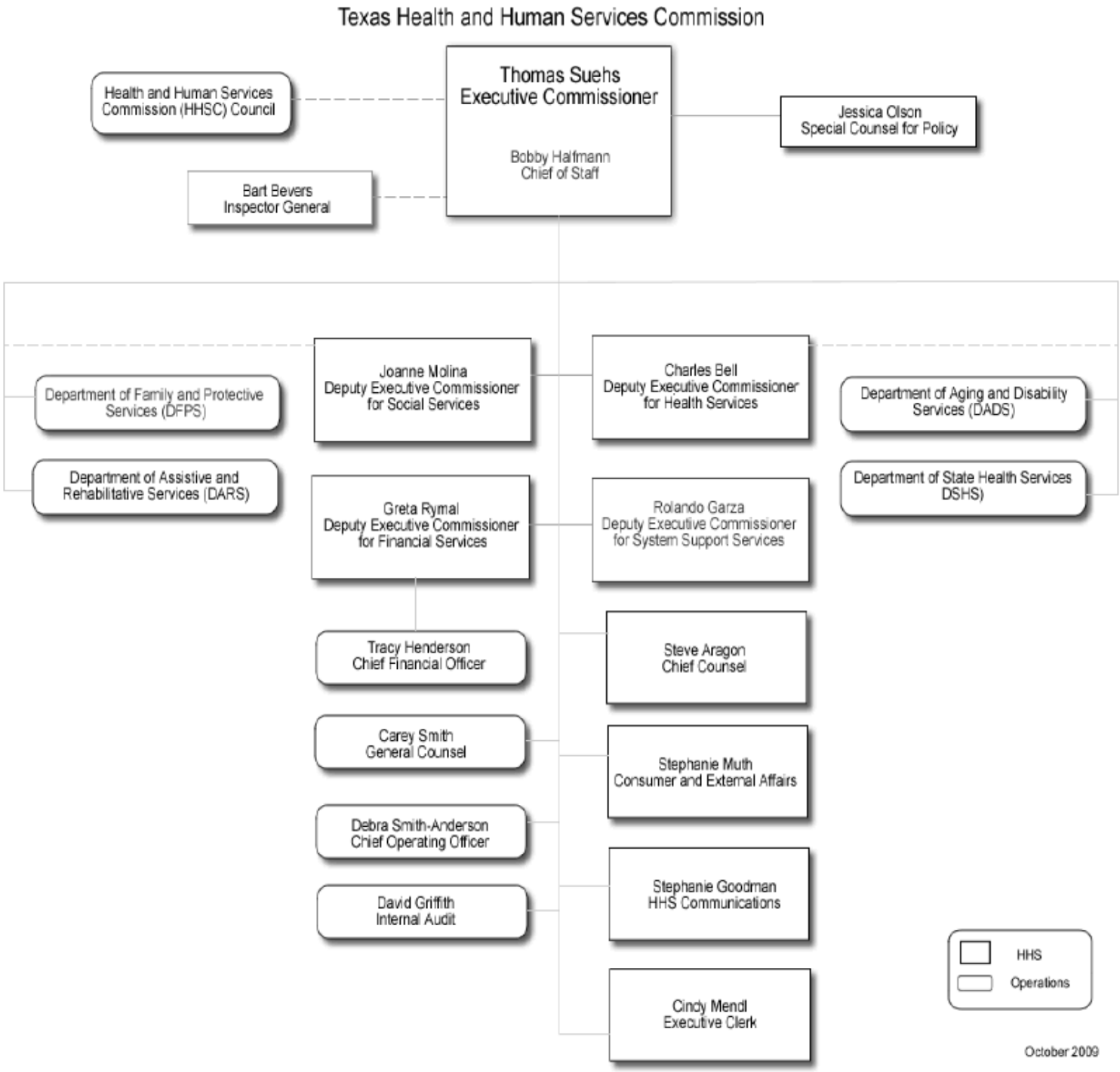Appendix B-1 Question 2(a)