Effective International Supplier Oversight

John Larson, NUPIC (NPP)

Where do we start?

- “All generalities, including this one, are mostly false.”

The Basics

- Communication
- Culture
- Codes
- Conclusions

NUPIC Process

- Focus for International Audits on
- Communication
- Codes

Communication

Communication

- The imparting or interchange of thoughts, opinions, or information by speech, writing, o signs.
- Tell your audience what you're going to tell them, tell them, and then tell them what you told them

Translators

Oversight Professionals who Translate

vs.

Professional Translators

Take the “Missouri Approach”

. . .

“SHOW ME”

Culture

si fueris Rōmae, Rōmānō vīvitō mōre; si fueris alibī, vīvitō sicut ibi

Other interpretations

ta seden dit man kommer (take to the custom from where you're at - Swedish)

kiedy wpadłeś między wrony, musisz krakać jak i one (you fall among crows, you should croak like them – Polish)

с волками жить — по-волчьи выть (to live amongst wolves, you should howl like a wolf – Russian)

"You're not from aroun
here, are you?" (USA

Its different over there

- Human Rights
- Labor Standards
- Environment
- Corruption

Be a follower

- Dress
- Working hours
- Socializing

Through another's eyes …

O would some power the gift to give us to see
urselves as others see us."

Robert Burns

Travel Safety

ttp://travel.state.gov

Personal Safety

Behavior Restraint

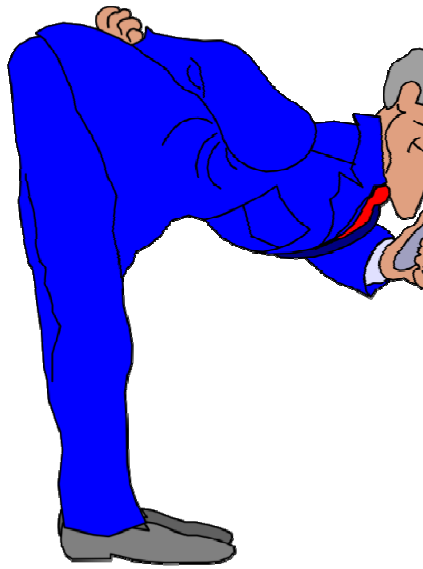
Corporate Security

Credit Cards

odes and
tandards

oto, we're not
Kansas
ymore!

How to conclude

- Write it down
- Share it
- Read it together

Questions?