# RAS 6051 50-390-CIVP et. al. PERFORMANCE PLANNING AND EVALUATION Joint Exhibit 30 - Rect 4/30/103

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#### PERFORMANCE PLANNING AND EVALUATION FOR MANAGERS

#### FOUR PRIMARY OBJECTIVES

(1) Improve quality and productivity by effectively defining, managing and evaluating accountabilities reflected in the position description.

(2) Ensure that management job performance supports the achievement of corporate goals and objectives within the highest standards of excellence.

(3) Provide a planning tool for training management employees to do their current jobs better. (4) Create a means of identifying candidates for future leadership roles.

#### KEY ELEMENTS IN THE PROCESS

The Performance Planning and Evaluation (PPE) process involves these key elements in a continuous annual cycle: Performance Planning, Performance Management, Performance Evaluation, and Performance Development.

#### 1. Planning

At the beginning of the Performance Planning and Evaluation cycle (annually in October) each management employee will meet with his/her supervisor and jointly identify four to six accountabilities (objectives) for which that management employee will be held responsible during the coming review period. The supervisor and management employee will also define together what measure, standards, or descriptions will be used in assessing how well the work is being performed, and the expected results. The position description is significant because it becomes the cornerstone against which performance is measured.

#### 2. Management

Performance Management formatimes referred to as monitoring) means continuous day-to-day, week-to-week, communication between the supervisor and an analysis and progress on individual development. It is an information feedback and coaching process involving the observation of work and results. A minimum of one review must be held quarterly and documented. Each management employee receives an interim performance rating at the end of every quarter, reflecting accomplishments, the extent to which progress is being made in work and development activities, and how well management skills (performance factors) are being utilized.

#### 3. Evaluation

At the end of the Performance Planning and Evaluation cycle (annually in September) supervisors evaluate each of their M-Schedule employees with regard to Accountabilities, Performance Factors, and renformance Development Activities for the whole year. One overall performance rating is given at this time. The appraising manager should come to a decision regarding the overall rating based on his or her perspective of the employee's performance during the whole year.

#### 4. Development

Development activities are integral to management employees achieving their maximum potential. Developmental needs are first identified during the evaluation phase of the cycle as areas needing improvement or opportunities for growth. After developmental needs have been jointly identified by the supervisor and the management employee they are translated into action plans and monitored, with appropriate changes, throughout the next review cycle.

#### RATING DEFINITIONS USED DURING QUARTERLY AND ANNUAL EVALUATIONS

	•			
Unacceptable Performance	Adequate Performance	Solid   Performance	Superior Performance	Exceptional Performance
Does not meet expecta- tions. Failing to meet basic requirements of the position. Hanage- ment action necessary.	Performs similar to break-in period on new	fully competent per- formance. Consistently meets expectations in a timely/quality manner. Considered a valuable employee contributing well to the success of the organization.	Performance which clearly and substantially exceeds expectations for major areas of position. Contributes significantly to work group productivity. Highly effective in many key areas.	Sustained extraordinary performance which far exceeds expectations and significantly adds to work group performance in caress of peer contribution. Ach evablut seldom attained performance.

## PERFORMANCE PLANNING/PERFORMANCE MANAGING/ANNUAL EVALUATION (Section 1)

dentified jointly by employee and supervisor. ACCOUNTABILITIES		/	Reviewed jointly by employee and supervisor.  ACTUAL RESULTS
) four as als males antivities assists			ACTUAL RESULTS
t four to six major activities, ongoing ponsibilities, and/or special objectives lected in the position description. (Use itional paper if necessary.)	Develop specific, measu for each accountability	rable results or objective.	Copy this form and review the progress made in meeting the expected results on a periodic basis. (A minimum of one review must be held quarterly and documented.)*
support the plant in the restart of ts 1 and 2 in the area of Chemistry.			
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	time ducing the review cur	le, developmental ne	eds should be identified and translated into an
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#### PERFORMANCE FACTORS (OBSERVED) FOR ALL MANAGEMENT EMPLOYEES (Section 2-A)

dentifying issues and continuity problems, relating and content of the content of	Check One		(Section 2-A)	Performance Factors describe accomplishing job responsibil	how amployees go about
Remerating and/or recognizing maginative techniques or recative solutions to introduce sew methods, concept, and processes.  Rarely introduces new ideas or methods.  Rarely introduces new ideas or methods for methods for reaching goals.  Communications (Oral & Mritten)  Refective oral and written systems in one presenting ideas and introducely in the following in most areas.  Performance indicates a deficiency in the following in most areas.  Performance indicates a deficiency in the following in most areas.  Performance indicates a deficiency in the following in most areas.  Performance indicates a deficiency in the following in most areas.  Performance indicates a deficiency in the following in most areas.  Performance indicates a deficiency in the following in most areas.  Performance indicates a deficiency in most areas.  Performance indicates a deficiency in the following in most areas.  Performance indicates a deficiency in most areas.  Performance indica	Analysis & Decision Making — Identifying issues and problems, relating and comparing data, identifying cause/effect relationships. Making judgments reflecting factual information and organizational resources. Developing alternative causes of action.	required to identify problem lareas. Employee generally does not consider enough information in making recommendations or decisions, or over analyzes to the point	Occasionally analyzes problems to a satisfactory	analyzes problems. Estab- lishes priorities and plans schedules accordingly. Recommendations and decisions generally include consideration of	analytical skills to relevant data. Brings problems and opportunities to the attention of management in a well ordered manner. Exceptionally decisive under a second content of the second content of
iffective oral and written expression in presenting ideas in a group.  Deformance indicates a deficiency in the following in most areas.  Performance indicates a deficiency in the following in most areas.  Performance indicates a deficiency in the following in most areas.  Communication skill written communication in a clear and meaningful form, individually or in groups.  Communications in a meaningful form.  Communication skill written communication in a clear and meaningful form, individually or in groups.  Communications  Effective Listening) -  Whility to pick out essence of that is being said or observed, its being said or observed, its being said or observed, its information to identify individually to effectively listen.  Proficient use of oral and written communication in a clear and meaningful form, individually or in groups.  Dral and . on communication proficies and in a clear and meaningful form, individually or in groups.  Dral and . on communication proficies are highly to oped. Yery effective planning, organizing presentations.  In a clear and meaningful form, planning, organizing planning, organizing presentations.  Sometime to the time of the needs of others for information.  In a clear and meaningful form, planning, organizing planning, organizing presentations.  Sometime to the time of the needs of others for information.  In a clear and meaningful form, planning, organizing planning, organizin	Innovation & Creativity -  Generating and/or recognizing imaginative techniques or creative solutions to introduce new methods, concept, and processes.	Rarely introduces new ideas	Can be resourceful but frequently uses established methods for	Frequently demonstrates originality. Offers suggestions or new	Frequently consulted for new ideas and methods. Provides creative solutions to
bility to pick out essence of that is being said or observed.  In this is the said of observes.  It is the said of others for information.  In this is the said of observes.  It is the said of others for information.  In this is the said of others for information.  In th	Communications (Oral & Written)  Effective oral and written expression in presenting ideas individually or in a group. Ability to organize and present ideas in a meaningful form.	deficiency in the following area(s): Verbal communication skill Written communication skill	Communicates effectively	Proficient use of oral and written communication	munication process are highly used oped. Very effective and planning, organizing, which is and conveying information and making the process of the process o
	Communications [Effective Listening) - Ability to pick out essence of what is being said or observed. Uses information to identify and analyze problems and opportunities.	Problems or inefficiencies are created sometimes by inability to effectively	Usually aware of the needs	Actively listens and observes. Obtains feedback and acts on identified problems and opportunities.	Demonstrates high level or effortful listening. Actively elicits responser. Demonstrates excellent while to obtain feeture k and affect changes in behavior and/or permission of the formance.

Performance Factors				
Applicable to All Managers				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Time Management — Planning and prioritizing work to utilize available time productively. Effectively applying effort over a sustained period of time.	* Work product is often incomplete and/or late.	Adequately sets priorities and schedules time with normal supervision in order to complete tasks.	Generally uses time productively and meets deadlines. Steady worker; works extra time when required.	Is highly productive and consistently meets deadlines. Demonstrates sustained effort and willingness to get work out. Stays over to complete assignments on own initiative.
Adaptability — Maintaining effectiveness in varying and changing environments. Adjusting to changing directions, demands, priorities, circumstances or personalities.	Often fails to produce adequately when job conditions are altered.	Usually produces acceptable results when job conditions have been altered. Requires some adjustment period.	Adjusts positively and productively to new environments or changed job conditions in a relatively short period of time.	Meets unexpected or unplanned changes in job conditions with a forward looking attitude. Reacts to challenges as opportunities.
Teamwork - Working and interacting with others in a cooperative manner to accomplish overall business goals. Supporting decisions through individual action.	Difficulty in effectively dealing with others. Hinders individual or group goal achievement.	Accepts the need to work with others. Provides assistance and information when requested.	Develops positive working relations with others. Provides help, advice, and suggestions.	Domonstrates leadership in promoting cooperation; and teamwork. Solicits feedback and seeks opportunities to effectively assist others toward achieving individual or group goals.
Initiative & Job Commitment -  - Inating action and  • ntaining active attempts to  • reactive goals. Tenacity in  completing tasks and solving  problems. Willingness to exert  extra effort to get the job  done.  **This level indicates problems or	Pequires frequent direction or prompting.	in the responsibility where and defined directions are given. Contributes input when called unum	Provides extra effort in identifying what needs to be done. Takes independent action and requires little supervision.	Consistently self- motivating. Develops innovative solutions to problems without ouldance. Volunteers for difficuls assignments.

This level indicates problems or impediments to acceptable performance. If this bu. The fee, Covelopmental needs should be identified and translated into an action plan (section 4).

## PERFORMANCE FACTORS (OBSERVED)

` Check One		FORMANCE FACTORS (OBSERVED) WAGEMENT EMPLOYEES WHO SUPERVISI (Section 2-8)	_	
Optional for Non-Supervisors	**		Performance Factors describe accomplishing job responsibil	how employees go about
Leadership —  Utilizing appropriate interpersonal methods in guiding individuals toward task accomplishment or common goals. Ability to maintain group cohesiveness and cooperation and facilitate group process.	Lack of established direction for the area supervised. Actions do not reflect the support and confidence of subordinates.	Adequately working relationship with employees. Acknowledges role as leader of area supervised.	Has clear goals for the unit and seeks creative ways to assist employees in adopting them. Manages self well and has gained the trust and confidence of the members of the unit.	Maintains absolute clarity of mission for self, unit and employees. Subordinates are certain of the unit's goals and have taken them as their own. Creatively inspires and motivates unit members to achievement of goals. Builds climate for results.
Development of Subordinates - Developing skills and competencies of subordinates through the creation of insight and/or through training and development activities related to their current and future jobs.	Exhibits lack of sensitivity to employees development needs. Provides less than adequate or inaccurate feedback.	Provides coaching when performance or problems with assignments warrant it.	Counsels and coches subordinates on a day-to-day basis providing opportunities for feedback. Exhibits an active concern by identifying and supporting training and development activities.	Takes a progressive stance in encouraging: professional growth and development. Willing to act as a mentor for others. Increases effectiveness of subordinates by helping them identify their needs, designing or locating appropriate development situations.
Planning and Organizing - Establishing a course of action for self and/or others to accomplish a specific goal; planning proper assignments of personnel and appropriate allocation of resources.	Experiences difficulty in defining tasks and organizing own and/or subordinates work.		Subordinates are well organized with work structures and priorities known. Objectives and measurements are well established.	Consistently anticipates and systematically plans courses of action in support of objectives dives thorough consideration to alternation dentifying key sequential staps. Very continuous and alternation al

Requires under amount of literating decision making and other responsibilities of the appropriate subordinate.  Subordinate is the appropriate subordinate.  Subordinate is the appropriate subordinate is the appropriate person.  Stablishing procedures to motion or so were job cultivities and responsibilities of subordinates.  Stablishing procedures to motion or so were job cultivities and responsibilities of subordinates.  Stablishing procedures to motion or so were job cultivities and responsibilities of subordinates. As in action to monitor the service of subordinates.  Stablishing procedures to motion or so were job cultivities and responsibilities of subordinates. As in action to monitor the service of subordinates.  Stablishing procedures to motion or so were job cultivities and responsibilities of subordinates. As in action to monitor the service is the service of subordinates.  Stablishing procedures to motion of the service of subordinates.  Stablishing procedures to motion of the service of subordinates. The subordinates are subordinates and or little for the origination of the service of subordinates.  Stablishing procedures to motion the service of subordinates and provides for person to person of subordinates.  Stablishing procedures to motion the service of subordinates of subordin	elegation - tillzing subordinates, skills,		IDCI		
stablishing procedures to onitor one's own job citivities and responsibilities or to regulate the tasks and he activities of subordinates. Shore in projects.  Difficulty in recognizing to importance of monitoring or following up on the activities of subordinates. Shore is reported.  Alking Your Spaces -  LICESSIBLE - Person-to-person communication. Observation of communication. Observation of exployees, we have not assessed in the project of avarences of one's assessment.  LICESSIBLE - Person-to-person communication of employees. Shore lack of initiative to subordinate's feelings, needs of avarences of one's exploration and its impact on individual so communication is generally popen. Is communication. Observation of avarences of one's assessment.  LICESSIBLE - Person-to-person communication of the project and the propose and the prop	nd energies effectively. Hocating decision making nd other responsibilities o the appropriate subordinate.	supervision to manage people. Has difficulty in giving up job responsibility to others, or in assigning work to the appropriate	well defined responsibili-	allowing subordinates the responsibility for gathering and analyzing data and prioritizing work schedules. Provides	responsibilities, decision making, and in authorities to subordinates. Provides effective information and resources to accomplish work assignments.
Difficulty in recognizing control one's own job citivities and responsibilities or to regulate the tasks and he activities of subordinates. aking action to monitor the esults of delegated assignments.    Alking Your Spaces -	control -	   <u> </u>		1001	
Exhibits lack of initiative in making oneself accessible to subordinates. Shows lack of awareness of one's subordinates of the right things for the right reasons. Ability to se self-critical. Making lecisions and taking action wased on one's assessment.    Consideration of in making oneself accessible to subordinates. Shows lack of awareness of one's subordinates. Shows lack of awareness of one's self-critical. Making lecisions and taking action wased on one's assessment.    Continuously demonstrates communication is generally open. Is receptive to ideas and needs of subordinates during assignments, scheduled meetings, and/or problems or opportunities and in providing follow-up with employees.    Continuously demonstrates their work station. Fosters where ideas and needs can be aired openly. Demonstrates during assignments, scheduled meetings, and/or problem resolution. Provides follow-up on an as-needed basis.	stablishing procedures to conitor one's own job activities and responsibilities or to regulate the tasks and the activities of subordinates. Taking action to monitor the results of delegated assignments or projects.	the importance of monitoring or following up on the adequacy or timeliness of	on work, tasks, or	job activities and responsibilities for self and subordinates. Recognizes budget constraints. Observes work in progress for adequacy and timeliness and provides for periodic	efficient methods for tracking activities for which individuals or organization are responsible. Achieves results within budget. Operates with a heightened sense, of urgency when needed yet maintains effective, balance between concern for people and concern to the sense of the
Consideration of communication is generally open. Is the place of awareness of one's behavior and its impact on other right things for the right reasons. Ability to be self-critical. Making self-critical. Making self-critical. Making self-critical. Making assed on one's assessment.  Exhibits lack of initiative in making oneself accessible to subordinates. Shows lack of awareness of one's behavior and its impact on others. Demonstrates difficulty in assessing problems or opportunities and in providing follow-up with employees.  Exhibits lack of initiative in making oneself accessible to subordinates. Shows lack of awareness of one's behavior and its impact on others. Demonstrates difficulty in assessing problems or opportunities and in providing follow-up with employees.  Exhibits lack of initiative in making oneself accessible to subordinates of subo	Malking Your Spaces -				
affective of the first first and the first first and the first first and the first first and the first	ACCESSIBLE - Person-to-person communication. Observation of work at employee's work place. Listening to employees. SENSITIVE - Consideration of subordinate's feelings, needs, and ideas. PERCEPTIVE - Ability to judge whether employees are doing the right things for the right reasons. Ability to be self-critical. Making decisions and taking action passed on one's assessment.	in making oneself accessible to subordinates. Shows lack of awareness of one's behavior and its impact on others. Demonstrates difficulty in assessing problems or opportunities and in providing follow-up	Person to person communication is generally open. Is receptive to ideas and needs of subordinates during assignments, scheduled meetings, and/or problem resolution.  Provides follow-up on an	talks with employees at their work station. Fosters a give and take atmosphere where ideas and needs can be aired openly. Demonstrates ability to determine if people are doing the right things for the right reasons and provides direction or problem reso-	tes an effortful commit- ment to being accessible to subordinates; open and and sensitive to their a needs, feelings, and it ideas; and perceptive actions to bring performance and in line with expecta- tions. Promotes highing standards of excellences by creating an atmost
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### OVERALL EVALUATION (Section 3)

Unacceptable Performance	Adequate Performance	Solid Performance	Superior Performance	Exceptional Performance	
es not meet expectations.  Illing to meet basic puirements of the  Ition. Hanagement Lion necessary.	Meets basic expectations. Performs similar to break-in period on new job. Performance indicates certain limita- tions. Improvements needed in specific areas.	Fully competent perform- mance. Consistently meets expectations in a timely/quality manner. Considered a valuable employee contributing well to the success of the organization.	Performance which clearly and substantially exceeds expectations for major areas of position. Contributes significantly to work group productivity. Highly effective in many key areas.	Sustained extraordinary performing the far exceeds expectation significantly adds to work groperformance in excess of peer contribution. Top performers the organization receive this rating. Achievable but seldo attained performance.	oup
TE: If at the end of the conducted at the end	review cycle (September) the of the next quarter.	employee receives am *unacc	ceptable" rating, a formal revie	ew of performance must again be	
pervisor's Summary Stateme	nt and Comments:				11
The overall performance	of the Chemistry Group is n	ot acceptable. Although Mr.	Fiser has expended a great dea	il of effort in developing am i	mprovement
rogram, very little implem	entation has taken place. E	rreuziae ettoer mili oe Ledr	ired to make the necessary prog	jress in 1989.	
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## PERFORMANCE DEVELOPMENT (Section 4)

The purpose of this section is to assist the management employee in performing effectively in his/her present assignment by identifying strengths, improvement needs, and developmental activities. Performance development activities can also be viewed as an occasion, an opportunity, for growth in support of career objectives. This section is completed at the beginning of the next review period. (Use additional paper if necessary.)

in s	support of career objectives. This section is completed at the beginning of the next review period. (Use additional paper if necessary.)
Care Be s	er Interests (Completed by employee.) specific. Indicate preferences and alternatives.
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B.	tonger Range
uha! and	strengths and abilities has the employee demonstrated in his/her present or most recent position? (Completed by Supervisor during quarterly annual reviews.)
	Mr. Fiser has a very strong technical understanding of the chemistry area; additionally, he has considerable experience in this area.
In	which areas of performance does the employee need the most improvement? (Completed by Supervisor during quarterly and annual reviews. Areas
note	ed should be accompanied by a corresponding performance development action plan. See reverse side.)
	Mr. Fiser must become more aggressive in the performance of his duties. Many discrepancies in equipment and personnel performance should have been corrected in a more timely manner. Mr. Fiser has a tendency to wait for corporate assistance in many areas where assistance is either not required or forthcoming.