

	Nuclear Regulatory Commission	
	Exhibit # - AES000035-MA-BD01	
	Docket # - 07007015	
	Identified: 01/25/2011	
Admitted: 01/25/2011		Withdrawn:
Rejected:		Stricken:

Exh. AES000035

## JEAN-LUC PALAYER – RESUME – January 2011

### Experience Summary

Currently the Director for Business Analysis and Systems for AREVA Enrichment Services, I have a decade of experience in the nuclear industry, all with AREVA. I hold a Master's Degree in Engineering and Management from the Higher National School of Mines of Saint-Etienne, France. I am also attending the Global Executive MBA program of Georgetown University. My graduation is scheduled in May 2011.

I began my career in 1999 as Sales and Marketing Manager for AREVA in South-Korea. For three years, I finalized long-term contracts and developed an efficient representative network and after-sales service for one AREVA Business Unit. In 2002, I was appointed Business Manager for the Asian Front-End Market for AREVA NC (Nuclear Cycle) Headquarters in France. In addition, AREVA NC Management asked me to develop the Reprocessed Uranium recycling strategy. In 2003, I was tasked with overall responsibility for leading AREVA NC efforts in developing a recycling solution for its customers, and for managing AREVA NC's local network in Asia.

In 2007, I moved to the U.S. and have assumed responsibilities for defining and implementing business strategy, evaluating the Eagle Rock investment and pursuing sources of funding. In this position, I report directly to Sam Shakir, President and CEO of AREVA Enrichment Services.

### Professional Experience

#### AREVA Enrichment Services Operations LLC

##### 2007 – Present. Director, Business Analysis and Systems

*Business and Project Planning:* develop the business plan and the financial model. Integrate the cost estimates. Define the functional specifications of the plant and uranium management flows.

*Financing:* develop financial structure of the investment and pursue sources of funding, including the loan guarantee program from the U.S. Department Of Energy.

*Commercial Activities:* implement the commercial plan with the Sales and Marketing Division of AREVA US. Approve contractual terms related to pricing and production.

*Uranium Supply Chain:* define the Eagle Rock Uranium supply chain integrated with the other AREVA plants and the front-end facilities in America. Determine Natural Uranium, Enriched Uranium and Depleted Uranium inputs and outputs of Eagle Rock.

*Systems and Processes:* develop and implement the information system plan for AREVA Enrichment Services (accounting, financial control, purchasing, project management, HR management, payroll...). Perform risk assessment and SWOT analysis.

#### AREVA NC Headquarters, France

##### 2003 – 2007, Business Manager, Reprocessed Uranium Recycling Project and Asia

### Education and Training

**Global Executive MBA, Georgetown University** (Washington D.C., USA), 2009/2011

Introduction to Chinese, the Japanese Institute (France), 2006/2007

Customer Recognition, AREVA University (France), 2005

Nuclear Material Transportation, AREVA University (France), 2004

Corporate Finance, HEC Management School (France), 2003

Radioactive Contamination Monitoring, AREVA Canberra (USA), 2001

**Master's Degree - Engineering and Management**, Higher National School of Mines of Saint-Etienne (France), 1999

Korean Language, Busan University of Foreign Studies (Korea), 1998

Business German Certificate, Goethe Institute, 1997

*Reprocessed Uranium Investment Project Lead:* defined the project scope and the functional specifications for the Reprocessed Uranium industrial solution, including conversion plant, enrichment module and tails deconversion plant. Prepared and negotiated offers for the recycling of Reprocessed Uranium with Utilities in Europe and Asia.

Defined commercial strategy for the AREVA NC Business Units in Asia. Signed consulting agreement with the Korean Utility on the fuel cycle. Managed AREVA NC's local offices and sales representatives in Asia.

## **2002 – 2003, Business Manager, Reprocessed Uranium Services and Front-End Sales in Asia**

Lead the AREVA Reprocess Uranium working group. Proposed innovative solutions for the management of Reprocessed Uranium to Utilities in Europe.

Negotiated and finalized contracts for the supply of Uranium, Conversion and Enrichment services to Asian Utilities.

## **AREVA Korea (formerly COGEMA Korea)**

### **1999 – 2002, Sales and Marketing Manager**

Defined the Korean Uranium and Enrichment markets for AREVA NC. Negotiated and finalized several contracts for the supply of Uranium and Enrichment services.

Defined the marketing plan and the commercial strategy for the Nuclear Measurement Business Unit, including establishing an efficient agent network and after-sales service.

## ***Internships***

### **Bureau Veritas, Korea, 1998 (5 months), Marine Surveyor**

Inspected the construction of two LNG carriers and two chemical tankers. Performed non-destructive tests and visual inspections. Issued orders for repair. Was trained in naval architecture.

### **Geismar, France and Korea, 1998 (3 months), Business Analyst**

Developed a comprehensive analysis on the Korean market of rail equipment. Proposed exportation strategy to Geismar (French supplier of rail equipment).

### **DAEWOO Institute of Advance Engineering, Korea, 1997 (4 months), Research Assistant**

Developed hybrid electrolytes for Lithium battery and measured their performance. Proposed most effective electrolyte solutions to Daewoo.

## ***Affiliations, memberships, community activities***

**Alumni Association** of the Higher National School of Mines of Saint-Etienne.

## ***Personal interests***

**Traveling:** visited 30 countries on five continents.

**Sports:** skiing, soccer.