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Economic Development Office

Orange County, Virginia

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Business Community Overview

Agribusiness retains a primary role in local commercial vitality. Promoting innovative and flexible use of our fertile land and optimum growing conditions is a cornerstone of local agricultural practice.

- Battlefield Farms supplies flowers and bedding plants to the lawn and garden market.

Orange County is the top producer of grapes in Virginia, and is

- home to two major wineries, Horton and Barboursville Vineyards.

- St. Gabriel Laboratories, specializes in natural pesticides and herbicides that have no adverse impact on the environment.

Manufacturing has played a significant role in the local economy for over 80 years when the predecessor of American Woodmark began creating quality wood products in 1921. Orange County is home to several nationally recognized industry leaders in such diverse sectors as:

- Periodicals (American Press)
- Plumbing Tools (RIDGID Products)
- Production Molding (Zamma Corporation)
- Hard Cover Books (Von Holtzbrinck Publishing Services)
- Rocket Propulsion Systems (Atlantic Research)

Other firms include Blue Hole Canoes, Automated Production Machinery, Christy Linens, Matt's Supreme Cones, General Shale Bricks, MSAG Data Consultants, R&J Slots, and Orange Steel Roofing.

The county is well represented for the Information Age by several Internet development companies, including Gemlink and Magnet1 Internet Systems.

Major employers of the county (over 25 employees) are listed below.

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Major Area Employers

FIRM	PRODUCT	EMPLOYEES
A, B, & C Group	Direct Marketing	123
American Press, Inc	Printer-Periodicals & Catalogs	198
American Woodmark Corp.	Cabinet Components	289
Battlefield Farms, Inc	Bedding & Holiday Plants	160
Central Virginia Newspapers, Inc.	Newspaper Publishing, Printing	34
Quor Tech	Telephones and parts	42
General Shale	Brick	75
Klockner/Intertrans Carrier Co.	Motor Carrier / Distribution Center	81
MSAG Data Consultants, Inc.	Computer Mapping	26
RIDGID Products	Plumbing / Drain Equipment	192
Von Holtzbrinck Publishing Services	Book Distribution Center	315
Zamma Corp.	Molding & Furniture Components	105

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Semi-Annual Existing Business Report

Number of Businesses Categorized by Amount of Employees

Source: Survey Conducted by the Orange County Office of Economic Development

<u># of Employees</u>	<u>1-</u>	<u>5-</u>	<u>10-</u>	<u>15-</u>	<u>30-</u>	<u>45-</u>	<u>70-</u>	<u>≥ 100</u>	<u>Total Businesses</u>
June 2001	4	9	14	29	44	69	99	8	249 businesses
<i>380 Businesses Contacted</i>									
December 2001	133	76	25	33	9	5	6	7	294 businesses

383 Businesses Contacted

December 2002	170	100	28	31	10	6	5	8	358 businesses
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401 Businesses Contacted

June 2003	180	100	28	32	10	6	5	8	369 businesses
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412 Businesses Contacted

December 2003

420 Businesses Contacted	216	98	28	31	13	5	6	8	405 businesses
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June 2004

434 Businesses Contacted	204	104	28	30	13	5	6	8	398 businesses
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Semi-Annual Comparison of Employee Growth for Major Businesses

Source: Survey Conducted by the Orange County Office of Economic Development

Company Name	June 2003	December 2003	June 2004	December 2004
AB&C Group (Lori Tyndall, 672-7190)	117	128	123	
American Press (Tess Schlemmer, 832-2253)	214	209	198	
American Woodmark (Karen Boxley, 672-3707,x226)	293	302	289	
APM, Inc. (John Threlkeld, 832-0835)	19	21	20	
Barboursville Vineyards (Luca Paschina, 832-3824)	44	30	45	
Battlefield Farms (Jerri LaMaye, 854-6485)	118	111	160	
QuorTech Solutions (672-5017)	43	42	42	
General Shale (Karen Gibson, 832-2293)	50	69	75	
Horton Cellars (Dennis Horton, 832-7440)	25	20	30	
Klockner Intertrans (Becky DeHart, 832-7615)	73	78	81	
Mike's Glass & Mirror (Mike Willis, 672-2626)	38	30	28	
PBM Products (Jessica Neal, 832-3282x256)	85	86	71	
RIDGID Products (Jennifer Morris, 672-8228)	194	192	192	
VHPS (Pat Hall, 672-7609)	287	287	315	
Zamma (Louise Workman, 672-5200)	90	72	105	
Hafner (Linda Lewis, 832-2261x3452)	56	71	80	
St. Gabriel Laboratories (Gina Graves, 672-0866)	15	15	15	
Source: Survey Conducted by the Orange County Office of Economic Development				

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