

RGP Home Page	Demographics	Labor Force	Transportation	Economic Facts	Taxes	Utilities	Finance/Incentives	Environment
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Economic Factors:

Located in the heart of the industrial Midwest, Northwest Ohio has built a strong manufacturing base in glass, plastic, primary metal and fabricated metal products, as well as automotive assembly and parts production.

Toledo's central location to major Midwest cities such as Chicago, Pittsburg, Detroit, Cleveland, Cincinnati, Indianapolis, Columbus, St Louis, Buffalo and Toronto, coupled with its world class transportation infrastructure, gives it unparalleled access to the Midwest market. Located at the crossroads of Interstate 75, 80 and 90, the Northwest Ohio region is within a day's drive of nearly half the U.S. and Canadian industrial markets and is ideally situated for businesses to reach customers and suppliers throughout the Midwest.

That access to the Great Lakes, combined with the region's international cargo hub, and one of the leading rail centers in the country, makes Northwest Ohio a global platform for doing business anywhere in the world.

State and Local Business Climate

Industries that historically have supported the area include farming, industrial production, transportation and warehousing. A strong agricultural base - fostered by farming communities that harvest corn, wheat, soybeans, tomatoes, pickles, and more - has promoted the growth of food production, distribution and transportation throughout the region. The region's industries include both small and large companies, all supported by highly trained workers.



U.S. Census Bureau

Regional Growth Partnership

Economic Profiles by County	Defiance	Paulding
	Erie	Sandusky
	Fulton	Seneca
	Henry	Williams
	Lucas	Wood
	Ottawa	

Toledo MSA comprises, Lucas, Fulton, Wood and Ottawa Counties
Ottawa County was officially added to the Toledo MSA June 2003

[Economic Profile, Toledo MSA](#)

[Economic Profile City of Toledo](#)

[Economic Profile 11 County Region](#)

2009 FORTUNE 500 FIRMS IN NORTHWEST OHIO

(With Rank; Excluding Retail Operations/Facilities)

Aramark (198)	Fifth Third Bancorp (302)	NorfolkSouthern (256)
Archer Daniels Midland (27)	FirstEnergy (194)	Owens Corning (442)
Berkshire Hathaway (13)	General Electric (5)	Owens-Illinois (326)
Campbell Soup (309)	General Motors (6)	Parker Hannifin (221)
CC Media Holding (Clear Channel) (372)	H.J. Heinz (267)	Pfizer (46)
ConAgra Foods (188)	Honeywell International (63)	PNC Financial Services (Nat.City) (278)
Crown Holdings (312)	Illinois Tool Works (148)	Praxair (249)
CSX (240)	International Business Machines (14)	Sunoco (41)
Cummins (181)	Johnson Controls (58)	United Parcel Service (43)
Dana Holding (316)	KeyCorp (382)	USG (501)

Delphi (121)	Lear (195)	Walgreen (36)
FedEx (59)	Newell Rubbermaid (387)	Whirlpool (133)
	NiSource (289)	

Fortune 500 companies headquartered in the Toledo MSA include Dana Corporation, Owens Corning and Owens-Illinois. The Andersons, Faurecia Exhaust Systems, Libbey, Inc., Libbey Owens Ford, HCR Manor Care, Pilkington North America are some of the other major publicly held corporations that are headquartered in the Toledo MSA. Some of the large privately held companies located in the Toledo MSA include Block Communications, Heidtman Steel Products, Inc. and Therma-Tru Corporation.

Diversification of Industry

Northwest Ohio represents the center of many major manufacturing industries in the U.S. The diverse industrial base in northwest Ohio has aided the steadily manufacturing employment growth. In addition, the service industry has seen growth within the past five years and is predicted to keep growing.

[Manufacturing Establishments](#) (Map)

Manufacturers by Employee Size - Northwest Ohio

<i>Employee Ranges by County</i>	0-9	10-19	20-49	50-99	100-249	250-499	500-999	1000 +	Total
Fulton	50	19	23	11	12	3	1	1	120
Lucas	344	131	145	66	38	11	2	5	742
Ottawa	48	11	17	7	3	1	2	0	89
Wood	97	49	50	27	24	6	4	1	258
Toledo MSA	539	210	235	111	77	21	9	7	1,209
Defiance	33	5	11	8	3	1	2	1	64
Erie	63	30	33	9	8	3	1	0	147
Henry	31	11	14	2	2	1	1	0	62
Paulding	13	9	7	4	6	1	0	0	40
Sandusky	68	23	17	12	10	6	2	0	138
Seneca	51	11	19	12	12	4	2	0	111
Williams	61	22	26	19	16	9	0	0	153
NW OH Totals	859	321	362	177	134	46	17	8	1,924

Source: Ohio Harris Manufacturer's Directory, July 2009

Manufacturing Process Available in Northwest Ohio

NAICS Code	Type of Manufacturer	Total # of Employees	Total # of Companies	1 - 19 employees	20 - 49 employees	50 - 99 employees	100 - 249 employees	250 + employees
311	Food mfg	8,601	151	90	26	11	13	11
313	Textile mills	836	6	2	1	0	1	2

321	Wood products mfg	1,042	35	24	5	4	2	0
322	Paper mfg	1,363	25	9	7	4	5	0
323	Printing & publishing	2,180	117	94	12	6	5	0
324	Petroleum & coal products	1,649	18	13	0	1	2	2
325	Chemical mfg	2,551	56	26	16	7	6	1
326	Plastic & rubber products mfg	12,165	109	33	22	17	20	17
327	Nonmetallic mineral product mfg	7,285	86	40	20	10	7	9
331	Primary metal mfg	3,208	41	20	7	5	4	5
332	Fabricated metal products mfg	12,872	350	205	72	41	27	5
333	Machinery mfg	8,654	204	123	41	17	16	7
334	Computer & electronic product mfg	1,237	34	20	4	7	3	0
335	Electrical equipment appliance & component mfg	3,585	25	10	5	2	3	4
336	Transportation equipment mfg	21,724	82	28	14	12	13	15
337	Furniture & related product mfg	4,133	56	35	11	4	4	2
339	Misc. mfg industries	2,146	79	60	8	5	6	0
	Totals	95,231	1,474	832	271	153	137	80

Source: County Business Patterns

Other Industries Available in Northwest Ohio

NAICS Code	Industry	Total # of Employees	Annual Payroll (\$000)	Total # of Establishments	1 - 49 Employees	50 - 249 Employees	250 + Employees
23	Construction	20,484	\$856,566	2,295	2,241	51	3
42	Wholesale Trade	17,183	\$641,955	1,303	1,244	57	2
44 - 45	Retail Trade	55,623	\$1,016,986	3,831	3,630	182	19
445	Food & Beverage Stores	11,468	\$166,177	503	439	58	6
452	General Merchandise	12,277	\$175,712	169	111	46	12
48 - 49	Transportation & Warehousing	9,098	\$305,928	747	711	34	2
51	Information	6,622	\$236,104	349	323	23	3
52	Finance & Insurance	12,283	\$465,475	1,452	1,419	29	4
53	Real Estate, Rental & Leasing	4,864	\$108,283	788	780	8	0
54	Professional, Scientific & Technical	16,274	\$594,748	1,713	1,666	42	5
55	Management	8,644	\$627,651	174	131	35	8
56	Administrative Support	28,724	\$503,526	1,051	954	86	11
61	Educational Services	5,749	\$110,345	227	199	24	4
62	Health Care & Social Assistance	63,183	\$2,044,963	2,262	2,084	146	32
71	Art, Entertainment & Recreation	5,599	\$89,008	406	384	20	2
72	Accommodation & Food Services	38,231	\$394,074	2,217	2,058	157	2
81	Other Services	21,328	\$348,749	2,800	2,757	41	2
	Totals	313,889	\$8,344,361	20,581	24,562	935	99

Source: County Business Patterns

Market Access

Market Access within 250 and 500 Miles

U.S. Industrial Markets

Percentage of U.S. Industrial Markets	Within 500 Miles (800 km)	Within 250 Miles (400 km)
<i>Proximity to Northwest Ohio</i>	<i>2nd Day Service</i>	<i>1 Day Service</i>
Car & Truck Assembly Plants	77%	39%
Primary Metals	64%	39%
Transportation Equipment	55%	36%
Machinery (except electrical)	55%	20%
Rubber & Plastic Products	54%	22%
Fabricated Metal Products	52%	29%
Canadian Industrial Markets	47%	25%
Electric & Electronic Equipment	44%	17%
Food & Kindred Products	43%	38%

U.S. Consumer Markets

Percentage of U.S. Consumer Markets	Within 500 Miles (800 km)	Within 250 Miles (400 km)
<i>Proximity to Northwest Ohio</i>	<i>2nd Day Service</i>	<i>1 Day Service</i>
Total Area Population	93,860,000	37,050,000
% of U.S. Population	38%	15%
% of U.S. Retail Sales	37%	14%
% of Effective Buying Income (U.S.)	39%	15%
% of Effective Buying Income (Canada)	38%	25%

Major Employers

Major Manufacturing Employers in Northwest Ohio

Manufacturing Employer	Nature of Activity	City, County	2009 Total Employment
Whirlpool Corp.	Laundry Equipment Mfg.	Clyde, Sandusky	3,000
G.M. Corp./Powertrain Division ** Defiance plant - 1,542 & Toledo plant - 1,382	Automotive Mfg.	Defiance, Defiance Toledo, Lucas	2,924
Sauder (HQ) ** Sauder Woodworking - 2,066 & Sauder Mfg. - 288	Furniture & Cabinet Mfg.	Archbold, Fulton Stryker, Williams	2,354
Chrysler Holdings ** Toledo Jeep - 1,511 & Perrysburg plant - 750	Automotive Mfg.	Toledo, Lucas Perrysburg, Wood	2,261
The Andersons, Inc. (HQ)	Grain Storage, Process & Retail	Maumee, Lucas	1,793
ACH, LLC (formerly Visteon & Ford)	Automotive Parts	Margaretta Twp., Erie	1,660
Campbell Soup Co.	Food Processing	Napoleon, Henry	1,500
Kyklos Bearing International (former Delphi)	Automotive Parts Mfg.	Perkins Twp., Erie	1,091
Libbey, Inc. (HQ)	Glass Mfg.	Toledo, Lucas	1,047
Johns-Manville ** Waterville plant - 412 & Defiance plant - 600	Fiberglass Mfg.	Waterville, Lucas Defiance, Defiance	1,012
Owens-Corning (HQ)	Glass Mfg.	Toledo, Lucas	950
Honeywell International	Spark Plug Mfg.	Fostoria, Seneca	865
Dana Corp. (HQ)	Automotive Parts Mfg.	Toledo, Lucas	850
International Automotive Components (former Lear) ** Wauseon plant - 576 & Fremont plant - 200	Automotive Interior Systems	Wauseon, Fulton Fremont, Sandusky	776
Lear Seating	Automotive Hardware	Huron, Erie	750
Defiance Metal Products Co.	Metal Stamping	Defiance, Defiance	733
Owens-Illinois, Inc. (HQ)	Glass Mfg.	Perrysburg, Wood	723
American Standard, Inc.	Plumbing Fixtures	Tiffin, Seneca	700
First Solar LLC	Solar Cell Mfg.	Perrysburg, Wood	700
Tenneco Automotive, Inc. ** Milan plant - 205 & Napoleon plant - 450	Automotive Parts Mfg.	Milan, Erie Napoleon, Henry	655
BP Oil Co.	Petroleum Refiner	Oregon, Lucas	600
Johnson Controls ** Battery plant - 327, Dashboard plant - 155, Service - 30	Battery & Auto Parts Mfg.	Holland, Lucas Northwood, Wood	512
Sunoco	Petroleum Refiner	Toledo, Lucas	500
Brush Wellman, Inc.	Beryllium Mfg.	Elmore, Ottawa	463
Heinz USA	Food Processing	Fremont, Sandusky	460
NSG Pilkington	Glass Mfg.	Toledo, Lucas	458
Spangler Candy Co.	Candy Products Mfg.	Bryan, Williams	453
Interstate Brands Corp.	Bread Mfg.	Northwood, Wood	450
Ameriwood Industries	Furniture Mfg.	Tiffin, Seneca	435
OMMC/Division of Hyundai Mobis	Jeep Supplier	Toledo, Lucas	430
Norplas, Inc.	Assemblies Mfg.	Northwood, Wood	420
Toledo Molding & Die, Inc.	Injection & Blow Molded Components Mfg.	Toledo, Lucas Tiffin, Seneca	410
Alex Products	Aluminum Bldg. Products Mfg.	Ridgeville Corners, Henry	400
Freudenberg-NOK	Packaging Facility	Milan, Erie	400

Rudolph-Libbe Co.	General Contractors	Walbridge, Wood	400
Revere Plastics, Inc. (former Titan Plastics)	Injection Molded Plastics	Clyde, Sandusky	390
Cooper Standard Automotive Group	Hose, Tubing & Seal Mfg.	Bowling Green, Wood	375
North Star BlueScope Steel	Steel Mfg.	Delta, Fulton	350
Crown Battery Mfg.	Storage Battery (Wet Cell)	Fremont, Sandusky	340
Midwest Stamping	Metal Stamping	Edgerton, Williams	340
Equity Group Ohio Division	Food Mfg.	North Baltimore, Wood	326
Style-Crest, Inc.	Fiberglass Steps, Vinyl Siding	Fremont, Sandusky	315
Frostbite Brands, Inc.	Frozen Food Mfg.	Toledo, Lucas	310
Titan Tire Corp.	Tire Mfg.	Bryan, Williams	310
JCIM (former Plastech)	Plastic Mfg.	Bryan, Williams	305
Allied Moulded Products, Inc.	Electrical Box Mfg.	Bryan, Williams	300
Atlas Industries	Crankshafts	Fremont, Sandusky	300
Calphalon Corp.	Alum. Cookware Mfg.	Perrysburg, Wood	300
Chase Brass & Copper Co., Inc.	Brass Mfg.	Montpelier, Williams	300
TKA Atlas, Inc.	Engine Mfg.	Fostoria, Seneca	300
PolyChem Corp./Evergreen Plastics	Recycle Plastic Products	Clyde, Sandusky	290
Ply Gem/Great Lakes Windows	Window Mfg.	Walbridge, Wood	288
JH Routh Packing Co.	Food Processing	Sandusky, Erie	280
FMC Foodtech, Inc.	Food Processing Equipment	Sandusky, Erie	260
ICI Paints/The Glidden Co.	Chemical Coatings	Huron Twp., Erie	260
Eaton Inoac Co.	Plastic Auto Parts Mfg.	Fremont, Sandusky	250
JBT Corp. (former Stein, Inc.)	Conveyers	Sandusky, Erie	245
Bil-Jax, Inc.	Scaffolds Mfg.	Archbold, Fulton	240
Power & Sons	Auto Parts Mfg.	Montpelier, Williams	240
Defiance Precision Products	Machine Shops	Defiance, Defiance	238
USG Corp./US Gypsum Co.	Building Material Mfg.	Gypsum, Ottawa	222
CertainTeed Corp.	Roofing Materials	Milan Twp., Erie	220
Electro Prime, Inc.	Electrodeposition Painting	Toledo, Lucas	220
J.M. Smucker (former General Mills)	Food Processing	Toledo, Lucas	212
Kuka	Jeep Supplier	Toledo, Lucas	210
Old Castle Glass	Tempered Glass	Perrysburg, Wood	208
Seneca Wire & Manufacturing	Carbon/Alloy Spring Mfg.	Fostoria, Seneca	200
Parker-Hannifin Corp.	Fluid Power Pumps	Defiance, Defiance	198

Source: RGP, April 2009

Major Non-Manufacturing Employers in the Toledo MSA

Other Major Employers (Service)	Nature of Activity	2009 Employment
ProMedica Health Systems	Medical Facilities	9,810
** ProMedica Health Systems created in 1998 after merger of Bay Park Community Hospital, Children's Medical Center, Flower Hospital, Toledo Hospital, Goerlich Center, Caring Home Health Services, Lake Park, ProMedica Paramount & Promedica Physician Support and corporate offices		
University of Toledo	University & Hospital	8,608
Mercy Health Partners	Medical Facilities	6,675
** Mercy Health Partners includes the Mercy Campus, St. Anne Mercy Hospital, St. Charles Mercy Hospital, St. Vincent Mercy Medical Center and Life Star		
Bowling Green State University	University	5,400
Toledo Public Schools	Education	4,500
Lucas County	Government	3,934
Kroger, Inc.	Retail Grocery	2,747
City of Toledo	Government	2,745
Wal-Mart	Retail	2,320
State of Ohio	Government	2,286
Lott Industries	Packaging Services	1,897
Owens Community College	Education	1,780
United Parcel Service	Mail Service	1,776
Firelands Regional Medical Center	Medical Facility	1,750
HCR Manor Care	Health Care Services	1,736
Meijer, Inc.	Retail Grocery	1,586

St. Lukes Hospital	Hospital	1,500
Toledo Edison Co., A FirstEnergy Co.	Public Utility	1,471
Wood County	Government	1,212
Bennett Enterprises	Restaurants/ Hotels	1,100
U.S. Postal Service	Postal/Government	1,011
Erie County	Government	980
Washington Local Schools	Education	950
Walgreen's Distribution Center	Distribution	875
CSX Corp.	Transportation	775
BAX Global	Freight Forwarders	770
Wood County Hospital	Medical Facility	762
Kalahari Resort	Hotel/Water Park	750
YMCA Of Greater Toledo	Organization	729
Toledo Clinic, Inc.	Medical Clinic	706
Sandusky City Schools	Education	650
Sunshine, Inc.	Children's Home	650
Ottawa County	Government	625
Ohio Veterans Home	VA Retirement Home	615
TNS	Market Research	614
Fifth Third Bank	Financial Institution	606
Buckeye CableSystem	Cable Television	600
SSOE	Archit. Design Planners	578
Home Depot	Retail	575
Huntington Bank	Financial Institution	560
FedEx Ground	Mail - Ground Service	550
Home Depot	Retail	524
Lowes	Retail	505
Gladieux Corp.	Food Service	500
KeyBank	Financial Institution	500
Medical Mutual of Ohio	Insurance Company	500
Norfolk/Southern	Transportation	500
Anne Grady Center	Mentally Handicapped	492
Toledo-Lucas County Public Library	Library	481
Maritz Research	Public Opinion Research	475
Target	Retail	467
United Collections	Customer Service	463
Toledo Zoological Society	Zoo	460
The Blade	Newspaper	452
Continental Secret Service Bureau	Security Service	450
Luther Home of Mercy	Mentally Handicapped	436
J.C. Penney Co., Inc.	Retail	428
National City Bank	Financial Institution	419
Defiance Regional Medical Center	Medical Center	400
Cedar Point	Amusement Park	390/4,500 Seasonal
HB Magruder Memorial Hospital	Hospital	386
Omni Source Corp.	Scrap Metal Recycling	372
AT&T	Public Utility	350
Defiance Clinic	Medical Clinic	325
City of Maumee	Government	324
Harbor Behavioral Health Care	Social Service Organization	312
K-Mart	Retail	291
City of Oregon	Government	289
Toledo Building Services	Janitorial Services	285
CMC Group, Inc.	Offset Printing	280
Perkins School System	Education	263
City of Sandusky	Government	258/39 Seasonal
Port Clinton Exempt Village Board of Education	Education	245
Giant Eagle	Grocery Grocery	240
Great Bear Lodge	Hotel/Water Park	240/100 Seasonal
Providence Care Centers	Medical Facilities	240
Benton-Carroll-Salem Local Board of Education	Education	230
Dillard's	Retail	220

	Retail	220
Charter One Bank	Financial Institution	200
Columbia Gas of Ohio	Public Utility	184
YRC (formerly Roadway Express)	Trucking Company	181

Source: RGP, April 2009

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e-mail webteam@rgp.org
Phone 419.252.2700