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Sole Source Justification for Purchase of Hydrology Codes from Waterloo Hydrogeologic

DWM staff require up-to-date hydrology codes that will run on the NT platform to perform anlayses required in various licensing actions. The packages being offered by Waterloo Hydrogeologic are based on the Visual Modflow and MT3D codes which are widely accepted in hydrology modeling. These basic codes are in the public domain, but lack a usable graphical user interface(GUI) to make them usable on the NT platform. The programming additions from Waterloo Hydrogeologic provide this interface - allowing these codes which were traditionally used on Unix based systems to be used on NT. Consequently, the Waterloo Hydrogeologic package of codes is the logic suite for use in DWM modeling.

Waterloo Hydrogeologic develops and markets its own products. Consequently, there are no alternative sources for the product from which a competitive price could be obtained at this time. Waterloo Hydrogeologic did provide us with a Government rate discount which reduces the price substantially below the normal retail price.

From:

Yvette Brown

To: Date: James Thomas Wed. Mar 15, 2000 10:15 AM

Subject:

Re: Requisition 50075011A

This is good enough for me. I will submit the order for approval from my contracting officer.

>>> James Thomas 03/15 9:07 AM >>>

Yvette.

In all honesty, I did that search, or it was done for me, long before this procurement request. The technical staffers in DWM had requested that I purchase various Hydrology packages from Waterloo in 1999. So in 1999, I purchased Visual Help, Aquifer Test and AquaChem on one Bankcard purchase and later purchased Site GIS and MapInfo on another. It was at this point in time that I got a request for a Windows version of ModFlow. There are other companies that have these products. However, if I went with these products they would not have the suite compatiability with the Waterloo products we already had in use. I could have purchased the four items we have requested individually on Bankcard. However, it is my understanding that I am not supposed to break up the products into individual purchases to stay within bankcard limits if our intention is to make a purchase which would exceed \$2500

So the bottom line here is that other software venders were considered by our technical staff prior to our 1999 Bankcard purchases. Other vendors were not considered on this purchase because of the need to maintain compatiability with existing Waterloo products and because Waterloo is currently the sole source for Waterloo products.

If this presents a problem in the procurement, please advise. My guess is that I may be granted permission to make multiple purchases on bankcard to get these products if I can demonstrate that a contracting problem exists using normal procurement vehicles for items over \$2500.

>>> Yvette Brown 03/15 8:25 AM >>>

Thanks for the information, the rates quoted below are the same rates I received. However, I need to know what other Contractors/Vendors did you do you research against to come up with Waterloo and what were their prices? I need some type of comparison since Waterloo is not the only contractor/vendor with MODFLOW codes?

>>> James Thomas 03/14 4:56 PM >>>

Yvette,

My original price quote was from a conversation in October 1999. At that time, two of the four products we wanted to purchase were being offered at intro special prices. The most recent quotes were from Sonia Portillo. These were by e-mail and I have included the text below:

Dear Mr. Thomas,

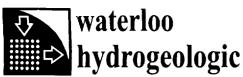
The price that is currently listed on our web page for Visual Groundwater is the monthly special that Waterloo Hydrogeologic offers every month. Unfortunately, we do not offer any discounts on top of already discounted software, which includes Monthly Specials and Package Deals. Also please note that last year WinPEST was \$200.00 dollars, introductory special, now WinPEST is \$400.00. As an option you can order Visual MODFLOW, Visual Groundwater and MT3D 99 for \$2881.50 + shipping and we can invoice your company for WinPEST. If you received a price quote from Waterloo Hydrogeologic, Inc. please let me know the name of the person who sent you the quote and the quote number.

Visual Groundwater Reg. Price \$1695.00 - \$254.25 (15%) = \$1440.75 Visual MODFLOW Reg. Price \$995.00 - \$149.25 (15%) = \$845.75



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Order Form



Waterloo Hydrogeologic, Inc. 180 Columbia St. W. - Unit 1104 Waterloo, Ontario, Canada, N2L 3L3 Send this form via fax or mail, or visit our Web site www.flowpath.com

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