| Other taxes .....   | 166,666                         | 152,550           | 148,989           | 131,817                        | 113,997           |      |      |
|   | <b>1,322,563</b>                | <b>1,095,875</b>  | <b>1,045,334</b>  | <b>911,420</b>                 | <b>797,637</b>    |      |      |
| <b>Operating income</b> .....   | <b>193,940</b>                  | <b>184,373</b>    | <b>180,498</b>    | <b>165,810</b>                 | <b>174,569</b>    |      |      |
| <b>Other income and deductions:</b>   |                                 |                   |                   |                                |                   |      |      |
| Allowance for other funds (total funds 1976<br>and prior) used during construction (Note 1) ... |                                 |                   |                   |                                |                   |      |      |
|   | 39,063                          | 28,971            | 21,660            | 20,711                         | 29,376            |      |      |
| Income tax refunds (Note 10) .....  | —                               | —                 | —                 | 8,986                          | —                 |      |      |
| Federal income tax (Note 10) .....  | 13,782                          | 11,690            | 5,043             | 718                            | —                 |      |      |
| Other items (net) .....   | 524                             | 1,545             | (1,398)           | 533                            | 2,153             |      |      |
|   | <b>53,369</b>                   | <b>42,206</b>     | <b>25,305</b>     | <b>30,948</b>                  | <b>31,529</b>     |      |      |
| <b>Income before interest charges</b> .....   | <b>247,309</b>                  | <b>226,579</b>    | <b>205,803</b>    | <b>196,758</b>                 | <b>206,098</b>    |      |      |
| <b>Interest charges:</b>  |                                 |                   |                   |                                |                   |      |      |
| Interest on long-term debt .....  | 105,399                         | 99,874            | 91,563            | 87,270                         | 84,018            |      |      |
| Other interest .....  | 4,416                           | 1,573             | 2,892             | 1,039                          | 7,285             |      |      |
| Allowance for borrowed funds used<br>during construction (Note 1) .....                         | (18,536)                        | (16,030)          | (12,484)          | —                              | —                 |      |      |
|   | <b>91,279</b>                   | <b>85,417</b>     | <b>81,971</b>     | <b>88,309</b>                  | <b>91,303</b>     |      |      |
| <b>Net Income</b> .....   | <b>156,030</b>                  | <b>141,162</b>    | <b>123,832</b>    | <b>108,449</b>                 | <b>114,795</b>    |      |      |
| Dividends on preferred stock .....  | 27,844                          | 28,660            | 25,705            | 23,546                         | 19,430            |      |      |
| Balance available for common stock .....  | 128,186                         | 112,502           | 98,127            | 84,903                         | 95,365            |      |      |
| Dividends on common stock .....   | 92,136                          | 81,261            | 74,033            | 65,642                         | 56,590            |      |      |
| Retained earnings for the year .....  | 36,050                          | 31,241            | 24,094            | 19,261                         | 38,775            |      |      |
| Miscellaneous charges (Note 6) .....  | —                               | (1,180)           | —                 | —                              | —                 |      |      |
| Retained earnings at beginning of year .....  | 367,895                         | 337,834           | 313,740           | 294,479                        | 255,704           |      |      |
| Retained earnings at end of year .....  | <b>\$ 403,945</b>               | <b>\$ 367,895</b> | <b>\$ 337,834</b> | <b>\$ 313,740</b>              | <b>\$ 294,479</b> |      |      |
| <b>Average number of shares of common<br/>stock outstanding (in thousands) .....</b>            |                                 |                   |                   |                                |                   |      |      |
|   | 63,976                          | 59,661            | 56,279            | 52,731                         | 47,089            |      |      |
| <b>Per average share of common stock:</b>   |                                 |                   |                   |                                |                   |      |      |
| Balance available for common stock .....  | \$ 2.00                         | \$ 1.89           | \$ 1.74           | \$ 1.61                        | \$ 2.03           |      |      |
| Dividends paid .....  | \$ 1.44                         | \$ 1.36½          | \$ 1.31½          | \$ 1.24                        | \$ 1.21           |      |      |

( ) Denotes deduction.

# CONSOLIDATED BALANCE SHEET

NIAGARA MOHAWK POWER CORPORATION AND SUBSIDIARIES

|   | At December 31,    | <i>In thousands of dollars</i> |  |
|---|--------------------|--------------------------------|--|
|   | 1979               | 1978                           |  |
| <b>ASSETS</b>   |                    |                                |  |
| Utility plant, at original cost (Note 3 and Page 26) .....  | \$4,218,528        | \$3,905,374                    |  |
| Less accumulated depreciation and amortization (Note 2) .....   | 1,110,563          | 1,021,417                      |  |
|   | <b>3,107,965</b>   | <b>2,883,957</b>               |  |
| <b>Other property and investments .....</b>   | <b>16,149</b>      | <b>14,535</b>                  |  |
| <b>Current assets:</b>  |                    |                                |  |
| Cash, including time deposits of \$650 and \$5,595, respectively .....  | 8,527              | 10,786                         |  |
| Accounts receivable (less allowance for doubtful accounts of \$2,400<br>and \$2,000, respectively) .....                        | 179,490            | 127,219                        |  |
| Materials and supplies, at average cost:  |                    |                                |  |
| Coal and oil for production of electricity .....  | 109,278            | 70,232                         |  |
| Other .....   | 35,543             | 29,736                         |  |
| Prepayments .....   | 6,709              | 4,383                          |  |
|   | <b>339,547</b>     | <b>242,356</b>                 |  |
| <b>Deferred debits:</b>   |                    |                                |  |
| Unamortized debt expense .....  | 14,124             | 13,848                         |  |
| Deferred recoverable energy costs .....   | 44,170             | 27,966                         |  |
| Other .....   | 6,982              | 6,450                          |  |
|   | <b>65,276</b>      | <b>48,264</b>                  |  |
|   | <b>\$3,528,937</b> | <b>\$3,189,112</b>             |  |
| <b>LIABILITIES</b>  |                    |                                |  |
| <b>Capitalization (Note 6):</b>   |                    |                                |  |
| <b>Common stockholders' equity:</b>   |                    |                                |  |
| Common stock—\$1 par value; authorized 85,000,000 shares;<br>Issued 67,952,043 shares and 62,180,277 shares, respectively ..... | \$ 67,952          | \$ 62,180                      |  |
| Premium on capital stock .....  | 716,386            | 646,878                        |  |
| Capital stock expense .....   | (10,558)           | (10,977)                       |  |
| Retained earnings (Page 16) .....   | 403,945            | 367,895                        |  |
|   | <b>1,177,725</b>   | <b>1,065,976</b>               |  |
| Redeemable preferred stock (Note 7 and Page 27) .....   | 189,650            | 198,600                        |  |
| Non-redeemable preferred stock (Page 27) .....  | 210,000            | 210,000                        |  |
| Long-term debt (Page 26) .....  | 1,443,056          | 1,414,997                      |  |
| <b>Total capitalization .....</b>   | <b>3,020,431</b>   | <b>2,889,573</b>               |  |
| <b>Current liabilities:</b>   |                    |                                |  |
| Short-term debt (Note 4) .....  | 82,040             | 24,000                         |  |
| Long-term debt due within one year (Page 26) .....  | 88,500             | 10,450                         |  |
| Sinking fund requirements on redeemable preferred stock (Note 7) .....  | 6,950              | 1,800                          |  |
| Accounts payable .....  | 118,727            | 86,854                         |  |
| Customers' deposits .....   | 4,934              | 4,902                          |  |
| Accrued taxes .....   | 25,537             | 22,184                         |  |
| Accrued interest .....  | 30,727             | 28,605                         |  |
| Accrued vacation pay .....  | 14,569             | 13,228                         |  |
| Other .....   | 17,315             | 8,385                          |  |
|   | <b>389,299</b>     | <b>200,408</b>                 |  |
| <b>Deferred credits:</b>  |                    |                                |  |
| Income tax refunds (Note 10) .....  | 21,606             | 21,606                         |  |
| Other .....   | 11,933             | 10,945                         |  |
|   | <b>33,539</b>      | <b>32,551</b>                  |  |
| <b>Accumulated deferred Federal income taxes (Note 10) .....</b>  | <b>85,668</b>      | <b>66,580</b>                  |  |
| <b>Commitments and contingencies (Note 12) .....</b>  | <b>—</b>           | <b>—</b>                       |  |
|   | <b>\$3,528,937</b> | <b>\$3,189,112</b>             |  |

( ) Denotes deduction.

# CONSOLIDATED STATEMENT OF CHANGES IN FINANCIAL POSITION

## NIAGARA MOHAWK POWER CORPORATION AND SUBSIDIARIES

|  | For the year ended December 31, | 1979             | 1978             | <i>In thousands of dollars</i> |                   |                    |
|--|---------------------------------|------------------|------------------|--------------------------------|-------------------|--------------------|
|  |                                 |                  |                  | 1977                           | 1976              | 1975               |
|  |                                 |                  |                  | 1977                           | 1976              | Total              |
| <b>Financial resources were provided by:</b>   |                                 |                  |                  |                                |                   |                    |
| <b>Operations:</b>   |                                 |                  |                  |                                |                   |                    |
| Net income .....   | \$156,030                       | \$141,162        | \$123,832        | \$108,449                      | \$ 114,795        | \$ 644,268         |
| Charges (credits) to income not requiring<br>(not providing) working capital—        |                                 |                  |                  |                                |                   |                    |
| Depreciation .....   | 84,212                          | 80,683           | 77,113           | 77,629                         | 69,228            | 388,865            |
| Allowance for funds used during<br>construction .....                                | (57,599)                        | (45,001)         | (34,144)         | (20,711)                       | (29,376)          | (186,831)          |
| Amortization of nuclear fuel .....   | 28,090                          | 27,107           | 21,458           | 22,555                         | 11,481            | 110,691            |
| Provision for deferred Federal<br>income taxes (net) .....                           | 14,566                          | 7,955            | 13,333           | 14,628                         | 11,800            | 62,282             |
|  | 225,299                         | 211,906          | 201,592          | 202,550                        | 177,928           | 1,019,275          |
| <b>Outside financing:</b>  |                                 |                  |                  |                                |                   |                    |
| Sale of common stock .....   | 75,266                          | 70,462           | 21,522           | 70,105                         | 72,557            | 309,912            |
| Sale of preferred stock .....  | —                               | 74,000           | —                | 30,000                         | 70,000            | 174,000            |
| Sale of mortgage bonds .....   | 118,500                         | 31,500           | 125,000          | —                              | 100,000           | 375,000            |
| Sale of promissory note (net) .....  | —                               | —                | 2,338            | 5,671                          | 10,839            | 18,848             |
| Issuance of long-term notes payable .....  | —                               | —                | 15,000           | 18,000                         | —                 | 33,000             |
| Increase (decrease) in short-term debt .....   | 58,040                          | (15,200)         | (1,550)          | (8,114)                        | (117,786)         | (84,610)           |
|  | 251,806                         | 160,762          | 162,310          | 115,662                        | 135,610           | 826,150            |
| <b>Other sources:</b>  |                                 |                  |                  |                                |                   |                    |
| Sale of utility plant (Note 5) .....   | —                               | 34,955           | —                | —                              | 53,366            | 88,321             |
| Deferred recoverable energy costs .....  | (16,204)                        | (3,015)          | 4,654            | 8,785                          | (591)             | (6,371)            |
| Income tax refunds .....   | —                               | 1,885            | 300              | (8,686)                        | 1,241             | (5,260)            |
| Sale of uranium (Note 3) .....   | 35,987                          | —                | —                | —                              | —                 | 35,987             |
| (Increase) decrease in working capital<br>other than short-term debt (see below) ... | 33,660                          | 22,006           | 1,667            | 30,465                         | (122,388)         | (34,590)           |
| Miscellaneous (net) .....  | 5,313                           | (5,049)          | 52               | 4,203                          | 7,592             | 12,111             |
|  | 58,756                          | 50,782           | 6,673            | 34,767                         | (60,780)          | 90,198             |
| <b>Total resources provided .....</b>  | <b>\$535,861</b>                | <b>\$423,450</b> | <b>\$370,575</b> | <b>\$352,979</b>               | <b>\$ 252,758</b> | <b>\$1,935,623</b> |
| <b>Financial resources were used for:</b>  |                                 |                  |                  |                                |                   |                    |
| Construction additions .....   | \$347,544                       | \$277,758        | \$264,913        | \$195,676                      | \$ 194,155        | \$1,280,046        |
| Nuclear fuel .....   | 26,986                          | 38,522           | 25,018           | 87,026                         | 11,959            | 189,511            |
| Allowance for funds used during<br>construction .....                                | (57,599)                        | (45,001)         | (34,144)         | (20,711)                       | (29,376)          | (186,831)          |
| Net additions .....  | 316,931                         | 271,279          | 255,787          | 261,991                        | 176,738           | 1,282,726          |
| Reduction of long-term debt .....  | 90,000                          | 10,450           | 13,250           | —                              | —                 | 113,700            |
| Reduction of preferred stock (Note 6) .....  | 8,950                           | 31,800           | 1,800            | 1,800                          | —                 | 44,350             |
| Dividends .....  | 119,980                         | 109,921          | 99,738           | 89,188                         | 76,020            | 494,847            |
| <b>Total resources used .....</b>  | <b>\$535,861</b>                | <b>\$423,450</b> | <b>\$370,575</b> | <b>\$352,979</b>               | <b>\$ 252,758</b> | <b>\$1,935,623</b> |
| <b>(Increase) decrease in working<br/>capital other than short-term debt:</b>        |                                 |                  |                  |                                |                   |                    |
| Cash .....   | \$ 2,259                        | \$ (4,207)       | \$ 475           | \$ 13,620                      | \$ (3,067)        | \$ 9,080           |
| Accounts receivable .....  | (52,271)                        | (5,364)          | (5,250)          | (11,041)                       | (16,310)          | (90,236)           |
| Receivable from plant sharing .....  | —                               | —                | —                | 12,402                         | (12,402)          | —                  |
| Income tax refund claims .....   | —                               | 8,391            | (1,353)          | (300)                          | 15,639            | 22,377             |
| Coal and oil for production of electricity ....                                      | (39,046)                        | 9,710            | (13,017)         | (15,433)                       | (626)             | (58,412)           |
| Other materials and supplies .....   | (5,807)                         | (3,369)          | (1,490)          | 1,193                          | 1,213             | (8,260)            |
| Long-term debt due within one year .....   | 78,050                          | 200              | 10,250           | —                              | (103,867)         | (15,367)           |
| Sinking fund requirements on<br>redeemable preferred stock .....                     | 5,150                           | —                | —                | 1,800                          | —                 | 6,950              |
| Accounts payable .....   | 31,873                          | 7,823            | 1,001            | 18,982                         | (855)             | 58,824             |
| Accrued taxes and interest .....   | 5,475                           | 4,349            | 9,317            | 6,205                          | 2,435             | 27,781             |
| Other (net) .....  | 7,977                           | 4,473            | 1,734            | 3,037                          | (4,548)           | 12,673             |
|  | \$ 33,660                       | \$ 22,006        | \$ 1,667         | \$ 30,465                      | \$(122,388)       | \$ (34,590)        |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1. Summary of Significant Accounting Policies

The Company is subject to regulation by the New York State Public Service Commission (PSC) and the Federal Energy Regulatory Commission (FERC) with respect to its rates for service and the maintenance of its accounting records. The Company's accounting policies conform to generally accepted accounting principles, as applied to regulated public utilities, and are in accordance with the accounting requirements and ratemaking practices of the regulatory authorities. (See Note 12).

**Utility Plant:** The cost of additions to utility plant and of replacements of retirement units of property is capitalized. Cost includes direct material, labor, overhead and an allowance for funds used during construction (AFC). The cost of current repairs and maintenance is charged to expense. Whenever utility plant is retired, its original cost, together with the cost of removal, less salvage, is charged to accumulated depreciation.

**Allowance for Funds Used During Construction:** The Company capitalizes AFC in amounts equivalent to the cost of funds devoted to plant under construction (8% for the period January 1, 1975 through June 30, 1976, 9% for the period July 1, 1976 through December 31, 1978, 9.25% for the period January 1, 1979 through October 31, 1979 and 9.6% effective November 1, 1979). As a result of rate proceedings, effective December 1, 1976 for its Oswego Steam Station Unit #6 and Nine Mile Point Nuclear Station Unit #2 and July 1, 1978 for capitalized costs associated with its investment in N M Uranium, Inc. (see Note 3), the Company began computing AFC at a rate which is reduced to reflect the income tax effect of the borrowed funds component of AFC. The net of tax rate was 7.2% through December 31, 1978, 7.5% from January 1, 1979 through October 31, 1979 and 7.75% thereafter.

Effective January 1, 1977, FERC revised its accounting procedures for determining the AFC rate and required segregation of AFC into its two component parts, borrowed funds and other funds. The revision had no effect on income in 1977. The Company, since January 1, 1977, has reflected the borrowed funds component in the Interest Charges section of the income statement. The Company has not reclassified AFC into its borrowed and other funds components for periods prior to January 1, 1977.

**Depreciation and Nuclear Generating Plant Decommissioning Costs:** For accounting purposes, depreciation is computed on the straight-line basis using the estimated useful lives by classes of depreciable property. For Federal income tax purposes, the Company computes depreciation using accelerated methods and shorter allowable depreciable lives.

As a result of a PSC rate decision, estimated decommissioning costs (costs to take the plant out of service in the future) of the Company's Nine Mile Point Nuclear Station Unit #1 began to be recovered in rates and charged to operations in July 1978 through revised depreciation charges. The change in the annual nuclear plant depreciation rate, from 4.00% to 4.33%, reflects an increase in the estimated service life of the plant from 25 to 30 years and the establishment of an allowance for decommissioning costs at the annual rate of 1% of the plant's cost. Prior to July 1978, decommissioning

costs were not charged to current operations and were not recognized in rates charged to customers. There is no assurance that the additional revenues provided by the decommissioning allowance will ultimately aggregate a sufficient amount to decommission the plant. The Company believes that decommissioning costs, if higher than currently provided, will ultimately be recovered in the rate process, although no such assurance can be given.

**Amortization of Nuclear Fuel:** The cost of nuclear fuel, plus estimated disposal cost, is charged to operating expenses on the basis of the quantity of heat produced for the generation of electric energy. These costs are charged to customers through base rates or through the fuel adjustment clause. Until June 1979, the Company had assumed that spent nuclear fuel would be disposed of by reprocessing and that uranium recovered through such reprocessing would have value. At that time, because of proposed Federal action and because there is no reprocessing facility in operation, the Company abandoned its reprocessing plans in favor of a permanent storage assumption. The Company has concluded that under either its permanent storage assumption or the reprocessing assumption previously utilized, costs are approximately equal. The Company believes that nuclear fuel disposal costs, which may be higher than presently estimated, will continue to be recovered in the rate process, although no such assurance can be given.

Prior to 1978, estimated nuclear fuel disposal costs were deducted currently for Federal income tax purposes. Due to the uncertainties concerning disposal cost alternatives and attendant cost estimation criteria, beginning in 1978, the Company has assumed that nuclear fuel disposal costs are not currently deductible for Federal income tax purposes. Prior years' tax liabilities were not materially affected by such change in assumption. In December 1978, the PSC granted the Company permission to provide deferred taxes on the accounting-tax timing differences of current and prior period nuclear fuel disposal costs.

**Revenues:** Revenues are based on cycle billings rendered to certain customers monthly and others bi-monthly. The Company does not accrue revenues for energy sold and not billed at the end of any fiscal period. The Company's tariffs include electric and gas adjustment clauses under which energy and purchased gas costs, respectively, above or below the levels allowed in approved rate schedules are billed or credited to customers. The Company, as authorized by the PSC, charges operations for energy and purchased gas cost increases in the period of recovery. The PSC has periodically authorized the Company to make changes in its electric adjustment clause. As a result of such changes, a portion of deferred energy costs would not be recovered under the normal operation of the electric adjustment clause. However, the Company has been permitted to amortize and bill such portions to customers, through the electric adjustment clause, over 36 months from the effective date of each change.

**Federal Income Taxes:** The general policy, in accordance with PSC requirements, is to flow through the tax effect of timing differences between book and taxable income, that is, to record only income taxes currently payable. However, de-

ferred taxes are provided on benefits realized from the class life system of depreciation permitted under the Revenue Act of 1971 (shorter depreciable lives, repair allowance and cost of removal), on energy and purchased gas costs, on nuclear fuel disposal costs and on certain other items, as approved by the PSC (see Notes 3 and 10). No deferred taxes are provided for other depreciation differences (including accelerated methods of depreciation), except under necessity certificates in prior years, or for other items (such as taxes, a portion of AFC, pensions and certain other employee benefits) which are deducted currently for tax purposes but capitalized for accounting purposes.

Effective January 1, 1975, the benefits resulting from an increase in the investment tax credit from 4% to 10% and from the change in the limitation on the amount of credit which may be claimed in any year has been deferred. One-half of the 4% investment tax credits realized have been allocated to Other Income and Deductions, consistent with PSC directives. For the major projects specified in the AFC section above, the imputed tax benefit of the borrowed funds component of AFC has been credited to Other Income and Deductions.

As directed by the PSC, the Company deferred a portion of the increase in Federal income taxes for the year 1978 associated with the tax gain on the sale of a portion of its interest in the Roseton Steam Station. The PSC authorized the Company to recover increased taxes through its electric adjustment clause over a one-year period commencing July 1978.

**Pension Plans:** The cost of pension plans is based upon current costs, amortization of unfunded past service benefits over periods ranging from 15 to 40 years and amortization over 15 years of unfunded past service benefits arising from plan amendments, as determined by consulting actuaries.

#### NOTE 2. Depreciation

The percentage relationship between the total provision for depreciation and average depreciable property was 2.7% in 1979, 1978 and 1977 and 2.8% in 1976 and 1975. The Company makes depreciation studies on a continuing basis and adjusts the rates of its various classes of depreciable property, when considered appropriate, subject to PSC approval. Effective December 1, 1976, consistent with a PSC rate decision, electric depreciation provisions were modified resulting in a reduction in depreciation expense of \$4,300,000 for the year 1977. As a result of the rate decision which became effective July 1, 1978, the electric depreciation provision for 1978 was increased approximately \$1,100,000.

#### NOTE 3. N M Uranium, Inc.

During 1976, through a wholly-owned subsidiary, N M Uranium, Inc. (NMU), the Company purchased a 50 percent undivided interest in uranium deposits and associated mining equipment to be held by a jointly-owned mining venture. The venture is basically an operating arrangement whereby the Company pays its share of the capital and operating costs and in turn receives its proportionate share of production. Although acquisition of this interest was made primarily to provide a more assured future supply of nuclear fuel for the Nine Mile Point Nuclear Station Units #1 and #2, the Com-

pany has previously indicated it would sell a portion of the output to reduce net assets and associated carrying charges. In connection therewith, during 1979 the Company sold uranium produced by NMU for approximately \$36,000,000. The Company expects to sell additional portions of the NMU output in the future. The investment in the subsidiary, which includes costs incurred since acquisition and AFC, has been reduced by the proceeds from the sale of uranium, net of tax. Such investment totaled \$72,000,000 and \$87,600,000 at December 31, 1979 and 1978, respectively, and is included in Nuclear Fuel in the consolidated financial statements.

On September 8, 1978, the PSC issued an order approving the Company's investment in NMU, its guaranty of the NMU notes and permitting, with prior approval, such subsequent advances as may be necessary to finance the uranium project. Further, effective July 1, 1978, all benefits associated with NMU accounting-tax timing differences have been deferred. The approval was subject to the condition that rates the PSC will approve in the future will reflect the cost of NMU uranium at the lower of cost or the market price. Subject to PSC approval, the comparison of cost to market will be on an aggregate basis over the life of the project. While management believes that such aggregate costs will be less than the aggregate market price of the uranium produced over the life of the project, no such assurance can be given.

#### NOTE 4. Short-term Debt and Compensating Balances

The Board of Directors has authorized the Company to obtain short-term unsecured loans of up to \$250,000,000, including the issuance of commercial paper equal to the amount of unused bank lines of credit available to the Company. At December 31, 1979, the Company had available \$233,500,000 of bank credit arrangements consisting of a \$55,000,000 contractual commitment with several banks under a Credit Agreement, lines of credit of \$103,500,000 and a Bankers Acceptance Facility Agreement of \$75,000,000. All of these arrangements are renewable on an annual basis. The Credit Agreement and most of the lines of credit require the Company to maintain compensating balances which are averaged over time. Net of "float", approximately \$5,300,000 of cash at December 31, 1979 represented compensating balances. The Company has elected to pay fees in lieu of maintaining compensating balances on its other lines of credit. The Bankers Acceptance Facility Agreement provides for the payment of fees only upon the issuance of each acceptance. Acceptances are used to finance the fuel oil inventory at one of the Company's generating stations.

On March 6, 1979, the Company entered into arrangements with Oswego Facilities Trust (OFT) providing for OFT to finance the acquisition of a fuel oil storage terminal at Oswego, New York and for construction of certain railroad loading and unloading facilities associated with the terminal. OFT has a \$25,000,000 Letter of Credit Facility and Revolving Credit Agreement which are used to support its commercial paper obligations. The Company is obligated, under a Distribution Contract with OFT, to make certain payments for its use of these facilities and to purchase, or otherwise arrange for, the distribution of the facilities upon the termination of the Trust. The Letter of Credit Facility and Revolving Credit Agreement of OFT require payment of fees which are based upon the amount of commercial paper outstanding.

The following table summarizes additional information applicable to short-term debt:

|  | <i>In thousands of dollars</i> |                 |
|--|--------------------------------|-----------------|
|  | 1979                           | 1978            |
| <i>At December 31:</i>                         |                                |                 |
| <i>Short-term debt:</i>                        |                                |                 |
| Notes payable .....                            | \$ —                           | \$21,000        |
| Commercial paper .....                         | 68,040*                        | 3,000           |
| Bankers Acceptances .....                      | 14,000                         | —               |
|  | <b>\$ 82,040</b>               | <b>\$24,000</b> |
| Weighted average interest rate (1)             | 13.85%*                        | 10.59%          |
| <i>For year ended December 31:</i>             |                                |                 |
| Daily average outstanding .....                | \$ 35,888*                     | \$10,744        |
| Daily weighted average interest rate (1) ..... | 11.40%*                        | 8.17%           |
| Maximum amount outstanding .                   | \$102,100*                     | \$39,200        |

(1)Excluding compensating balances and fees.

\*Includes Oswego Facilities Trust

#### NOTE 5. Jointly-Owned Generating Facilities

The following table reflects the Company's share of jointly-owned generating facilities at December 31, 1979. The Company is required to provide financing for the units in process of construction and for any additions to the Roseton units. The Company's share of expenses associated with the Roseton units are included in the appropriate operating expenses in the consolidated statement of income.

|                         | <i>In thousands of dollars</i> |               |                          |                               |
|-------------------------|--------------------------------|---------------|--------------------------|-------------------------------|
|                         | Percentage ownership           | Utility plant | Accumulated depreciation | Construction work in progress |
| Roseton Steam Station   |                                |               |                          |                               |
| Units #1 and 2(a)       | 30                             | \$101,488     | \$14,213                 | \$ 2,275                      |
| Oswego Steam Station    |                                |               |                          |                               |
| Unit #6(b)              | 76                             | —             | —                        | 222,882                       |
| Nine Mile Point Nuclear |                                |               |                          |                               |
| Station Unit #2(b)(d)   | 41                             | —             | —                        | 313,304                       |
| Sterling Nuclear        |                                |               |                          |                               |
| Station (c)(d)          | 22                             | —             | —                        | 18,962                        |

- (a) The Company sold to Central Hudson Gas and Electric Corporation ¼ of its original 40% ownership for book value of approximately \$30,400,000 in December 1978. Central Hudson is obligated from time to time to acquire additional portions of the Company's interest.
- (b) During 1975, the Company sold a 24% interest in the ownership of Unit #6 and a 59% interest in the ownership of Unit #2 for book value of approximately \$53,400,000 and, in 1978, sold certain additional property associated with these units, for book value of approximately \$4,600,000. (See Note 12).
- (c) During 1975, the Company purchased a 22% interest in the ownership of Rochester Gas & Electric Corporation's Sterling Nuclear Station for an initial investment of approximately \$4,300,000. (See Note 12).
- (d) Excludes amounts spent for nuclear fuel.

#### NOTE 6. Capital Stock

In 1978, the authorized shares of common stock were increased by 20,000,000. Premium on capital stock increased \$69,500,000 in 1979 and \$65,400,000 in 1978 from the sale of 5,771,766 and 5,057,636 shares of common stock, respectively. As a result of the foregoing and the 1978 issuance of

1,600,000 shares of \$25 par value preferred stock, 8.375% series, and 1,360,000 shares of \$25 par value preference stock, 7.75% series, capital stock expense increased \$200,000 in 1979 and \$600,000 in 1978.

In August 1978, \$30,000,000 (300,000 shares) of 11.75% series preferred stock was redeemed. In accordance with a PSC directive, the \$3,500,000 call premium on the redemption was charged to capital stock expense and is being amortized over the life of the 7.75% preference series. Expenses of issuing the 11.75% preferred series of \$1,200,000 were charged to retained earnings.

#### NOTE 7. Redeemable Preferred Stock

Certain of the Company's preferred and preference stock series provide for a mandatory sinking fund for the annual redemption, at par, as follows:

|                           |               |         | Number of shares | Beginning          |
|---------------------------|---------------|---------|------------------|--------------------|
| Preferred \$100 par value | 7.45% Series  | 18,000  | June 30, 1977    |                    |
| Preferred \$25 par value  | 8.375% Series | 100,000 | March 31, 1980*  |                    |
| Preferred \$25 par value  | 9.75% Series  | 66,000  | April 1, 1983    |                    |
| Preference \$25 par value | 7.75% Series  | 140,000 | October 1, 1980  |                    |
|                           |               |         |                  | September 30, 1980 |

These series also have optional sinking funds through which the Company may redeem, at par, a like amount of additional shares (limited to 120,000 shares of the 7.45% series and 300,000 shares of the 9.75% series). The mandatory sinking fund for the 7.75% series increases by 20,000 shares and 80,000 shares beginning September 30, 1982 and 1984, respectively.

The Company's five year mandatory sinking fund redemption schedule is as follows:

| Series | Par Value | <i>Thousands of dollars</i> |         |         |          |          |
|--------|-----------|-----------------------------|---------|---------|----------|----------|
|        |           | 1980                        | 1981    | 1982    | 1983     | 1984     |
| 7.45%  | \$100     | \$1,800                     | \$1,800 | \$1,800 | \$ 1,800 | \$ 1,800 |
| 10.60% | \$100     | —                           | 2,000   | 2,000   | 2,000    | 2,000    |
| 8.375% | \$ 25     | —                           | —       | —       | 2,500    | 2,500    |
| 9.75%  | \$ 25     | 1,650                       | 1,650   | 1,650   | 1,650    | 1,650    |
| 7.75%  | \$ 25     | 3,500                       | 3,500   | 4,000   | 4,000    | 6,000    |
|        |           |                             |         |         |          |          |
|        |           | \$6,950                     | \$8,950 | \$9,450 | \$11,950 | \$13,950 |

\*Sinking fund requirements for 1980 have been met by the advance purchase of preferred stock during 1979.

#### NOTE 8. Pension Plans

The Company and its subsidiaries have non-contributory pension plans covering substantially all their employees. The total pension cost was \$28,900,000 for 1979, \$25,700,000 for 1978, \$22,500,000 for 1977, \$20,800,000 for 1976 and \$18,800,000 for 1975 (of which \$6,800,000 for 1979, \$5,800,000 for 1978, \$4,700,000 for 1977, \$3,900,000 for 1976 and \$3,300,000 for 1975, was included in construction costs).

The Company's policy is to fund pension costs accrued. Preliminary studies indicate that the estimated amount of unfunded vested benefits at December 31, 1979 exceeded the net assets of the plans by approximately \$104,000,000.

**NOTE 9. Information Regarding the Electric and Gas Businesses**

The Company is engaged in the electric and gas utility businesses. Certain information regarding these segments is set forth in the following table. General corporate expenses, property common to both segments and depreciation of such common property have been allocated to the segments in accordance with practices established for regulatory pur-

poses. Identifiable assets includes net utility plant, materials and supplies and deferred recoverable energy costs. Corporate assets consist of other property and investments, cash, accounts receivable, income tax refund claims, prepayments, unamortized debt expense and other deferred debits.

|  | 1979               | 1978               | 1977               | In thousands of dollars | 1976               | 1975 |
|--|--------------------|--------------------|--------------------|-------------------------|--------------------|------|
| Operating revenues: Electric .....                     | \$1,211,068        | \$1,020,313        | \$ 987,760         | \$ 863,012              | \$ 795,917         |      |
| Gas .....  | 305,435            | 259,935            | 238,072            | 214,218                 | 176,289            |      |
| <b>Total</b> .....                                     | <b>\$1,516,503</b> | <b>\$1,280,248</b> | <b>\$1,225,832</b> | <b>\$1,077,230</b>      | <b>\$ 972,206</b>  |      |
| Operating income before taxes: Electric .....          | \$ 200,718         | \$ 188,236         | \$ 176,819         | \$ 159,425              | \$ 168,468         |      |
| Gas .....  | 27,868             | 27,260             | 25,803             | 24,281                  | 20,731             |      |
| <b>Total</b> .....                                     | <b>\$ 228,586</b>  | <b>\$ 215,496</b>  | <b>\$ 202,622</b>  | <b>\$ 183,706</b>       | <b>\$ 189,199</b>  |      |
| Pretax operating income, including AFC: Electric ..... | \$ 257,954         | \$ 233,006         | \$ 210,810         | \$ 180,077              | \$ 197,788         |      |
| Gas .....  | 28,231             | 27,491             | 25,956             | 24,340                  | 20,787             |      |
| <b>Total</b> .....                                     | <b>286,185</b>     | <b>260,497</b>     | <b>236,766</b>     | <b>204,417</b>          | <b>218,575</b>     |      |
| Income taxes .....                                     | 34,646             | 31,123             | 22,124             | 17,896                  | 14,630             |      |
| Other income and deductions .....                      | 14,306             | 13,235             | 3,645              | 10,237                  | 2,153              |      |
| Interest charges .....                                 | 109,815            | 101,447            | 94,455             | 88,309                  | 91,303             |      |
| Net income .....                                       | \$ 156,030         | \$ 141,162         | \$ 123,832         | \$ 108,449              | \$ 114,795         |      |
| Depreciation: Electric .....                           | \$ 74,957          | \$ 71,750          | \$ 68,400          | \$ 69,128               | \$ 60,936          |      |
| Gas .....  | 9,255              | 8,933              | 8,713              | 8,501                   | 8,292              |      |
| <b>Total</b> .....                                     | <b>\$ 84,212</b>   | <b>\$ 80,683</b>   | <b>\$ 77,113</b>   | <b>\$ 77,629</b>        | <b>\$ 69,228</b>   |      |
| Construction expenditures (including nuclear fuel):    |                    |                    |                    |                         |                    |      |
| Electric .....   | \$ 351,972         | \$ 301,583         | \$ 277,828         | \$ 272,422              | \$ 196,956         |      |
| Gas .....  | 22,558             | 14,697             | 12,103             | 10,280                  | 9,158              |      |
| <b>Total</b> .....                                     | <b>\$ 374,530</b>  | <b>\$ 316,280</b>  | <b>\$ 289,931</b>  | <b>\$ 282,702</b>       | <b>\$ 206,114</b>  |      |
| Identifiable assets: Electric .....                    | \$2,981,005        | \$2,717,224        | \$2,552,446        | \$2,359,038             | \$2,174,452        |      |
| Gas .....  | 315,951            | 294,667            | 290,876            | 285,642                 | 285,846            |      |
| <b>Total</b> .....                                     | <b>3,296,956</b>   | <b>3,011,891</b>   | <b>2,843,322</b>   | <b>2,644,680</b>        | <b>2,460,298</b>   |      |
| Corporate assets .....                                 | 231,981            | 177,221            | 175,732            | 171,620                 | 192,327            |      |
| <b>Total assets</b> .....                              | <b>\$3,528,937</b> | <b>\$3,189,112</b> | <b>\$3,019,054</b> | <b>\$2,816,300</b>      | <b>\$2,652,625</b> |      |

**NOTE 10. Federal and Canadian Income Taxes**

**Current Federal Tax Expense:** The current Federal tax expense includes credits of \$2,600,000 for investment tax credit generated in 1979 and carried back to 1978.

**Income Tax Refunds:** The Company received refunds in 1974 and 1975 totaling \$21,400,000, including interest, as a result of the retroactive adoption of "guideline" lives in computing tax depreciation for the years 1966 through 1968. In a 1976 Opinion and Order on a Company rate proceeding, the PSC directed that \$12,400,000 of the amounts received for the years 1966 through 1968 be treated as a reduction in rate base. The PSC, however, reserved the right to treat such amount differently in future rate proceedings contingent on the then prevailing circumstances. During 1976, the portion of the refunds and interest for the years 1966 through 1968, previously included in Deferred Credits totaling approximately \$9,000,000 (\$.17 per share), that was no longer subject to a future contingency, was credited to Other Income and Deductions.

In 1978, the Company received a refund of \$9,200,000, including interest net of tax, resulting from the settlement of all audit issues for the year 1969, including the adoption of the "guideline" method of depreciation. The total tax refunds and interest recorded in Deferred Credits at December 31, 1979 approximated \$21,600,000. In the Company's current rate case the PSC is considering the proper accounting and ratemaking treatment of such total amount.

**Income Tax Assessment:** In October 1972, the Company paid a net assessment of \$16,800,000 for the years 1957 through 1962 relating to the deductions taken for the loss of the Company's water rights at Niagara Falls terminated in connection with the redevelopment of Niagara power by the Power Authority of the State of New York. The Company has instituted suit for recovery of this amount.

**Net Operating Loss:** During 1977, 1976 and 1975, the Company utilized for Federal income tax purposes \$300,000,

\$20,100,000 and \$22,600,000, respectively, of net operating tax loss carryforwards.

**Investment Tax Credits:** The Company has deferred the net benefit of investment tax credits approximating \$15,100,000 (\$.24 per share), \$6,900,000 (\$.12 per share), \$6,100,000 (\$.11 per share), \$4,800,000 (\$.09 per share) and \$12,500,000 (\$.27 per share) for the years ended December 31, 1979, 1978, 1977, 1976 and 1975, respectively, in accordance with the general policy as stated in Note 1.

The Company has unused credits at December 31, 1979 of approximately \$19,900,000 which may be utilized to reduce current tax expense in subsequent years until they expire in 1986.

The oil-fired Oswego Unit #6 attained in-service status for Federal income tax purposes in late 1979. As a result, investment tax credit in the amount of \$14,400,000 was generated

and became available for use. The commercial in-service date of the unit is presently estimated to be in the first quarter of 1980. In his Recommended Decision (issued on December 6, 1979) in the Company's current rate case, the Administrative Law Judge recommended that Oswego Unit #6 investment tax credit not be recognized in 1979 when such credits would normally be recognized under the Company's previously approved Federal income tax accounting policies. Instead, such investment tax credit would be recognized coincident with the plant being recognized for ratemaking purposes.

Although the Company opposes the Judge's recommendation, the Company has deferred the effect of Oswego Unit #6 investment tax credit pending final decision of the PSC, expected in early March 1980. The effect of such deferral on the 1979 results of operations was to increase tax expense and thereby decrease income by \$6,500,000 (\$.10 per share). The Company is unable to predict the ultimate outcome of this matter.

**Summary Analysis:**

|  | <i>In thousands of dollars</i> |                 |                 |                 |                 |
|--|--------------------------------|-----------------|-----------------|-----------------|-----------------|
|  | 1979                           | 1978            | 1977            | 1976            | 1975            |
| <b>Components of Federal and Canadian income taxes</b>   |                                |                 |                 |                 |                 |
| <b>Current tax expense:</b>  |                                |                 |                 |                 |                 |
| Federal .....  | \$ 1,618                       | \$ 7,608        | \$ 434          | —               | —               |
| Canadian .....   | 4,680                          | 3,870           | 3,314           | \$ 2,550        | \$ 2,830        |
|  | 6,298                          | 11,478          | 3,748           | 2,550           | 2,830           |
| <b>Deferred Federal income tax expense</b> .....   | <b>28,348</b>                  | <b>19,645</b>   | <b>18,376</b>   | <b>15,346</b>   | <b>11,800</b>   |
| <b>Income taxes included in operating expenses</b> .....   | <b>34,646</b>                  | <b>31,123</b>   | <b>22,124</b>   | <b>17,896</b>   | <b>14,630</b>   |
| <b>Deferred Federal income taxes included in Other Income and Deductions</b> .....   | (13,782)                       | (11,690)        | (5,043)         | (718)           | —               |
| <b>Total</b> .....   | <b>\$20,864</b>                | <b>\$19,433</b> | <b>\$17,081</b> | <b>\$17,178</b> | <b>\$14,630</b> |
| <b>Timing differences resulting in deferred Federal income taxes (see Note 1)</b>  |                                |                 |                 |                 |                 |
| Depreciation .....   | \$ 8,227                       | \$22,753        | \$ 7,146        | \$ 6,223        | \$ 1,313        |
| Cost of removal of property .....  | (1,010)                        | 2,310           | 245             | 566             | (899)           |
| Investment tax credit .....  | 15,149                         | 6,899           | 6,077           | 4,847           | 12,523          |
| Recoverable energy and purchased gas costs .....   | (239)                          | 7,012           | 69              | 3,650           | (477)           |
| Necessity certificates .....   | (700)                          | (700)           | (700)           | (700)           | (700)           |
| Nuclear fuel disposal cost .....   | (5,388)                        | (28,411)        | —               | —               | —               |
| Sales and loans of nuclear fuel .....  | (5,678)                        | —               | —               | —               | —               |
| Gain on Roseton sale .....   | 3,962                          | (3,962)         | —               | —               | —               |
| Other .....  | 243                            | 2,054           | 496             | 42              | 40              |
| <b>Deferred Federal income taxes (net)</b> .....   | <b>\$14,566</b>                | <b>\$ 7,955</b> | <b>\$13,333</b> | <b>\$14,628</b> | <b>\$11,800</b> |
| <b>Reconciliation between Federal and Canadian income taxes and the tax computed at prevailing U.S. statutory rate on income before income taxes</b> |                                |                 |                 |                 |                 |
| Computed tax .....   | \$81,372                       | \$77,086        | \$67,638        | \$60,301        | \$62,124        |
| <b>Reduction attributable to flow-through of certain tax adjustments:</b>  |                                |                 |                 |                 |                 |
| Depreciation .....   | 13,329                         | 13,931          | 19,703          | 19,741          | 20,123          |
| Allowance for funds used during construction .....   | 26,496                         | 21,601          | 16,389          | 9,942           | 14,100          |
| Taxes, pensions and employee benefits capitalized for accounting purposes .....  | 10,202                         | 8,537           | 7,071           | 5,731           | 7,920           |
| Real estate taxes on an assessment date basis .....  | 2,178                          | 560             | 1,042           | 2,813           | 3,035           |
| Investment tax credit .....  | 2,775                          | 10,874          | 9,500           | —               | —               |
| Income tax refunds .....   | —                              | —               | 619             | 4,313           | —               |
| Deferred taxes provided at other than the statutory rate .....   | 6,752                          | 1,824           | (7,351)         | (5,905)         | 6,083           |
| Other .....  | (1,224)                        | 326             | 3,584           | 6,488           | (3,767)         |
|  | 60,508                         | 57,653          | 50,557          | 43,123          | 47,494          |
| <b>Federal and Canadian income taxes</b> .....   | <b>\$20,864</b>                | <b>\$19,433</b> | <b>\$17,081</b> | <b>\$17,178</b> | <b>\$14,630</b> |

**NOTE 11. Supplementary Information to Disclose the Effects of Changing Prices (Unaudited)**

Continued inflation, resulting in a decline in the purchasing power of the dollar, has become one of our nation's principal concerns. Inflation has an enormous impact on all sectors of the economy, including consumers, wage earners, investors, government and industry.

The consolidated financial statements are based on historical events and transactions when the purchasing power of the dollar was substantially different than at the present. The effects of inflation on most utilities, including Niagara Mohawk, are most significant in the areas of depreciation and utility plant and amounts owed on borrowed funds.

In recognition of the fact that users of financial reports need to have an understanding of the effects of inflation on a business enterprise, the accounting profession's standard setting body has issued a statement requiring that inflation adjusted data be presented in 1979 annual reports to stockholders. The following supplementary information is supplied in accordance with the requirements of such statement for the purpose of providing certain information about the effects of both general inflation and changes in specific prices. It should be viewed as an estimate of the approximate effect of inflation, rather than as a precise measure.

**Statement of Income from continuing operations adjusted for changing prices for the year ended December 31, 1979**

|  | Conventional<br>historical cost | <i>In thousands of dollars</i><br>Constant dollar<br>average 1979 dollars | Current cost<br>average 1979 dollars |
|--|---------------------------------|---|--------------------------------------|
| Operating revenues .....   | \$ 1,516,503                    | \$ 1,516,503  | \$ 1,516,503                         |
| Fuel for electric generation .....   | 380,101                         | 380,101   | 380,101                              |
| Electricity purchased .....  | 159,453                         | 159,453   | 159,453                              |
| Gas purchased .....  | 196,711                         | 196,711   | 196,711                              |
| Depreciation .....   | 84,212                          | 186,432   | 242,256                              |
| Other operating and maintenance expenses .....   | 467,440                         | 467,440   | 467,440                              |
| Federal and Canadian income taxes .....  | 34,646                          | 34,646  | 34,646                               |
| Interest charges .....   | 91,279                          | 91,279  | 91,279                               |
| Other income and deductions—net .....  | (53,369)                        | (53,369)  | (53,369)                             |
|  | 1,360,473                       | 1,462,693   | 1,518,517                            |
| Income (loss) from continuing operations (excluding reduction to net recoverable cost) .....                             | \$ 156,030                      | \$ 53,810*  | \$ (2,014)                           |
| Increase in specific prices (current cost) of utility plant held during year** ..  |                                 |   | \$ 588,420                           |
| Reduction to net recoverable cost .....  |                                 | \$ (308,561)  | (42,609)                             |
| Effect of increase in general price level .....  |                                 |   | (798,548)                            |
| Excess of increase in general price level over increase in specific prices after reduction to net recoverable cost ..... |                                 |   | (252,737)                            |
| Gain from decline in purchasing power of net amounts owed .....  |                                 | 227,257   | 227,257                              |
| Net .....  | \$ (81,304)                     | \$ (25,480)   |                                      |

\*Including the reduction to net recoverable cost, the income (loss) from continuing operations on a constant dollar basis would have been \$(254,751) for 1979.

\*\*At December 31, 1979, current cost of utility plant, net of accumulated depreciation, was \$6,440,205 while historical cost or net cost recoverable through depreciation was \$3,186,205.

Constant dollar amounts attempt to adjust for general inflation and represent historical costs stated in terms of dollars of equal purchasing power, as measured by the Consumer Price Index for all Urban Consumers. Current cost amounts reflect the changes in specific prices of plant from the date the plant was acquired to the present and differ from constant dollar amounts to the extent that specific prices have increased more or less rapidly than prices in general.

The current cost of utility plant net of accumulated depreciation and amortization, represents the estimated cost of replacing existing plant assets in kind. Since existing utility plant is not expected to be replaced precisely in kind due to technological changes, current cost does not necessarily represent the replacement cost of the Company's utility plant. The portion of the accumulated amortization relating to disposal costs of nuclear fuel was not used in the calculation of current costs but rather reclassified to a monetary liability. In most cases, current costs were determined by indexing surviving plant dollars by the Handy-Whitman Index of Public

Utility Construction Costs. However, when an account could not be indexed by Handy-Whitman, other appropriate indices were used. The current year's provision for depreciation and amortization on the constant dollar and current cost amounts of utility plant was determined by applying the Company's average annual depreciation rates to the indexed plant amounts.

Fuel inventories, the cost of fuel used in generation, and electricity and gas purchased have not been restated from their historical cost in nominal dollars. The recovery of energy and purchased gas costs are limited to historical costs through the operation of the Company's electric and gas adjustment clauses. For this reason fuel inventories and deferred recoverable energy costs are effectively monetary assets. As prescribed, income taxes were not adjusted.

The Company is subject to the jurisdiction of regulatory commissions in the determination of a fair rate of return on its investment. Current ratemaking policy provides for the recovery of historical costs. Therefore, the cost of utility

plant, stated in terms of constant dollars or current cost, that exceeds the historical cost of plant is not presently recoverable in rates as depreciation, and is reflected as a reduction to net recoverable cost. While the ratemaking process gives no recognition to the current cost of replacing utility plant, based on past practices, the Company believes it will be allowed to earn on the increased cost of its net investment when replacement of facilities actually occurs.

To properly reflect the economics of rate regulation in the Statement of Income from Continuing Operations, the reduction of net utility plant to net recoverable cost should be

offset by the gain from the decline in purchasing power of net amounts owed on borrowed funds. During a period of inflation, holders of monetary assets suffer a loss of general purchasing power while holders of monetary liabilities experience a gain. The gain from the decline in purchasing power of net amounts owed is primarily attributable to the substantial amount of debt which has been used to finance utility plant. Since the depreciation on this plant is limited to the recovery of historical costs, the Company does not have the opportunity to realize a holding gain on debt and is limited to recovery only of the embedded cost of debt capital.

#### Five year comparison of selected supplementary financial data adjusted for effects of changing prices

| Years ended December 31,  | <i>In thousands of average 1979 dollars</i> |             |             |             |             |
|---|---|-------------|-------------|-------------|-------------|
|   | 1979  | 1978        | 1977        | 1976        | 1975        |
| Operating revenues .....  | \$1,516,503                                 | \$1,425,046 | \$1,468,972 | \$1,374,179 | \$1,311,754 |
| <b>Historical cost information adjusted for general inflation</b>   |   |             |             |             |             |
| Income (loss) from continuing operations (excluding reduction to net recoverable cost) .....  | \$ 53,810                                   |             |             |             |             |
| Income (loss) per common share (after dividend requirements on preferred stock and excluding reduction to net recoverable cost) ..... | \$ 0.41                                     |             |             |             |             |
| Net assets at year-end at net recoverable cost .....  | \$1,304,929                                 |             |             |             |             |
| <b>Current cost information</b>   |   |             |             |             |             |
| Income (loss) from continuing operations (excluding reduction to net recoverable cost) .....  | \$ (2,014)                                  |             |             |             |             |
| Income (loss) per common share (after dividend requirements on preferred stock and excluding reduction to net recoverable cost) ..... | \$ (0.47)                                   |             |             |             |             |
| Excess of increase in general price level over increase in specific prices after reduction to net recoverable cost .....              | \$ 252,737                                  |             |             |             |             |
| Net assets at year-end at net recoverable cost .....  | \$1,304,929                                 |             |             |             |             |
| <b>General information</b>  |   |             |             |             |             |
| Gain from decline in purchasing power of net amounts owed ..  | \$ 227,257                                  |             |             |             |             |
| Cash dividends declared per common share .....  | \$ 1.44                                     | \$ 1.52     | \$ 1.58     | \$ 1.58     | \$ 1.63     |
| Market price per common share at year-end .....   | \$ 12.63                                    | \$ 15.58    | \$ 18.73    | \$ 18.34    | \$ 17.54    |
| Average consumer price index .....  | 217.5                                       | 195.4       | 181.5       | 170.5       | 161.2       |

#### NOTE 12. Commitments and Contingencies

**Construction Program:** The Company presently estimates that the construction program for the years 1980 through 1982 will require approximately \$744,000,000, excluding AFC and certain overheads capitalized. At December 31, 1979, substantial construction commitments existed, including those for the Company's share of Unit #2 at Nine Mile Point Nuclear Station and the Sterling Nuclear Station.

**Sterling Nuclear Station:** The Company has been sharing in the costs of constructing the jointly-owned Sterling Nuclear Station generating facility (see Note 5). On January 23, 1980, the New York State Board on Electric Generation Siting and the Environment (Siting Board) voted to vacate the construction permit it had issued two years ago, because it could no longer find a public need for the proposed plant. Since the Siting Board has withdrawn certification of the proposed plant, the project will be discontinued. Through December 31, 1979, the Company's cost associated with the Sterling

Nuclear Station, when reduced for Federal income taxes, approximated \$13,000,000. The Company has petitioned the PSC to seek recovery of these and all subsequently incurred costs associated with cancellation of this project. While management believes such costs will be recovered, no such assurance can be given.

**Nine Mile Point Nuclear Station Unit #2:** In January 1980, the Company and the other joint-owners of Nine Mile Point Nuclear Station Unit #2 (see Note 5) rescheduled the date of planned commercial operation from 1984 to 1986. The new construction schedule was made necessary by a number of continuing technical and regulatory uncertainties and a decision to reevaluate geologic design criteria. A revised cost estimate has not yet been prepared to reflect the new completion date, however, it is reasonable to expect a significant increase in cost based on the new construction schedule.

*Notes to Consolidated Financial Statements continued*

**Litigation:** Several electric customers have brought suit against the Company and the Power Authority of the State of New York (PASNY) requesting that certain power purchased from PASNY be allocated exclusively for their benefit and are asking monetary damages for the difference between rates charged by the Company and rates that would otherwise have been charged if this power had been furnished to them over the past six years. In the opinion of management, the ultimate liability, if any, resulting from this suit will not materially affect the consolidated financial statements of the Company.

**FERC Audit:** The staff of FERC has conducted a compliance audit of the Company covering the years 1973 through 1978. Among other things, a question concerning the base cost of nuclear fuel on which AFC should be applied was raised. If the associated recommended adjustment is sustained by FERC, the resulting reduction in retained earnings would approximate \$13,000,000 through 1978. The Company believes that the adjustment is not justified and is contesting it. The recommended adjustment results from the FERC staff taking exception to regulatory accounting treatment prescribed by the PSC, the Company's primary rate setting body. Although FERC has ratemaking jurisdiction over only 6% of the Company's electric revenues, representing sales to other electric systems, it has the power to prescribe books of account on which reports to stockholders are based. Due to the extensive jurisdiction which the PSC has over the Company's affairs, it is the opinion of the Company that the financial statements based on the requirements of the PSC represent the proper presentation of the financial position and the results of operations of the Company.

**NOTE 13. Quarterly Financial Data (Unaudited)**

Operating revenues, operating income, net income and earnings per common share by quarters for 1979 and 1978 are shown in the following table. The Company, in its opinion, has included all adjustments (consisting only of normal recurring accruals except for giving effect to the deferral of Oswego Unit #6 investment tax credit during the quarter ending December 31, 1979—see Note 10) necessary for a fair statement of the results of operations for the quarters. Due to the seasonal nature of the utility business, the annual amounts are not generated evenly by quarter during the year.

| Quarters ended      | <i>In thousands of dollars</i> |                  |            |                           |
|---------------------|--------------------------------|------------------|------------|---------------------------|
|                     | Operating revenues             | Operating income | Net income | Earnings per common share |
| <b>December 31</b>  |                                |                  |            |                           |
| 1979                | \$416,066                      | \$41,570         | \$28,005   | \$ .31                    |
| 1978                | \$321,788                      | \$33,881         | \$26,977   | \$ .32                    |
| <b>September 30</b> |                                |                  |            |                           |
| 1979                | \$335,944                      | \$34,764         | \$25,511   | \$ .29                    |
| 1978                | \$276,442                      | \$37,571         | \$27,273   | \$ .32                    |
| <b>June 30</b>      |                                |                  |            |                           |
| 1979                | \$352,107                      | \$50,114         | \$41,878   | \$ .56                    |
| 1978                | \$309,666                      | \$47,976         | \$35,527   | \$ .49                    |
| <b>March 31</b>     |                                |                  |            |                           |
| 1979                | \$412,386                      | \$67,492         | \$60,636   | \$ .86                    |
| 1978                | \$372,352                      | \$64,945         | \$51,385   | \$ .78                    |

## SUMMARY OF UTILITY PLANT

| Utility plant:                   | At December 31,    | <i>In thousands of dollars</i> |                    |
|----------------------------------|--------------------|--------------------------------|--------------------|
|                                  |                    | 1979                           | %                  |
| Electric plant .....             | \$2,859,533        | 68                             | \$2,680,999        |
| Nuclear fuel (Note 3) .....      | 206,206            | 5                              | 215,207            |
| Gas plant .....                  | 367,652            | 9                              | 350,029            |
| Common plant .....               | 63,920             | 1                              | 59,726             |
| Construction work in progress    | 721,217            | 17                             | 599,413            |
| <b>Total utility plant .....</b> | <b>\$4,218,528</b> | <b>100</b>                     | <b>\$3,905,374</b> |

## LONG-TERM DEBT

|  | At December 31, | <i>In thousands of dollars</i> |      |
|--|-----------------|--------------------------------|------|
|  |                 | 1979                           | 1978 |
| <i>First Mortgage Bonds:</i>               |                 |                                |      |
| 2 3/4% Series due January 1, 1980 .....    | \$ 40,000       | \$ 40,000                      |      |
| 2 7/8% Series due October 1, 1980 .....    | 40,000          | 40,000                         |      |
| 12.6% Series due October 1, 1981 .....     | 125,000         | 125,000                        |      |
| 3 3/8% Series due December 1, 1981 .....   | 15,000          | 15,000                         |      |
| 3 1/2% Series due February 1, 1983 .....   | 25,000          | 25,000                         |      |
| 3 1/4% Series due October 1, 1983 .....    | 40,000          | 40,000                         |      |
| 3 1/8% Series due August 1, 1984 .....     | 25,000          | 25,000                         |      |
| 10 1/8% Series due September 1, 1985 ..... | 47,000          | 47,000                         |      |
| 3 5/8% Series due May 1, 1986 .....        | 30,000          | 30,000                         |      |
| 4 7/8% Series due September 1, 1987 .....  | 50,000          | 50,000                         |      |
| 3 7/8% Series due June 1, 1988 .....       | 50,000          | 50,000                         |      |
| 4 3/4% Series due April 1, 1990 .....      | 50,000          | 50,000                         |      |
| 4 1/2% Series due November 1, 1991 .....   | 40,000          | 40,000                         |      |
| 4 5/8% Series due December 1, 1994 .....   | 40,000          | 40,000                         |      |
| 5 1/8% Series due November 1, 1996 .....   | 45,000          | 45,000                         |      |
| 6 1/4% Series due August 1, 1997 .....     | 40,000          | 40,000                         |      |
| 6 1/2% Series due August 1, 1998 .....     | 60,000          | 60,000                         |      |
| 9 1/8% Series due December 1, 1999 .....   | 75,000          | 75,000                         |      |
| 7 7/8% Series due February 1, 2001 .....   | 65,000          | 65,000                         |      |
| 7 5/8% Series due February 1, 2002 .....   | 80,000          | 80,000                         |      |
| 7 3/4% Series due August 1, 2002 .....     | 80,000          | 80,000                         |      |
| 8 1/4% Series due December 1, 2003 .....   | 80,000          | 80,000                         |      |
| 9 1/2% Series due December 1, 2003 .....   | 50,000          | 31,500                         |      |
| 9.95% Series due September 1, 2004 .....   | 100,000         | —                              |      |
| 10.2% Series due March 1, 2005 .....       | 44,000          | 47,000                         |      |
| 8.35% Series due August 1, 2007 .....      | 75,000          | 75,000                         |      |
| 8 8/8% Series due December 1, 2007 .....   | 50,000          | 50,000                         |      |

*Paul Smith's Electric Light & Power & Railroad Company First Mortgage Bonds:*

|                                      |     |     |
|--------------------------------------|-----|-----|
| 4 1/2% Series due July 1, 1979 ..... | —   | 450 |
| 5 1/2% Series due May 1, 1985 .....  | 450 | 450 |

*Promissory Note, 8% Series A due June 1, 2004 .....*

|        |        |
|--------|--------|
| 46,600 | 46,600 |
|--------|--------|

*Notes payable:*

|   |              |              |
|---|--------------|--------------|
| 7 3/4% due in equal installments, November 1, 1979 and 1980 .....   | 6,000        | 12,000       |
| Prime rate plus 1/2% (not to exceed 7 1/2%) due in equal quarterly installments through April 1, 1984 ..... | 11,250       | 13,750       |
| <b>Unamortized premium .....</b>  | <b>6,256</b> | <b>6,697</b> |

|                                   |                  |                  |
|-----------------------------------|------------------|------------------|
| <b>Total long-term debt .....</b> | <b>1,531,556</b> | <b>1,425,447</b> |
|-----------------------------------|------------------|------------------|

|  |               |               |
|--|---------------|---------------|
| <b>Less long-term debt due within one year .....</b> | <b>88,500</b> | <b>10,450</b> |
|--|---------------|---------------|

|                    |                    |
|--------------------|--------------------|
| <b>\$1,443,056</b> | <b>\$1,414,997</b> |
|--------------------|--------------------|

# PREFERRED STOCK

*Cumulative preferred stock, authorized 3,400,000 shares, \$100 par value and 9,600,000 shares, \$25 par value*

*Cumulative preference stock, authorized 4,000,000 shares, \$25 par value*

|   | In thousands of dollars |                  | Redemption price per share<br>(Before adding accumulated dividends) |                  |
|---|-------------------------|------------------|---|------------------|
|   | At December 31, 1979    | 1978             | December 31, 1979   | Eventual Minimum |
| <b>Non-redeemable (optionally redeemable)</b>     |                         |                  |   |                  |
| <b>Preferred \$100 par value</b>                  |                         |                  |   |                  |
| 3.40% Series; 200,000 shares .....                | \$ 20,000               | \$ 20,000        | \$103.50  | \$103.50         |
| 3.60% Series; 350,000 shares .....                | 35,000                  | 35,000           | 104.85  | 104.85           |
| 3.90% Series; 240,000 shares .....                | 24,000                  | 24,000           | 106.00  | 106.00           |
| 4.10% Series; 210,000 shares .....                | 21,000                  | 21,000           | 102.00  | 102.00           |
| 4.85% Series; 250,000 shares .....                | 25,000                  | 25,000           | 102.00  | 102.00           |
| 5.25% Series; 200,000 shares .....                | 20,000                  | 20,000           | 102.00  | 102.00           |
| 6.10% Series; 250,000 shares .....                | 25,000                  | 25,000           | 103.00  | 101.00           |
| 7.72% Series; 400,000 shares .....                | 40,000                  | 40,000           | 107.37  | 102.36           |
|   | <b>\$210,000</b>        | <b>\$210,000</b> |   |                  |
| <b>Redeemable (mandatorily redeemable—Note 7)</b> |                         |                  |   |                  |
| <b>Preferred \$100 par value</b>                  |                         |                  |   |                  |
| 7.45% Series; 546,000 and 564,000 shares ....     | \$ 54,600               | \$ 56,400        | 106.01  | 100.00           |
| 10.60% Series; 380,000 and 400,000 shares ....    | 38,000                  | 40,000           | 110.60  | 102.65           |
| <b>Preferred \$25 par value</b>                   |                         |                  |   |                  |
| 8.375% Series; 1,600,000 shares .....             | 40,000                  | 40,000           | 26.98   | 25.00            |
| 9.75% Series; 1,200,000 shares .....              | 30,000                  | 30,000           | 27.055  | 25.00            |
| <b>Preference \$25 par value</b>                  |                         |                  |   |                  |
| 7.75% Series; 1,360,000 shares .....              | 34,000                  | 34,000           | *   | 25.00            |
|   | <b>196,600</b>          | <b>200,400</b>   |   |                  |
| <b>Less sinking fund requirements .....</b>       | <b>6,950</b>            | <b>1,800</b>     |   |                  |
|   | <b>\$189,650</b>        | <b>\$198,600</b> |   |                  |

\*Not redeemable until October 1, 1981.

# FINANCIAL STATISTICS

|  | 1979  | 1978  |
|--|-------|-------|
| <b>Capitalization ratios:</b>  |       |       |
| Common stock equity .....  | 39.0% | 36.9% |
| Preferred stock .....  | 13.2  | 14.1  |
| Long-term debt .....   | 47.8  | 49.0  |
| <b>Ratio of earnings to fixed charges .....</b>                        |       |       |
| Ratio of earnings to fixed charges and preferred stock dividends ..... | 2.61  | 2.58  |
|  | 2.03  | 1.95  |
| <b>Other ratios—% of operating revenues:</b>                           |       |       |
| Maintenance and depreciation .....                                     | 12.1  | 12.6  |
| Taxes .....  | 13.3  | 14.3  |
| Operating income .....   | 12.8  | 14.4  |
| Balance available for common stock .....                               | 8.5   | 8.8   |
| <b>Ratio of depreciation reserve to gross utility plant .....</b>      |       |       |
| Ratio of mortgage bonds to net utility plant .....                     | 26.3% | 26.2% |
|  | 47.0% | 46.7% |

# ELECTRIC AND GAS STATISTICS

| Electric capability                         |               | Thousands of kilowatts |   |       | 1979 | 1978 |
|---|---------------|------------------------|---|-------|------|------|
| Thermal                                     | At January 1, | 1980                   | % | 1979  |      |      |
| <i>Coal fuel</i>                            |               |                        |   |       |      |      |
| Huntley, Niagara River .....                | 785           | 11                     |   | 785   |      |      |
| Dunkirk, Lake Erie .....                    | 585           | 8                      |   | 585   |      |      |
| <i>Total coal fuel</i> .....                | 1,370         | 19                     |   | 1,370 |      |      |
| <i>Residual oil fuel</i>                    |               |                        |   |       |      |      |
| Albany, Hudson River .....                  | 400           | 6                      |   | 400   |      |      |
| Oswego, Lake Ontario .....                  | 1,200         | 17                     |   | 1,190 |      |      |
| Roseton, Hudson River .....                 | 360           | 5                      |   | 360   |      |      |
| <i>Middle distillate oil fuel</i>           |               |                        |   |       |      |      |
| 20 Combustion turbine and diesel units .... | 354           | 5                      |   | 354   |      |      |
| <i>Total oil fuel</i> .....                 | 2,314         | 33                     |   | 2,304 |      |      |
| <i>Nuclear fuel</i>                         |               |                        |   |       |      |      |
| Nine Mile Point, Lake Ontario .....         | 610           | 9                      |   | 610   |      |      |
| Purchased—firm contract                     |               |                        |   |       |      |      |
| Power Authority—                            |               |                        |   |       |      |      |
| FitzPatrick, Lake Ontario .....             | 154           | 2                      |   | 176   |      |      |
| <i>Total nuclear fuel</i> .....             | 764           | 11                     |   | 786   |      |      |
| <i>Total thermal sources</i> .....          | 4,448         | 63                     |   | 4,460 |      |      |
| <i>Hydro</i>                                |               |                        |   |       |      |      |
| Owned and leased hydro stations (81) .....  | 733           | 10                     |   | 733   |      |      |
| Purchased—firm contracts                    |               |                        |   |       |      |      |
| Power Authority—Niagara River .....         | 1,122         | 16                     |   | 1,122 |      |      |
| Power Authority—St. Lawrence River .....    | 115           | 2                      |   | 115   |      |      |
| Power Authority—                            |               |                        |   |       |      |      |
| Blenheim-Gilboa Pumped Storage Plant ..     | 550           | 8                      |   | 550   |      |      |
| Other .....                                 | 76            | 1                      |   | 76    |      |      |
| <i>Total hydro sources</i> .....            | 2,596         | 37                     |   | 2,596 |      |      |
| <i>Total capability*</i> .....              | 7,044         | 100                    |   | 7,056 |      |      |
|   |               |                        |   |       |      |      |
|   |               |                        |   |       | 1979 | 1978 |
| <i>Electric peak load during year</i> ..... | 5,641         |                        |   | 5,485 |      |      |

\*Available capability can be increased during heavy load periods by purchases from neighboring interconnected systems. Hydro station capability is based on average December stream-flow conditions.

| Electricity generated and purchased (Millions of kw-hrs.) |        |     |        |     |
|---|--------|-----|--------|-----|
|   | 1979   | %   | 1978   | %   |
| <i>Thermal</i>  |        |     |        |     |
| Generated   |        |     |        |     |
| Coal .....  | 7,275  | 20  | 7,016  | 20  |
| Oil .....   | 8,534  | 24  | 8,691  | 25  |
| Nuclear .....   | 3,005  | 8   | 4,467  | 13  |
| Purchased—Nuclear from                                    |        |     |        |     |
| Power Authority .....                                     | 722    | 2   | 886    | 2   |
| <i>Total thermal</i> .....                                | 19,536 | 54  | 21,060 | 60  |
| <i>Hydro</i>  |        |     |        |     |
| Generated .....   | 3,641  | 10  | 3,472  | 10  |
| Purchased from Power Authority .....                      | 8,263  | 23  | 8,563  | 24  |
| <i>Total hydro</i> .....                                  | 11,904 | 33  | 12,035 | 34  |
| <i>Other purchased power—</i>                             |        |     |        |     |
| various sources .....                                     | 4,621  | 13  | 2,118  | 6   |
| <i>Total generated and purchased</i> .....                | 36,061 | 100 | 35,213 | 100 |

| Electric sales (Millions of kw-hrs.)       |             | 1979        | 1978   |
|--|-------------|-------------|--------|
| Residential .....                          |             | 8,269       | 8,127  |
| Commercial .....                           |             | 9,279       | 9,117  |
| Industrial .....                           |             | 12,471      | 12,187 |
| Municipal service .....                    |             | 274         | 276    |
| Other electric systems .....               |             | 3,022       | 2,675  |
|  |             | 33,315      | 32,382 |
| Electric revenues (Thousands of dollars)   |             |             |        |
| Residential .....                          | \$ 357,818  | \$ 319,667  |        |
| Commercial .....                           | 393,173     | 333,862     |        |
| Industrial .....                           | 312,833     | 258,649     |        |
| Municipal service .....                    | 23,832      | 21,515      |        |
| Other electric systems .....               | 83,188      | 59,445      |        |
| Miscellaneous .....                        | 40,224      | 27,175      |        |
|  | \$1,211,068 | \$1,020,313 |        |
| Electric customers (Average)               |             |             |        |
| Residential .....                          | 1,206,469   | 1,197,060   |        |
| Commercial .....                           | 130,119     | 128,481     |        |
| Industrial .....                           | 2,906       | 2,873       |        |
| Other .....                                | 3,189       | 2,257       |        |
|  | 1,342,683   | 1,330,671   |        |
| Residential (Average)                      |             |             |        |
| Annual kw-hr. use per customer             | 6,854       | 6,790       |        |
| Cost to customer per kw-hr. ....           | 4.33¢       | 3.93¢       |        |
| Annual revenue per customer ..             | \$296.58    | \$267.04    |        |
|  |             | 1979        | 1978   |
| Gas sales (Thousands of dekatherms)        |             |             |        |
| Residential .....                          | 51,895      | 54,793      |        |
| Commercial .....                           | 23,415      | 23,734      |        |
| Industrial .....                           | 17,109      | 15,630      |        |
| Other gas systems .....                    | 4,199       | 3,845       |        |
|  | 96,618      | 98,002      |        |
| Gas revenues (Thousands of dollars)        |             |             |        |
| Residential .....                          | \$176,567   | \$158,599   |        |
| Commercial .....                           | 71,139      | 60,794      |        |
| Industrial .....                           | 46,260      | 32,422      |        |
| Other gas systems .....                    | 10,014      | 6,858       |        |
| Miscellaneous .....                        | 1,455       | 1,262       |        |
|  | \$305,435   | \$259,935   |        |
| Gas customers (Average)                    |             |             |        |
| Residential .....                          | 383,617     | 382,691     |        |
| Commercial .....                           | 29,009      | 28,451      |        |
| Industrial .....                           | 525         | 522         |        |
| Other .....                                | 2           | 2           |        |
|  | 413,153     | 411,666     |        |
| Residential (Average)                      |             |             |        |
| Annual use per customer (dekatherms) ..... | 135.3       | 143.2       |        |
| Cost to customer (per dekatherm) .....     | \$3.40      | \$2.89      |        |
| Annual revenue per customer ..             | \$460.27    | \$414.43    |        |
| Maximum day gas sendout (dekatherms) ..... | 750,666     | 655,408     |        |

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Whiteface Mountain and other rugged Adirondack peaks rise in distance as Niagara Mohawk line mechanic works on new 115,000-volt line built to meet energy demands of 1980 Olympic Winter Games at Lake Placid. Construction of 10-mile circuit, achieved in only a few months time, was termed "spectacular accomplishment" in report by N.Y. State Public Service Commission.

